LOC/fpr
9/17/15
Item No. 10

AN ORDINANCE 2015-09-17-0784

ACCEPTING AN OFFER FROM COWBOY DODGE, JEEP, RAM FOR THE PURCHASE OF FIVE REPLACEMENT DODGE RAM 3500 ONE-TON FIRST RESPONDER UNITS FOR THE FIRE DEPARTMENT FOR A TOTAL COST OF $256,148.75, FUNDED WITH THE EQUIPMENT RENEWAL AND REPLACEMENT FUND.

* * * * *

WHEREAS, an offer was submitted by Cowboy Dodge, Jeep, Ram, through the Texas Local Government Purchasing Cooperative (a.k.a. the "Buyboard"), to provide the City of San Antonio Fire Department with five Dodge Ram 3500 one-ton first responder units for a total cost of $256,148.75; and

WHEREAS, this purchase meets the requirements under the terms of the Texas Local Government Purchasing Cooperative agreement adopted by the City of San Antonio by Ordinance No. 97097 on January 30, 2003; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The offer from Cowboy Dodge, Jeep, Ram to provide the City of San Antonio Fire Department with five Dodge Ram 3500 one-ton first responder units for a total cost of $256,148.75 is hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation and contract are attached hereto and incorporated herein for all purposes as **Exhibit I**.

SECTION 2. Funding in the amount of $255,748.75 for this ordinance is available for Fund 72001000, Cost Center 3503200001 and General Ledger 5501055, as part of the Fiscal Year 2015 Budget.

SECTION 3. Funding in the amount of $400.00 for this ordinance is available for Fund 72001000, Cost Center 3503200001 and General Ledger 5201040, as part of the Fiscal Year 2015 Budget.

SECTION 4. Payment not to exceed the budgeted amount of $256,148.75 is authorized to Cowboy Dodge, Jeep, Ram and should be encumbered with a purchase order.

SECTION 5. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

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SECTION 6. This ordinance is effective immediately upon passage by eight or more affirmative votes; otherwise, it is effective on the tenth day after passage.

PASSED and APPROVED this 17th day of September, 2015.

M A Y O R
Ivy R. Taylor

ATTEST:

Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:

Martha G. Sepeda, Acting City Attorney

Agenda Item:	**10 (in consent vote: 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 20, 22A, 22B, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 35, 36, 37, 38, 40, 41, 42, 43)**
Date:	09/17/2015
Time:	10:02:11 AM
Vote Type:	Motion to Approve
Description:	An Ordinance accepting an offer from Cowboy Dodge, Jeep, Ram for the purchase of five replacement Dodge Ram 3500 one-ton first responder units for the Fire Department for a total cost of $256,148.75, funded with the Equipment Renewal and Replacement Fund. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				x
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x			x	
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				

EXHIBIT I

Opened: August 14, 2015
For: FIRST RESPONDER UNITS

6100006473 SC

Item	Description	Qty	BuyBoard Cowboy Dodge, Jeep, Ram 1305 Hwy. 96 Bipass Silsbee, TX 77656 (409) 880-9191	BuyBoard Offer #1 Grapevine Dodge Chrysler Jeep, LLC 2601 William Tate Grapevine, TX 76051	BuyBoard Offer #2 Grapevine Dodge Chrysler Jeep, LLC 2601 William Tate Grapevine, TX 76051
1	**1 Ton Diesel First Responder Fire/EMS/ w Camper**	5		**NAS**	
	Price Each		$51,149.75	$51,047.00	$51,832.00
	Price Total		$255,748.75	$255,235.00	$259,160.00
	Year, Make & Model		2016 Dodge Ram 3500	Ram 2016 3500 OD3L93 with Reading TPB-U108A	Ram 2016 3500 OD3L93 with KUV KCC Body
	Manufacturer Cut-Off Date		4-15-16	6-15-16	6-15-16
	Last Day to Place Orders		4-15-16	Est 4-30-16	Est 4-30-16
	Firm Pricing		No	No	No
	Local Authorized Factory Dealer Name		Ancira Dodge Jeep Ram	Boerne Dodge	Boerne Dodge
	Address		10807 IH 10 Frontage Rd., San Antonio, TX 78230	30300 Interstate 10, Boerne, TX 78006	30300 Interstate 10, Boerne, TX 78006
2	BuyBoard Fee	1	$400.00	$400.00	$400.00
	Delivery		90-120 Days	100-130 Days	100-130 Days
	Payment Terms		Net 30	Net 30	Net 30
	Total Award		$256,148.75	$255,235.00	$259,160.00

*NAS: Grapevine Dodge Chrysler Jeep, LLC submitted a body style not as specifed.

