LOC/jlm
03/05/15
Item No. 9

AN ORDINANCE 2015-03-05-0156

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF $77,000.00: (A) EXCELL ENVIRONMENTAL, INC. D/B/A EXCELL FUELING SYSTEMS FOR UNDERGROUND TANK/LINE TIGHTNESS TESTING AND RED JACKET LEAK DETECTOR TESTING, AND (B) SAT RADIO COMMUNICATIONS, LTD D/B/A INDUSTRIAL COMMUNICATIONS FOR INSTALLS, REMOVALS, REPAIRS OF EQUIPMENT FOR FIRE AND OTHER CITY VEHICLES.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies to furnish the City with: A) Excell Environmental, Inc. d/b/a Excell Fueling Systems for underground tank/line tightness testing and red jacket leak detector testing and B) SAT Radio Communications, Ltd. d/b/a Industrial Communications for installs, removals, repairs of equipment for fire and other city vehicles; and

WHEREAS, this ordinance approves two low bid contracts; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids from the following companies to furnish the City with: A) Excell Environmental, Inc. d/b/a Excell Fueling Systems for underground tank/line tightness testing and red jacket leak detector testing and B) SAT Radio Communications, Ltd. d/b/a Industrial Communications for installs, removals, repairs of equipment for fire and other city vehicles on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2015 budget approved by City Council, and future fiscal year expenditures are contingent upon future City council budget approvals.

SECTION 3. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 5th day of March, 2015.

M A Y O R
Ivy R. Taylor

ATTEST:

Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:

Martha G. Sepeda, Acting City Attorney

Agenda Item:	**9 (in consent vote: 6, 7, 8, 9, 10, 11, 12, 13, 14, 15)**
Date:	03/05/2015
Time:	03:01:31 PM
Vote Type:	Motion to Approve
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of $77,000.00: (A) Excell Environmental, Inc. d/b/a Excell Fueling Systems for underground tank/line tightness testing and red jacket leak detector testing, and (B) SAT Radio Communications, LTD d/b/a Industrial Communications for installs, removals, repairs of equipment for fire and other City vehicles. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Trevino	District 1		x				
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				x
Rey Saldaña	District 4	x					
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x			x	
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				

EXHIBIT I

ANNUAL CONTRACT
TABLE OF CONTENTS

March 5, 2015 **RFCA # 15-1674**

COMMODITY	VENDOR
Contracts procured on the basis of low bid:	
A. Underground Tank/Line Tightness Testing and Red Jacket Leak Detector Testing	Excell Environmental, Inc. d/b/a Excell Fueling Systems
6100005350 MAB	Entire Bid
April 1, 2015 through September 30, 2018 with two, one year renewal options	Estimated Amount: $17,000.00 annually; $85,000.00 contract period
B. Installs, Removals, Repairs of Equipment for Fire and Other City Vehicles	SAT Radio Communications, LTD d/b/a Industrial Communications
6100005362 LM	Entire Bid
April 1, 2015 through June 30, 2018 with two, one year renewal options	Estimated Amount: $60,000.00 annually

City of San Antonio Bid Tabulation

Opened:	January 21, 2015		
For:	Annual Contract for Underground Tank/Line Tightness Testing & Red Jacket Leak Detector Testing		**Non-Local**
			Excell Environmental, Inc. d/b/a Excell Fueling Systems
6100005350		MB	1113 A Regal Row
Item	**Description**	**Estimated Annual Quantity**	Austin, TX 78748 512-280-5230
1	Tank and Supply Lines Inspection Test Tank Size:		
A	1,000 Gallons	4	
	Price per Each		$375.00
	Total Price		$1,500.00
B	2,500 Gallons	1	
	Price per Each		$375.00
	Total Price		$375.00
C	4,000 Gallons	1	
	Price per Each		$375.00
	Total Price		$375.00
D	10,000 Gallons	4	
	Price per Each		$375.00
	Total Price		$1,500.00
E	12,000 Gallons	13	
	Price per Each		$375.00
	Total Price		$4,875.00
F	15,000 Gallons	2	
	Price per Each		$375.00
	Total Price		$750.00
G	20,000 Gallons	1	
	Price per Each		$375.00
	Total Price		$375.00
2	Red Jacket Line Leak Detector Test & Petro Tight Line Test	37	
	Price per Each		$125.00
	Total Price		$4,625.00
3	Red Jacket Line Leak Detector Test Only	37	
	Price per Each		$65.00
	Total Price		$2,405.00
	Payment Terms		Net 30
	Estimated Annual Total		$16,780.00
	Estimated Annual Award		**$16,780.00**

