LOC
05/14/15
Item No. 6

AN ORDINANCE 2015-05-14-0402

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF $467,000.00: (A) HEIL OF TEXAS FOR REAR LOAD CART LIFTER PARTS & SERVICE, (B) CLAMPITT PAPER COMPANY FOR COPIER PAPER AND CARD STOCK, (C) CONSOLIDATED TRAFFIC CONTROLS, INC. FOR PEDESTRIAN COUNTDOWN TIMERS, (D) 3M COMPANY AND AMERICAN TRAFFIC SAFETY MATERIALS, INC. FOR TRANSPARENT NON-REFLECTIVE FILM, AND (E) LITHO PRESS, INC. FOR QUARTERLY FLIGHT GUIDE BROCHURES.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from various companies to furnish the City with: (A) Heil of Texas for rear load cart lifter parts & service, (B) Clampitt Paper Company for copier paper and card stock, (C) Consolidated Traffic Controls, Inc. for pedestrian countdown timers, (D) 3M Company and American Traffic Safety Materials, Inc. for transparent non-reflective film, and (E) Litho Press, Inc. for quarterly flight guide brochures; and

WHEREAS, this ordinance approves three low bid contracts, and two contracts awarded to other than the low bidder(s) because the low bidder(s) did not meet the City's specifications or requirements; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of various companies to furnish the City with (A) Heil of Texas for rear load cart lifter parts & service, (B) Clampitt Paper Company for copier paper and card stock, (C) Consolidated Traffic Controls, Inc. for pedestrian countdown timers, (D) 3M Company and American Traffic Safety Materials, Inc. for transparent non-reflective film, and (E) Litho Press, Inc. for quarterly flight guide brochures on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that the low bids from 3M Company (Item 2A thru 2C, # 7125 Series) for transparent non-reflective film and Imaging Graphics Unlimited, LLC. for quarterly flight guide brochures failed to meet the City's specifications and/or requirements.

SECTION 3. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2015 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 14th day of May, 2015.

Ivy R. Taylor

M A Y O R
Ivy R. Taylor

ATTEST:

Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:

Martha G. Sepeda, Acting City Attorney

Agenda Item:	**6 (in consent vote: 5, 6, 8, 9, 14, 15, 19, 20, 21, 22)**
Date:	05/14/2015
Time:	09:35:58 AM
Vote Type:	Motion to Approve
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of $467,000.00: (A) Heil of Texas for rear load cart lifter parts & service, (B) Clampitt Paper Company for copier paper and card stock, (C) Consolidated Traffic Controls, Inc. for pedestrian countdown timers, (D) 3M Company and American Traffic Safety Materials, Inc. for transparent non-reflective film, and (E) Litho Press, Inc. for quarterly flight guide brochures. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Trevino	District 1		x				x
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x			x	

ANNUAL CONTRACT
TABLE OF CONTENTS

EXHIBIT I

May 14, 2015 **RFCA # 15-2495**

COMMODITY	VENDOR
Contracts procured on the basis of low bid:	
A. Rear Load Cart Lifter Parts & Service	Heil of Texas
6100005581 MAB	Entire Bid
July 1, 2015 through December 31, 2018 with two, one year renewal options	Estimated Amount: $30,000.00 annually; $150,000.00 contract period
B. Copier Paper and Card Stock	Clampitt Paper Company
6100005595 VF	Entire Bid
Upon award through June 30, 2018 with a one year renewal option	Estimated Amount: $207,000.00 annually
C. Pedestrian Countdown Timers	Consolidated Traffic Controls, Inc.
6100005624 AJ	Entire Bid
July 1, 2015 through September 30, 2018 with two, one year renewal options	Estimated Amount: $130,000.00 annually

Contracts procured on the basis of low qualifying bid:

D.	Transparent Non-Reflective Film 6100005525 DS Upon award through September 30, 2018 with two, one year renewal options	3M Company Item(s): 1A, 1B and 1C American Traffic Safety Materials, Inc. Item(s): 2A, 2B and 2C Estimated Amount: $76,000.00 annually
E.	Quarterly Flight Guide Brochures 6100005566 MFB Upon award through September 30, 2018 with two, one year renewal options	Litho Press, Inc. Entire Bid Estimated Amount: $24,000.00 annually; $120,000.00 contract period

