JK
3/13/14
Item #5

AN ORDINANCE 2014-03-13-0154

ACCEPTING THE OFFER FROM UNICOM GOVERNMENT, INC. TO MAKE THE B-ROOM IN MUNICIPAL PLAZA "LIVE" BROADCAST CAPABLE BY INSTALLING TELEVISION PRODUCTION EQUIPMENT, WITH A 2 YEAR MAINTENANCE AND SUPPORT CONTRACT FOR A TOTAL COST OF $142,404.50, FUNDED WITH THE PUBLIC, EDUCATIONAL, AND GOVERNMENTAL CHANNELS FUND.

* * * * *

WHEREAS, the Communications and Public Affairs Department requires the ability to broadcast meetings live from the B-Room on Time Warner Cable, AT&T U-Verse and Grande Communications television; and

WHEREAS, UNICOM Government, Inc., can provide the City with live broadcast capability by installing television production equipment with a two-year maintenance support contract for a total cost of $142,404.50, to be paid for by funds available from the FY 2014 Public Education & Government Fund; and

WHEREAS, this purchase is being made through the US Communities Cooperative Program, authorized by Ordinance No. 98797, passed and approved on February 12, 2004, which satisfies all state and local requirements for procurement; **NOW THEREFORE,**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. An agreement with UNICOM Government, Inc., to provide the City with live broadcast capability by installing television production equipment with a two-year maintenance and support contract, for a total cost of $142,404.50, is hereby approved. A copy of the Agreement and quote is attached hereto and is incorporated by reference as **Attachment 1**.

SECTION 2. Funding in the amount of $142,404.50 for this ordinance is available for Fund 11001003, Cost Center 1204010001 and General Ledger 5501000, as part of the Fiscal Year 2014 Budget.

SECTION 3. Payment not to exceed the budgeted amount is authorized to UNICOM Government, Inc., and should be encumbered with a purchase order.

SECTION 4. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance, may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

JK
3/13/14
Item #5

SECTION 5. This ordinance shall be effective immediately upon passage by eight affirmative votes; otherwise it shall be effective on the tenth day after passage hereof.

PASSED and APPROVED this 13th day of March, 2014.

M A Y O R
Julián Castro

ATTEST:

Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:

By:

Robert F. Greenblum, City Attorney

Agenda Item:	**5**
Date:	03/13/2014
Time:	09:53:13 AM
Vote Type:	Motion to Approve
Description:	An Ordinance accepting the offer from UNICOM Government, Inc. to make the B- Room in Municipal Plaza "live" broadcast capable by installing television production equipment with a 2 year maintenance support contract for a total cost of $142,404.50, funded with the Public, Educational, and Governmental Channels Fund. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Diego Bernal	District 1		x				x
Ivy R. Taylor	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7	x					
Ron Nirenberg	District 8		x			x	
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				

CITY OF SAN ANTONIO

PURCHASING AND GENERAL SERVICES DEPARTMENT

REQUEST FOR OFFER ("RFO") NO.: 6100004164

MUNICIPAL PLAZA LIVE BROADCAST EQUIPMENT

Date Issued: MARCH 3, 2014

RESPONSES MUST BE RECEIVED **NO LATER** THAN:
10:00 AM MARCH 5, 2014

Responses may be submitted by any of the following means:
Electronic submission through the Portal
Hard copy in person or by mail

Address for hard copy responses:

Physical Address:
Purchasing & General Services
Riverview Tower
111 Soledad, Suite 1100
San Antonio, Texas 78205

Mailing Address:
Purchasing & General Services
P.O. Box 839966
San Antonio, Texas 78283-3966

For Hard Copy Submissions, Mark Envelope

"MUNICIPAL PLAZA LIVE BROADCAST EQUIPMENT"

Offer Due Date: 10:00 A.M., MARCH 5, 2014

RFO No.: 6100004164

Offeror's Name and Address

Bid Bond: Performance Bond: Payment Bond: Other:

See Supplemental Terms & Conditions for information on these requirements.

Affirmative Procurement Initiative: DBE / ACDBE Requirements:

See Instructions for Offerors and Attachments sections for more information on these requirements.

Pre-Submittal Conference * NO

* If YES, the Pre-Submittal conference will be held on **N/A** at N/A at N/A.

Staff Contact Person: REBECCA GARZA, PROCUREMENT SPECIALIST II, P.O. Box 839966, San Antonio, TX 78283-3966
Email: REBECCA.GARZA@SANANTONIO.GOV

SBEDA Contact Information: 210-207-3900

ATTACHMENT I

002 - TABLE OF CONTENTS

002 - TABLE OF CONTENTS 2
003 - INSTRUCTIONS FOR OFFERORS 3
004 - SPECIFICATIONS / SCOPE OF SERVICES 8
005 - SUPPLEMENTAL TERMS & CONDITIONS 12
006 - GENERAL TERMS & CONDITIONS 15
007 - SIGNATURE PAGE 19
008 - STANDARD DEFINITIONS 20
009 - ATTACHMENTS 21

003 - INSTRUCTIONS FOR OFFERORS

Submission of Offers.

Submission of Hard Copy Offers. Submit one original offer, signed in ink, and two copies of the offer enclosed in a sealed envelope addressed to the Purchasing and General Services Department at the address and by the due date provided on the Cover Page. The name and address of offeror, the offer due date and RFO number and title shall be marked on the outside of the envelope(s). All times stated herein are Central Time. Any offer or modification received after the time and date stated on the Cover Page shall be rejected.

Submission of Electronic Offers. Submit one offer electronically by the due date provided on the Cover Page. All times stated herein are Central Time. Any offer or modification received after the time and date stated on the Cover Page shall be rejected. All forms in this solicitation which require a signature must have a signature affixed thereto, either by manually signing the document, prior to scanning it and uploading it with your submission, or affixing it electronically.

Offers sent to City by facsimile or email shall be rejected.

Modified Offers. Offers may be modified provided such modifications are received prior to the time and date set for submission of offers, and submitted in the same manner as original offers. For hard copy offers, provide a cover letter with the offer, indicating it is a modified offer and that the Original offer is being withdrawn. For electronic offers, a modified offer will automatically replace a prior offer submission. See below for information on submitting Alternate Offers.

City shall not be responsible for lost or misdirected offers or modifications.

Offerors must sign the Signature Page on hard copy offers and return the RFO document to City. For electronic offers, Offeror's electronic submission, with accompanying affirmations, constitutes a binding signature for all purposes.

Offerors are cautioned that they are responsible for the security of their log on ID and password, since unauthorized use could result in Offeror's being held liable for the submission.

Certified Vendor Registration Form. If Offeror has not completed the City's Certified Vendor Registration (CVR) Form, Offeror is required to do so prior to the due date for submission of offers. The CVR form may be accessed at http://www.sanantonio.gov/purchasing/. Offerors must identify the correct name of the entity that will be providing the goods and/or services under the contract. No nicknames, abbreviations (unless part of the legal title), shortened or short-hand names will be accepted in place of the full, true and correct legal name of the entity.

Alternate Offers. Alternate offers may be allowed at the sole discretion of City.

Hard Copy Alternate Offers. Hard copy alternate offers must be submitted in separate sealed envelopes in the same manner as submission of other offers. Alternate offers must be marked consecutively on the envelope as Alternate Offer No. 1, 2, etc. Failure to submit alternate offers in separate envelopes may result in rejection of an offer.

Electronic Alternate Offers Submitted Through the Portal. All alternate offers are recorded with original offers when submitted electronically.

Catalog Pricing. (This section applies to offers using catalog pricing, unless this is a cooperative purchase.)

The offer will be based on manufacturer's latest dated price list(s). Said price list(s) must denote the manufacturer, latest effective date and price schedule.

Offerors shall be responsible for providing one copy of the manufacturer's catalog for each manufacturer for which an offer is submitted. Offeror shall provide said catalog at the time of submission of its offer. Manufacturers' catalogs may be submitted in any of the following formats: paper copy or CD ROM for bids submitted on paper, or PDF file for offers submitted electronically.

Offerors may submit price lists other than the manufacturer's price list. Said price list(s) must denote the company name, effective date and price schedule. These price lists are subject to approval of the City Purchasing & General Services Department.