CITY OF SAN ANTONIO

PURCHASING AND GENERAL SERVICES DEPARTMENT

REQUEST FOR OFFER ("RFO") NO.: 6100006473

FIRST RESPONDER UNITS

Date Issued: AUGUST 11, 2015

RESPONSES MUST BE RECEIVED **NO LATER** THAN: 10:00 AM, AUGUST 14, 2015

Responses may be submitted by any of the following means:
Electronic submission through the Portal
Hard copy in person or by mail

Address for hard copy responses:

Physical Address:
Purchasing & General Services
Riverview Tower
111 Soledad, Suite 1100
San Antonio, Texas 78205

Mailing Address:
Purchasing & General Services
P.O. Box 839966
San Antonio, Texas 78283-3966

For Hard Copy Submissions, Mark Envelope

"FIRST RESPONDER UNITS"

Offer Due Date: 10:00 A.M., AUGUST 14, 2015

RFO No.: 6100006473

Offeror's Name and Address

Bid Bond: NO Performance Bond: NO Payment Bond: NO Other: NO

See Supplemental Terms & Conditions for information on these requirements.

Affirmative Procurement Initiative: NO DBE / ACDBE Requirements: NO

See Instructions for Offerors and Attachments sections for more information on these requirements.

Pre-Submittal Conference * NO

* If YES, the Pre-Submittal conference will be held on at at .

Staff Contact Person: STEPHANIE CRIOLLO, PROCUREMENT SPECIALIST III, P.O. Box 839966, San Antonio, TX 78283-3966
Email: STEPHANIE.CRIOLLO@SANANTONIO.GOV

SBEDA Contact Information: , 210-207-3900,

007 - SIGNATURE PAGE

By submitting an offer, whether electronically or by paper, Offeror represents that:

(s)he is authorized to bind Offeror to fully comply with the terms and conditions of City's Request for Offer for the prices stated therein;

(s)he has read the entire document, including the final version issued by City, and agreed to the terms therein;

Offeror is in good standing with the Texas State Comptroller's Office; and

to the best of his/her knowledge, all information is true and correct.

If submitting your offer by paper, complete the following and sign on the signature line below. Failure to sign and submit this Signature Page will result in rejection of your offer.

Offeror Information
Please Print or Type

Vendor ID No.	
Signer's Name	A Glen Angelle
Name of Business	CowBoy Dodge Jeep Ram
Street Address	1305 Hwy 90 Bypass
City, State, Zip Code	Silsbee, Texas 77656
Email Address	gangelle@cowboychrysler@gmail.com
Telephone No.	409-880-9191
Fax No.	409-895-3859
City's Solicitation No.	6100000473

A. Glen Angelle
Signature of Person Authorized to Sign Offer

009 – ATTACHMENTS

ATTACHMENT A-LOCAL PREFERENCE PROGRAM ORDINANCE LANGUAGE

The 82nd Texas Legislature adopted a revision to the law that allowed the City of San Antonio (City) to adopt a policy that would grant contracting preferences to local businesses for certain types of contracts. The City adopted such a policy, known as the Local Preference Program, described in the San Antonio City Code Chapter 2, Article XII, effective for solicitations issued after May 1, 2013.

This solicitation is subject to the Local Preference Program. For more information on the program, refer to the Local Preference Program Identification Form attached to this solicitation.

In order to receive consideration the Local Bidder must complete and return the attached Local Preference Identification Form.

