

AN ORDINANCE **2016-03-03-0158**

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$256,000.00: (A) METRO FIRE APPARATUS SPECIALISTS, INC. FOR AKRON, ELKHART AND TASK FORCE TIPS PARTS AND REPAIR SERVICES, (B) FLEETWASH, INC. FOR SERVICE TRUCK/VEHICLE WASHING, (C) L.E.A.D.S. ONLINE, LLC FOR AMENDMENT II TO THE CONTRACT FOR ONLINE DATABASE AGREEMENT.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies to furnish the City with: (A) Metro Fire Apparatus Specialists, Inc. for Akron, Elkhart and Task Force Tips parts and repair services, (B) Fleetwash, Inc. for service truck/vehicle washing, and (C) L.E.A.D.S. Online, LLC for amendment II to the contract for online database agreement; and

WHEREAS, this ordinance approves two low bid contracts, and one amendment; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of the following companies to furnish the City with: (A) Metro Fire Apparatus Specialists, Inc. for Akron, Elkhart and Task Force Tips parts and repair services, (B) Fleetwash, Inc. for service truck/vehicle washing, and (C) L.E.A.D.S. Online, LLC for amendment II to the contract for online database agreement on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2016 budget approved by City Council, and future fiscal year expenditures are contingent upon future City council budget approvals.

SECTION 3. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 3rd day of March, 2016.


M A Y O R
Ivy R. Taylor

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Martha G. Sepeda, Acting City Attorney

Agenda Item:	7 (in consent vote: 5, 6, 7, 8, 9, 10, 11, 14, 16, 18, 19, 20, 21)						
Date:	03/03/2016						
Time:	09:34:57 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$256,000.00: (A) Metro Fire Apparatus Specialists, Inc. for Akron, Elkhart and Task Force Tips parts and repair services, (B) Fleetwash, Inc. for service truck/vehicle washing, and (C) L.E.A.D.S Online, LLC for Amendment II to the contract for online database agreement. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				x
Cris Medina	District 7		x			x	
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				

Exhibit I

City of San Antonio
Bid Tabulation

Opened: November 20, 2015				Non- Local	Non- Local
For: SAFD Annual Contract For Akron, Elkhart & Task Force Tips Parts & Repair Services				Metro Fire Apparatus Specialists, Inc.	Municipal Emergency Services, Inc.
6100006342		AAS		1745 Parana Dr. Houston, TX 77080-7115 713-692-0911	16511 Hedgcroft, Suite 200 Houston, TX 77060
Item	Description	Estimated Annual Quantity			
1	Akron Parts, Purchase and Delivery				
1.2	Product Identification (Manufacturer)			Akron Brass Company	Akron
1.3	Percent of discount offered			38% List price guide 20% Parts price list	20% Parts price list
1.4	Type of Price Schedule & Title			List Price & Parts Price List List Price Guide	Parts Price List
1.5	Price Schedule #			List Price Guide	January 1, 2015
1.6	Date of Price Schedule: Effective Date: Valid to Date:			01-01-2015 through 12/31/2016	01-01-2015 through 12/31/2016
1.7	Discount is Based (i.e Distributor, Net, Wholesale)			List Price Guide	Distributor
2	Akron Specified Parts Discount				
2.1	88150020 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	20 Each		88150020 Akron Brass \$291.21 38% \$180.55 \$3,611.00	88150020 Akron \$204.41 20% \$163.53 \$3,270.56
2.2	88250012 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	20 Each		88250012 Akron Brass \$487.00 38% \$301.94 \$6,038.80	88250012 Akron \$319.62 20% \$255.70 \$5,113.92
2.3	88300009 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	20 Each		88300009 Akron Brass \$788.85 38% \$489.09 \$9,781.74	88300009 Akron \$530.89 20% \$424.71 \$8,494.24
2.4	88400429 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	4 Each		88400429 Akron Brass \$1,416.98 38% \$878.53 \$3,514.11	88400429 Akron \$1,416.98 20% \$1,133.58 \$4,534.34
2.5	91660001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	6 Each		91660001 Akron Brass \$197.00 38% \$122.14 \$732.84	91660001 Akron \$197.00 20% \$157.60 \$945.60
2.6	35780011 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	14 Each		35780011 Akron Brass \$297.77 20% \$238.22 \$3,335.02	35780011 Akron \$297.77 20% \$238.22 \$3,335.02
Item 2	Subtotal			\$27,013.52	\$25,693.68