Specified items identified herein, if any, are for overall offer evaluation and represent the commonly and most used items. Net prices entered for those specified items must reflect the actual price derived from quoted price list less all discounts offered.

Restrictions on Communication.

Offerors are prohibited from communicating with: 1) elected City officials and their staff regarding the RFO or offers from the time the RFO has been released until the contract is posted as a City Council agenda item; and 2) City employees from the time the RFO has been released until the contract is awarded. These restrictions extend to "thank you" letters, phone calls, emails and any contact that results in the direct or indirect discussion of the RFO and/or offer submitted by Offeror. Violation of this provision by Offeror and/or its agent may lead to disqualification of the offer from consideration.

Exceptions to the restrictions on communication with City employees include:

Offerors may ask verbal questions concerning this RFO at the Pre-Submittal Conference.

Offerors may submit written questions, or objections to specifications, concerning this RFO to the Staff Contact Person listed on the Cover Page on or before calendar days prior to the date offers are due. Questions received after the stated deadline will not be answered. Questions submitted and the City's responses will be posted with this solicitation. All questions shall be sent by e-mail or through the portal.

Offerors may provide responses to questions asked of them by the Staff Contact Person after responses are received. The Staff Contact Person may request clarification to assist in evaluating the Offeror's response. The information provided is not intended to change the offer response in any fashion. Such additional information must be provided within two business days from City's request.

Offerors and/or their agents are encouraged to contact the Small Business Office of the International and Economic Development Department for assistance or clarification with issues specifically related to the City's Small Business Economic Development Advocacy (SBEDA) Program policy and/or completion of the SBEDA form (s), if any. The point of contact is identified on the Cover Page. Contacting the Small Business Office regarding this RFO after the due date is not permitted. If this solicitation contains Affirmative Procurement Initiatives, it will be noted on the Cover Page.

If this solicitation contains DBE/ACDBE requirements, respondents and/or their agents may contact the Aviation Department's DBE/ACDBE Liaison Officer for assistance or clarification with issues specifically related to the DBE/ ACDBE policy and/or completion of the required form(s). Point of contact is Ms. Lisa Brice, who may be reached via telephone at (210) 207-3505 or through e-mail at lisa.brice@sanantonio.gov. Respondents and/or their agents may contact Ms. Brice at any time prior to the due date for submission of bids. Contacting her or her office regarding this RFO after the due date is not permitted. If this solicitation contains DBE/ACDBE requirements, it will be noted on the Cover Page.

Pre-Submittal Conference.

If a Pre-Submittal Conference is scheduled, it will be held at the time and place noted on the Cover Page. Offerors are encouraged to prepare and submit their questions in writing in advance of the Pre-Submittal Conference in order to expedite the proceedings. City's responses to questions received prior to the conference may be distributed at the Pre-Submittal Conference and posted with this solicitation. Attendance at the Pre-Submittal Conference is optional, but highly encouraged.

This meeting place is accessible to disabled persons. Call the Staff Contact Person for information on the location of the wheelchair accessible entrance, or to request an interpreter for the deaf. Interpreters for the deaf must be requested at least 48 hours prior to the meeting. For other assistance, call (210) 207-7245 Voice/TTY.

Any oral response given at the Pre-Submittal Conference that is not confirmed in writing and posted with this solicitation shall not be official or binding on City.

Changes to RFO.

Changes to this RFO made prior to the offer due date shall be made directly to the original RFO. Changes are captured by creating a replacement version each time the RFO is changed. It is Offeror's responsibility to check for

new versions until the offer due date. City will assume that all offers received are based on the final version of the RFO as it exists on the day offers are due.

No oral statement of any person shall modify or otherwise change or affect the terms, conditions or specifications stated in the RFO.

Preparation of Offers.

All information required by the RFO must be furnished or the offer may be deemed non-responsive and rejected. Any ambiguity in the offer as a result of omission, error, unintelligible or illegible wording shall be construed in the favor of City.

Correct Legal Name. If an Offeror is found to have incorrectly or incompletely stated the name of the entity that will provide goods and/or services, the offer may be rejected.

Line Item Offers. Any offer that is considered for award by each unit or line item, must include a price for each unit or line item for which Offeror wishes to be considered. All offers are awarded on the basis of low line item, low total line items, or in any other combination that serves the best interest of City, unless City designates this solicitation as an "all or none" offer in the Supplemental Terms & Conditions.

All or None Offers. Any offer that is considered for award on an "all or none" basis must include a price for all units or line items. In an "All or None" offer, a unit price left blank shall result in the offer being deemed nonresponsive and disqualified from consideration. An "All or None" offer is one in which City will award the entire contract to one offeror only.

Delivery Dates. Proposed delivery dates must be shown in the offer form where required and shall include weekends and holidays, unless specified otherwise in this RFO. Proposed delivery times must be specific. Phrases such as "as required", "as soon as possible" or "prompt" may result in disqualification of the offer. Special delivery instructions, if any, may be found in the Specifications / Scope of Services section of this document, or in the Purchase Order.

Tax Exemption. The City of San Antonio is exempt from payment of federal taxes, and State of Texas limited sales excise and use taxes. Offerors must not include such taxes in offer prices. An exemption certificate will be signed by City where applicable upon request by Offeror after contract award.

Samples, Demonstrations and Pre-award Testing. If requested by City, Offeror shall provide product samples, demonstrations, and/or testing of items offered to ensure compliance with specifications prior to award of the contract. Samples, demonstrations and/or testing must be provided within 7 calendar days of City's request. Failure to comply with City's request may result in rejection of an offer. All samples (including return thereof), demonstrations, and/or testing shall be at Offeror's expense. Samples will be returned upon written request. Requests for return of samples must be made in writing at the time the samples are provided. Otherwise, samples will become property of City at no cost to City. Samples that are consumed or destroyed during demonstrations or testing will not be returned.

Estimated Quantities for Annual Contracts.

Designation as an "annual" contract is found in the contract's title on the Cover Page of this document. The quantities stated are estimates only and are in no way binding upon City. Estimated quantities are used for the purpose of evaluation. City may increase or decrease quantities as needed. Where a contract is awarded on a unit price basis, payment shall be based on the actual quantities supplied.

Offerors shall thoroughly examine the drawings, specifications, schedule(s), instructions and all other contract documents.

Offerors shall make all investigations necessary to thoroughly inform themselves regarding plant and facilities for delivery of material and equipment, or conditions and sites/locations for providing goods and services as required by this RFO. No plea of ignorance by Offeror will be accepted as a basis for varying the requirements of City or the compensation to Offeror.

Confidential or Proprietary Information. All offers become the property of City upon receipt and will not be returned. Any information deemed to be confidential by Offeror should be clearly noted; however, City cannot guarantee that it will not be compelled to disclose all or part of any public record under the Texas Public Information Act, since information deemed to be confidential by Offeror may not be considered confidential under Texas law, or pursuant to a

Court order. Pricing may be tabulated and posted to City's website, so shall not be considered proprietary or confidential.

Costs of Preparation. Offeror shall bear any and all costs that are associated with the preparation of the Offer, attendance at the Pre-Submittal conference, if any, or during any phase of the selection process.

Rejection of Offers.

City may reject any and all offers, in whole or in part, cancel the RFO and reissue the solicitation. City may reject an offer if:

Offeror misstates or conceals any material fact in the offer; or

The offer does not strictly conform to law or the requirements of the offer;

The offer is conditional; or

Any other reason that would lead City to believe that the offer is non-responsive or Offeror is not responsible.

City, in its sole discretion, may also waive any minor informalities or irregularities in any offer, such as failure to submit sufficient offer copies, failure to submit literature or similar attachments, or business affiliation information.

Changes to Offer Form. Offers must be submitted on the forms furnished. Offers that change the format or content of City's RFO may be rejected.

Withdrawal of Offers. Offers may be withdrawn prior to the due date. Written notice of withdrawal shall be provided to the Staff Contact Person for offers submitted in hard copy. Offers submitted electronically may be withdrawn electronically.

Evaluation and Award of Contract.

