

AN ORDINANCE 2009-06-11-0485

ACCEPTING THE OFFERS FROM RUSH TRUCK CENTER-HOUSTON, PHILPOTT MOTORS LTD. AND PLANET FORD TO PROVIDE THE CITY WITH SIX SPECIALTY VEHICLES (5 ADDITIONAL AND 1 REPLACEMENT) FOR A COST OF \$529,939.00.

* * * * *

WHEREAS, offers were submitted by Rush Truck Center-Houston, Philpott Motors Ltd. and Planet Ford, through the Texas Local Government Purchasing Cooperative (a.k.a. the "Buyboard"), to provide the City with six specialty vehicles (5 additional and 1 replacement) for a total cost of \$529,939.00; and

WHEREAS, this purchase meets the requirements under the terms of the Texas Local Government Purchasing Cooperative agreement adopted by the City of San Antonio by Ordinance No. 97097 on January 30, 2003; **NOW THEREFORE**:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The offers from Rush Truck Center-Houston, Philpott Motors Ltd. and Planet Ford to provide the City with six specialty vehicles for a total cost of \$529,939.00 are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheet is attached hereto and incorporated herein for all purposes as Exhibit I. The contracts are available for review in the offices of the Purchasing & General Services Department.

SECTION 2. Funding for this ordinance is available per the table below as part of the FY09 Budget.

Amount	FC/CC/IO	General Ledger	Fund
\$63,364.00	1503200000	5709090	72001000
\$129,722.00	5501010001	5709090	55001000
\$112,400.00	120000000049	5501050	2606520008
\$224,453.00	120000000049	5501050	2606520008

SECTION 3. Payment not to exceed the budgeted amount is authorized to Rush Truck Center-Houston, Philpott Motors Ltd. and Planet Ford and should be encumbered with a purchase order.

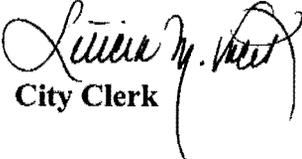
SECTION 4. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

SECTION 5. This ordinance shall take effect June 21, 2009.

PASSED AND APPROVED this 11th day of June, 2009.


A Y O R
JULIÁN CASTRO

ATTEST:


City Clerk

APPROVED AS TO FORM:


City Attorney

Agenda Item:	7 (in consent vote: 6, 7, 14, 16, 18, 20, 21, 22, 24)						
Date:	06/11/2009						
Time:	09:36:17 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance accepting the offers from Rush Truck Center-Houston, Philpott Motors Ltd. and Planet Ford to provide the City with six specialty vehicles (5 additional and 1 replacement) for a cost of \$529,939.00. [Sharon De La Garza, Assistant City Manager; Janie Cantu, Director, Purchasing & General Services]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julian Castro	Mayor		x				
Mary Alice P. Cisneros	District 1		x			x	
Sheila D. McNeil	District 2	x					
Jennifer V. Ramos	District 3		x				x
Philip A. Cortez	District 4		x				
Lourdes Galvan	District 5		x				
Ray Lopez	District 6		x				
Justin Rodriguez	District 7		x				
Diane G. Cibrian	District 8		x				
Elisa Chan	District 9		x				
John G. Clamp	District 10		x				

City of San Antonio Bid Tabulation

Opened: May 21, 2009		<p align="center">BuyBoard</p> Rush Truck Center- Houston 10200 N. Loop East Houston, TX 77029 713-495-6300
For: Specialty Vehicles		
09-106	SC	
Item	Description	Quantity
1	Prime Mover Tractor Price Each Price Total Make & Model Delivery Estimated Total	1
		\$224,453.00 \$224,453.00 Peterbilt 384 "Prime Mover" Tractor 105 Days \$224,453.00
	Estimated Total Award	\$224,453.00

City of San Antonio Bid Tabulation

Opened: May 21, 2009		BuyBoard Philpott Motors, Ltd. 1400 US Highway 69 Nederland, TX 77627 409-727-1451	
For: Specialty Vehicles			
09-106	SC		
Item	Description	Quantity	
2	3/4 Ton Truck-Canine Bomb Unit	2	
	Price Each		\$56,000.00
	Price Total		\$112,000.00
	Make & Model		Ford F250
	Delivery		90 Days
5	Buyboard Fee		\$400.00
	Estimated Total		\$112,400.00
Estimated Total Award			\$112,400.00

City of San Antonio Bid Tabulation

Opened: May 21, 2009		BuyBoard Planet Ford 6 8515 Highway 6 South Houston, TX 77083 979-567-6116
For: Specialty Vehicles		
09-106	SC	
Item	Description	Quantity
3	1 1/2 Ton Mechanics Service Truck	1
	Price Each	\$62,964.00
	Price Total	\$62,964.00
	Make & Model	2009 Ford F550 F56
	Delivery	180 Days
4	1 1/2 Ton Mechanics Service Truck- "Hotshot"	2
	Price Each	\$64,861.00
	Price Total	\$129,722.00
	Make & Model	2009 Ford F550 F56
	Delivery	180 Days
5	Buyboard Fee	\$400.00
	Estimated Total	\$193,086.00
Estimated Total Award		\$193,086.00



P.O. Box 400
Austin, Texas 78767-0400
512-467-0222
800-695-2919
Fax: 800-211-5454
www.buyboard.com

June 30, 2008

Sent Via E-mail to: aknapp@caldwellcountry.com

Mr. Averyt Knapp
Planet Ford 6
8515 Highway 6 South
Houston, TX 77083

SUBJECT: Vehicles & Heavy Duty Trucks #281-07

Dear Mr. Knapp:

The Vehicles & Heavy Duty Trucks Proposal #281-07 submitted by your company will expire September 30, 2008. At this time, we are extending this proposal, in accordance with proposal documents, through September 30, 2009. All prices, discounts, terms, and conditions will remain the same.

Attached is a list of vehicles/trucks awarded to your company. Please review the list based on model changes for the upcoming 2009 model year and respond at your earliest convenience with any manufacturer changes and the effective date.

Also, the vehicles stated on the attached list are the vehicles awarded to your company and these should be the only vehicles sold by your company via the Buyboard. Therefore, any RFQ's that you respond to through the Buyboard should be for awarded vehicles only.

Reminder, once a proposal is awarded, a vendor must generate a minimum of \$15,000 annually or may not have the right to retain its contract. Evaluations will be made on an annual basis on the renewal date of the contract and the Cooperative reserves the right to discontinue the vendor's contract at that time.

If you have questions or comments concerning this extension, please contact me as soon as possible at 800-695-2919. We appreciate your interest in The Local Government Purchasing Cooperative.

Sincerely yours,

Sharon McAfee
Bid Administrator



The Texas Local Government Purchasing Cooperative is a joint project of the
Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties



P.O. Box 400
Austin, Texas 78767-0400
512-467-0222
800-695-2919
Fax: 800-211-5454
www.buyboard.com

September 19, 2007

Sent Via E-mail: aknapp@caldwellcountry.com

Mr. Averyt Knapp
Planet Ford 6
8515 Highway 6 South
Houston, TX 77083

Proposal Name & Number: Vehicles & Heavy Duty Trucks #281-07

Dear Mr. Knapp:

Congratulations, your company has been successful on the above referenced proposal! This contract will be effective October 1, 2007.

To see the items your company has been awarded, please review the proposal tabulation #281-07 on the following website: www.vendor.buyboard.com. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Attached to this letter you will find the following documents:

- Vendor Quick Reference Sheet
- Electronic Catalog Format Instructions

Receipt of a purchase order directly from a Cooperative member is not within the guidelines of the coop. Accepting orders directly from member entities may result in a violation of the State of Texas competitive bid statute and cancellation of the proposal award. Therefore, all orders must be processed through the Cooperative in order to comply. We request your assistance in immediately forwarding by fax (1-800-211-6454) to the cooperative any orders received directly from member entities. If by chance an order sent directly to you has been unintentionally processed, please fax it to the Cooperative (1-800-211-6454) and note it as **RECORD ONLY** to prevent duplication.

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact me at 512-467-0222, ext. 7154 or 1-800-695-2919.

Sincerely,

Sharon McAfee
Bid Administration Manager



The Texas Local Government Purchasing Cooperative is a joint project of the
Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties

FOY61



Notice of Proposal Invitation

8871
✓

Proposal Name: Vehicles & Heavy Duty Trucks

Proposal Opening Date and Time: August 16, 2007 at 2:00 PM

Proposal Number: 281-07

Location of Proposal Opening:
Texas Association of School Boards
Cooperative Purchasing Department
12007 Research Boulevard
Austin, TX 78759-2439

Contract Time Period: October 1, 2007 through September 30, 2008 with two possible one-year extensions

Board Meeting Date: September, 2007

The undersigned authorized representative of the proposing company indicated below hereby acknowledges:

1. That he/she is authorized to enter into contractual relationships on behalf of the proposing company indicated below, and
2. That he/she has carefully examined this Proposal Notice, the accompanying Proposal Forms (whether in printed or electronic form), and the General Terms and Conditions and Item Specifications associated with this Proposal Invitation, and acknowledges the right of the Cooperative to maintain facsimile signatures as originals, and
3. That he/she proposes to supply any products or services submitted under this Proposal Invitation at the prices quoted and in strict compliance with the General Terms and Conditions, and Item Specifications associated with this Proposal Invitation, unless any exceptions are noted in writing with this proposal response, and
4. That if any part of this proposal is accepted, he/she will furnish all products or services awarded under this proposal at the prices quoted and in strict compliance with the General Terms and Conditions, and Item Specifications associated with this Proposal Invitation, unless any exceptions are noted in writing with this proposal response, and
5. That any and all exceptions to the General Terms or Conditions of this proposal have been noted in writing in this proposal response, and that no other exceptions to the General Terms or Conditions will be claimed, and
6. That if any part of this proposal is accepted, he/she will satisfy the requirements identified in this Proposal Invitation related to (1) the submission of product information in electronic form for inclusion on the electronic catalog(s), (2) conducting business with Cooperative members and eligible nonprofit entities electronically.
7. It is the intent of the Cooperative to allow member entities to seek quotes through the Buyboard from awarded vendors to achieve quantity discounts.
8. Pricing is guaranteed to be the best offered by the vendor to similar customers.
9. It will be the vehicle dealer's responsibility to collect the Buyboard Fee of \$400 per purchase order from the purchasing entity for all vehicles, including cab and chassis. This fee is NOT to be included in the price of the vehicles for the purpose of this proposal; however, it must be shown as a line item price on the individual quotes to the purchaser.

Planet Ford Le
 Name of Proposing Company
 8515 HWY 6 SOUTH
 Address
 HOUSTON, TX 77083
 City, State, Zip
 979-567-6116
 Telephone Number of Authorized Representative
 979-567-0853
 Fax Number of Authorized Representative
 A7101 P55875 5/31/2008
 Franchised Dealer's License Number & Expiration Date

August 11, 2007
 Date
 A. Knapp
 Signature of Authorized Representative
 AVERY KNAPP
 Printed Name of Authorized Representative
 Fleet Manager
 Position or Title of Authorized Representative
 204441541
 Federal ID Number
 A7101 P55875 5/31/2008
 Converter's License Number & Expiration Date

RETURN THIS DOCUMENT (Forms A - K) IN SEALED PROPOSAL PACKAGE



VENDOR PURCHASE ORDER AND RFQ RECEIPT OPTIONS

To help us ensure you receive orders from cooperative members in a timely manner, please indicate below the method of order transmission that you would prefer. Please complete this form and return it with your Invitation to Proposal. If have any questions regarding receipt of orders, please contact the Cooperative at 800-695-2919. Orders will be available through one of two options:

Option 1: Internet. Vendors will need to have Internet access available to them and preferable an e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to those vendors who choose this option to assist them with retrieving their orders,

Option 2: Fax. Vendors will need to have a designated fax line available at all times to receive purchase orders.

Company: Planet Ford 16

Contact Name and Address: AVERYT KNAPP PO BOX 27 CALDWELL, TX 77036

Please choose only one of the following options for receipt of purchase orders:

I plan to use the Internet to retrieve purchase orders.
E-mail Address: _____
Internet Contact: _____ Phone: _____
Alternate E-mail Address: _____
Alternate Internet Contact: _____ Phone: _____

I plan to receive purchase orders via fax.
Fax Number: 979-567-0853
Fax Contact: AVERYT KNAPP Phone: 979-567-6116

Please indicate the e-mail address for receipt of RFQ (Request for Quotes):

E-mail Address: aknapp@caldwelcountry.com
Alternate E-mail Address: agattis@caldwelcountry.com

Please indicate the address and contact for receipt of invoices:

As part of any contract arising from this proposal, your company will collect the \$400 purchase fee and we will invoice your company quarterly. Please provide the following information regarding receipt of invoices that will be sent to your company for the fee:

Mailing address: 9515 Hwy 6 South Department: Fleet
City: HOUSTON State: TEXAS Zip Code: 77003
Contact Name: Adrienne Gattis Phone: 979-567-6115
Fax: 979-567-0853 Email Address: agattis@caldwelcountry.com



FELONY CONVICTION DISCLOSURE STATEMENT

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (1), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. A notice must include a general description of the conduct resulting in the conviction of a felony.

Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract.

My firm is a publicly-held corporation; therefore, this reporting requirement is not applicable.

My firm is not owned or operated by anyone who has been convicted of a felony.

My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:

1. _____

2. _____

3. _____

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony conviction has been reviewed by me and the following information furnished is true to the best of my knowledge.

Planet Ford 6
Company Name

A. Kra
Signature of Authorized Company Official



OUT OF STATE CERTIFICATION

As defined by Texas House Bill 602, a "nonresident proposer" means a proposer whose principal place of business is not in Texas, but excludes a contractor whose ultimate parent company or majority owner has its principal place of business in Texas.

I certify that my company is a "Resident Proposer":

Planet Ford Co

Company Name (Please Print)

I certify that my company qualifies as a "Nonresident Proposer".
(NOTE: You must furnish the following information:)

Indicate the following information for your "Resident State": (The state your principal place of business is located in)

Company Name

Address

City

State

Zip Code

A. Does your "resident state" require proposers whose principal place of business is in Texas to underproposal proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract? ("Resident State" means the state in which the principal place of business is located.)

- Yes
 No

B. What is the prescribed amount or percentage? \$ _____ or _____ %

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

Planet Ford Co

Company Name

M. K.

Signature of Authorized Company Official



HISTORICALLY UNDERUTILIZED BUSINESS (HUB) CERTIFICATION

Proposing companies that have been certified as Historically Underutilized Business (HUB) entities are encouraged to indicate their HUB status when responding to this Proposal Invitation. The electronic catalogs will indicate HUB certifications for vendors that properly indicate and document their HUB certification on this form.

I certify that my company has been certified as a Historically Underutilized Business (HUB) in the following categories: (Please check all that apply)

Minority Owned Business

Small Business

Women Owned Business

My company has NOT been certified as a Historically Underutilized Business (HUB).

Planet Ford Co.

Company Name

A. Kim

Signature of Authorized Company Official



DEVIATION/COMPLIANCE SIGNATURE FORM

If the undersigned proposer intends to deviate from the General Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this page, with complete and detailed conditions and information included or attached. The Cooperative will consider any deviations in its proposal award decisions, and the Cooperative reserves the right to accept or reject any proposal based upon any deviations indicated below or in any attachments or inclusions.

In the absence of any deviation entry on this form, the proposer assures the Cooperative of their full compliance with the General Terms and Conditions, Item Specifications, and all other information contained in this Proposal Invitation.

- No Deviations
 Yes Deviations

List any deviations your company is submitting below:

Freight out of state - depending on location

PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Delivery Terms: FOB Destination (freight included in price) FOB Shipping Point (deviation to specs)

2. Shipping Via: Common Carrier Company Truck Other:

4. Payment Terms: Net 30 days 1% in 10/Net 30 days Other:

5. Number of Days for Delivery: 120 ARO

6. Vendor Reference/Quote Number: 201-07

7. State your return policy: Negotiable

8. Are electronic payments acceptable to your company: Yes No

Planet Ford
Company Name

A. K.
Signature of Authorized Company Official



DEALERSHIP LISTINGS

If your company has more than one location that will be servicing this contract, please list each location below. If additional sheets are required, please duplicate this form as necessary.

(Please Print)

NONE
Company Name _____
Address _____
City _____ State _____ Zip _____
Phone Number _____ Fax Number _____
Contact Person _____

NONE
Company Name _____
Address _____
City _____ State _____ Zip _____
Phone Number _____ Fax Number _____
Contact Person _____



REGIONAL SERVICE DESIGNATION

The Local Government Purchasing Cooperative will assume that you will service cooperative members statewide unless you designate otherwise using this form!

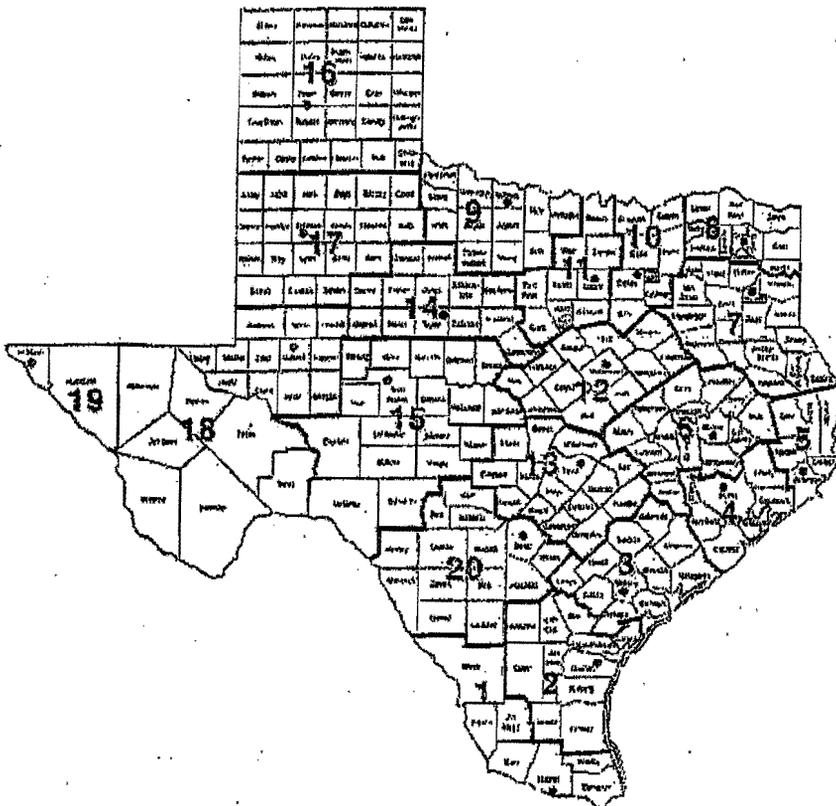
The Local Government Purchasing Cooperative (Cooperative) offers vendors the opportunity to service cooperative members statewide. If you do not wish to service the entire state, you MUST indicate your intentions using the checklist provided below.

REMINDER: You can cite exceptions to the terms and conditions on your Deviation/Compliance Signature Form to control additional freight to members in outlying regions, but the boxes you check below will indicate that you only wish to service members within that region during the term of this contract.

Regional Education Service Centers

I plan to service all members of the cooperative statewide.

Place an "X" in the Boxes next to the regions you wish to service if you are not going to service the contract statewide.



- | Region | Headquarters |
|--------------------------|------------------|
| <input type="checkbox"/> | 1 Edinburg |
| <input type="checkbox"/> | 2 Corpus Christi |
| <input type="checkbox"/> | 3 Victoria |
| <input type="checkbox"/> | 4 Houston |
| <input type="checkbox"/> | 5 Beaumont |
| <input type="checkbox"/> | 6 Huntsville |
| <input type="checkbox"/> | 7 Kilgore |
| <input type="checkbox"/> | 8 Mount Pleasant |
| <input type="checkbox"/> | 9 Wichita Falls |
| <input type="checkbox"/> | 10 Richardson |
| <input type="checkbox"/> | 11 Fort Worth |
| <input type="checkbox"/> | 12 Waco |
| <input type="checkbox"/> | 13 Austin |
| <input type="checkbox"/> | 14 Abilene |
| <input type="checkbox"/> | 15 San Angelo |
| <input type="checkbox"/> | 16 Amarillo |
| <input type="checkbox"/> | 17 Lubbock |
| <input type="checkbox"/> | 18 Midland |
| <input type="checkbox"/> | 19 El Paso |
| <input type="checkbox"/> | 20 San Antonio |

This Regional Service Designation form will be used to ensure that you can service Cooperative Members throughout the state. Please sign below to indicate that you understand your service commitments during the term of this contract.

If you have signed this form and have not checked any boxes to indicate an exception to service, you will be required to service members statewide.

Planet Ford Co
Company Name

A. K...
Signature of Authorized Representative



STATE SERVICE DESIGNATION

The Local Government Purchasing Cooperative (Cooperative) offers vendors the opportunity to service other governmental entities in the continental United States. If you do not wish to service the entire continental United States, you MUST indicate your intentions using the checklist provided below.

REMINDER: You can cite exceptions to the terms and conditions on your Deviation/Compliance Signature Form to control additional freight in other states.

- | | |
|---|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Nebraska |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> Nevada |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> California | <input type="checkbox"/> New Jersey |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> New Mexico |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> New York |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> North Carolina |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> North Dakota |
| <input type="checkbox"/> Florida | <input type="checkbox"/> Ohio |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> Oklahoma |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> Oregon |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> Pennsylvania |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Texas |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Maryland | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Massachusetts | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Michigan | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Minnesota | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Mississippi | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Missouri | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Montana | |

I plan to service all states listed

This State Service Designation form will be used to ensure that you can service other governmental entities throughout the continental United States. Please sign to indicate that you understand your service commitments during the term of this contract.

Planet Ford Co

Company Name

A. K

Signature of Authorized Company Official



CONTRACT & PRICE/DISCOUNT COMPARISON FORM

The Local Government Purchasing Cooperative strives to provide its members with the best services and products at the best prices available. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in this proposal with prices/discounts offered to other governmental customers. Please respond to the following questions.

- Provide the dollar value of sales to government entities at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: ^{AD 6,137,300.} \$ 6,137,300 State beginning and ending of the 12 month period: 7/06/07 In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).
- Based on your written discounting policies are the discounts which you offer the Cooperative equal to or better than your best price offered to any customer acquiring the same items regardless of quantity or terms and conditions? YES NO
- Based on your written discounting policies, provide information as requested for other governmental customers. The information should be provided in the chart below or in an equivalent format. Rows should be added to accommodate as many customers as required.

Purchasing Group	Discount	Quantity/Volume	FOB Term
1. Federal General Services Adm.	None		
2. TX Building & Procurement Comm.	None		
3. U.S. Communities Purchasing Alliance	None		
4. The Cooperative Purchasing Network	None		
5. Houston-Galveston Area Council	None	(Quantity discounts are offered when customer buys multiple vehicles on a case by case basis for all contracts)	
6. Other:			
7. Other:			

MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

Planet Ford Co
Company Name

A. K
Signature of Authorized Company Official



REFERENCE & PRICE/DISCOUNT INFORMATION

PART I: For proposal response to be considered each vendor must supply a minimum of five (5) references, preferably governmental entities in Texas. Please fill out all of the following information including existing price/discounts offered to each customer. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in this proposal with prices/discounts offered to other governmental customers.

