

AN ORDINANCE

2011-10-20-0850

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR ANNUAL GOODS AND SERVICES: (A) POPPE AUTOMOTIVE WAREHOUSE, INC. FOR AUTO & LIGHT DUTY TRUCK DRUMS & BRAKE PARTS, (B) VERICLEAN JANITORIAL SERVICES FOR JANITORIAL SERVICES FOR MARKET SQUARE, AND (C) GLOBAL TECHNOLOGY SYSTEMS D/B/A HONEYWELL BATTERIES FOR TWO-WAY RADIO BATTERIES AND CHARGERS.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies to furnish the City with: (A) Poppe Automotive Warehouse, Inc. for auto & light duty truck drums & brake parts, (B) Vericlean Janitorial Services for janitorial services for Market Square, and (C) Global Technology Systems d/b/a Honeywell Batteries for two-way radio batteries and chargers; and

WHEREAS, this ordinance approves 2 contracts awarded to other than the low bidder(s) because the low bidder(s) did not meet the City's specifications or requirements, and 1 contract which provides for a procurement necessary to protect the public health or safety; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of the following companies to furnish the City with: (A) Poppe Automotive Warehouse, Inc. for auto & light duty truck drums & brake parts, (B) Vericlean Janitorial Services for janitorial services for Market Square, and (C) Global Technology Systems d/b/a Honeywell Batteries for two-way radio batteries and chargers on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Division.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2012 budget approved by City Council, and future fiscal year expenditures are contingent upon future City council budget approvals.

SECTION 3. It has been found and declared that the low bids of Poppe Automotive Warehouse Inc., Bid #2 for auto & light duty truck drums & brake parts, and of Advanced Janitorial and Mr.

G's Contracting Services for janitorial services for Market Square failed to meet the City's specifications and/or requirements.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage hereof.

PASSED and APPROVED this 20th day of October, 2011.



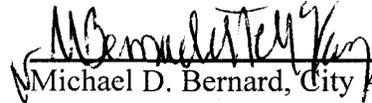
M A Y O R
Julián Castro

ATTEST:

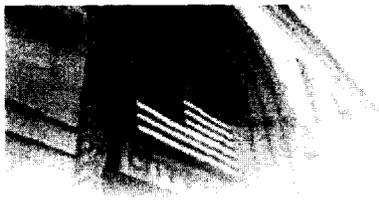
APPROVED AS TO FORM:



Leticia M. Vacek, City Clerk

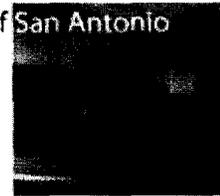


Michael D. Bernard, City Attorney



Request for
COUNCIL
ACTION

City of San Antonio



Agenda Voting Results - 9

Name:	6, 7, 8, 9, 10, 12, 15, 16, 17, 18, 20, 21, 22, 23, 27, 28, 29, 30, 31, 32, 33A, 33B, 34, 35						
Date:	10/20/2011						
Time:	02:38:13 PM						
Vote Type:	Motion to Approve						
Description:	An Ordinance authorizing the following contracts establishing unit prices for annual goods and services: (A) Poppe Automotive Warehouse, Inc. for auto & light duty truck drums & brake parts, (B) Vericlean Janitorial Services for janitorial services for Market Square and (C) Global Technology Systems, DBA Honeywell Batteries for two-way radio batteries and chargers. [Ben Gorzell, Chief Financial Officer]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Diego Bernal	District 1		x				
Ivy R. Taylor	District 2		x				
Jennifer V. Ramos	District 3		x			x	
Rey Saldaña	District 4		x				
David Medina Jr.	District 5	x					
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
W. Reed Williams	District 8		x				
Elisa Chan	District 9		x				
Carlton Soules	District 10		x				x

**ANNUAL CONTRACT
TABLE OF CONTENTS**

Exhibit I

October 20, 2011

RFCA # 8330

COMMODITY

M/WBE

VENDOR

Contract procured on the basis of low qualifying bid:

- | | | |
|----|--|--|
| A. | Auto & Light Duty Truck Drums & Brake
Parts
A023-11-CE
Upon award through June 30, 2014
with 2, 1 year options to extend | Poppe Automotive Warehouse, Inc.

Entire Bid

Estimated Amount: \$140,000.00
annually |
| B. | Janitorial Services for Market Square
6100000442-VF
Upon award through September 30, 2013
with 2, 1 year options to extend | Vericlean Janitorial Services

Entire Bid

Estimated Amount: \$262,000.00
annually |

Contract procured on the basis of public health or safety exemption:

- | | | |
|----|--|--|
| C. | Two-Way Radio Batteries and Chargers
6100000473-SM
Upon award through September 30, 2012
with 2, 1 year options to extend | Global Technology Systems, DBA
Honeywell Batteries

Entire Bid

Estimated Amount: \$903,000.00
contract period |
|----|--|--|



City of San Antonio

Contract Summary Sheet

Date: 10/20/2011
Agenda Item: 8330

Name/Title (Caption as shown on agenda): Auto & Light Duty Truck Drums & Brake Parts A023-11 CE	
Brief Description of Item(s) and Use: This annual contract will provide the Building & Equipment Services Department with a contract for automobile (to include Police Cruisers) and light-duty pickup truck brake parts. The brake parts are to include brake pads, brake shoes, drums, rotors, calipers, wheel cylinders, master cylinders and brake hoses for equipment utilized by Police, Fire, Solid Waste Management, Public Works, Parks & Recreation, Building & Equipment Services and other departments on an annual basis. This contract will be used to support approximately 4,000 Ford, GMC and Daimler/Chrysler passenger cars and light-duty trucks, up to one ton.	
Total \$:	\$140,000.00 annually
Contract Period:	Upon award through June 30, 2014 with 2, 1 year options to extend
Method of Procurement:	Competitive (8 bids received)
Price Trend:	0.37% Increase
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Poppe Automotive Warehouse, Inc., 716 S. Frio, San Antonio, TX 78207 (MSSN)
Previous Contractor(s):	Poquito Mas Enterprises, 824 South Laredo St., San Antonio, TX 78204 (FSWN)
Comments:	NAS: Poppe Automotive Warehouse Inc., Bid #2 – Item #6 offered “U Quality” brand of brake rotors which are not a premium grade rotor and not acceptable for use on emergency vehicles as per field testing conducted by and supporting the Police and Fire departments. This is a requirement of the bid.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City will be required to pay regular cost for brake parts, by purchasing on an as-needed basis. This may result in increased vehicle down time for equipment utilized by Police, Fire, Solid Waste Management, Public Works, Parks & Recreation, Building & Equipment Services and other departments.
Using Department(s):	Police, Fire, Solid Waste Management, Public Works, Parks & Recreation, Building & Equipment Services Department and other departments