City reserves the right to make an award on the basis of City's best interests. Award may also be made based on low line item, low total line items, or in any other combination that serves the best interest of City, unless City designates this solicitation as an "all or none" offer in the Supplemental Terms & Conditions.

A written award of acceptance, manifested by a City Ordinance, and a purchase order furnished to Offeror results in a binding contract without further action by either party. Offeror must have the Purchase Order before making any delivery.

City reserves the right to delete items prior to the awarding of the contract, and purchase said items by other means.

Inspection of Facilities/Equipment. Depending on the nature of the RFO, Offerors' facilities and equipment may be a determining factor in making the offer award. All Offerors may be subject to inspection of their facilities and equipment.

Prompt Payment Discount.

Provided Offeror meets the requirements stated herein, City shall take Offeror's offered prompt payment discount into consideration. The evaluation will not be based on the discount percentage alone, but rather the net price as determined by applying the discount to the offer price, either per line item or total offer amount. However, City reserves the right to reject a discount if the percentage is too low to be of value to City, all things considered. City may also reject a discount if the percentage is so high as to create an overly large disparity between the price City would pay if it is able to take advantage of the discount and the price City would pay if it were unable to pay within the discount period. City may always reject the discount and pay within the 30 day period, at City's sole option.

City will not consider discounts that provide fewer than 10 days to pay in order to receive the discount.

For example, payment terms of 2% 5, Net 30 will NOT be considered in offer evaluations or in the payment of invoices. However, payment terms of 2% 10, Net 30 will result in a two percent reduction in the offer price during offer evaluation, and City will take the 2% discount if the invoice is paid within the 10 day time period.

Prohibited Financial Interest. The Charter of the City of San Antonio and its Ethics Code prohibit a City officer or employee, as those terms are defined in the Ethics Code, from having a financial interest in any contract with City or any City agency such as City-owned utilities. An officer or employee has a "prohibited financial interest" in a contract with City

or in the sale to City of land materials, supplies or service, if any of the following individual(s) or entities is a party to the contract or sale: the City officer or employee; his parent, child or spouse; a business entity in which he or his parent, child or spouse owns ten (10) percent or more of the voting stock or shares of the business entity, or ten (10) percent or more of the fair market value of the business entity; or a business entity in which any individual or entity above listed is a subcontractor on a City contract, a partner or a parent or subsidiary business entity.

Conflict of Interest. Effective January 1, 2006, Chapter 176 of the Texas Local Government Code requires that persons, or their agents, who seek to contract for the sale or purchase of property, goods, or services with the City, shall file a completed conflict of interest questionnaire with the City Clerk not later than the 7th business day after the date that the person: (1) begins contract discussions or negotiations with the City; or (2) submits to the City an application, response to a request for proposals or offers, correspondence, or another writing related to a potential agreement with the City. The conflict of interest questionnaire form is available from the Texas Ethics Commission at www.ethics.state.tx.us. Completed conflict of interest questionnaires may be mailed or delivered by hand to the Office of the City Clerk. If mailing a completed conflict of interest questionnaire, mail to: Office of the City Clerk, P.O. Box 839966, San Antonio, TX 78283-3966. If delivering a completed conflict of interest questionnaire, deliver to: Office of the City Clerk, City Hall, 2nd floor, 100 Military Plaza, San Antonio, TX 78205. Offeror should consult its own legal advisor with questions regarding the statute or form. Do not include this form with your sealed offer. The Purchasing Division will not deliver the form to the City Clerk for you.

004 - SPECIFICATIONS / SCOPE OF SERVICES

The City of San Antonio is soliciting a Request for Offer to make Municipal Plaza B Room "live" broadcast capable by installing television production equipment with a three-year maintenance support contract. Shipping/freight to locations shall be included in quoted price.

QUANTITY and DESCRIPTION of Items Purchases:

Item 1: Panasonic 1/3 3-MOS Multi-Format HD PTZ Camera
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 5033014-26
Part Number: 753506

Quantity: 4

Item 2: FEC Wall Mount Kit for AW-HE120K
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 5033014-27
Part Number: 753525

Quantity: 4

Item 3: Panasonic Sub-Compact Pan-Tilt System Controller
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 5033014-28
Part Number: 753507

Quantity: 1

Item 4: Panasonic 12VDC Power Supply for Camera System
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 5033014-29
Part Number: 753526

Quantity: 1

Item 5: Shure 8-Channel Gooseneck Wireless System
Manufacturer: Summit Integration Systems
Manufacturer Part Number: MXWS8G15/C
Part Number: 773409

Quantity: 2

Item 6: Biamp 12 MIC/Line Inputs & 4 Line Outputs 1RG
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 5033014-31
Part Number: 753528

Quantity: 2

Item 7: Kramer 1:4 HDMI Distribution Amplifier
Manufacturer: Kramer Electronics Ltd
Manufacturer Part Number: VM-4HXL
Part Number: 746021

Quantity: 1

Item 8: Kramer 1:5 Composite Video & Stereo Audio DA
Manufacturer: Summit Integration Systems
Manufacturer Part Number: VM-5S

Part Number: 773410

Quantity: 1

Item 9: Kramer DVI & XGA Video Scan Converter
Manufacturer: Summit Integration Systems
Manufacturer Part Number: VP-506
Part Number: 773411

Quantity: 1

Item 10: RS-232 HD CATV Tuner
Manufacturer: Contemporary Research
Manufacturer Part Number: 232-ATSC+
Part Number: 736778

Quantity: 1

Item 11: Digitalmedia Presentation System 300
Manufacturer: Crestron
Manufacturer Part Number: DMPS-300-C
Part Number: 744143

Quantity: 1

Item 12: Digitalmedia 8G+ Transmitter 201
Manufacturer: Crestron
Manufacturer Part Number: DM-TX-201-C
Part Number: 744144

Quantity: 2

Item 13: Digitalmedia 8G+ Receiver & Room Controller with Scaler
Manufacturer: Crestron
Manufacturer Part Number: DM-RMC-SCALER-C
Part Number: 744150

Quantity: 2

Item 14: 10.1" Touch Screen, Black Smooth with TTK
Manufacturer: Crestron
Manufacturer Part Number: TSW-1050-B-S
Part Number: 769878

Quantity: 1

Item 15: C2G Trulink HDMI+RS232 Over CAT5 Box Transmitter
Manufacturer: Summit Integration Systems

Quantity: 3

Item 16: C2G Trulink HDMI+RS232 Over CAT5 Box Receiver
Manufacturer: Summit Integration Systems

Quantity: 3

Item 17: 70 Edge LED LCD TV 120HZ Smart TV WiFi
Manufacturer: Sharp Electronics
Manufacturer Part Number: LC70LE650U
Part Number: 763550

Quantity: 1

Item 18: 55LN549E 55IN LED LCD HDTV 1080 EZSIGN
Manufacturer: LG Electronics
Manufacturer Part Number: 55LN549E
Part Number: 772160

Quantity: 2

Item 19: Chief Fusion Flat Panel Micro Adjst.
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 5033014-46
Part Number: 753517

Quantity: 3

Item 20: V322 32IN LCD Public Disp Mon 13x7 Slot
Manufacturer: NEC Display Solutions America
Manufacturer Part Number: V322
Part Number: 773401

Quantity: 4

Item 21: Medium Dual Arm Thin Swing Arm for Disp
Manufacturer: Chief Manufacturing Inc
Manufacturer Part Number: TS218SU
Part Number: 773414

Quantity: 4

Item 22: Pakedge 8 Port Gigabit Unmanaged
Manufacturer: Summit Integration Systems

Quantity: 1

Item 23: Furman Power Conditioner
Manufacturer: Summit Integration Systems
Manufacturer Part Number: PL-PLUSC
Part Number: 773421

Quantity: 1

Item 24: Polycom Realprescence Group 500-720P
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 7200-63430-001
Part Number: 773412

Quantity: 1

Item 25: Total Coverage, One Year, Realpresence Group 500-720P
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 4870-63430-162
Part Number: 773413

Quantity: 1

Item 26: Cabling, HW, Connectors, Installation Materials
Manufacturer: Summit Integration Systems
Manufacturer Part Number: MISC05
Part Number: 732551

Quantity: 1

Item 27: System Design & Documentation – San
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 5033014-52
Part Number: 754035

Quantity: 1

Item 28: Project Management
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 5033014-53
Part Number: 754038

Quantity: 1

Item 29: Control System Program & Testing
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 5033014-54
Part Number: 754036

Quantity: 1

Item 30: System Installation, Millwork & Testing
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 5033014-55
Part Number: 754039

Quantity: 1

Item 31: Installed System Maintenance 2 YR
Manufacturer: Summit Integration Systems
Manufacturer Part Number: 5033014-56
Part Number: 753520

Quantity: 1

005 - SUPPLEMENTAL TERMS & CONDITIONS

Original Contract Term.

