

AN ORDINANCE 2009-06-04-0447

ACCEPTING THE FOLLOWING BIDS TO PROVIDE THE CITY WITH THE FOLLOWING COMMODITIES AND SERVICES ON AN ANNUAL CONTRACT BASIS FOR FY 2009 FOR A COMBINED ESTIMATED COST OF \$2,431,000.00, INCLUDING: (A) SAMUELS GLASS COMPANY FOR REPLACEMENT OF BROKEN GLASS; (B) TERMINIX FOR PEST CONTROL SERVICES; (C) MIDWEST MEDICAL SUPPLY CO., LLC FOR MEDICAL SUPPLIES; (D) AIR KON SERVICE, INC. FOR HVAC MAINTENANCE AND REPAIR; (E) HENRY SCHEIN MATRIX MEDICAL (ITEMS 1-2, 5-16, 21-26, 28-32, 34-36, 38); ENERSPECT MEDICAL SOLUTIONS (ITEMS 3, 17-20, 27, 33, 39-42); BOUND TREE MEDICAL, LLC (ITEMS 4 AND 37) FOR BLS DEFIBRILLATOR AND ALS MONITOR ACCESSORIES; AND (F) VERICLEAN JANITORIAL SERVICES FOR CITY-WIDE PRESSURE WASHING SERVICES.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies to furnish the City with: (A) Samuels Glass Company for replacement of broken glass; (B) Terminix for pest control services; (C) Midwest Medical Supply Co., LLC for medical supplies; (D) Air Kon Service, Inc. for HVAC maintenance and repair; (E) Henry Schein Matrix Medical (Items 1-2, 5-16, 21-26, 28-32, 34-36, 38); Enerspect Medical Solutions (Items 3, 17-20, 27, 33, 39-42); Bound Tree Medical, LLC (Items 4 and 37) for BLS defibrillator and ALS monitor accessories; and (F) VeriClean Janitorial Services for city-wide pressure washing services; and

WHEREAS, this ordinance approves 3 low bid contracts, and 5 contracts awarded to other than the low bidder(s) because the low bidder(s) did not meet the City's specifications or requirements; and

WHEREAS, all expenditures will be in accordance with the FY 2009 budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: (A) Samuels Glass Company for replacement of broken glass; (B) Terminix for pest control services; (C) Midwest Medical Supply Co., LLC for medical supplies; (D) Air Kon Service, Inc. for HVAC maintenance and repair; (E) Henry Schein Matrix Medical (Items 1-2, 5-16, 21-26, 28-32, 34-36, 38); Enerspect Medical Solutions (Items 3, 17-20, 27, 33, 39-42); Bound Tree Medical, LLC (Items 4 and 37) for BLS defibrillator and ALS monitor accessories; and (F) VeriClean Janitorial Services for City-wide pressure washing services. The bid tabulation sheets

are attached hereto and incorporated herein for all purposes as Exhibit I. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Department.

SECTION 2. The following bids did not meet the City's specifications and/or requirements: Air Jireh Services, Bid #2, for HVAC maintenance and repair; Philip Healthcare for BLS defibrillator and ALS monitor accessories; and Advanced Enterprises, Inc, Goldstone Exterior Services, and Go Professional Env. Mgt. for city-wide pressure washing services.

SECTION 3. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to various vendors. All expenditures will be in accordance with the FY 2009 budget approved by City Council. The combined estimated cost for the contracts listed on this ordinance is approximately \$2,431,000.00.

SECTION 4. This ordinance shall take effect June 14, 2009.

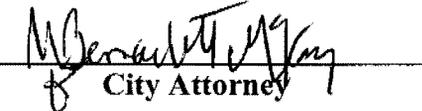
PASSED and APPROVED this 4th day of June, 2009.



M A Y O R

JULIÁN CASTRO

ATTEST: 
City Clerk

APPROVED AS TO FORM: 
City Attorney

Agenda Item:	7 (in consent vote: 7, 8, 9, 10, 11, 12, 13, 15, 16, 17, 18, 20, 21, 22, 23, 24, 25, 29, 30, 32)						
Date:	06/04/2009						
Time:	10:58:40 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance accepting the following bids to provide the City with the following commodities and services on an annual contract basis for FY 2009 for a combined estimated cost of \$2,431,000.00, including: (A) Samuels Glass Company for replacement of broken glass; (B) Terminix for pest control services; (C) Midwest Medical Supply Co., LLC for medical supplies; (D) Air Kon Service, Inc. for HVAC maintenance and repair; (E) Henry Schein Matrix Medical (Items 1-2, 5-16, 21-26, 28-32, 34-36, 38); Enerspect Medical Solutions (Items 3, 17-20, 27, 33, 39-42); Bound Tree Medical, LLC (Items 4 and 37) for BLS defibrillator and ALS monitor accessories; and (F) VeriClean Janitorial Services for City-wide pressure washing services. [Sharon De La Garza, Assistant City Manager; Janie Cantu, Director, Purchasing & General Services]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julian Castro	Mayor		x				
Mary Alice P. Cisneros	District 1		x			x	
Sheila D. McNeil	District 2		x				
Jennifer V. Ramos	District 3		x				
Philip A. Cortez	District 4		x				
Lourdes Galvan	District 5		x				
Ray Lopez	District 6		x				
Justin Rodriguez	District 7		x				x
Diane G. Cibrian	District 8		x				
Elisa Chan	District 9		x				
John G. Clamp	District 10		x				

**ANNUAL CONTRACT
TABLE OF CONTENTS**

EXHIBIT I

June 4, 2009

RFCA #5025

COMMODITY

MBE/WBE

VENDOR

Contracts procured on the basis of low bid:

- | | | | |
|----|---|-----|--|
| A. | Replacement of Broken Glass at Various City Agencies
A101-09-LD
Upon award through September 30, 2012
with 2, 1 year options to extend | WBE | Samuels Glass Company

Entire Bid

Estimated Amount: \$60,000.00
annually |
| B. | Pest Control Services for Various City Facilities
A163-09-VF
Upon award through June 30, 2011
with 2, 1 year options to extend | | Terminix

Entire Bid

Estimated Amount: \$84,000.00
annually |
| C. | Medical Supplies
A1091-09-AA
Upon award through March 31, 2010
with 2, 1 year options to extend | | Midwest Medical Supply Co., LLC.

Entire Bid

Estimated Amount: \$928,000.00
annually |

Contracts procured on the basis of low qualifying bid:

- | | | |
|---|-----|--|
| D. HVAC Maintenance and Repair of Various
City Facilities
A261-09-VF
October 1, 2009 through June 30, 2011
with 2, 1 year options to extend | | Air Kon Service, Inc.

Entire Bid

Estimated Amount: \$89,000.00
annually |
| E. BLS Defibrillator and ALS Monitor
Accessories
A438-09-LS
Upon award through June 30, 2011
with 2, 1 year options to extend | | Henry Schein Matrix Medical
Items: 1-2, 5-16, 21-26, 28-32, 34-36,
38

Enerspect Medical Solutions
Items: 3, 17-20, 27, 33, 39-42

Bound Tree Medical, LLC
Items: 4 and 37

Estimated Amount: \$787,000.00
annually |
| F. City-wide Pressure Washing Services
A1406-09-VF
Upon award through March 31, 2011
with 2, 1 year options to extend | WBE | VeriClean Janitorial Services

Entire Bid

Estimated Amount: \$483,000.00
annually |



City of San Antonio Contract Summary Sheet

Date: 6/04/2009

Agenda Item: 5025

Name/Title (Caption as shown on agenda): Replacement of Broken Glass at Various City Agencies A101-09 LD	
Brief Description of Item(s) and Use: This contract will provide Parks & Recreation with a contractor to furnish, deliver and install glass. This contract is used by various City agencies to replace broken glass.	
Total \$:	\$60,000.00 annually
Contract Period:	Upon award through September 30, 2012 with 2, 1 year options to extend.
Method of Procurement:	Competitive (2 bids received)
Price Trend:	16% increase due to the rising cost of raw materials needed for product manufacture.
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Samuels Glass Co., 221 Newell Ave., San Antonio, TX 78215 (FLWN)
Previous Contractor(s):	Samuels Glass Co., 221 Newell Ave., San Antonio, TX 78215 (FLWN))
Comments:	Samuels Glass Co.: Item V lift pricing is per day, not per job. Thad Ziegler Glass: Items S, T and U were priced per two men per hour.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City will be required to purchase items on an as needed basis. Lack of a contract could result in increased costs and delivery times, delaying timely replacement of broken glass.
Using Department(s):	Parks & Recreation

City of San Antonio Bid Tabulation

Opened: April 21, 2009 For: Replacement of Broken Glass at Various City Agencies			Samuels Glass Company 221 Newell Ave. San Antonio, TX 78215 210-227-2481	Thad Ziegler Glass PO Box 8298 San Antonio, TX 78208
A101-09			LD	
Item	Description	Est. Annual Usage (sq. ft.)		
	Various City Facilities			
A	Single strength glass, clear	20	\$2.10	\$5.86
	Total Price		\$42.00	\$117.20
B	Double strength glass, all colors	55	\$2.94	\$8.80
	Total Price		\$161.70	\$484.00
C	Triple strength glass, clear	10	\$5.24	\$9.75
	Total Price		\$52.40	\$97.50
D	Plate glass, clear, 1/4" thick, all colors	100	\$4.88	\$10.53
	Total Price		\$488.00	\$1,053.00
E	Plate glass, 1/4" green, grey, clear or bronze tint	100	\$5.72	\$15.33
	Total Price		\$572.00	\$1,533.00
F	Laminated glass, green, gray, clear, or bronze tint, minimum .030 PVB	50	\$14.64	\$21.96
	Total Price		\$732.00	\$1,098.00
G	Laminated glass, 1/4" all colors, minimum .030 PVB	14	\$11.10	\$21.96
	Total Price		\$155.40	\$307.44
H	Tempered glass, 3/16" thickness, clear	450	\$10.80	\$19.31
	Minimum Square foot if any		3	3
	Total Price		\$4,860.00	\$8,689.50
I	Tempered glass, 1/4" thickness, clear	450	\$10.80	\$19.31
	Minimum Square foot if any		3	3
	Total Price		\$4,860.00	\$8,689.50
J	Tempered glass, 3/16" thickness, grey or bronze tint	1200	\$11.37	\$23.38
	Minimum Square foot if any		3	3
	Total Price		\$13,644.00	\$28,056.00
K	Tempered glass, 1/4" thickness, grey or bronze tint	1200	\$11.37	\$23.38
	Minimum Square foot if any		3	3
	Total Price		\$13,644.00	\$28,056.00
L	Polished wire, 1/4" thickness, Diamond or Baroque Pattern	30	\$30.48	\$46.30
	Total Price		\$914.40	\$1,389.00
M	Mirror, 1/4" thickness	1000	\$6.80	\$12.71
	Total Price		\$6,800.00	\$12,710.00
N	Plastic (Plexiglas), 1/8" thickness, clear	100	\$8.25	\$5.76
	Total Price		\$825.00	\$576.00
O	Plastic (Plexiglas), 1/4" thickness, clear	75	\$15.12	\$9.48
	Total Price		\$1,134.00	\$711.00
P	Plastic, Mirror finish, 1/8" thickness	50	\$14.37	\$8.00
	Total Price		\$718.50	\$400.00
	Estimated Total for Glass		\$49,603.40	\$93,967.14
Q	Minimum Charge Delivered (Items A – P)		\$500.00	\$75.00
R	Polished Edge, Price Per Linear Inch		\$0.21	\$0.08

City of San Antonio Bid Tabulation

Opened: April 21, 2009			
For: Replacement of Broken Glass at Various City Agencies			
A101-09		LD	
			Samuels Glass Company 221 Newell Ave. San Antonio, TX 78215 210-227-2481
			Thad Ziegler Glass PO Box 8298 San Antonio, TX 78208
Item	Description	Est. Annual Usage (sq. ft.)	
S	Labor charge per hour per man for installation job/board-up services during regular store hours		\$48.00
	Minimum hours per man per job	2	\$95.00/\$47.50*
	Total		\$96.00
T	Labor charge per hour per man for installation job/board-up services after 5:00 pm, Monday through Friday		\$72.00
	Minimum hours per man per job	2.5	\$142.50/\$71.25*
	Total		\$180.00
U	Labor charge per hour per man for installation job/board-up services on Saturdays, Sundays & holidays		\$96.00
	Minimum hours per man per job	2.5	\$190.00/\$95.00*
	Total		\$240.00
V	Additional charge if lift equipment is required		
	Price per job		\$1,125.00
	Installations	3 days	\$250.00
			1 day

*The pricing adjusted for evaluation purposes.