Entity Name	Contact	Phone#	Discount	Quantity/ Volume	FOB Term
1. CITY OF FORT WORTH	MIKE ZOBEL	8173925111	-	70	-
2. CITY OF SAN ANTONIO	JIM CAUDILL	2102078980	-	300	-
3. GOOSE CREEK CWD	DEBBIE FINN	2814205111	-	10	-
4. HARRIS COUNTY	JVD JEXTON	713755 7567	-	150	-
5. TEXAS A&M UNIV.	KAREN KUBICA	979-8453425	-	20	-

Attach sheet(s) as necessary

Do any deviations from your written policies or standard governmental sales practices disclosed in the above chart ever result in better discounts (lower prices) than indicated? YES NO . IF YES, explain deviations: _____

PART II: For proposal response to be considered each vendor must submit their marketing strategy if awarded this proposal or a portion thereof. (Example: how will your company inform the Buyboard membership of your company's contract with the Buyboard initially and how will your company continue to support the Buyboard for the duration of the contract period?)

(Attach additional pages if necessary.) *we will contact each of our customers via mail phone, email and let them know they can purchase vehicles through the buyboard for best pricing.*

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

Plant Ford Co

Company Name

A. K.

Signature of Authorized Company Official

Form K



12007 Research Boulevard, Austin, Texas 78759-2439
Phone: 800-695-2919 Fax: 800-211-5454

1. Forms Checklist

- Completed - Notice Proposal Invitation - Form A
- Completed - Vendor Purchase Order, RFQ, and Invoice Receipt Options - Form B
- Completed - Felony Convictions Disclosure Statement - Form C
- Completed - Out of State Certification Page - Form D
- Completed - Historically Underutilized Business (HUB) - Form E
- Completed - Deviations/Compliance Signature Page - Form F
- Completed - Dealerships Listing - Form G
- Completed - Regional Service Area Designation - Form H
- Completed - State Service Designation - Form I
- Completed - Contract and Price/Discount Comparison Form - Form J
- Completed - Reference & Price/Discount Information - Form K
- Completed - Proposal Forms and Catalogs/Pricelists

Form L



THE LOCAL GOVERNMENT PURCHASING COOPERATIVE
Vehicles & Heavy Duty Trucks
Sealed Proposal #281-07

ADDENDUM #2

NOTICE OF CHANGES TO PROPOSAL DOCUMENTS:

The proposal forms for the following manufacturers have been CHANGED:

Autocar
Crane Carrier
Freightliner
International
Mack
Peterbilt
Sterling, Acterra & American LaFrance
Volvo

The changes are: Sheet 1 has been deleted for each manufacturer as it does not pertain to the current proposal. The current proposal sheet has been renamed at the bottom to correspond to the correct manufacturer.

Please insure you are working with the correct proposal documents.

Proposal responses are due no later than August 16, 2007 at 2:00 PM.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: Planet Ford 6

Address: 8515 Hwy 6 South Houston, TX 77083

Signature of Authorized Company Official: A. K. Title: Fleet Manager

Telephone Number: 979-567-6116 Date: 8/11/2007



THE LOCAL GOVERNMENT PURCHASING COOPERATIVE
Vehicles & Heavy Duty Trucks
Sealed Proposal #281-07

ADDENDUM #1

CLARIFICATION: The Buyboard Service Fee of \$400 per purchase order will apply to purchases of vehicles, chassis, cab and chassis with body and cab and chassis without body where a single purchase order is issued to the truck dealer.

For bodies purchased separately there will be a Buyboard Service Fee of 2%. Bodies will be bid under a separate contract.

Proposal responses are due no later than August 16, 2007 at 2:00 PM.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: Planet Ford 6

Address: 8515 Hwy 6 South HOUSTON, TEXAS 77083

Signature of Authorized Company Official: A. Kim Title: Fleet Manager

Telephone Number: 979-567-6116 Date: 8/11/2007



Our Quotation # 028601-00

05/11/2009

To :

PLANET FORD
 20403 I-45 North
 Spring TX 77388
 United States

Quotation Valid Thru : / /

Terms : NET 10 DAYS

Attention : AVERYT KNAPP

Your Request : SAN ANTONIO CR

We are pleased to quote your requirements as shown below. Our company has a reputation for delivering quality products on time and we look forward to the opportunity of serving you.

Prices do not include any Federal, State, or Local taxes unless otherwise indicated.

Item	Facility / Part / Rev / Description / Details	Quantity Quoted	Unit Price	Extended Price
001	Default SAN ANTONIO CRANE TRUCK Rev NS U/M EA ***ITEM 2**** INSTALL ON DUAL REAR WHEELS 11FT RAWSON KOENIG MODEL S84DW2C94, STANDARD HEIGHT BODY CRANE REINFORCEMENT CURBSIDE.COMPARTMENT MASTER . LOCKING RAISED FRONT CURBSIDE COMPT WITH GBH. PULL OUT TOOL BOX TRAY STREET SIDE FRT COMPT, 4 COMPARTMENTS PER SIDE, 20" DEEP COMPARTMENTS LONG HORIZTONTAL COMPT ON STREET SIDE ONLY STANDARD SHELIVING AND DIVIDERS, 64" WIDE FLOOR 8" PLAIN TREADPLATE BUMPER, 12" TALL VISE MOUNT WITH WILTON 6" VISE MOUNTED. WATER COOLER RACK MOUNTED STREET SIDE REAR GRAB HANDLES BOTH SIDES REAR. HEADACHE RACK AUTOCRANE 4004EH W/BOOM SUPPORT & DUAL OUTRIGGERS SPRING WORK TO LEVEL CRANE SIDE OF CHASSIS *LED*LIGHTS AND REFLECTORS, PLAIN MUD FLAPS PAINT OUTSIDE WHITE TO MATCH CAB (PAINT CODE), WEIGHT SLIPS *FRONT CORNER STROBES IN HEADLIGHTS *QUICK CONNECT JUMPER CABLES AT FRONT BUMPER W/SWITCH *PIPE STEPS BOTH FRONT DOORS * 2EA WHELEN 3CPC0C0CR WORK LIGHTS * 2EA 4" AMBER 201000AU STROBE LIGHTS * 1EA WHELEN 2516HPA MOUNTED TO STREET SIDE POST OF HEADACHE RACK * ALL WHELEN LIGHTS WIRED TO UPFITTER SWITCHS * MILLER BOBCAT NT250 STREET SIDE COMPT TOP AT FRONT 50FT GRN CABLE 75' POWER CABLE W/CLAMP AND STINGER * INGERSOLL -RAND 2475F13GH MOUNT FRONT OF CARGO AREA	1.0000	0.0000	US\$ 0.00

CUSTOMER

Page # 1

Authorized Signature

Vehicles and Heavy Duty Trucks #281-07

Item No.	Specified Model	Short Description	Full Description	Delivered Price	Brand & Model	Options
			Ford Model Vehicles			
1	Taurus SE	Sedan	Taurus SE Sedan -- Taurus SE Trim Package complete with all manufacturer's standard equipment	\$18,477.	Ford Taurus #P24	Attached separate sheet with upgrade options to include at a minimum the following: SEL Trim Package
2	Fusion S	Sedan	Fusion S Sedan -- Fusion S Trim Package complete with all manufacturer's standard equipment	14,347.	Ford FUSION #P06	Attached separate sheet with upgrade options to include at a minimum the following: SEL Trim Package, 3.0L V6
3	Five Hundred SEL	Sedan	Five Hundred SEL Sedan -- Five Hundred SEL Trim Package complete with all manufacturer's standard equipment	18,441.	Ford 500 SEL P84	Attached separate sheet with upgrade options to include at a minimum the following: Limited Trim Package
4	Crown Victoria Standard	Sedan	Crown Victoria Sedan -- Crown Victoria Standard Trim Package complete with all manufacturer's standard equipment	19,987.	Ford Crown VIC P73	Attached separate sheet with upgrade options to include at a minimum the following: LX Trim Package
5	Freestyle SEL	Crossover Sedan	Freestyle Crossover Sedan -- Freestyle SEL Trim Package complete with all manufacturer's standard equipment	21,698.	Ford Freestyle Taurus X K02	Attached separate sheet with upgrade options to include at a minimum the following: Limited Trim Package
6	Crown Victoria Police Interceptor	Law Enforcement	Crown Victoria Police Interceptor -- 720A Package, complete with all manufacturer's standard equipment	19,882.	Ford Crown VIC Int. P11	Attached separate sheet with upgrade options to include at a minimum the following: Ballistic Door Panels 90L and 90B
7	Explorer XLT Special Service Package	Law Enforcement	Explorer XLT Special Service Package -- complete with all manufacturer's standard equipment	20,186.	Ford Explorer SSU #U63 XLT	Attached separate sheet with upgrade options

Vehicles and Heavy Duty Trucks #281-07

Item No.	Specified Model	Short Description	Full Description	Delivered Price	Brand & Model	Options
8	Expedition Special Services Package	Law Enforcement	Expedition Special Services Package – complete with all manufacturer's standard equipment	22,087	Ford Expedition SSV #415	Attached separate sheet with upgrade options to include at minimum EL Option.
9	Explorer XLT	Sport Utility	Explorer Sport Utility – Explorer XLT Trim Package complete with all manufacturer's standard equipment	21,188.	Ford Explorer U63-XLT	Attached separate sheet with upgrade options to include at a minimum the following:4.6LV8
10	Expedition XLT	Sport Utility	Expedition Sport Utility – Expedition XLT Trim Package complete with all manufacturer's standard equipment	23,996.	Ford Expedition XLT U15	Attached separate sheet with upgrade options to include at a minimum the following:SSV Trim Package
11	Expedition EL XLT	Sport Utility	Expedition EL Sport Utility – Expedition EL XLT Trim Package complete with all manufacturer's standard equipment	27,891.	Ford Expedition EL K15-XLT	Attached separate sheet with upgrade options to include at a minimum the following:SSV Trim Package
12	Escape XLS	Sport Utility	Escape Sport Utility – Escape XLS Trim Package complete with all manufacturer's standard equipment	14,147.	Ford Escape U02	Attached separate sheet with upgrade options to include at a minimum the following:XLT Trim Package, 3.0LV6
13	Escape Hybrid Standard	Hybrid Sport Utility Vehicle	Escape Hybrid Sport Utility Vehicle – Escape Standard Trim Package with all manufacturer's standard equipment	22,896.	Ford Escape Hybrid U49	Attached separate sheet with upgrade options to include at a minimum the following:Appearance Trim Package
14	Edge SE	Crossover Sport Utility	Edge Crossover Sport Utility – Edge SE Trim Package complete with all manufacturer's standard equipment	22,740.	Ford Edge K36	Attached separate sheet with upgrade options to include at a minimum the following:SEL Trim Package

Vehicles and Heavy Duty Trucks #281-07

Item No.	Specified Model	Short Description	Full Description	Delivered Price	Brand & Model	Options
15	Ford Ranger XL	Compact Pickup, regular cab	Ranger Compact Pickup -- Ranger XL Trim Package, Regular Cab, 4x2, 3.0L V6, Manual Transmission, complete with all manufacturer's standard equipment	\$ 9,989.	Ford Ranger R10	Attached separate sheet with upgrade options to include at a minimum the following: 4.0LV6, SuperCab
16	Ford F150 Regular Cab	Full Size Pickup, 1/2 ton, regular cab	F-150 Pickup, Regular Cab-- F-150, XL Trim Package, 1/2 ton, regular cab, 4x2, 6.5' Bed, 4.2L V6, Manual Transmission, complete with all manufacturer's standard equipment	\$ 10,991. \$10,992. (10)	Ford F150 F12	Attached separate sheet with upgrade options to include at a minimum the following: 4.6LV8 with Auto Transmission, 8' Bed, Super Cab and Supercrew
17	Ford F250, Regular Cab	Full Size Pickup, 3/4 ton, regular cab	F-250 Pickup, Regular Cab -- F-250, XL Trim, 3/4 ton, regular cab, 4x2, 6.5" Bed, 5.4 liter V8 engine, manual transmission, complete with all manufacturer's standard equipment	\$ 12,982. \$13,000 (10)	Ford F250 F20	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, 4x4, Super Cab and Crew Cab
18	Ford F350, Regular Cab	Full Size Pickup, 1 ton, regular cab	F-350 Pickup, Regular Cab -- F-350, XL Trim, 3/4 ton, Regular Cab, 4x2 SRW, 6.5" Bed, 5.4 liter V8 engine, manual transmission, complete with all manufacturer's standard equipment	\$ 13,590.	Ford F350 F30	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, 4x4, Super Cab and Crew Cab
19	Ford F350 SRW Chassis Cab	Chassis Cab	F-350 Chassis Cab -- F-350, XL Trim, Regular Cab, SRW, 5.4L V8, 140" wheelbase, 11,000lbs GVWR	\$ 13,727	Ford F350 Chassis Cab F34	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, DRW
20	Ford F450 DRW Chassis Cab	Chassis Cab	F-450 Chassis Cab -- F-450, XL Trim, Regular Cab, DRW, 5.4L V8, 140" wheelbase, 16,000lbs GVWR	\$ 19,486.	Ford F450 Chassis Cab F46 C+C	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission

Vehicles and Heavy Duty Trucks #281-07

Item No.	Specified Model	Short Description	Full Description	Delivered Price	Brand & Model	Options
21	Ford F550 DRW Chassis Cab	Chassis Cab	F-550 Chassis Cab -- F-550, XL Trim, Regular Cab, DRW, 5.4L V6, 140" wheelbase, 17,950lbs GVWR	* 20,937.	Ford F550 K56	Attached separate sheet with upgrade options to include at a minimum the following: 6.0L V8 Turbo Diesel, 6.8LV10, Auto Transmission
22	Ford F650 Pro Loader DRW Chassis Cab	Chassis Cab	F-650 Chassis Cab -- F-650 Pro Loader, Regular Cab, DRW, 6.0L V8 Turbo Diesel, 134" wheelbase, 22,000lbs Minimum GVWR	24,472 * 33,557.	Ford F650 K65/F66	Attached separate sheet with upgrade options to include at a minimum the following: 5.9L Cummins Turbo, 7.2L Caterpillar, Auto Transmission, SuperCab, Crew Cab
23	Ford F750 DRW Chassis Cab	Chassis Cab	F-750 Chassis Cab -- F-750, Regular Cab, DRW, 6.0L V8 Turbo Diesel, 146" wheelbase, 30,000lbs Minimum GVWR	* 33,740.	Ford F750 K75	Attached separate sheet with upgrade options to include at a minimum the following: 5.9L Cummins Turbo, 7.2L Caterpillar, Auto Transmission, SuperCab, Crew Cab
24	Ford LCF DRW Chassis Cab	Chassis Cab	LCF Chassis Cab -- Tilt cab, 4.5L V6 Turbo Diesel, 113" wheelbase, 84" cab to axle, 15,000 GVWR	* 36,440.	Ford LCF L45	Attached separate sheet with upgrade options
25	Freestar SE Passenger Van	Passenger Van	Freestar Passenger Van -- SE Trim Package, 3.9L V6, complete with all manufacturer's standard equipment	—	N/A	Attached separate sheet with upgrade options to include at a minimum the following: SE Trim Package

Vehicles and Heavy Duty Trucks #281-07

Item No.	Specified Model	Short Description	Full Description	Delivered Price	Brand & Model	Options
26	E-150 Passenger Van	Passenger Van	E-150 Passenger Van -- E-150 Van, XL Trim Package, seating for 8, 8600lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment	416,684. 417,800	FORD E150 E11	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel
27	E-350 Super Duty Passenger Van	Passenger Van	E-350 Super Duty Passenger Van -- E-350 Van, XL Trim Package, seating for 12, 8700lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment	19,396.	FORD E350 E31/S31 S.D.	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel
28	E-350 Super Duty Extended Passenger Van	Passenger Van	E-350 Super Duty Extended Passenger Van -- E-350 Van, XL Trim Package, seating for 15, 9100lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment	21,271.	FORD E350 S31 S.D.	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel
29	Freestar Cargo Van	Cargo Van	Freestar Cargo Van -- complete with all manufacturer's standard equipment	—	N/A	Attached separate sheet with upgrade options
30	E-150 Cargo Van	Cargo Van	E-150 Cargo Van -- E-150 Van, 8600lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment	14,781.	FORD E150 E14	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel
31	E-250 Super Duty Cargo Van	Cargo Van	E-250 Super Duty Cargo Van -- E-250 Super Duty Van, 9000lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment	15,788.	FORD E250 E24/S24	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel, Extended Length

Vehicles and Heavy Duty Trucks #281-07

Item No	Specified Model	Short Description	Full Description	Delivered Price	Brand & Model	Options
32	E-350 Super Duty Cargo Van	Cargo Van	E-350 Super Duty Cargo Van -- E-350 Super Duty Van, 9500lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment	17,931.	Ford E350 E34/S34	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0L Turbo Diesel, Extended Length
33	E-250 Cutaway	Cutaway Chassis	E-250 Cutaway Chassis-- 4.6L V8, 138" wheelbase, 8600lbs GVWR, complete with all manufacturer's standard equipment	16,186.	Ford E250 C4C #E25	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0L Turbo Diesel
34	E-350 Cutaway	Cutaway Chassis	E-350 Cutaway Chassis-- 4.6L V8, 138" wheelbase, 9600lbs GVWR, complete with all manufacturer's standard equipment	17,382.	Ford E350 C4C #E35 /E39	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0L Turbo Diesel, Extended wheelbase, DRW
35	E-450 Cutaway	Cutaway Chassis	E-450 Cutaway Chassis-- 4.6L V8, 158" wheelbase, 14,050lbs GVWR, complete with all manufacturer's standard equipment	19,887.	Ford E450 C4C #E45/E49	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0L Turbo Diesel, Extended wheelbase, DRW
			<p>OPTIONAL EQUIPMENT</p> <p>The majority of optional equipment is not listed since options will be selected at time of order. A COMPLETE LIST OF ALL OPTIONAL EQUIPMENT MUST BE SUBMITTED WITH BID FOR BID TO BE CONSIDERED!</p>	Discount		
36	Options	Discount Off Optional Equipment	Discount for all optional equipment	5 %		

QUOTE# 001
WORKSHEET

CONTRACT PRICING

End User: CITY OF SAN ANTONIO		Contractor: PLANET FORD			
Contact Name: STEPHANIE CRIOLLO					
Email: STEPHANIE.CRIOLLO@SANANTONIO.GOV		Prepared By: Averyt Knapp			
Phone #: 210-207-7024		Email: aknapp@caldwellcountry.com			
Fax #: 210-207-7814		Phone #: 800-299-7283 or 979-567-6116			
Location City & State: SAN ANTONIO		Fax #: 979-567-0853			
Date Prepared: MAY 11, 2009		Address: 20403 I45 NORTH, SPRING, TEXAS 77388			
Contract #: TASB #281-07		Tax ID # 76-0530897			
Product Description: 2009 FORD F550 F56 (ITEM 1-RQ 5/5/09)					
A Base Price & Options:			\$62,964		
B Published Options					
Code	Description	Cost	Code	Description	Cost
	6.4L DIESEL, AUTOMATIC, 40/20/40 VINYL TRIM TS, AIR CONDITION, 4.88 LS XSL, 225 BSW 19.5 (7) THB, PAYLOAD PACKAGE PLUS 19500# GVWR 68M, POWER EQUIPMENT 90L, HD SUSPENSION 67H, RKI S84DW2C94 WITH ALL OPTIONS Q28543	INCL		PLANET FORD	
				20403 I45 NORTH	
				SPRING, TEXAS 77388	
Subtotal B					
C Unpublished Options					
Code	Description	Cost	Code	Description	Cost
Subtotal C					
D Other Price Adjustments (Installation, Delivery, Etc...)					
Subtotal D					
E Unit Cost Before Fee & Non-Equipment Charges (A+B+C+D)					\$62,964

X Quantity Ordered	1
Subtotal E	\$62,964
BUYBOARD FEE PER PO (INCL W/ITEM 2)	N/C
G. Color of Vehicle:	
H. Total Purchase Price (E+F)	\$62,964
Estimated Delivery Date:	180 DAYS APPX

QUOTE# 002
WORKSHEET

CONTRACT PRICING

End User: CITY OF SAN ANTONIO	Contractor: PLANET FORD
Contact Name: STEPHANIE CRIOLLO	
Email: STEPHANIE.CRIOLLO@SANANTONIO.GOV	Prepared By: Averyt Knapp
Phone #: 210-207-7024	Email: aknapp@caldwellcountry.com
Fax #: 210-207-7814	Phone #: 800-299-7283 or 979-567-6116
Location City & State: SAN ANTONIO	Fax #: 979-567-0853
Date Prepared: MAY 11, 2009	Address: 20403 I45 NORTH, SPRING, TEXAS 77388
Contract #: TASB #281-07	Tax ID # 76-0530897
Product Description: 2009 FORD F550 F56 (ITEM 2-RQ 5/5/09)	

A Base Price & Options:	\$64,861
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B Published Options

Code	Description	Cost	Code	Description	Cost
	6.4L DIESEL, AUTOMATIC, 40/20/40 VINYL TRIM TS, AIR CONDITION, 225 BSW 19.5 (7) TBE, 4.88 LS, PAYLOAD PACKAGE PLUS 19500# GVWR 68M, POWER EQUIPMENT 90L, HD SUSPENSION 67H, RKI S84DW2C94 WITH ALL OPTIONS, Q28601	INCL		PLANET FORD	
				20403 I45 NORTH	
				SPRING, TEXAS 77388	

Subtotal B	
------------	--

C Unpublished Options

Code	Description	Cost	Code	Description	Cost

Subtotal C	
------------	--

D Other Price Adjustments (Installation, Delivery, Etc.)

Subtotal D	
------------	--

E Unit Cost Before Fee & Non-Equipment Charges (A+B+C+D)	\$64,792.86
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Quantity Ordered	2
X	
Subtotal E	\$129,564 ⁷²²
BUYBOARD FEE PER PO (INCL W/ITEM 2)	\$400
G. Color of Vehicle: WHITE	
H. Total Purchase Price (E+F)	\$129,564 [#] 130,122
Estimated Delivery Date:	180 DAYS APPX



Our Quotation # 028543-00

05/20/2009

To :

PLANET FORD
 20403 I-45 North
 Spring TX 77388
 United States

Quotation Valid Thru : / /

Terms : NET 10 DAYS

Attention : AVERYT KNAPP

Your Request : SAN ANTONIO CR

We are pleased to quote your requirements as shown below. Our company has a reputation for delivering quality products on time and we look forward to the opportunity of serving you.

Prices do not include any Federal, State, or Local taxes unless otherwise indicated.