This contract shall begin upon the effective date of the ordinance awarding the contract, or date specified in the award letter if this contract does not exceed $50,000. This contract shall terminate upon completion of all work described herein or delivery of all goods ordered, as applicable.

A two-year maintenance agreement will begin one year after acceptance of the system by the City of San Antonio.

Cooperative Contract Provisions.

Term Consistent with Cooperative Contract. Notwithstanding anything to the contrary herein, no new orders may be placed hereunder after the expiration or termination of the underlying cooperative contract. Renewals cannot extend beyond the term of the underlying cooperative contract. Extensions cannot extend beyond the term of the underlying cooperative contract.

Contract Documents. The terms and conditions for performance and payment of compensation for this contract are set forth in the following contract documents, true and correct copies of which are attached hereto and fully incorporated herein for all purposes:

This Request for Offer, including any attachments identified herein and addenda issued by City prior to acceptance of an offer from Offeror;

Any Purchase Orders Issued hereunder by City of San Antonio ("City"); and

Exhibit I – All applicable terms and conditions of the Cooperative Purchasing Contract number 4400003839 through US COMMUNITIES.

Order of Priority of Contract Documents. Should a conflict arise among the provisions of the contract documents, this RFO and any Purchase Order issued hereunder shall govern over Exhibit I, unless otherwise specifically provided herein.

This RFO includes the following: Instructions to Offerors, General Terms and Conditions, Supplemental Terms and Conditions, Product Specifications and Description of Services, Definitions, Price Schedule, any Attachments identified herein.

Warranty.

The warranty specified in Exhibit 1, if any, a minimum of 90-days product guarantee, or the manufacturer's standard commercial warranty, whichever is greater, shall apply to all products and/or services purchased under this RFO, unless otherwise specified in the Specifications/Scope of Services section of this RFO. This warranty shall provide for replacement of defective merchandise, parts, and labor, and shall include pick-up of the defective merchandise from City and delivery of the replacement(s) to the same location. The warranty shall be effective from the date of acceptance of the merchandise, or completion of the service, as applicable.

Rejection of Disclaimers of Warranties & Limitations Of Liability.

ANY TERM OR CONDITION IN EXHIBIT I, OR IN ANY DOCUMENT FURNISHED BY VENDOR, DISCLAIMING THE IMPLIED WARRANTY OF MERCHANTABILITY OR OF FITNESS FOR A PARTICULAR PURPOSE, OR ATTEMPTING TO LIMIT VENDOR'S LIABILITY SHALL BE OF NO FORCE OR EFFECT, AND SHALL BE STRICKEN FROM THE CONTRACT DOCUMENTS AS IF NEVER CONTAINED THEREIN.

All Or None Bid.

City of San Antonio will make award to one vendor only.

Insurance.

Prior to the commencement of any work under this Agreement, Vendor shall furnish copies of all required endorsements and completed Certificate(s) of Insurance to the City's Finance Department, Purchasing Division, which shall be clearly labeled "Municipal Plaza Live Broadcast Equipment" in the Description of Operations block of the Certificate. The Certificate(s) shall be completed by an agent and signed by a person authorized by that insurer to bind coverage on its behalf. City will not accept a Memorandum of Insurance or Binder as proof of insurance. The certificate(s) must have the agent's signature and phone number, and be mailed, with copies of all applicable endorsements, directly from the insurer's authorized representative to City. City shall have no duty to pay or perform under this Agreement until such certificate and endorsements have been received and approved by City's Finance Department, Purchasing Division Department. No officer or employee, other than City's Risk Manager, shall have authority to waive this requirement.

City reserves the right to review the insurance requirements of this Article during the effective period of this Agreement and any extension or renewal hereof and to modify insurance coverages and their limits when deemed necessary and prudent by City's Risk Manager based upon changes in statutory law, court decisions, or circumstances surrounding this Agreement. In no instance will City allow modification whereby City may incur increased risk.

A Vendor's financial integrity is of interest to City; therefore, subject to Vendor's right to maintain reasonable deductibles in such amounts as are approved by City, Vendor shall obtain and maintain in full force and effect for the duration of this Agreement, and any extension here of, at Vendor's sole expense, insurance coverage written on an occurrence basis, unless otherwise indicated, by companies authorized to do business in the State of Texas and with an A.M Best's rating of no less than A- (VII), in the following types and for an amount not less than the amount listed below:

TYPE	AMOUNTS
1. Workers' Compensation 2. Employers' Liability	Statutory $500,000/$500,000/$500,000
3. Broad form Commercial General Liability Insurance to include coverage for the following: a. Premises/Operations *b. Independent Contractors c. Products/Completed Operations d. Personal Injury e. Contractual Liability f. Damage to property rented by you	For Bodily Injury and Property Damage of $1,000,000 per occurrence; $2,000,000 General Aggregate, or its equivalent in Umbrella or Excess Liability Coverage f. $100,000
4. Business Automobile Liability a. Owned/leased vehicles b. Non-owned vehicles c. Hired Vehicles	Combined Single Limit for Bodily Injury and Property Damage of $1,000,000 per occurrence

Vendor agrees to require, by written contract, that all subcontractors providing goods or services hereunder obtain the same insurance coverages required of Vendor herein, and provide a certificate of insurance and endorsement that names Vendor and City as additional insureds. Vendor shall provide City with said certificate and endorsement prior to the commencement of any work by the subcontractor. This provision may be modified by City's Risk Manager, without subsequent City Council approval, when deemed necessary and prudent, based upon changes in statutory law, court decisions, or circumstances surrounding this agreement. Such modification may be enacted by letter signed by City's Risk Manager, which shall become a part of the contract for all purposes.

As they apply to the limits required by City, City shall be entitled, upon request and without expense, to receive copies of the policies, declaration page, and all endorsements thereto and may require the deletion, revision, or modification of particular policy terms, conditions, limitations, or exclusions (except where policy provisions are established by law or regulation binding upon either of the parties hereto or the underwriter of any such policies). Vendor shall be required to comply with any such requests and shall submit a copy of the replacement certificate of insurance to City at the

address provided below within 10 days of the requested change. Vendor shall pay any costs incurred resulting from said changes.

City of San Antonio
Attn: Finance Department, Purchasing Division
P.O. Box 839966
San Antonio, Texas 78283-3966

Vendor agrees that with respect to the above required insurance, all insurance policies are to contain or be endorsed to contain the following provisions:

Name City, its officers, officials, employees, volunteers, and elected representatives as additional insureds by endorsement, as respects operations and activities of, or on behalf of, the named insured performed under contract with City, with the exception of the workers' compensation and professional liability policies;

Provide for an endorsement that the "other insurance" clause shall not apply to the City of San Antonio where City is an additional insured shown on the policy;

Workers' compensation, employers' liability, general liability and automobile liability policies will provide a waiver of subrogation in favor of City; and

Provide advance written notice directly to City of any suspension, cancellation, non-renewal or material change in coverage, and not less than ten (10) calendar days advance notice for nonpayment of premium.

Within five (5) calendar days of a suspension, cancellation or non-renewal of coverage, Vendor shall provide a replacement Certificate of Insurance and applicable endorsements to City. City shall have the option to suspend Vendor's performance should there be a lapse in coverage at any time during this contract. Failure to provide and to maintain the required insurance shall constitute a material breach of this Agreement.

In addition to any other remedies City may have upon Vendor's failure to provide and maintain any insurance or policy endorsements to the extent and within the time herein required, City shall have the right to order Vendor to stop work hereunder, and/ or withhold any payment(s) which become due to Vendor hereunder until Vendor demonstrates compliance with the requirements hereof.