City of San Antonio Bid Tabulation

Opened:	December 19, 2014		
For:	Annual Contract For Installs, Removals, Repairs of Equipment for Fire and Other City Vehicles		
6100005362		LM	

Item	Description	Estimated Annual Quantity	LOCAL SAT Radio Communications, LTD d/b/a Industrial Communications 1019 E. Euclid Ave San Antonio, TX 78212 210-226-3682
1	**Fire Department Removal**		
1A	Arson Vehicle Standard (Removal)	4	
	Unit Price Each		$245.00
	Total Price		$980.00
1B	Administrative Vehicle Standard (Removal)	4	
	Unit Price Each		$245.00
	Total Price		$980.00
1C	Prevention Vehicle Standard (Removal)	4	
	Unit Price Each		$110.00
	Total Price		$440.00
1D	Command Vehicle Standard (Removal)	4	
	Unit Price Each		$880.00
	Total Price		$3,520.00
1E	First Responder/Squad Vehicle Standard (Removal)	6	
	Unit Price Each		$770.00
	Total Price		$4,620.00
2	**Fire Department Install:**		
2A	Arson Vehicle Standard (Install)	4	
	Unit Price Each		$660.00
	Total Price		$2,640.00
2B	Administrative Vehicle Standard (Install)	4	
	Unit Price Each		$640.00
	Total Price		$2,560.00
2C	Prevention Vehicle Standard (Install)	4	
	Unit Price Each		$220.00
	Total Price		$880.00
2D	Command Vehicle Standard (Install)	4	
	Unit Price Each		$3,080.00
	Total Price		$12,320.00
2E	First Responder/Squad Vehicle Standard (Install)	6	
	Unit Price Each		$2,640.00
	Total Price		$15,840.00
3	**Fixed Prices for Installations/Removals (Labor Only):**		
3A	Light Bar (Removal)	7	
	Unit Price Each		$55.00
	Total Price		$385.00
3B	Light Bar (Install)	7	
	Unit Price Each		$225.00
	Total Price		$1,575.00

City of San Antonio Bid Tabulation

Opened:	December 19, 2014		
For:	Annual Contract For Installs, Removals, Repairs of Equipment for Fire and Other City Vehicles		
6100005362		LM	LOCAL
			SAT Radio Communications, LTD d/b/a Industrial Communications 1019 E. Euclid Ave San Antonio, TX 78212 210-226-3682
Item	**Description**	**Estimated Annual Quantity**	
3C	Mobile Data Terminal W/Modem & Antennas (Removal)	7	
	Unit Price Each		$82.50
	Total Price		$577.50
3D	Mobile Data Terminal W/Modem & Antennas (Install)	7	
	Unit Price Each		$220.00
	Total Price		$1,540.00
3E	Vehicle Charger (Removal)	5	
	Unit Price Each		$35.00
	Total Price		$175.00
3F	Vehicle Charger (Install)	7	
	Unit Price Each		$125.00
	Total Price		$875.00
3G	Radio and Antenna (Install)	7	
	Unit Price Each		$165.00
	Total Price		$1,155.00
3H	Radio and Antenna (Removal)	5	
	Unit Price Each		$82.50
	Total Price		$412.50
3I	In-Cab Light (Install per light)	5	
	Unit Price Each		$110.00
	Total Price		$550.00
3J	Flashlight & Charger (Install)	7	
	Unit Price Each		$55.00
	Total Price		$385.00
4	**Labor for Repair and Service:**		
	Labor Rate for repair and services: For all other items not listed above to include non-standard installations/removals and repair service, excluding vehicle chargers and intercom headsets.	80	
	Unit Price per Hour		$70.00
	Total Price		$5,600.00
5	**Trip Charge:**		
	For vendor technician to travel to City location or facility (round trip)	40	
	Unit Price per Hour		$37.00
	Total Price		$1,480.00
	Payment Terms		Net 30
	Estimated Annual Total		$59,490.00
	Estimated Annual Award		**$59,490.00**