City of San Antonio Bid Tabulation

Opened: March 20, 2015

For: Annual Contract for Rear Load Cart Lifter Parts & Service

6100005581 MB

Item	Description	Estimated Annual Usage	Local Heil of Texas 503 Pop Gunn San Antonio, TX, 78219 210-224-5800	Local Reliance Truck & Equipment Ltd. 7200 South W.W. White Rd. San Antonio, TX, 78222
1A	Toter Cart Lifter Parts			
	Percent of Discount Offered		39.62%	0%
	Product Identification (Manufacturer)		Toter	Toter
	Type of Price Schedule (dealer, jobber, etc.)		Dealer	Dealer
	Price Schedule Number		2015	N/A
	Date of Price Schedule		2015	3/18/2015
	Price Schedule Column on Which Discount is based (i.e. distributer, net, wholesale, etc.)		C	List
	Warranty		1 Year	1 Year
1B	Specified Items for evaluation purposes only			
2A	Perkins Cart Lifter Parts			
	Percent of Discount Offered		6.67%	0%
	Product Identification (Manufacturer)		Perkins	Perkins
	Type of Price Schedule (dealer, jobber, etc.)		Dealer	Dealer
	Price Schedule Number		2015	SQ-2795
	Date of Price Schedule		2015	3/11/15
	Price Schedule Column on Which Discount is based (i.e. distributer, net, wholesale, etc.)		C	List
	Warranty		90 Days	1 Year
2B	Specified Items for evaluation purposes only			
2	Labor and Service			
	Labor and Service Rate		$85.00	$60.00
	Expedited Labor and Service Rate		$85.00	$90.00
	Restocking orders are placed every__ days on __ (day of week)		5; Everyday	2-3; Various
	Parts and Service Facilities Name		Heil of Texas	Reliance Truck & Equipment Ltd
	Parts and Service Facilities Address		503 Pop Gunn San Antonio, TX 78219	7200 South W.W. White Rd. San Antonio, TX 78222
	Payment Terms		Net 30	Net 30
	Estimated Annual Total		$30,000.00	
	Estimated Annual Award		**$30,000.00**	

City of San Antonio
Bid Tabulation

Opened:	March 6, 2015			
For:	Annual Contract for Copier Paper and Card Stock		**LOCAL**	**LOCAL**
			Clampitt Paper Company	Staples Contract & Commercial, Inc., operating as Staples Advantage
6100005595		VF	3550 Ridgeside Drive	4353 Interstate Way
Item	**Description**	**Estimated Annual Quantity**	San Antonio, TX 78217 210-599-9606	San Antonio, TX 78219
A	**RECYCLED - ALL SIZES, PER CASE**			
1	Copy Paper - 100% Recycled, 8.5 x 11, 20 lb, 90 Brightness	105	$43.12	$50.78
	Brand		Boise Aspen 100	Staples
	Brand P/N		054922	620014 US/CC
	Brightness		92	92
	Weight		20	20
	# of Reams per Carton		10	10
	Price Total		$4,527.60	$5,331.90
2	Copy Paper - 30% Recycled, 8.5 x 11, 20 lb, 92 Brightness	891	$33.04	$41.95
	Brand		Boise Aspen 30	Staples
	Brand P/N		054901	112350/461757
	Brightness		92	92
	Weight		20	20
	# of Reams per Carton		10	10
	Price Total		$29,438.64	$37,377.45
3	Deleted			
4	Deleted			
5	Deleted			
6	Deleted			
7	Copy Paper - 30% Recycled, 8.5 x 14, 20 lb, 92 Brightness	20	$44.88	$73.09
	Brand		Boise Aspen 30	Staples
	Brand P/N		054904	112380
	Brightness		92	92
	Weight		20	20
	# of Reams per Carton		10	Not Specified
	Price Total		$897.60	$1,461.80
8	Copy Paper - 30% Recycled, 11 x 17, 20 lb, 92 Brightness	22	$35.28	$63.99
	Brand		Boise Aspen 30	Staples
	Brand P/N		054907	112390
	Brightness		92	92
	Weight		20	20
	# of Reams per Carton		5	5
	Price Total		$776.16	$1,407.78
B	**VIRGIN FIBER PULP - ALL SIZES, PER CASE**			
9	Copy Paper - 8.5 x 11, 20 lb, 92 Brightness	5,593	$26.32	$34.00
	Brand		Boise Multipurpose	Simply
	Brand P/N		01555	324791
	Brightness		92	92
	Weight		20	20
	# of Reams per Carton		10	10
	Price Total		$147,207.76	$190,162.00