Nothing herein contained shall be construed as limiting in any way the extent to which Vendor may be held responsible for payment of damages to persons or property resulting from Vendor's or its subcontractors' performance of the work covered under this Agreement.

It is agreed that Vendor's insurance shall be deemed primary and non-contributory with respect to any insurance or self insurance carried by City for liability arising out of operations under this Agreement.

It is understood and agreed that the insurance required is in addition to and separate from any other obligation contained in this Agreement and that no claim or action by or on behalf of City shall be limited to insurance coverage provided.

Vendor and any subcontractors are responsible for all damage to their own equipment and/or property.

Incorporation of Attachments.

Each of the attachments listed below is an essential part of this contract, which governs the righ ts and duties of the parties, incorporated herein by reference, and shall be interpreted in the order of priority as appears below, with this document taking priority over all attachments:

Attachment A – Price Schedule
Attachment B – Supplemental Information Related to State of Texas Conflict of Interest Requirement

006 - GENERAL TERMS & CONDITIONS

Electronic Offer Equals Original. If Vendor is submitting an electronic offer, City and Vendor each agree that this transaction may be conducted by electronic means, as authorized by Chapter 322, Texas Business & Commerce Code, known as the Electronic Transactions Act.

Delivery of Goods/Services.

Destination Contract. Vendor shall deliver all goods and materials F.O.B., City of San Antonio's designated facility, inside delivery, freight prepaid, to the address provided in this RFO or, if different, in the Purchase Order. Vendor shall bear the risk of loss until delivery. Freight charges will be paid only when expedited delivery is requested and approved in writing by City. Vendor shall be responsible for furnishing necessary personnel or equipment and/or making necessary arrangements to off load at City of San Antonio facility, unless otherwise noted herein.

Failure to Deliver. When delivery is not met as provided for in the contract, City may make the purchase on the open market, with any cost in excess of the contract price paid by Vendor, in addition to any other direct, indirect, consequential or incidental damages incurred by City as a result thereof. In addition, Vendor may be removed from City's list of eligible bidders.

Purchase Orders. Each time a City department wishes to place an order against this contract, it will issue Vendor a purchase order. Vendor must have the purchase order before making any delivery.

Acceptance by City. City shall have a reasonable time (but not less than 30 days) after receipt to inspect the goods and services tendered by Vendor. City at its option may reject all or any portion of such goods or services which do not, in City's sole discretion, comply in every respect with all terms and conditions of the contract. City may elect to reject the entire goods and services tendered even if only a portion thereof is nonconforming. If City elects to accept nonconforming goods and services, City, in addition to its other remedies, shall be entitled to deduct a reasonable amount from the price thereof to compensate City for the nonconformity. Any acceptance by City, even if non-conditional, shall not be deemed a waiver or settlement of any defect in such goods and services.

Testing. After award of contract, City may, at its sole option, test the product delivered to ensure it meets specifications. Initial testing shall be at City's expense. However, if the product does not to meet specifications, Vendor shall reimburse City for the costs of testing. City may withhold the cost of testing from any amounts owed to Vendor under this or any other contract, or invoice Vendor for same. If invoiced, Vendor shall pay City within 30 calendar days' of the invoice.

Invoicing and Payment.

Address for Invoices. All original invoices must be sent to: City of San Antonio, Attn: Accounts Payable, P.O. Box 839976, San Antonio, Texas 78283-3976.

Information Required On Invoice.

All invoices must be in a form and content approved by City. City may require modification of invoices if necessary in order to satisfy City that all billing is proper and pursuant to the terms of the contract. Invoices are required to show each City Purchase Order Number. Invoices must be legible. Items billed on invoices must be specific as to applicable stock, manufacturer, catalog or part number (if any). All invoices must show unit prices for each item being billed, the quantity of items being billed and the total for each item, as well as the total for all items on the invoice. If prices are based on list prices basis, then the list prices, the percentage discount or percentage surcharge, net unit prices, extensions and net total prices must be shown. Prompt payment discounts offered shall be shown separately on the invoice.

Payment by City.

In accordance with the Texas Prompt Payment Act, City shall have not less than 30 days to pay for goods or services. Time for payment, including payment under discount terms, will be computed from the later of: (1) the date City receives conforming goods under the contract; (2) the date performance of the service under the contract is completed; or (3) the date City receives a correct and valid invoice for the goods or services. Payment is deemed to be made on the date of mailing of the check. Payment is made in US dollars only.

This provision shall not apply where there is a bona fide dispute between City and Vendor about the goods delivered or the service performed that causes the payment to be late, or where the invoice is not mailed to the address provided herein.

The payment amount due on invoices may not be manually altered by City personnel. Once disputed items are reconciled, Vendor must submit a corrected invoice or a credit memorandum for the disputed amount. City will not make partial payments on an invoice where there is a dispute.

NECESSITY OF TIMELY INVOICE / WAIVER OF PAYMENT. NOTWITHSTANDING THE FORGOING, CITY CANNOT PAY FOR ANY GOODS OR SERVICES WITHOUT AN INVOICE. VENDOR MUST INVOICE CITY NO LATER THAN 90 CALENDAR DAYS FROM THE DATE GOODS ARE DELIVERED OR SERVICES RENDERED. FAILURE TO SUBMIT AN INVOICE WITHIN SAID 90 DAY SHALL NEGATE ANY LIABILITY ON THE PART OF CITY AND CONSTITUTE A **WAIVER** BY VENDOR OF ANY AND ALL RIGHT OR CLAIMS TO COLLECT MONEYS THAT VENDOR MAY RIGHTFULLY BE OTHERWISE ENTITLED TO FOR GOODS OR SERVICES PERFORMED.

The total price for all goods and/or services is shown on the Price Schedule. No additional fees or expenses of Vendor shall be charged by Vendor nor be payable by City. The parties hereby agree that all compensable expenses of Vendor are shown on the Price Schedule. If there is a discrepancy on the Price Schedule between the unit price for an item, and the extended price, the unit price shall govern.

Amendments. Except where the terms of this contract expressly provide otherwise, any alterations, additions, or deletions to the terms hereof, shall be effected by amendment, in writing, executed by both City and Vendor. The Director of the Purchasing and General Services Department, or Director's designee, shall have authority to execute amendments on behalf of City without further action by the San Antonio City Council, subject to and contingent upon appropriation of funds for any increase in expenditures by City.

Termination.

Termination-Breach. Should vendor fail to fulfill in a timely and proper manner, as determined solely by the Director, its material obligations under this contract, or violate any of the material terms of this contract, City shall have the right to immediately terminate the contract in whole or in part. Notice of termination shall be provided in writing to the Vendor, effective upon the date set forth in the notice. City may, in City's sole discretion, provide an opportunity for Vendor to cure the default. If City elects to offer an opportunity to cure, City shall provide notice to Vendor specifying the matters in default and the cure period. If Vendor fails to cure the default within the cure period, City shall have the right, without further notice, to terminate the contract in whole or in part. Such termination shall not relieve Vendor of any liability to the City for damages sustained by virtue of any breach by Vendor.

Termination-Notice. City may terminate this contract, in whole or in part, without cause. City shall be required to give Vendor notice ten days prior to the date of termination of the contract without cause.

Termination-Funding. City retains the right to terminate this contract at the expiration of each of City's budget periods. This contract is conditioned on a best efforts attempt by City to obtain and appropriate funds for payment of any debt due by City herein.

Termination by City may be effected by Director, without further action by the San Antonio City Council.

Independent Contractor. Vendor covenants and agrees that it is an independent contractor and not an officer, agent, servant or employee of City. City shall not be liable for any claims which may be asserted by any third party occurring in connection with the services to be performed by Vendor under this contract and that Vendor has no authority to bind City. The doctrine of respondeat superior shall not apply as between City and Vendor.

INDEMNIFICATION.