Item	Facility / Part / Rev / Description / Details	Quantity Quoted	Unit Price	Extended Price
001	Default SAN ANTONIO CRANE TRUCK Rev NS U/M EA *****ITEM 1***** INSTALL ON DUAL REAR WHEELS 11FT. RAWSON KOENIG MODEL S84DW2C94, STANDARD HEIGHT BODY CRANE REINFORCEMENT CURBSIDE COMPARTMENT MASTER LOCKING RAISED FRONT CURBSIDE COMPT WITH GBH. PULL OUT TOOL BOX TRAY STREET SIDE FRT COMPT. 4 COMPARTMENTS PER SIDE, 20" DEEP COMPARTMENTS LONG HORIZONTAL COMPT ON STREET SIDE ONLY STANDARD SHELVING AND DIVIDERS, 54" WIDE FLOOR 8" PLAIN TREADPLATE BUMPER, 12" TALL VISE MOUNT WITH WILTON 6" VISE MOUNTED. WATER COOLER RACK MOUNTED STREET SIDE REAR GRAB HANDLES BOTH SIDES REAR. HEADACHE RACK AUTOCRANE 4004EH W/BOOM SUPPORT & DUAL OUTRIGGERS SPRING WORK TO LEVEL CRANE SIDE OF CHASSIS *LED*LIGHTS AND REFLECTORS, PLAIN MUD FLAPS PAINT OUTSIDE WHITE TO MATCH CAB (PAINT CODE), WEIGHT SLIPS *FRONT CORNER STROBES IN HEADLIGHTS *QUICK CONNECT JUMPER CABLES AT FRONT BUMPER W/SWITCH *PIPE STEPS BOTH FRONT DOORS * 2EA WHELEN 3CPC0C0CR WORK LIGHTS * 2EA 4" AMBER 201000AU STROBE LIGHTS * 1EA WHELEN 2515HPA MOUNTED TO STREET SIDE POST OF HEADACHE RACK * ALL WHELEN LIGHTS WIRED TO UPFITTER SWITCHES * MILLER BOBCAT NT250 STREET SIDE COMPT TOP AT FRONT 50FT GRN CABLE 75' POWER CABLE W/CLAMP AND STINGER * INGERSOLL -RAND 2475F13GH MOUNT FRONT OF CARGO AREA	1.0000	0.0000	US\$ 0.00

CUSTOMER

Page # 1

Authorized Signature

STATE OF TEXAS

COUNTY OF BEXAR

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**SECOND AMENDMENT
TO
THE INTERLOCAL COOPERATION AGREEMENT
CONCERNING A TRAUMA DATA PROJECT SYSTEM**

THIS SECOND AMENDMENT TO THE INTERLOCAL COOPERATION AGREEMENT CONCERNING A TRAUMA DATA PROJECT SYSTEM (the "Second Amendment") is made and entered into by and between THE SOUTHWEST TEXAS REGIONAL AREA COUNCIL ("STRAC"), a political subdivision of the State of Texas formerly (referred to in the original agreement as the South Texas Regional Area Council), and the CITY OF SAN ANTONIO ("CITY"), a Texas Home Rule Municipality. COUNTY and CITY shall collectively be referred to as "the Parties." This Amendment is entered into by the Parties pursuant to authority granted under the Interlocal Cooperation Act being Chapter 791 of the Texas Government Code.

WITNESSETH

WHEREAS, subsequently, STRAC and the CITY entered into an INTERLOCAL COOPERATION AGREEMENT CONCERNING A TRAUMA DATA PROJECT SYSTEM (the "Agreement") on May 14, 2007, in which STRAC purchased perpetual software licenses, software support and software upgrades for transmission of trauma data from the CITY's Fire Department EMS to hospitals and other team members supported by STRAC; and

WHEREAS, STRAC and the CITY entered into a FIRST AMENDMENT TO THE INTERLOCAL COOPERATION AGREEMENT CONCERNING A TRAUMA DATA PROJECT SYSTEM (the "First Amendment") on April 17, 2008, wherein an additional 100 licenses were purchased; and

WHEREAS, subsequent to the Agreement, the parties desire to amend the agreement to increase the maintenance fee on the initial 50 and subsequently added 100 licenses, extend the term of the agreement and correct the name of STRAC from the South Texas Regional Area Council to the Southwest Texas Regional Advisory Council;

FULL FORCE AND EFFECT OF ANY ORIGINAL, signed this the ____ day of _____, 2009.

SOUTHWEST TEXAS REGIONAL
AREA COUNCIL

CITY OF SAN ANTONIO, TEXAS

Eric Epley
Executive Director

Sheryl L. Sculley
City Manager

APPROVED AS TO LEGAL FORM:

Michael Bernard
City Attorney



P.O. Box 400
Austin, Texas 78767-0400
512-467-0222
800-695-2919
Fax: 800-211-5454
www.buyboard.com

June 30, 2008

Sent Via E-mail to: awiley0845@aol.com

Mr. Alan Wiley
Philpott Motors LTD
1400 US Highway 69
Nederland, TX 77627

SUBJECT: Vehicles & Heavy Duty Trucks #281-07

Dear Mr. Wiley:

The Vehicles & Heavy Duty Trucks Proposal #281-07 submitted by your company will expire September 30, 2008. At this time, we are extending this proposal, in accordance with proposal documents, through September 30, 2009. All prices, discounts, terms, and conditions will remain the same.

Attached is a list of vehicles/trucks awarded to your company. Please review the list based on model changes for the upcoming 2009 model year and respond at your earliest convenience with any manufacturer changes and the effective date.

Also, the vehicles stated on the attached list are the vehicles awarded to your company and these should be the only vehicles sold by your company via the Buyboard. Therefore, any RFQ's that you respond to through the Buyboard should be for awarded vehicles only.

Reminder, once a proposal is awarded, a vendor must generate a minimum of \$15,000 annually or may not have the right to retain its contract. Evaluations will be made on an annual basis on the renewal date of the contract and the Cooperative reserves the right to discontinue the vendor's contract at that time.

If you have questions or comments concerning this extension, please contact me as soon as possible at 800-695-2919. We appreciate your interest in The Local Government Purchasing Cooperative.

Sincerely yours,

Sharon McAfee
Bid Administrator



The Texas Local Government Purchasing Cooperative is a joint project of the
Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties



P.O. Box 400
Austin, Texas 78767-0400
512-467-0222
800-695-2919
Fax: 800-211-5454
www.buyboard.com

September 19, 2007

Sent Via E-mail: awiley0845@aol.com

Mr. Alan Wiley
Philpott Motors
1400 US Highway 69
Nederland, TX 77627

Proposal Name & Number: Vehicles & Heavy Duty Trucks #281-07

Dear Mr. Wiley:

Congratulations, your company has been successful on the above referenced proposal! This contract will be effective October 1, 2007.

To see the items your company has been awarded, please review the proposal tabulation #281-07 on the following website: www.vendor.buyboard.com. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Attached to this letter you will find the following documents:

- Vendor Quick Reference Sheet
- Electronic Catalog Format Instructions

Receipt of a purchase order directly from a Cooperative member is not within the guidelines of the coop. Accepting orders directly from member entities may result in a violation of the State of Texas competitive bid statute and cancellation of the proposal award. Therefore, all orders must be processed through the Cooperative in order to comply. We request your assistance in immediately forwarding by fax (1-800-211-5454) to the cooperative any orders received directly from member entities. If by chance an order sent directly to you has been unintentionally processed, please fax it to the Cooperative (1-800-211-5454) and note it as **RECORD ONLY** to prevent duplication.

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact me at 512-467-0222, ext. 7154 or 1-800-695-2919.

Sincerely,

Sharon McAfee
Bid Administration Manager



The Texas Local Government Purchasing Cooperative is a joint project of the
Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties

Control No. 0510

FRANCHISED MOTOR VEHICLE DEALER

Control No. 0510

FRANCHISE MOTOR VEHICLE DEALER

FRANCHISE NO: 0510
GENERAL DISCOUNTING NO. 0510



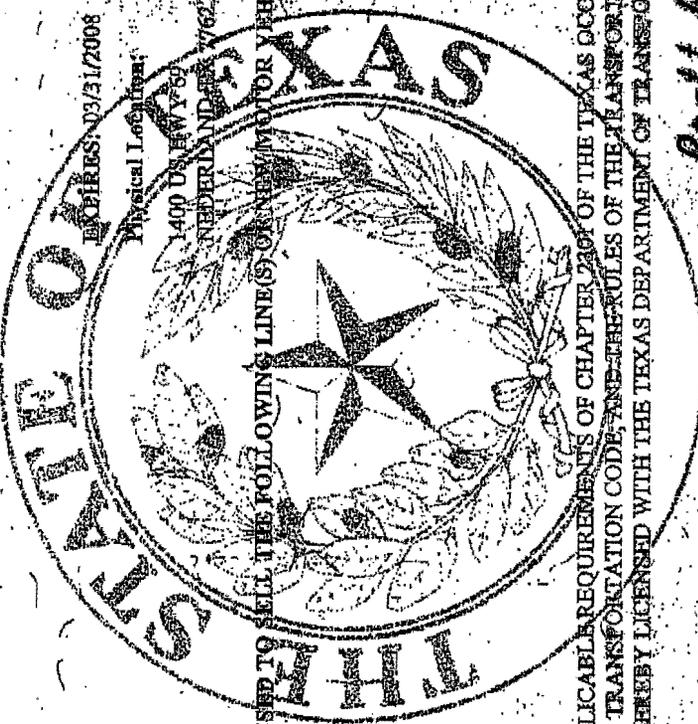
MOTOR VEHICLE BOARD

WORTHINGTON MOTORS LTD
11111 WORTHINGTON
FORT WORTH, TX 76151

EXPIRES: 03/31/2008

Physical Location:

1400 US HWY 769
NEDERLAND, TX 76277



THIS DEALERSHIP IS LICENSED TO SELL THE FOLLOWING LINE(S) OF NEW MOTOR VEHICLES:

HAVING SATISFIED THE APPLICABLE REQUIREMENTS OF CHAPTER 201 OF THE TEXAS OCCUPATIONS CODE, ARTICLE 509 OF THE TEXAS TRANSFORMATION CODE, AND THE RULES OF THE TRANSPORTATION COMMISSION, THE PERSON NAMED ABOVE IS HEREBY LICENSED WITH THE TEXAS DEPARTMENT OF TRANSPORTATION MOTOR VEHICLE DIVISION

Brett Bray

BRETT BRAY, Director
Texas Department of Transportation
Motor Vehicle Division

WARNING: PURSUANT TO SECTION 37.10, PROVIDES THAT TAMPERING WITH A GOVERNMENTAL RECORD IS AN OFFENSE PUNISHABLE BY A FINE AND IMPRISONMENT.

Control No. 0510

WORLD

WORLD

Control No. 100110



MOTOR VEHICLE BOARD

WORLD MOTOR CO. LTD.
WORLD MOTOR CO. LTD.
10000 W. 100th St.
FORT WORTH, TX 76151

FRANCHISED MOTOR VEHICLE DEALER

FRANCHISE NO: 10075
GENERAL DISCOUNT FISHING NO. 10075

FRANCHISE MOTOR VEHICLE DEALER



APR 15 - 03/31/2008

Physical Location

1400 HWY 69

NEDERLAND, TX 76277

THIS FRANCHISE IS LICENSED TO SELL THE FOLLOWING LINE(S) OF NEW MOTOR VEHICLES:
TO BE LICENSED BY THE TEXAS DEPARTMENT OF TRANSPORTATION

HAVING SATISFIED THE APPLICABLE REQUIREMENTS OF CHAPTER 2001 OF THE TEXAS OCCUPATIONS CODE
ARTICLE 2001.001 OF THE TEXAS TRANSPORTATION CODE AND THE RULES OF THE FRANCHISE REGULATION COMMISSION,
THE PERSON NAMED ABOVE IS HEREBY LICENSED WITH THE TEXAS DEPARTMENT OF TRANSPORTATION, MOTOR
VEHICLE DIVISION

Brett Bray

BRETT BRAY, BREWERY
Texas Department of Transportation
Motor Vehicle Division

WARNING: PENAL CODE SECTION 34A.0, PROVIDES THAT TAMPERING WITH A GOVERNMENTAL RECORD IS AN OFFENSE PUNISHABLE BY
FINE AND IMPRISONMENT.

WORLD

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VENDOR PURCHASE ORDER AND RFQ RECEIPT OPTIONS

To help us ensure you receive orders from cooperative members in a timely manner, please indicate below the method of order transmission that you would prefer. Please complete this form and return it with your Invitation to Proposal. If have any questions regarding receipt of orders, please contact the Cooperative at 800-695-2919. Orders will be available through one of two options:

Option 1: Internet. Vendors will need to have Internet access available to them and preferable an e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to those vendors who choose this option to assist them with retrieving their orders.

Option 2: Fax. Vendors will need to have a designated fax line available at all times to receive purchase orders.

Company: PHILPOTT MOTORS LTD.

Contact Name and Address: ALAN WILEY OR CYLER DODSON

Please choose only one of the following options for receipt of purchase orders:

I plan to use the Internet to retrieve purchase orders.

E-mail Address: AWILEY0845@AOL.COM

Internet Contact: ALAN WILEY Phone: 888 858 7801

Alternate E-mail Address: DODSON@CEBRIDGE.NET

Alternate Internet Contact: CYLER DODSON Phone: 800 370 7490

I plan to receive purchase orders via fax.

Fax Number: AWILEY0845@AOL.COM

Fax Contact: 409 724 0934 Phone: 888 973 5338

Please indicate the e-mail address for receipt of RFQ (Request for Quotes):

E-mail Address: AWILEY0845@AOL.COM

Alternate E-mail Address: RICHARD.HYDER@PHILPOTTMOTORS.COM

Please indicate the address and contact for receipt of invoices:

As part of any contract arising from this proposal, your company will collect the \$400 purchase fee and we will invoice your company quarterly. Please provide the following information regarding receipt of invoices that will be sent to your company for the fee:

Mailing address: 1400 US HIGHWAY 69 Department: FLEET

City: NEDERLAND State: TEXAS Zip Code: 77627

Contact Name: MARY FALGOUT Phone: 888 973 5338

Fax: 409 724 0934 Email Address: MARY.FALGOUT@PHILPOTTMOTORS.COM



FELONY CONVICTION DISCLOSURE STATEMENT

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (1), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. A notice must include a general description of the conduct resulting in the conviction of a felony.

Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract.

My firm is a publicly-held corporation; therefore, this reporting requirement is not applicable.

My firm is not owned or operated by anyone who has been convicted of a felony.

My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:

1. _____

2. _____

3. _____

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony conviction has been reviewed by me and the following information furnished is true to the best of my knowledge.

PHILPOTT MOTORS LTD.

Company Name

Robert J. Swann

Signature of Authorized Company Official



OUT OF STATE CERTIFICATION

As defined by Texas House Bill 602, a "nonresident proposer" means a proposer whose principal place of business is not in Texas, but excludes a contractor whose ultimate parent company or majority owner has its principal place of business in Texas.



I certify that my company is a "Resident Proposer":

PHILPOTT MOTORS LTD.

Company Name (Please Print)



I certify that my company qualifies as a "Nonresident Proposer"
(NOTE: You must furnish the following information:)

Indicate the following information for your "Resident State": (The state your principal place of business is located in)

Company Name

Address

City

State

Zip Code

A. Does your "resident state" require proposers whose principal place of business is in Texas to underproposal proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract? ("Resident State" means the state in which the principal place of business is located.)

- Yes
 No

B. What is the prescribed amount or percentage? \$ _____ or _____ %

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

PHILPOTT MOTORS LTD.

Company Name

Robert E. Swan

Signature of Authorized Company Official



HISTORICALLY UNDERUTILIZED BUSINESS (HUB) CERTIFICATION

Proposing companies that have been certified as Historically Underutilized Business (HUB) entities are encouraged to indicate their HUB status when responding to this Proposal Invitation. The electronic catalogs will indicate HUB certifications for vendors that properly indicate and document their HUB certification on this form.

- I certify that my company has been certified as a Historically Underutilized Business (HUB) in the following categories: (Please check all that apply)
- Minority Owned Business
 - Small Business
 - Women Owned Business
- My company has NOT been certified as a Historically Underutilized Business (HUB).

PHILPOTT MOTORS, LTD.
Company Name

Robert P. Swan
Signature of Authorized Company Official



DEVIATION/COMPLIANCE SIGNATURE FORM

If the undersigned proposer intends to deviate from the General Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this page, with complete and detailed conditions and information included or attached. The Cooperative will consider any deviations in its proposal award decisions, and the Cooperative reserves the right to accept or reject any proposal based upon any deviations indicated below or in any attachments or inclusions.

In the absence of any deviation entry on this form, the proposer assures the Cooperative of their full compliance with the General Terms and Conditions, Item Specifications, and all other information contained in this Proposal Invitation.

- No Deviations
 Yes Deviations

List any deviations your company is submitting below:

PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Delivery Terms: FOB Destination (freight included in price) FOB Shipping Point (deviation to specs)
2. Shipping Via: Common Carrier Company Truck Other:

4. Payment Terms: Net 30 days 1% in 10/Net 30 days Other:

5. Number of Days for Delivery: 60-90 ARO, PRODUCTION PERMITTING
6. Vendor Reference/Quote Number: _____
7. State your return policy:

8. Are electronic payments acceptable to your company: Yes No

PHILPOTT MOTORS LTD.

Company Name

Ronald Swan

Signature of Authorized Company Official



DEALERSHIP LISTINGS

If your company has more than one location that will be servicing this contract, please list each location below. If additional sheets are required, please duplicate this form as necessary.

(Please Print)

PHILPOTT MOTORS LTD.
Company Name

1400 US HIGHWAY 69
Address

NEDERLAND TEXAS 77627
City State Zip

888 973 5338 409 724 0934
Phone Number Fax Number

corp. ROBERT C. SWAN
Contact Person

Company Name

Address

City State Zip

Phone Number Fax Number

Contact Person

RA



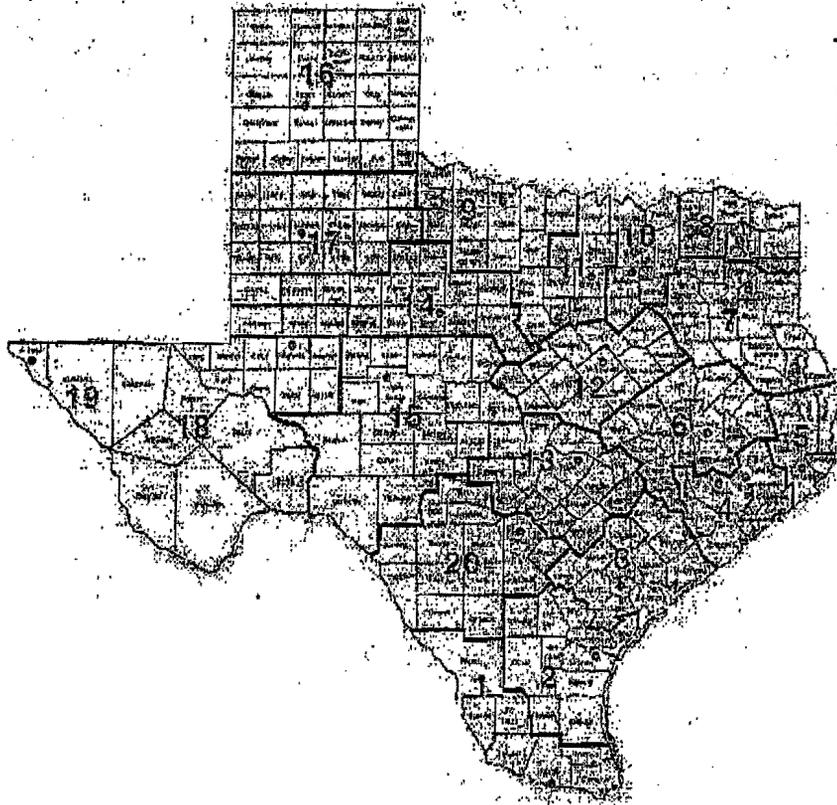
REGIONAL SERVICE DESIGNATION

The Local Government Purchasing Cooperative will assume that you will service cooperative members statewide unless you designate otherwise using this form!

The Local Government Purchasing Cooperative (Cooperative) offers vendors the opportunity to service cooperative members statewide. If you do not wish to service the entire state, you **MUST** indicate your intentions using the checklist provided below.

REMNDR: You can cite exceptions to the terms and conditions on your Deviation/Compliance Signature Form to control additional freight to members in outlying regions, but the boxes you check below will indicate that you only wish to service members within that region during the term of this contract.

Regional Education Service Centers



I plan to service all members of the cooperative statewide.

Place an "X" in the Boxes next to the regions you wish to service if you are not going to service the contract statewide.

Region	Headquarters
<input type="checkbox"/>	1 Edinburg
<input type="checkbox"/>	2 Corpus Christi
<input type="checkbox"/>	3 Victoria
<input type="checkbox"/>	4 Houston
<input type="checkbox"/>	5 Beaumont
<input type="checkbox"/>	6 Huntsville
<input type="checkbox"/>	7 Kilgore
<input type="checkbox"/>	8 Mount Pleasant
<input type="checkbox"/>	9 Wichita Falls
<input type="checkbox"/>	10 Richardson
<input type="checkbox"/>	11 Fort Worth
<input type="checkbox"/>	12 Waco
<input type="checkbox"/>	13 Austin
<input type="checkbox"/>	14 Abilene
<input type="checkbox"/>	15 San Angelo
<input type="checkbox"/>	16 Amarillo
<input type="checkbox"/>	17 Lubbock
<input type="checkbox"/>	18 Midland
<input type="checkbox"/>	19 El Paso
<input type="checkbox"/>	20 San Antonio

This Regional Service Designation form will be used to ensure that you can service Cooperative Members throughout the state. Please sign below to indicate that you understand your service commitments during the term of this contract.

If you have signed this form and have not checked any boxes to indicate an exception to service, you will be required to service members statewide.

PHILPOTT MOTORS LTD.
Company Name

Ronald Swan
Signature of Authorized Representative



STATE SERVICE DESIGNATION

The Local Government Purchasing Cooperative (Cooperative) offers vendors the opportunity to service other governmental entities in the continental United States. If you do not wish to service the entire continental United States, you **MUST** indicate your intentions using the checklist provided below.

REMINDER: You can cite exceptions to the terms and conditions on your Deviation/Compliance Signature Form to control additional freight in other states.

- | | |
|---|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Nebraska |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> Nevada |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> California | <input type="checkbox"/> New Jersey |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> New Mexico |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> New York |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> North Carolina |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> North Dakota |
| <input type="checkbox"/> Florida | <input type="checkbox"/> Ohio |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> Oklahoma |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> Oregon |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> Pennsylvania |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Texas |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Maryland | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Massachusetts | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Michigan | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Minnesota | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Mississippi | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Missouri | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Montana | |

I plan to service all states listed

This State Service Designation form will be used to ensure that you can service other governmental entities throughout the continental United States. Please sign to indicate that you understand your service commitments during the term of this contract.

PHILPOTT MOTORS LTD.

