

AN ORDINANCE 2011-02-03-0080

**AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR ANNUAL GOODS AND SERVICES: (A) 911 AUTO CENTERS, LLC. FOR COLLISION REPAIR SERVICES FOR DAIMLER/CHRYSLER AUTOMOBILES & LIGHT DUTY PICK UP TRUCKS; (B) MISSION CHRYSLER JEEP DODGE FOR DODGE PLYMOUTH PARTS & SERVICE (SPRINTER VANS); (C) 911 AUTO CENTERS, LLC. FOR COLLISION REPAIR ON GENERAL MOTORS AUTOMOBILES AND LIGHT DUTY PICK UP TRUCKS; (D) INTERNATIONAL NAME PLATE SUPPLIES FOR VEHICLE GRAPHIC KITS; (E) REPUBLIC ITS FOR TRAFFIC SIGNAL HEADS; (F) SAT RADIO COMMUNICATIONS LTD. FOR INSTALLS, REMOVALS & REPAIRS OF EQUIPMENT FOR FIRE AND OTHER CITY VEHICLES; (G) SAT RADIO COMMUNICATIONS LTD. FOR REPAIRS OF ENHANCED VEHICLE CHARGERS AND (H) US DIGITAL DESIGNS, INC. FOR FIRE STATION ALERTING SYSTEM UPGRADES INCLUDING INSTALLATION AND MAINTENANCE.**

\* \* \* \* \*

**WHEREAS**, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

**WHEREAS**, these bids are from various companies to furnish the City with: (A) 911 Auto Centers, LLC. for collision repair services for Daimler/Chrysler automobiles & light duty pick up trucks; (B) Mission Chrysler Jeep Dodge for Dodge Plymouth parts & service (Sprinter vans); (C) 911 Auto Centers, LLC. for collision repair on General Motors automobiles and light duty pick up trucks; (D) International Name Plate Supplies for vehicle graphic kits; (E) Republic ITS for traffic signal heads; (F) SAT Radio Communications LTD. for installs, removals & repairs of equipment for Fire and other City vehicles; (G) SAT Radio Communications LTD. for repairs of enhanced vehicle chargers and (H) US Digital Designs, Inc. for fire station alerting system upgrades including installation and maintenance; and

**WHEREAS**, this ordinance approves 7 low bid contracts and 1 sole source contract; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The bids of various companies to furnish the City with (A) 911 Auto Centers, LLC. for collision repair services for Daimler/Chrysler automobiles & light duty pick up trucks; (B) Mission Chrysler Jeep Dodge for Dodge Plymouth parts & service (Sprinter vans); (C) 911 Auto Centers, LLC. for collision repair on General Motors automobiles and light duty pick up trucks; (D) International Name Plate Supplies for vehicle graphic kits; (E) Republic ITS for traffic signal heads; (F) SAT Radio Communications LTD. for installs, removals & repairs of

equipment for Fire and other City vehicles; (G) SAT Radio Communications LTD. for repairs of enhanced vehicle chargers and (H) US Digital Designs, Inc. for fire station alerting system upgrades including installation and maintenance on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Department.

**SECTION 2.** The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to various vendors. All current fiscal year expenditures will be in accordance with the FY 2011 budget approved by City Council and future fiscal year expenditures are contingent upon future City Council budget approvals. The combined estimated annual cost for the contracts listed on this ordinance is approximately \$889,000.00.

**SECTION 3.** This ordinance shall be effective immediately upon passage by eight affirmative votes; otherwise it shall be effective on the tenth day after passage hereof.

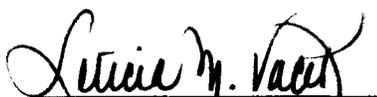
**PASSED and APPROVED** this 3<sup>rd</sup> day of February, 2011.



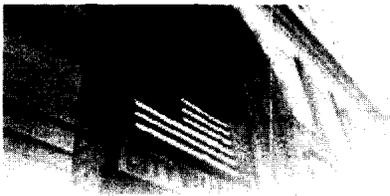
**M A Y O R**  
Julián Castro

**ATTEST:**

**APPROVED AS TO FORM:**

  
\_\_\_\_\_  
Leticia M. Vacek, City Clerk

  
\_\_\_\_\_  
Michael D. Bernard, City Attorney



Request for  
**COUNCIL  
ACTION**

City of San Antonio

## Agenda Voting Results - 6

<b>Name:</b>	6, 7, 8, 9, 12, 13, 15A, 15B, 15C, 15D, 15E, 15F, 17A, 17B, 17C, 19, 20A, 20B, 20C, 20D						
<b>Date:</b>	02/03/2011						
<b>Time:</b>	10:34:53 AM						
<b>Vote Type:</b>	Motion to Approve						
<b>Description:</b>	An Ordinance authorizing the following contracts establishing unit prices for annual goods and services: (A) 911 Auto Centers, LLC. for collision repair services for Daimler/Chrysler automobiles & light duty pick up trucks; (B) Mission Chrysler Jeep Dodge for Dodge Plymouth parts & service (Sprinter vans); (C) 911 Auto Centers, LLC. for collision repair on General Motors automobiles and light duty pick up trucks; (D) International Name Plate Supplies for vehicle graphic kits; (E) Republic ITS for traffic signal heads; (F) SAT Radio Communications LTD. for installs, removals & repairs of equipment for Fire and other City vehicles; (G) SAT Radio Communications LTD. for repairs of enhanced vehicle chargers and (H) US Digital Designs, Inc. for fire station alerting system upgrades including installation and maintenance. [Ben Gorzell, Chief Financial Officer; Janie Cantu, Director, Purchasing & General Services]						
<b>Result:</b>	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Mary Alice P. Cisneros	District 1		x			x	
Ivy R. Taylor	District 2		x				
Jennifer V. Ramos	District 3		x				
Philip A. Cortez	District 4		x				
David Medina Jr.	District 5		x				
Ray Lopez	District 6		x				
Justin Rodriguez	District 7		x				
W. Reed Williams	District 8		x				
Elisa Chan	District 9		x				
John G. Clamp	District 10		x				x