ATTACHMENT B-PRICE SCHEDULE

ITEM	QUANTITY	DESCRIPTION
1	5 Each	1 Ton Diesel First Responder Fire/EMS/ w Camper

PRICE: $ 51149.75 EACH $ 255748.75 TOTAL

MAKE & MODEL & YEAR Offered: Dodge Ram 3500

PRODUCTION CUT-OFF DATE: 4-15-16

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: 4-15-16

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE.
IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? no

ITEM 2- BUYBOARD FEE $ 400.00

DELIVERY: Delivery will be made within 90-120 calendar days after issuance of purchase order.

LOCAL AUTHORIZED FACTORY DEALER NAME:
Ancia Dodge Jeep Ram

ADDRESS:
10807 I-H 10 Frontage RD. San Antonio Tx 78233
888-992-3393

Prompt Payment Discount: 0 % ____ days. (If no discount is offered, Net 30 will apply.)

004 - SPECIFICATIONS / SCOPE OF SERVICES

Scope: The City of San Antonio is soliciting bids to furnish first responder trucks in accordance with the specifications listed herein. These vehicles include pickup trucks which will be utilized by the San Antonio Fire Department.

GENERAL CONDITIONS: The following general conditions will apply to all items within this bid unless specifically excluded within any item.

City of San Antonio reserves the right to increase or decrease quantity of units being purchased up to the production "cut-off" date submitted on the bid for the particular item, depending on availability of funds. Prices may not be increased during this period; however, the City should benefit from any price decrease. Additional units may be purchased on an "as needed" basis. Successful vendor is required to notify the City of all production "cut-off" dates necessary for order submission. **Unless otherwise approved by the City, VEHICLES DELIVERED DURING A CALENDAR YEAR MUST BE THE MODEL YEAR VEHICLES FOR THAT CALENDAR YEAR OR NEWER. UNDER NO CIRCUMSTANCES SHALL VENDOR DELIVER MODEL YEAR VEHICLES FOR THE PRECEDING CALENDAR YEAR.**

All components shall be installed new, unused, standard production model, and equipment is to be serviced in accordance with manufacturer's recommended pre-delivery check list, and ready for operation upon delivery, and shall include all manufacturers' standard equipment unless otherwise specified or replaced therein. Equipment offered under the below listed specifications will be considered unacceptable if for any reason its long term availability on the U.S. Market or in the local area is in doubt.

Equipment must include the maximum standard manufacturer's warranty on all components, with parts and service included. All components, parts and service shall include, as a minimum, a one year unlimited mileage/hours warranty. All warranty times shall start the date the vehicle is placed in service as determined by the City, not on the delivery date. The dealer will be notified by letter of the in-service date of each vehicle by serial number. Bidder shall fully explain the warranty by attaching separate, authenticated correspondence or entering such information in the remarks section of this bid. Warranty, reliability, and replacement captive parts costs and availability shall be a consideration in award of this bid. Warranty parts and service must be available within 50 mile radius of San Antonio City Hall from and by a factory-authorized dealer (NO EXCEPTIONS). In the event that a unit purchased from a vendor requires transportation outside of Bexar County for a repair covered under warranty, that vendor shall be responsible for paying for all cost associated with the transportation to and from the warranty repair facility. If the vendor chooses to travel to inspect the unit to determine if the repair needed is covered under warranty, all expenses shall be paid for by the vendor. All warranty repairs must be completed within three (3) business days from the date equipment is delivered to the vendor unless otherwise approved by the appropriate City of San Antonio BESD Fleet Operations Manager or designate. Bidders must certify that all repairs needed after the warranty period will be available within 50 mile radius of San Antonio City Hall.

Delivery - All deliveries are to be made inside the City limits of San Antonio. Vendor must deliver equipment to the following address:

Northeast Service Center Fleet Acquisitions Dept.
10303 Tool Yard Bldg #2
San Antonio, TX. 78233

Telephone number for this address is (210) 207-4603. Delivery to a non-specified location will result in non-acceptance of the equipment by the City. All deliveries must be pre-arranged with a minimum 24-hour notification, NO EXCEPTIONS. Vehicles will not be accepted after 4:00 P.M. CST. Vehicles with more than **100** miles accumulated on the odometer will not be accepted. **All vehicles are required to have a full tank(s) of fuel and a full tank of Diesel Exhaust Fluid, if equipped, when delivered to City specified location.**

Equipment Manuals – Each delivered unit must contain an operator's manual NO EXCEPTIONS. A manufacture's parts and maintenance manual or CD ROM must be delivered to the City of San Antonio Fleet Acquisitions at the vendor's cost per model of all equipment, accessories, and components, NO EXCEPTIONS.