City of San Antonio

Contract Summary Sheet

Date: 6/04/2009

Agenda Item: 5025

Name/Title (Caption as shown on agenda): Pest Control Services for Various City Facilities A163-09 VF	
Brief Description of Item(s) and Use: This contract will provide various City departments with a contractor to perform commercial pest control services at eighty-four (84) buildings located throughout the San Antonio area. These services are required to implement a pest control program that will control the infestation of general household pests in all occupied office spaces, field offices, common areas, and building exteriors.	
Total \$:	\$84,000.00 annually
Contract Period:	Upon award through June 30, 2011 with 2, 1 year options to extend.
Method of Procurement:	Competitive (1 bid received)
Price Trend:	12% increase due to increases in the cost of fuel, chemicals and wage rates.
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Terminix, 10022 IH 35 North, San Antonio, TX 78233 (MLWN)
Previous Contractor(s):	Soto's Pest Control, 495 County Rd. 1812, Clifton, TX 76634 (MSSN) Terminix, 10022 IH 35N, San Antonio, TX 78233 (MLWN) Triple-B Pest Control, 20130 #3 Somerset Road, Somerset, TX 78069 (MSWN)
Comments:	This contract will consolidate 5 annual contracts.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, departments may choose to perform these services in-house or process individual procurements for the services as needs arise. However, performing the services in-house will require additional staff, equipment, materials and warehousing space to store the supplies and equipment. In addition, processing requirements as spot-purchases will not realize a cost savings customarily associated with long-term agreements.
Using Department(s):	Aviation, Convention, Sports and Entertainment Facilities, Downtown Operations, Parks & Recreation, Library

City of San Antonio Bid Tabulation

Opened: April 3, 2009			
For: Pest Control Services for Various City Facilities			
A163-09		VF	Terminix 10022 IH 35 North San Antonio, TX 78233 210-590-2033
Item	Description	Est. Annual Quantity	
1	Henry B. Gonzalez Convention Center Price per month Price Total	12	\$1,600.00 \$19,200.00
2	Lila Cockrell Theatre Price per month Price Total	12	\$195.00 \$2,340.00
3	Municipal Auditorium Price per month Price Total	12	\$125.00 \$1,500.00
4	Alamodome Price per month Price Total	12	\$1,600.00 \$19,200.00
5	Aviation Terminal I Terminal II Detached Buildings Price Total	12	\$850.00 \$850.00 \$150.00 \$22,200.00
6	Public Libraries Bazan Brookhollow Carver Central Library Edmond Cody Collins Gardens Cortez Forest Hills Great Northwest Guerra Igo Johnston Landa Las Palmas Maverick McCreless Memorial Pan American San Pedro Semmes Thousand Oaks Tobin at Oakwell Westfall Price Total	12	\$25.00 \$25.00 \$25.00 \$95.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$7,740.00

City of San Antonio Bid Tabulation

Opened: April 3, 2009			Terminix
For: Pest Control Services for Various City Facilities			10022 IH 35 North
A163-09		VF	San Antonio, TX 78233 210-590-2033
Item	Description	Est. Annual Quantity	
7	Parks & Recreation	12	
	Building 202-203, Public Restrooms		\$17.50
	Building 526-527, Public Restrooms		\$17.50
	North Pump Room		\$17.50
	Building 246, Contract Services		\$17.50
	San Antonio Botanical Garden		\$17.50
	South San Center		\$17.50
	Normoyle Recreation Building		\$17.50
	Lincoln Recreation Building		\$17.50
	San Juan Brady Recreation Building		\$17.50
	Denver Heights Recreation Building		\$17.50
	Meadowcliff Recreation Building		\$17.50
	Highland Recreation Bode Building		\$17.50
	Woodard Recreation Building		\$17.50
	Southside Lions Recreation Building		\$17.50
	Joe Ward Community Center		\$17.50
	Harlandale Recreation Building		\$17.50
	Miller's Pond		\$17.50
	John Tobin Recreation Building		\$17.50
	Palm Heights Recreation Building		\$17.50
	Nicholaus Copernicus		\$17.50
	Gilbert Garza Recreation Center		\$17.50
	Cuellar Recreation Building		\$17.50
	Gill Community Center Building		\$17.50
	Lou Hamilton Recreation Building		\$17.50
	Fairchild Tennis Center		\$17.50
	Gilbert Ramirez Recreation Center		\$17.50
	Melendrez Recreation Building		\$17.50
	Jean Yates Center		\$17.50
	Father Roman Recreation Center		\$17.50
	Dawson Community Center		\$17.50
	Lockwood Recreation Building		\$17.50
	Garrett Community Center		\$17.50
	Dorie Miller Community Center		\$17.50
	McFarlin Tennis Center		\$17.50
	Rosedale YMCA Building		\$17.50
	San Fernando Gym		\$17.50
	Almaguer Activity Buildings		\$17.50
	Lions Field Adult Center		\$17.50
	Alva Jo Fischer Scoreboard/Lady Bird Johnson Park		\$17.50
	Woodlawn Gym Building		\$17.50
	Commander's House		\$17.50
	Rosedale Park Picnic Facility (Kitchen only)		\$17.50
	Sunken Garden Theatre/Office & Dressing Rooms		\$17.50
	South Flores Yard		\$17.50
	Reservation Office		\$17.50
	Kennedy Softball Complex		\$17.50
	Granados Adult & Senior Center		\$17.50
	Park Police Headquarters		\$17.50
	Applicant Processing & Internal Affairs Building		\$17.50
	San Antonio Natatorium		\$17.50
	Marina Building		\$17.50
	San Jose Burial Park		\$17.50
	Ronald Darner Center		\$17.50
	Volunteer Community Services		\$17.50
	Price Total		\$11,340.00
	Estimated Annual Total		\$83,520.00
	Estimated Annual Award		\$83,520.00



City of San Antonio Contract Summary Sheet

Date: 6/04/2009

Agenda Item: 5025

Name/Title (Caption as shown on agenda): Medical Supplies A1091-09 AA	
Brief Description of Item(s) and Use: This contract will provide various City Departments with a contractor to furnish and deliver medical supplies. These items are primarily utilized by the San Antonio Metropolitan Health District and the Emergency Medical Services (EMS) division of the Fire Department to stock medical supplies required for use in daily operations.	
Total \$:	\$928,000.00 annually
Contract Period:	Upon award through March 31, 2010 with 2, 1 year options to extend.
Method of Procurement:	Competitive (11 bids received)
Price Trend:	1% Decrease
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Midwest Medical Supply Co., LLC, 13400 Lakefront Drive, Earth City, MO 63045 (MLWN)
Previous Contractor(s):	Cardinal Health, 11300 Glenwood St., Overland Park, KS 66211 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Metropolitan Health District and EMS would have to purchase medical supplies on an as needed basis wherein increased costs and longer delivery times due to non-contract buying could be realized. This could affect the department's ability to treat patients, potentially causing a public safety issue.
Using Department(s):	San Antonio Metropolitan Health District and Fire Department

City of San Antonio Bid Tabulation

Opened: March 13, 2009		Midwest Medical Supply Co., LLC		Cardinal Health		Henry Schein, Inc.		Henry Schein Matrix		McKesson Medical-Surgical, Inc.	
For: Medical Supplies		13400 Lakefront Drive		151 Northpark Central Dr.		135 Duryea Road		PO Box 3227		8741 Landmark Road	
A1091-09		MT/AA		Houston, TX 77073		Mail Rte-E255		Irmo, SC 29063		Richmond, VA 23228	
Item	Description	Estimated Qty.	MO 63045 540-3232	888-							
A	Specified Items										
1	Adult Disposable Resuscitator with Mask	1,158 Each									
	Price Per Unit		\$10.78		\$7.99		\$9.475		\$9.34		\$15.99
	Line Total		\$12,483.24		\$9,252.42		\$10,972.05		\$10,815.72		\$18,516.42
2	Glucose Test Strips	2,340 Boxes									
	Price Per Unit		\$23.80		\$27.15		\$22.75		\$22.88		\$24.44
	Line Total		\$55,692.00		\$63,531.00		\$53,235.00		\$53,539.20		\$57,189.60
	MFR Name:		Bayer		Bayer		Bayer		Bayer		Bayer
	Product #		BAY06707245		B5373-174C		7099C		4461574		7099
	Qty per box:		50		50		\$50.00		50		50
3	Bag Vomit Emesis Sickness	5,000 Each									
	Price Per Unit		\$1.06		\$0.44		\$0.19		\$0.33		\$0.4476
	Line Total		\$5,300.00		\$2,200.00		\$950.00		\$1,650.00		\$2,238.00
	MFR Name:		GKR		Medline		Bunzl		Medline		Medline
	Product #		GKR7000		NON70600		177610		NON70600		NON70600
	Qty per case:		240				1000		500		500
4	Blanket, Poly Yellow 50 x 84	14,500 Each									
	Price Per Unit		\$1.81		\$2.15		\$2.9412		\$2.70		\$2.38
	Line Total		\$26,245.00		\$31,175.00		\$42,647.40		\$39,150.00		\$34,510.00
	MFR Name:		Dukal		Graham Med		Graham Medical		Graham		McKesson
	Product #		DUK7303		53382		53382		53382		18-077
	Qty per case:		50		25		25		25		24
5	Cannula, Curved Flair Tip	11,250 Each									
	Price Per Unit		\$0.34		\$0.35		\$0.5088		\$0.41		\$0.4826
	Line Total		\$3,825.00		\$3,937.50		\$5,724.00		\$4,612.50		\$5,429.25
	MFR Name:		Amsino		Cardinal		Umomedical		Cardinal Health		McKesson
	Product #		AMSAS75085		001320		3304-E		1310		86-308E
	Qty per case:		50		50		50		50		50
6	Cassette Lipid-Glucose, Cholestech	50 Each									
	Price Per Unit		\$11.42		\$112.70		No Bid		\$9.26		\$11.532
	Line Total		\$571.00		\$5,635.00				\$463.00		\$576.60
	MFR Name:		Cholestech		Cholestech				Chlostech		Cholestec
	Product #		CH010-991		C4100-16				10-991		10-991
	Qty per case:		10		1 bx/ea				10/box; 50/cs		500
7	Catheter IV IAG Sterile Green 18G	17,000 Each									
	Price Per Unit		\$2.20		\$2.12		\$2.14		\$2.04		\$2.43
	Line Total		\$37,400.00		\$36,040.00		\$36,380.00		\$34,680.00		\$41,310.00
8	Catheter IV IAG Sterile, Pink 20G	24,000 Each									
	Price Per Unit		\$2.20		\$2.12		\$2.14		\$2.05		\$2.43
	Line Total		\$52,800.00		\$50,880.00		\$51,360.00		\$49,200.00		\$58,320.00
9	Catheter IV IAG Sterile, Yellow 24G	1,000 Each									
	Price Per Unit		\$2.20		\$2.12		\$2.14		\$2.02		\$2.43
	Line Total		\$2,200.00		\$2,120.00		\$2,140.00		\$2,020.00		\$2,430.00
10	Collar Adjustable, Ace Perfit, Adult	5,250 Each									
	Price Per Unit		\$5.38		\$4.85		\$4.86		\$4.75		\$7.56
	Line Total		\$28,245.00		\$25,462.50		\$25,515.00		\$24,937.50		\$39,690.00
	MFR Name:		Ambu		AMBU		Ambu		Ambu		Procure
	Product #		AMB000-281-000		A281000		000-281-000		000 281 000		79-83131
	Qty per case:		30		30		30		30		1

City of San Antonio Bid Tabulation

Opened: March 13, 2009 For: Medical Supplies		Midwest Medical Supply Co., LLC 13400 Lakefront Drive Earth City, MO 63045 540-3232		Cardinal Health 151 Northpark Central Dr. Houston, TX 77073		Henry Schein, Inc. 135 Duryea Road Mail Rte-E255 Melville, NY 11747		Henry Schein Matrix Medical PO Box 3227 Irmo, SC 29063		McKesson Medical-Surgical, Inc. 8741 Landmark Road Richmond, VA 23228	
A1091-09		MT/AA									
Item	Description	Estimated Qty.									
11	Container, Disposable Sharps 1 qt size Price Per Unit Line Total	2,600 Each	\$1.56 \$4,056.00	\$2.45 \$6,370.00	\$1.64 \$4,264.00	\$1.54 \$4,004.00	\$1.75 \$4,550.00				
12	Container, Sharps Nestable, 2 Gallon Price Per Unit Line Total	220 Each	\$7.30 \$1,606.00	\$7.72 \$1,698.40	\$7.14 \$1,570.80	\$6.78 \$1,491.60	\$7.71 \$1,696.20				
13	Container, Sharps Nestable, 3 Gallon Price Per Unit Line Total	220 Each	\$8.73 \$1,920.60	\$9.27 \$2,039.40	\$8.54 \$1,878.80	\$8.10 \$1,782.00	\$9.22 \$2,028.40*				
14	Cuff Blood Pressure, Adult Price Per Unit Line Total MFR Name: Product # Qty per case:	6,500 Each	\$6.72 \$43,680.00 Cardinal ALG30502-313S 20	\$5.02 \$32,630.00 Welch Allyn 30503-3125 20	\$16.74 \$108,810.00 Henry Schein/Mabis 71-141-011 1	\$6.05 \$39,325.00 W Allyn Soft-11-1 MQ 100	\$6.85 \$44,525.00 Welch Allyn Soft-11-1 HP 20				
15	Cuff Soft Adult, 1 Tube Bayonet Price Per Unit Line Total MFR Name: Product # Qty per case:	1,200 Each	\$6.72 \$8,064.00 Cardinal ALG30503-313S 20	\$5.02 \$8,024.00 Welch Allyn 30503-3135 20	No Bid	\$6.05 \$7,260.00 W Allyn Soft-11-1 MQ 100	\$6.85 \$8,220.00 Welch Allyn Soft-11-1 HP 20				
16	Cyanide Antidote Pkg PAS KT Price Per Unit Line Total MFR Name: Product # Qty per package:	35 Each	\$305.19 \$10,681.65 Taylor Pharm 11098-050701 1	\$266.95 \$9,343.25 Cardinal CAH2211944 1	\$252.27 \$8,829.45 Akorn 110-980-50701 1	No Bid	\$281.25 \$9,843.75 McKesson 11098050 1				
17	Disinfectant Envirocide, 1 Gallon Price Per Unit Line Total MFR Name: Product # Qty per case:	200 Each	\$11.82 \$2,364.00 Safetec SAF34815 4	\$20.48 \$4,096.00 Metrex 13-3300 4	\$20.77 \$4,154.00 Viro 13-3300 4	\$18.56 \$3,712.00 Viro 13-300 4	\$6.39 \$1,278.00 McKesson 53-28564 12				
18	Dressing, Veni Gard Adult IV Stabilization Price Per Unit Line Total MFR Name: Product # Qty per case:	20,000 Each	\$0.3863 \$7,726.00 Conmed CON705-4431 100 bx/; 5 bx/cs	\$0.33 \$6,600.00 Conmed CN705-4431 500	\$0.4706 \$9,412.00 Conmed 705-4431 100/bx	\$0.45 \$9,000.00 Conmed 705-4431 500	\$2.575 \$51,500.00 Conmed 705-4431 500				
19	Extension Set 8" Standard Bore T-Port Price Per Unit Line Total MFR Name: Product # Qty per case:	25,000 Each	\$2.19 \$54,750.00 B Braun BBM473443 100	\$3.01 \$75,250.00 Braun 473443 100	\$3.2073 \$80,182.50 B. Braun 473443 100	\$3.12 \$78,000.00 B. Braun 473443 100	\$2.92 \$73,000.00 B. Braun 473443 100				
20	Glove Exam Diamond Grip Price Per Unit Line total FDA 510 K Number or FDA Device Listing Number Qty per Box Number of Boxes per Case	12,870 Boxes	\$5.31 \$68,339.70 K990270	\$6.89 \$88,674.30 K53590	\$7.83 \$100,772.10	\$6.91 \$88,931.70 K022088	\$4.84 \$62,290.80 K670794				