VENDOR covenants and agrees to FULLY INDEMNIFY, DEFEND and HOLD HARMLESS, CITY and the elected officials, employees, officers, directors, volunteers and representatives of CITY, individually and collectively, from and against any and all costs, claims, liens, damages, losses, expenses, fees, fines, penalties, proceedings, actions, demands, causes of action, liability and suits of any kind and nature, including but not limited to, personal or bodily injury, death and property damage, made upon CITY directly or indirectly arising out of, resulting from or related to VENDOR'S activities under this Agreement, including any acts or omissions of VENDOR, any agent, officer, director, representative, employee, consultant or subcontractor of VENDOR, and their respective officers, agents employees, directors and representatives while in the exercise of the rights or performance of the duties under this Agreement. The indemnity provided for in this paragraph

shall not apply to any liability resulting from the negligence of CITY, it s officers or employees, in instances where such negligence causes personal injury, death, or property damage. IN THE EVENT VENDOR AND CITY ARE FOUND JOINTLY LIABLE BY A COURT OF COMPETENT JURISDICTION, LIABILITY SHALL BE APPORTIONED COMPARATIVELY IN ACCORDANCE WITH THE LAWS FOR THE STATE OF TEXAS, WITHOUT, HOWEVER, WAIVING ANY GOVERNMENTAL IMMUNITY AVAILABLE TO CITY UNDER TEXAS LAW AND WITHOUT WAIVING ANY DEFENSES OF THE PARTIES UNDER TEXAS LAW. In addition, Vendor agrees to indemnify, defend, and hold City harmless from any claim involving patent infringement, trademarks, trade secrets, and copyrights on goods supplied.

The provisions of this INDEMNITY are solely for the benefit of the parties hereto and not intended to create or grant any rights, contractual or otherwise, to any other person or entity. VENDOR shall advise CITY in writing within 24 hours of any claim or demand against CITY or VENDOR known to VENDOR related to or arising out of VENDOR's activities under this AGREEMENT and shall see to the investigation and defense of such claim or demand at VENDOR's cost. CITY shall have the right, at its option and at its own expense, to participate in such defense without relieving VENDOR of any of its obligations under this paragraph.

Assignment. Except as otherwise stated herein, Vendor may not sell, assign, pledge, transfer or convey any interest in this contract, nor delegate the performance of any duties hereunder, by transfer, by subcontracting or any other means, without the consent of Director. As a condition of such consent, if such consent is granted, Vendor shall remain liable for completion of the services and provision of goods outlined in this contract in the event of default by the successor vendor, assignee, transferee or subcontractor. Any attempt to transfer, pledge or otherwise assign this Contract without said written approval, shall be void ab initio and shall confer no rights upon any third person.

Ownership of Documents. Pursuant to Texas Local Government Code Chapter 201, any and all Records produced by Vendor pursuant to the provisions of this contract are the exclusive property of City; and no such Record shall be the subject of any copyright or proprietary claim by Vendor. The term "Record" as used herein shall mean any document, paper, letter, book, map, photograph, sound or video recording, microfilm, magnetic tape, electronic medium, or other information recording medium, regardless of physical form or characteristic. Vendor understands and acknowledges that as the exclusive owner of any and all such Records, City has the right to use all such Records as City desires, without restriction.

Records Retention.

Vendor and its subcontractors, if any, shall properly, accurately and completely maintain all documents, papers, and records, and other evidence pertaining to the services rendered hereunder ("Documents"), and shall make such Documents available to City at their respective offices, at all reasonable times and as often as City may deem necessary during the contract period, including any extension or renewal hereof, and the record retention period established herein, for purposes of audit, inspection, examination, and making excerpts or copies of same by City and any of its authorized representatives.

Vendor shall retain any and all Documents produced as a result of services provided hereunder for a period of four years ("Retention Period") from the date of termination of the contract. If, at the end of the Retention Period, there is litigation or other questions arising from, involving or concerning these Documents or the services provided hereunder, Vendor shall retain the records until the resolution of such litigation or other such questions. Vendor acknowledges and agrees that City shall have access to any and all such Documents at any and all times, as deemed necessary by City, during said Retention Period. City may, at its election, require Vendor to return the documents to City at Vendor's expense prior to or at the conclusion of the Retention Period. In such event, Vendor may retain a copy of the documents.

Vendor shall notify City, immediately, in the event Vendor receives any requests for information from a third party, which pertain to the Documents referenced herein. Vendor understands and agrees that City will process and handle all such requests.

Severability. If any clause or provision of this contract is held invalid, illegal or unenforceable under present or future federal, state or local laws, including but not limited to the City Charter, City Code, or ordinances of the City of San Antonio, Texas, then and in that event it is the intention of the parties hereto that such invalidity, illegality or unenforceability shall not affect any other clause or provision hereof and that the remainder of this contract shall be construed as if such invalid, illegal or unenforceable clause or provision was never contained herein. It is also the intention of the parties hereto that in lieu of each clause or provision of this contract that is invalid, illegal, or unenforceable, there be added as a part of the contract a clause or provision as similar in terms to such invalid, illegal or unenforceable clause or provision as may be possible, legal, valid and enforceable.

Compliance with Law. Vendor shall provide and perform all services required under this Agreement in compliance with all applicable federal, state and local laws, rules and regulations.

Certifications. Vendor warrants and certifies that Vendor and any other person designated to provide services hereunder has the requisite training, license and/or certification to provide said services, and meets all competence standards promulgated by all other authoritative bodies, as applicable to the services provided herein.

Non-waiver of Performance. Unless otherwise specifically provided for in this Agreement, a waiver by either Party of a breach of any of the terms, conditions, covenants or guarantees of this Agreement shall not be construed or held to be a waiver of any succeeding or preceding breach of the same or any other term, condition, covenant or guarantee herein contained. Further, any failure of either Party to insist in any one or more cases upon the strict performance of any of the covenants of this Agreement, or to exercise any option herein contained, shall in no event be construed as a waiver or relinquishment for the future of such covenant or option. In fact, no waiver, change, modification or discharge by either party hereto of any provision of this Agreement shall be deemed to have been made or shall be effective unless expressed in writing and signed by the party to be charged. No act or omission by a Party shall in any manner impair or prejudice any right, power, privilege, or remedy available to that Party hereunder or by law or in equity, such rights, powers, privileges, or remedies to be always specifically preserved hereby.

Venue. Venue of any court action brought directly or indirectly by reason of this contract shall be in Bexar County, Texas. This contract is made and is to be performed in Bexar County, Texas, and is governed by the laws of the State of Texas.

Non-discrimination. As a condition of entering into this agreement, Vendor represents and warrants that it will comply with City's Commercial Nondiscrimination Policy, as described under Section IILC.1 of the SBEDA Ordinance. As part of such compliance, Vendor shall not discriminate on the basis of race, color, religion, ancestry or national origin, sex, age, marital status, sexual orientation, or on the basis of disability or other unlawful forms of discrimination in the solicitation, selection, hiring or commercial treatment of subcontractors, vendors, suppliers, or commercial customers, nor shall Vendor retaliate against any person for reporting instances of such discrimination. Vendor shall provide equal opportunity for subcontractors, vendors and suppliers to participate in all of its public sector and private sector subcontracting and supply opportunities, provided that nothing contained in this clause shall prohibit or limit otherwise lawful efforts to remedy the effects of marketplace discrimination that have occurred or are occurring in City's Relevant Marketplace. Vendor understands and agrees that a material violation of this clause shall be considered a material breach of this agreement and may result in termination of this agreement, disqualification of Vendor from participating in City contracts, or other sanctions. This clause is not enforceable by or for the benefit of, and creates no obligation to, any third party. Vendor shall include this nondiscrimination clause in all subcontracts for the performance of this contract.

Non-discrimination. As a party to this contract, Vendor understands and agrees to comply with the *Non-Discrimination Policy* of the City of San Antonio contained in Chapter 2, Article X of the City Code and further, shall not discriminate on the basis of race, color, religion, national origin, sex, sexual orientation, gender identity, veteran status, age or disability, unless exempted by state or federal law, or as otherwise established herein.

Delinquent Taxes. In the event that Vendor is or subsequently becomes delinquent in the payment of taxes owed to the City of San Antonio, City reserves the right to deduct any delinquent taxes from payments that City may owe to the delinquent Vendor as a result of this contract.