**ANNUAL CONTRACT  
TABLE OF CONTENTS**

**Exhibit I**

**February 3, 2011**

**RFCA # 7302**

COMMODITY

M/WBE

VENDOR

**Contracts procured on the basis of low bid:**

- |   |  |
|---|--|
| A. Collision Repair Services for<br>Daimler/Chrysler Automobiles & Light Duty<br>Pickup Trucks<br>A005-11-DDG<br>Upon award through December 31, 2013<br>with 2, 1 year options to extend | 911 Auto Centers, LLC.<br><br>Entire Bid<br><br>Estimated Amount: \$150,000.00<br>annually           |
| B. Dodge-Plymouth Parts & Service (Sprinter<br>Vans)<br>A072a-11-DDG<br>Upon award through September 30, 2012<br>with 2, 1 year options to extend   | Mission Chrysler Jeep Dodge<br><br>Entire Bid<br><br>Estimated Amount: \$50,000.00<br>annually       |
| C. Collision Repair on General Motors<br>Automobiles & Light Duty Pickup Trucks<br>A646-11-DDG<br>Upon award through December 31, 2013<br>with 2, 1 year options to extend                | 911 Auto Centers, LLC.<br><br>Entire Bid<br><br>Estimated Amount: \$150,000.00<br>annually           |
| D. Vehicle Graphic Kits<br>A810-11-CC<br>Upon award through March 31, 2012<br>with 2, 1 year options to extend  | International Name Plate Supplies<br><br>Entire Bid<br><br>Estimated Amount: \$55,000.00<br>annually |
| E. Traffic Signal Heads<br>A961-11-ATS<br>Upon award through March 31, 2013<br>with 2, 1 year options to extend   | Republic ITS<br><br>Entire Bid<br><br>Estimated Amount: \$80,000.00<br>annually                      |

RFCA # 7302

F. Installs, Removals & Repairs of Equipment  
for Fire and other City Vehicles  
A1377-11-JH/AA  
February 14, 2011 through December 31,  
2012  
with 2, 1 year options to extend

SAT Radio Communications LTD.  
dba Industrial Communications

Entire Bid

Estimated Amount: \$228,000.00  
annually

G. Repairs of Enhanced Vehicle Chargers  
A1571-11-AA  
February 14, 2011 through March 31, 2013  
with 2, 1 year options to extend

SAT Radio Communications LTD.  
dba Industrial Communications

Entire Bid

Estimated Amount: \$85,000.00  
annually

**Contract procured on the basis of sole source:**

H. Fire Station Alerting System Upgrades  
including Installation and Maintenance  
A1568-11-WF  
Upon award for a period of (one) 1 year with  
3, 1 year options to extend

US Digital Designs, Inc.

Entire Bid

Estimated Amount: \$91,000.00  
annually



# City of San Antonio

## Contract Summary Sheet

Date: 2-3-11  
Agenda Item: 7302

<b>Name/Title (Caption as shown on agenda):</b> <b>Collision Repair Services for Daimler/Chrysler Automobiles &amp; Light Duty Pickup Trucks A005-11 DDG</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide collision repair services on Daimler/Chrysler Automobiles and Light Duty Pickup Trucks for various departments. This contract will support approximately 250 automobiles and light duty pickup trucks within the City's fleet.	
<b>Total \$:</b>	\$150,000.00 annually
<b>Contract Period:</b>	Upon award through December 31, 2013 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (3 bids received)
<b>Price Trend:</b>	8% decrease
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>911 Auto Centers, LLC., 8527 Bandera Rd., San Antonio, TX 78250 (MLSN)</b>
<b>Previous Contractor(s):</b>	Galaxie Body Works, Inc., 302 Abshire, San Antonio, TX 78237 (MLSN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the City will be required to procure collision repair services on an as needed basis wherein increased cost due to non-contract buying would be realized. This may increase the down time of automobiles and light duty trucks, thus delaying timely completion of essential services to the citizens of San Antonio.
<b>Using Department(s):</b>	Department of Public Works, Fleet Services Division

**City of San Antonio  
Bid Tabulation**

Opened: September 28, 2010 For: Collision Repair Services for Daimler/Chrysler Automobiles & Light Duty Pickup Trucks A005-11 <span style="float: right;">DDG</span>		911 Auto Centers, LLC. 8527 Bandera Rd. San Antonio, TX 78250 210-681-9111	Brady's Collision & Repair 2942 E. Houston San Antonio, TX 78202	Galaxie Body Works 302 Abshire San Antonio, TX 78237
<b>Item</b>	<b>Description</b>			
1	Percent Discount Offered (From Mitchell Electronic Estimating Guide System of Motor Crash Estimating System)	39%	28%	38%
2	Labor Rate for Painting & Refinishing Per Hour	\$24.95	\$22.00	\$26.75
3	Labor Rate for Body Work Per Hour	\$24.95	\$22.00	\$26.75
	Payment Terms	1% 10 Days	1% 10 Days	1% 10 Days