City of San Antonio
Bid Tabulation

Opened:	March 6, 2015			
For:	Annual Contract for Copier Paper and Card Stock		**LOCAL**	**LOCAL**
			Clampitt Paper Company	Staples Contract & Commercial, Inc., operating as Staples Advantage
6100005595		VF	3550 Ridgeside Drive	4353 Interstate Way
Item	**Description**	**Estimated Annual Quantity**	San Antonio, TX 78217 210-599-9606	San Antonio, TX 78219
10	Copy Paper - 8.5 x 11, 3 Hole Punched, 20 lb, 92 Brightness	1	$30.52	$41.33
	Brand		Glatfelter Go!	Staples
	Brand P/N		58261428	221192
	Brightness		92	92
	Weight		20	20
	# of Reams per Carton		10	10
	Price Total		$30.52	$41.33
11	Copy Paper - 8.5 x 11, 20 lb, 92 Brightness, FSC Certified	6	$33.04	$34.00
	Brand		Hammermill Tidal MP	Simply
	Brand P/N		162008	324791
	Brightness		92	92
	Weight		20	20
	# of Reams per Carton		10	10
	Price Total		$198.24	$204.00
12	Copy Paper - 8.5 x 11, 20 lb, 92 Brightness, Jam-Free	22	$33.04	$34.00
	Brand		Hammermill Tidak MP	Simply
	Brand P/N		162008	324791
	Brightness		92	92
	Weight		20	20
	# of Reams per Carton		10	10
	Price Total		$726.88	$748.00
13	Deleted			
14	Copy Paper - 8.5 x 11, 20 lb, 96 Brightness	110	$31.92	$44.81
	Brand		Boise Polaris	Staples
	Brand P/N		POL-8511	513096-BL
	Brightness		97	96
	Weight		20	20
	# of Reams per Carton		10	10
	Price Total		$3,511.20	$4,929.10
15	Copy Paper - 8.5 x 14, 20 lb, 92 Brightness	96	$37.04	$52.13
	Brand		Boise USA	Staples
	Brand P/N		USA-14	221193
	Brightness		92	92
	Weight		20	20
	# of Reams per Carton		10	10
	Price Total		$3,555.84	$5,004.48
16	Copy Paper - 11 x 17, 20 lb, 92 Brightness	71	$29.12	$45.10
	Brand		Boise USA	Staples
	Brand P/N		USA-17	190450
	Brightness		92	92
	Weight		20	20
	# of Reams per Carton		5	5
	Price Total		$2,067.52	$3,202.10

City of San Antonio
Bid Tabulation

Opened:	March 6, 2015			
For:	Annual Contract for Copier Paper and Card Stock		**LOCAL**	**LOCAL**
			Clampitt Paper Company	Staples Contract & Commercial, Inc., operating as Staples Advantage
6100005595		VF	3550 Ridgeside Drive	4353 Interstate Way
Item	**Description**	**Estimated Annual Quantity**	San Antonio, TX 78217 210-599-9606	San Antonio, TX 78219
17	Copy Paper - 11 x 17, 20 lb, 92 Brightness, FSC Certified	2	$35.28	$57.56
	Brand		Hammermill Tidal MP	Domtar EarthChoice
	Brand P/N		162024	2703/40480
	Brightness		92	92
	Weight		20	20
	# of Reams per Carton		5	5
	Price Total		$70.56	$115.12
C	**CARD STOCK, PER CASE**			
18	Card Stock - 8.5 x 11, White, 110 lb, 92 Brightness	397	$5.55	$9.31
	Brand		Springhill	Staples
	Brand P/N		015300	49701
	Brightness		92	92
	Weight		110	110
	# of Sheets per Pack		250	250
	Price Total		$2,203.35	$3,696.07
19	Card Stock - 8.5 x 11, Colors, 110 lb, 92 Brightness	100	$5.85	$9.31
	Brand		Springhill	Staples
	Brand P/N		Not Specified	49703
	Brightness		N/A	92
	Weight		110	110
	# of Sheets per Pack		250	250
	Price Total		$585.00	$931.00
20	Card Stock - 11 x 17, White, 110 lb, 92 Brightness	100	$11.70	$29.09
	Brand		Springhill	Springhill
	Brand P/N		015334	015334
	Brightness		92	92
	Weight		110	110
	# of Sheets per Pack		250	250
	Price Total		$1,170.00	$2,909.00
21	Card Stock - 11 x 17, Colors, 110 lb, 92 Brightness	100	$12.29	No Bid
	Brand		Springhill	
	Brand P/N		Blue (025320) Canary (035320) Green (045320) Ivory (056320)	
	Brightness		N/A	
	Weight		110	
	# of Sheets per Pack		250	
	Price Total		$1,229.00	
22	Card Stock - 12 x 18, White, 110 lb, 92 Brightness	100	$13.94	$51.09
	Brand		Exact	Mowhawk
	Brand P/N		40407	12-229
	Brightness		94	98
	Weight		110	110
	# of Sheets per Pack		250	250
	Price Total		$1,394.00	$5,109.00

