

AN ORDINANCE 2010-09-09-0771

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR ANNUAL GOODS AND SERVICES: (A) AAMCO TRANSMISSION FOR LIGHT DUTY AUTOMATIC TRANSMISSION PARTS AND SERVICE; (B) TEX-CON OIL CO. FOR LUBRICANTS; (C) ALL HANDS FIRE EQUIPMENT FOR FIREFIGHTING GLOVES; (D) CASCO INDUSTRIES, INC. FOR CAIRNS & BROTHER HELMETS AND REPAIR PARTS; (E) LAGAN TECHNOLOGIES, INC. FOR LAGAN SOFTWARE MAINTENANCE AND SUPPORT; (F) S.W. PUBLIC SAFETY AND GT DISTRIBUTORS, INC. FOR EMERGENCY EQUIPMENT PARTS; (G) MOORE SUPPLY CO. AND H.D. SUPPLY FOR PLUMBING SUPPLIES; (H) JONES & COOK STATIONERS, A DIVISION OF GATEWAY PRINTING & OFFICE SUPPLY, INC. AND TEXAS WILSON OFFICE FURNITURE & SERVICES FOR OFFICE FURNITURE; (I) GCR & ASSOCIATES, INC. FOR SAFETNET SOFTWARE MAINTENANCE; (J) CHILDPLUS SOFTWARE FOR CHILDPLUS MAINTENANCE AND TECHNICAL SUPPORT AND (K) CHALLENGER GROUP, INC. FOR HEALTHY START SUBSCRIPTION SERVICE.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from various companies to furnish the City with: (A) AAMCO Transmission for light duty automatic transmission parts and service; (B) Tex-Con Oil Co. for lubricants; (C) All Hands Fire Equipment for firefighting gloves; (D) Casco Industries, Inc. for Cairns & Brother helmets and repair parts; (E) Lagan Technologies, Inc. for Lagan Software maintenance and support; (F) S.W. Public Safety and GT Distributors, Inc. for emergency equipment parts; (G) Moore Supply Co. and H.D. Supply for plumbing supplies; (H) Jones & Cook Stationers, a Division of Gateway Printing & Office Supply, Inc. and Texas Wilson Office Furniture & Services for office furniture; (I) GCR & Associates, Inc. for SafeTnet software maintenance; (J) ChildPlus Software for ChildPlus maintenance and technical support and (K) Challenger Group, Inc. for Healthy Start subscription service; and

WHEREAS, this ordinance approves 5 low bid contracts, 6 contracts awarded to other than the low bidder(s) because the low bidder(s) did not meet the City's specifications or requirements, and 3 sole source contracts; and

WHEREAS, all expenditures will be in accordance with the FY 2011 budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of various companies to furnish the City with (A) AAMCO Transmission for light duty automatic transmission parts and service; (B) Tex-Con Oil Co. for lubricants; (C) All Hands Fire Equipment for firefighting gloves; (D) Casco Industries, Inc. for Cairns & Brother helmets and repair parts; (E) Lagan Technologies, Inc. for Lagan Software maintenance and support; (F) S.W. Public Safety and GT Distributors, Inc. for emergency equipment parts; (G) Moore Supply Co. and H.D. Supply for plumbing supplies; (H) Jones & Cook Stationers, a Division of Gateway Printing & Office Supply, Inc. and Texas Wilson Office Furniture & Services for office furniture; (I) GCR & Associates, Inc. for SafeTnet software maintenance; (J) ChildPlus Software for ChildPlus maintenance and technical support and (K) Challenger Group, Inc. for Healthy Start subscription service on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Department.

SECTION 2. The bids from Casco Industries, Inc., bid # 2 for helmets & repair parts; Adamson Industries Corp., Emergency Vehicle Supply Co., LLC, and Lone Star Products & Equipment for emergency equipment parts; Interline Brands, Inc. d/b/a Sexauer and H.D. Supply (Item 3) for plumbing supplies; and SA Workspace for office furniture failed to meet the City's specifications and/or requirements.

SECTION 3. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to various vendors. All current fiscal year expenditures will be in accordance with the FY 2011 budget approved by City Council and future fiscal year expenditures are contingent upon future City Council budget approvals. The combined estimated annual cost for the contracts listed on this ordinance is approximately \$2,839,000.00.

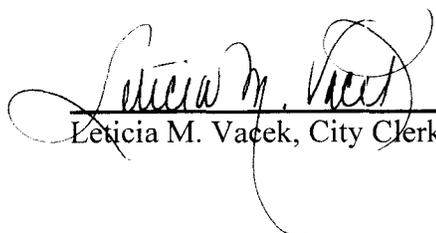
SECTION 4. This ordinance shall be effective immediately upon passage by eight affirmative votes; otherwise it shall be effective on the tenth day after passage hereof.

PASSED and APPROVED this 9th day of September, 2010.