# City of San Antonio

## Contract Summary Sheet

Date: 2-3-11  
Agenda Item: 7302

<b>Name/Title (Caption as shown on agenda):</b> <b>Dodge-Plymouth Parts &amp; Service (Sprinter Vans) A072a-11 DDG</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide parts and services for Dodge-Plymouth Sprinter Vans utilized by the Solid Waste Management, Police, and Fire Departments and maintained by the Department of Public Works, Fleet Services Division. This contract will support approximately seven (7) Dodge Sprinter Vans within the City's fleet.	
<b>Total \$:</b>	\$50,000.00 annually
<b>Contract Period:</b>	Upon award through September 30, 2012 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (1 bid received)
<b>Price Trend:</b>	New Contract – No price history available
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	<b>Mission Chrysler Jeep Dodge, 11910 IH 35 North, San Antonio, TX 78233 (MLWN)</b>
<b>Previous Contractor(s):</b>	N/A
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the City will be required to procure Dodge Plymouth parts and services on an as needed basis wherein increased cost due to non-contract buying would be realized. This may increase the down time of sprinter vans, thus delaying essential services to the citizens of San Antonio.
<b>Using Department(s):</b>	Solid Waste Management, Police, Fire and Department of Public Works, Fleet Services Division

**City of San Antonio Bid Tabulation**

Opened: November 19, 2010		
For: Dodge-Plymouth Parts & Service (Sprinter Vans)		
A072a-11	DDG	Mission Chrysler Jeep Dodge 11910 IH 35 North San Antonio, TX 78233 210-967-2000
Item	Description	
A	Dodge - Plymouth Parts & Service (Sprinter Vans)	
	1 Percent of discount offered	20%
	2 Product identification (Manufacturer)	Mopar
	3 Type of price schedule (dealer, jobber, etc.)	List
	4 Price schedule number	Mopar
	5 Date of price schedule	Monthly
	6 Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	List
B	Labor and Service	
	1 Labor Rate for Service per hour	\$90.00
	2 Mileage Charge	No Charge
	3 Mileage Charge for one (1) hour delivery	No Charge
	Delivery	1 Day
	Payment Terms	Net 30



# City of San Antonio

## Contract Summary Sheet

Date: 2-3-11  
Agenda Item: 7302

<b>Name/Title (Caption as shown on agenda):</b> <b>Collision Repair on General Motors Automobiles &amp; Light Duty Pickup Trucks A646-11 DDG</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide collision repair services on General Motors Automobiles and Light Duty Pickup Trucks for various departments. This contract will support approximately 600 automobiles and light duty pickup trucks within the City's fleet.	
<b>Total \$:</b>	\$150,000.00 annually
<b>Contract Period:</b>	Upon award through December 31, 2013 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (4 bids received)
<b>Price Trend:</b>	8% decrease
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>911 Auto Centers, LLC., 8527 Bandera Rd., San Antonio, TX 78250 (MLSN)</b>
<b>Previous Contractor(s):</b>	Galaxie Body Works, Inc., 302 Abshire, San Antonio, TX 78237 (MLSN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the City will be required to procure collision repair services on an as needed basis wherein increased cost due to non-contract buying would be realized. This may increase the down time of automobiles and light duty trucks, thus delaying timely delivery of services to the citizens of San Antonio.
<b>Using Department(s):</b>	Department of Public Works, Fleet Services Division

**City of San Antonio Bid Tabulation**

Opened: September 28, 2010 For: Collision Repair on General Motors Automobiles & Light Duty Pickup Trucks  A646-11 <span style="float: right;">DDG</span>		911 Auto Centers, LLC. 8527 Bandera Rd. San Antonio, TX 78250 210-681-9111	Brady's Collision & Repair 2942 E. Houston San Antonio, TX 78202	Galaxie Body Works, Inc. 302 Abshire San Antonio, TX 78237	Vic's Xtreme Collision & Automotive 10515 Nacogdoches Rd. San Antonio, TX 78217
<b>Item</b>	<b>Description</b>				
1	Percent Discount Offered (From Mitchell Electronic Estimating Guide System of Motor Crash Estimating System)	39%	28%	38%	3%
2	Labor Rate for Painting & Refinishing Per Hour	\$24.95	\$22.00	\$26.75	\$30.00
3	Labor Rate for Body Work Per Hour	\$24.95	\$22.00	\$26.75	\$30.00
	Payment Terms	1% 10 Days	1% 10 Days	1% 10 Days	5% 10 Days



# City of San Antonio

## Contract Summary Sheet

Date: 2-3-11  
Agenda Item: 7302

<b>Name/Title (Caption as shown on agenda):</b> Vehicle Graphic Kits A810-11 CC	
<b>Brief Description of Item(s) and Use:</b> This contract will furnish vehicle graphics and graphics kits for the purpose of identifying all Police Department marked emergency vehicles. These graphics and graphics kits will be applied to solid color vehicles in the City's fleet as well as for the replacement of damaged, worn or faded vehicle graphics. This contract will support approximately 300 units in the City's fleet.	
<b>Total \$:</b>	\$55,000.00 annually
<b>Contract Period:</b>	Upon award through March 31, 2012 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (6 bids received)
<b>Price Trend:</b>	New Contract – no price history available
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	International Name Plate Supplies, 2905A W. Marshall Ave., Longview, TX 75604 (MLWN)
<b>Previous Contractor(s):</b>	N/A
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Police Department will be required to purchase these vehicle graphics and graphics kits on an as needed basis wherein increase costs due to non-contract buying could be realized. Lack of a contract could also affect delivery times of materials which could negatively impact the availability of the City's public safety fleet.
<b>Using Department(s):</b>	Police