City of San Antonio
Bid Tabulation

Opened:	March 6, 2015			
For:	Annual Contract for Copier Paper and Card Stock		**LOCAL**	**LOCAL**
			Clampitt Paper Company	Staples Contract & Commercial, Inc., operating as Staples Advantage
6100005595		VF	3550 Ridgeside Drive	4353 Interstate Way
Item	**Description**	**Estimated Annual Quantity**	San Antonio, TX 78217 210-599-9606	San Antonio, TX 78219
23	Card Stock - 12 x 18, Colors, 110 lb, 92 Brightness	100	$24.75	No Bid
	Brand		Exact	
	Brand P/N		Blue(49525) Canary (49545) Green (49565) Ivory (49585)	
	Brightness		N/A	
	Weight		110	
	# of Sheets per Pack		250	
	Price Total		$2,475.00	
24	Card Stock - 13 x 19, White, 110 lb, 92 Brightness	100	$22.21	$53.97 / $13.49
	Brand		Springhill	Lindenmeyr Munroe
	Brand P/N		Not Specified	015315
	Brightness		92	TBD
	Weight		110	TBD
	# of Sheets per Pack		250	1000/Case
	Price Total		$2,221.00	$1,349.00
25	Card Stock - 13 x 19, Colors, 110 lb, 92 Brightness	100	$24.75	No Bid
	Brand		Exact	
	Brand P/N		Blue(49525) Canary (49545) Green (49565) Ivory (49585)	
	Brightness		N/A	
	Weight		110	
	# of Sheets per Pack		250	
	Price Total		$2,475.00	
	Payment Terms		1% Net 30	Net 30
	Estimated Annual Total		$206,760.87	
	Estimated Annual Award		**$206,760.87**	

Deleted Items: 3, 4, 5, 6: not required

City of San Antonio Bid Tabulation

Opened: March 20, 2015
For: Annual Contract For Pedestrian Countdown Timers

6100005624 AJ

ITEM	DESCRIPTION	Estimated Annual Quantities	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local
			Consolidated Traffic Controls, Inc.	Dynamic Vision Co., Inc	General Traffic Equipment Corp.	McCain, Inc	Texas Highway Products	Tiger Electric Supply d/b/a Wildcat Electric Supply
			1016 Enterprise Place	2100 N. Hwy 360 #1802	259 Broadway	2365 Oak Ridge Way	1309 Clark St.	5535 Harvey Wilson Dr
			Arlington, TX 76003 817-265-3421	Grand Prairie, TX 75050	Newburgh, NY 12550	Vista, CA 92081	Round Rock, TX 78681	Houston, TX 77020
1	16" Pedestrian Countdown Timers	1520						
	Brand		Leotek	Duralight	GE	GE	GE	Dialight
	Model No.		TSL-PED-16-CIL-P1	JXM-400VIEIL01	PS7-CFFI-27A	PSF-CFF1-27A	PS7-CFF1-26A-FS	430-6479-001X 16" ITE Countdown Ped
	Net Unit Price		$85.57	$91.00	$86.00	$98.00	$135.00	$92.63
	Extended Price		$130,066.40	$138,320.00	$130,720.00	$148,960.00	$205,200.00	$140,797.60
	Payment Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total		$130,066.40					
	Estimated Annual Award		**$130,066.40**					