City of San Antonio Bid Tabulation

Opened: March 13, 2009		Midwest Medical Supply Co., LLC	Cardinal Health	Henry Schein, Inc.	Henry Schein Matrix	McKesson Medical-Surgical, Inc.	
For: Medical Supplies		13400 Lakefront Drive Earth City, MO 63045 540-3232	151 Northpark Central Dr. Houston, TX 77073	135 Duryea Road Mail Rte-E255 Melville, NY 11747	Medical PO Box 3227 Irmo, SC 29063	8741 Landmark Road Richmond, VA 23228	
A1091-09		MT/AA					
Item	Description	Estimated Qty.					
21	Glove Exam Non-Sterile, PF, Synthetic Vinyl Price Per Unit Line total FDA 510 K Number or FDA Device Listing Number Qty per Box Number of Boxes per Case	600 Boxes	\$4.30 \$2,580.00 PMNK992821 100 10	\$5.20 \$3,120.00 1423507 100 10	\$2.83 \$1,698.00 K971415 100 10	\$3.17 \$1,902.00 K013267 100 10	\$4.22 \$2,532.00 K070038 100 10
22	Glove, Exam, PF, Esteem Neu-Thera Nitrile Price Per Unit Line total FDA 510 K Number or FDA Device Listing Number Qty per Box Number of Boxes per Case	7,110 Boxes	\$6.26 \$44,508.60 K990882 100 10	\$7.17 \$50,978.70 * K032444 100 10	\$10.01 \$71,171.10 8784460 10 10	\$8.84 \$62,852.40 K053272 10 10	\$11.86 \$84,324.60 K050214 200 10
23	Glove Exam , Positive Touch NeuThera, PF Latex Price Per Unit Line total FDA 510 K Number or FDA Device Listing Number Qty per Box Number of Boxes per Case	5,770 Boxes	\$4.30 \$24,811.00 PMNK992821 100 10	\$6.17 \$35,600.90 K033789 100 10	\$9.043 \$52,178.11 K053272 100 10	\$7.99 \$46,102.30 K053272 100 10	\$9.10 \$52,507.00 K033785 100 10
24	Glove Exam, Powerfree Nitrile, Extended Cuff Price Per Unit Line Total	6,400 Boxes	\$6.30 \$40,320.00	\$6.05 \$38,720.00	\$6.55 \$41,920.00	\$5.78 \$36,992.00	\$6.42 \$41,088.00
25	Glove Exam, PF,Non-Sterile, Nitrile, EC, Ultra Sense Price Per Unit Line Total	14,850 Boxes	\$9.28 \$137,956.50	\$8.15 \$121,027.50	\$9.64 \$143,154.00	\$8.51 \$126,373.50	\$8.80 \$130,680.00
26	Glucagon Emergency Kit Price Per Unit Line Total MFR Name: Product #	170 Each	\$127.17 \$21,618.90 Eli Lilly 00002-803101	\$99.73 \$16,954.10 Cardinal CAH2858090	\$109.01 \$18,531.70 Eli Lilly 741751	\$103.40 \$17,578.00 Eli Lilly 741751	\$109.34 \$18,587.80 Eli Lilly 0002803101
27	Glucose 15 GL 40% 3x37 .5 GM Price Per Unit Line Total MFR Name: Product #	268 Count	\$12.42 \$3,328.56 Paddock PAD0069-30	\$10.24 \$2,744.32 Cardinal CAH2200830	\$9.63 \$2,580.84 Paddock 0069-30	No Bid	\$10.27 \$2,752.36 Paddock Labs 00574006930
28	Hand Sanitizer Price Per Unit Line Total MFR Name: Product # Qty per case:	960 Each	\$0.79 \$758.40 Safetec SAF17355 24	\$1.72 \$1,651.20 Gojo Ind 9605-24 24	\$1.4595 \$1,401.12 * Gojo 9605-25 24	\$1.33 \$1,276.80 Gojo 9605-24 24	\$1.50 \$1,440.00 Provon/Gojo 9605-24 24
29	HCG Urine Cassette Rapid Test Price Per Unit Line Total MFR Name: Product # Qty per case:	139 Boxes	\$54.38 \$7,558.82 Wampole 4581255020 1	\$33.92 \$4,714.88 Wampole Lab B1077-22 1	No Bid	No Bid	\$29.72 \$4,131.08 McKesson 32-102 1
30	HemataCHEK Price Per Unit Line Total	110 Boxes	\$100.00 \$11,000.00	\$76.06 \$8,366.60	\$79.30 \$8,723.00	\$71.72 \$7,889.20	\$86.52 \$9,517.20

City of San Antonio Bid Tabulation

Opened: March 13, 2009 For: Medical Supplies		Midwest Medical Supply Co., LLC 13400 Lakefront Drive Earth City, MO 63045 540-3232		Cardinal Health 151 Northpark Central Dr. Houston, TX 77073		Henry Schein, Inc. 135 Duryea Road Mail Rte-E255 Melville, NY 11747		Henry Schein Matrix Medical PO Box 3227 Irmo, SC 29063		McKesson Medical- Surgical, Inc. 8741 Landmark Road Richmond, VA 23228	
A1091-09		MT/AA									
Item	Description	Estimated Qty.									
31	Holder Tube Disposable, Separation Tech Price Per Unit Line Total	100 Packs		\$42.68 \$4,268.00	\$36.03 \$3,603.00	\$35.50 \$3,550.00	\$0.66 \$66.00	\$37.08 \$3,708.00			
32	Injection Sodium Chloride, NAACL Price Per Unit Line Total	1,099 Cases		\$21.00 \$23,079.00	\$38.40 \$42,201.60	\$19.52 \$21,452.48	\$36.49 \$40,102.51	\$41.97 \$46,125.03			
33	IV Solution Set, Non DeHP Duo Vent SPIKE Baxter Price Per Unit Line Total	22,080 Each		\$1.52 \$33,561.60	\$2.54 \$58,291.20	No Bid	\$2.03 \$44,822.40	\$2.31 \$51,004.80			
34	Lancet Genie Microtainer Blue Price Per Unit Line Total MFR Name: Product # Qty per case:	12,000 Each		\$0.304 \$3,648.00 Becton Dickinson B/D 366594 200/bx; 10 bx/cs	\$0.31 \$3,720.00 BD BF366594 2000	No Bid	\$0.29 \$3,480.00 BD 366594 200/box	\$0.22 \$2,640.00 Terumo 200103 2000			
35	Lancet Surgilance Safety Grey Price Per Unit Line Total MFR Name: Product # Qty per case:	60,000 Each		\$0.1152 \$6,912.00 Surgilance SURSLN200 100/bx; 15bx/cs	\$0.16 \$9,600.00 Medipurpose B2800-1B 1500	\$0.0995 \$5,970.00 Medipurpose SLN200-10015 15 boxes	\$0.10 \$6,000.00 Medipurpose SLN 20010015 1500	\$2.21 \$132,600.00 Surgilance SLN 200 1500			
36	Non-Rebreathing Mask Adult Price Per Unit Line Total MFR Name: Product # Qty per case:	27,000 Each		\$0.70 \$18,900.00 Ventlab VEN2102 50	\$2.08 \$56,160.00 Hudson 01060 50	\$1.48 \$39,960.00* Chemet 64059 50	\$1.41 \$38,070.00 B&F 64059 50	\$1.17 \$31,590.00 McKesson 86-108E 50			
37	Mini Adjust Collar Price Per Unit Line Total MFR Name: Product # Qty per case:	450 Each		\$5.38 \$2,421.00 AMB000-281-106 30	\$4.48 \$2,016.00 AMBU 000281106 30	\$4.92 \$2,214.00 Ambu 281106 30	\$4.55 \$2,047.50 Ambu 281106 30	\$7.56 \$3,402.00 Procare 79-83130 1			
38	Pack Cold Instant Medium Price Per Unit Line Total MFR Name: Product # Qty per case:	10,440 Each		\$0.38 \$3,967.20 Morrison MOR6600 24	\$0.39 \$4,071.60 Cardinal 10104 24	\$0.8216 \$8,577.50* Cardinal 10104 24	\$0.40 \$4,176.00 Jacu Frost 10104 24	\$0.84 \$8,769.60 McKesson 59-79C 24			
39	Pad Prep Alcohol Large Price Per Unit Line Total MFR Name: Product # Qty per case:	12,000 Each		\$0.0177 \$212.40 Triad TRI10-6200 100/bx; 10bx/cs	\$0.02 \$240.00 Triad 40000-100 1000	\$0.0174 \$208.80 Triad 10-3002 1000	\$0.03 \$360.00 Triad 402772 1000	\$0.0156 \$187.20 McKesson 58-304 1000			
40	Pad Pred Alcohol Medium Price Per Unit Line Total MFR Name: Product # Qty per case:	129,800 Each		\$0.0137 \$1,778.26 Dynarex DYN1103 200/bx; 10 bx/cs	\$0.01 \$1,298.00 Triad 40000-090 3000	\$0.00855 \$1,109.79 Triad 10-3001B 2000	\$0.02 \$2,596.00 Triad 10-3001 B 2000	\$0.0065 \$843.70 McKesson 58-104 3000			

City of San Antonio Bid Tabulation

Opened: March 13, 2009 For: Medical Supplies		Midwest Medical Supply Co., LLC 13400 Lakefront Drive Earth City, MO 63045 540-3232	Cardinal Health 151 Northpark Central Dr. Houston, TX 77073	Henry Schein, Inc 135 Duryea Road Mail Rte-E255 Melville, NY 11747	Henry Schein Matrix Medical PO Box 3227 Irmo, SC 29063	McKesson Medical- Surgical, Inc. 8741 Landmark Road Richmond, VA 23228	
A1091-09		MT/AA					
Item	Description	Estimated Qty.					
41	Pediatric Disposable Resuscitator with 2 masks Price Per Unit Line Total	300 Each	\$14.26 \$4,278.00	\$10.85 \$3,255.00	No Bid	\$20.24 \$6,072.00	\$24.10 \$7,230.00
42	Penlight with Pupil Gauge Price Per Unit Line Total	1,200 Each	\$1.21 \$1,452.00	\$1.32 \$1,584.00	\$0.93 \$1,116.00	\$0.85 \$1,020.00	\$1.27 \$1,524.00
43	Probe Covers Price Per Unit Line Total MFR Name: Product # Qty per case:	83,600 Each	\$0.0668 \$5,584.48 Welch Allyn W/A 05075-800 200/bx; 4 bx/cs	\$0.07 \$5,852.00 Welch Allyn W0507500B 800	\$0.0634 \$5,300.24 Welch Allyn 05075-800 800	\$0.07 \$5,852.00 W Allyn 05075-800 800	\$0.28 \$23,408.00 Welch Allyn 05075-800 800
44	Whisperflow Mask CPAP Price Per Unit Line Total MFR Name: Product # Qty per case:	20 Cases	\$314.10 \$6,282.00 PMI 71040/71050/30089 10	\$558.84 \$11,176.80 Resprionics NF111094 10	No Bid	No Bid	\$558.82 \$11,176.40 Resprionics 4-100004-00 10
45	Safety Lancet Unistik Price Per Unit Line Total	88,100 Each	\$0.1559 \$13,734.79	\$0.17 \$14,977.00	\$0.1453 \$12,800.93	\$0.15 \$13,215.00	\$0.17 \$1,497.70
46	Sheet Drape 3 ply Price Per Unit Line Total MFR Name: Product # Qty per case:	210 Cases	\$20.27 \$4,256.70 Graham GRA302 100	\$11.95 \$2,509.50 Graham 30181-122B 100	\$22.86 \$4,800.60 Tidi 918310 100	\$19.67 \$4,130.70 Graham 49261 100	\$23.53 \$4,941.30 McKesson 18-10834 100
47	Splint, Half Arm Adult 20 inch Price Per Unit Line Total MFR Name: Product #	68 Each	\$33.01 \$2,244.68 Sammons Preston SAM3821C	\$32.06 \$2,180.08 Sammons Preston 3821-CS	\$6.05 \$411.40 Mayflower Air Splint 701	No Bid	\$52.30 \$3,556.40 SammonsPreston 3821C
48	Sponge, general use , 2x2, 4 ply Price Per Unit Line Total MFR Name: Product # Qty per case:	112,000 Each	\$0.00353 \$395.36 Dynarex DYN 3252 200/bx; 20bx/cs	\$0.01 \$1,120.00 Covidien KC441400A 8000	\$0.0066 \$739.20 Henry Schein Inc 104-2930 10 pks/case	\$0.01 \$1,120.00 Dukal 2102 200/pk; 10 pk/case	\$0.00495 \$554.40 McKesson 92242000 4000
49	Sponge, general use 4x4, 4 ply Price Per Unit Line Total MFR Name: Product # Qty per case:	176,000 Each	\$0.01101 \$1,937.76 Dynarex DYN 3254 200/bx; 10bx/cs	\$0.02 \$3,520.00 Covidien 441402 2000	\$0.0189 \$3,326.40 Henry Schein Inc 104-2411 10 pks/case	\$0.02 \$3,520.00 Dynarex 3242 200/bag; 10 bag/case	\$0.0171 \$3,009.60 McKesson 94442000 2000
50	Stylette Slick 8 FR, Medium #750R or equal Price Per Unit Line Total MFR Name: Product # Qty per box:	750 Each	\$2.76 \$2,070.00 Rusch RUS750 25	\$3.38 \$2,535.00 Rusch RU750 25	No Bid	\$2.43 \$1,822.50 Rusch 1000R 25	\$3.128 \$2,346.00 Teleflex/Rusch 1000R 25