Binding Contract. This contract shall be binding on and inure to the benefit of the parties hereto and their respective heirs, executors, administrators, legal representatives, and successors and assigns, except as otherwise expressly provided for herein.

Entire Agreement. This contract, including City's final electronically posted online version, together with its authorizing ordinance, and its price schedule(s), attachments, purchase orders, and exhibits, if any, constitutes the final and entire agreement between the parties hereto and contains all of the terms and conditions agreed upon. No other agreements, oral or otherwise, regarding the subject matter of this contract shall be deemed to exist or to bind the parties hereto, unless same be in writing, dated subsequent to the date hereof, and be duly executed by the parties, in accordance with the Amendment provision herein. **Parties agree that City's final electronically posted online version of this solicitation contains the agreed upon specifications, scope of services, and terms and conditions of this contract, and shall control in the event of a conflict with any printed version signed and submitted by Vendor.**

007 - SIGNATURE PAGE

By submitting an offer, whether electronically or by paper, Offeror represents that:

(s)he is authorized to bind Offeror to fully comply with the terms and conditions of City's Request for Offer for the prices stated therein;

(s)he has read the entire document, including the final version issued by City, and agreed to the terms therein;

Offeror is in good standing with the Texas State Comptroller's Office; and

to the best of his/her knowledge, all information is true and correct.

If submitting your offer by paper, complete the following and sign on the signature line below. Failure to sign and submit this Signature Page will result in rejection of your offer.

Offeror Information
Please Print or Type

Vendor ID No.	1014580
Signer's Name	Michael Peacock
Name of Business	UNICOM Government
Street Address	2553 Dulles View Drive Suite 100
City, State, Zip Code	Herndon, VA 20171
Email Address	Michael.Peacock@unicomgov.com
Telephone No.	703-850-8434
Fax No.	703-463-5921
City's Solicitation No.	6100004164

Signature of Person Authorized to Sign Offer

008 - STANDARD DEFINITIONS

Whenever a term defined by the Uniform Commercial Code ("UCC"), as enacted by the State of Texas, is used in the Contract, the UCC definition shall control, unless otherwise defined in the Contract.

All-or-None Offer - an RFO in which City will award the entire contract to one offeror only.

Alternate Offer - two or more offers with substantive variations in the item or service offered from the same offeror in response to a solicitation.

Assignment - a transfer of claims, rights or interests in goods, services or property.

Bid Bond - security to ensure that Offeror (a) will not withdraw the offer within the period specified for acceptance, and (b) will furnish any required bonds and any necessary insurance within the time specified in the solicitation.

City - the City of San Antonio, a Texas home-rule municipal corporation.

Contractor - the offeror whose offer is accepted by City and is, therefore, the person, firm or entity providing goods or services to City under a contract.

Director – the Director of City's Purchasing & General Services Department, or Director's designee.

Line Item - a listing of items in an offer for which an offeror is expected to provide separate pricing.

Offer - a complete, signed response to an RFO that, if accepted, would bind Offeror to perform the resultant contract.

Offeror - a person, firm or entity that submits an offer in response to a solicitation. The offeror whose offer is accepted by City may also be referred to herein as Contractor, Vendor or Supplier.

Payment Bond - a particular form of security provided by the contractor to protect City against loss due to the contractor's failure to pay suppliers and subcontractors.

Performance Bond - a particular form of security provided by the contractor to protect City against loss due to the contractor's inability or unwillingness to complete the contract as agreed.

Performance Deposit - security provided by the contractor to protect City against loss due to the contractor's inability or unwillingness to complete the contract as agreed.

Pre-Submittal Conference - a meeting conducted by City, held in order to allow offerors to ask questions about the proposed contract and particularly, the contract specifications.

Purchase Order - a validly issued order placed by an authorized City department for the purchase of goods or services, written on City's standard purchase order form, and which is the vendor's authority to deliver to and invoice City for the goods or services specified in an RFO for the price stated in vendor's offer.

Specifications - a description of what City requires and what Offeror must offer; a description of the physical or functional characteristics of a product or material, or the nature of a service or construction item.

Subcontractor - a person, firm or entity providing goods or services to a vendor to be used in the performance of the vendor's obligations under the contract with City.

Supplier - the offeror whose offer is accepted by City and is, therefore, the person, firm or entity providing goods or services to City under a contract.

Vendor - the offeror whose offer is accepted by City and is, therefore, the person, firm or entity providing goods or services to City under a contract.

UNICOM Government, Inc.
A Division of UNICOM Global

UNICOM Government, Inc.
Sales Quotation

2553 Dulles View Drive, Suite 100
Herndon, Va 20171-5219
1-800-999-4874
orders@unicomgov.com
www.unicomgov.com

PLEASE NOTE: GTSI Corp. has recently changed its name to UNICOM Government, Inc. We will continue to support your mission by providing the same high level of service that GTSI has offered to its government customers for the last 30 years.

TO: Di Galvan
CITY OF SAN ANTONIO
Po Box 839976
General Accounting
San Antonio TX 78283-3976 USA

Reference #:
Proposal#:
Gov't Contract: 4400003839
Ship via: Ground
Customer#: 20056691

Quote #: QUT5143078
Date: 2/28/2014
Sales Rep: Jacob Glanzmann
Phone: 703-502-2177
Fax: Jacob.Glanzmann@unic

ALERT UNICOM Government, Inc. has changed banks to the Silicon Valley Bank account shown at the bottom of this quote. The SAM database has been updated. If you need a new EFT form completed, please contact your billing representative, identified on the bottom right.
PLEASE NOTE: GTSI Corp. has recently changed its name to UNICOM Government, Inc. We will continue to support your mission by providing the same high level of service that GTSI has offered to its government customers for the last 30 years.

Completion of Installation no later than 5/15/14.
Please see below for financing options available for this quote.

#	UNICOM Part No. Manufacturer Part No.	Manufacturer Description	Contract CLIN	WvCd	Unit Price	Qty.	Extended Price
1	753506 5033014-26	SUMMIT INTEGRATION SYSTEMS PANASONIC 1/3 3-MOS MULTI-FORMAT HD PTZ CAMERA	4400003839		$8,811.00	4	$35,244.00
2	753525 5033014-27	SUMMIT INTEGRATION SYSTEMS FEC WALL MOUNT KIT FOR AW-HE120K	4400003839		$240.57	4	$962.28
3	753507 5033014-28	SUMMIT INTEGRATION SYSTEMS PANASONIC SUB-COMPACT PAN-TILT SYSTEM CONTROLLER	4400003839		$2,252.25	1	$2,252.25
4	753526 5033014-29	SUMMIT INTEGRATION SYSTEMS PANASONIC 12VDC POWER SUPPLY FOR CAMERA SYSTEM	4400003839		$688.05	1	$688.05
5	773409 MXWS8G15/C	SUMMIT INTEGRATION SYSTEMS SHURE 8-CHANNEL GOOSENECK WIRELESS SYSTEM	4400003839		$13,223.26	2	$26,446.52
6	753528 5033014-31	SUMMIT INTEGRATION SYSTEMS BIAMP 12 MIC/LINE INPUTS & 4 LINE OUTPUTS 1RU	4400003839		$2,138.27	2	$4,276.54
7	746021 VM-4HXL	KRAMER ELECTRONICS LTD KRAMER 1:4 HDMI DISTRIBUTION AMPLIFIER	4400003839		$391.76	1	$391.76
8	773410 VM-5S	SUMMIT INTEGRATION SYSTEMS KRAMER 1:5 COMPOSITE VIDEO & STEREO AUDIO DA	4400003839		$300.90	1	$300.90
9	773411 VP-506	SUMMIT INTEGRATION SYSTEMS KRAMER DVI & XGA VIDEO SCAN CONVERTER	4400003839		$454.30	1	$454.30
10	736778 232-ATSC+	CONTEMPORARY RESEARCH RS-232 HD CATV TUNER	4400003839		$859.04	1	$859.04
11	744143 DMPS-300-C	CRESTRON DIGITALMEDIA PRESENTATION SYSTEM 300	4400003839		$5,363.10	1	$5,363.10
12	744144 DM-TX-201-C	CRESTRON DIGITALMEDIA 8G+ TRANSMITTER 201	4400003839		$968.75	2	$1,937.50
13	744150 DM-RMC-SCALER-C	CRESTRON DIGITALMEDIA 8G+ RECEIVER & ROOM CONTROLLER W/SCALER	4400003839		$1,031.25	2	$2,062.50
14	769878 TSW-1050-B-S	CRESTRON 10.1" TOUCH SCREEN, BLACK SMOOTH WITH TTK	4400003839		$1,590.64	1	$1,590.64
15		SUMMIT INTEGRATION SYSTEMS C2G TRULINK® HDMI+RS232 OVER CAT5 BOX TRANSMITTER	4400003839		$287.09	3	$861.27
16		SUMMIT INTEGRATION SYSTEMS C2G TRULINK® HDMI+RS232 OVER CAT5 BOX RECEIVER	4400003839		$287.09	3	$861.27
17	763550 LC70LE650U	SHARP ELECTRONICS 70 EDGE LED LCD TV 120HZ SMART TV WIFI	4400003839		$2,324.07	1	$2,324.07
18	772160 55LN549E	LG ELECTRONICS 55LN549E 55IN LED LCD HDTV 1080 EZSIGN	4400003839		$1,364.99	2	$2,729.98
19	753517 5033014-46	SUMMIT INTEGRATION SYSTEMS CHIEF FUSION FLAT PANEL MICRO ADJST.	4400003839		$300.00	3	$900.00
20	773401 V322	NEC DISPLAY SOLUTIONS AMERICA V322 32IN LCD PUBLIC DISP MON 13X7 SLOT	4400003839		$582.35	4	$2,329.40
21	773414 TS218SU	CHIEF MANUFACTURING INC MEDIUM DUAL ARM THIN SWING ARM FOR DISP	4400003839		$188.24	4	$752.96
22		SUMMIT INTEGRATION SYSTEMS PAKEDGE 8 PORT GIGABIT UNMANAGED	4400003839		$381.25	1	$381.25
23	773421 PL-PLUSC	SUMMIT INTEGRATION SYSTEMS FURMAN POWER CONDITIONER	4400003839		$225.00	1	$225.00
24	773412	SUMMIT INTEGRATION SYSTEMS	4400003839		$9,469.51	1	$9,469.51