City of San Antonio Bid Tabulation

Opened: April 4, 2011 For: Auto & Light Duty Trucks Drums & Brake Parts			Bid #1	Bid #1	Bid #2	Bid #2	Bid #2	Bid #2	Uni-Select USA, Inc	
A023-11 CE			Poppe Automotive Warehouse, Inc.	Genuine Parts Company	Genuine Parts Company	Gonzalez Auto Parts	O'Reilly Automotive Stores, Inc. dba O'Reilly Auto Parts	Poppe Automotive Warehouse, Inc.	Poquito Mas Enterprises	901 N. Lendla Rd Moorestown, NJ 08057
			716 S. Frio San Antonio, TX 78207 210-225-3657	6374 Rittiman Rd San Antonio, TX 78218	6374 Rittiman Rd San Antonio, TX 78218	3329 SW Military Dr. San Antonio, TX 78211	233 S. Patterson Springfield, MO 65802	716 S. Frio San Antonio, TX 78207	824 South Laredo St. San Antonio, TX 78204	
Item	Description	Estimated Annual Quantity								
NAS										
1	Master Cylinders									
A	Percent of discount offered		26.2%	18%	18%	40%	5%	26.2%	46%	36%
B	Product Identification (Manufacturer)		Raybestos	A1-Cardone (NAPA)	AI-Cardone (NAPA)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
C	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber
D	Price Schedule Number		RAY-090110	RPT086	RPT086	GAP 2011	BHH-07&56	RAY-090110	PME 12008	N/A
E	Date of Price Schedule		09/01/10	2011	2011	01/01/11	03/31/11	09/01/10	Dec 2008	02/25/09
F	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		Jobber	Jobber (Blue)	Jobber (Blue)	Jobber	Jobber	Jobber	Jobber	Jobber
Specified Items - Master Cylinders										
1	Brand Name Offered	2	Raybestos	A1-Cardone	A1-Cardone	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		MC390259	M2903	M2903	MC390259	MC131468	MC390259	13055	M390259
	Net Price		\$27.00	\$35.53	\$35.53	\$27.44	\$34.56	\$27.00	\$44.02	\$19.16
2	Brand Name Offered	2	Raybestos	A1-Cardone	A1-Cardone	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		MC390370	M3283	M3283	MC390370	MC250380	MC390370	13167	M390370
	Net Price		\$28.23	\$34.78	\$34.78	\$28.69	\$40.28	\$28.23	\$24.80	\$23.57
3	Brand Name Offered	2	Raybestos	A1-Cardone	A1-Cardone	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		MC390676	M3510	M3510	MC390676	MC250970	MC390676	13555	M390386
	Net Price		\$54.19	\$55.19	\$55.19	\$55.08	\$72.03	\$54.19	\$58.06	\$54.84
Specified Items - Wheel Cylinders										
1	Brand Name Offered	5	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		WC370055	370055	370055	WC37055	WC14183	WC370055	34183	W370055
	Net Price		\$8.29	\$9.86	\$9.86	\$8.43	\$10.11	\$8.29	\$8.63	\$5.57
2	Brand Name Offered	10	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		WC37857	37857	37857	WC37857	WC14029	WC37857	34029	W37857
	Net Price		\$4.72	\$5.62	\$5.62	\$4.80	\$9.10	\$4.72	\$4.56	\$4.96
3	Brand Name Offered	2	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		WC37985	37985	37985	WC37985	WC14102	WC37985	34102	W37985
	Net Price		\$4.15	\$4.95	\$4.95	\$4.23	\$8.09	\$4.15	\$3.84	\$4.36
4	Brand Name Offered	5	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		WC37337	37337	37337	WC37337	WC13708	WC37337	33708	W79768
	Net Price		\$4.75	\$5.65	\$5.65	\$4.83	\$9.10	\$4.75	\$4.28	\$5.02
Specified Items - Brake Hoses										
1	Brand Name Offered	5	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		WC370055	370055	370055	WC37055	WC14183	WC370055	34183	W370055
	Net Price		\$8.29	\$9.86	\$9.86	\$8.43	\$10.11	\$8.29	\$8.63	\$5.57
2	Brand Name Offered	10	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		WC37857	37857	37857	WC37857	WC14029	WC37857	34029	W37857
	Net Price		\$4.72	\$5.62	\$5.62	\$4.80	\$9.10	\$4.72	\$4.56	\$4.96
3	Brand Name Offered	2	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		WC37985	37985	37985	WC37985	WC14102	WC37985	34102	W37985
	Net Price		\$4.15	\$4.95	\$4.95	\$4.23	\$8.09	\$4.15	\$3.84	\$4.36
4	Brand Name Offered	5	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		WC37337	37337	37337	WC37337	WC13708	WC37337	33708	W79768
	Net Price		\$4.75	\$5.65	\$5.65	\$4.83	\$9.10	\$4.75	\$4.28	\$5.02
3	Brake Hoses									
A	Percent of discount offered		26.2%	25%	25%	40%	5%	26.2%	46%	36%
B	Product Identification (Manufacturer)		Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
C	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber
D	Price Schedule Number		RAY-090110	RPT086	RPT086	GAP 2011	BHH-07&56	RAY-090110	PME 12008	N/A
E	Date of Price Schedule		09/01/10	2011	2011	01/01/11	03/31/11	09/01/10	12/1/08	02/25/09
F	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		Jobber	Jobber (Blue)	Jobber (Blue)	Jobber	Jobber	Jobber	Jobber	Jobber