City of San Antonio Bid Tabulation

Opened: March 13, 2009 For: Medical Supplies		Midwest Medical Supply Co., LLC 13400 Lakefront Drive Earth City, MO 63045 540-3232		Cardinal Health 151 Northpark Central Dr. Houston, TX 77073		Henry Schein, Inc. 135 Duryea Road Mail Rte-E255 Melville, NY 11747		Henry Schein Matrix Medical PO Box 3227 Irmo, SC 29063		McKesson Medical-Surgical, Inc. 8741 Landmark Road Richmond, VA 23228	
A1091-09		MT/AA									
Item	Description	Estimated Qty.									
51	Stylette Slick, 10FR, #1000R or equal Price Per Unit Line Total MFR Name: Product # Qty per box:	1,875 Each		2.76 \$5,175.00 Rusch RUS1000R 25	888-	\$3.16 \$5,925.00 Teleflex 1000R 25	\$2.90 \$5,437.50 Rusch 1000R 1	2.43 \$4,556.25 Rusch 1000R 25		\$2.66 \$4,987.50 Malmed 85864 20	
52	Syringe Vanishpoint, 3CC 23GX1 In Price Per Unit Line Total MFR Name: Product # Qty per case:	9,600 Each		\$0.1067 \$1,024.32 Retractable Tech RET10311 100/bx; 6bx/cs		\$0.45 \$4,320.00 Retractable Tech RT10311 600	\$0.6705 \$6,436.80 Retractable Tech 10311 6 boxes	\$0.64 \$6,144.00 Retract Tech 10311 600		\$0.5757 \$5,526.72 Retract Tech 10311 600	
53	Tape, Silk Like Cloth, Surgical 1 Inch Price Per Unit Line Total MFR Name: Product # Qty per case:	4,800 Each		\$0.62 \$2,976.00 Dynarex DYN3562 12/bx; 12bx/cs		\$0.89 \$4,272.00 Kele 32266 120	\$0.82 \$3,936.00 Kendall 7138 12 boxes	No Bid		\$0.76 \$3,648.00 McKesson 16-47110 144	
54	Tape Silk like cloth, Surgical 2 inch Price Per Unit Line Total MFR Name: Product # Qty per case:	6,600 Each		\$1.24 \$8,184.00 Dynarex DYN 3563 6/bx; 12bx/cs		\$1.78 \$11,748.00 Kele 32267 60	\$1.8416 \$10,835.00 Kendall 7139 12 boxes	No Bid		\$1.55 \$10,230.00 McKesson 16-47120 72	
55	Thermometer Oral F Individual Price Per Unit Line Total MFR Name: Product # Qty per box:	2,525 Each		\$3.40 \$8,585.00 ADC AME 413B-00 25		\$3.03 \$7,650.75 Mabis 16811-ECO 25	\$3.34 \$8,433.50 HSI/Mabis 71-608-00 1	\$2.11 \$5,327.75 Mabis 75-768-000 25		\$3.53 \$8,913.25 McKesson 01-413BG 1	
56	Thermometer Rectal F Individual Price Per Unit Line Total MFR Name: Product # Qty per box:	1,125 Each		\$3.40 \$3,825.00 ADC AME413R-00 25		\$3.00 \$3,442.50 Mabis 16811-ECOR 25	\$3.94 \$4,432.50 Omron MC-130MR 1	\$2.11 \$2,373.75 Mabis 75-768-000 25		\$3.53 \$3,971.25 McKesson 01-413R	
57	Tube Capillary Hemata Sealant Price Per Unit Line Total	550 Each		\$7.00 \$3,850.00		\$4.80 \$2,530.00	No Bid	\$6.19 \$3,404.50		\$4.62 \$2,541.00	
58	Tube Endotracheal cutted Murphy tip Price Per Unit Line Total MFR Name: Product # Qty per box:	900 Each		\$1.01 \$909.00 Sunmed SUN 1-7333-60 10		\$4.01 \$3,609.00 Rusch 112082060 10	\$1.97 \$1,773.00 Rusch 112082060 1	\$1.24 \$1,116.00 Rusch 112082060 10		\$1.90 \$1,710.00 Teleflex/Rusch 112082060 10	
59	Tube Hematocrit, Mylar Clad Price Per Unit Line Total	50 Vials		\$9.98 \$499.00		\$7.44 \$372.00	No Bid	No Bid		\$10.68 \$534.00	
60	Tub Hematocrit, Mylar Wrapped Heparanized Price Per Unit Line Total	375 Vials		\$10.97 \$4,113.75		\$8.17 \$3,063.75	No Bid	No Bid		\$11.75 4406.25	

City of San Antonio Bid Tabulation

Opened: March 13, 2009 For: Medical Supplies		Midwest Medical Supply Co., LLC 13400 Lakefront Drive Earth City, MO 63045 888- 540-3232	Cardinal Health 151 Northpark Central Dr. Houston, TX 77073	Henry Schein, Inc. 135 Duryea Road Mail Rte-E255 Melville, NY 11747	Henry Schein Matrix Medical PO Box 3227 Irmo, SC 29063	McKesson Medical- Surgical, Inc. 8741 Landmark Road Richmond, VA 23228	
A1091-09		MT/AA					
Item	Description	Estimated Qty.					
61	Tube Holder Blood Collect Price Per Unit Line Total MFR Name: Product # Qty per case:	19,000 Each	\$0.455 \$8,645.00 Retractable Tech RET22701 250	\$0.31 \$5,890.00 Retractable Tech RT22701 250	\$0.4302 \$8,173.80 Retractable 22701 250	\$0.42 \$7,980.00 Retract Tech 22701 250	\$0.3738 \$7,102.20 Retract Tech 22701 250
62	Wheelchair 24 In Adult Heavy Duty Price Per Unit Line Total MFR Name: Product # Qty per case:	3 Each	\$392.97 \$1,178.91 Invacare Corp INVIN650006	\$393.45 \$1,180.35 Invacare IN650006	\$476.86 \$1,430.58 Tech-Med WCDSZ407PHD	No Bid	\$332.45 \$997.35 McKesson 16-7920
63	Container, Disposable Sharps 5 quart Price Per Unit Line Total	2,600 Each	\$3.83 \$9,958.00	\$5.32 \$13,832.00	\$3.97 \$10,322.00	\$3.72 \$9,672.00	\$4.28 \$11,128.00
64	Catheter, IV 14ga Sterile, orange Price Per Unit Line Total	400 Each	\$2.32 \$928.00	\$2.31 \$924.00	\$2.2942 \$917.68	\$1.92 \$768.00	\$2.4496 \$979.84
65	Catheter IV 16ga Sterile, Gray Price Per Unit Line Total	2,000 Each	\$2.32 \$4,640.00	\$2.19 \$4,380.00 *	\$2.29 \$4,580.00	\$2.16 \$4,320.00	\$2.4496 \$4,899.20*
Estimated Annual Total			\$927,864.18	\$1,049,887.10	\$1,068,400.67	\$983,195.28	\$1,273,984.50
Estimated Annual Award			\$927,864.18				

*No Bid: Bound Tree Medical, LLC

City of San Antonio Bid Tabulation

Opened: March 13, 2009 For: Medical Supplies		Medco Supply Co. 500 Fillmore Ave. Tonawanda, NY 14150	QuadMed Inc. 11210-1 Phillips Industrial Blvd E Jacksonville, FL 32256	Southeastern Emergency Equipment 3760 Hwy 96 W Youngsville, NC 27596	Universal Home Health & Industrial Supplies PO Box 290314 Tampa, FL 33687-0314	Zoll Medical Corporation 269 Mill Road Chelmsford, MA 01824
A1091-09		MT/AA				
Item	Description	Estimated Qty.				
A	Specified Items					
1	Adult Disposable Resuscitator with Mask Price Per Unit Line Total	1,158 Each	\$14.45 \$16,733.10	\$11.50 \$13,317.00	\$14.88 \$17,231.04	No Bid No Bid
2	Glucose Test Strips Price Per Unit Line Total MFR Name: Product # Qty per box:	2,340 Boxes	\$82.40 \$192,816.00* Bayer Ascencia Elite 128000 50	\$24.81 \$58,055.40 Bayer EFA-4007-CON 50	\$23.95 \$56,043.00 Bayer BY7099 50	No Bid No Bid
3	Bag Vomit Emesis Sickness Price Per Unit Line Total MFR Name: Product # Qty per case:	5,000 Each	\$1.18 \$5,900.00 GKR Industries 19320M 240	\$0.92 \$4,600.00 Not Specified EIC-7000	\$1.30 \$6,500.00 Hartwell 53507 12/pk	No Bid No Bid
4	Blanket, Poly Yellow 50 x 84 Price Per Unit Line Total MFR Name: Product # Qty per case:	14,500 Each	\$4.02 \$58,290.00* US Laminating Corp 50003M 1	\$2.35 \$34,075.00 Graham EFA-1173 25	\$1.60 \$23,200.00 Dukal B5340 1	No Bid No Bid
5	Cannula, Curved Flair Tip Price Per Unit Line Total MFR Name: Product # Qty per case:	11,250 Each	No Bid	\$0.37 \$4,162.50 Medsource EAW-2000 50	\$0.39 \$4,387.50 Teleflex N7296 50	No Bid No Bid
6	Cassette Lipid-Glucose, Cholestech Price Per Unit Line Total MFR Name: Product # Qty per case:	50 Each	No Bid	No Bid	No Bid	No Bid No Bid
7	Catheter IV IAG Sterile Green 18G Price Per Unit Line Total	17,000 Each	No Bid	\$1.83 \$31,110.00	\$2.06 \$35,020.00	No Bid No Bid
8	Catheter IV IAG Sterile, Pink 20G Price Per Unit Line Total	24,000 Each	No Bid	\$1.83 \$43,920.00	\$2.06 \$49,440.00	No Bid No Bid
9	Catheter IV IAG Sterile, Yellow 24G Price Per Unit Line Total	1,000 Each	No Bid	\$1.83 \$1,830.00	\$2.06 \$2,060.00	No Bid No Bid
10	Collar Adjustable, Ace Perfit, Adult Price Per Unit Line Total MFR Name: Product # Qty per case:	5,250 Each	\$10.06 \$52,815.00 Ambu 43003 30	\$5.84 \$30,860.00 Ambu ECO-3801 30	\$5.25 \$27,562.50 Ambu AU281-000 30	No Bid No Bid

City of San Antonio Bid Tabulation

Opened: March 13, 2009 For: Medical Supplies		Medco Supply Co. 500 Fillmore Ave. Tonawanda, NY 14150		QuadMed Inc. 11210-1 Phillips Industrial Blvd E Jacksonville, FL 32256		Southeastern Emergency Equipment 3760 Hwy 96 W Youngsville, NC 27596		Universal Home Health & Industrial Supplies PO Box 290314 Tampa, FL 33687-0314		Zoll Medical Corporation 269 Mill Road Chelmsford, MA 01824	
A1091-09		MT/AA									
Item	Description	Estimated Qty.									
11	Container, Disposable Sharps 1 qt size Price Per Unit Line Total	2,600 Each	\$2.06 \$5,356.00	\$1.74 \$4,524.00	\$1.60 \$4,160.00			No Bid		No Bid	
12	Container, Sharps Nestable, 2 Gallon Price Per Unit Line Total	220 Each	No Bid	No Bid	\$6.85 \$1,507.00			No Bid		No Bid	
13	Container, Sharps Nestable, 3 Gallon Price Per Unit Line Total	220 Each	No Bid	No Bid	\$8.19 \$1,801.80			No Bid		No Bid	
14	Cuff Blood Pressure, Adult Price Per Unit Line Total MFR Name: Product # Qty per case:	6,500 Each	\$35.59 \$231,335.00* Welch Allyn 558564 1	No Bid	No Bid			No Bid		No Bid	
15	Cuff Soft Adult, 1 Tube Bayonet Price Per Unit Line Total MFR Name: Product # Qty per case:	1,200 Each	No Bid	No Bid	No Bid			No Bid		No Bid	
16	Cyanide Antidote Pkg PAS KT Price Per Unit Line Total MFR Name: Product # Qty per package:	35 Each	No Bid	No Bid	\$299.00 \$10,465.00			No Bid		No Bid	
17	Disinfectant Envirocide, 1 Gallon Price Per Unit Line Total MFR Name: Product # Qty per case:	200 Each	\$19.78 \$3,956.00 Metrex 19122M 4	No Bid	\$18.95 \$3,790.00 Vionex 53641 1			No Bid		No Bid	
18	Dressing, Veni Gard Adult IV Stabilization Price Per Unit Line Total MFR Name: Product # Qty per case:	20,000 Each	No Bid	\$0.314 \$6,280.00 Conmed EFA-3505	\$0.78 \$15,600.00 Conmed J8025 50/box			No Bid		No Bid	
19	Extension Set 8" Standard Bore T-Port Price Per Unit Line Total MFR Name: Product # Qty per case:	25,000 Each	No Bid	\$2.04 \$51,000.00 B Braun EDI-3062	No Bid			No Bid		No Bid	
20	Glove Exam Diamond Grip Price Per Unit Line total FDA 510 K Number or FDA Device Listing Number Qty per Box Number of Boxes per Case	12,870 Boxes	\$8.35 \$107,464.50*	\$8.70 \$111,969.00	\$6.64 \$85,456.80 K953590			\$4.25 \$54,697.50		No Bid	
			100 10	100 10	100 10						