Company Name

Robert D. Swan

Signature of Authorized Company Official



CONTRACT & PRICE/DISCOUNT COMPARISON FORM

The Local Government Purchasing Cooperative strives to provide its members with the best services and products at the best prices available. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in this proposal with prices/discounts offered to other governmental customers. Please respond to the following questions.

1. Provide the dollar value of sales to government entities at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: **\$150,000,000**. State beginning and ending of the 12 month period: **8-15-06 / 8-15-07**. In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).
2. Based on your written discounting policies are the discounts which you offer the Cooperative equal to or better than your best price offered to any customer acquiring the same items regardless of quantity or terms and conditions? YES NO
3. Based on your written discounting policies, provide information as requested for other governmental customers. The information should be provided in the chart below or in an equivalent format. Rows should be added to accommodate as many customers as required.

Purchasing Group	Discount	Quantity/Volume	FOB Term
1. Federal General Services Adm.		N/A	
2. TX Building & Procurement Comm.		1243	NET 30
3. U.S. Communities Purchasing Alliance		N/A	
4. The Cooperative Purchasing Network		N/A	
5. Houston-Galveston Area Council		1648	NET 30
6. Other: BUYBOARD		1406	NET 30
7. Other: TARRANT COUNTY		922	NET 30
		PHILPOTT FLEET ANNUAL SALES	7,000 UNITS PLUS

MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

PHILPOTT MOTORS LTD.

Company Name

K. S. Swann

Signature of Authorized Company Official



REFERENCE & PRICE/DISCOUNT INFORMATION

PART I: For proposal response to be considered each vendor must supply a minimum of five (5) references, preferably governmental entities in Texas. Please fill out all of the following information including existing price/discounts offered to each customer. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in this proposal with prices/discounts offered to other governmental customers.

Entity Name	Contact	Phone#	Discount	Quantity/ Volume	FOB Term
1. TEXAS DPS	JERRY NEWBURY	512 424 2043		1100 UNITS	NET 30
2. CITY OF HOUSTON	MAC MALONE	713 247 5129		500 UNITS	NET 30
3. HOUSTON I S D	GARY HOGG	713 556 6589		170 UNITS	NET 30
4. TRAVIS COUNTY	MIKE JOYCE	512 854 4658		135 UNITS	NET 30
5. CITY OF AUSTIN	MICHAEL MANHART	512 974 2822		300 UNITS	NET 30

Attach sheet(s) as necessary

Do any deviations from your written policies or standard governmental sales practices disclosed in the above chart ever result in better discounts (lower prices) than indicated? YES NO If YES, explain deviations: _____

PART II: For proposal response to be considered each vendor must submit their marketing strategy if awarded this proposal or a portion thereof. (Example: how will your company inform the Buyboard membership of your company's contract with the Buyboard initially and how will your company continue to support the Buyboard for the duration of the contract period?) (Attach additional pages if necessary.)

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

PHILPOTT MOTORS LTD.
 Company Name

 Signature of Authorized Company Official



12007 Research Boulevard, Austin, Texas 78759-2439
Phone: 800-695-2919 Fax: 800-211-5454

1. Forms Checklist

- Completed - Notice Proposal Invitation -- Form A
- Completed -- Vendor Purchase Order, RFQ, and Invoice Receipt Options -- Form B
- Completed -- Felony Convictions Disclosure Statement -- Form C
- Completed -- Out of State Certification Page -- Form D
- Completed -- Historically Underutilized Business (HUB) - Form E
- Completed -- Deviations/Compliance Signature Page -- Form F
- Completed -- Dealerships Listing -- Form G
- Completed -- Regional Service Area Designation -- Form H
- Completed -- State Service Designation -- Form I
- Completed - Contract and Price/Discount Comparison Form -- Form J
- Completed -- Reference & Price/Discount Information - Form K
- Completed -- Proposal Forms and Catalogs/Pricelists

Form L

Vehicles and Heavy Duty Trucks #281-07
Philpott Motors

Item No.	Specified Model	Short Description	Full Description	Delivered Price	Brand & Model	Options
Ford Model Vehicles						
1	Taurus SE	Sedan	Taurus SE Sedan -- Taurus SE Trim Package complete with all manufacturer's standard equipment	NO BID, DISCONTINUED		Attached separate sheet with upgrade options to include at a minimum the following:SEL Trim Package
2	Fusion S	Sedan	Fusion S Sedan -- Fusion S Trim Package complete with all manufacturer's standard equipment	\$13,383	FORD FUSION S	Attached separate sheet with upgrade options to include at a minimum the following:SEL Trim Package, 3.0L V6
3	Five Hundred SEL	Sedan	Five Hundred SEL Sedan -- Five Hundred SEL Trim Package complete with all manufacturer's standard equipment	\$17,764	FORD TAURUS (500) SEL	Attached separate sheet with upgrade options to include at a minimum the following:Limited Trim Package
4	Crown Victoria Standard	Sedan	Crown Victoria Sedan -- Crown Victoria Standard Trim Package complete with all manufacturer's standard equipment	\$19,595	FORD CROWN VICTORIA	Attached separate sheet with upgrade options to include at a minimum the following:LX Trim Package
5	Freestyle SEL	Crossover Sedan	Freestyle Crossover Sedan -- Freestyle SEL Trim Package complete with all manufacturer's standard equipment	\$21,597	FORD TAURUS X	Attached separate sheet with upgrade options to include at a minimum the following:Limited Trim Package
6	Crown Victoria Police Interceptor	Law Enforcement	Crown Victoria Police Inceptor -- 720A Package, complete with all manufacturer's standard equipment	\$18,833	FORD CROWN VICTORIA POLICE INTERCEPTOR	Attached separate sheet with upgrade options to include at a minimum the following:Ballistic Door Panels 90L and 90B
7	Explorer XLT Special Service Package	Law Enforcement	Explorer XLT Special Service Package -- complete with all manufacturer's standard equipment	\$18,881	FORD EXPLORER XLT	Attached separate sheet with upgrade options

Vehicles and Heavy Duty Trucks #281-07
Philpott Motors

8	Expedition Special Services Package	Law Enforcement	Expedition Special Services Package -- complete with all manufacturer's standard equipment	\$20,230	FORD EXPEDITION SSV	Attached separate sheet with upgrade options to include at minimum EL Option.
9	Explorer XLT	Sport Utility	Explorer Sport Utility -- Explorer XLT Trim Package complete with all manufacturer's standard equipment	\$18,871	FORD EXPLORER XLT	Attached separate sheet with upgrade options to include at a minimum the following:4.6LV8
10	Expedition XLT	Sport Utility	Expedition Sport Utility -- Expedition XLT Trim Package complete with all manufacturer's standard equipment	\$22,570	FORD EXPEDITION XLT	Attached separate sheet with upgrade options to include at a minimum the following:SSV Trim Package
11	Expedition EL XLT	Sport Utility	Expedition EL Sport Utility -- Expedition EL XLT Trim Package complete with all manufacturer's standard equipment	\$24,034	FORD EXPEDITION XLT EL	Attached separate sheet with upgrade options to include at a minimum the following:SSV Trim Package
12	Escape XLS	Sport Utility	Escape Sport Utility -- Escape XLS Trim Package complete with all manufacturer's standard equipment	\$13,486	FORD ESCAPE XLS	Attached separate sheet with upgrade options to include at a minimum the following:XLT Trim Package, 3.0LV8
13	Escape Hybrid Standard	Hybrid Sport Utility Vehicle	Escape Hybrid Sport Utility Vehicle -- Escape Standard Trim Package with all manufacturer's standard equipment	\$22,713	FORD ESCAPE HYBRID	Attached separate sheet with upgrade options to include at a minimum the following:Appearance Trim Package
14	Edge SE	Crossover Sport Utility	Edge Crossover Sport Utility -- Edge SE Trim Package complete with all manufacturer's standard equipment	\$22,525	FORD EDGE SE	Attached separate sheet with upgrade options to include at a minimum the following:SEL Trim Package

Vehicles and Heavy Duty Trucks #281-07
Philpott Motors

15	Ford Ranger XL	Compact Pickup, regular cab	Ranger Compact Pickup -- Ranger XL Trim Package, Regular Cab, 4x2, 3.0L V6, Manual Transmission, complete with all manufacturer's standard equipment	\$8,321	FORD RANGER XL REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 4.0LV6, SuperCab
16	Ford F150 Regular Cab	Full Size Pickup, 1/2 ton, regular cab	F-150 Pickup, Regular Cab - F-150, XL Trim Package, 1/2 ton, regular cab, 4x2, 6.5' Bed, 4.2L V6, Manual Transmission, complete with all manufacturer's standard equipment	\$10,613	FORD F150 REGULAR CAB	Attached separate sheet with upgrade options to include at a minimum the following: 4.6LV8 with Auto Transmission, 8' Bed, Super Cab and Supercrew
17	Ford F250, Regular Cab	Full Size Pickup, 3/4 ton, regular cab	F-250 Pickup, Regular Cab -- F-250, XL Trim, 3/4 ton, regular cab, 4x2, 6.5" Bed, 5.4 liter V8 engine, manual transmission, complete with all manufacturer's standard equipment	\$12,113	FORD F250 REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, 4x4, Super Cab and Crew Cab
18	Ford F350, Regular Cab	Full Size Pickup, 1 ton, regular cab	F-350 Pickup, Regular Cab -- F-350, XL Trim, 3/4 ton, Regular Cab, 4x2 SRW, 6.5" Bed, 5.4 liter V8 engine, manual transmission, complete with all manufacturer's standard equipment	\$13,488	FORD F350 REG CAB SRW	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, 4x4, Super Cab and Crew Cab
19	Ford F350 SRW Chassis Cab	Chassis Cab	F-350 Chassis Cab -- F-350, XL Trim, Regular Cab, SRW, 5.4L V8, 140" wheelbase, 11,000lbs GVWR	\$12,731	FORD F350 REG CAB CHASSIS SRW	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, DRW

Vehicles and Heavy Duty Trucks #281-07
Philpott Motors

20	Ford F450 DRW Chassis Cab	Chassis Cab	F-450 Chassis Cab – F-450, XL Trim, Regular Cab, DRW, 5.4L V8, 140" wheelbase, 16,000lbs GVWR	\$18,827	FORD F450 REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission
21	Ford F550 DRW Chassis Cab	Chassis Cab	F-550 Chassis Cab – F-550, XL Trim, Regular Cab, DRW, 5.4L V8, 140" wheelbase, 17,950lbs GVWR	\$20,289	FORD F550 REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission
22	Ford F650 Pro Loader DRW Chassis Cab	Chassis Cab	F-650 Chassis Cab – F-650 Pro Loader, Regular Cab, DRW, 6.0L V8 Turbo Diesel, 134" wheelbase, 22,000lbs Minimum GVWR	\$39,260	FORD F650 PRO LOADER	Attached separate sheet with upgrade options to include at a minimum the following: 5.9L Cummins Turbo, 7.2L Caterpillar, Auto Transmission, SuperCab, Crew Cab
23	Ford F750 DRW Chassis Cab	Chassis Cab	F-750 Chassis Cab – F-750, Regular Cab, DRW, 6.0L V8 Turbo Diesel, 146" wheelbase, 30,000lbs Minimum GVWR	\$33,140	FORD F750	Attached separate sheet with upgrade options to include at a minimum the following: 5.9L Cummins Turbo, 7.2L Caterpillar, Auto Transmission, SuperCab, Crew Cab
24	Ford LCF DRW Chassis Cab	Chassis Cab	LCF Chassis Cab -- Tilt cab, 4.5L V6 Turbo Diesel, 113" wheelbase, 84" cab to axle, 15,000 GVWR	\$24,289	FORD LCF	Attached separate sheet with upgrade options
25	Freestar SE Passenger Van	Passenger Van	Freestar Passenger Van -- SE Trim Package, 3.9L V6, complete with all manufacturer's standard equipment	NO BID, DISCONTINUED		Attached separate sheet with upgrade options to include at a minimum the following:SEL Trim Package

Vehicles and Heavy Duty Trucks #281-07
Philpott Motors

26	E-150 Passenger Van	Passenger Van	E-150 Passenger Van -- E-150 Van, XL Trim Package, seating for 8, 8600lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment	\$16,253	FORD E150 ECONOLINE 8 PASSENGER	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel
27	E-350 Super Duty Passenger Van	Passenger Van	E-350 Super Duty Passenger Van -- E-350 Van, XL Trim Package, seating for 12, 8700lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment	\$18,811	FORD E350 ECONOLINE 12 PASSENGER	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel
28	E-350 Super Duty Extended Passenger Van	Passenger Van	E-350 Super Duty Extended Passenger Van - E-350 Van, XL Trim Package, seating for 15, 9100lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment	\$20,726	FORD E350 ECONOLINE 15 PASSENGER	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel
29	Freestar Cargo Van	Cargo Van	Freestar Cargo Van -- complete with all manufacturer's standard equipment	NO BID, DISCONTINUED		Attached separate sheet with upgrade options
30	E-150 Cargo Van	Cargo Van	E-150 Cargo Van -- E-150 Van, 8600lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment	\$14,881	FORD E150 ECONOLINE CARGO VAN	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel

Vehicles and Heavy Duty Trucks #281-07
Philpott Motors

31	E-250 Super Duty Cargo Van	Cargo Van	E-250 Super Duty Cargo Van -- E-250 Super Duty Van, 9000lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment	\$15,026	FORD E250 ECONOLINE CARGO VAN	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel, Extended Length
32	E-350 Super Duty Cargo Van	Cargo Van	E-350 Super Duty Cargo Van -- E-350 Super Duty Van, 9500lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment	\$17,371	FORD E350 ECONOLINE CARGO VAN	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel, Extended Length
33	E-250 Cutaway	Cutaway Chassis	E-250 Cutaway Chassis-- 4.6L V8, 138" wheelbase, 8600lbs GVWR, complete with all manufacturer's standard equipment	\$15,795	FORD E250 CUTAWAY VAN CHASSIS	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel
34	E-350 Cutaway	Cutaway Chassis	E-350 Cutaway Chassis-- 4.6L V8, 138" wheelbase, 9600lbs GVWR, complete with all manufacturer's standard equipment	\$17,221	FORD E350 CUTAWAY VAN CHASSIS	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel, Extended wheelbase, DRW
35	E-450 Cutaway	Cutaway Chassis	E-450 Cutaway Chassis-- 4.6L V8, 158" wheelbase, 14,050lbs GVWR, complete with all manufacturer's standard equipment	\$19,085	FORD E450 CUTAWAY VAN CHASSIS	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel, Extended wheelbase, DRW

Vehicles and Heavy Duty Trucks #281-07
 Philpott Motors

			OPTIONAL EQUIPMENT The majority of optional equipment is not listed since options will be selected at time of order. A COMPLETE LIST OF ALL OPTIONAL EQUIPMENT MUST BE SUBMITTED WITH BID FOR BID TO BE CONSIDERED!!	Discount		
36	Options	Discount Off Optional Equipment	Discount for all optional equipment	6.30%		

Vehicles and Heavy Duty Trucks #281-07
Philpott Motors

Item #	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand & Model	Options
Toyota Model Vehicles						
1	Toyota Camry	Sedan	Sedan -- CE Model, 2.4L, 5 speed manual, complete with all manufacturer's standard equipment	\$18,913	TOYOTA CAMRY CE	Attached separate sheet with upgrade options to include at a minimum the following: 5 speed automatic, LE model, LE V6 Model
2	Toyota Camry Hybrid	Hybrid Sedan	Hybrid Sedan -- Base model complete with all manufacturer's standard equipment	\$24,190	TOYOTA CAMRY HYBRID	Attached separate sheet with upgrade options.
3	Toyota Corolla	Sedan	Sedan -- CE Model, 1.8L, 5 speed manual, complete with all manufacturer's standard equipment	\$14,349	TOYOTA COROLLA CE	Attached separate sheet with upgrade options to include at a minimum the following: 4 speed automatic, S Model, LE model
4	Toyota Prius	Hybrid Sedan	Hybrid Sedan -- Base model complete with all manufacturer's standard equipment	\$21,882	TOYOTA PRIUS	Attached separate sheet with upgrade options.
5	Toyota Tundra Regular Cab	Pickup Truck	Pickup Truck -- 4x2, regular cab SR5, 4.0LV6, 5 speed automatic, complete with all manufacturer's standard equipment	\$22,706	TOYOTA TUNDRA REGULAR CAB	Attached separate sheet with upgrade options to include at a minimum the following: Long Bed, 4.7L V8, 5.7L V8, 6 speed automatic, Double Cab, Crew/Max Cab
6	Toyota Tacoma	Pickup Truck	Pickup Truck -- 4x2, regular cab, 5 speed manual, complete with all manufacturer's standard equipment	\$14,458	TOYOTA TACOMA BASE	Attached separate sheet with upgrade options to include at a minimum the following: 4 speed automatic, Access cab.
7	Toyota Rav 4	Sport Utility	Sport Utility -- Base model, 2.4L, 4 speed automatic, complete with all manufacturer's standard equipment	\$20,543	TOYOTA RAV 4	Attached separate sheet with upgrade options to include at a minimum the following: 3.5L V6, 5 speed automatic, Sport model.

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8	Toyota Sequoia	Sport Utility	Sport Utility – SR5 Model complete with all manufacturer's standard equipment	\$30,736	TOYOTA SEQUOIA SR5	Attached separate sheet with upgrade options
9	Toyota Sienna	Passenger Van	Passenger Van – CE Model complete with all manufacturer's standard equipment	\$22,929	TOYOTA SIENNA CE	Attached separate sheet with upgrade options to include at a minimum the following: LE model
10	Toyota Highlander	Sport Utility	Sport Utility – Base model 6946, 4X2, 3.5L V6, 5 speed automatic, complete with all manufacturer's standard equipment	\$24,992	TOYOTA HIGHLANDER	Extra options to include: 4X4 upgrade
11	Toyota Highlander Hybrid	Hybrid Sport Utility	Sport Utility – Base model 6964, 4X4, 3.3L V6 w/ Hybrid assist, CVT, complete with all manufacturer's standard equipment	\$32,365	TOYOTA HIGHLANDER HYBRID	Extra options to include: Limited Package
			OPTIONAL EQUIPMENT The majority of optional equipment is not listed since options will be selected at time of order. A COMPLETE LIST OF ALL OPTIONAL EQUIPMENT MUST BE SUBMITTED WITH BID FOR BID TO BE CONSIDERED!!	Discount		
10	Options	Discount Off Optional Equipment	Discount for all optional equipment	5.00%		



Philpott Motor Company
Fleet Department
1400 US Highway 69
Nederland, TX 77627

TASB BuyBoard
PO Box 400
Austin TX 78767-0400
Attn: Steve Fisher

RE: Backup data for Contract 281-07 price increase request

Steve,

Per your request, the backup data for our price increase requests on the various Ford vehicle lines is attached. We are requesting price increases equal to the year over year manufacturer price increases only. The documents furnished are Ford pricing printouts for the 2008 and corresponding 2009 model year vehicles that show the difference in MSRP and invoice costs.

Thank you again for considering our request. Please contact me at (888) 973-5338 or via email at richard.hyder@philpottmotors.com if you have any questions or need anything further.

Sincerely,

A handwritten signature in black ink, appearing to read "R Hyder", with a long horizontal flourish extending to the right.

Richard Hyder
Fleet Sales Coordinator
Philpott Motors

Vehicles and Heavy Duty Trucks #281-07
Philpott Motors

Item No	Specified Model	Short Description	Full Description	Delivered Price	Brand/Model	Options
Ford Model Vehicles						
1	Taurus SE	Sedan	Taurus SE Sedan -- Taurus SE Trim Package complete with all manufacturer's standard equipment	NO BID, DISCONTINUED		Attached separate sheet with upgrade options to include at a minimum the following:SEL Trim Package
2	Fusion S	Sedan	Fusion S Sedan -- Fusion S Trim Package complete with all manufacturer's standard equipment	\$14,125	FORD FUSION S	Attached separate sheet with upgrade options to include at a minimum the following:SEL Trim Package, 3.0L V6
3	Taurus (500)	Sedan	Taurus SE Sedan -- SE Trim Package complete with all manufacturer's standard equipment	\$14,610	FORD TAURUS (500) SE	Attached separate sheet with upgrade options to include at a minimum the following:Limited Trim Package
4	Crown Victoria Standard	Sedan	Crown Victoria Sedan -- Crown Victoria Standard Trim Package complete with all manufacturer's standard equipment	\$19,595	FORD CROWN VICTORIA	Attached separate sheet with upgrade options to include at a minimum the following:LX Trim Package
5	Taurus X	Crossover Sedan	Taurus X Crossover Sedan -- SE Trim Package complete with all manufacturer's standard equipment	\$22,512	FORD TAURUS X	Attached separate sheet with upgrade options to include at a minimum the following:Limited Trim Package
6	Crown Victoria Police Interceptor	Law Enforcement	Crown Victoria Police Interceptor -- 720A Package, complete with all manufacturer's standard equipment	\$19,742	FORD CROWN VICTORIA POLICE INTERCEPTOR	Attached separate sheet with upgrade options to include at a minimum the following:Ballistic Door Panels 90L and 90B
7	Explorer XLT Special Service Package	Law Enforcement	Explorer XLT Special Service Package -- complete with all manufacturer's standard equipment	\$19,900	FORD EXPLORER XLT	Attached separate sheet with upgrade options

Vehicles and Heavy Duty Trucks #281-07
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8	Expedition Special Services Package	Law Enforcement	Expedition Special Services Package – complete with all manufacturer's standard equipment	\$22,177	FORD EXPEDITION SSV	Attached separate sheet with upgrade options to include at minimum EL Option.
9	Explorer XLT	Sport Utility	Explorer Sport Utility – Explorer XLT Trim Package complete with all manufacturer's standard equipment	\$19,790	FORD EXPLORER XLT	Attached separate sheet with upgrade options to include at a minimum the following:4.6LV8
10	Expedition XLT	Sport Utility	Expedition Sport Utility – Expedition XLT Trim Package complete with all manufacturer's standard equipment	\$24,517	FORD EXPEDITION XLT	Attached separate sheet with upgrade options to include at a minimum the following:SSV Trim Package
11	Expedition EL XLT	Sport Utility	Expedition EL Sport Utility – Expedition EL XLT Trim Package complete with all manufacturer's standard equipment	\$25,960	FORD EXPEDITION XLT EL	Attached separate sheet with upgrade options to include at a minimum the following:SSV Trim Package
12	Escape XLS	Sport Utility	Escape Sport Utility – Escape XLS Trim Package complete with all manufacturer's standard equipment	\$14,765	FORD ESCAPE XLS	Attached separate sheet with upgrade options to include at a minimum the following:XLT Trim Package, 3.0LV6
13	Escape Hybrid Standard	Hybrid Sport Utility Vehicle	Escape Hybrid Sport Utility Vehicle – Escape Standard Trim Package with all manufacturer's standard equipment	\$25,088	FORD ESCAPE HYBRID	Attached separate sheet with upgrade options to include at a minimum the following:Appearance Trim Package
14	Edge SE	Crossover Sport Utility	Edge Crossover Sport Utility – Edge SE Trim Package complete with all manufacturer's standard equipment	\$23,912	FORD EDGE SE	Attached separate sheet with upgrade options to include at a minimum the following:SEL Trim Package