City of San Antonio Bid Tabulation

Opened: November 19, 2010 For: Vehicle Graphic Kits			International Name Plate Supplies	Big Star Branding	Digital Banners Plus LLC	Graphic Designs Int'l., Inc.	SAT Radio Communications LTD dba Industrial Communications	Southwest Public Safety
A810-11 CC			2905A W. Marshall Ave. Longview, TX 75604 903-295-4835	4009 Naco Perrin San Antonio, TX 78217	7107-A Eckhert Rd. San Antonio, TX 78238	3161 SE Slater St. Stuart, FL 34997	1019 East Euclid Ave. San Antonio, TX 78212	9905 Perrin Beitel San Antonio, TX 78217
Item	Description	Estimated Annual Quantity						
1	VEHICLE GRAPHIC KITS							
A	2005 - 2008 Ford Crown Victoria	150						
	Price Each		\$199.94	\$412.50	\$594.00	\$380.00	\$298.00	\$400.00
	Price Total		\$29,991.00	\$61,875.00	\$89,100.00	\$57,000.00	\$44,700.00	\$60,000.00
B	Full Size SUV	10						
	Price Each		\$239.74	\$547.50	\$685.00	\$380.00	\$298.00	\$600.00
	Price Total		\$2,397.40	\$5,475.00	\$6,850.00	\$3,800.00	\$2,980.00	\$6,000.00
C	Compact SUV	3						
	Price Each		\$229.73	\$412.50	\$650.00	\$380.00	\$298.00	\$500.00
	Price Total		\$689.19	\$1,237.50	\$1,950.00	\$1,140.00	\$894.00	\$1,500.00
D	Full Size Pickup	8						
	Price Each		\$239.74	\$547.50	\$670.00	\$415.00	\$298.00	\$600.00
	Price Total		\$1,917.92	\$4,380.00	\$5,360.00	\$3,320.00	\$2,384.00	\$4,800.00
2	MOTORCYCLE GRAPHIC KITS							
A	Police Motorcycle	5						
	Price Each		\$161.59	\$225.00	\$325.00	\$125.00	\$250.00	\$450.00
	Price Total		\$807.95	\$1,125.00	\$1,625.00	\$625.00	\$1,250.00	\$2,250.00
3	INDIVIDUAL VEHICLE GRAPHICS							
A	Front Fender Replacement Panels	100						
	Price Each		\$23.08	\$54.37	\$124.00	\$38.00	\$60.00	\$60.00
	Price Total		\$2,308.00	\$5,437.00	\$12,400.00	\$3,800.00	\$6,000.00	\$6,000.00
B	Driver & Passenger Front Door	100						
	Price Each		\$21.67	\$93.75	\$148.00	\$52.00	\$60.00	\$60.00
	Price Total		\$2,167.00	\$9,375.00	\$14,800.00	\$5,200.00	\$6,000.00	\$6,000.00
C	Driver & Passenger Rear Door	100						
	Price Each		\$18.10	\$43.12	\$132.00	\$42.00	\$60.00	\$60.00
	Price Total		\$1,810.00	\$4,312.00	\$13,200.00	\$4,200.00	\$6,000.00	\$6,000.00
D	Rear Quarter Replacement Panels	100						
	Price Each		\$21.46	\$39.37	\$99.00	\$48.00	\$60.00	\$60.00
	Price Total		\$2,146.00	\$3,937.00	\$9,900.00	\$4,800.00	\$6,000.00	\$6,000.00
E	Trunk Lid - "POLICE" & "911 EMERGENCY"	50						
	Price Each		\$9.42	\$18.75	\$48.00	\$32.00	\$15.00	\$60.00
	Price Total		\$471.00	\$937.50	\$2,400.00	\$1,600.00	\$750.00	\$3,000.00
F	"Serving Our Community"	100						
	Price Each		\$10.95	\$18.75	\$42.00	\$30.00	\$15.00	\$60.00
	Price Total		\$1,095.00	\$1,875.00	\$4,200.00	\$3,000.00	\$1,500.00	\$6,000.00