City of San Antonio Bid Tabulation

Opened: April 4, 2011 For: Auto & Light Duty Trucks Drums & Brake Parts			Bid #1	Bid #1	Bid #2	Bid #2	Bid #2	Bid #2	Bid #2	Bid #2
			Poppe Automotive Warehouse, Inc.	Genuine Parts Company	Genuine Parts Company	Gonzalez Auto Parts	O'Reilly Automotive Stores, Inc. dba O'Reilly Auto Parts	Poppe Automotive Warehouse, Inc.	Poquito Mas Enterprises	Uni-Select USA, Inc
A023-11 CE			716 S. Frio	6374 Rittiman Rd	6374 Rittiman Rd	3329 SW Military Dr.	233 S. Patterson	716 S. Frio	824 South Laredo St.	901 N. Lendla Rd
			San Antonio, TX 78207	San Antonio, TX 78218	San Antonio, TX 78218	San Antonio, TX 78211	Springfield, MO 65802	San Antonio, TX 78207	San Antonio, TX 78204	Moorestown, NJ 08057
Item	Description	Estimated Annual Quantity								
A	Specified Items - Brake Hoses									
1	Brand Name Offered	1	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		BH38620	38620	BH38620	BH38620	BH177760	BH38620	77760	H38620
	Net Price		\$7.64	\$7.69	\$7.69	\$7.76	\$13.72	\$7.64	\$6.77	\$7.80
2	Brand Name Offered	1	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		BH38621	38621	BH38621	BH38621	BH177761	BH38621	77761	H38621
	Net Price		\$7.64	\$7.69	\$7.69	\$7.76	\$14.53	\$7.64	\$7.55	\$7.80
3	Brand Name Offered	1	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		BH380248	380248	BH380248	BH380248	BH177760	BH380248	78258	H380248
	Net Price		\$12.34	\$12.44	\$12.44	\$12.54	\$13.72	\$12.34	\$10.75	\$11.64
4	Brand Name Offered	1	Raybestos	NAPA (United)	NAPA (United)	Raybestos	BrakeBest	Raybestos	Bendix	Dorman
	Part # Offered		BH380249	380249	BH380249	BH380249	BH178259	BH380249	78259	H380249
	Net Price		\$12.34	\$12.44	\$12.44	\$12.54	\$18.05	\$12.34	\$10.75	\$11.64
4	Calipers									
A	Percent of discount offered		43%	20%	20%	40%	15% / 20%	43%	37%	25%
B	Product Identification (Manufacturer)		Bendix	NAPA (Cardone)	NAPA (A1-Cardone)	Raybestos	Wagner / A1 Cardone	Bendix	Bendix	Bendix
C	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber
D	Price Schedule Number		BEN-090110	RPT086	RPT086	GAP 2011	WAG-15 / A1-15	BEN-090110	PSC 1010	N/A
E	Date of Price Schedule		09/01/10	2011	2011	01/01/11	03/31/11	09/01/10	10/1/10	05/01/09
F	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		Jobber	Jobber (Blue)	Jobber (Blue)	Jobber	Jobber	Jobber	Jobber	Jobber
A	Specified Items - Calipers									
1	Brand Name Offered	2	Bendix	Cardone	Cardone	Raybestos	Wagner	Bendix	Bendix	Bendix
	Part # Offered		L55496M	LE4848	LE4848	RC11986	TQM25003	L55496M	L55496M	L55496M
	Net Price		\$29.61	\$42.52	\$42.52	\$46.19	\$42.16	\$29.61	\$32.73	\$38.96
	Core Charge		\$30.00	\$55.00	\$55.00	\$8.00	\$25.00	\$30.00	\$30.00	\$33.33
2	Brand Name Offered	2	Bendix	Cardone	Cardone	Raybestos	Wagner	Bendix	Bendix	Bendix
	Part # Offered		L55497M	LE4849	LE4849	RC11985	TQM25002	L55497M	L55497M	L55497M
	Net Price		\$29.61	\$42.52	\$42.52	\$46.19	\$42.16	\$29.61	\$32.73	\$38.96
	Core Charge		\$30.00	\$55.00	\$55.00	\$8.00	\$25.00	\$30.00	\$30.00	\$33.33
3	Brand Name Offered	2	Bendix	Cardone	Cardone	Raybestos	A1-Cardone	Bendix	Bendix	Bendix
	Part # Offered		L56034M	LE5441SD	LE5441SD	RC11895	15-4890	L56034M	L56034M	L56034M
	Net Price		\$41.58	\$64.00	\$64.00	\$53.44	\$71.48	\$41.58	\$45.96	\$54.71
	Core Charge		\$37.50	\$60.50	\$60.50	\$60.00	\$55.00	\$37.50	\$30.00	\$41.67
4	Brand Name Offered	2	Bendix	Cardone	Cardone	Raybestos	A1-Cardone	Bendix	Bendix	Bendix
	Part # Offered		L56035M	LE5442SD	LE5442SD	RC11896	15-4891	L56035M	L56035M	L56035M
	Net Price		\$41.58	\$64.00	\$64.00	\$53.44	\$71.48	\$41.58	\$45.96	\$54.71
	Core Charge		\$37.50	\$60.50	\$60.50	\$60.00	\$55.00	\$37.50	\$30.00	\$41.67
5	Brand Name Offered	1	Bendix	Cardone	Cardone	Raybestos	Wagner	Bendix	Bendix	Bendix
	Part # Offered		L55748FM	LE5165SD	LE5165SD	RC10521SS	TQM25387	L55748FM	L55748FM	L55748FM
	Net Price		\$51.27	\$76.10	\$76.10	\$56.19	\$75.40	\$51.27	\$56.67	\$67.46
	Core Charge		\$37.50	\$60.50	\$60.50	\$45.00	\$35.00	\$37.50	\$37.50	\$41.67
6	Brand Name Offered	1	Bendix	Cardone	Cardone	Raybestos	Wagner	Bendix	Bendix	Bendix
	Part # Offered		L55749FM	LE5166SD	LE5166SD	RC10522SS	TQM25386	L55749FM	L55749FM	L55749FM
	Net Price		\$51.27	\$76.10	\$76.10	\$56.19	\$75.40	\$51.27	\$56.67	\$67.46
	Core Charge		\$37.50	\$60.50	\$60.50	\$45.00	\$35.00	\$37.50	\$37.50	\$41.67
7	Brand Name Offered	1	Bendix	Cardone	Cardone	Raybestos	Wagner	Bendix	Bendix	Bendix
	Part # Offered		L55784AM	LE4934B	LE4934B	RC10413	TQ25258	L55784AM	L55784AM	L55784AM
	Net Price		\$27.90	\$43.15	\$43.15	\$33.44	\$48.32	\$27.90	\$30.84	\$36.71
	Core Charge		\$37.50	\$55.00	\$55.00	\$8.00	\$50.00	\$37.50	\$37.50	\$41.67
8	Brand Name Offered	1	Bendix	Cardone	Cardone	Raybestos	Wagner	Bendix	Bendix	Bendix
	Part # Offered		L55785AM	LE4933B	LE4933B	RC10414	TQ25259	L55785AM	L55785AM	L55785AM
	Net Price		\$27.90	\$43.15	\$43.15	\$33.44	\$48.32	\$27.90	\$30.84	\$36.71
	Core Charge		\$37.50	\$55.00	\$55.00	\$8.00	\$50.00	\$37.50	\$37.50	\$41.67