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15	Ford Ranger XL	Compact Pickup, regular cab	Ranger Compact Pickup - Ranger XL Trim Package - Regular Cab 4x2 2.3L I4 Manual Transmission complete with all manufacturer's standard equipment	13840	FORD RANGER XL REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 4.0LV6, SuperCab
16	Ford F150 Regular Cab	Full Size Pickup, 1/2 ton, regular cab	F-150 Pickup, Regular Cab - F-150, XL Trim Package, 1/2 ton, regular cab, 4x2, 6.5' Bed, 4.2L V6, Manual Transmission, complete with all manufacturer's standard equipment	13840	FORD F150 REGULAR CAB	Attached separate sheet with upgrade options to include at a minimum the following: 4.6LV8 with Auto Transmission, 8' Bed, Super Cab and Supercrew
17	Ford F250 Regular Cab	Full Size Pickup, 3/4 ton, regular cab	F-250 Pickup Regular Cab - F-250, XL Trim Package, 3/4 ton, regular cab, 4x2, 8' Bed, 5.4 liter V8 engine, manual transmission, complete with all manufacturer's standard equipment	13840	FORD F250 REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, 4x4, Super Cab and Crew Cab
18	Ford F350 Regular Cab	Full Size Pickup, 1 ton, regular cab	F-350 Pickup Regular Cab - F-350, XL Trim Package, regular cab, 4x2, SRW, 8' Bed, 5.4 liter V8 engine, manual transmission, complete with all manufacturer's standard equipment	13840	FORD F350 REG CAB SRW	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, 4x4, Super Cab and Crew Cab

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19	Ford F350 SRW Chassis Cab	Chassis Cab	F-350 Chassis Cab -- F-350, XL Trim, Regular Cab, SRW, 5.4L V8, 141" wheelbase, 11,000lbs GVWR		FORD F350 REG CAB CHASSIS SRW	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, DRW
20	Ford F450 DRW Chassis Cab	Chassis Cab	F-450 Chassis Cab -- F-450, XL Trim, Regular Cab, DRW, 5.4L V8, 141" wheelbase, 16,000lbs GVWR		FORD F450 REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission
21	Ford F550 DRW Chassis Cab	Chassis Cab	F-550 Chassis Cab -- F-550, XL Trim, Regular Cab, DRW, 5.4L V8, 141" wheelbase, 17,950lbs GVWR		FORD F550 REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission
22	Ford F650 Pro Loader DRW Chassis Cab	Chassis Cab	F-650 Pro Loader, Regular Cab, DRW, 6.0L V8 Turbo Diesel, 134" wheelbase, 22,000lbs Minimum GVWR	\$39,260	FORD F650 PRO LOADER	Attached separate sheet with upgrade options to include at a minimum the following: 5.9L Cummins Turbo, 7.2L Caterpillar, Auto Transmission, SuperCab, Crew Cab
23	Ford F750 DRW Chassis Cab	Chassis Cab	F-750 Chassis Cab -- F-750, Regular Cab, DRW, 6.0L V8 Turbo Diesel, 146" wheelbase, 30,000lbs Minimum GVWR	\$33,140	FORD F750	Attached separate sheet with upgrade options to include at a minimum the following: 5.9L Cummins Turbo, 7.2L Caterpillar, Auto Transmission, SuperCab, Crew Cab
24	Ford LCF DRW Chassis Cab	Chassis Cab	LCF Chassis Cab -- Tilt cab, 4.5L V6 Turbo Diesel, 113" wheelbase, 84" cab to axle, 15,000 GVWR		FORD LCF	Attached separate sheet with upgrade options
25	Freestar SE Passenger Van	Passenger Van	Freestar Passenger Van -- SE Trim Package, 3.9L V6, complete with all manufacturer's standard equipment	NO BID, DISCONTINUED		Attached separate sheet with upgrade options to include at a minimum the following: SEL Trim Package

Vehicles and Heavy Duty Trucks #281-07
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26	E-150 Passenger Van	Passenger Van	E-150 Passenger Van -- E-150 Van, XL Trim Package, seating for 8, 8600lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment		FORD E150 ECONOLINE 8 PASSENGER	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel
27	E-350 Super Duty Passenger Van	Passenger Van	E-350 Super Duty Passenger Van -- E-350 Van, XL Trim Package, seating for 12, 8700lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment		FORD E350 ECONOLINE 12 PASSENGER	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel
28	E-350 Super Duty Extended Passenger Van	Passenger Van	E-350 Super Duty Extended Passenger Van - E-350 Van, XL Trim Package, seating for 15, 9100lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment		FORD E350 ECONOLINE 15 PASSENGER	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel
29	Freestar Cargo Van	Cargo Van	Freestar Cargo Van -- complete with all manufacturer's standard equipment	NO BID, DISCONTINUED		Attached separate sheet with upgrade options
30	E-150 Cargo Van	Cargo Van	E-150 Cargo Van -- E-150 Van, 8600lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment		FORD E150 ECONOLINE CARGO VAN	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel

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31	E-250 Super Duty Cargo Van	Cargo Van	E-250 Super Duty Cargo Van – E-250 Super Duty Van, 9000lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment	15-20	FORD E250 ECONOLINE CARGO VAN	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8,6.8LV10, 6.0LTurbo Diesel, Extended Length
32	E-350 Super Duty Cargo Van	Cargo Van	E-350 Super Duty Cargo Van – E-350 Super Duty Van, 9500lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment	16-17	FORD E350 ECONOLINE CARGO VAN	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8,6.8LV10, 6.0LTurbo Diesel, Extended Length
33	E-250 Cutaway	Cutaway Chassis	E-250 Cutaway Chassis– 4.6L V8, 138" wheelbase, 8600lbs GVWR, complete with all manufacturer's standard equipment	15-18	FORD E250 CUTAWAY VAN CHASSIS	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8,6.8LV10, 6.0LTurbo Diesel
34	E-350 Cutaway	Cutaway Chassis	E-350 Cutaway Chassis– 4.6L V8, 138" wheelbase, 9600lbs GVWR, complete with all manufacturer's standard equipment	17-19	FORD E350 CUTAWAY VAN CHASSIS	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8,6.8LV10, 6.0LTurbo Diesel, Extended wheelbase, DRW
35	E-450 Cutaway	Cutaway Chassis	E-450 Cutaway Chassis– 4.6L V8, 158" wheelbase, 14,050lbs GVWR, complete with all manufacturer's standard equipment	19-20	FORD E450 CUTAWAY VAN CHASSIS	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8,6.8LV10, 6.0LTurbo Diesel, Extended wheelbase, DRW

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Item No.	Specified Model	Short Description	Full Description	Delivered Price	Brand & Model	Options	2009 MY % Increase	Notes
1	Taurus SE	Sedan	Taurus SE Sedan -- Taurus SE Trim Package complete with all manufacturer's standard equipment	NO BID, DISCONTINUED		Attached separate sheet with upgrade options to include at a minimum the following:SEL Trim Package		
2	Fusion S	Sedan	Fusion S Sedan -- Fusion S Trim Package complete with all manufacturer's standard equipment	\$14,225	FORD FUSION S	Attached separate sheet with upgrade options to include at a minimum the following:SEL Trim Package, 3.0L V6	5.6%	
3	Taurus (500)	Sedan	Taurus SE Sedan -- SE Trim Package complete with all manufacturer's standard equipment	\$13,819	FORD TAURUS (500) SE	Attached separate sheet with upgrade options to include at a minimum the following:Limited Trim Package	4.8%	500 changed to Taurus
4	Crown Victoria Standard	Sedan	Crown Victoria Sedan -- Crown Victoria Standard Trim Package complete with all manufacturer's standard equipment	\$19,595 19,595	FORD CROWN VICTORIA	Attached separate sheet with upgrade options to include at a minimum the following:LX Trim Package	0.0%	
5	Taurus X	Crossover Sedan	Taurus X Crossover Sedan -- SE Trim Package complete with all manufacturer's standard equipment	\$22,512	FORD TAURUS X	Attached separate sheet with upgrade options to include at a minimum the following:Limited Trim Package	4.3%	Freestyle changed to Taurus X
6	Crown Victoria Police Interceptor	Law Enforcement	Crown Victoria Police Interceptor -- 720A Package, complete with all manufacturer's standard equipment	\$19,712	FORD CROWN VICTORIA POLICE INTERCEPTOR	Attached separate sheet with upgrade options to include at a minimum the following:Ballistic Door Panels 90L and 90B	4.9%	
7	Explorer XLT Special Service Package	Law Enforcement	Explorer XLT Special Service Package -- complete with all manufacturer's standard equipment	\$19,500	FORD EXPLORER XLT	Attached separate sheet with upgrade options	4.9%	
8	Expedition Special Services Package	Law Enforcement	Expedition Special Services Package -- complete with all manufacturer's standard equipment	\$22,711	FORD EXPEDITION SSV	Attached separate sheet with upgrade options to include at minimum EL Option.	9.7%	
9	Explorer XLT	Sport Utility	Explorer Sport Utility -- Explorer XLT Trim Package complete with all manufacturer's standard equipment	\$19,790	FORD EXPLORER XLT	Attached separate sheet with upgrade options to include at a minimum the following:4.6LV8	4.9%	

19.713
19.856
20.221
19.443
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19.771

Vehicles and Heavy Duty Trucks #281-07
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10	Expedition XLT	Sport Utility	Expedition Sport Utility -- Expedition XLT Trim Package complete with all manufacturer's standard equipment	\$24,517	FORD EXPEDITION XLT	Attached separate sheet with upgrade options to include at a minimum the following:SSV Trim Package	8.7%	
11	Expedition EL XLT	Sport Utility	Expedition EL Sport Utility -- Expedition EL XLT Trim Package complete with all manufacturer's standard equipment	\$25,984	FORD EXPEDITION XLT EL	Attached separate sheet with upgrade options to include at a minimum the following:SSV Trim Package	8.1%	
12	Escape XLS	Sport Utility	Escape Sport Utility -- Escape XLS Trim Package complete with all manufacturer's standard equipment	\$19,749	FORD ESCAPE XLS	Attached separate sheet with upgrade options to include at a minimum the following:XLT Trim Package, 3.0LV6	9.3%	
13	Escape Hybrid Standard	Hybrid Sport Utility Vehicle	Escape Hybrid Sport Utility Vehicle -- Escape Standard Trim Package with all manufacturer's standard equipment	\$26,080	FORD ESCAPE HYBRID	Attached separate sheet with upgrade options to include at a minimum the following:Appearance Trim Package	14.9%	
14	Edge SE	Crossover Sport Utility	Edge Crossover Sport Utility -- Edge SE Trim Package complete with all manufacturer's standard equipment	\$26,512	FORD EDGE SE	Attached separate sheet with upgrade options to include at a minimum the following:SEL Trim Package	3.5%	
15	Ford Ranger XL	Compact Pickup, regular cab	Ranger Compact Pickup -- Ranger XL Trim Package Regular Cab 4x2, 231-11, Manual Transmission complete with all manufacturer's standard equipment	\$10,040	FORD RANGER XL REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 4.0LV6, SuperCab	20.7%	3.0L discontinued in favor of 2.3L 4 cyl and new rear axle
16	Ford F150 Regular Cab	Full Size Pickup, 1/2 ton, regular cab	F-150 Pickup, Regular Cab - F-150, XL Trim Package, 1/2 ton, regular cab, 4x2, 6.5' Bed, 4.2L V6, Manual Transmission, compete with all manufacturer's standard equipment	\$11,081	FORD F150 REGULAR CAB	Attached separate sheet with upgrade options to include at a minimum the following: 4.6LV8 with Auto Transmission, 8' Bed, Super Cab and Supercrew	9.5%	

21,221

14,212

10,185

11,081

Vehicles and Heavy Duty Trucks #281-07
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17	Ford F250, Regular Cab	Full Size Pickup, 3/4 ton, regular cab	F-250 Pickup, Regular Cab F-250 XL Trim, 3/4 ton, regular cab, 4x2, 8' Bed, 5.4 liter V8 engine, manual transmission, complete with all manufacturer's standard equipment	\$18,950	FORD F250 REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, 4x4, Super Cab and Crew Cab	15.3%	8' BED
18	Ford F350, Regular Cab	Full Size Pickup, 1 ton, regular cab	F-350 Pickup, Regular Cab F-350 XL Trim, 1 ton, Regular Cab, 4x2 SRW, 8' Bed, 5.4 liter V8 engine, manual transmission, complete with all manufacturer's standard equipment	\$14,488	FORD F350 REG CAB SRW	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, 4x4, Super Cab and Crew Cab	13.7%	1 TON, 8' BED
19	Ford F350 SRW Chassis Cab	Chassis Cab	F-350 Chassis Cab -- F-350, XL Trim, Regular Cab, SRW, 5.4L V8, 141" wheelbase, 11,000lbs GVWR	\$14,488	FORD F350 REG CAB CHASSIS SRW	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission, DRW	13.4%	
20	Ford F450 DRW Chassis Cab	Chassis Cab	F-450 Chassis Cab -- F-450, XL Trim, Regular Cab, DRW, 5.4L V8, 141" wheelbase, 16,000lbs GVWR	\$20,588	FORD F450 REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission	9.1%	
21	Ford F550 DRW Chassis Cab	Chassis Cab	F-550 Chassis Cab -- F-550, XL Trim, Regular Cab, DRW, 5.4L V8, 141" wheelbase, 17,950lbs GVWR	\$21,996	FORD F550 REG CAB	Attached separate sheet with upgrade options to include at a minimum the following: 6.0LV8 Turbo Diesel, 6.8LV10, Auto Transmission	8.5%	
22	Ford F650 Pro Loader DRW Chassis Cab	Chassis Cab	F-650 Chassis Cab -- F-650 Pro Loader, Regular Cab, DRW, 6.0L V8 Turbo Diesel, 134" wheelbase, 22,000lbs Minimum GVWR	\$39,280	FORD F650 PRO LOADER	Attached separate sheet with upgrade options to include at a minimum the following: 5.9L Cummins Turbo, 7.2L Caterpillar, Auto Transmission, SuperCab, Crew Cab	0%	
23	Ford F750 DRW Chassis Cab	Chassis Cab	F-750 Chassis Cab -- F-750, Regular Cab, DRW, 8.0L V8 Turbo Diesel, 146" wheelbase, 30,000lbs Minimum GVWR	\$33,140 33,140	FORD F750	Attached separate sheet with upgrade options to include at a minimum the following: 5.9L Cummins Turbo, 7.2L Caterpillar, Auto Transmission, SuperCab, Crew Cab	0%	
24	Ford LCF DRW Chassis Cab	Chassis Cab	LCF Chassis Cab -- Tilt cab, 4.5L V6 Turbo Diesel, 113" wheelbase, 84" cab to axle, 15,000 GVWR	\$24,644	FORD LCF	Attached separate sheet with upgrade options	1.1%	

14,233

18,251

Vehicles and Heavy Duty Trucks #281-07
Philpott Motors

25	Freestar SE Passenger Van	Passenger Van	Freestar Passenger Van -- SE Trim Package, 3.9L V6, complete with all manufacturer's standard equipment	NO BID, DISCONTINUED		Attached separate sheet with upgrade options to include at a minimum the following: SEL Trim Package		
26	E-150 Passenger Van	Passenger Van	E-150 Passenger Van -- E-150 Van, XL Trim Package, seating for 8, 8600lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment	\$17,764	FORD E150 ECONOLINE 8 PASSENGER	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel	9.3%	
27	E-350 Super Duty Passenger Van	Passenger Van	E-350 Super Duty Passenger Van -- E-350 Van, XL Trim Package, seating for 12, 8700lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment	\$29,045	FORD E350 ECONOLINE 12 PASSENGER	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel	6.6%	
28	E-350 Super Duty Extended Passenger Van	Passenger Van	E-350 Super Duty Extended Passenger Van - E-350 Van, XL Trim Package, seating for 15, 9100lbs GVWR, 4.6L V8, complete with all manufacturer's standard equipment	\$21,930	FORD E350 ECONOLINE 15 PASSENGER	Attached separate sheet with upgrade options to include at a minimum the following: XLT Trim Package, 5.4LV8, 6.0LTurbo Diesel	6.0%	
29	Freestar Cargo Van	Cargo Van	Freestar Cargo Van -- complete with all manufacturer's standard equipment	NO BID, DISCONTINUED		Attached separate sheet with upgrade options		
30	E-150 Cargo Van	Cargo Van	E-150 Cargo Van -- E-150 Van, 8600lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment	\$16,096	FORD E150 ECONOLINE CARGO VAN	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel	9.0%	
31	E-250 Super Duty Cargo Van	Cargo Van	E-250 Super Duty Cargo Van -- E-250 Super Duty Van, 9000lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment	\$16,231	FORD E250 ECONOLINE CARGO VAN	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel, Extended Length	8.0%	

15,713

17,251

19,517

14,321

14,788

Vehicles and Heavy Duty Trucks #281-07
Philpott Motors

32	E-350 Super Duty Cargo Van	Cargo Van	E-350 Super Duty Cargo Van -- E-350 Super Duty Van, 9500lbs GVWR, 4.6L V8, 138" wheelbase, complete with all manufacturer's standard equipment	18,572	FORD E350 ECONOLINE CARGO VAN	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel, Extended Length	7.0%	
33	E-250 Cutaway	Cutaway Chassis	E-250 Cutaway Chassis-- 4.6L V8, 138" wheelbase, 8600lbs GVWR, complete with all manufacturer's standard equipment	16,538	FORD E250 CUTAWAY VAN CHASSIS	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel	5.0%	
34	E-350 Cutaway	Cutaway Chassis	E-350 Cutaway Chassis-- 4.6L V8, 138" wheelbase, 9600lbs GVWR, complete with all manufacturer's standard equipment	17,966	FORD E350 CUTAWAY VAN CHASSIS	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel, Extended wheelbase, DRW	5.0%	
35	E-450 Cutaway	Cutaway Chassis	E-450 Cutaway Chassis-- 4.6L V8, 156" wheelbase, 14,050lbs GVWR, complete with all manufacturer's standard equipment	18,520	FORD E450 CUTAWAY VAN CHASSIS	Attached separate sheet with upgrade options to include at a minimum the following: 5.4LV8, 6.8LV10, 6.0LTurbo Diesel, Extended wheelbase, DRW	3.0%	
			OPTIONAL EQUIPMENT: The majority of optional equipment is not listed since options will be selected at time of order. A COMPLETE LIST OF ALL OPTIONAL EQUIPMENT MUST BE SUBMITTED WITH BID FOR BID TO BE CONSIDERED.	Discount				
36	Options	Discount Off Optional Equipment	Discount for all optional equipment	6.30%				

17,387

20,581

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

VEHICLES
BUYBOARD #281-07

End User: CITY OF SAN ANTONIO Philpott Rep: ALAN WILEY

Contact: STEPHANIE CRIOLLO Date: 4-May-09

Product Description: FORD F250 PICKUP

A. Bid Series: 17 A. Base Price: \$ **13,959.00**

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
	XL SERIES VINYL SEAT	INCL	W21S	4X4 CREW CAB SHORT BED	\$ 5,850.00
	5.4L V8 GAS	INCL		FRONT TOW HOOKS	INCL
	MANUAL TRANSMISSION	INCL	213	ELECTRIC 4X4 SHIFT ON THE FLY	\$ 173.00
	SINGLE REAR WHEEL	INCL	603A	XLT UPGRADE 2010 MODEL	\$ 4,747.00
	SPARE TIRE AND WHEEL	INCL		TOW PACKAGE	INCL
166	CARPET DELETE	\$ (50.00)	67D	200 AMP ALTERNATOR	\$ 70.00
85S	SPRAY IN BEDLINER	\$ 422.00	41H	ENGINE BLOCK HEATER	\$ 33.00
572	A/C	\$ 796.00	60T	TRACTION CONTROL	\$ 122.00
44B	5-SPEED AUTOMATIC	\$ 1,188.00	18B	BLACK MOLDED STEPS	\$ 347.00
8DS	FACTORY DESTINATION	\$ 975.00	433	MANUAL SLIDING WINDOW	\$ 117.00
X3J	LIMITED SLIP AXLE	\$ 281.00	66S	UPFITTER SWITCHES	\$ 61.00
99R10	6.4L DIESEL	\$ 5,768.00		MCPT EQUIPMENT PACKAGE	\$ 31,800.00
TCE	ALL TERRAIN TIRES	\$ 141.00		SEE DISCOUNT BELOW	

Total of B. Published Options: \$ **52,841.00**

C. Unpublished Options [Itemize each below, not to exceed 25%] \$= **-16.2 %**

Options	Bid Price	Options	Bid Price
INSTALLED EQUIPMENT	\$ (10,800.00)	EQUIPMENT NOT INCLUDED	NOTE
WINCH & BUMPER REPLACEMENT	INCL	PERSONNEL PROTECTION KIT	NA
SHELL AND K-9 CAGE	INCL	VEHICLE SPILL KIT	NA
MOBILE DATA TERMINAL	INCL		
800 MHZ. CHARGER	INCL		
ALL OTHER EQUIPMENT EXCEPT FOR:	NOTE		
DECALS AND MARKINGS	NA		
CRIME SCENE TAPE	NA		
PERSONAL PROTECTIVE EQUIPMENT KIT	NA		
HANDHELD SPOTLIGHT	NA		
ALUMINUM FLARE BOX	NA		

Total of C. Unpublished Options: \$ **(10,800.00)**

D. Contract Price Adjustment: _____

E. Delivery Charges: 0 miles @ \$.93/mile \$ **-**

F. Total of A + B + C + D + E = F \$ **56,000.00**

G. Quantity Ordered 2 x F = \$ **112,000.00**

H. BUYBOARD Administrative Fee \$400.00 PER PURCHASE ORDER \$ **400.00**

I. Non-Equip Charges & Credits _____

J. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE \$ **112,400.00**



P.O. Box 400
Austin, Texas 78767-0400
512-467-0222
800-695-2919
Fax: 800-211-5454
www.buyboard.com

June 30, 2008

Sent Via E-mail to: plousec@rush-enterprises.com

Mr. Charlie Plouse
Rush Truck Centers of Texas, LP (Peterbilt)
10200 North Loop East
Houston, TX 77029

SUBJECT: Vehicles & Heavy Duty Trucks #281-07

Dear Mr. Plouse:

The Vehicles & Heavy Duty Trucks Proposal #281-07 submitted by your company will expire September 30, 2008. At this time, we are extending this proposal, in accordance with proposal documents, through September 30, 2009. All prices, discounts, terms, and conditions will remain the same.

Attached is a list of vehicles/trucks awarded to your company. Please review the list based on model changes for the upcoming 2009 model year and respond at your earliest convenience with any manufacturer changes and the effective date.

Also, the vehicles stated on the attached list are the vehicles awarded to your company and these should be the only vehicles sold by your company via the Buyboard. Therefore, any RFQ's that you respond to through the Buyboard should be for awarded vehicles only.