City of San Antonio Bid Tabulation

Opened: November 19, 2010 For: Vehicle Graphic Kits			International Name Plate Supplies	Big Star Branding	Digital Banners Plus LLC	Graphic Designs Int'l, Inc.	SAT Radio Communications LTD dba Industrial Communications	Southwest Public Safety
A810-11		CC	2905A W. Marshall Ave. Longview, TX 75604 903-295-4835	4009 Naco Perrin San Antonio, TX 78217	7107-A Eckhert Rd. San Antonio, TX 78238	3161 SE Slater St. Stuart, FL 34997	1019 East Euclid Ave. San Antonio, TX 78212	9905 Perrin Beitel San Antonio, TX 78217
Item	Description	Estimated Annual Quantity						
G	Front Fender (Right & Left) "Supervisor"	50						
	Price Each		\$7.60	\$7.50	\$19.00	\$6.00	\$15.00	\$60.00
	Price Total		\$380.00	\$375.00	\$950.00	\$300.00	\$750.00	\$3,000.00
H	Unit Identification Numbers	4,000						
	Price Each		\$1.04	\$1.12	\$0.84	\$0.75	\$1.00	\$1.00
	Price Total		\$4,160.00	\$4,480.00	\$3,360.00	\$3,000.00	\$4,000.00	\$4,000.00
I	Unit Identification Letters	1,000						
	Price Each		\$1.10	\$1.12	\$0.72	\$0.75	\$1.00	\$1.00
	Price Total		\$1,100.00	\$1,120.00	\$720.00	\$750.00	\$1,000.00	\$1,000.00
J	12" Roof Numbers	100						
	Price Each		\$6.72	\$15.00	\$29.00	\$8.50	\$10.00	\$10.00
	Price Total		\$672.00	\$1,500.00	\$2,900.00	\$850.00	\$1,000.00	\$1,000.00
K	Badge & Patch Gold "Supervisor"	50						
	Price Each		\$13.97	\$15.00	\$36.00	\$18.00	\$22.50	\$60.00
	Price Total		\$698.50	\$750.00	\$1,800.00	\$900.00	\$1,125.00	\$3,000.00
L	Badge & Patch "Patrol"	100						
	Price Each		\$8.90	\$15.00	\$36.00	\$18.00	\$20.00	\$60.00
	Price Total		\$890.00	\$1,500.00	\$3,600.00	\$1,800.00	\$2,000.00	\$6,000.00
M	Badge Inserts	600						
	Price Each		\$0.79	\$3.75	\$6.00	\$1.25	\$2.50	\$3.00
	Price Total		\$474.00	\$2,250.00	\$3,600.00	\$750.00	\$1,500.00	\$1,800.00
	Payment Terms		Net 30	Net 30	2% 10 Days	Net 30	Net 30	1% 10 Days
	Estimated Annual Total		\$54,174.96	\$111,941.00	\$178,715.00	\$96,835.00	\$89,833.00	\$127,350.00
	Estimated Annual Award		\$54,174.96					



# City of San Antonio

## Contract Summary Sheet

Date: 2-3-11  
Agenda Item: 7302

<b>Name/Title (Caption as shown on agenda):</b> Traffic Signal Heads A961-11 AT	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Department of Public Works, Traffic Division with traffic signal heads and pedestrian signals for the replacement of existing equipment and new construction of signalized intersections throughout the city.	
<b>Total \$:</b>	\$80,000.00 annually
<b>Contract Period:</b>	Upon award through March 31, 2013 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (3 bids received)
<b>Price Trend:</b>	2.24% increase
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	Republic ITS, 2725 114 <sup>th</sup> St., Grand Prairie, TX 75050 (MLWN)
<b>Previous Contractor(s):</b>	Texas Highway Products LTD, 1309-B Clark St., Round Rock, TX 78681 (MSWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Department of Public Works, Traffic Division will be required to purchase items on an as needed basis which may result in higher pricing and could affect delivery time and potentially cause a public safety issue.
<b>Using Department(s):</b>	Department of Public Works, Traffic Division

City of San Antonio Bid Tabulation

Opened: November 16, 2010 For: Traffic Signal Heads			Republic ITS	Paradigm Traffic Systems, Inc.	Texas Highway Products Ltd.
A961-11			2725 114th St Grand Prairie, TX 75050 817-633-5300	2201 E. Division St. Arlington, TX 76011	1309 Clark St. Round Rock, TX 78681
ITEM	DESCRIPTION	Estimated Quantity			
1	One-way 12", 3-section signal head	300			
	Price Each		\$98.00	\$122.50	\$115.00
	Price Total		\$29,400.00	\$36,750.00	\$34,500.00
	Brand		Siemens	Econolite	McCain
	Model		SG103A1C11YY30	TP31HJYV0000	M22433
	Delivery		30 Days	40 Days	45 Days
2	One-way 12", 4-section signal head	100			
	Price Each		\$138.00	\$156.00	\$149.00
	Price Total		\$13,800.00	\$15,600.00	\$14,900.00
	Brand		Siemens	Econolite	McCain
	Model		SG104A1C11YY40	TP464JYV0000	M30948
	Delivery		30 Days	40 Days	45 Days
3	One-way 12", 5-section cluster signal head	50			
	Price Each		\$171.00	\$301.25	\$274.00
	Price Total		\$8,550.00	\$15,062.50	\$13,700.00
	Brand		Siemens	Econolite	McCain /Pelco
	Model		SG105G1C11YY50	TP51HJYV	M69377/SE-5059
	Delivery		30 Days	40 Days	45 Days
4	One-way, 1-section, 8" signal head	40			
	Price Each		\$27.00	\$80.00	\$28.00
	Price Total		\$1,080.00	\$3,200.00	\$1,120.00
	Brand		Siemens	Econolite	McCain
	Model		SPS110A100YY	EP11HJYV0000	M20895
	Delivery		30 Days	40 Days	45 Days
5	Nominal 5" back plate/Item 1	100			
	Price Each		\$49.00	\$51.00	\$38.80
	Price Total		\$4,900.00	\$5,100.00	\$3,880.00
	Brand		Siemens	Pelco	McCain
	Model		BK-1003-A	BK-1003-L3	M18216
	Delivery		30 Days	40 Days	45 Days
6	Nominal 5" back plate/Item 2	100			
	Price Each		\$60.00	\$57.75	\$50.60
	Price Total		\$6,000.00	\$5,775.00	\$5,060.00
	Brand		Siemens	Pelco	McCain
	Model		BK-1004-A	BK-1004-L3	M18219
	Delivery		30 Days	40 Days	45 Days
7	Nominal 5" back plate/Item 3	40			
	Price Each		\$67.00	\$72.50	\$90.00
	Price Total		\$2,680.00	\$2,900.00	\$3,600.00
	Brand		Siemens	Pelco	Pelco/McCain
	Model		BPA505HNF	BK-2023-L3	BK-1021-N/M18221
	Delivery		30 Days	40 Days	45 Days
8	Nominal 5" back plate/1 section 12"	80			
	Price Each		\$41.00	\$55.50	\$28.00
	Price Total		\$3,280.00	\$4,440.00	\$2,240.00
	Brand		Siemens	Pelco	McCain
	Model		BK-1001-A	BK-1001-N	M18213
	Delivery		30 Days	40 Days	45 Days
9	12" tunnel visor	300			
	Price Each		\$5.00	\$8.25	\$8.95
	Price Total		\$1,500.00	\$2,475.00	\$2,685.00
	Brand		Siemens	Econolite	McCain
	Model		A70012004	EP1542P3	M19275
	Delivery		30 Days	40 Days	45 Days
10	8" tunnel visor	50			
	Price Each		\$5.00	\$8.50	\$5.95
	Price Total		\$250.00	\$425.00	\$297.50
	Brand		Siemens	Econolite	McCain
	Model		A70011904	EP15429P4	M19488
	Delivery		30 Days	40 Days	45 Days
11	Pedestrian Signal, International Type	100			
	Price Each		\$85.00	\$80.50	\$75.00
	Price Total		\$8,500.00	\$8,050.00	\$7,500.00
	Brand		Siemens	McCain	McCain
	Model		SG7SZ20C1YFF10	M32029	M32029
	Delivery		30 Days	40 Days	45 Days
	Payment Terms		Net 30	Net 30	Net 30
	Estimated Annual Total		\$79,940.00	\$99,777.50	\$89,482.50
	<b>Estimated Annual Award</b>		<b>\$79,940.00</b>		