City of San Antonio Bid Tabulation

February 25, 2015

For: Annual Contract for Transparent Non-Relective Film

6100005525 DS

Item	Description	Estimated Annual Quantity	Non-Local	Non-Local	Local	Local	Alternate Bid Local	Non-Local
			3M Company 3M Center Bldg 225-4N-14 St. Paul, MN 55144 800-553-1380	American Traffic Safety Materials, Inc. P.O. Box 1449 Orange Park, FL 32073-1449 877-872-2876, X7	American Signal Equipment Company d/b/a Short-Line Corporation P.O. Box 700961 San Antonio, TX 78270	Automotive Discount Specialist 16102 University Oak San Antonio, TX 78249	Automotive Discount Specialist 16102 University Oak San Antonio, TX 78249	Pathmark Traffic Products of Texas, Inc. 4435 Hunter Rd San Marcos, TX 78666
1A	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, acrylic film) unpunched, 50 yd. rolls Width: 24" Colors: Orange, Yellow and Black	40						
	Manufacturer:		3M Company	Avery Dennison	3M	Nippon	Nippon	3M
	Brand & No.:		#1170 Series	#OL-2004, OL-2001, OL-2003	#1170 Series	Nikkalite 100-24"	Nikkalite 100-24"	3M 1170
	Sheeting Size:		24" X 50 yds	24" x 50 yard	24" X 50 yds	50 yard x 24"	50 yard x 24"	24" x 50 yd
	Net Unit Price Per Roll:		$237.00	$345.00	$405.00	$376.00	$376.00	$288.00
	Extended Price:		$9,480.00	$13,800.00	$16,200.00	$15,040.00	$15,040.00	$11,520.00
	Percentage between lowest responsive bid and local bid:				70.89%	58.65%	58.65%	
	Price Differential				$6,720.00	$5,560.00	$5,560.00	
1B	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, acrylic film) unpunched, 50 yd. rolls Width: 30" Colors: Orange, Yellow and Black	50						
	Manufacturer:		3M Company	Avery Dennison	3M	Nippon	Nippon	3M
	Brand & No:		#1170 Series	#OL-2004, OL-2001, OL-2003	#1170 Series	Nikkalite 100 - 30"	Nikkalite 100 - 30"	3M 1170
	Sheeting Size:		30" x 50 yds	30" x 50 yard	30" x 50 yds	150 yard x 30"	150 yard x 30"	30" x 50 yd
	Net Unit Price Per Roll:		$296.25	$431.25	$510.00	$445.00	$445.00	$360.00
	Extended Price:		$14,812.50	$21,562.50	$25,500.00	$22,250.00	$22,250.00	$18,000.00
	Percentage between lowest responsive bid and local bid:				72.15%	50.21%	50.21%	
	Price Differential				$10,687.50	$7,437.50	$7,437.50	
1C	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, acrylic film) unpunched, 50 yd. rolls Width: 36" Colors: Orange, Yellow and Black	40						
	Manufacturer:		3M Company	Avery Dennison	3M	Nippon	Nippon	3M
	Brand & No:		#1170 Series	#OL-2004, OL-2001, OL-2003	#1170 Series	Kikkalite 100-36"	Nikkalite 100-36"	3M 1170
	Sheeting Size:		36" x 50 yds	36" x 50 yards	36" x 50 yds	50 yard x 36"	50 yard x 36"	36" x 50 yd
	Net Unit Price Per Roll:		$355.50	$517.50	$610.00	$514.00	$564.00	$432.00
	Extended Price:		$14,220.00	$20,700.00	$24,400.00	$20,560.00	$22,560.00	$17,280.00
	Percentage between lowest responsive bid and local bid:				71.59%	44.59%	58.65%	
	Price Differential				$10,180.00	$6,340.00	$8,340.00	