City of San Antonio Bid Tabulation

Opened: March 13, 2009 For: Medical Supplies		Medco Supply Co. 500 Fillmore Ave. Tonawanda, NY 14150	QuadMed Inc. 11210-1 Phillips Industrial Blvd E Jacksonville, FL 32256	Southeastern Emergency Equipment 3760 Hwy 96 W Youngsville, NC 27596	Universal Home Health & Industrial Supplies PO Box 290314 Tampa, FL 33687-0314	Zoll Medical Corporation 269 Mill Road Chelmsford, MA 01824	
A1091-09		MT/AA					
Item	Description	Estimated Qty.					
21	Glove Exam Non-Sterile, PF, Synthetic Vinyl Price Per Unit Line total FDA 510 K Number or FDA Device Listing Number Qty per Box Number of Boxes per Case	600 Boxes	\$7.87 \$4,722.00	No Bid	No Bid	2.95 \$1,770.00	No Bid
22	Gloves, Exam, PF, Esteem Neu-Thera Nitrile Price Per Unit Line total FDA 510 K Number or FDA Device Listing Number Qty per Box Number of Boxes per Case	7,110 Boxes	\$5.35 \$38,038.50	No Bid	No Bid	\$4.95 \$35,194.50	No Bid
23	Glove Exam , Positive Touch NeuThera, PF Latex Price Per Unit Line total FDA 510 K Number or FDA Device Listing Number Qty per Box Number of Boxes per Case	5,770 Boxes	\$3.87 \$22,329.90	No Bid	No Bid	\$4.25 \$24,522.50	No Bid
24	Glove Exam, Powerfree Nitrile, Extended Cuff Price Per Unit Line Total	6,400 Boxes	No Bid	\$7.30 \$46,720.00	\$5.82 \$37,248.00	\$6.30 \$40,320.00	No Bid
25	Glove Exam, PF,Non-Sterile, Nitrile, EC, Ultra Sense Price Per Unit Line Total	14,850 Boxes	\$7.57 \$112,414.50*	\$9.36 \$138,996.00	\$7.82 \$116,127.00	\$9.30 \$138,105.00	No Bid
26	Glucagon Emergency Kit Price Per Unit Line Total MFR Name: Product #	170 Each	No Bid	No Bid	\$98.50 \$16,745.00	No Bid	No Bid
27	Glucose 15 GL 40% 3x37 .5 GM Price Per Unit Line Total MFR Name: Product #	268 Count	\$3.39 \$908.52 Paddock Labs 35003M	No Bid	\$9.65 \$2,586.20 Paddock PD0069-30 3pack	No Bid	No Bid
28	Hand Sanitizer Price Per Unit Line Total MFR Name: Product # Qty per case:	960 Each	\$1.40 \$1,344.00 Purell 27007 24	\$1.76 \$1,689.60 Gojo Ind EIC-6329	\$1.25 \$1,200.00 Gojo 9605-24 24	No Bid	No Bid
29	HCG Urine Cassette Rapid Test Price Per Unit Line Total MFR Name: Product # Qty per case:	139 Boxes	No Bid	No Bid	No Bid	No Bid	No Bid
30	HemataCHEK Price Per Unit Line Total	110 Boxes	No Bid	No Bid	No Bid	No Bid	No Bid

City of San Antonio Bid Tabulation

Opened: March 13, 2009		Medco Supply Co.	QuadMed Inc.	Southeastern	Universal Home	Zoll Medical Corporation
For: Medical Supplies		500 Fillmore Ave.	11210-1 Phillips	Emergency Equipment	Health & Industrial	269 Mill Road
A1091-09		Tonawanda,	Industrial Blvd E	3760 Hwy 96 W	Supplies	Chelmsford,
MT/AA		NY 14150	Jacksonville,	Youngsville,	PO Box 290314	MA 01824
Item	Description	Estimated Qty.				
31	Holder Tube Disposable, Separation Tech Price Per Unit Line Total	100 Packs	No Bid	No Bid	No Bid	No Bid
32	Injection Sodium Chloride, NACL Price Per Unit Line Total	1,099 Cases	\$1.31 \$1,439.69	No Bid	\$18.00 \$19,782.00	No Bid
33	IV Solution Set, Non DeHP Duo Vent SPIke Baxter Price Per Unit Line Total	22,080 Each	No Bid	No Bid	\$2.08 \$45,926.40	No Bid
34	Lancet Genie Microtainer Blue Price Per Unit Line Total MFR Name: Product # Qty per case:	12,000 Each	No Bid	\$1.04 \$12,480.00 ED1-3279	\$0.29 \$3,480.00 Becton Dickinson BD366582 200/box	No Bid
35	Lancet Surgilance Safety Grey Price Per Unit Line Total MFR Name: Product # Qty per case:	60,000 Each	\$16.47 \$988,200.00* Not Specified 20010 15	\$0.17 \$10,200.00 Surgilance ED1-3276-Grey 100	\$0.125 \$7,500.00 Surgilance SLN200 100/bx	No Bid
36	Non-Rebreathing Mask Adult Price Per Unit Line Total MFR Name: Product # Qty per case:	27,000 Each	\$1.99 \$53,730.00* Allied Healthcare 64041 50	\$0.98 \$26,460.00 EAW-2011 50	\$1.25 \$33,750.00 Hudson N7298 50	No Bid
37	Mini Adjust Collar Price Per Unit Line Total MFR Name: Product # Qty per case:	450 Each	\$10.08 \$4,527.00 Ambu 47416M 30	\$6.15 \$2,767.50 Ambu ECO-3803 30	\$5.25 \$2,362.50 Ambu AU281-106 30	No Bid
38	Pack Cold Instant Medium Price Per Unit Line Total MFR Name: Product # Qty per case:	10,440 Each	\$0.40 \$4,176.00 Rapid 43071 24	\$0.52 \$5,428.80 EFA-4200	No Bid	No Bid
39	Pad Prep Alcohol Large Price Per Unit Line Total MFR Name: Product # Qty per case:	12,000 Each	\$2.88 \$34,320.00* Kendall 68189 20	\$0.0165 \$198.00* Dynarex EFA-4151 1000	\$0.0155 \$186.00 Medline S3512 100/box	No Bid
40	Pad Prep Alcohol Medium Price Per Unit Line Total MFR Name: Product # Qty per case:	129,800 Each	\$1.50 \$194,700.00* Dukal 265407 20	\$0.006450 \$837.21 Dynarex EFA-4150 2000	\$0.007 \$908.60 Medline S3511 200/box	No Bid

City of San Antonio Bid Tabulation

Opened: March 13, 2009 For: Medical Supplies		Medco Supply Co. 500 Fillmore Ave. Tonawanda, NY 14150		QuadMed Inc. 11210-1 Phillips Industrial Blvd E Jacksonville, FL 32256		Southeastern Emergency Equipment 3760 Hwy 96 W Youngsville, NC 27596		Universal Home Health & Industrial Supplies PO Box 290314 Tampa, FL 33687-0314		Zoll Medical Corporation 269 Mill Road Chelmsford, MA 01824	
A1091-09		MT/AA									
Item	Description	Estimated Qty.									
41	Pediatric Disposable Resuscitator with 2 masks Price Per Unit Line Total	300 Each	\$18.62 \$5,586.00	No Bid		\$20.42 \$6,126.00		No Bid		No Bid	No Bid
42	Penlight with Pupil Gauge Price Per Unit Line Total	1,200 Each	No Bid	\$0.80 \$960.00		No Bid		No Bid		No Bid	No Bid
43	Probe Covers Price Per Unit Line Total MFR Name: Product # Qty per case:	83,600 Each	\$13.80 \$1,153,680.00* Welch Allyn 559642 200/box; 4 box/case	\$0.0598 \$4,999.28 Welch Allyn EDI-7455		\$13.50 \$1,128,600.00* Welch Allyn WA05075-800 200/box		No Bid		No Bid	No Bid
44	Whisperflow Mask CPAP Price Per Unit Line Total MFR Name: Product # Qty per case:	20 Cases	No Bid	No Bid		No Bid		No Bid		No Bid	No Bid
45	Safety Lancet Unistix Price Per Unit Line Total	88,100 Each	No Bid	No Bid		\$0.173 \$15,241.30		No Bid		No Bid	No Bid
46	Sheet Drape 3 ply Price Per Unit Line Total MFR Name: Product # Qty per case:	210 Cases	\$17.74 \$3,725.40 Tidi 52051M 50/bx	No Bid		No Bid		No Bid		No Bid	No Bid
47	Splint, Half Arm Adult 20 inch Price Per Unit Line Total MFR Name: Product #	68 Each	\$5.88 \$399.84 Mayflower Splint 33503M	No Bid		No Bid		No Bid		No Bid	No Bid
48	Sponge, general use , 2x2, 4 ply Price Per Unit Line Total MFR Name: Product # Qty per case:	112,000 Each	\$0.87 \$97,440.00* Dukal 010215 200/sleeve; 20 sleeves/cs	No Bid		\$0.00335 \$375.20 Dukal D5433 200/pack		No Bid		No Bid	No Bid
49	Sponge, general use 4x4, 4 ply Price Per Unit Line Total MFR Name: Product # Qty per case:	176,000 Each	\$2.35 \$413,600.00* Dukal 010217 200 sleeve; 10 sleeves/cs	\$0.01055 \$1,856.80 Not Specified EFA-1017-K 4800		\$0.01175 \$2,068.00 Dukal D5435 200/pack		No Bid		No Bid	No Bid
50	Stylette Slick 8 FR, Medium #750R or equal Price Per Unit Line Total MFR Name: Product # Qty per box:	750 Each	No Bid	\$2.76 \$2,070.00 Rusch EAW-2347 25		\$2.72 \$2,040.00 Rusch/Teleflex RU1000 20/box		No Bid		No Bid	No Bid

City of San Antonio Bid Tabulation

Opened: March 13, 2009		Medco Supply Co.		QuadMed Inc.		Southeastern		Universal Home		Zoll Medical Corporation	
For: Medical Supplies		500 Fillmore Ave. Tonawanda, NY 14150		11210-1 Phillips Industrial Blvd E Jacksonville, FL 32256		Emergency Equipment 3760 Hwy 96 W Youngsville, NC 27596		Health & Industrial Supplies PO Box 290314 Tampa, FL 33687-0314		269 Mill Road Chelmsford, MA 01824	
A1091-09		MT/AA									
Item	Description	Estimated Qty.									
51	Stylette Slick, 10FR, #1000R or equal Price Per Unit Line Total MFR Name: Product # Qty per box:	1,875 Each		No Bid	2.76 \$5,175.00 Rusch EAW-2347 25	1.85 \$3,468.75 Rusch RU502503 20/box		No Bid		No Bid	
52	Syringe Vanishpoint, 3CC 23GX1 In Price Per Unit Line Total MFR Name: Product # Qty per case:	9,600 Each		No Bid	\$0.575 \$5,520.00 ED1-3401-VP23	\$0.3795 \$3,643.20 Med-Inn RT1 10311 100/box		No Bid		No Bid	
53	Tape, Silk Like Cloth, Surgical 1 Inch Price Per Unit Line Total MFR Name: Product # Qty per case:	4,800 Each	\$7.18 \$34,464.00*		\$0.81 \$3,888.00 Kendall EFA-1151-K	\$0.5708 \$2,739.84* D541 12/box		No Bid		No Bid	
54	Tape Silk like cloth, Surgical 2 inch Price Per Unit Line Total MFR Name: Product # Qty per case:	6,600 Each	\$7.18 \$47,388.00*		\$0.81 \$5,349.00 Kendall EFA-1152-K	\$1.141 \$7,530.60* D5042 6/box		No Bid		No Bid	
55	Thermometer Oral F Individual Price Per Unit Line Total MFR Name: Product # Qty per box:	2,525 Each	\$1.91 \$4,822.75*		No Bid	No Bid		No Bid		No Bid	
56	Thermometer Rectal F Individual Price Per Unit Line Total MFR Name: Product # Qty per box:	1,125 Each	\$1.91 \$2,148.75		No Bid	No Bid		No Bid		No Bid	
57	Tube Capillary Hemata Sealant Price Per Unit Line Total	550 Each		No Bid	No Bid	No Bid		No Bid		No Bid	
58	Tube Endotracheal cutted Murphy tip Price Per Unit Line Total MFR Name: Product # Qty per box:	900 Each		No Bid	\$0.95 \$855.00 Not Specified EAW-2300-SUNMED 10	\$1.15 \$1,035.00 Rusch RU112082060 10/box		No Bid		No Bid	
59	Tube Hematocrit, Mylar Clad Price Per Unit Line Total	50 Vials		No Bid	No Bid	No Bid		No Bid		No Bid	
60	Tub Hematocrit, Mylar Wrapped Heparanized Price Per Unit Line Total	375 Vials		No Bid	No Bid	No Bid		No Bid		No Bid	