All prices will be quoted F.O.B., designated City facility, freight prepaid. All bids will be submitted in triplicate and will include complete manufacturer's specifications for each model being bid.

The Manufacturer's Statement of Origin (MSO), Dealer Temporary license plates/tags, proper Invoice, signed 130U form and State Weight Certificate/slip (for trucks over one ton) are required upon delivery of each unit and are required before payment can be processed. Any of these missing items will delay the payment process.

All units to be equipped at the factory with air conditioning, full headliner, fresh air heater and defroster units, minimum AM/FM OEM radio, power windows and power door locks and manual tilt steering wheel. All units to be equipped with steering column mounted gear selector unless otherwise specified. Each unit shall have a **minimum two keyless remotes (fobs) and shall have a minimum of three (3) sets of keys**.

All bodies and components in this bid will be installed in accordance with the appropriate Incomplete Vehicle Data Manual. Certification of compliance will be posted on the left door post of the vehicle. Except for manufacturer's data plates (maximum 4" x 6"), vendor or manufacturer's identifying markings (decals and plates) will not be applied to the vehicle or mounted components. Installation will be completed in compliance with Federal Motor Vehicle Department of Transportation Standards and Texas State Highway requirements. Installation of body and accessories on City furnished vehicles will be accomplished by drilling holes in the frame. Welding on or cutting of frame is **not** authorized forward of the rear spring hanger or support. Bidders will be responsible for the relocation of any truck components to facilitate installation of the body and equipment. Such relocation must be included as part of the basic bid.

All units to have vinyl type seating where available and floor shall be rubber or vinyl material as well.

All units to be equipped with safety equipment as required by the Federal Government.

All accessories and equipment will be OEM. The manufacturer will rate all equipment provided as low emission on all models available.

Fuel systems to be diesel, and a minimum 25 gallon capacity unless otherwise specified.
All diesel engine applications are to be of the lowest emission/clean fuel; (Ultra Low Sulfur Diesel) offered by manufacturer and must meet 2010 diesel emission standards set by EPA.
Maximum capacity cooling system offered by manufacturer.

Electrical – Heavy duty battery and alternator offered by manufacturer for models being bid. All units to be equipped with oil pressure, water temperature, and volt or amp gauges.

Spare tires required by the below listed specifications must be identical in manufacturer's tread design, ply rating (load range) etc., as those furnished on driving and steering axles. Tires still under evaluation will not be acceptable.

Vehicles to be equipped with OEM tinted glass and current State Inspection Sticker.

All vehicles exteriors to be painted O.E.M. white unless otherwise specified.

Unless otherwise specified under individual items, vehicles provided will have a minimum of a driver's seat and one passenger seat.

All trucks and vans, unless otherwise specified are to be equipped with rubber or vinyl flooring.

The City reserves the right to reject any and all bids and to waive irregularities and any requirements of the bid if deemed to be in the best interest of the City.

All pickup trucks shall be provided with limited slip axles.

Tow package to include receiver hitch with OEM in-cab mounted trailer brake controller and both a 4-Way flat vehicle connector and 7-Way round vehicle connector (Flat Pin) to be provided on all trucks.

No dealership nameplates, markings or decals will be permitted on the vehicles.

BRAND NAMES:
Manufacturer names, trade names, brand names, and product numbers used herein are for the purpose of describing and establishing tested, compatible, approved and acceptable products that are of the type and quality required by the City. The use of pre-approved brand names are not intended to limit competition; therefore the phrase "or equal" is added. For purposes of this contract, the proposed "or equal" products shall require close adherence to the established standards of performance and quality inherently derived and reasonably expected from the brand named products specified herein. The City shall be the sole judge of equality and suitability.

ITEM	QUANTITY	DESCRIPTION
1	5	1 Ton Diesel First Responder Fire/EMS/ w Camper

1. **ENGINE**: 6.7 Liter Inline 6 Cylinder Cummins Turbo Diesel Engine

2. **GVWR**: Minimum 11,400 lbs.