City of San Antonio Bid Tabulation

Opened: April 4, 2011 For: Auto & Light Duty Trucks Drums & Brake Parts			Bid #1	Bid #1	Bid #2		Bid #2				
			Poppe Automotive Warehouse, Inc.	Genuine Parts Company	Genuine Parts Company	Gonzalez Auto Parts	O'Reilly Automotive Stores, Inc. dba O'Reilly Auto Parts	Poppe Automotive Warehouse, Inc.	Poquito Mas Enterprises	Uni-Select USA, Inc	
A023-11			CE	716 S. Frio	6374 Rittiman Rd	6374 Rittiman Rd	3329 SW Military Dr.	233 S. Patterson	716 S. Frio	824 South Laredo St.	901 N. Lendla Rd
			San Antonio, TX 78207 210-225-3657	San Antonio, TX 78218	San Antonio, TX 78218	San Antonio, TX 78211	Springfield, MO 65802	San Antonio, TX 78207	San Antonio, TX 78204	Moorestown, NJ 08057	
Item	Description	Estimated Annual Quantity									
9	Brand Name Offered	1	Bendix	Cardone	Cardone	Raybestos	Wagner	Bendix	Bendix	Bendix	
	Part # Offered		L55792M	LE5198	LE5198	RC10906	TQ25225	L55792M	L55792M	L55792M	
	Net Price		\$42.72	\$52.47	\$52.47	\$49.56	\$68.77	\$42.72	\$47.22	\$56.21	
	Core Charge		\$37.50	\$55.00	\$55.00	\$24.00	\$50.00	\$37.50	\$37.50	\$41.67	
10	Brand Name Offered	1	Bendix	Cardone	Cardone	Raybestos	Wagner	Bendix	Bendix	Bendix	
	Part # Offered		L55793M	LE5197	LE5197	RC10905	TQ25224	L55793M	L55793M	L55793M	
	Net Price		\$42.72	\$52.47	\$52.47	\$49.56	\$68.77	\$42.72	\$47.22	\$56.21	
	Core Charge		\$37.50	\$55.00	\$55.00	\$24.00	\$50.00	\$37.50	\$37.50	\$41.67	
5	Brake Shoes (Lined), Non Asbestos Premium										
A	Percent of discount offered		48.2%	20%	20%	40%	25%	48.2%	46%	46%	
B	Product Identification (Manufacturer)		Bendix	NAPA (Rayloc)	NAPA (Rayloc)	Raybestos	Wagner	Bendix	Bendix	Wagner	
C	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	
D	Price Schedule Number		BEN-090110	RPT086	RPT086	GAP 2011	WAG - Friction	BEN-090110	PSFM 0810	FR 2306	
E	Date of Price Schedule		9/1/10	2011	2011	1/1/11	03/16/11	9/1/10	9/1/10	04/01/10	
F	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		Jobber	Jobber (Blue)	Jobber (Blue)	Jobber	Jobber	Jobber	Jobber	Jobber	
A	Specified Items - Brakes Shoes (Lined), Non-Asbestos Premium (Friction material must be Bendix or proven equal.)										
1	Brand Name Offered	4	Bendix	NAPA-United	NAPA-United	Raybestos	Wagner	Bendix	Bendix	Wagner	
	Part # Offered		RAF451	UP451R	UP451R	451PG	PAB655R	RAF451	R451	PAB655R	
	Net Price		\$37.64	\$48.04	\$48.04	\$65.96	\$70.05	\$37.64	\$43.13	\$50.44	
2	Brand Name Offered	4	Bendix	NAPA-United	NAPA-United	Raybestos	Wagner	Bendix	Bendix	Wagner	
	Part # Offered		RAF452	UP452R	UP452R	452PG	PAB656R	RAF452	R452	PAB452R	
	Net Price		\$46.68	\$55.65	\$55.65	\$81.64	\$84.65	\$46.68	\$53.52	\$57.12	
3	Brand Name Offered	4	Bendix	NAPA-United	NAPA-United	Raybestos	Wagner	Bendix	Bendix	Wagner	
	Part # Offered		R514	UP514R	UP514R	514PG	PAB514R	R514	R514	PAB514R	
	Net Price		\$14.33	\$20.94	\$20.94	\$25.38	\$22.40	\$14.33	\$14.95	\$16.12	
4	Brand Name Offered	4	Bendix	NAPA-United	NAPA-United	Raybestos	Wagner	Bendix	Bendix	Wagner	
	Part # Offered		R583	UP583	UP583	583PG	PAB583R	R583	R583	PAB583R	
	Net Price		\$32.86	\$38.69	\$38.69	\$54.41	\$50.54	\$32.86	\$34.25	\$36.39	
5	Brand Name Offered	20	Bendix	NAPA-United	NAPA-United	Raybestos	Wagner	Bendix	Bendix	Wagner	
	Part # Offered		RAF599	UP599R	UP599R	599PG	PAB599R	RAF599	R599	PAB599R	
	Net Price		\$19.65	\$24.68	\$24.68	\$34.36	\$35.19	\$19.65	\$21.91	\$25.34	
6	Brand Name Offered	2	Bendix	NAPA-United	NAPA-United	Raybestos	Wagner	Bendix	Bendix	Wagner	
	Part # Offered		R704	UP10704R	UP10704R	704PG	PAB704R	R704	R704	PAB704R	
	Net Price		\$20.63	\$26.82	\$26.82	\$32.96	\$31.79	\$20.63	\$21.50	\$22.89	
7	Brand Name Offered	5	Bendix	NAPA-United	NAPA-United	Raybestos	Wagner	Bendix	Bendix	Wagner	
	Part # Offered		R705	UP10705R	UP10705R	705PG	PAB705R	R705	R705	PAB705R	
	Net Price		\$20.61	\$27.67	\$27.67	\$33.91	\$34.56	\$20.61	\$21.48	\$24.88	
8	Brand Name Offered	4	Bendix	NAPA-United	NAPA-United	Raybestos	Wagner	Bendix	Bendix	Wagner	
	Part # Offered		R720	UP10720R	UP10720R	720PG	PAB720R	R720	R720	PAB720R	
	Net Price		\$17.91	\$24.31	\$24.31	\$28.84	\$27.17	\$17.91	\$18.67	\$19.56	
6	Disc Brake Rotors										
A	Percent of discount offered		43.3%	20%	20%	40%	15%	59%	46%	46%	
B	Product Identification (Manufacturer)		Bendix	NAPA (Rayloc)	NAPA (Rayloc)	Raybestos	BrakeBest	U-Quality	Bendix	Wagner	
C	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	Jobber	Installer	Jobber	Jobber	Jobber	
D	Price Schedule Number		BEN-090110	525-5A	525-5A	GAP 2011	BBR-04	PDR-090110	PSED 0909T	FR 2306	
E	Date of Price Schedule		09/01/10	2009-Present	2009-Present	01/01/11	03/31/11	09/01/10	9/1/09	04/01/10	
F	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		Jobber	Jobber (Blue)	Jobber (Blue)	Jobber	Installer	Jobber	Jobber	Jobber	