City of San Antonio
Bid Tabulation

Opened: November 20, 2015				Non- Local	Non- Local
For: SAFD Annual Contract For Akron, Elkhart & Task Force Tips Parts & Repair Services				Metro Fire Apparatus Specialists, Inc.	Municipal Emergency Services, Inc.
6100006342		AAS		1745 Parana Dr. Houston, TX 77080-7115 713-692-0911	16511 Hedgecroft, Suite 200 Houston, TX 77060
Item	Description	Estimated Annual Quantity			
3	Akron Labor Rate for Repair Services and Parts				
3.1	Minor Repairs	20			
	Hourly Labor Rate	Hours		\$85.00	\$92.50
	Price Total			\$1,700.00	\$1,850.00
3.2	Major Repairs	20			
	Hourly Labor Rate	Hours		\$85.00	\$92.50
	Price Total			\$1,700.00	\$1,850.00
	Delivery			20-30 Days	30 Days
Item 3	Subtotal			\$3,400.00	\$3,700.00
Items 2 & 3	Subtotal			\$30,413.52	\$29,393.68
4	Elkhart Parts, Purchase and Delivery				
4.1	Product Identification (Manufacturer)			Elkhart Brass Fire Fighting Equipment	Elkhart
4.2	Percent of discount offered			38%	42%
4.3	Type of Price Schedule & Title			List Price, Parts Price List F4 R.1	Parts Price List
4.4	Price Schedule #			F4 R.3	F4 R.1
4.5	Date of Price Schedule: Effective Date: Valid to Date:			01-01-2016 through 12/31/2016	01-01-2016 through 12/31/2016
4.6	Price Schedule Column on which Discount is Based (i.e. Distributor, Net, Wholesale)			List Price	Distributor
5	Elkhart Specified Parts Discount				
5.1	1667701	2			
	Manufacture	Each		1667701	1667701
	Unit Price before discount			Elkhart	Elkhart
	% Discount Offered			\$464.00	\$464.00
	Price Each			38%	42%
	Price Total			\$287.68	\$269.12
				\$575.36	\$538.24
5.2	11673001	2			
	Part Number Offered	Each		11673001	11673001
	Manufacture			Elkhart	Elkhart
	Unit Price before discount			\$151.53	\$151.53
	% Discount Offered			38%	42%
	Price Each			\$93.95	\$87.89
	Price Total			\$187.90	\$175.77
5.3	11743001	2			
	Part Number Offered	Each		11743001	11743001
	Manufacture			Elkhart	Elkhart
	Unit Price before discount			\$83.91	\$83.91
	% Discount Offered			38%	42%
	Price Each			\$52.02	\$48.67
	Price Total			\$104.05	\$97.34
5.4	16981001	2			
	Part Number Offered	Each		16981001	16981001
	Manufacture			Elkhart	Elkhart
	Unit Price before discount			\$100.98	\$100.98
	% Discount Offered			38%	42%
	Price Each			\$62.61	\$58.57
	Price Total			\$125.22	\$117.14
5.5	17112001	2			
	Part Number Offered	Each		17112001	17112001
	Manufacture			Elkhart	Elkhart
	Unit Price before discount			\$193.92	\$193.92
	% Discount Offered			38%	42%
	Price Each			\$120.23	\$112.47
	Price Total			\$240.46	\$224.95

City of San Antonio
Bid Tabulation

Opened: November 20, 2015				Non- Local	Non- Local
For: SAFD Annual Contract For Akron, Elkhart & Task Force Tips Parts & Repair Services				Metro Fire Apparatus Specialists, Inc.	Municipal Emergency Services, Inc.
6100006342		AAS		1745 Parana Dr. Houston, TX 77080-7115 713-692-0911	16511 Hedgecroft, Suite 200 Houston, TX 77060
Item	Description	Estimated Annual Quantity			
5.6	17523001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each		17523001 Elkhart \$137.21 38% \$85.07 \$170.14	17523001 Elkhart \$137.21 42% \$79.58 \$159.16
5.7	104950011 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each		104950011 Elkhart \$33.91 38% \$21.02 \$42.05	104950011 Elkhart \$33.91 42% \$19.67 \$39.34
5.8	16340001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each		16340001 Elkhart \$318.05 38% \$197.19 \$394.38	16340001 Elkhart \$318.05 42% \$184.47 \$368.94
5.9	16959001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each		16959001 Elkhart \$72.89 38% \$45.19 \$90.38	16959001 Elkhart \$72.89 42% \$42.28 \$84.55
5.10	16999001 Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	2 Each		16999001 Elkhart \$84.48 38% \$52.38 \$104.76	16999001 Elkhart \$84.48 42% \$49.00 \$98.00
Item 5	Subtotal			\$2,034.69	\$1,903.42
	Delivery			15-20 Days	
	Warranty			5 Years	
6	Elkhart Labor Rate for Repair Services and Parts				
6.1	Minor Repairs Hourly Labor Rate Price Total	20 Hours		\$85.00 \$1,700.00	\$92.50 \$1,850.00
6.2	Major Repairs Hourly Labor Rate Price Total	20 Hours		\$85.00 \$1,700.00	\$92.50 \$1,850.00
	Delivery			20-30 Days	30 Days
	Warranty			5 Years	1 Year
Item 6	Subtotal			\$3,400.00	\$3,700.00
Items 5 & 6	Subtotal			\$5,434.69	\$5,603.42
	Items 1 - 6 Subtotal			\$35,848.21	\$34,997.10