Reminder, once a proposal is awarded, a vendor must generate a minimum of \$15,000 annually or may not have the right to retain its contract. Evaluations will be made on an annual basis on the renewal date of the contract and the Cooperative reserves the right to discontinue the vendor's contract at that time.

If you have questions or comments concerning this extension, please contact me as soon as possible at 800-695-2919. We appreciate your interest in The Local Government Purchasing Cooperative.

Sincerely yours,

Sharon McAfee
Bid Administrator



The Texas Local Government Purchasing Cooperative is a joint project of the
Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties



P.O. Box 400
Austin, Texas 78767-0400
512-467-0222
800-695-2919
Fax: 800-211-5454
www.buyboard.com

September 19, 2007

Sent Via E-mail: plousec@rush-enterprises.com

Mr. Charlie Plouse
Rush Truck Centers of Texas, LP (Peterbilt)
10200 North Loop East
Houston, TX 77029

Proposal Name & Number: Vehicles & Heavy Duty Trucks #281-07

Dear Mr. Plouse:

Congratulations, your company has been successful on the above referenced proposal! This contract will be effective October 1, 2007.

To see the items your company has been awarded, please review the proposal tabulation #281-07 on the following website: www.vendor.buyboard.com. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Attached to this letter you will find the following documents:

- Vendor Quick Reference Sheet
- Electronic Catalog Format Instructions

Receipt of a purchase order directly from a Cooperative member is not within the guidelines of the coop. Accepting orders directly from member entities may result in a violation of the State of Texas competitive bid statute and cancellation of the proposal award. Therefore, all orders must be processed through the Cooperative in order to comply. We request your assistance in immediately forwarding by fax (1-800-211-5454) to the cooperative any orders received directly from member entities. If by chance an order sent directly to you has been unintentionally processed, please fax it to the Cooperative (1-800-211-5454) and note it as **RECORD ONLY** to prevent duplication.

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact me at: 512-467-0222, ext. 7154 or 1-800-695-2919.

Sincerely,

Sharon McAfee
Bid Administration Manager



The Texas Local Government Purchasing Cooperative is a joint project of the
Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties

Vehicles and Heavy Duty Trucks #281-07

Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand & Model	Options
			Peterbilt Truck Models NOTE: ALL COLUMNS MUST BE COMPLETED OR RESPONSE WILL NOT BE CONSIDERED.			
1	Peterbilt	Peterbilt Model 320	Cab over engine, Cummins ISM, 280 HP, front gross axle weight 17,000-23,000lbs, rear gross axle weight 21,000-69,000lbs complete with all manufacturer's standard equipment	\$90,994.00	Peterbilt 320	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C-13
2	Peterbilt	Peterbilt Model 330	Conventional cab, PACCAR PX6, 200-260 HP, front gross axle weight 8,000-10,000lbs, rear gross axle weight 19,000-21,000lbs, complete with all manufacturer's standard equipment	\$51,392.00	Peterbilt 330	Attached separate sheet with upgrade options
3	Peterbilt	Peterbilt Model 335	Conventional cab, PACCAR PX6, 240HP, front gross axle weight 10,000-12,000lbs, rear gross axle weight 21,000-23,000lbs, complete with all manufacturer's standard equipment	\$57,401.00	Peterbilt 335	Attached separate sheet with upgrade options to include at a minimum the following: PACCAR PX8
4	Peterbilt	Peterbilt Model 340	Conventional cab, PACCAR PX8, 240-330 HP, front gross axle weight 10,000-20,000lbs, rear gross axle weight 21,000-46,000lbs, complete with all manufacturer's standard equipment	\$64,780.00	Peterbilt 340	Attached separate sheet with upgrade options
5	Peterbilt	Peterbilt Model 365	Conventional cab, Caterpillar C9, 305 HP, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, complete with all manufacturer's standard equipment	\$84,330.00	Peterbilt 365	Attached separate sheet with upgrade options to include at a minimum the following: Cummins ISL and ISM, Caterpillar C13

Vehicles and Heavy Duty Trucks #281-07

Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand & Model	Options
6	Peterbilt	Peterbilt Model 367	Conventional cab, Caterpillar C13, 305 HP, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, complete with all manufacturer's standard equipment	\$89,442.00	Peterbilt 367	Attached separate sheet with upgrade options to include at a minimum the following: Cummins ISM and ISX, Caterpillar C15
7	Peterbilt	Peterbilt Model 384	Conventional cab, Cummins ISM, 305 HP, front gross axle weight 12,000-14,600lbs, rear gross axle weight 40,000-46,000lbs, complete with all manufacturer's standard equipment	\$83,173.00	Peterbilt 384	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C13
8	Peterbilt	Peterbilt Model 386	Conventional cab, Cummins ISM, 305 HP, front gross axle weight 12,000-14,600lbs, rear gross axle weight 40,000-46,000lbs, complete with all manufacturer's standard equipment	\$94,380.00	Peterbilt 386	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C13 and C15, Cummins ISX
9	Peterbilt	Peterbilt Model 387	Aero cab, Cummins ISM, 305 HP, front gross axle weight 12,000-14,600lbs, rear gross axle weight 21,000-46,000lbs, complete with all manufacturer's standard equipment	\$98,362.00	Peterbilt 387	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C13 and C15, Cummins ISX
10	Peterbilt	Peterbilt Model 388	Aero cab, Cummins ISM, 305 HP, front gross axle weight 12,000-20,000lbs, rear gross axle weight 21,000-70,000lbs, complete with all manufacturer's standard equipment	\$98,073.00	Peterbilt 388	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C13 and C15, Cummins ISX
11	Peterbilt	Peterbilt Model 389	Conventional cab, Cummins ISX, 365 HP, front gross axle weight 12,000-20,000lbs, rear gross axle weight 21,000-69,000lbs, complete with all manufacturer's standard equipment	\$104,323.00	Peterbilt 389	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C15,

Bid	Description	Unit Price
830	1 Peterbilt Model 320 Cab over engine, Cummins ISM, 280 HP, front gross axle weight 17,000-23,000lbs, rear gross axle weight 21,000-69,000lbs complete with all manufacturer's standard equipment.	\$84,354.00 \$90,994 ⁰⁰
830	2 Peterbilt Model 330 Cab over engine, Cummins ISM, 280 HP, front gross axle weight 17,000-23,000lbs, rear gross axle weight 21,000-69,000lbs complete with all manufacturer's standard equipment.	\$47,825.00 \$51,372 ⁰⁰
830	3 Peterbilt Model 335 Conventional cab, PACCAR PX6, 240HP, front gross axle weight 10,000-12,000lbs, rear gross axle weight 21,000-23,000lbs, complete with all manufacturer's standard equipment	\$54,427.00 \$57,401 ⁰⁰
830	4 Peterbilt Model 340 Conventional cab, PACCAR PX8, 240-330 HP, front gross axle weight 10,000-20,000lbs, rear gross axle weight 21,000-45,000lbs, complete with all manufacturer's standard equipment	\$58,109.00 \$64,780 ⁰⁰
830	5 Peterbilt Model 365 Conventional cab, Caterpillar C9, 305 HP, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, complete with all manufacturer's standard equipment	\$77,824.00 \$84,330 ⁰⁰
830	6 Peterbilt Model 367 Conventional cab, Caterpillar C13, 305 HP, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, complete with all manufacturer's standard equipment	\$82,945.00 \$89,442 ⁰⁰
830	7 Peterbilt Model 384 Conventional cab, Cummins ISM, 305 HP, front gross axle weight 12,000-14,600lbs, rear gross axle weight 40,000-46,000lbs, complete with all manufacturer's standard equipment	\$78,682.00 \$83,173 ⁰⁰
830	8 Peterbilt Model 386 Conventional cab, Cummins ISM, 305 HP, front gross axle weight 12,000-14,600lbs, rear gross axle weight 40,000-46,000lbs, complete with all manufacturer's standard equipment	\$87,813.00 \$94,380 ⁰⁰
830	9 Peterbilt Model 387 Aero cab, Cummins ISM, 305 HP, front gross axle weight 12,000-14,600lbs, rear gross axle weight 21,000-45,000lbs, complete with all manufacturer's standard equipment	\$90,933.00 \$98,362 ⁰⁰
830	10 Peterbilt Model 388 Aero cab, Cummins ISM, 305 HP, front gross axle weight 12,000-20,000lbs, rear gross axle weight 21,000-70,000lbs, complete with all manufacturer's standard equipment	\$90,983.00 \$96,873 ⁰⁰
830	11 Peterbilt Model 389 Conventional cab, Cummins ISX, 365 HP, front gross axle weight 12,000-20,000lbs, rear gross axle weight 21,000-69,000lbs, complete with all manufacturer's standard equipment	\$97,219.00 \$104,323 ⁰⁰
830	12 3% Discount Off Peterbilt Optional Equipment	\$0.00 OK
	RUSH TRUCK CENTERS OF TEXAS, LP (PETERBILT)	



Notice of Proposal Invitation

830
X

**Proposal Name: Vehicles & Heavy
Duty Trucks**

**Proposal Opening Date and Time:
August 16, 2007 at 2:00 PM**

Proposal Number: 281-07

**Location of Proposal Opening:
Texas Association of School Boards
Cooperative Purchasing Department
12007 Research Boulevard
Austin, TX 78759-2439**

**Contract Time Period: October 1, 2007 through
September 30, 2008 with two possible one-year
extensions**

Board Meeting Date: September, 2007

The undersigned authorized representative of the proposing company indicated below hereby acknowledges:

1. That he/she is authorized to enter into contractual relationships on behalf of the proposing company indicated below, and
2. That he/she has carefully examined this Proposal Notice, the accompanying Proposal Forms (whether in printed or electronic form), and the General Terms and Conditions and Item Specifications associated with this Proposal Invitation, and acknowledges the right of the Cooperative to maintain facsimile signatures as originals, and
3. That he/she proposes to supply any products or services submitted under this Proposal Invitation at the prices quoted and in strict compliance with the General Terms and Conditions, and Item Specifications associated with this Proposal Invitation, unless any exceptions are noted in writing with this proposal response, and
4. That if any part of this proposal is accepted, he/she will furnish all products or services awarded under this proposal at the prices quoted and in strict compliance with the General Terms and Conditions, and Item Specifications associated with this Proposal Invitation, unless any exceptions are noted in writing with this proposal response, and
5. That any and all exceptions to the General Terms or Conditions of this proposal have been noted in writing in this proposal response, and that no other exceptions to the General Terms or Conditions will be claimed, and
6. That if any part of this proposal is accepted, he/she will satisfy the requirements identified in this Proposal Invitation related to (1) the submission of product information in electronic form for inclusion on the electronic catalog(s), (2) conducting business with Cooperative members and eligible nonprofit entities electronically.
7. It is the intent of the Cooperative to allow member entities to seek quotes through the Buyboard from awarded vendors to achieve quantity discounts.
8. Pricing is guaranteed to be the best offered by the vendor to similar customers.
9. It will be the vehicle dealer's responsibility to collect the Buyboard Fee of \$400 per purchase order from the purchasing entity for all vehicles, including cab and chassis. This fee is NOT to be included in the price of the vehicles for the purpose of this proposal; however, it must be shown as a line item price on the individual quotes to the purchaser.

Rush Truck Centers of Texas, L. P.

August 17, 2007

Name of Proposing Company
10200 N. Loop East

Date

Address
Houston, Texas 77029-1414

Signature of Authorized Representative
Charlie Plouse

City, State, Zip
(713) 495-6304

Printed Name of Authorized Representative
Account Manager

Telephone Number of Authorized Representative
(713) 695-9620

Position or Title of Authorized Representative
79-0423419

Fax Number of Authorized Representative
P6744 May 31, 2007

Federal ID Number

Authorized Dealer's License Number & Expiration Date

Converter's License Number & Expiration Date

RETURN THIS DOCUMENT (Forms A - K) IN SEALED PROPOSAL PACKAGE

Form A



FELONY CONVICTION DISCLOSURE STATEMENT

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (1), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. A notice must include a general description of the conduct resulting in the conviction of a felony.

Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract.

My firm is a publicly-held corporation; therefore, this reporting requirement is not applicable.

My firm is not owned or operated by anyone who has been convicted of a felony.

My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:

1. _____

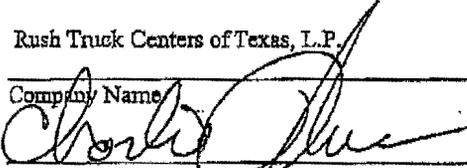
2. _____

3. _____

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony conviction has been reviewed by me and the following information furnished is true to the best of my knowledge.

Rush Truck Centers of Texas, L.P.

Company Name


Signature of Authorized Company Official

Form C



HISTORICALLY UNDERUTILIZED BUSINESS (HUB) CERTIFICATION

Proposing companies that have been certified as Historically Underutilized Business (HUB) entities are encouraged to indicate their HUB status when responding to this Proposal Invitation. The electronic catalogs will indicate HUB certifications for vendors that properly indicate and document their HUB certification on this form.

- I certify that my company has been certified as a Historically Underutilized Business (HUB) in the following categories: (Please check all that apply)
- Minority Owned Business
 - Small Business
 - Women Owned Business
- My company has NOT been certified as a Historically Underutilized Business (HUB).

Rush Truck Centers of Texas, L.P.

Company Name

Signature of Authorized Company Official



DEALERSHIP LISTINGS

If your company has more than one location that will be servicing this contract, please list each location below. If additional sheets are required, please duplicate this form as necessary.

(Please Print)

Rush Truck Centers of Texas, L.P.

Company Name

10200 N. Loop East

Address

Houston

Texas

77029-1414

City

(713) 495-6304

State

(713) 695-9620

Zip

Phone Number

Charlie PLouse

Fax Number

Contact Person

Company Name

SEE Rush Dealership Book

CMO

Address

City

State

Zip

Phone Number

Fax Number

Contact Person

Form G



STATE SERVICE DESIGNATION

The Local Government Purchasing Cooperative (Cooperative) offers vendors the opportunity to service other governmental entities in the continental United States. If you do not wish to service the entire continental United States, you MUST indicate your intentions using the checklist provided below.

REMINDER: You can cite exceptions to the terms and conditions on your Deviation/Compliance Signature Form to control additional freight in other states.

- | | | | |
|--------------------------|----------------------|--------------------------|----------------|
| <input type="checkbox"/> | Alabama | <input type="checkbox"/> | Nebraska |
| <input type="checkbox"/> | Arizona | <input type="checkbox"/> | Nevada |
| <input type="checkbox"/> | Arkansas | <input type="checkbox"/> | New Hampshire |
| <input type="checkbox"/> | California | <input type="checkbox"/> | New Jersey |
| <input type="checkbox"/> | Colorado | <input type="checkbox"/> | New Mexico |
| <input type="checkbox"/> | Connecticut | <input type="checkbox"/> | New York |
| <input type="checkbox"/> | Delaware | <input type="checkbox"/> | North Carolina |
| <input type="checkbox"/> | District of Columbia | <input type="checkbox"/> | North Dakota |
| <input type="checkbox"/> | Florida | <input type="checkbox"/> | Ohio |
| <input type="checkbox"/> | Georgia | <input type="checkbox"/> | Oklahoma |
| <input type="checkbox"/> | Idaho | <input type="checkbox"/> | Oregon |
| <input type="checkbox"/> | Illinois | <input type="checkbox"/> | Pennsylvania |
| <input type="checkbox"/> | Indiana | <input type="checkbox"/> | Rhode Island |
| <input type="checkbox"/> | Iowa | <input type="checkbox"/> | South Carolina |
| <input type="checkbox"/> | Kansas | <input type="checkbox"/> | South Dakota |
| <input type="checkbox"/> | Kentucky | <input type="checkbox"/> | Tennessee |
| <input type="checkbox"/> | Louisiana | <input type="checkbox"/> | Texas |
| <input type="checkbox"/> | Maine | <input type="checkbox"/> | Utah |
| <input type="checkbox"/> | Maryland | <input type="checkbox"/> | Vermont |
| <input type="checkbox"/> | Massachusetts | <input type="checkbox"/> | Virginia |
| <input type="checkbox"/> | Michigan | <input type="checkbox"/> | Washington |
| <input type="checkbox"/> | Minnesota | <input type="checkbox"/> | West Virginia |
| <input type="checkbox"/> | Mississippi | <input type="checkbox"/> | Wisconsin |
| <input type="checkbox"/> | Missouri | <input type="checkbox"/> | Wyoming |
| <input type="checkbox"/> | Montana | | |

I plan to service all states listed

This State Service Designation form will be used to ensure that you can service other governmental entities throughout the continental United States. Please sign to indicate that you understand your service commitments during the term of this contract.

Rush Truck Centers of Texas, L.P.

Company Name

Signature of Authorized Company Official



REFERENCE & PRICE/DISCOUNT INFORMATION

PART I: For proposal response to be considered each vendor must supply a minimum of five (5) references, preferably governmental entities in Texas. Please fill out all of the following information including existing price/discounts offered to each customer. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in this proposal with prices/discounts offered to other governmental customers.

Entity Name	Contact	Phone#	Discount	Quantity/ Volume	FOB Term
1. City of Laredo	Antonio Lara	(956) 795-2120	Per Contract	0	Laredo 30
2. Webb County	Jose Luis Ramos	(956) 721-2585	Per Contract	0	Laredo 30
3. City of Corpus Christi	Lawrence Mikolajczyk	(361) 857-1970	Per Contract	0	Corpus Christi 30
4. Hidalgo County	Raul Lozano	(956) 968-8733	Per Contract	0	Weslaco 30
5. City of Eagle Pass	Hector Chavez	(830) 773-8368	Per Contract	0	Eagle Pass 30

Attach sheet(s) as necessary

Do any deviations from your written policies or standard governmental sales practices disclosed in the above chart ever result in better discounts (lower prices) than indicated? YES NO . If YES, explain deviations: _____

PART II: For proposal response to be considered each vendor must submit their marketing strategy if awarded this proposal or a portion thereof. (Example: how will your company inform the Buyboard membership of your company's contract with the Buyboard initially and how will your company continue to support the Buyboard for the duration of the contract period?) (Attach additional pages if necessary.)

By signature below, I certify that the above is true and correct and that I am authorized by my company to make such certifications.

Rush Truck Centers of Texas, L.P.

Company Name

Signature of Authorized Company Official



THE LOCAL GOVERNMENT PURCHASING COOPERATIVE
Vehicles & Heavy Duty Trucks
Sealed Proposal #281-07

ADDENDUM #1

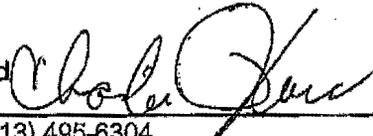
CLARIFICATION: The Buyboard Service Fee of \$400 per purchase order will apply to purchases of vehicles, chassis, cab and chassis with body and cab and chassis without body where a single purchase order is issued to the truck dealer.

For bodies purchased separately there will be a Buyboard Service Fee of 2%. Bodies will be bid under a separate contract.

Proposal responses are due no later than August 16, 2007 at 2:00 PM.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: RUSH TRUCK CENTERS OF TEXAS, L.P.
Address: 10200 N. LOOP EAST HOUSTON, TEXAS 77029-1414

Signature of Authorized Company Official:  **Title:** ACCOUNT MANAGER
Telephone Number: (713) 495-6304 **Date:** August 16, 2007

(713) 495-6304

August 17, 2007

Telephone Number: _____

Date: _____

Vehicles and Heavy Duty Trucks #281-07

Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand & Model	Options
6	Peterbilt	Peterbilt Model 357	Conventional cab, Caterpillar C13, 305 HP, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, complete with all manufacturer's standard equipment	\$ 82,945.00	Peterbilt 387	Attached separate sheet with upgrade options to include at a minimum the following: Cummins ISM and ISX, Caterpillar C15
7	Peterbilt	Peterbilt Model 384	Conventional cab, Cummins ISM, 305 HP, front gross axle weight 12,000-14,6000lbs, rear gross axle weight 40,000-46,000lbs, complete with all manufacturer's standard equipment	\$ 78,682.00	Peterbilt 384	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C13
8	Peterbilt	Peterbilt Model 386	Conventional cab, Cummins ISM, 305 HP, front gross axle weight 12,000-14,6000lbs, rear gross axle weight 40,000-46,000lbs, complete with all manufacturer's standard equipment	\$ 87,813.00	Peterbilt 386	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C13 and C15, Cummins ISX
9	Peterbilt	Peterbilt Model 387	Aero cab, Cummins ISM, 305 HP, front gross axle weight 12,000-14,6000lbs, rear gross axle weight 21,000-46,000lbs, complete with all manufacturer's standard equipment	\$ 90,933.00	Peterbilt 387	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C13 and C15, Cummins ISX
10	Peterbilt	Peterbilt Model 388	Aero cab, Cummins ISM, 305 HP, front gross axle weight 12,000-20,000lbs, rear gross axle weight 21,000-70,000lbs, complete with all manufacturer's standard equipment	\$ 90,983.00	Peterbilt 388	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C13 and C15, Cummins ISX
11	Peterbilt	Peterbilt Model 389	Conventional cab, Cummins ISX, 365 HP, front gross axle weight 12,000-20,000lbs, rear gross axle weight 21,000-69,000lbs, complete with all manufacturer's standard equipment	\$ 97,219.00	Peterbilt 389	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C15,

DM



P.O. Box 400
Austin, Texas 78767-0400
512-467-0222
800-695-2919
Fax: 800-211-5454
www.buyboard.com

September 19, 2007

Sent Via E-mail: plousec@rush-enterprises.com

Mr. Charlie Plouse
Rush Truck Centers of Texas, LP (Peterbilt)
10200 North Loop East
Houston, TX 77029

Proposal Name & Number: Vehicles & Heavy Duty Trucks #281-07

Dear Mr. Plouse:

Congratulations, your company has been successful on the above referenced proposal! This contract will be effective October 1, 2007.

To see the items your company has been awarded, please review the proposal tabulation #281-07 on the following website: www.vendor.buyboard.com. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Attached to this letter you will find the following documents:

- Vendor Quick Reference Sheet
- Electronic Catalog Format Instructions

Receipt of a purchase order directly from a Cooperative member is not within the guidelines of the coop. Accepting orders directly from member entities may result in a violation of the State of Texas competitive bid statute and cancellation of the proposal award. Therefore, all orders must be processed through the Cooperative in order to comply. We request your assistance in immediately forwarding by fax (1-800-211-5454) to the cooperative any orders received directly from member entities. If by chance an order sent directly to you has been unintentionally processed, please fax it to the Cooperative (1-800-211-5454) and note it as **RECORD ONLY** to prevent duplication.

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact me at 512-467-0222, ext. 7154 or 1-800-695-2919.