3. **TRANSMISSION/DRIVE:** Automatic with overdrive; 5 speed minimum; Power Steering. 4x2 design.

4. **SUSPENSION**: Heaviest Duty available to include heavy duty shock absorbers, independent struts with stabilization.

5. **DIMENSIONS:** Four Full Door cab configuration.
   5.1.1.Pick-up box length shall be a minimum of 75" inches.
   5.1.2.Wheelbase to be a minimum of 167" inches.

6. **BRAKES**: Equipped with 4-wheel automatic braking system, and front vented discs minimum.

7. **TIRES & WHEELS:** Tires to meet or exceed minimum gross vehicle weight rating of vehicle, manufacturer recommended tire size for application specified. Maximum traction tread design with full size matching spare tire and wheel.

8. **FUEL SYSTEM**: Fuel tank shall hold a minimum of 25 gallons of Ultra Low Sulfur Diesel.

9. **SEATING:** Vinyl seating and upholstery. Front seating to be 40/20/40 split with center section removed and rear to be bench seating.

10. **BUMPER /HITCH:** Unit to be equipped with a type 4/5 trailer hitch with 7 way trailer light connector.

11. **MIRRORS**: OEM standard type inside. Power mirrors outside, left and right, collapsible, below eye level type. Recreational swing or telescoping type. Largest size available in model offered. Remote controlled from driver.

12. **Rear View Back Up Camera**: Truck should come equipped with prewired rear view backup camera prewired to rear view mirror or acceptable lcd screen viewable from the driver seat.

13. **SPECIFICATIONS: KUV BODY**

    13.1.1. **KUV BODY:** Service body shall be enclosed walk-in type low profile, with two rear doors. Entire body shell shall be minimum fourteen (14) gauge two-sided A-40 galvanneal steel painted to match cab and chassis. Shell must be coated with corrosion protection prime paint. All door and compartment seals must protect compartment contents from weather.

    13.1.2. BODY DIMENSIONS

    Body Length minimum of 107" inches.
    Body Height minimum of 62" inches.
    Body Width minimum of 78" inches.

13.2. **COMPARTMENTS**: Compartments for each, curbside and street side will be as follows:

One (1) front vertical compartment.
One (1) horizontal compartment.
One (1) rear vertical compartment.

13.3. **MISCELLANEOUS ITEMS:** (The following items will be included)

13.3.1. Two (2) adjustable divider shelves, street and curb side front vertical compartments (all compartments ahead of horizontal).

13.3.2. One (1) adjustable divider shelf, street and curb side rear vertical compartments (all compartments behind horizontal).

13.3.3. One (1) adjustable divider shelf, curb side horizontal compartment.

13.3.4. Two (2) full length shelves each side in interior of body (one on top of compartment and one fixed shelf in roof).

13.3.5. Stainless rivet less rotary slam latches on all side doors with double spring over center door retainers on all vertical doors.

13.3.6. Double panel rear doors with stainless rivet less latch with NO GLASS in door.

13.3.7. Two (2) rear access doors with stainless rivet less latches on upper roof structure.

13.3.8. 9" x 30" glass window with guard in front bulkhead.

13.3.9. Master Locking system installed on both sides with grab handles.

13.3.10. Complete flush mounted light kit with all required lights and 2 interior dome lights with guards.

13.3.11. Tread plate step bumper.

13.3.12. One (1) Rear 8"crossover convex mirror mounted street side.

13.3.13. All latches to be rotary style, paddle-activated.

13.3.14. Turn signals, parking and brake lights to be L.E.D. type lights

14. Acceptable models: Dodge 3500 Cummins Diesel Single Rear Axle.

City of San Antonio

Veteran-Owned Small Business Program Tracking Form

Authority. San Antonio City Code Chapter 2, Article XI describes the City's veteran-owned small business preference program.

Tracking. **This solicitation is not eligible for a preference** based on status as a veteran-owned small business (VOSB). Nevertheless, in order to determine whether the program can be expanded at a later date, the City tracks VOSB participation at both prime contract and subcontract levels.