# City of San Antonio

## Contract Summary Sheet

Date: 2-3-11  
Agenda Item: 7302

<b>Name/Title (Caption as shown on agenda):</b> <b>Installs, Removals &amp; Repairs of Equipment for Fire and other City Vehicles A1377-11 JH/AA</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Fire Department with a contractor to install, remove and repair safety equipment utilized on heavy duty fire apparatuses and other City vehicles. The maintenance and installation of this equipment includes emergency warning devices, two-way radios and mobile data computer devices. In addition, the contract will include the labor to remove existing electronic equipment in vehicles retired from service.  New and replacement fire apparatuses require the installation of two-way radios, mobile data computers and other electronic equipment prior to being placed into service.	
<b>Total \$:</b>	\$228,000.00 annually
<b>Contract Period:</b>	February 14, 2011 through December 31, 2012 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (2 bids received)
<b>Price Trend:</b>	8% decrease
<b>Contract Info:</b>	Formal _____ Annual <u>  X  </u> Support/Maintenance _____ Lease _____
<b>Recommended Contractor(s):</b>	<b>SAT Radio Communications LTD., dba Industrial Communications, 1019 East Euclid Ave., San Antonio, TX 78212 (FSWN)</b>
<b>Previous Contractor(s):</b>	SAT Radio Communications LTD., dba Industrial Communications, 1019 East Euclid Ave., San Antonio, TX 78212 (FSWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Fire Department would be required to solicit bids for this maintenance and installation on an as needed basis which could be time consuming and result in increased downtime for vehicles. In addition, the City would not realize the cost savings customarily associated with long term agreements.
<b>Using Department(s):</b>	Fire and various City departments

**City of San Antonio Bid Tabulation**

Opened: September 27, 2010			
For: Installs, Removals & Repairs of Equipment for Fire and other Vehicles		SAT Radio Communications LTD dba Industrial Communications	Emergency Services Supply
A1377-11		JH/AA	
		1019 East Euclid Ave. San Antonio, TX 78212 210-226-3682	19513 IH 35 North New Braunfels, TX 78132
Item	Description		
1	REMOVAL		
A	Arson Vehicle Standard (Removal) Price Complete	\$218.00	\$250.00
B	Administrative Vehicle Standard (Removal) Price Complete	\$218.00	\$250.00
C	Prevention Vehicle Standard (Removal) Price Complete	\$62.00	\$250.00
D	Command Vehicle Standard (Removal) Price Complete	\$748.00	\$650.00
E	First Responder/Squad Vehicle Standard (Removal) Price Complete	\$685.00	\$650.00
F	Ambulance Standard (Removal) Price Complete	\$156.00	\$450.00
G	Fire Apparatuses Standard (Removal) Price Complete	\$218.00	\$650.00
2	INSTALL		
A	Arson Vehicle Standard (Install) Price Complete	\$516.00	\$1,250.00
B	Administrative Vehicle Standard (Install) Price Complete	\$570.00	\$850.00
C	Prevention Vehicle Standard (Install) Price Complete	\$187.00	\$550.00
D	Command Vehicle Standard (Install) Price Complete	\$2,537.00	\$1,250.00
E	First Responder/Squad Vehicle Standard (Install) Price Complete	\$2,354.00	\$1,250.00
F	Ambulance Standard (Install) Price Complete	\$405.00	\$1,250.00
G	Fire Apparatuses Standard (Install) Price Complete	\$481.00	\$2,500.00
3	Fixed Prices for Installations/Removals (Labor Only)		
A	Light Bar (Removal) Price Complete	\$55.00	\$250.00
B	Light Bar (Install) Price Complete	\$225.00	\$450.00