Sincerely,

Sharon McAfee
Bid Administration Manager



The Texas Local Government Purchasing Cooperative is a joint project of the
Texas Association of School Boards, Texas Municipal League, and Texas Association of Counties

Vehicles and Heavy Duty Trucks #281-07

Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand & Model	Options
6	Peterbilt	Peterbilt Model 367	Conventional cab, Caterpillar C13, 305 HP, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, complete with all manufacturer's standard equipment	\$89,442.00	Peterbilt 367	Attached separate sheet with upgrade options to include at a minimum the following: Cummins ISM and ISX, Caterpillar C15
7	Peterbilt	Peterbilt Model 384	Conventional cab, Cummins ISM, 305 HP, front gross axle weight 12,000-14,600lbs, rear gross axle weight 40,000-46,000lbs, complete with all manufacturer's standard equipment	\$83,173.00	Peterbilt 384	Attached separate sheet with upgrade options to include at a minimum the following: Caterpillar C13
8	Peterbilt	Peterbilt Model 386	Conventional cab, Cummins ISM, 305 HP, front gross axle weight 12,000-14,600lbs, rear gross axle weight 40,000-46,000lbs, complete with			

BuyBoard

Rush Truck Center - Houston

The following details shall be provided with any BuyBoard purchase order (Fax Purchase Order to (800)211-5454

BuyBoard Vendor:	<u>Rush Truck Center, Houston</u>	Prepared By:	<u>Charlie Plouse</u>
[Address P.O. to:]	<u>10200 N. Loop East</u>	Vendor Phone:	<u>(713) 495-6300</u>
	<u>Houston, Texas 77029</u>	Vendor Fax:	<u>(713) 695-9620</u>
Government Agency:	<u>SAN ANTONIO FIRE DEPARTMENT</u>	Gov. Agency	<u>San Antonio, City of</u>
[Ship to:]	<u>329 S. PRIO</u>	[Bill to:]	<u>100 Military Plaza</u>
	<u>SAN ANTONIO, TEXAS 78205</u>		<u>San Antonio, Texas 78283</u>
Contacts Name:	<u>SHELDON BELYEU</u>	Gov. Agn. Phone No:	<u>(210) 207-0184</u>
Product Description:	<u>PETERBILT 384 "PRIME MOVER" TRACTOR</u>		
		G. A. Fax No:	<u>(210) 207-4217</u>

I: BuyBoard Contract #	<u>281-07</u>	Price List:	<u>PETERBILT # 7</u>	Base Price	\$	<u>85,173.00</u>
II: Base Bid Options:	(Itemize Below)					
* Please See Attached List	\$	<u>167,540.07</u>	*	\$	-	
*	\$	-	*	\$	-	
*	\$	-	*	\$	-	
*	\$	-	*	\$	-	
*	\$	-	*	\$	-	
*	\$	-	*	\$	-	
*	\$	-	*	\$	-	
*	\$	-	*	\$	-	
*	\$	-	*	\$	-	
*	\$	-	*	\$	-	
	Subtotal	\$	<u>167,540.07</u>	*	Subtotal	\$
III:	Unpublished Options added to Contract Price (Subtotal of Col. 1 & Col. 2)			\$	<u>167,540.07</u>	
IV: Total IV + VI				\$	<u>250,713.07</u>	
V: Non-Base Options	(Itemize below)	NON-BASE =	<u>-0.10</u>	%		
VI: Non-Published Options (Please see attached)		EACH		\$	<u>(26,260.07)</u>	
VII: Unit Cost with Discount				\$	<u>224,453.00</u>	
VIII: Quantity Ordered Units:		x "E"		\$	<u>224,453.00</u>	
IX: Trade-in or other Credit(s)				\$	<u>0</u>	

X: TOTAL PURCHASE PRICE INCLUDING VIII + IX	\$ 224,453.00
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Delivery to SAN ANTONIO FIRE DEPT. 105 DAYS A.R.O.

CONTRACT 10/1/2007 TO 9/30/2010

Fax all Purchase Orders to BuyBoard at (800) 211-5454

SAN ANTONIO FIRE DEPARTMENT

BUYBOARD OFFER

MARCH, 2009

May 4, 2009

RUSH TRUCK CENTERS OPTIONS
SAN ANTONIO FIRE DEPT.

PUBLISHED OPTIONS:

PLEASE REFER TO THE CHASSIS SPECIFICATIONS

BID CHASSIS LIST	\$ 222,360.00
LESS CHASSIS LIST	\$ (134,550.00)
OPTIONS OFFERED TOTAL	\$ 87,810.00
LESS 3% CONTRACT DISCOUNT	\$ 85,175.70

OTHER PUBLISHED OPTIONS:

SAN ANTONIO FIRE DEPARTMENT PRIME MOVER SIX PAGE SPECIFICATION	
RTC62 SHOP LABOR (PARTS INCLUDED) 867 HOURS	\$ 82,365.00
TOTAL OF PUBLISHED OPTIONS (TRUCK & BODY)	\$ 167,540.70

NON-PUBLISHED OPTIONS:

DISCOUNT	\$ (26,260.07)
----------	----------------



RUSH TRUCK CENTER, HOUSTON* H600
10200 N. LOOP EAST

HOUSTON, Texas United States 77029-1414
Phone: (713) 495-6300
Fax: (713) 695-9620
Email:

San Antonio Fire Department
Fleet Services Dept.
Acquisitions Division
329 South Frio

San Antonio, Texas United States 78207-4414
Phone: (210) 207-0184
Fax:
Contact Email: sheldon.belyeu@sanantonio.gov
Prepared for: Sheldon Belyeu

Vehicle Summary

Unit		Model 384	Chassis	
Model:		Model 384	Fr Axle Load (lbs):	13200
Type:		Tractor	Rr Axle Load (lbs)	40000
Description:		384-TRACTOR	G.C.W. (lbs):	80000
	Application		Road Conditions:	
Intended Serv.:	General Freight		Class A (Highway)	100
Commodity:	Other Commodity		Class B (Hwy/Mtn)	00
	Body		Class C (Off-Hwy)	00
Type:			Class D (Off-Road)	00
Length (ft):		10	Maximum Grade:	6
Height (ft):		0.0	Wheelbase (in):	210
Max Laden Weight (lbs):		0	Fr Axle to BOC (in):	68.9
	Trailer		Cab to Axle (in):	141.1
No. of Trailer Axles:		2	Cab to EOF (in):	201.1
Type:		Van		
Length (ft):		45	Special Req.	
Height (ft):		13.5		
Kingpin Inset (in):		36		
Corner Radius (in):		1		
	Restrictions			
Length (ft):		65		
Width (in):		102		
Height (ft):		13.5		

Approved by: _____

Date: _____

Note: All sales are F.O.B. designated plant of manufacture.

	Ask your dealer for a quote today, or visit our website @ www.paccarfinancial.com .
	PACCAR Financial offers innovative finance, lease and insurance programs customized to meet your needs.

Unpublished options may require review/approval.

Dimensional and performance data for unpublished options may vary from that displayed in PROSPECTOR.

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Effective Date: Jan 1, 2009
Prepared by: ID: plousec

Complete

Model Number: Model 384
Quote/DTPO/CO: Q21480141
Version Number: 19.20



RUSH TRUCK CENTER, HOUSTON* H600
10200 N. LOOP EAST

San Antonio Fire Department
Fleet Services Dept.
Acquisitions Division
329 South Frio

HOUSTON, Texas United States 77029-1414

San Antonio, Texas United States 78207-4414

Phone: (713) 495-6300

Phone: (210) 207-0184

Fax: (713) 695-9620

Fax:

Email:

Contact Email: sheldon.belyeu@sanantonio.gov

Prepared for: Sheldon Belyeu

Data	Code	Description	\$ List	Weight
Base Model				
0003841	O	Model 384	134,550	13,739
0091200	O	Other Commodity	0	0
0093170	O	General Freight Truck or tractor used in over-the-road hauling of general freight. Pickup to delivery distance is typically over 100 miles and annual mileage is typically over 60,000 miles per year. Operation is typically on-highway.	0	0
0096010	O	Van	0	0
Frame & Equipment				
0515020	O	10-5/8in Steel Rails 286-325in 10.825x3.45x.313 Dimension, 1,776,000 RBM	0	75
0601500	O	Full-Steel Inner Liner	1,535	836
0611250	O	Heavy-Duty Iron Front Spring Brackets Fwd & Rear	246	35
0611570	O	Peterbilt Air Suspension Xmbrs Holes Ipo Slots (Not available with 11-5/8 frame rails)	224	0
0644000	S	EOF Tractor Tapered with Xmbr Includes kingpin cutout for steel EOF crossmember only. (If kingpin cutout desired for alum xmbrr, also use Code 0611050 Steel EOF xmbr IPO Alum EOF xmbr.)	0	0
0851220	O	Furnish Mudflap Hangers Only, Omit Flaps (Mudflap/Hanger option is required)	7	8
0651800	O	PBILT Rear Mudflaps, SSTL Premium Hangers (requires two additional inches on overhang for tractors)	535	0
0854110	O	JOST JSK37 Fifth Wheel Top Plate	2,015	240
0870050	O	Fifth Wheel Setting Behind C/L Bogie 5in Fifth wheel setting 5" behind bogie	0	0
0890090	O	LH Fifth Wheel Release	0	0
0890570	O	9.4 - 10.4in Fifth Wheel Height, JOST	780	229
0890590	O	24in Air Slide for Fifth Wheel	147	90
0940040	O	Polish Deck Plate Access Steps	125	0
0960020	O	Frame Mounted Deck Plate and Access Pkg, Both Side	685	68

Front Axle & Equipment

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1011340	O	Dana Spicer E13221 13,200 lb, 3.5in Drop Inc PHP10 aluminum hubs with standard studs, Dana Spicer LMS, standard oil seals, cast drums, 16.5"x5" cam brakes, Bendix EES420 non-asbestos brake linings, 13,200 lb taper leaf front springs with tubular shocks, TRW TAS85 power steering. Factory front axle alignment to improve handling & reduce tire wear. Zerk fittings on tie rod ends, king pins, & draglink ball joints for ease of maintenance & help extend service life of components. Cognis EMGARD® FE 75W-90 synthetic axle lube provides over 1% fuel economy improvement. Reduces wear & extends maintenance intervals, resulting in increased uptime. Provides improved fluid flow to protect components in extreme cold conditions & withstand the stress from high temperatures, extending component life.	281	167
1111200	O	Taper Leaf Springs, Shocks 13,200 lb	30	0
1233050	O	Power Steering TRW TAS85 Glidekote splines on steering shaft extend service life of components.	254	0
1250250	O	Power Steering Reservoir Frame Mounted w/Cooler	120	2
1353500	O	PHP10 Aluminum LMS Hubs 11-1/4" bolt circle. Includes a supplier extended coverage up to 3 years / 350,000 miles for bearings & seals.	0	0
1365050	O	Dana Spicer Outrunner Oil Seals In place of Standard Oil Seals. For use with 10,000 lbs, 12,000 lbs, or 13,200 lbs Front Axles.	58	0
1380260	O	Air Cam Front Drum Brakes 16.5x5 For use with 10,000 lbs to 14,600 lbs steer axles. Includes automatic slack adjusters & outboard mounted brake drums.	302	0
1390540	O	Brake Dust Shields	38	4
Rear Axle & Equipment				
1523310	O	Dana Spicer DSH40 40,000 lb, High Performance 40 Interaxle diff lock air rocker occupies space of one gauge. Laser factory axle alignment to improve handling & reduce tire wear. Magnetic rear axle oil drain plug captures & holds any metal fragments in drive axle lube to extend service life. Parking brakes on all drive axles for optimal performance. Cognis EMGARD® FE 75W-90 synthetic axle lube provides over 1% fuel economy improvement. Reduces wear & extends maintenance intervals, resulting in increased uptime. Provides improved fluid flow to protect components in extreme cold conditions & withstand the stress from high temperatures, extending component life.	1,582	15
1616220	O	PHP10 Alum LMS Hubs 11-1/4" bolt circle. Includes a supplier extended coverage up to 3 years / 350,000 miles for bearings & seals.	0	0
1631310	O	Parking Brakes (Axle Package)	0	0
1672370	O	Monroe Gas Magnum Shocks Use with Peterbilt Air Leaf, Low Air Leaf, or Air Trac	318	0
1672630	O	Diff Lock Both Axles (Air Rocker Switch occupies the space of one gauge)	1,867	59
1680030	O	Veeder Root Hubodometer, Miles	64	0
1680280	O	Bendix Smart ATC Traction Control	233	2

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Data	Code	Description	\$:List	Weight
1680470	O	Lube Pump, Drive Axle(s)	295	35
1680490	O	Gusseted Cam Brackets, Drive Axle(s)	77	2
1682420	O	ISO 3731 Connector Trailer ABS Power	95	8
1682710	O	Anti-Lock Braking System (ABS) 6S6M ABS-6	381	35
1682870	O	12ft Coiled ABS Cable, (2) ISO 3731 Plugs (Requires 1682420 ISO Connector And Coiled A&E Lines)	119	0
1684200	S	Synthetic Axle Lubricant All Axles The conventional model product line includes Fuel Efficient Cognis EMGARD FE75W-90 which provides customers performance advantages over current synthetic lubricants with reduced gear wear and extended maintenance intervals, resulting in increased uptime. In addition, the lubricant provides improved fluid flow to protect gears in extreme cold conditions and withstand the stress from high temperatures, extending component life.	0	0
1687010	O	Air Cam Rear Drum Brakes 16.5x7 Inc automatic slack adjusters & outboard mounted brake drums.	0	0
1704330	O	Ratio 4.33 Rear Axle	0	0
1821980	O	Peterbilt Low Air Leaf 40,000 lb, 54in AS Light Weight	2,158	145
1922260	O	Dash Mounted Dump Valve with Indicator Light For use with air suspension (occupies the space of one gauge)	45	2
1922390	O	Heavy-Duty Tracking Rods For use with Peterbilt Air Leaf, Low Air Leaf, Low Low Air leaf, or 40,000 lb Air Trac (standard on 44,000 lb Air Trac).	28	11
Engine & Engine Equipment				
2048807	O	C13 470/2100 485@1800 1650@1200 Includes alum flywheel housing. N20140 P002 87....Max Vehicle Speed Limit N20200 P007 30....Low Cruise Control Limit N20220 P006 87....High Cruise Control Limit N20240 P024 0....Auto Retarder in Cruise N20260 P008 Latch Engine Retarder Mode N20280 P050 0....Eng Retarder Min Veh Speed N20320 P009 1....Idle Speed Limit N20340 P010 1400..Idle RPM Limit N20560 P021 0....Idle Shutdown Time N20580 P032 Yes...Allow Idle Shutdown Override N20600 P022 Shdwn Engine Monitoring Mode N20620 P023 Yes...Low Coolant Level Sensor	5,672	584
2114420	O	Fuel Primer Pump, CAT Engines	84	2
2140220	O	2008 CARB Engine Idling Compliance DECLINED By Dealer/Customer.	0	0
2141000	O	Steel Front Engine Support IRO Standard Aluminum	459	19
2142240	O	Provisions For Quick Disconnect Oil Drain System RH Frame Mounted	124	0

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Data	Code	Description	\$ List	Weight
2511450	O	270 Amp Alternator, Standard Brush 12 Volt system with circuit protection for reliable easy maintenance & service. Weather pack silicone sealed electrical chassis connectors enhance value, durability, reliability. Wires numbered every 4" or less.	768	19
2521090	O	Immersion Type Pre-Heater 110-120V Phillips	95	2
2522050	O	PACCAR 12V Starter	0	0
2535040	O	3 Optima DT31T Batteries 2700 CCA Threaded Stud type terminal, AGM (Absorbent Glass Material). Stranded copper battery cables are double bight (00) or larger to reduce resistance.	530	6
2539090	O	The Big Switch Battery Disconnect Switch mounted on back of battery box	141	4
2539280	O	Battery Jumper Terminals Mtd BOC/BOS Put ID Tags on Pos/Neg Connection (Includes Dust Cap)	180	6
2744110	O	16.1 CFM Air Compressor CAT engines.	0	0
2811140	O	CAT Compression Brake CAT Engines	2,291	90
2925930	O	High Efficiency Fuel/Water Separator, Heated 12V without coolant lines	564	15
3010520	O	Air Inlet Shut Off (AISO) Available with CAT C13, or C15 engines. The AISO uses a spring loaded door within the air intake system to shut down the engine when activated by the engine ECM. The AISO is intended to prevent the engine from over-speeding due to combustible gas in the ambient air and reduce the potential for engine damage. The AISO is recommended for units hauling flammable materials or operating in a potentially fuel rich environment such as bulk fuel loading facilities, mining, refineries, or petrochemical plants.	3,470	8
3114270	S	High Efficiency Cooling System Silicone radiator & heater hoses enhance value, durability, & reliability. Constant tension band clamps reduce leaks. Clima Tech extended life coolant extends maintenance intervals which reduces maintenance costs. Anti-freeze effective to -30 degrees F helps protect the engine. Low coolant level sensor warns of low coolant condition to prevent engine damage.	0	0
3291680	S	1 Donaldson Air Cleaner Firewall Mounted Molded rubber air intake connections with lined stainless steel clamps seal to prevent contaminants in air intake.	0	0
3366380	O	Exhaust Dual Side of Cab (DPF RH under cab). Includes DPF Tool Box RH under cab and full round stainless steel exhaust guards.	1,411	149
3381770	O	Curved Tip Standpipe(s)	71	0
3387810	O	42in Ht, 7in Dia Chrome Plate Stl Standpipe(s)	83	6

Transmission & Clutch

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Data	Code	Description	\$ List	Weight
4052090	O	Allison 4500 RDS-P Rugged Duty Service Includes Rear Transmission Support, TranSynd Transmission Fluid, and Water Oil-Heat Exchange. Also includes new features that monitor the transmission fluid, filter and clutch condition. Will display percent life remaining for the transmission fluid, filter and clutches on the shift selector. This information may be displayed using the Mode and Up and Down buttons. A wrench icon will also be included to indicate when the transmission fluid, filter or clutches need servicing. (Suited for vehicles operating on/off highway and/or requiring PTO operation)	27,697	260
4210190	O	1810 HD Driveline With Single Midship Bearing with 4.5in.x .180 wall tubing	976	330
4256740	O	Allison 6-Speed Configuration - Wide Ratio Gears Allison 4500 Trans only	0	0
Air & Trailer Equipment				
4510790	O	Bendix AD-IP EP Air Dryer with Heater Extended Purge (for use with higher consumption applications). Includes Single-Bolt Dessicant Cartridge and wet Air Tank.	210	30
4520120	O	Bendix DV2 Moisture Ejector on Wet Tank	46	4
4520420	O	Berg Pull Cord Drain Valve(s) -All Air Tanks	8	0
4540100	O	Wire Braid Chassis Hose	514	55
4543330	O	Polished Alum Air Tanks Outside Frame Rails Exposed air tanks outside the frame rails will be polished aluminum. Air tanks mounted inside the frame rails or covered by other components will be either painted aluminum (4543340) or painted steel (4543320) air tanks depending on air tank option selected.	186	0
4543340	O	Painted Aluminum Air Tanks All air tanks are aluminum with painted finish except when Code 4543330 Polish Aluminum Air Tanks is also selected (then exposed air tanks outside the frame rails will be polished aluminum). Peterbilt will determine the optimal size and location of required air tanks. Narratives requesting a specific air tank size or location will not be accepted for factory installation. See ECAT to determine number or location of air tanks installed.	546	-35
4543440	O	Clear Outside Frame of All Air System Components RH BOC	40	0
4543460	O	Clear Inside Frame of All Air System Components RH BOC	40	0
4611630	O	Chroming of Hose Tenna	17	0
4611930	O	Body Connections 5ft BOC Junction Box contains light and power circuits for Body Connections located 5ft from BOC.	148	6
4612800	S	Trailer Hand Valve	0	0
4612810	O	12ft A&E Lines Coiled & Two 7-Way Plugs BOC/BOS socket	130	8
4614810	S	A&E Connections BOC/BOS with Hose Tenna	0	0
4620080	O	7th Wire of 7-Wire Cable Hot at All Times w/ABS	47	0

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Data	Code	Description	\$ List	Weight
Tires & Wheels				
5058720	O	FF: MN 16ply 11R22.5 XZA-3	326	17
5158400	O	RR: MN 14ply 11R22.5 XDN-2	1,188	156
5190008	O	Code-rear Tire Qty 08	0	0
5222640	O	FF: Alcoa 883640 Plt 22.5x8.25 Alm Whl Pilot Mount, 7,400 lb. load rating per wheel.	531	-59
5322640	O	RR: Alcoa 883640 Plt 22.5x8.25 Alm Whl Pilot Mount	2,124	-236
5390008	O	Code-rear Rim Qty 08	0	0
5407640	O	FF: Polished Wheels Polish outer surface of outer wheel.	83	0
5407660	O	RR: Polished Wheels - Tandem Drive Polish outer surface of outer wheel.	310	0
5410140	O	FF: Dura-Bright XBR Technology Finish outer surface of outer wheel. Includes wheel guards. Available with 883640, 983640, 886660, 986660, 883620, 983620, 886650, 986650, 883160, 983160, 893630, 893640, 985600 wheels, or 823640/823650 duplex wheels. Requires polished wheel option.	291	0
5410160	O	RR: Dura-Bright XBR Technology Finish Tandem Axle outer surface of outer wheel. Includes wheel guards. Available with 883640, 983640, 886660, 986660, 883620, 983620, 886650, 986650, 883160, 983160, 893630, 893640, 985600 wheels, or 823640/823650/841600 duplex wheels. Requires polished wheel option.	806	0
Fuel Tanks				
5552190	S	26in Aluminum 100 Gallon Fuel Tank RH BOC Paddle handle filler cap with threadless filler neck. Top draw fuel plumbing reduces chance of introducing air into the fuel system during low fuel level conditions due to the central placement of fuel pickup tube. Wire braid fuel lines increase durability & reduce potential for leaks.	0	0
5556190	S	26in Aluminum 100 Gallon Fuel Tank LH BOC Paddle handle filler cap with threadless filler neck. Top draw fuel plumbing reduces chance of introducing air into the fuel system during low fuel level conditions due to the central placement of fuel pickup tube. Wire braid fuel lines increase durability & reduce potential for leaks.	0	0
5603100	O	Location RH BOC 100 Gallon	0	0
5604100	O	Location LH BOC 100 Gallon	0	0
5650140	O	Fuel Tank Fill Rear Not available on under cab fuel tanks.	0	0
5650820	O	Polish (2) Aluminum Fuel Tanks	575	0
5652830	O	Polish All Fuel/Hydraulic Tank Straps	103	0
5652840	O	Locking Fuel Tank Cap(s)	25	0