Certification. The City relies on inclusion in the database of veteran-owned small businesses (VOSB) maintained by the U.S. Small Business Administration to verify VOSB status; however, veteran status may also be confirmed by certification by another public or private entity that uses similar certification procedures.

Definitions.

The program uses the federal definitions of veteran and veteran-owned small business found in 38 CFR Part 74.

- The term "veteran" means a person who served on active duty with the U.S. Army, Air Force, Navy, Marine Corps, Coast Guard, for any length of time and at any place and who was discharged or released under conditions other than dishonorable. Reservists or members of the National Guard called to federal active duty or disabled from a disease or injury incurred or aggravated in line of duty or while in training status.

- A veteran-owned small business is a business that is not less than 51 percent owned by one or more veterans, or in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; the management and daily business operations of which are controlled by one or more veterans and qualifies as "small" for Federal business size stand purposes.

The program uses the below definition of joint venture.

- Joint Venture means a collaboration of for-profit business entities, in response to a solicitation, which is manifested by a written agreement, between two or more independently owned and controlled business firms to form a third business entity solely for purposes of undertaking distinct roles and responsibilities in the completion of a given contract. Under this business arrangement, each joint venture partner shares in the management of the joint venture and also shares in the profits or losses of the joint venture enterprise commensurately with its contribution to the venture.

The program does not distinguish between a veteran and a service-disabled veteran-owned business and is not limited geographically.

COMPLETE THE FOLLOWING FORM AND SUBMIT WITH YOUR BID/PROPOSAL.

INSTRUCTIONS

- IF SUBMITTING AS A PRIME CONTRACTOR ONLY, COMPLETE **SECTION 1** OF THIS FORM.

- IF SUBMITTING AS A PRIME CONTRACTOR UTILIZING A SUBCONTRACTOR, COMPLETE **SECTIONS 1 AND 2** OF THIS FORM.

City of San Antonio

Finance Department - Purchasing Division

Local Preference Program Identification Form

The City of San Antonio Local Preference Program, described in the San Antonio City Code Chapter 2, Article XII, establishes a local preference for specific contracting categories. Each time a bidder or respondent submits a bid for a solicitation, this Local Preference Program Identification Form must be completed and turned in with the solicitation response in order to be identified as a City Business and receive the preference described below. The City will not rely on Local Preference Program Identification Forms submitted with prior or contemporaneous bids or proposals.

The Local Preference Program allows the City to grant a preference to a business meeting the definition of *City Business* in the award of the following types of contracts, when selection is made based on price alone:

- Personal Property (Goods / Supplies): The local bidder's price must be within 3% of the price of the lowest non-local bidder for contracts of $50,000 or more;
- Non-professional Services: The local bidder's price must be within 3% of the price of the lowest non-local bidder for contracts of $50,000 to under $500,000;
- Construction Services: The local bidder's price must be within 3% of the price of the lowest non-local bidder for contracts of $50,000 to under $100,000, excluding contracts awarded using alternative delivery methods.

The Local Preference Program also allows the award of additional points, when multiple evaluation criteria are used in the award of professional service contracts, where the selection process is not governed by statute and in revenue generating and concession contracts. A business meeting the definition of *City Business* stated below may be awarded 10 points for being headquartered within the city, or 5 points for having a local office within the city.

Moreover, the program recognizes joint venture agreements and allows for apportioning of points based upon the percentage of ownership of joint ventures by *City Businesses* responding to solicitations for which discretionary points are applied. For solicitations where selection is made based on price alone, all members of a joint venture must be *City Businesses* for the preference to be applied.

City Business is defined as a business headquartered within the incorporated San Antonio city limits for one year or more OR one that meets the following conditions:

- Has an established place of business for one year or more in the incorporated limits of the City:

(a) from which at least 100 of its employees OR at least 20% of its total full-time, part-time and contract employees are regularly based; and

(b) from which a substantial role in the business' performance of a commercially useful function or a substantial part of its operations is conducted by those employees.

A location utilized solely as a post office box, mail drop or telephone message center or any similar combination, with no other substantial work function, is not a *City Business*.

For the purposes of this program, Headquartered is defined as the place where a business entity's officers direct, control, and coordinate the entity's activities.