City of San Antonio Bid Tabulation

Opened: April 4, 2011 For: Auto & Light Duty Trucks Drums & Brake Parts			Bid #1	Bid #1	Bid #2	Bid #2	Bid #2	Bid #2	Bid #2	Bid #2
			Poppe Automotive Warehouse, Inc.	Genuine Parts Company	Genuine Parts Company	Gonzalez Auto Parts	O'Reilly Automotive Stores, Inc. dba O'Reilly Auto Parts	Poppe Automotive Warehouse, Inc.	Poquito Mas Enterprises	Uni-Select USA, Inc
A023-11 CE			716 S. Frio	6374 Rittiman Rd	6374 Rittiman Rd	3329 SW Military Dr.	233 S. Patterson	716 S. Frio	824 South Laredo St.	901 N. Lendla Rd
			San Antonio, TX 78207 210-225-3657	San Antonio, TX 78218	San Antonio, TX 78218	San Antonio, TX 78211	Springfield, MO 65802	San Antonio, TX 78207	San Antonio, TX 78204	Moorestown, NJ 08057
Item	Description	Estimated Annual Quantity								
A	Specified Items -Disc Brake Rotors									
1	Brand Name Offered	20	Bendix (Premium)	NAPA	NAPA	Raybestos	BrakeBest	U-Quality	Bendix	Wagner
	Part # Offered		145158	86655	86655	56655R	56655RGS	56655R	145158	BD125522
	Net Price		\$33.81	\$35.91	\$35.91	\$20.91	\$24.23	\$13.64	\$32.20	\$27.81
2	Brand Name Offered	25	Bendix (Premium)	NAPA	NAPA	Raybestos	BrakeBest	U-Quality	Bendix	Wagner
	Part # Offered		141903	86442	86442	66442R	66442RGS	66442R	141903	BD125720
	Net Price		\$31.37	\$37.75	\$37.75	\$25.09	\$17.55	\$15.28	\$29.88	\$26.97
3	Brand Name Offered	20	Bendix (Premium)	NAPA	NAPA	Raybestos	BrakeBest	U-Quality	Bendix	Wagner
	Part # Offered		145158	86655	86655	56655R	56655RGS	56655R	145158	BD125522
	Net Price		\$33.81	\$35.91	\$35.91	\$20.91	\$24.23	\$13.64	\$32.20	\$27.81
4	Brand Name Offered	775	Bendix (Premium)	NAPA	NAPA	Raybestos	BrakeBest	U-Quality	Bendix	Wagner
	Part # Offered		145326	880110	880110	680110R	680110RGS	680110R	145326	BD125785
	Net Price		\$31.28	\$53.24	\$53.24	\$37.38	\$40.38	\$23.45	\$29.79	\$41.13
5	Brand Name Offered	450	Bendix (Premium)	NAPA	NAPA	Raybestos	BrakeBest	U-Quality	Bendix	Wagner
	Part # Offered		145353	880129	880129	680129R	680129RGS	680129R	145353	BD125786
	Net Price		\$21.08	\$39.96	\$39.96	\$26.28	\$29.88	\$16.28	\$20.08	\$28.63
6	Brand Name Offered	8	Bendix (Premium)	NAPA	NAPA	Raybestos	BrakeBest	U-Quality	Bendix	Wagner
	Part # Offered		145456	880143	880143	780143R	780143RGS	780143R	145456	BD128045
	Net Price		\$37.71	\$88.23	\$88.23	\$49.28	\$48.45	\$37.09	\$35.91	\$72.67
7	Brand Name Offered	20	Bendix (Premium)	NAPA	NAPA	Raybestos	BrakeBest	U-Quality	Bendix	Wagner
	Part # Offered		145628	880401	880401	580401R	580401RGS	580401R	145628	BD126348
	Net Price		\$21.94	\$40.24	\$40.24	\$26.15	\$21.00	\$14.39	\$20.90	\$28.36
8	Brand Name Offered	45	Bendix (Premium)	NAPA	NAPA	Raybestos	BrakeBest	U-Quality	Bendix	Wagner
	Part # Offered		145654	880403	880403	580403R	580403RGS	580403R	145654	BD126347
	Net Price		\$28.42	\$47.45	\$47.45	\$37.25	\$48.45	\$22.82	\$27.06	\$44.68
9	Brand Name Offered	4	Bendix (Premium)	NAPA	NAPA	Raybestos	BrakeBest	U-Quality	Bendix	Wagner
	Part # Offered		141830	886004	886004	8004R	8004RGS	8004R	141830	BD81815
	Net Price		\$44.85	\$29.42	\$29.42	\$41.19	\$40.38	\$31.87	\$42.71	\$37.48
7	Brake Shoe Disc Pads, Non-Asbestos Premium									
A	Percent of discount offered		48.2%	20%	20%	40%	25%	48.2%	46%	46%
B	Product Identification (Manufacturer)		Bendix	NAPA (Rayloc)	NAPA (Rayloc)	Raybestos	Wagner	Bendix	Bendix	Wagner
C	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber
D	Price Schedule Number		BEN-090110	RPT086	RPT086	GAP 2011	WAG-Friciton	BEN-090110	PSFM 0910	FR 2306
E	Date of Price Schedule		09/01/10	2011	2011	01/01/11	03/16/11	09/01/10	09/01/10	06/01/10
F	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		Jobber	Jobber (Blue)	Jobber (Blue)	Jobber	Jobber	Jobber	Jobber	Jobber
A	Specified Items - Brake Shoe Disc Pads, Non-Asbestos Premium									
1	Brand Name Offered	10	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD154	UP7070AM	SS7070AM	PGD154M	MX154	MKD154	MKD154	MX154
	Net Price		\$22.05	\$28.58	\$23.10	\$24.69	\$21.74	\$22.05	\$22.99	\$15.65
2	Brand Name Offered	10	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD369	UP7259M	SS7259M	PGD369M	MX369	MKD369	MKD369	MX369
	Net Price		\$22.05	\$40.79	\$26.22	\$32.44	\$33.74	\$22.05	\$22.99	\$24.29
3	Brand Name Offered	10	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD459FM	UP7260M	SS7260X	PGD459M	MX459	MKD459FM	MKD459FM	SX459
	Net Price		\$28.09	\$32.22	\$33.71	\$32.44	\$33.74	\$28.09	\$29.28	\$33.08
4	Brand Name Offered	40	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD598	UP7476	SS7476X	PGD598M	MX598	MKD598	MKD598	MX598
	Net Price		\$25.86	\$34.68	\$33.71	\$39.00	\$38.62	\$25.86	\$26.96	\$27.80
5	Brand Name Offered	20	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD601	UP7536M	SS7536M	PGD601M	MX601	MKD601	MKD601	MX601
	Net Price		\$22.05	\$38.05	\$28.09	\$32.44	\$35.99	\$22.05	\$22.99	\$25.91
6	Brand Name Offered	15	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD655	UP7535M	SS7677M	PGD655M	MX655	MKD655	MKD655	MX655
	Net Price		\$27.32	\$42.33	\$37.45	\$41.19	\$44.24	\$27.32	\$28.49	\$31.85