**City of San Antonio Bid Tabulation**

Opened: September 27, 2010			
For: Installs, Removals & Repairs of Equipment for Fire and other Vehicles		SAT Radio Communications LTD dba Industrial Communications	Emergency Services Supply
A1377-11		1019 East Euclid Ave.	19513 IH 35 North
JH/AA		San Antonio, TX 78212 210-226-3682	New Braunfels, TX 78132
Item	Description		
C	Mobile Data Terminal W/Modem & Antennas (Removal) Price Complete	\$62.00	\$200.00
D	Mobile Data Terminal W/Modem & Antennas (Install) Price Complete	\$187.00	\$300.00
E	Vehicle Charger (Removal) Price Complete	\$31.00	\$300.00
F	Vehicle Charger (Install) Price Complete	\$111.00	\$600.00
G	Radio and Antenna (Install) Price Complete	\$111.00	\$300.00
H	Radio and Antenna (Removal) Price Complete	\$31.00	\$200.00
I	In-Cab Light (Install Per Light) Price Complete	\$93.00	\$100.00
J	Flashlight and Charger (Install) Price Complete	\$31.00	\$150.00
4	LABOR FOR REPAIR AND SERVICE Labor Rate for Repair & Service Price Per Hour	\$55.00	\$64.95
5	Trip Charge, Round Trip Price Complete	\$37.00	\$125.00
	Payment Terms	Net 30	1% 10



# City of San Antonio

## Contract Summary Sheet

Date: 2-3-11  
Agenda Item: 7302

<b>Name/Title (Caption as shown on agenda):</b> Repairs of Enhanced Vehicle Chargers A1571-11 AA	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the San Antonio Police and Fire Departments with the repair of Enhanced Vehicle Chargers (EVC) installed in existing City vehicles and heavy duty apparatuses. These chargers keep two-way radio batteries charged and ready for operation enabling Police and Fire personnel to communicate during emergency and non-emergency situations.	
<b>Total \$:</b>	\$85,000.00 annually
<b>Contract Period:</b>	February 14, 2011 through March 31, 2013 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (1 bid received)
<b>Price Trend:</b>	No change
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	<b>SAT Radio Communications LTD., dba Industrial Communications, 1019 East Euclid Ave., San Antonio, TX 78212 (FSWN)</b>
<b>Previous Contractor(s):</b>	SAT Radio Communications LTD., dba Industrial Communications, 1019 East Euclid Ave., San Antonio, TX 78212 (FSWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, Police and Fire Departments would be required to submit a purchase requisition each time a service is required. Higher costs could be realized as well as potential delays in completing repairs which could negatively impact their ability to communicate in emergency situations.
<b>Using Department(s):</b>	Police and Fire

**City of San Antonio Bid Tabulation**

Opened: November 29, 2010		SAT Radio Communications LTD dba Industrial Communications 1019 East Euclid Ave. San Antonio, TX 78212 210-226-3682
For: Repairs of Enhanced Vehicle Chargers		
A1571-11	AA	
Item	Description	
1	Installation/Removal and Repair Service Hourly Rate	\$70.00
2	Vehicle Chargers (M/A-COM Repair Parts Only)	
	Percent of discount offered	5% Standard Items / 10% All Other Items
	Product Identification	M/A/COM
	Type of Price Schedule	Dealer
	Price Schedule Number	N/A
	Date of Price Schedule	November 18, 2010
	Price Schedule Column on Which Discount is Based	List
	Payment Terms	Net 30



# City of San Antonio

## Contract Summary Sheet

Date: 2-3-11  
Agenda Item: 7302

<b>Name/Title (Caption as shown on agenda):</b> Fire Station Alerting System Upgrades including Installation and Maintenance A1568-11 WF	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Fire Department with enhancements to the fire station alerting (FSA) system at existing fire stations by providing parts, installation and maintenance to enhance the current US Digital Design systems. This contract will enable the Fire Department to enhance the existing FSA system by installing additional hardware in fire stations with multiple companies to notify only the units necessary instead of the entire station. The FSA system was implemented as a part of the CAD/RMS project. The funding is provided through the Interspiro Settlement fund.	
<b>Total \$:</b>	\$91,000.00 annually
<b>Contract Period:</b>	Upon award for a period of one (1) year with 3, 1 year options to extend
<b>Method of Procurement:</b>	Sole Source
<b>Price Trend:</b>	New contract – no previous price history available
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>US Digital Designs, Inc., 1835 E. Sixth Street, Suite 27, Tempe, AZ 85281 (MLWN)</b>
<b>Previous Contractor(s):</b>	N/A
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Fire Department will be required to upgrade existing station alerting systems on an as needed basis, wherein increased costs and delivery times due to non-contract buying maybe realized.
<b>Using Department(s):</b>	Fire

**City of San Antonio Bid Tabulation**

Opened: December 6, 2010		US Digital Designs, Inc. 1835 E. Sixth Street, Suite 27 Tempe, AZ 85281 602-684-5131
For:	Fire Station Alerting System Upgrades including Installation and Maintenance	
A1568-11	WF	
<b>Item</b>	<b>Description</b>	
	<b><u>EQUIPMENT PRICE LIST EACH:</u></b>	
1	Message / Amp Remote Module – G2 peripheral w/out Display AmpR v1 Price Each	\$1,050.00
2	Room Remote Module – G2 peripheral with Display RoomR v1 Price Each	\$1,650.00
3	Message Remote mounted on Hallway bracket with (2) BetaBrite signs AmpMRB v2 Price Each	\$1,860.00
4	Digital I/O remote peripheral. 8 inputs and 8 outputs IOR v1 Price Each	\$1,050.00
5	Light, Speaker, Low voltage lighting module with Bogan S86 speaker for Hard / Flush Ceiling Applications G2 LVL HC Price Each	\$270.00
6	Light, Speaker, Low voltage lighting module with Bogan speaker in a Metal Box for surface mount Ceiling / Wall Applications G2 LVL MB Price Each	\$295.00
7	Cable, 15' Custom DC power for AMS BetaBrite 74-DC49-15FT Price Each	\$5.75
8	Light, Strobe, Rotating RED Strobe v1 Price Each	\$450.00
9	BetaBrite Message Sign, AMS Beta 1036111 Price Each	\$324.00