**City of San Antonio
Bid Tabulation**

Opened: November 20, 2015				Non- Local	Non- Local
For: SAFD Annual Contract For Akron, Elkhart & Task Force Tips Parts & Repair Services				Metro Fire Apparatus Specialists, Inc.	Municipal Emergency Services, Inc.
6100006342		AAS		1745 Parana Dr. Houston, TX 77080-7115 713-692-0911	16511 Hedgcroft, Suite 200 Houston, TX 77060
Item	Description	Estimated Annual Quantity			
7	Task Force Tips Parts, Purchase and Delivery				
7.1	Product Identification (Manufacturer)		Task Force Tips		No Bid
7.2	Percent of discount offered		30%		No Bid
7.3	Type of Price Schedule & Title		List Price		No Bid
7.4	Price Schedule #		Lot-022 May 1, 2015		No Bid
7.5	Date of Price Schedule: Effective Date: Valid to Date:		May 01, 2015 through April 30, 2016		No Bid
7.6	Price Schedule Column on which Discount is Based (i.e Distributor, Net, Wholesale)		List Price		No Bid
8	Task Force Tips Specified Parts Discount				
8.1	TFTAB1STNX Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	17 Each	AB1STNX Task Force Tips \$2,110.00 30% \$1,477.00 \$25,109.00		No Bid
8.2	TFT-H-VOI Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	15 Each	H-VOI Task Force Tips \$425.00 30% \$297.50 \$4,462.50		No Bid
8.3	TFT-HML-TO Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	15 Each	HML-TO Task Force Tips \$850.00 30% \$595.00 \$8,925.00		No Bid
8.4	TFT-BL-TO Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	15 Each	BL-TO Task Force Tips \$550.00 30% \$385.00 \$5,775.00		No Bid
8.5	TFT-BL-BGH Part Number Offered Manufacture Unit Price before discount % Discount Offered Price Each Price Total	15 Each	BL-BGH Task Force Tips \$970.00 30% \$679.00 \$10,185.00		No Bid
Item 8	Subtotal		\$54,456.50		

**City of San Antonio
Bid Tabulation**

Opened: November 20, 2015 For: SAFD Annual Contract For Akron, Elkhart & Task Force Tips Parts & Repair Services 6100006342		AAS Estimated Annual Quantity		Non- Local Metro Fire Apparatus Specialists, Inc. 1745 Parana Dr. Houston, TX 77080-7115 713-692-0911	Non- Local Municipal Emergency Services, Inc. 16511 Hedgecroft, Suite 200 Houston, TX 77060
Item	Description				
9	Task Force Tips Labor Rate for Repair Services and Parts				
9.1	Minor Repairs	20			
	Hourly Labor Rate	Hours		\$85.00	No Bid
	Price Total			\$1,700.00	
9.2	Major Repairs	20			
	Hourly Labor Rate	Hours		\$85.00	No Bid
	Price Total			\$1,700.00	
	Delivery			15-20 Days	
	Warranty			5 Year	
	Payment Terms			Net 30	Net 30
Item 9	Subtotal			\$3,400.00	
Items 8 & 9	Subtotal			\$57,856.50	
	Business Location			Metro Fire Apparatus Specialists, Inc. 17350 State HWY 249, Suite 249 Houston, TX 77064	Municipal Emergency Services, Inc. 16511 Hedgecroft, Suite 200 Houston, TX 77060
	Business Hours: Monday - Friday			7:30 AM to 4:30 PM	8:00 AM to 5:00 PM

City of San Antonio Bid Tabulation

Opened: December 18, 2015			
For: Service Truck/Vehicle Washing			
6100006719		DG	Non-Local
			Fleetwash, Inc. 26 E. Law Dr Fairfield, NJ 07004 800-847-3735
Item	Type of Vehicle	Estimated Annual Quantity	
1	Standard Packer Truck: Side-Load Refuse Trucks (Avg 28 CY Body)	157	
	Price Per Unit Scheduled Wash		\$14.75
	Number of Washings Annually		26
	Price Total		\$60,209.50
	Price Per Unit Special Wash		\$14.75
2	Standard Packer Truck: Rear-Load Refuse Trucks (Avg 25 CY Body)	27	
	Price Per Unit Scheduled Wash		\$14.75
	Number of Washings Annually		26
	Price Total		\$10,354.50
	Price Per Unit Special Wash		\$14.75
3	Small Packer Truck: Narrow Body Rear-Load Refuse Trucks (Avg 10 CY Body)	12	
	Price Per Unit Scheduled Wash		\$14.75
	Number of Washings Annually		26
	Price Total		\$4,602.00
	Price Per Unit Special Wash		\$14.75
	Payment Terms		Net 30
	Estimated Annual Total		\$75,166.00
Estimated Annual Award			\$76,000.00