City of San Antonio Bid Tabulation

Opened: April 4, 2011			Bid #1	Bid #1	Bid #2	Bid #2				
For: Auto & Light Duty Trucks Drums & Brake Parts			Poppe Automotive Warehouse, Inc.	Genuine Parts Company	Genuine Parts Company	Gonzalez Auto Parts	O'Reilly Automotive Stores, Inc. dba O'Reilly Auto Parts	Poppe Automotive Warehouse, Inc.	Poquito Mas Enterprises	Uni-Select USA, Inc
A023-11 CE			716 S. Frio	6374 Rittiman Rd	6374 Rittiman Rd	3329 SW Military Dr.	233 S. Patterson	716 S. Frio	824 South Laredo St.	901 N. Lendla Rd
Item	Description	Estimated Annual Quantity	San Antonio, TX 78207 210-225-3657	San Antonio, TX 78218	San Antonio, TX 78218	San Antonio, TX 78211	Springfield, MO 65802	San Antonio, TX 78207	San Antonio, TX 78204	Moorestown, NJ 08057
7	Brand Name Offered	15	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD698	UP7387BM	SS7387BM	PGD698C	MX814	MKD698	MKD698	MX814
	Net Price		\$25.86	\$34.68	\$28.09	\$41.19	\$44.24	\$25.86	\$26.96	\$31.85
8	Brand Name Offered	50	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD702	UP7576M	SS7576M	PGD702M	MX702	MKD702	MKD702	MX702
	Net Price		\$27.32	\$49.52	\$32.46	\$40.19	\$40.49	\$27.32	\$28.49	\$29.15
9	Brand Name Offered	30	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD711	UP7584M	SS7584M	PGD711M	MX711	MKD711	MKD711	MX711
	Net Price		\$27.32	\$40.79	\$26.22	\$35.00	\$35.24	\$27.32	\$28.49	\$25.37
10	Brand Name Offered	40	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD727	UP7594	SS7594X	PGD727C	MX727	MKD727	MKD727	MX727
	Net Price		\$22.05	\$34.68	\$33.71	\$32.49	\$33.74	\$22.05	\$22.99	\$24.29
11	Brand Name Offered	10	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD757	UP7626M	SS7626M	PGD757M	MX757	MKD757	MKD757	MX757
	Net Price		\$27.32	\$36.43	\$28.09	\$32.44	\$33.74	\$27.32	\$28.49	\$24.29
12	Brand Name Offered	10	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD758	UP7627M	SS7627M	PGD758M	MX758	MKD758	MKD758	MX758
	Net Price		\$25.86	\$42.54	\$33.09	\$42.14	\$38.62	\$25.86	\$26.96	\$27.80
13	Brand Name Offered	15	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD802	UP7673M	SS7673M	PGD802M	MX802	MKD802	MKD802	MX802
	Net Price		\$25.86	\$40.79	\$31.21	\$36.94	\$38.62	\$25.86	\$26.96	\$27.80
14	Brand Name Offered	30	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD824FM	UP7625SD	SS7625M	PGD824M	MX756	MKD824FM	MKD824FM	SX756
	Net Price		\$33.37	\$48.41	\$29.35	\$33.74	\$35.00	\$33.37	\$34.79	\$35.51
15	Brand Name Offered	30	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD883	UP7760X	SS7760X	PGD883C	QC883	MKD883	MKD883	QC883
	Net Price		\$25.86	\$44.99	\$42.45	\$40.94	\$44.24	\$25.86	\$26.96	\$31.85
16	Brand Name Offered	1000	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD931FM	UP7834SD	SS7834X	ATD931P	MX931	MKD931FM	MKD931FM	SX931
	Net Price		\$31.90	\$48.18	\$38.71	\$39.05	\$44.24	\$31.90	\$33.25	\$35.22
17	Brand Name Offered	1000	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD932FM	UP7835SD	SS7835X	ATD932P	QC932	MKD932FM	MKD932FM	SX932
	Net Price		\$31.90	\$47.63	\$31.21	\$38.75	\$44.24	\$31.90	\$33.25	\$33.58
18	Brand Name Offered	20	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD965	UP7864M	SS7864M	PGD965M	MX965	MKD965	MKD965	MX965
	Net Price		\$27.32	\$41.68	\$33.09	\$39.93	\$38.62	\$27.32	\$28.49	\$27.80
19	Brand Name Offered	10	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD988	UP7890M	SS7890M	PGD988C	QC988	MKD988	MKD988	QC988
	Net Price		\$30.01	\$48.30	\$36.20	\$46.19	\$44.24	\$30.01	\$31.28	\$31.85
20	Brand Name Offered	40	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD1012	UP7916M	SS7916M	PGD1012M	MX1012	MKD1012	MKD1012	MX1012
	Net Price		\$22.05	\$38.22	\$26.22	\$34.60	\$33.74	\$22.05	\$22.99	\$24.29
21	Brand Name Offered	250	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD1057AFM	UP7963X	SS7963X	ATD1057AP	MX1057	MKD1057AFM	MKD1057AFM	SX1057B
	Net Price		\$31.90	\$61.84	\$33.71	\$37.45	\$33.74	\$31.90	\$33.25	\$45.28
22	Brand Name Offered	20	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD1058FM	UP7965SD	SS7965X	ATD1058P	MX1058	MKD1058FM	MKD1058FM	MX1058
	Net Price		\$29.34	\$51.93	\$37.45	\$41.95	\$44.24	\$29.34	\$30.58	\$31.85
23	Brand Name Offered	40	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD1083	UP7915M	SS7915M	PGD1083M	MX1083	MKD1083	MKD1083	MX1083
	Net Price		\$25.86	\$38.11	\$26.22	\$35.33	\$35.99	\$25.86	\$26.96	\$25.91
24	Brand Name Offered	15	Bendix	NAPA	NAPA	Raybestos	Wagner	Bendix	Bendix	Wagner
	Part # Offered		MKD1084	UP7991M	SS7991M	PGD1084M	MX1084	MKD1084	MKD1084	MX1084
	Net Price		\$25.86	\$43.92	\$34.34	\$42.44	\$42.74	\$25.86	\$26.96	\$30.77