City of San Antonio Bid Tabulation

Opened: March 13, 2009 For: Medical Supplies		Medco Supply Co. 500 Fillmore Ave. Tonawanda, NY 14150	QuadMed Inc. 11210-1 Phillips Industrial Blvd E Jacksonville, FL 32256	Southeastern Emergency Equipment 3760 Hwy 96 W Youngsville, NC 27596	Universal Home Health & Industrial Supplies PO Box 290314 Tampa, FL 33687-0314	Zoll Medical Corporation 269 Mill Road Chelmsford, MA 01824	
A1091-09		MT/AA					
Item	Description	Estimated Qty.					
61	Tube Holder Blood Collect Price Per Unit Line Total MFR Name: Product # Qty per case:	19,000 Each	No Bid	No Bid	\$0.37 \$7,030.00 Innom J8299	No Bid	No Bid
62	Wheelchair 24 In Adult Heavy Duty Price Per Unit Line Total MFR Name: Product # Qty per case:	3 Each	\$292.55 \$877.65 Drive Medical 562093	No Bid	No Bid	No Bid	No Bid
63	Container, Disposable Sharps 5 quart Price Per Unit Line Total	2,600 Each	No Bid	\$4.34 \$11,284.00	\$3.75 \$9,750.00	No Bid	No Bid
64	Catheter, IV 14ga Sterile, orange Price Per Unit Line Total	400 Each	No Bid	\$1.72 \$688.00	\$109.00 \$43,600.00*	No Bid	No Bid
65	Catheter IV 16ga Sterile, Gray Price Per Unit Line Total	2,000 Each	No Bid	\$1.74 \$3,480.00	\$109.00 218,000.00*	No Bid	No Bid
Estimated Annual Total			\$3,899,648.10	\$686,442.09	\$2,079,484.23	\$294,609.50	No Bid
Estimated Annual Award							

*No Bid: Bound Tree Medical, LLC



City of San Antonio

Contract Summary Sheet

Date: 6/04/2009

Agenda Item: 5025

Name/Title (Caption as shown on agenda): HVAC Maintenance and Repair of Various City Facilities A261-09 VF	
Brief Description of Item(s) and Use: This contract will provide various City departments with a contractor to perform preventive maintenance and repair services of heating, ventilation, and air-conditioning (HVAC) systems for various City facilities. These services will be utilized by ten (10) buildings located in the downtown area and eight (8) buildings located throughout the San Antonio area. These services are required to maintain the HVAC systems at peak efficiency while extending their operational life.	
Total \$:	\$89,000.00 annually
Contract Period:	October 1, 2009 through June 30, 2011 with 2, 1 year options to extend.
Method of Procurement:	Competitive (5 bid received)
Price Trend:	9% increase due to increases in the cost of fuel, chemicals and wage rates.
Contract Info:	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Air Kon Service, Inc., 5512 Binz Engleman, San Antonio, TX 78219 (MSWN)
Previous Contractor(s):	Air Kon Service, Inc., 5512 Binz Engleman, San Antonio, TX 78219 (MSWN) Air Jireh Services, 5122 Leonhardt, San Antonio, TX 78233 (MSSN)
Comments:	NAS: Air Jireh Services, Bid #2 did not meet filter requirements. This contract will consolidate 2 annual contracts.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, departments may choose to perform these services by utilizing staff from Facilities Services or process individual procurements as needs arise. However, the HVAC crew for Facilities Services is not large enough to assume an increase in workload demands without severely impacting the response time for current repair requests.
Using Department(s):	Purchasing & General Services

**City of San Antonio
Bid Tabulation**

Opened: April 17, 2009 For: HVAC Maintenance and Repair of Various City Facilities		Bid #1					Bid #2
A261-09		VF	Air Kon Service, Inc.	Accu-Aire Mechanical, LLC	Air Jireh Services	Air Jireh Services	Johnson Controls, Inc.
Item	Description	Estimated Annual Quantity	5512 Binz Engleman San Antonio, TX 78219 210-662-8259	6825 E. Hwy 87, Ste. D San Antonio, TX 78263	5122 Leonhardt San Antonio, TX 78233	5122 Leonhardt San Antonio, TX 78233	326 W. Nakoma San Antonio, TX 78216
1	Monthly Filter Changes Only	12				NAS	
A	City Hall		\$880.00	\$501.00	\$750.00	\$400.00	\$730.00
B	Municipal Plaza		\$1,020.00	\$1,249.00	\$2,300.00	\$1,150.00	\$1,660.00
C	Plaza de Armas		\$850.00	\$1,728.00	\$890.00	\$500.00	\$730.00
D	International Center		\$375.00	925.00	\$900.00	\$500.00	\$920.00
E	Fire Department Headquarters		\$275.00	\$463.00	\$900.00	\$500.00	\$560.00
F	Development & Business Center (One-Stop)		\$400.00	\$786.00	\$900.00	\$400.00	\$600.00
G	Frank D. Wing		\$400.00	\$1,599.00	\$2,200.00	\$800.00	\$3,190.00
H	PSTC & ITSD		\$1,200.00	\$756.00	\$300.00	\$150.00	\$1,600.00
I	San Antonio Visitor Center		\$120.00	\$376.00	\$300.00	\$150.00	\$310.00
	Total Monthly Filter Changes		\$66,240.00	\$100,596.00	\$113,280.00	\$54,600.00	\$123,600.00
2	Monthly Preventive Maintenance	12					
A	Traffic Building		\$250.00	\$276.00	\$250.00	\$250.00	\$840.00
B	N. W. Service Center		\$75.00	\$250.00	\$175.00	\$175.00	\$650.00
C	Zarzamora Service Center		\$75.00	\$325.00	\$175.00	\$175.00	\$820.00
D	Southeast Service Center		\$95.00	477.00	\$250.00	\$250.00	\$580.00
E	Fleet Maintenance & Operations		\$300.00	\$611.00	\$150.00	\$150.00	\$1,200.00
F	Northeast Tool Yard		\$100.00	\$671.00	\$150.00	\$150.00	\$760.00
G	Right of Way Building		\$100.00	\$180.00	\$150.00	\$150.00	\$290.00
H	Environmental Services		\$150.00	\$417.00	\$150.00	\$150.00	\$890.00
	Total Monthly Preventive Maintenance		\$13,740.00	\$38,484.00	\$17,400.00	\$17,400.00	\$72,360.00
3	Emergency Repair Labor						
A	Prime Time Labor	100	\$60.00	\$79.00	\$60.00	\$60.00	\$70.00
B	After Hours Labor	20	\$90.00	\$79.00	\$80.00	\$80.00	\$100.00
C	Sunday & Holiday Labor	10	\$90.00	\$79.00	\$120.00	\$120.00	\$120.00
	Total Emergency Repair Labor		\$8,700.00	\$10,270.00	\$8,800.00	\$8,800.00	\$10,200.00
4	Emergency Repair Parts		Dealer Cost Plus 29%	Dealer Cost Plus 50% if < \$100; 40% if > \$100	Dealer Cost Plus 30%	Dealer Cost Plus 30%	Dealer Cost Plus 20%
	Estimated Annual Total		\$88,680.00	\$149,350.00	\$139,480.00	\$80,800.00	\$206,160.00
	Estimated Annual Award		\$88,680.00				



City of San Antonio

Contract Summary Sheet

Date: 6/04/2009

Agenda Item: 5025

Name/Title (Caption as shown on agenda):	
Basic Life Support (BLS) Defibrillators and Advanced Life Support (ALS) Monitor Accessories A438-09 LS	
Brief Description of Item(s) and Use:	
This contract will provide the City of San Antonio Fire Department, Emergency Medical Services Division, with automatic external defibrillators and accessories. These defibrillators will allow emergency medical personnel on firefighting companies to monitor and assist patients experiencing critical cardiac arrest symptoms. The new units will interface with the current models which will result in equipment uniformity throughout the entire firefighting fleet.	
Total \$:	\$787,000.00 annually
Contract Period:	Upon award through June 30, 2011 with 2, 1 year options to extend.
Method of Procurement:	Competitive (6 bids received)
Price Trend:	2.3% Increase
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	<p>Henry Schein MatrX Medical, PO Box 3227, Irmo, SC 29063 (MLWN) Items: 1-2, 5-16, 21-26, 28-32, 34-36, 38</p> <p>Enerspect Medical Solutions, 35 E. Horizon Ridge Pkwy #110, PMB 50, Henderson, NV 89002 (MLWN) Items: 3, 17-20, 27, 33, 39-42</p> <p>Bound Tree Medical, LLC, 5000 Tuttle Crossing Blvd., Dublin, OH 43016 (MLWN) Items: 4 and 37</p>
Previous Contractor(s):	Philips Medical Systems, 2501 5 th Ave., Suite #200, Seattle, WA 98121 (MLWN)
Comments:	NAS: Philips Healthcare – took exceptions to terms and conditions.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Fire Department would be required to purchase external defibrillators and accessories on an as needed basis. This could result in increased costs and delivery times for defibrillation equipment and accessories needed for emergency situations to monitor and assist patients experiencing critical cardiac arrest symptoms.
Using Department(s):	Fire

City of San Antonio Bid Tabulation

Opened: April 7, 2009

For: BLS Defibrillator and ALS Monitor Accessories

A438-09		LS	Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 800-533-0523	Enerspect Medical Solutions 35 E. Horizon Ridge Pkwy #119, PMB 50 Henderson, NV 89002 888-522-5574	Henry Schein Matrix Medical PO Box 3227 Irmo, SC 29063 800-845-3550	Alliance Medical dba AllMed 4715 Scruggs Station Rd. Jefferson City, MO 65109	Philips Healthcare 3000 Minuteman Road Andover, MA 01810
Item	Description	Estimated Annual Quantity					NAS
1	ECG Radio - Translucent Foam Monitoring Electrodes, Philips M2202A, NO SUBSTITUTIONS Price per case Total	1,500	\$80.40 \$120,600.00	\$81.40 \$122,100.00	\$77.73 \$116,595.00	\$82.82 \$124,230.00	\$66.00 \$99,000.00
2	Adult Plus Heartstart Defibrillation Pads, Philips M3713A, NO SUBSTITUTIONS Price per box Total	100	\$212.20 \$21,220.00	\$214.60 \$21,460.00	\$204.92 \$20,492.00	\$218.35 \$21,835.00	\$174.00 \$17,400.00
3	Heartstart Defibrillation FR-2 Long Life Battery, Philips M3863A, NO SUBSTITUTIONS Price Each Total	25	\$151.56 \$3,789.00	\$148.18 \$3,704.50	\$171.52 \$4,288.00	\$168.71 \$4,217.75	\$143.40 \$3,585.00
4	MRx ALS Monitor Pediatric Pads, Philips M3717A, NO SUBSTITUTIONS Price per box Total	150	\$106.10 \$15,915.00	\$114.70 \$17,205.00	\$109.53 \$16,429.50	\$116.71 \$17,506.50	\$93.00 \$13,950.00
5	Filter Line Set Adult/Pediatric ETC02, Philips M1920A, NO SUBSTITUTIONS Price per box Total	100	\$207.25 \$20,725.00	\$180.56 \$18,056.00	\$172.24 \$17,224.00	\$183.71 \$18,371.00	\$146.40 \$14,640.00
6	ETC02 Non-intubated Nasal Capnoline Adult, Philips M2526A, NO SUBSTITUTIONS Price per box Total	500	\$261.95 \$130,975.00	\$264.92 \$132,460.00	\$252.84 \$126,420.00	\$269.55 \$134,775.00	\$214.80 \$107,400.00
7	Sensor - Adult Finger SP02, Philips M1191A, NO SUBSTITUTIONS Price Each Total	50	\$193.90 \$9,695.00	\$185.00 \$9,250.00	\$176.66 \$8,833.00	\$188.24 \$9,412.00	\$150.00 \$7,500.00
8	Sensor - Pedi/Small Adult Finger SP02, Philips M1192A, NO SUBSTITUTIONS Price Each Total	50	\$182.93 \$9,146.50	\$185.00 \$9,250.00	\$171.14 \$8,557.00	\$188.24 \$9,412.00	\$150.00 \$7,500.00
9	Sensor - Neonatal Hand/Foot SP02, Philips M1193A, NO SUBSTITUTIONS Price Each Total	50	\$182.93 \$9,146.50	\$185.00 \$9,250.00	\$179.42 \$8,971.00	\$199.53 \$9,976.50	\$150.00 \$7,500.00
10	Sensor - Infant Hand/Foot SP02, Philips M1195A, NO SUBSTITUTIONS Price Each Total	50	\$182.93 \$9,146.50	\$185.00 \$9,250.00	\$179.42 \$8,971.00	\$199.53 \$9,976.50	\$150.00 \$7,500.00
11	Cable, Defibrillation/Pacing Pads, Philips M3508A, NO SUBSTITUTIONS Price Each Total	10	\$93.66 \$936.60	\$94.72 \$947.20	\$90.45 \$904.50	\$93.38 \$933.80	\$76.80 \$768.00
12	Separator/Organizer 5-Lead Set, Philips M1504A, NO SUBSTITUTIONS Price Each Total	100	\$21.22 \$2,122.00	\$21.46 \$2,146.00	\$1.93 \$193.00	\$21.84 \$2,184.00	No Bid
13	Lead Wire, Set 7-Cable MRx, Philips M3527A, NO SUBSTITUTIONS Price Each Total	30	\$72.44 \$2,173.20	\$73.26 \$2,197.80	\$71.05 \$2,131.50	\$74.54 \$2,236.20	\$59.40 \$1,782.00
14	Lead Wire, Set 3-Cable MRx, Philips M3526A, NO SUBSTITUTIONS Price Each Total	25	\$54.88 \$1,372.00	\$55.50 \$1,387.50	\$53.83 \$1,345.75	\$56.47 \$1,411.75	\$45.00 \$1,125.00
15	ECG 10-Lead Trunk Cable (1.3M/3-ft.), Philips 989803147691, NO SUBSTITUTIONS Price Each Total	50	\$150.73 \$7,536.50	\$152.44 \$7,622.00	\$147.84 \$7,392.00	\$155.11 \$7,755.50	\$123.60 \$6,180.00