2553 Dulles View Drive, Suite 100
Herndon, Va 20171-5219
1-800-999-4874
orders@unicomgov.com
www.unicomgov.com

PLEASE NOTE: GTSI Corp. has recently changed its name to UNICOM Government, Inc. We will continue to support your mission by providing the same high level of service that GTSI has offered to its government customers for the last 30 years.

	7200-63430-001	POLYCOM REALPRESCENCE GROUP 500-720P				
25	773413 4870-63430-162	SUMMIT INTEGRATION SYSTEMS TOTAL COVERAGE, ONE YEAR, REALPRESENCE GROUP 500 - 720P	4400003839	$1,142.68	1	$1,142.68
26	732551 MISC05	SUMMIT INTEGRATION SYSTEMS CABLING, HW, CONNECTORS, INSTALLATION MATERIALS	4400003839	$6,537.59	1	$6,537.59
27	754035 5033014-52	SUMMIT INTEGRATION SYSTEMS SYSTEM DESIGN & DOCUMENTATION - SAN	4400003839	$2,255.15	1	$2,255.15
28	754038 5033014-53	SUMMIT INTEGRATION SYSTEMS PROJECT MANAGEMENT	4400003839	$857.14	1	$857.14
29	754036 5033014-54	SUMMIT INTEGRATION SYSTEMS CONTROL SYSTEM PROGRAM&TESTING	4400003839	$4,000.00	1	$4,000.00
30	754039 5033014-55	SUMMIT INTEGRATION SYSTEMS SYSTEM INSTALLATION, MILLWORK & TESTING	4400003839	$13,947.85	1	$13,947.85
31	753520 5033014-56	SUMMIT INTEGRATION SYSTEMS INSTALLED SYSTEM MAINT. 2YR	4400003839	$10,000.00	1	$10,000.00

*** When purchasing any software or related services, your order is subject to your acceptance of any specific end user terms and conditions (to include licensing terms) required by the manufacturer.**

* When purchasing Oracle Sun product and/or services, your order is subject to and incorporates the terms and conditions of the end user agreement located at http://shop.unicomgov.com/downloads/OracleAgreement.pdf in addition to any terms set out in Partner Ordering Policy located at **http://www.oracle.com/contracts**

*** The prices in this quote are valid for 30 calendar days following the Quotation Date.**
*** This quote is only valid in its entirety and POs placed for partial items in a quote may be rejected.**
*** All orders are subject to availability.**
*** Any quotes containing items with Part Numbers SKU TBD or 000-000 are considered budgetary quotes with estimated prices, which are not binding. Please contact your Sales Representative for an updated and final quote before placing an order.**
***Unless otherwise stated, pricing shown for maintenance/support requires payment in full within 30 days of the the invoice date.**

*** All orders are subject to UNICOM Government, Inc. Return Policy:** http://shop.unicomgov.com/services/returnpolicy.aspx
*** Electronic and information technology (EIT) listed on this quotation shall be capable, at the time of its delivery, when used in accordance with the contractor's associated documents, and other written information provided to the government, of providing comparable access to individuals with disabilities consistent with the terms and conditions applicable to this contract at the time of award, provided that any assistive technologies used with the listed EIT properly interoperates with it and other assistive technologies.**

Subtotals:	$	142,404.50
Freight:	$	0.00
Tax:	$	0.00
Total:	$	142,404.50

FINANCING OPTIONS AVAILABLE:

This purchase may also be available for lease or financing. Rates shown are provided for the purpose of customer discussion only, and are contingent upon completion of Contracts, Credit Approval and Management Approval. Payment Plans are subject to FAR Part 32.703.3(B). Availability of Funds.

For more information please call the UNICOM Financial Services group at 1-888-395-4874, e-mail financial.services@unicomgov.com or check our website at www.unicomgov.com/services/service/financial.aspx

***** ATTENTION CONTRACTING *****

Unless otherwise specified within this quote or agreed to by the Seller in writing, full payment for order is due within 30 days of receipt of equipment or services.
Please reference one of the following "remit to" addresses on your purchase order:

ACH or Electronic Funds Transfer (EFT) Silicon Valley Bank Santa Clara, CA ABA Routing #: 121140399 Account #: 3301049480	Payment by Check UNICOM Government, Inc. 2553 Dulles View Drive Suite 100 Herndon , VA - 20171	For questions related to ACH enrollment or EFT, please contact Joni Goodwin By email: joni.goodwin@unicomgov.com By fax: 703-463-5040

For expedient processing, please reference the following information on your purchase order:

Contract #: OPEN MARKET	Payment Terms: Due in 30 Days **(Pending Credit Approval)** Quote #: QUT5143078	Duns #: 10793-9357 Tax ID #: 54-1248422 CAGE Code: 8Y261

TO ENABLE FASTER DELIVERY,PLEASE INCLUDE THE FOLLOWING STATEMENT ON YOUR PURCHASE ORDER: "PARTIAL SHIPMENT AND PAYMENT AUTHORIZED".
THIS ALLOWS US TO DROP SHIP ITEMS DIRECTLY TO THE SHIP TO LOCATION, AS WELL AS DELIVER THE ITEMS WE HAVE IN STOCK, AS SOON AS POSSIBLE.

This quotation is submitted in confidence and contains trade secrets or confidential commercial and financial information exempt from disclosure by exemption 3 and 4 of the Freedom of Information Act (FOIA) and the Trade Secrets Act. 5 U.S.C.A. Section 552(b)(3) and (4). 18 U.S.C.A.Section 1905.
Do not copy or distribute any portion of this quotation to others without notification to the Seller pursuant to executive order 12600.

B-Session
"Live" Broadcast

Agenda Item #5

Di Galvan
Director, Communications and Public Affairs
March 13, 2014

"Live" B-Session

- B-Room – Municipal Plaza Building
  - **Timeline:**
    - Unicom – U.S Communities Co-op - 2 months approx.
  - **Cost:** $142,404.50