

# CATERING AND CONCESSIONS FOR THE CONVENTION CENTER

SBEDA PRESENTATION

# SBEDA Affirmative Procurement Initiatives (APIs)

- SBE Subcontracting Program
  - ▣ 20% SBE Subcontracting
  
- M/WBE Subcontracting Program
  - ▣ 14% MWBE Subcontracting
  
- M/WBE Joint Venture Incentives
  - ▣ Up to 20 Points



## CITY OF SAN ANTONIO SUBCONTRACTOR/SUPPLIER UTILIZATION PLAN

SOLICITATION NAME: **Annual Contract for Security and Access Control Systems Installation and Service City Wide**

RESPONDENT NAME:

SOLICITATION API: **Small Business Enterprise (SBE) Subcontracting Program, Minority/Woman Business Enterprise (M/WBE) Subcontracting Program, and Small Business Enterprise (SBE) Prime Contract Program**

API REQUIREMENTS: Respondents must demonstrate commitment to satisfy a **ten percent (10%) SBE subcontracting goal and an eight percent (8%) M/WBE subcontracting goal**. Self-performance by S/M/WBE prime respondents does not count toward these subcontracting goals. **Commitment to meet subcontracting requirement must be demonstrated by writing the company name and SAePS vendor number of each subcontractor/supplier\*\***. In the absence of a waiver granted by the Small Business Office, failure of a Respondent to commit to satisfying the SBE and M/WBE subcontracting goals shall render its response NON-RESPONSIVE. **To qualify as an M/WBE pursuant to the SBEDA Ordinance, a vendor must also be an SBE**. In addition, in order to receive the **twenty (20)** evaluation preference points associated with the SBE Prime Contract Program, SBE Prime Respondents must document on this form that at least 51% of this contract shall be self-performed or shall be subcontracted to other certified SBEs with significant business presence in the San Antonio Metropolitan Statistical Area (SAMSA). S/M/WBEs must be certified with the South Central Texas Regional Certification Agency **and** be headquartered or have Significant Business Presence in SAMSA to receive preference points. Please be sure to indicate dollar value or percentage of the value of the contract that will be paid to the subcontractors (if any). For further clarification, please contact Edson Zavala at (210) 207-3962.

Enter Respondent's (Prime) proposed contract participation level.

	PARTICIPATION DOLLAR AMOUNT	% LEVEL OF PARTICIPATION	CERTIFICATION TYPE AND NUMBER	TYPE OF WORK TO BE PERFORMED (BY NIGP CODE)
Prime:	\$	%		
SAePS Vendor #:			SCTRCA #:	

List ALL subcontractors/suppliers that will be utilized for the entire contract period, excluding possible extensions, renewals and/or alternates. Use additional pages if necessary.

Sub:	\$	%		
SAePS Vendor #:			SCTRCA #:	
Sub:	\$	%		
SAePS Vendor #:			SCTRCA #:	
Sub:	\$	%		
SAePS Vendor #:			SCTRCA #:	
Sub:	\$	%		
SAePS Vendor #:			SCTRCA #:	

**\*\* Prime respondent and all subcontractors/suppliers must be registered in the City of San Antonio Electronic Procurement System (SAePS). To learn more about how to register, please call (210) 207-0118 or visit <http://www.sanantonio.gov/purchasing/saeps.aspx>.**

Sub:	\$	%	
SAePS Vendor #:			SCTRCA #:
Sub:	\$	%	
SAePS Vendor #:			SCTRCA #:
Sub:	\$	%	
SAePS Vendor #:			SCTRCA #:
Sub:	\$	%	
SAePS Vendor #:			SCTRCA #:
Sub:	\$	%	
SAePS Vendor #:			SCTRCA #:
A.Total Prime Participation:	\$	%	<i>A. Total base bid amount to be kept by prime.</i>
B.Total Sub Participation:	\$	%	<i>B. Total amount prime will pay to certified and non-certified subcontractors/suppliers</i>
C.Total Certified Sub Participation:	\$	%	<i>C. Total amount prime will pay to certified subcontractors/suppliers per the eligibility requirements stated above</i>
D.Total Prime & Sub Participation*:	\$	%	<i>D. Total prime and subcontractor(s)/supplier(s) participation must equal your base bid amount (A+B)</i>

*If a business is not certified, please call the Small Business Program Office at (210) 207-3900 for information and details on how subcontractors and suppliers may obtain certification.*

I HEREBY AFFIRM THAT I POSSESS DOCUMENTATION FROM ALL PROPOSED SUBCONTRACTORS/SUPPLIERS CONFIRMING THEIR INTENT TO PERFORM THE SCOPE OF WORK FOR THE PRICE INDICATED ABOVE. I FURTHER AFFIRM THAT THE ABOVE INFORMATION IS TRUE AND COMPLETE TO THE BEST OF MY KNOWLEDGE AND BELIEF. I UNDERSTAND AND AGREE THAT, IF AWARDED THE CONTRACT, THIS DOCUMENT SHALL BE ATTACHED THERETO AND BECOME A BINDING PART OF THE CONTRACT.

Print Name: \_\_\_\_\_ Sign: \_\_\_\_\_ Title: \_\_\_\_\_  
Date: \_\_\_\_\_

\*\*\*\*\*  
**FOR CITY USE**

Action Taken: **Approved** \_\_\_\_\_ **Denied** \_\_\_\_\_

**ASSISTANT DIRECTOR  
ECONOMIC DEVELOPMENT DEPARTMENT**

# KEY POINTS/ REMINDERS

## **A. Utilization Plan must be completed in full with:**

- ❑ Complete firm names
- ❑ Corresponding dollar amounts and percentages
- ❑ Selected firms must perform commercially useful function (NIGP-Codes)

## **B. Vendors may request a Respondent/Vendor Subcontracting Waiver Request or Exception .**

- ❑ Submitted with response and are subject to SBO approval
- ❑ Good Faith Effort Tips Sheet is available online
- ❑ <http://www.sanantonio.gov/SBO/Forms.aspx>

## **C. All contractors/consultants and their subcontractors/sub consultants must be registered in SAePS**

- ❑ <http://www.sanantonio.gov/purchasing/saeps.aspx>

## **D. SBO may be contacted until bid closing for assistance with completing the Utilization Plan and priority certification.**

- ❑ Please note that priority certification is not guaranteed before bid closing

## **E. To view/download a listing for certified and non certified vendors with the City, please visit:**

- ❑ <http://sanantonio.gov/purchasing/vendorinformation/cosavendorlisting.aspx>

## **F . PTAC is available to provide assistance to SMWBEs**

- ❑ [ptac@utsa.edu](mailto:ptac@utsa.edu)/ (210) 458-2458

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