City of San Antonio Bid Tabulation

Opened: April 7, 2009

For: BLS Defibrillator and ALS Monitor Accessories

A438-09		LS	Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 800-533-0523	Enerspect Medical Solutions 35 E. Horizon Ridge Pkwy #110, PMB 50 Henderson, NV 89002 888-522-5574	Henry Schein Matrix Medical PO Box 3227 Irmo, SC 29063 800-845-3550	Alliance Medical dba AllMed 4715 Scruggs Station Rd. Jefferson City, MO 65109	Philips Healthcare 3000 Minuteman Road Andover, MA 01810
Item	Description	Estimated Annual Quantity					
16	Sensor - Adult/Pediatric Ear, Philips M1194A, NO SUBSTITUTIONS	10					NAS
	Price Each		\$182.93	\$185.00	\$179.42	\$199.53	\$150.00
	Total		\$1,829.30	\$1,850.00	\$1,794.20	\$1,995.30	\$1,500.00
17	AED Heartstream FR2 Defibrillator (wo) ECG, Philips M3861A, NO SUBSTITUTIONS	5					
	Price Each		\$1,601.22	\$1,515.00	\$1,812.14	\$1,782.35	\$1,515.00
	Total		\$8,006.10	\$7,575.00	\$9,060.70	\$8,911.75	\$7,575.00
18	AED Carrying Case for Heartstream FR2, Philips M3868A, NO SUBSTITUTIONS	5					
	Price Each		\$82.44	\$80.60	\$96.61	\$91.77	\$78.00
	Total		\$412.20	\$403.00	\$483.05	\$458.85	\$390.00
19	AED Data Card & Tray FR2 Series, Philips M3854A, NO SUBSTITUTIONS	20					
	Price Each		\$56.44	\$55.18	\$63.88	\$62.82	\$53.40
	Total		\$1,128.80	\$1,103.60	\$1,277.60	\$1,256.40	\$1,068.00
20	AED Heartstream FR2 Defibrillator (with ECG), Philips M3860A, NO SUBSTITUTIONS	80					
	Price Each		\$2,026.10	\$1,817.00	\$2,292.60	\$2,255.29	\$1,917.00
	Total		\$162,088.00	\$153,360.00	\$183,408.00	\$180,423.20	\$153,360.00
21	Module 12 Volt DC Power, Philips M5529A, NO SUBSTITUTIONS	10					
	Price Each		\$556.10	\$562.40	\$545.41	\$572.24	\$456.00
	Total		\$5,561.00	\$5,624.00	\$5,454.10	\$5,722.40	\$4,560.00
22	Battery for MRx M3536A, Philips M3538A, NO SUBSTITUTIONS	20					
	Price Each		\$237.80	\$296.00	\$229.65	\$238.82	\$240.00
	Total		\$4,756.00	\$5,920.00	\$4,593.00	\$4,776.40	\$4,800.00
23	Cable NBP Interconnect, Philips M1598B, NO SUBSTITUTIONS	10					
	Price Each		\$45.37	\$47.36	\$41.08	\$44.42	\$38.32
	Total		\$453.70	\$473.60	\$410.80	\$444.20	\$383.20
24	Bag (Saddle) for MRx 3536A, Philips M3541A, NO SUBSTITUTIONS	10					
	Price Each		\$237.80	\$240.50	\$233.24	\$244.71	\$195.00
	Total		\$2,378.00	\$2,405.00	\$2,332.40	\$2,447.10	\$1,950.00
25	Test Load 50 Ohm, Philips M3725A, NO SUBSTITUTIONS	5					
	Price Each		\$164.63	\$99.99	\$89.43	\$101.65	\$87.75
	Total		\$823.15	\$499.95	\$447.15	\$508.25	\$438.75
26	Screen Protector and Cover, Philips M4737A, NO SUBSTITUTIONS	10					
	Price Each		\$62.20	\$62.90	\$61.00	\$64.00	\$51.00
	Total		\$622.00	\$629.00	\$610.00	\$640.00	\$510.00
27	Module, Patient Assessment for Philips M3860A (3-Lead) Capable AED, Philips M3873A, NO SUBSTITUTIONS	5					
	Price Each		\$190.24	\$186.00	\$2,292.88	\$211.77	\$180.00
	Total		\$951.20	\$930.00	\$11,464.40	\$1,058.85	\$900.00
28	MRx Wide Printer 75mm Paper, Philips #989803138171 or equal	150					
	Price per box		\$39.30	\$42.92	\$38.87	\$40.47	\$34.80
	Total		\$5,895.00	\$6,438.00	\$5,830.50	\$6,070.50	\$5,220.00
29	Soft Disposable Cuff, 1 Hose, Large Adult, Philips M4577B or equal	250					
	Price per box		\$51.22	\$51.80	\$50.24	\$52.71	\$42.00
	Total		\$12,805.00	\$12,950.00	\$12,560.00	\$13,177.50	\$10,500.00
30	Soft Disposable Cuff, 1 Hose, Adult, Philips M4575B or equal	250					
	Price per box		\$51.22	\$51.80	\$47.92	\$52.71	\$42.00
	Total		\$12,805.00	\$12,950.00	\$11,980.00	\$13,177.50	\$10,500.00
31	Soft Disposable Cuff, 1 Hose, Pediatric, Philips M4573B or equal	75					
	Price per box		\$46.10	\$46.62	\$43.13	\$47.44	\$37.80
	Total		\$3,457.50	\$3,496.50	\$3,234.75	\$3,558.00	\$2,835.00
32	Soft Disposable Cuff, 1 Hose, Infant, Philips M4572B or equal	30					
	Price per box		\$60.00	\$60.68	\$56.14	\$61.74	\$49.20
	Total		\$1,800.00	\$1,820.40	\$1,684.20	\$1,852.20	\$1,476.00

City of San Antonio Bid Tabulation

Opened: April 7, 2009

For: BLS Defibrillator and ALS Monitor Accessories

A438-09		LS	Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 800-533-0523	Enerspect Medical Solutions 35 E. Horizon Ridge Pkwy #110, PMB 50 Henderson, NV 89002 888-522-5574	Henry Schein Matrix Medical PO Box 3227 Irmo, SC 29063 800-845-3550	Alliance Medical dba AllMed 4715 Scruggs Station Rd. Jefferson City, MO 65109	Philips Healthcare 3000 Minuteman Road Andover, MA 01810
Item	Description	Estimated Annual Quantity					
33	AED Pediatric FR2 Defibrillation Pads, Philips M3870A, NO Price Each Total	400	\$60.24 \$24,096.00	\$58.90 \$23,560.00	\$68.18 \$27,272.00	\$67.06 \$26,824.00	NAS \$57.00 \$22,800.00
34	D/C Charging Cable only for MRx M3536A for charger M5529A, Philips #453564068451, NO SUBSTITUTIONS Price Each Total	20	\$269.05 \$5,381.00	\$215.28 \$4,305.60	\$154.50 \$3,090.00	No Bid	\$215.28 \$4,305.60
35	Sensor, Disposable Adult/Pediatric SPO2, Philips #M1131A, NO SUBSTITUTIONS Price per box Total	500	\$164.63 \$82,315.00	\$166.50 \$83,250.00	\$159.17 \$79,585.00	\$169.41 \$84,705.00	\$135.00 \$67,500.00
36	Sensor, Disposable Infant SPO2, Philips #M1132A, NO SUBSTITUTIONS Price per box Total	200	\$229.02 \$45,804.00	\$231.62 \$46,324.00	\$221.09 \$44,218.00	\$235.68 \$47,136.00	\$203.45 \$40,690.00
37	Sensor, Disposable Neonatal SPO2, Philips #M1133A, NO SUBSTITUTIONS Price per box Total	200	\$229.02 \$45,804.00	\$231.62 \$46,324.00	\$345.58 \$69,116.00	\$235.68 \$47,136.00	\$203.45 \$40,690.00
38	Sensor, Adapter Cable, Philips #M1943A for disposable SPO2 sensors, NO SUBSTITUTIONS Price Each Total	80	\$131.71 \$10,536.80	\$133.20 \$10,656.00	\$124.59 \$9,967.20	\$135.53 \$10,842.40	\$117.00 \$9,360.00
39	Pelican Case for Philips AED, YC Plastic Waterproof Shell, NO SUBSTITUTIONS Price Each Total	125	\$126.83 \$15,853.75	\$124.00 \$15,500.00	\$143.53 \$17,941.25	\$141.18 \$17,647.50	\$120.00 \$15,000.00
40	AED Wall Cabinet PFE7024D, 989803110041, NO SUBSTITUTIONS Price Each Total	10	\$253.02 \$2,530.20	\$247.38 \$2,473.80	\$286.51 \$2,865.10	\$281.65 \$2,816.50	\$130.00 \$1,300.00
41	AED Wall, Sign M3856A, 98980318511, NO SUBSTITUTIONS Price Each Total	10	\$20.29 \$202.90	\$19.84 \$198.40	\$22.83 \$228.30	\$22.59 \$225.90	\$20.80 \$208.00
42	AED Wall Bracket, M3857A, 989803108501, NO SUBSTITUTIONS Price Each Total	10	\$56.44 \$564.40	\$55.18 \$551.80	\$63.88 \$638.80	\$62.82 \$628.20	\$57.85 \$578.50
43	Deleted						
Estimated Annual Total			\$823,358.80	\$817,857.65	\$860,293.75	\$858,673.40	\$706,228.05
Estimated Annual Award			\$61,719.00	\$209,360.10	\$515,821.05		

No Bid: ZOLL Medical Corporation
Deleted Item: 43-Will purchase informally



City of San Antonio

Contract Summary Sheet

Date: 6/04/2009

Agenda Item: 5025

Name/Title (Caption as shown on agenda): City-wide Pressure Washing Services A1406-09 VF	
Brief Description of Item(s) and Use: This contract will provide various City departments with a contractor to perform pressure washing services to clean concrete, stone, and other hard surfaces. These services will primarily be used by Aviation and Downtown Operations for cleaning walkways, plazas, sidewalks, garage elevator landings and building exteriors.	
Total \$:	\$483,000.00 annually
Contract Period:	Upon award through March 31, 2011 with 2, 1 year options to extend.
Method of Procurement:	Competitive (17 bids received)
Price Trend:	New contract-no price history available.
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	VeriClean Janitorial Services, 2114 Turkey Ledge St., San Antonio, TX 78232 (FSWN)
Previous Contractor(s):	N/A
Comments:	NAS: Advanced Enterprises, Inc. – did not meet equipment requirements. NAS: Goldstone Exterior Services – did not meet equipment requirements. NAS: Go Professional Env. Mgt. – did not meet equipment requirements.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, departments may choose to perform these services using waterless cleaners or dry ice blasting. However, pressure washing with water has proven to be the most effective method to clean all types of hard surfaces. Waterless cleaners are mainly effective on concrete/asphalt surfaces whereas dry ice blasting is mostly effective on building exteriors.
Using Department(s):	Aviation and Downtown Operations