Prepared by Purchasing 4/9/2015

City of San Antonio Bid Tabulation

February 25, 2015

For: Annual Contract for Transparent Non-Relective Film

6100005525 DS

Item	Description	Estimated Annual Quantity	Non-Local	Non-Local	Local	Local	Alternate Bid Local	Non-Local
			3M Company 3M Center Bldg 225-4N-14 St. Paul, MN 55144 800-553-1380	American Traffic Safety Materials, Inc. P.O. Box 1449 Orange Park, FL 32073-1449 877-872-2876, X7	American Signal Equipment Company d/b/a Short-Line Corporation P.O. Box 700961 San Antonio, TX 78270	Automotive Discount Specialist 16102 University Oak San Antonio, TX 78249	Automotive Discount Specialist 16102 University Oak San Antonio, TX 78249	Pathmark Traffic Products of Texas, Inc. 4435 Hunter Rd San Marcos, TX 78666
			NAS					
2A	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, vinyl film) unpunched, 50 yd. rolls Width: 24" Colors: Red, Green, Blue and Brown	40						
	Manufacturer:		3M Company	American Traffic Safety Materials, Inc.	3M	Nippon	Nippon	ATSM
	Brand & No:		#7125 Series	V117 Series EC film clear liner	#1170 Series	Nikkalite 100 - 24"	Nikkalite 100 - 24"	ATSM SC Film
	Sheeting Size:		24" x 50 yds	24" x 50 yards	24" X 50 yds	50 yard x 24"	50 yard x 24"	24" x 50 yd
	Net Unit Price Per Roll:		$228.30	$233.40	$405.00	$376.00	$376.00	$312.00
	Extended Price:		$9,132.00	$9,336.00	$16,200.00	$15,040.00	$15,040.00	$12,480.00
	Percentage between lowest responsive bid and local bid:				73.52%	61.10%	61.10%	
	Price Differential				$6,864.00	$5,704.00	$5,704.00	
2B	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, vinyl film) unpunched, 50 yd. rolls Width: 30" Colors: Red, Green, Blue and Brown	50						
	Manufacturer:		3M Company	American Traffic Safety Materials, Inc.	3M	Nippon	Nippon	ATSM
	Brand & No:		#7125 Series	V117 Series EC film clear liner	#1170 Series	Nikkalite 100 - 30 "	Nikkalite 100 - 30 "	ATSM EC Film
	Sheeting Size:		30" x 50 yds	30" x 50 yards	30" X 50 yds	50 yard x 30"	50 yard x 30"	30" x 50 yd
	Net Unit Price Per Roll:		$285.38	$291.75	$510.00	$445.00	$445.00	$390.00
	Extended Price:		$14,269.00	$14,587.50	$25,500.00	$22,250.00	$22,250.00	$19,500.00
	Percentage between lowest responsive bid and local bid:				74.81%	52.53%	52.53%	
	Price Differential				$10,912.50	$7,662.50	$7,662.50	
2C	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, vinyl film) unpunched, 50 yd. rolls Width: 36" Colors: Red, Green, Blue and Brown	40						
	Manufacturer:		3M Company	American Traffic Safety Materials, Inc.	3M	Nippon	Nippon	ATSM
	Brand & No:		#7125 Series	V117 Series EC film clear liner	#1170 Series	Nikkalite 100 - 36"	Nikkalite 100 - 36"	ATSM EC film
	Sheeting Size:		36" X 50 yds	36" x 50 yards	36" X 50 yds.	50 yard x 36"	50 yard x 36"	36 x 50 yd
	Net Unit Price Per Roll:		$342.45	$350.10	$610.00	$514.00	$564.00	$468.00
	Extended Price:		$13,698.00	$14,004.00	$24,400.00	$20,560.00	$22,560.00	$18,720.00
	Percentage between lowest responsive bid and local bid:				74.24%	46.82%	61.10%	
	Price Differential				$10,396.00	$6,556.00	$8,556.00	
	Delivery		20 - 30 days	21 days	14 - 21 days	30 days	30 days	14 days
	Payment Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total		$75,611.50	$93,990.00	$132,200.00	$115,700.00	$119,700.00	$97,500.00
	Estimated Annual Award		**$38,512.50**	**$37,927.50**				

NAS: 3M Company - Sample for Item 2a thru 2c #7125 Series has been tested, does not meet requirements for street name signs.

Prepared by Purchasing 4/9/2015

City of San Antonio Bid Tabulation

Opened: March 18, 2015

For: Annual Contract for Quarterly Flight Guide Brochures

6100005566 MB

Item	Description	Estimated Annual Quantity	Local	Non-Local	Non-Local
			Litho Press Inc.	Clear Visions, Inc	Imaging Graphics Unlimited LLC
			4334 Milling Road	121 Interpark Blvd	5014 Crestwood
			San Antonio TX 78219 210-333-1711	San Antonio TX 78216	Schertz TX 78108
1	Flight Guide Brochure as specified	36,000			**NAS**
	Price Each with Prompt Payment Discount		$0.676000	$0.654222	0.34
	Prompt Payment Discount		1%	0%	0%
	Price Each with Prompt Payment Discount		$0.669240	$0.654222	$0.340000
	Price Total		$24,092.64	$23,551.99	$12,240.00
	Percentage between lowest responsive bid and local bid:		2.30%		
	Price differential		$540.65		
	Local Preference Award		**$24,336.00**		
	Payment Terms		1/10 Net 30	Net 30	Net 31
	Estimated Annual Total		$24,336.00	$23,551.99	$12,240.00
	Estimated Annual Award		**$24,336.00**		