City of San Antonio Bid Tabulation

Opened: April 4, 2011 For: Auto & Light Duty Trucks Drums & Brake Parts			Bid #1	Bid #1	Bid #2	Bid #2	Bid #2	Bid #2	Bid #2	
			Poppe Automotive Warehouse, Inc.	Genuine Parts Company	Genuine Parts Company	Gonzalez Auto Parts	O'Reilly Automotive Stores, Inc. dba O'Reilly Auto Parts	Poppe Automotive Warehouse, Inc.	Poquito Mas Enterprises	Uni-Select USA, Inc
A023-11 CE			716 S. Frio	6374 Rittiman Rd	6374 Rittiman Rd	3329 SW Military Dr.	233 S. Patterson	716 S. Frio	824 South Laredo St.	901 N. Lendla Rd
Item	Description	Estimated Annual Quantity	San Antonio, TX 78207 210-225-3657	San Antonio, TX 78218	San Antonio, TX 78218	San Antonio, TX 78211	Springfield, MO 65802	San Antonio, TX 78207	San Antonio, TX 78204	Moorestown, NJ 08057
8	Brake Drums									
A	Percent of discount offered		46.2%	15%	15%	40%	15%	46.2%	46%	46%
B	Product Identification (Manufacturer)		Raybestos	NAPA (Rayloc)	NAPA (Rayloc)	Raybestos	BrakeBest	Raybestos	Bendix	Wagner
C	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	GAP 2011 Jobber	Installer	Jobber	Jobber	Jobber
D	Price Schedule Number		RAY-090110	RPT086	RPT086	01/01/11 GAP 2011	BBR-04	RAY-090110	PSSED 0909T	FR 2306
E	Date of Price Schedule		09/01/10	2011	2011	01/01/11	03/31/11	09/01/10	09/01/09	04/01/10
F	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)		Jobber	Jobber (Blue)	Jobber (Blue)	Jobber	Jobber	Jobber	Jobber	Jobber
A	Specified Items -Brake Drums									
1	Brand Name Offered	4	Raybestos (Premium)	NAPA	NAPA	Raybestos	BrakeBest	Raybestos (Premium)	Bendix	Wagner
	Part # Offered		2051	4401445	4401445	2051R	2051DGS	2051	140451	BD125482
	Net Price		\$13.34	\$15.87	\$15.87	\$21.08	\$20.19	\$13.34	\$34.68	\$22.45
2	Brand Name Offered	4	Raybestos (Premium)	NAPA	NAPA	Raybestos	BrakeBest	Raybestos (Premium)	Bendix	Wagner
	Part # Offered		2585	4401653	4401653	2585R	2585DGS	2585	140610	BD125213
	Net Price		\$14.89	\$21.43	\$21.43	\$23.53	\$29.07	\$14.89	\$37.01	\$19.64
3	Brand Name Offered	4	Raybestos (Premium)	NAPA	NAPA	Raybestos	BrakeBest	Raybestos (Premium)	Bendix	Wagner
	Part # Offered		2591	4401652	4401652	2591R	2591DGS	2591	140613	BD60356
	Net Price		\$54.28	\$54.90	\$54.90	\$80.71	\$93.67	\$54.28	\$74.64	\$51.41
4	Brand Name Offered	4	Raybestos (Premium)	NAPA	NAPA	Raybestos	BrakeBest	Raybestos (Premium)	Bendix	Wagner
	Part # Offered		9529	4401661	4401661	9529R	9529DGS	9529	140623	BD125209
	Net Price		\$26.94	\$29.88	\$29.88	\$42.56	\$42.80	\$26.94	\$54.91	\$35.35
5	Brand Name Offered	10	Raybestos (Premium)	NAPA	NAPA	Raybestos	BrakeBest	Raybestos (Premium)	Bendix	Wagner
	Part # Offered		9712	4401766	4401766	9712R	9712DGS	9712	140731	BD125797
	Net Price		\$11.90	\$20.74	\$20.74	\$20.05	\$27.46	\$11.90	\$28.31	\$19.53
9	Delivery & Service									
A	Deliveries for normal wear and specified items		1 Calendar Day	1 Calendar Day	1 Calendar Day	Same Day	1 Calendar Day	1 Calendar Day	1 Calendar Day	1 Calendar Day
B	Mileage charge for parts delivery within one (1) hour of order		\$0.00	\$0.00	\$0.00	N/A	\$0.00	\$0.00	\$0.00	\$0.00
C	Deliveries for items other than normal wear and specified items will be made within		1 Calendar Day	5 Calendar Days	5 Calendar Days	2-3 Calendar Days	1 Calendar Day	1 Calendar Day	5 Working Days	1 Calendar Day
	Payment Terms		2% 10 Days	2% 10 Days	2% 10 Days	Net 30	2% 10 Days	2% 10 Days	2% 10 Days	Net 30



City of San Antonio

Contract Summary Sheet

Date: 10/20/2011
Agenda Item: 8330

Name/Title (Caption as shown on agenda): Janitorial Services for Market Square 6100000442 VF	
Brief Description of Item(s) and Use: This contract will provide the Downtown Operations Department with a contractor to provide a regular and systematic janitorial maintenance program for the Market Square. This program is required to ensure the facility is continuously and uniformly cleaned, orderly, and attractive. Janitorial services include general facility cleaning, floor maintenance and restroom supplies such as paper towels, toilet tissue and hand soap.	
Total \$:	\$ 262,000.00 annually
Contract Period:	Upon award through September 30, 2013 with 2, 1 year options to extend
Method of Procurement:	Competitive (11 bids received)
Price Trend:	8% increase
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Vericlean Janitorial Services, 2114 Turkey Ledge, San Antonio, TX 78232 (FSWN)
Previous Contractor(s):	D. I. Z. Cleaning Svc., 1006 Ceralvo, San Antonio, TX 78207 (FSSN)
Comments:	NAS: Advanced Janitorial, bid was not signed. NAS: Mr. G's Contracting Services did not submit Utilization Plan; deemed non-responsive by Small Business Office.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Downtown Operations Department may choose to perform cleaning services by utilizing departmental staff. However, facilities requiring these services are not currently staffed with a City janitorial maintenance crew which would require additional manpower, cleaning equipment and cleaning supplies.
Using Department(s):	Downtown Operations

City of San Antonio Bid Tabulation

Opened: August 10, 2011 For: Janitorial Services for Market Square 6100000442			Vericlean Janitorial Services 2114 Turkey Ledge San Antonio, TX 78232 210-366-3593	Advanced Janitorial PO Box 762633 San Antonio, TX 78245	Choe Enterprises, Inc. 115 E. Travis St., Ste. 601 San Antonio, TX 78205	D.I.Z. Cleaning Svc 1006 Ceralvo San Antonio, TX 78207	Goodwin Minor Maintenance 8027 Talkenhorn Converse, TX 78109	Maldonado Nursery and Landscaping, Inc. 16348 Nacogdoches Road San Antonio, TX 78247	
Item	Description	Annual Estimated Quantity	VF						
1	Janitorial Services for Market Square			NAS					
A	Routine Cleaning	12							
	Price per month			\$19,943.04	\$15,200.00	\$23,178.63	\$21,500.00	\$34,919.00	\$36,741.00
	Item I Total			\$239,316.48	\$182,400.00	\$278,143.56	\$258,000.00	\$419,028.00	\$440,892.00
2	Additional Staff for Emergency or Non-Routine Cleaning								
A	Staff for Emergency Cleaning Custodian	100							
	Price per man hour			\$13.00	\$18.00	\$9.00	\$10.00	\$10.00	\$25.00
	Supervisor	100							
	Price per man hour			\$16.00	\$18.00	\$11.00	\$13.00	\$15.00	\$50.00
B	Staff for Non-Routine Cleaning Custodian	100							
	Price per man hour			\$13.00	\$18.00	\$9.00	\$10.00	\$10.00	\$25.00
	Supervisor	100							
	Price per man hour			\$16.00	\$18.00	\$11.00	\$13.00	\$15.00	\$50.00
	Item II Total			\$5,800.00	\$7,200.00	\$4,000.00	\$4,600.00	\$5,000.00	\$15,000.00
3	Additional Hard Surface Cleaning Beyond Task Included in Item 1								
A	Hard Floor Surface Cleaning Ceramic or Porcelain	50,000							
				\$0.16	\$0.08	\$0.12	\$2.20	\$0.24	\$0.12
B	Hard Floor Surface Cleaning Concrete	50,000					No Bid	\$0.24	\$0.12
	Item III Total			\$16,000.00	\$8,000.00	\$12,000.00	\$110,000.00	\$24,000.00	\$12,000.00
	Payment Terms			Net 30	Net 30	2% 10 Days	Net 30	Net 30	Net 30
	Estimated Annual Total			\$261,116.48	\$197,600.00	\$294,143.56	\$372,600.00	\$448,028.00	\$467,892.00
	Estimated Annual Award			\$261,116.48	\$197,600.00	\$294,143.56	\$372,600.00	\$448,028.00	\$467,892.00

*Unit price adjusted for evaluation purposes only.