NOTE: Bidders / Respondents are required to submit documentation to substantiate that the requirements of a City Business have been met. Examples of documentation may include, but are not limited to the following:

1. Existence of local headquarters or office: For corporations, Texas Comptroller's listing of names/addresses of officers and directors. For partnerships, partnership agreement and any documents identifying the current managing partners and their current work addresses
2. Evidence of local headquarters or office in existence for one year or more: Utility bills, real property lease agreements, equipment leases, personal property taxes, real property taxes
3. Evidence of number of employees: Organizational charts, payroll records by location

City of San Antonio

Finance Department - Purchasing Division

Local Preference Program Identification Form

CITY RESERVES THE RIGHT TO REQUEST ADDITIONAL INFORMATION TO VALIDATE BIDDERS'/RESPONDENTS' DESIGNATION AS A CITY BUSINESS.

COMPLETE THE FOLLOWING FORM AND SUBMIT WITH YOUR RESPONSE EVEN IF YOU ARE NOT SEEKING A LOCAL PREFERENCE. THE BIDDER / RESPONDENT MUST COMPLETE THE FOLLOWING FORM TO BE IDENTIFIED AS A CITY BUSINESS. IF BIDDER / RESPONDENT IS SUBMITTING AS A JOINT VENTURE, EACH CITY BUSINESS THAT IS A MEMBER OF THE JOINT VENTURE MUST COMPLETE AND SIGN THIS FORM.

PROVIDE THE FOLLOWING INFORMATION IF BIDDER/ RESPONDENT IS SUBMITTING AS PART OF A JOINT VENTURE. Joint Venture means a collaboration of for-profit business entities, in response to a solicitation, which is manifested by a written agreement, between two or more independently owned and controlled business firms to form a third business entity solely for purposes of undertaking distinct roles and responsibilities in the completion of a given contract. Under this business arrangement, each joint venture partner shares in the management of the joint venture and also shares in the profits or losses of the joint venture enterprise commensurately with its contribution to the venture.

STATE BIDDER'S / RESPONDENT'S PERCENTAGE OF OWNERSHIP IN THE JOINT VENTURE: 0 %

SUBMIT A COPY OF THE JOINT VENTURE AGREEMENT. SUBMIT ANY OTHER DOCUMENTATION REQUESTED BY CITY TO SUBSTANTIATE THE EXISTANCE OF AND/OR PARTICIPATION IN THE JOINT VENTURE. NO PREFERENCE POINTS WILL BE ALLOCATED TO A JOINT VENTURE THAT FAILS TO SUBMIT REQUIRED DOCUMENTATION.

SOLICITATION NAME/NUMBER: 6100006473

PROVIDE THE FOLLOWING INFORMATION REGARDING BIDDER'S / RESPONDENT'S HEADQUARTERS:

Name of Business:	CowBoy DaDye.	
Physical Address:	1305 Hwy 96 Bi Pass	
City, State, Zip Code:	Silsbee, Texas 77656	
Phone Number:	409-880-9191	
Email Address:	gangelle.cowboyfleet@gmail.com	
Provide the total number of full-time, part-time, and contract personnel employed by Bidder / Respondent: 80		
Is Business headquartered within the incorporated San Antonio city limits? (circle one)	Yes	(No)
Has the business been headquartered in the incorporated San Antonio city limits for one year or more? (circle one)	Yes	(No)
If the answers to the questions above are "Yes", stop here. If the answer to either of the above questions is "No", provide responses to the following questions:		

ACKNOWLEDGEMENT

THE STATE OF TEXAS

I certify that my responses and the information provided on this Veteran-Owned Small Business Preference Program Identification Form are true and correct to the best of my personal knowledge and belief and that I have made no willful misrepresentations on this form, nor have I withheld any relevant information in my statements and answers to questions. I am aware that any information given by me on this Veteran-Owned Small Business Preference Program Identification Form may be investigated and I hereby give my full permission for any such investigation, including the inspection of business records and site visits by City or its authorized representative. I fully acknowledge that any misrepresentations or omissions in my responses and information may cause my offer to be rejected or contract to be terminated. I further acknowledge that providing false information is grounds for debarment.