**City of San Antonio
Bid Tabulation**

Opened: February 9, 2009 For: City-wide Pressure Washing Services				Bid #1						
A1406-09				VeriClean Janitorial Services	Advanced Enterprises, Inc.	Blackstar Contractors	Clean-Way Power Spray	Commercial Environmental Solutions, Inc.	Facilities Solutions	
VF				2114 Turkey Ledge St. San Antonio, TX 78232 210-366-3593	14001 N. Dallas Pkwy Suite 1200 Dallas, TX 75240	6326 Pemwoods San Antonio, TX 78240	P. O. Box 692048 San Antonio, TX 78269	5501 FM 637 Corsicana, TX 75109	11339 Woodridge Forest San Antonio, TX 78249	
Item	Description	Est. Number of Jobs	Est. Sq. Ft. Qty.							
1	Hot Water Pressure Washing, Vertical Surfaces			NAS						
A	From 5,000 ft ² - 125,000 ft ² , per job	8	50,000 ft ²	\$0.0800	\$0.0300	\$0.1400	\$0.1500	\$0.0780	\$0.1200	
B	From 125,001 ft ² - 250,000 ft ² , per job			\$0.0700	\$0.0100	\$0.1200	\$0.1500	\$0.0630	\$0.1000	
C	Greater than 250,000 ft ² , per job			\$0.0600	\$0.0100	\$0.1000	\$0.1500	\$0.0600	\$0.0800	
	Subtotal			\$32,000.00	\$12,000.00	\$56,000.00	\$60,000.00	\$31,200.00	\$48,000.00	
2	Hot Water Pressure Washing, Linear Surfaces									
A	From 5,000 ft ² - 125,000 ft ² , per job	8	125,000 ft ²	\$0.0800	\$0.0300	\$0.1200	\$0.1500	\$0.0700	\$0.1500	
B	From 125,001 ft ² - 250,000 ft ² , per job	2	250,000 ft ²	\$0.0700	\$0.0100	\$0.0900	\$0.1500	\$0.0430	\$0.1300	
C	Greater than 250,000 ft ² , per job			\$0.0600	\$0.0100	\$0.0700	\$0.1500	\$0.0410	\$0.1100	
	Subtotal			\$115,000.00	\$35,000.00	\$165,000.00	\$225,000.00	\$91,500.00	\$215,000.00	
3	Hot Water & Baking Soda Pressure Washing, Vertical Surfaces									
A	From 5,000 ft ² - 125,000 ft ² , per job	8	50,000 ft ²	\$0.0850	\$0.0300	\$0.2200	\$0.1500	\$0.0790	\$0.3250	
B	From 125,001 ft ² - 250,000 ft ² , per job			\$0.0750	\$0.0100	\$0.2000	\$0.1500	\$0.0650	\$0.2750	
C	Greater than 250,000 ft ² , per job			\$0.0650	\$0.0100	\$0.1800	\$0.1500	\$0.0620	\$0.2250	
	Subtotal			\$34,000.00	\$12,000.00	\$88,000.00	\$60,000.00	\$31,600.00	\$130,000.00	
4	Hot Water & Baking Soda Pressure Washing, Linear Surfaces									
A	From 5,000 ft ² - 125,000 ft ² , per job	8	125,000 ft ²	\$0.0750	\$0.0300	\$0.2000	\$0.1500	\$0.0770	\$0.4000	
B	From 125,001 ft ² - 250,000 ft ² , per job	2	250,000 ft ²	\$0.0650	\$0.0100	\$0.1800	\$0.1500	\$0.4500	\$0.3500	
C	Greater than 250,000 ft ² , per job			\$0.0550	\$0.0100	\$0.1600	\$0.1500	\$0.0430	\$0.3000	
	Subtotal			\$107,500.00	\$35,000.00	\$290,000.00	\$225,000.00	\$302,000.00	\$575,000.00	
5	Hot Water & Biodegradable Solvent Pressure Washing, Vertical Surfaces									
A	From 5,000 ft ² - 125,000 ft ² , per job	8	50,000 ft ²	\$0.1050	\$0.0300	\$0.1800	\$0.1500	\$0.0790	\$0.1300	
B	From 125,001 ft ² - 250,000 ft ² , per job			\$0.0950	\$0.0100	\$0.1600	\$0.1500	\$0.0650	\$0.1100	
C	Greater than 250,000 ft ² , per job			\$0.0850	\$0.0100	\$0.1400	\$0.1500	\$0.0620	\$0.0900	
	Subtotal			\$42,000.00	\$12,000.00	\$72,000.00	\$60,000.00	\$31,600.00	\$52,000.00	
6	Hot Water & Biodegradable Solvent Pressure Washing, Linear Surfaces									
A	From 5,000 ft ² - 125,000 ft ² , per job	8	125,000 ft ²	\$0.1050	\$0.0300	\$0.1600	\$0.1500	\$0.0770	\$0.1600	
B	From 125,001 ft ² - 250,000 ft ² , per job	2	250,000 ft ²	\$0.0950	\$0.0100	\$0.1400	\$0.1500	\$0.4500	\$0.1400	
C	Greater than 250,000 ft ² , per job			\$0.0850	\$0.0100	\$0.1200	\$0.1500	\$0.0430	\$0.1200	
	Subtotal			\$152,500.00	\$35,000.00	\$230,000.00	\$225,000.00	\$302,000.00	\$230,000.00	
	Estimated Annual Total			\$483,000.00	\$141,000.00	\$901,000.00	\$855,000.00	\$789,900.00	\$1,250,000.00	
	Estimated Annual Award			\$483,000.00						

**City of San Antonio
Bid Tabulation**

Opened: February 9, 2009 For: City-wide Pressure Washing Services				Bid #2		Bid #3					
A1406-09				VF		Facilities Solutions	Facilities Solutions	Fleetwash Inc.	Goldstone Exterior Services	Go Professional Env. Mgt. / Retail Clean Venture	Hurricane Pressure Wash
				11339 Woodridge Forest San Antonio, TX 78249	11339 Woodridge Forest San Antonio, TX 78249	273 Passaic Ave Fairfield, NJ 07004	14300 N.W. Freeway A-10 Houston, TX 77040	1400 West Ave. San Antonio, TX 78201	6002 Windyhill Dr. San Antonio, TX 78242		
Item	Description	Est. Number of Jobs	Est. Sq. Ft. Qty.								
1	Hot Water Pressure Washing, Vertical Surfaces								NAS	NAS	
A	From 5,000 ft ² - 125,000 ft ² , per job	8	50,000 ft ²	\$0.0600	\$0.1800	\$0.2200	\$0.0650	\$0.0400	\$0.3000		
B	From 125,001 ft ² - 250,000 ft ² , per job			\$0.0500	\$0.1500	\$0.1500	\$0.0600	\$0.0300	\$0.3000		
C	Greater than 250,000 ft ² , per job			\$0.0400	\$0.1200	\$0.1100	\$0.0550	\$0.0250	\$0.2700		
	Subtotal			\$24,000.00	\$72,000.00	\$88,000.00	\$26,000.00	\$16,000.00	\$120,000.00		
2	Hot Water Pressure Washing, Linear Surfaces										
A	From 5,000 ft ² - 125,000 ft ² , per job	8	125,000 ft ²	\$0.0750	\$0.2250	\$0.2200	\$0.0700	\$0.0400	\$0.3000		
B	From 125,001 ft ² - 250,000 ft ² , per job	2	250,000 ft ²	\$0.0650	\$0.1950	\$0.1500	\$0.0600	\$0.0300	\$0.3000		
C	Greater than 250,000 ft ² , per job			\$0.0550	\$0.1650	\$0.1100	\$0.0500	\$0.0250	\$0.2700		
	Subtotal			\$107,500.00	\$322,500.00	\$295,000.00	\$100,000.00	\$55,000.00	\$450,000.00		
3	Hot Water & Baking Soda Pressure Washing, Vertical Surfaces										
A	From 5,000 ft ² - 125,000 ft ² , per job	8	50,000 ft ²	\$0.1625	\$0.4900	\$0.3800	\$0.0700	\$0.0400	\$0.5000		
B	From 125,001 ft ² - 250,000 ft ² , per job			\$0.1375	\$0.4200	\$0.3200	\$0.0650	\$0.0320	\$0.3700		
C	Greater than 250,000 ft ² , per job			\$0.1125	\$0.3400	\$0.3000	\$0.0600	\$0.0257	\$0.3500		
	Subtotal			\$65,000.00	\$196,000.00	\$152,000.00	\$28,000.00	\$16,000.00	\$200,000.00		
4	Hot Water & Baking Soda Pressure Washing, Linear Surfaces										
A	From 5,000 ft ² - 125,000 ft ² , per job	8	125,000 ft ²	\$0.2000	\$0.6000	\$0.3800	\$0.0800	\$0.0400	\$0.5000		
B	From 125,001 ft ² - 250,000 ft ² , per job	2	250,000 ft ²	\$0.1750	\$0.5300	\$0.3200	\$0.0750	\$0.0320	\$0.3700		
C	Greater than 250,000 ft ² , per job			\$0.1500	\$0.4500	\$0.3000	\$0.0650	\$0.0257	\$0.3500		
	Subtotal			\$287,500.00	\$865,000.00	\$540,000.00	\$117,500.00	\$56,000.00	\$685,000.00		
5	Hot Water & Biodegradeable Solvent Pressure Washing, Vertical Surfaces										
A	From 5,000 ft ² - 125,000 ft ² , per job	8	50,000 ft ²	\$0.0650	\$0.1950	\$0.2200	\$0.0700	\$0.0400	\$0.5000		
B	From 125,001 ft ² - 250,000 ft ² , per job			\$0.0550	\$0.1650	\$0.1500	\$0.0650	\$0.0320	\$0.3700		
C	Greater than 250,000 ft ² , per job			\$0.0450	\$0.1350	\$0.1100	\$0.0600	\$0.0257	\$0.3500		
	Subtotal			\$26,000.00	\$78,000.00	\$88,000.00	\$28,000.00	\$16,000.00	\$200,000.00		
6	Hot Water & Biodegradeable Solvent Pressure Washing, Linear Surfaces										
A	From 5,000 ft ² - 125,000 ft ² , per job	8	125,000 ft ²	\$0.0800	\$0.2400	\$0.2200	\$0.0800	\$0.0400	\$0.5000		
B	From 125,001 ft ² - 250,000 ft ² , per job	2	250,000 ft ²	\$0.0700	\$0.2100	\$0.1500	\$0.0750	\$0.0320	\$0.3700		
C	Greater than 250,000 ft ² , per job			\$0.0600	\$0.1800	\$0.1100	\$0.0650	\$0.0257	\$0.3500		
	Subtotal			\$115,000.00	\$345,000.00	\$295,000.00	\$117,500.00	\$56,000.00	\$685,000.00		
	Estimated Annual Total			\$625,000.00	\$1,878,500.00	\$1,458,000.00	\$417,000.00	\$215,000.00	\$2,340,000.00		
	Estimated Annual Award										

**City of San Antonio
Bid Tabulation**

Opened: February 9, 2009 For: City-wide Pressure Washing Services				Interior-Exterior Construction Services, LLC 4949 Champion San Antonio, TX 78217	M & M Striping and Power Washing LLC 4807 West Ave, Suite 103 San Antonio, TX 78213	MILCON Construction, LLC dba Aranda Infrastructure Mgmt 419 W. Cevallos San Antonio, TX 78204	Maximum Pressure Washing Inc. 8181 Tezel Rd. Ste 102 98 San Antonio, TX 78250	Ramming Paving Company LTD. 16409 Bratton Ln. Austin, TX 78728
A1406-09		VF						
Item	Description	Est. Number of Jobs	Est. Sq. Ft. Qty.					
1	Hot Water Pressure Washing, Vertical Surfaces							
A	From 5,000 ft ² - 125,000 ft ² , per job	8	50,000 ft ²	\$0.6100	\$0.2200	\$0.4800	\$0.2000	\$0.2800
B	From 125,001 ft ² - 250,000 ft ² , per job			\$0.5900	\$0.2000	\$0.4100	\$0.2700	\$0.2000
C	Greater than 250,000 ft ² , per job			\$0.5300	\$0.1800	\$0.3900	\$0.3200	\$0.2000
	Subtotal			\$244,000.00	\$88,000.00	\$192,000.00	\$80,000.00	\$112,000.00
2	Hot Water Pressure Washing, Linear Surfaces							
A	From 5,000 ft ² - 125,000 ft ² , per job	8	125,000 ft ²	\$0.5300	\$0.1900	\$0.4600	\$0.2000	\$0.2500
B	From 125,001 ft ² - 250,000 ft ² , per job	2	250,000 ft ²	\$0.5000	\$0.1700	\$0.3900	\$0.2700	\$0.2000
C	Greater than 250,000 ft ² , per job			\$0.4700	\$0.1500	\$0.3700	\$0.3200	\$0.2000
	Subtotal			\$780,000.00	\$275,000.00	\$655,000.00	\$335,000.00	\$350,000.00
3	Hot Water & Baking Soda Pressure Washing, Vertical Surfaces							
A	From 5,000 ft ² - 125,000 ft ² , per job	8	50,000 ft ²	\$0.6400	\$0.2800	\$0.5000	\$3.0000	\$0.2800
B	From 125,001 ft ² - 250,000 ft ² , per job			\$0.6100	\$0.2600	\$0.4200	\$4.5000	\$0.2400
C	Greater than 250,000 ft ² , per job			\$0.5600	\$0.2400	\$0.4000	\$6.2500	\$0.2400
	Subtotal			\$256,000.00	\$112,000.00	\$200,000.00	\$1,200,000.00	\$112,000.00
4	Hot Water & Baking Soda Pressure Washing, Linear Surfaces							
A	From 5,000 ft ² - 125,000 ft ² , per job	8	125,000 ft ²	\$0.5600	\$0.2400	\$0.4800	\$3.0000	\$0.2800
B	From 125,001 ft ² - 250,000 ft ² , per job	2	250,000 ft ²	\$0.5300	\$0.2200	\$0.4000	\$4.5000	\$0.2400
C	Greater than 250,000 ft ² , per job			\$0.5000	\$0.2000	\$0.3800	\$6.2500	\$0.2400
	Subtotal			\$825,000.00	\$350,000.00	\$680,000.00	\$5,250,000.00	\$400,000.00
5	Hot Water & Biodegradeable Solvent Pressure Washing, Vertical Surfaces							
A	From 5,000 ft ² - 125,000 ft ² , per job	8	50,000 ft ²	\$0.6700	\$0.3000	\$0.8500	\$0.2300	\$0.2800
B	From 125,001 ft ² - 250,000 ft ² , per job			\$0.6400	\$0.2800	\$0.7200	\$0.3000	\$0.2400
C	Greater than 250,000 ft ² , per job			\$0.5900	\$0.2600	\$0.6800	\$0.3500	\$0.2400
	Subtotal			\$268,000.00	\$120,000.00	\$340,000.00	\$92,000.00	\$112,000.00
6	Hot Water & Biodegradeable Solvent Pressure Washing, Linear Surfaces							
A	From 5,000 ft ² - 125,000 ft ² , per job	8	125,000 ft ²	\$0.5900	\$0.2800	\$0.8100	\$0.2300	\$0.2800
B	From 125,001 ft ² - 250,000 ft ² , per job	2	250,000 ft ²	\$0.5600	\$0.2600	\$0.6800	\$0.3000	\$0.2400
C	Greater than 250,000 ft ² , per job			\$0.5300	\$0.2400	\$0.6400	\$0.3500	\$0.2400
	Subtotal			\$870,000.00	\$410,000.00	\$1,150,000.00	\$380,000.00	\$400,000.00
	Estimated Annual Total			\$3,243,000.00	\$1,355,000.00	\$3,217,000.00	\$7,337,000.00	\$1,486,000.00
	Estimated Annual Award							