City of San Antonio Bid Tabulation

Opened: August 10, 2011 For: Janitorial Services for Market Square 6100000442			VF	Mr. G's Contracting Services 3711 Vista Chase CT Arlington, TX 76001	Plan B Building Maintenance 981 Hwy 98E Ste 3-256 Destin, FL 32541	Unified Service Associates 6228 Stable Briar San Antonio, TX 78249	Valadez Cleaning 6002 Deer Horn Dr. San Antonio, TX 78238	Valadez Cleaning 6002 Deer Horn Dr. San Antonio, TX 78238
Item	Description	Annual Estimated Quantity						
			NAS					
1	Janitorial Services for Market Square							
A	Routine Cleaning	12						
	Price per month		\$18,225.00	\$26,124.13	\$43,120.23	\$23,000.00	\$23,000.00	
	Item I Total		\$218,700.00	\$313,489.56	\$517,442.76	\$276,000.00	\$276,000.00	
2	Additional Staff for Emergency or Non-Routine Cleaning							
A	Staff for Emergency Cleaning Custodian	100						
	Price per man hour		\$10.41	\$9.00	\$9.00	\$10.50	\$10.50	
	Supervisor	100						
	Price per man hour		\$12.00	\$10.00	\$9.50	\$13.40	\$13.40	
B	Staff for Non-Routine Cleaning Custodian	100						
	Price per man hour		\$10.41	\$8.25	\$9.00	\$11.00	\$11.00	
	Supervisor	100						
	Price per man hour		\$12.00	\$10.00	\$9.50	\$13.00	\$13.00	
	Item II Total		\$4,482.00	\$3,725.00	\$3,700.00	\$4,790.00	\$4,790.00	
3	Additional Hard Surface Cleaning Beyond Task Included in Item 1							
A	Hard Floor Surface Cleaning Ceramic or Porcelain	50,000						
	Price per man hour		\$0.06	\$0.18	\$0.05	\$0.12	\$0.12	
B	Hard Floor Surface Cleaning Concrete	50,000						
	Price per man hour		\$0.06	\$0.18	\$0.05	\$0.15	\$0.16	
	Item III Total		\$6,000.00	\$18,000.00	\$5,000.00	\$13,500.00	\$14,000.00	
	Payment Terms		Net 30	Net 30	3% 10 Days	Net 30	Net 30	
	Estimated Annual Total		\$229,182.00	\$335,214.56	\$526,142.76	\$294,290.00	\$294,790.00	
	Estimated Annual Award		\$229,182.00	\$335,214.56	\$526,142.76	\$294,290.00	\$294,790.00	

*Unit price adjusted for evaluation purposes only.



City of San Antonio

Contract Summary Sheet

Date: 10/20/2011
Agenda Item: 8330

Name/Title (Caption as shown on agenda): Two-Way Radio Batteries and Chargers 6100000473 SM	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Police, Fire and Information Technology Services Departments with Lithium Polymer batteries, chargers, and accessories for two-way radios.	
Total \$:	\$903,000.00 contract period
Contract Period:	Upon award through September 30, 2012 with 2, 1 year options to extend
Method of Procurement:	Exemption: Public Health or Safety
Price Trend:	9 % increase
Contract Info:	Formal ____ Annual <input checked="" type="checkbox"/> Support/Maintenance ____ Lease ____
Recommended Contractor(s):	Global Technology Systems, DBA Honeywell Batteries, 550 Cochituate Rd., Framingham, MA 01701 (MSWN)
Previous Contractor(s):	Global Technology Systems, DBA Honeywell Batteries, 550 Cochituate Rd., Framingham, MA 01701 (MSWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the public health and safety departments will have to utilize nickel cadmium batteries, which do not meet an acceptable level of performance and do not provide service for the entire 8-24 hours of operation for public safety responders.
Using Department(s):	Police, Fire and Information Technology Services

Opened: August 17, 2011			
For: Two-Way Radio Batteries & Chargers		Global Technology Systems DBA Honeywell Batteries	
6100000473		550 Cochituate Rd. Framingham, MA 01701	
		SM	
		508-907-6664	
ITEM	DESCRIPTION	ESTIMATED QUANTITY	
1A	7.4V/3800 mAh Li-Ion Po Battery Price Each Price Total	5000	\$73.50 \$367,500.00
1B	7.4V/3100 mAh Lithium Polymer Battery Price Each Price Total	250	\$66.00 \$16,500.00
2A	Single Bay Desk Top Charger for 3800 mAh Price Each Price Total	2500	\$99.00 \$247,500.00
2B	2 Slot Battery only Tri Chemistry Charger Price Each Price Total	200	\$245.00 \$49,000.00
2C	4 Bay Wall Mount Battery Price Each Price Total	180	\$398.00 \$71,640.00
2D	Single Bay Desk Top Charger for 3100 mAh Price Each Price Total	250	\$76.00 \$19,000.00
3	Advanced Intelligent Charging System Price Each Price Total	250	\$119.00 \$29,750.00
4	Patriot Single Charger Price Each Price Total	300	\$99.00 \$29,700.00
5	Mounting Kit for Patriot single charger Price Each Price Total	300	\$15.00 \$4,500.00
6	Holder		
6A	Price Each (First 200 units) Price Total	200	\$170.00 \$34,000.00
6B	Price Each (add'l 100 units) Price Total	100	\$70.00 \$7,000.00
7	Removal of EVC's from vehicles Price Each Price Total	250	\$35.00 \$8,750.00

Opened: August 17, 2011			
For: Two-Way Radio Batteries & Chargers		Global Technology Systems DBA Honeywell Batteries	
6100000473		SM	550 Cochituate Rd. Framingham, MA 01701
			508-907-6664
ITEM	DESCRIPTION	ESTIMATED QUANTITY	
8	Upgrade/Modifications to EVC's	250	
	Price Each		\$35.00
	Price Total		\$8,750.00
9	Installation of EVC's to vehicles	250	
	Price Each		\$35.00
	Price Total		\$8,750.00
	Estimated Total		\$902,340.00
Estimated Total Award			\$902,340.00