BIDDER/RESPONDENT'S FULL NAME:

A Glen Angelle

(Print Name) Authorized Representative of Bidder/Respondent

(Signature) Authorized Representative of Bidder/Respondent

Sales Rep

Title

8-17-15

Date

This Veteran-Owned Small Business Program Tracking Form must be submitted with the Bidder/Respondent's bid/proposal.

City of San Antonio

Veteran-Owned Small Business Program Tracking Form

SOLICITATION NAME/NUMBER: 6100006473

Name of Respondent: Cow Boy Dodge		
Physical Address: 1305 Hwy 90 W. Pass		
City, State, Zip Code: Silsbee, Texas 77656		
Phone Number: 409-880-9191		
Email Address: gamelle.cowboydodge@gmail.com		
Is Respondent certified as a VOSB with the U.S. Small Business Administration? (circle one)	Yes	No
If yes, provide the SBA Certification #		
If not certified by the SBA, is Respondent certified as a VOSB by another public or private entity that uses similar certification procedures? (circle one)	Yes	No
If yes, provide the name of the entity who has certified Respondent as a VOSB. Include any identifying certification numbers.		
Participation Percentage:		
Participation Dollar Amount:		

Is Respondent subcontracting with a business that is certified as a VOSB? (circle one)	Yes	No
Name of **SUBCONTRACTOR** Veteran-Owned Small Business:		
Physical Address:		
City, State, Zip Code:		
Phone Number:		
Email Address:		
Is **SUBCONTRACTOR** certified as a VOSB with the U.S. Small Business Administration? (circle one)	Yes	No
If yes, provide the SBA Certification #		
If not certified by the SBA, is **SUBCONTRACTOR** certified as a VOSB by another public or private entity that uses similar certification procedures? (circle one)	Yes	No
If yes, provide the name of the entity who has certified **SUBCONTRACTOR** as a VOSB. Include any identifying certification numbers.	N/A	
Participation Percentage:	0	
Participation Dollar Amount	0	

City of San Antonio

Finance Department - Purchasing Division

Local Preference Program Identification Form

PROVIDE THE FOLLOWING INFORMATION REGARDING BIDDER'S / RESPONDENT'S LOCAL OFFICE (IF APPLICABLE):

Name of Business:	CowBoy DeDa L.
Physical Address:	1305 Hwy 96 Bi Pass
City, State, Zip Code:	Silsbee, Texas 77656
Phone Number:	409-880-9191
Email Address:	gangelle.cowboyfleet@gmail.com
Provide the total number of full-time, part-time, and contract personnel employed by Bidder / Respondent in the local office: _____	

Is the business located in the incorporated San Antonio city limits? (circle one)	Yes	(No)
Has the business been located in the incorporated San Antonio city limits for one year or more? (circle one)	Yes	(No)
Are at least 100 full-time, part-time or contract employees regularly based in the San Antonio office? (circle one)	Yes	(No)
Are at least 20% of the business' total full-time, part-time or contract employees regularly based in the San Antonio office? (circle one)	Yes	(No)
Do the employees in the San Antonio office perform a substantial role in the business' performance of a commercially useful function or are a substantial part of the business' operations conducted in the San Antonio office? (circle one)	Yes	(No)

City of San Antonio

Finance Department - Purchasing Division

Local Preference Program Identification Form

ACKNOWLEDGEMENT

THE STATE OF TEXAS

I certify that my responses and the information provided on this Local Preference Program Identification Form are true and correct to the best of my personal knowledge and belief and that I have made no willful misrepresentations on this form, nor have I withheld any relevant information in my statements and answers to questions. I am aware that any information given by me on this Local Preference Program Identification Form may be investigated and I hereby give my full permission for any such investigation, including the inspection of business records and site visits by City or its authorized representative. I fully acknowledge that any misrepresentations or omissions in my responses and information may cause my offer to be rejected or contract to be terminated. I further acknowledge that providing false information is grounds for debarment.

BIDDER'S / RESPONDENT'S FULL NAME:

A Glen Ancelle

(Print Name) Authorized Representative of Bidder / Respondent

(Signature) Authorized Representative of Bidder / Respondent

Sales Director

Title

8-17-15

Date

This Local Preference Identification Form must be submitted with the bidder's / respondent's bid/proposal response.