**City of San Antonio Bid Tabulation**

Opened: December 6, 2010		US Digital Designs, Inc. 1835 E. Sixth Street, Suite 27 Tempe, AZ 85281 602-684-5131
For: Fire Station Alerting System Upgrades including Installation and Maintenance		
A1568-11	WF	
Item	Description	
10	G2 VoiceAlert License - Single Station Perpetual G2 VoiceAlert Price Each	\$695.00
11	Paired Differential Audio Extension modules, (2) parts G2 DAudioXv1 Price Each	\$895.00
12	UPS, APC 1500VA Rack mount SUA1500R Price Each	\$995.00
13	Speaker, Flush Mount, Bogen S86 Price Each	\$66.00
14	Patch panel (24 port) - (24) 3 foot CAT5 patch cables - (24) 1 foot CAT5 patch cables Patch Panel Assy Price Each	\$360.00
15	Gateway, Phoenix G2 Cad Server (Redundant) G2GatewayV1 Price Each	\$7,500.00
16	ATX controller kit package for (8) peripherals G2 ATX8v1 Price Each	\$18,750.00
17	Expansion Module for ATX system. 90m max distance G2 ATX XPN Price Each	\$5,995.00
18	UPS - For Single ATX Controller UPS ATX v1 Price Each	\$895.00
19	Rack, 19 inch, Wrightline (Standard G2 System Configuration)- includes WLV47x Assy kit WLV47 Price Each	\$2,500.00

**City of San Antonio Bid Tabulation**

Opened: December 6, 2010		US Digital Designs, Inc. 1835 E. Sixth Street, Suite 27 Tempe, AZ 85281 602-684-5131
For:	Fire Station Alerting System Upgrades including Installation and Maintenance	
A1568-11	WF	
Item	Description	
20	LIGHT TOWER CONTROLLER - Fairfax Custom *All Metal Enclosure, Approximate dimensions are 7.5" x 4" x 2" *Flanged End Brackets for Mounting *Laser Markings for I/O and Power Connectors *(4) - Dry Contact Inputs, Optically Isolated from circuit. *(4) - 24 Vdc Outputs, Each capable of 75mA output (300mA total) *LED Indication for each output *LED Indication for Power On *Internal power supply, 100-240VAC input (.25-.15A), 24 Vdc output *Programming Port, allows Field Reprogramming if Required *3 Position, depluggable, "Phoenix Contact" connector for Input to Manual Switch (Red and Green Lights) *(2) 2 Position depluggable, "Phoenix Contact" connector for input to Phone and Radio (White and Blue Lights) *5 Position, depluggable, "Phoenix Contact" connector to Light Tower. *Removable Power Cord  LTC-Fairfax Price Each	\$565.00
21	Sign, XL AMS Street Smart 17x (128x16) RED SignXL-AMS Price Each	\$5,385.00
22	Speaker, Bogen NEAR A2 8 ohm (App Bay) NEAR A2 Price Each	\$210.00
23	Speaker, Bogen NEAR A2 70V (App Bay or Outside) NEAR A2T Price Each	\$210.00
24	Clip, Message Remote Mounting ClipMRv1 Price Each	\$2.10
25	Timer Display - Turn out, Count Up only, 2.25" Bar Segment, ED206-102-4D-N1 Timer v1 Price Each	\$575.00

**City of San Antonio Bid Tabulation**

Opened: December 6, 2010		US Digital Designs, Inc. 1835 E. Sixth Street, Suite 27 Tempe, AZ 85281 602-684-5131
For: Fire Station Alerting System Upgrades including Installation and Maintenance	WF	
A1568-11		
Item	Description	
26	Sign Bracket, 4-sided, APP Bay, Requires (4) Near A2 Speakers, (4) Beta signs, (2) MR Modules, & Wiring / Assembly SignBkt-Hockey Price Each	\$350.00
	<b><u>LABOR RATES PER HOUR:</u></b>	
27	Station installation via licensed contractor (hourly rate) G2Install Rate Per Hour	\$115.00
28	Supervisory staff for installation contractor (hourly rate) G2Install-Sup Rate Per Hour	\$140.00
29	G2 Project Management Service Fee (hourly rate) ProjectMgmt Rate Per Hour	\$250.00
30	USDD Design Services & Consulting (hourly rate) USDDEngrServ Rate Per Hour	\$250.00
31	Bracket, A-Frame wall mount. Black BK-59 powder coat. Intended for (2) Beta signs and (1) MR. (Not included) Brkt-A-Fram Wall Rate Per Hour	\$250.00
32	Prototype Machining Labor and/or Engineering Services - (hourly rate) MachineShopLbr Rate Per Hour	\$125.00
	Payment Terms	Net 30
	Estimated Annual Total	\$91,000.00
	<b>Estimated Annual Award</b>	<b>\$91,000.00</b>