Battery Box & Bumper

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Data	Code	Description	\$ List	Weight
6010030	S	Aluminum Battery Box, Non-Slip Step LH Under Cab Includes diamond pattern block shaped cover in Traditional/Vocational models and a smooth finish tapered cover on Aerodynamic Models.	0	0
6030150	O	Rubber Battery Pad In Bottom Of (1) Battery Box (mat in box that holds batteries only)	48	4
6030540	O	Polishing Battery/Tool Box(s), DPF Cab Entry Complete	414	0
6040520	S	DPF Tool Box, Non-Slip Step RH Under Cab	0	0
6113030	S	Aero Alum Stainless Steel Clad Bumper Bright Finish. Includes two tow pin cutouts.	0	0
Cab & Equipment				
6515550	S	Alum Cab 110in BBC Fiberglass Hood SBFA Fiberglass fenders w/polished crown, spring tilt assist. Proprietary anti-blow-down locking mechanism that keeps hood open during servicing & prevents unintentional closing. Hood latch each side secures hood to cowl. Proprietary all-alum cab is light weight & durable for long service life. One-piece roof reduces potential for leaks. Two-piece windshield for cost effective windshield replacement. Lap seam construction & aircraft fasteners has greater clamp load than rivets. Bulkhead style doors provide virtually water-tight, rattle-free performance. Extruded alum door frames for strength & durability. Full length, heavy-duty piano-type stainless steel door hinges & pins provide durability. View window in RH door for safety. Electric windshield wipers & washers w/intermittent wiper function. Grab handles mtd on cab LH & RH for cab access. Convex mirror over RH door & below each rear view mirror for improved visibility & safety.	0	0
6540120	O	Severe Service Cab Package #1 Includes alum side skins, alum rear skin, alum windshield mask, steel firewall, steel front floor sheet, steel isolator insert.	26	48
6540160	O	Thermal Insulation Package in Cab Includes thick, closed-cell foam in floor, special mylar-faced foam in walls and roof structure.	37	2
6540580	O	Remote Keyless Entry System For use with ProBilt Interior, Prestige Interior, or Model 387. Includes power door locks. This system provides the convenience of a 2-button remote device (two key fobs are included) that will lock or unlock the driver and passenger doors. It has a range of up to 30 feet and uses random signal technology to safeguard the entry signal. Pressing the lock button will lock both the driver and passenger doors. Pressing the unlock button once will unlock the driver's door and pressing this button a second time will unlock the passenger door. The marker lights will illuminate to visually confirm the doors have been locked or unlocked. No alarm function is included.	259	2

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Printed:	5/1/2009 8:19:20 PM	Complete	Model Number:	Model 384
Effective Date:	Jan 1, 2009		Quote/DTPO/CO:	Q21480141
Prepared by:	ID: plousec		Version Number:	19.20



Data	Code	Description	\$ List	Weight
7230110	O	Side Window RH-Standard Tint-36in Sleeper	221	.8
7230680	O	Power Lift Windows - Both Doors For use with ProBilt or Prestige Interior	112	10
7322010	S	Combo Fresh Air Heater/Air Conditioner with radiator mounted condenser, dedicated side window defrosters, Bi-Level Heater/Defroster.Controls, 54,500 BTU/HR, and silicone heater hoses.	0	0
7322030	O	Sleeper Heater/Air Cond w/Controls in Sleeper for use w/36in sleeper.	968	41
7330700	O	Peterbilt Comfort Control - Cab	24	6
7330710	O	Peterbilt Comfort Control - Sleeper	122	0
7410040	O	Outside Sunvisor Stainless Steel	135	4
7561180	S	Aero Mirrors Ea Side Htd & Mtrzd 4-Way Adjustable Bright Finish with Convex	0	0
7565180	O	Polished Lower Mirror Bracket Covers	12	0
7620630	O	(2) Air Horns 30in Chrome - Round w/Horn Shields	97	6
7725380	O	ConcertClass Audio System with CD	542	2
7740100	O	Cobra 40 Channel CB Radio w/Integral Speaker Includes illuminated front panel.	302	11
7748680	O	CB Antenna Brackets and Wire RH/LH Mirror	73	0
7749110	O	Mount CB Speaker LH Rear Corner Cab Headliner	36	2
7788140	O	Radio Antenna Mounted on LH Mirror Bracket	50	0
7850210	O	Plug-In Auto Reset Circuit Breaker in place of fuses in junction box.	18	0
7850310	O	Omit Cigar Lighter, Ash Tray and Recaptacle	0	0
7850560	O	Additional 12V Power Outlet-Dash Mounted For use with ProBilt or Prestige Interior (Standard on Platinum Interior)	16	0
7851040	O	Removable Bugscreen Behind Grille	75	2
7851190	O	Dual Door Stops Driver and Passenger	175	2
7851480	S	Peterbilt Electric Windshield Wipers with Intermittent Feature	0	0
7870070	O	Side Trim Tabs for Peterbilt Fairing Gray Finish Only	342	24
7870240	O	Sleeper Extenders Low Roof Includes 18 inch Extender for 36in/48in/63in Sleeper.	273	26
7871110	O	Peterbilt Roof Fairing 36in Sleeper Gray Finish, without Trim Tabs. Fairings do NOT include cutouts for roof mounted items (horns, etc.). Finishing and mounting of Roof Fairings is the dealer's responsibility.	1,784	103
7900070	O	5 Lb 3a:40bc Fire Extinguisher Mounted in baggage compartment.	65	8
7900090	O	Triangle Reflector Kit Shipped Loose	15	13

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Data	Code	Description	\$ List	Weight
7901140	O	Backup Alarm (87-112dB) Self Adjusting	121	6
8011120	O	Oil Temp Gauge Trans - Main Allison Transmission	0	0
8011220	O	Axle Temp Gauges Tandem Drive	176	2
8011390	O	Oil Temperature Gauge - Engine	42	0
8012240	O	Guard(s) for Rear Axle Heat Gauge	35	2
8021010	O	Air Application Gauge	78	0
8021050	O	Air Restriction Gauge - Dial Type	162	0
8022150	O	Fuel Filter Restriction Gauge	123	0
8032420	O	Buzzer on Air Suspension Dump Valve Requires Dash Mounted Dump Valve Code 1922260	22	0
8071190	O	Digital Alarm Clock Sleeper Mounted	126	2
8071280	O	Suspension Pressure Gauge	92	2
8071870	S	Main Instrumentation Cluster w/Graphics Display Includes speedometer with trip odometer, tachometer with hourmeter and outside air temperature display, voltmeter, engine oil pressure, engine coolant temperature, fuel level, primary and secondary air pressure gauges. Includes standard warning light package: high water temperature, low oil pressure, and low air pressure warning lights w/audible alarms, high beam, turn signal, low fuel, parking brake, and ice warning indicators; seat belt reminder; rocker switches with long-life LED indicators; multi-function turn stalk with flash-to-pass feature (right mode flashes headlights and marker lights; day mode flashes headlights only), intermittent windshield wiper and headlamp beam control.	0	0
8072560	O	(1) Additional Dash Switch with Relay Includes 2 ft wire coiled LH front under cab at firewall.	52	0
8075000	O	Custom Nameplate Use narrative, maximum 2 lines, 25 characters per line. N8070 San Antonio Fire Department	100	0
8111110	S	Headlights Composite Fender Mounted w/Integral Park, Turn, and Side Marker	0	0
8120980	O	Marker Lights (5) Aero LED (Light Emitting Diodes)	0	0
8131570	O	Driving Lights (2) Peterbilt recessed in bumper	216	0
8133500	O	Switch on Dash for Light in Sleeper (In addition to the standard switch)	69	0
8133960	O	Daytime Running Lights (Required on Canadian units)	76	0
8140350	O	Trucklite 44030R2 Bracket Mtd LED Stop/Turn/Tail with 40204 backup, brkt mtd LH/RH EOF	130	2
8141140	O	Add'l Turn Signals Mtd Under Rear Corners BOC/BOS	118	2
8151130	O	Load Lights (2) Flush Mounted Low Inboard Loc A	89	4

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Effective Date: Jan 1, 2009 Quote/DTPO/CO: Q21460141
Prepared by: ID: plousec Version Number: 19:20



Data	Code	Description	\$ List	Weight
Paint				
8500690	O	Paint Color Selection within Paint Deck N8512 Delete	-200	0
8530780	O	(1) Color Dupont Two Stage - Cab/Hood/Sidr Base Coat/Clear Coat N8534 Replace Code L0417EB N8535 With P3061EB "Candy Apple Red" N8536 White Done by RTC N85020 1 - L0417EB DARK MAROON E N85200 FRAME N0001EA BLACK N85300 WHEEL ALUM	450	0
8531320	O	Dupont Two Stage Effect - Metallic/Pearl N8538 Delete	400	0
Miscellaneous				
9409004	O	36in Sleeper / Prestige Interior (3M)	0	0

Total Adjusted Price (W/O Freight & Warranty) \$222,360
 Freight Charge \$1,850
 Options Not Subject to Discount \$0
 Total Weight 18446#

Prices and Specifications Subject to Change Without Notice.

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 Effective Date: Jan 1, 2009 Quote/DTPO/CO: Q21460141
 Prepared by: ID: plousec Version Number: 19.20



RUSH TRUCK CENTER, HOUSTON* H600
10200-N. LOOP EAST

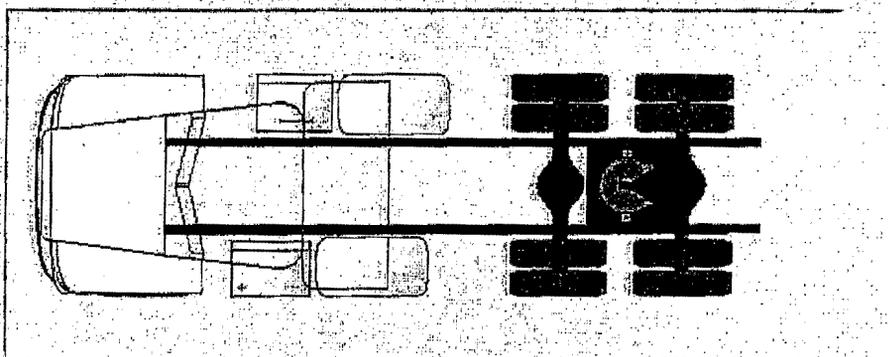
HOUSTON, Texas United States 77029-1414
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Phone: (210) 207-0184
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Contact Email: sheldon.belyeu@sanantonio.gov
Prepared for: Sheldon Belyeu

Fuel Tank Report

Summary

Right Left



Top View Side View Left Side Available Space: 21.05 in. Right Side Available Space: 12.25 in.

Position	Description	Price	Weight
RH Under	DPF Tool Box, Non-Slip Step RH Under Cab	0	0
LH Under	Aluminum Battery Box, Non-Slip Step LH Under Cab	0	0
RH BOC	26in Aluminum 100 Gallon Fuel Tank RH BOC	0	0
LH BOC	26in Aluminum 100 Gallon Fuel Tank LH BOC	0	0

This screen shows an approximate representation of chassis components and is not intended to display precise positions of components. Relative component locations and sizes may vary somewhat from this illustration.

Unpublished options may require review/approval.

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Printed:	5/1/2009 8:28:58 PM	Complete	Model Number:	Model 384
Effective Date:	Jan 1, 2009		Quote/DTPO/CO:	Q21480141
Prepared by:	ID: plousec		Version Number:	19.20



RUSH TRUCK CENTER, HOUSTON* H600
10200 N. LOOP EAST

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Prepared for: Sheldon Belyeu

Swing Clearance

The diagram illustrates the swing clearance geometry. It shows a truck cab on the left and a trailer on the right. A dashed arc represents the 'swing radius' of the trailer. The 'trailer width' is shown as a horizontal line across the trailer. The 'swing clearance' is the vertical distance between the bottom of the trailer and the ground. The 'bogie length' is the distance from the centerline of the bogie to the rear of the trailer.

Truck and Trailer Data	
Description	Dim (in)
Wheel Base	210
Trailer Width	96
Trailer Kingpin Setting	36
Corner Radius	1
Fifth Wheel Slide Length	24

Fifth Wheel Position	
Rearmost Fifth Wheel Location:	5 in

The value is measured from the centerline of the bogie.
Negative dimensions are behind the bogie centerline.

Jack Knife Allowance and Dip Angle	
Jack Knife Allowance:	4 in
Dip Angle Setting:	5 Degrees

Swing and Dip Clearance	
*Available Swing Clearance:	17 inches
Max Allowable Fwd 5th Wheel Setting:	36 in
Max Dip Angle:	10 Degrees

*Assumes Furthest Forward Available 5th Wheel Setting

Vehicle Components	
Component Checked	Status
18in. Slip Extnr - UltraCab	Pass
Sleeper Roof - 36in.	Pass
Cab Roof - Class 8 Conventional	N/A

Available swing clearance shown includes the Peterbilt recommended swing and dip clearance of 7 inches for day cabs and low roof sleepers and 10 inches for high roof sleepers.

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Printed:	5/1/2009 8:29:18 PM	Complete	Model Number:	Model 384
Effective Date:	Jan 1, 2009		Quote/DTPO/CO:	Q12960057
Prepared by:	ID: plousec		Version Number:	19.20



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10200 N. LOOP EAST

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Prepared for: Sheldon Belyeu

Vehicle Weight Rating

Front Axle

Component	Code	Description	Weight (lbs)
Axle	1011340	Dana Spicer E13221 13,200 lb, 3.5in Drop	13,200
Springs	1111200	Taper Leaf Springs, Shocks 13,200 lb	13,200
Power Steering	1233050	Power Steering TRW TAS85	16,000
Hubs, Drums, Brakes	1353500	PHP10 Aluminum LMS Hubs	36,000
Tires	5058720	FF: MN 16ply 11R22.5 XZA-3	13,220
Wheels	5222640	FF: Alcoa 883640 Plt 22.5x8.25 Alm Whl	14,800

Requested Front Axle Rating is 13,200

Front Axle Weight Rating is limited to 13,200 #

Rear Axle

Component	Code	Description	Weight (lbs)
Axle	1523310	Dana Spicer DSH40 40,000 lb, High Performance 40	40,000
Hubs, Drums, Brakes	1616220	PHP10 Alum LMS Hubs	69,000
Parking Brakes	1631310	Parking Brakes (Axle Package)	70,000
Suspension	1821980	Peterbilt Low Air Leaf 40,000 lb, 54in AS	40,000
Tires	5158400	RR: MN 14ply 11R22.5 XDN-2	46,720
Wheels	5322640	RR: Alcoa 883640 Plt 22.5x8.25 Alm Whl	59,200

Requested Rear Axle Rating is 40,000

The Rear Axle Weight Rating is limited to 40,000 #

Tire rating is based on tire psi. Tire psi is based on the max wheel psi. The tire psi cannot exceed the wheel max psi.

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Printed:	5/1/2009 8:29:43 PM	Complete	Model Number:	Model 384
Effective Date:	Jan-1, 2009		Quote/OTPO/CO:	Q22960336
Prepared by:	ID: plousec		Version Number:	19.20



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10200 N. LOOP EAST

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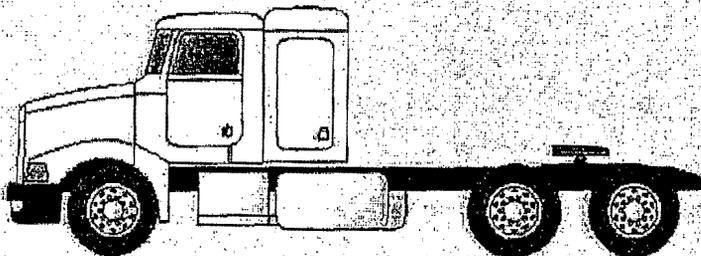
San Antonio Fire Department
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Prepared for: Sheldon Belyeu

Weight Distribution

Weight Distribution

Actual performance of a specific unit can be affected by your operating conditions. The performance calculations should only be used as a guideline. Typical accuracy of a weight estimate is +/- 2% and there is no guarantee as to the accuracy of the estimate for this spec.

Model: Model 384
Quote/DTPO/CO Number: Q22960336



Recommended Fifth Wheel Location is 13 in. from the centerline of the drive axle(s).

Weight (lbs)	Front	Rear	Total
Chassis	10083	8063	18146
Tools/Driver	262	93	375
Fuel	722	718	1440
Payload	2113	31126	33239
Total	13200	40000	53200
Specify Ground Load	13200	40000	

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Printed: 5/1/2009 8:30:02 PM
Effective Date: Jan 1, 2009
Prepared by: ID: plousec

Complete

Model Number: Model 384
Quote/DTPO/CO: Q22960336
Version Number: 19.20

Rush Truck Centers of Texas, L.P.
San Antonio Fire Department Special Operations Prime Mover

Peterbilt 384 Tractor [See Eleven page Chassis Specification]

BOXES

There will be two (2) polished aluminum tool boxes mounted on the frame (one each side) in front of the axles.

TRAILER HITCHES

Mounted on the rear of the frame rails, will be a plate that contains a Class 4 2" receiver and a 30,000 lbs pintle hitch.

There will be two (2) D rings for attachment of safety chains.

There will be a 7-way round electrical plug receiver, the pins will be flat style, similar to the units installed on factory 1 ton trucks.

CAB

CAB CONTROLS

PAINT

The upper portion (from the bottom of the cab windows upward) of the cab will be painted PPG FTB 91776 White, base coat/clear coat white.

HEADACHE RACK

There will be a Headache Rack - 68" x 80" with all specified equipment will be installed behind the sleeper.

ELECTRICAL

A 75 amp relay shut off switch will be provided for all battery direct components as shown on the electrical drawing provided by the customer. A toggle switch with a red safety lock will control the relay that will be provided for all battery direct components as shown on the electrical drawing provided by the customer.

A switch panel will be installed that will control all of the emergency/auxiliary lighting. It shall include switches for emergency lights, deck lights, and 240 volt lights.

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San Antonio Fire Department Special Operations Prime Mover

Page Two.(2)

EMERGENCY LIGHTING PACKAGE
LIGHT BAR

A Whelen LED lightbar will be mounted on the cab roof.

Whelen Freedom LED lightbar part #'s:

1	FX2RRRR
4	9LLTH60
5	FLDRR
1	FLDCC

The length shall be 60".

The lightbar will include the following:

- Four (4) red flashing forward facing LED modules.
- Two (2) clear flashing forward facing LED modules.
- Two (2) red flashing front corner LED modules.
- Two (2) red flashing rear corner LED modules.

All the lenses will be clear.

One (1) switch located in the cab, on the switch panel, will control this lightbar.

To meet NFPA requirements, the clear warning lights will be disabled when the parking brake is set.

HEADLIGHT FLASHER

WHLEN: UHF2150A

The high beam headlights will flash alternately between the left and right side, with a control switch located on the cab instrument panel.

Alternating function will be controlled by the programming of the ECU.

The flash mode will automatically cancel when the hi-beam headlight switch is activated and when the parking brake is set.

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San Antonio Fire Department Special Operations Prime Mover

Page Three (3)

WARNING LIGHTS (Headache Rack)

WHELEN: L31HRF LED BEACON

Two (2) Whelen, Model RB6T*P, warning lights will be provided at the rear of the truck, located one (1) on each side.

One (1) switch located in the cab on the switch panel will control these lights.

The color of the lights will be both domes red.

The rear warning lights will be mounted on top of the headache rack.

DECK LIGHTS

Two (2) 6.00" Unity AG deck lights with swivel mount will be provided at the rear of the headache rack, one (1) each side. They will both have flood style light bulbs.

PERIMETER SCENE LIGHTS, BODY

There will be a total of four (4) Truck-Lite, model 60 LED, grommet mount, weatherproof lights provided on the apparatus. Two (2) lights will be provided under the front bumper and two (2) lights will be provided under cab entry steps. The lights will be spaced one (1) each side of apparatus and have a clear lens. The perimeter scene lights will be activated when the headlights are on.

BACK-UP CAMERA

A Safety Vision SV-CLCD70B/SV-CLCD56B color back-up camera system will be installed with matching hooded monitor.

The camera will be mounted on the center of the headache rack. The location of the monitor will be determined at the pre-construct conference.

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Page Four (4)

LOWER ZONE LOWER LIGHTING

Six (6) Whelen M6RC model 60*02F*R flashing "Super" LED lights will be located at the following positions:

Two (2) lights, one each side on the front bumper - red Super LED/red lens each side.

Two (2) lights, one each side of the cab - blue Super LED/blue lens each side.

Two (2) lights, one each side of the sleeper - red Super LED/red lens each side.

The above six (6) lights will meet or exceed the lower level optical warning and optical power requirements of NFPA.

The lights will be controlled by a lighted switch on the cab instrument panel.

These lights will be with three (3) pair of M6FC M Series flange kits.

SIREN

A Whelen, Model: 295HFSA1 295SLSA1, electronic siren with noise canceling microphone will be provided.

Siren head will be located on a swivel bracket mounted on the headliner so that it is accessible to both the driver and officer. The swivel bracket will be capable of rotating a minimum of 180 degrees.

SPEAKERS

There will be two (2) speakers recessed in the front bumper. Each speaker will be a Whelen, Model SA122FMA, cast aluminum, 100-watt, flange-mount with natural aluminum finish. Each speaker will be connected to the siren amplifier.

BOX LIGHT

There will be a Streamlight SL 45 orange box lights with charger installed. Exact location will be determined at the pre-construct conference.

DRIVING LIGHTS

There will be two (2) driving lights installed in the front bumper.

GENERATOR SYSTEM

There will be a Multiquip 20 kW (25 kVA) Ultra Silent Diesel Generator installed behind the sleeper.

Exact mounting location will be determined at the pre-construct conference.

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Page Five (5)

240 VOLT LIGHTING

The apparatus will be equipped with non-telescoping Fire Research Focus Model FCS70 M12 quartz tube floodlights. Each light head will be 240 volt, 1000 watts, with a 4.2 amp draw. The light heads will be fixed.

A total of two (2) will be provided. They will be mounted, one each side, on the headache rack, facing outward.

ELECTRICAL BOX

A breaker box with circuit breakers will be determined at the pre-construct conference.

A weather-resisted power panel with Six (6) 110v receptacles, Two (2) 4 prong 50 amp receptacles, a set of lugs big enough to handle double 0t wire, Two (2) female Fire Power connectors and a set of cam locks that are red, black, white, and green and will be mounted on the outside of the generator.

The box will have a light for nighttime visibility and will have a door that can be closed to prevent water from getting in.

GRAPHICS/STRIPING PACKAGE

Three (3) reflective stripes will be provided along the sides of the hood, cab and sleeper. The reflective band will consist of a 1.00" white stripe at the top with a 1.00" gap then a 6.00" white stripe with a 1.00" gap and a 1.00" white stripe on the bottom. A 4.00" band will be provided at the rear of the apparatus.

A "KEEP BACK 500 FEET" sign will be mounted at the rear of the apparatus with 4" gold reflective lettering.

Red/Yellow reflective chevron striping will be installed on the rear frame crossmember.

There will be red reflective stripes on the flat surfaces of the battery boxes and chassis steps.

The following lettering "TECH SVCS", "SAN ANTONIO", and "TECHNICAL SERVICES" will be installed in 4" gold with black outline reflective letters on the front hood, and the side of the cab.

Rush Truck Centers of Texas, L.P.
San Antonio Fire Department Special Operations Prime Mover

Page Six (6)

GRAPHICS/STRIPING PACKAGE (Continued)

There will be two (2) SAFD door emblems mounted on the sides of the front cab door area.

There will be two (2) Eagle emblems mounted on the sides of the front hood area.

All of the above pages of information and supplies and installation will be included in our pricing offer. All work will be done here at Rush Truck Center, Houston and the person of contact is either: Charlie Plouse – Account Manager – (281) 460-7844 or Herschel Williams – Service Advisor – (281) 703-1329.