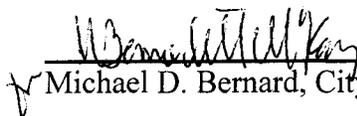

M A Y O R
Julián Castro

ATTEST:

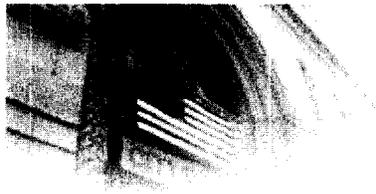
APPROVED AS TO FORM:



Leticia M. Vacek, City Clerk

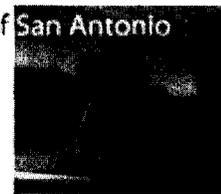


Michael D. Bernard, City Attorney



Request for
COUNCIL
ACTION

City of San Antonio



Agenda Voting Results - 5

Name:	5, 6, 7, 9, 10, 11, 12, 13, 16, 17, 18, 19A, 19B, 19C, 19D, 19E, 20, 21, 22						
Date:	09/09/2010						
Time:	09:57:26 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance authorizing the following contracts establishing unit prices for annual goods and services: (A) AAMCO Transmission for light duty automatic transmission parts and service; (B) Tex-Con Oil Co. for lubricants; (C) All Hands Fire Equipment for firefighting gloves; (D) Casco Industries, Inc. for Cairns & Brother helmets and repair parts; (E) Lagan Technologies, Inc. for Lagan Software maintenance and support; (F) S.W. Public Safety and GT Distributors, Inc. for emergency equipment parts; (G) Moore Supply Co. and H.D. Supply for plumbing supplies; (H) Jones & Cook Stationers, a Division of Gateway Printing & Office Supply, Inc. and Texas Wilson Office Furniture & Services for office furniture; (I) GCR & Associates, Inc. for SafeTnet software maintenance; (J) ChildPlus Software for ChildPlus maintenance and technical support and (K) Challenger Group, Inc. for Healthy Start subscription service. [Ben Gorzell, Chief Financial Officer; Janie Cantu, Director, Purchasing & General Services]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Mary Alice P. Cisneros	District 1		x				x
Ivy R. Taylor	District 2		x				
Jennifer V. Ramos	District 3		x			x	
Philip A. Cortez	District 4		x				
David Medina Jr.	District 5		x				
Ray Lopez	District 6		x				
Justin Rodriguez	District 7		x				
W. Reed Williams	District 8		x				
Elisa Chan	District 9		x				
John G. Clamp	District 10		x				

**ANNUAL CONTRACT
TABLE OF CONTENTS**

September 9, 2010

RFCA # 6768

COMMODITY

MBE/WBE

VENDOR

Contracts procured on the basis of low bid:

<p>A. Light Duty Automatic Transmission Parts & Service A054-11-LD October 1, 2010 through September 30, 2013 with 2, 1 year options to extend</p>	<p>MBE</p>	<p>AAMCO Transmission Entire Bid Estimated Amount: \$113,000.00 annually</p>
<p>B. Lubricants A135-10-LD Upon award through September 30, 2013 with 2, 1 year options to extend</p>		<p>Tex-Con Oil Co. Items: 2, 3, 5-15, 17-20, 22, 23, 26, 28, 29 and 30 Estimated Amount: \$491,000.00 annually</p>
<p>C. Firefighting Gloves A403-10-CC Upon award through September 30, 2011 with 2, 1 year options to extend</p>		<p>All Hands Fire Equipment Entire Bid Estimated Amount: \$94,000.00 annually</p>
<p>D. Cairns & Brother Helmets & Repair Parts A407-10-CC Upon award through September 30, 2011 with 2, 1 year options to extend</p>		<p>Casco Industries, Inc. Entire Bid Estimated Amount: \$136,000.00 annually</p>
<p>E. Lagan Software Maintenance & Support A1556b-10-WF Four (4) years from the Go-Live Date (February – March 2011 through February – March 2015)</p>		<p>Lagan Technologies, Inc. Entire Bid Estimated Amount: \$36,000.00 annually; \$144,000.00 contract period</p>

Contracts procured on the basis of low qualifying bid:

- F. Emergency Equipment Parts
A233-10-JH
Upon award through June 30, 2012
with 3, 1 year options to extend
- S.W. Public Safety
Items: 1-3, 6 and 7
- GT Distributors, Inc.
Items: 4 and 5
- Estimated Amount: \$850,000.00
annually
- G. Plumbing Supplies
A377-10-ATS
Upon award through March 31, 2013
with 2, 1 year options to extend
- Moore Supply, Co.
Items: 1, 3-5, 8-19, 21, 22, 24-26, 29,
31-34, 38-40 and 42
- H.D. Supply
Items: 2, 6, 20, 23, 27-28, 30, 35-37
and 41
- Estimated Amount: \$275,000.00
annually
- H. Office Furniture
A861-11-DB
Upon award through December 31, 2013
with 2, 1 year options to extend
- Jones & Cook Stationers, a Division of
Gateway Printing & Office Supply, Inc.
- Items: 1, 3 and 4
- MBE
- Texas Wilson Office Furniture &
Services
- Items: 2 and 5
- Estimated Amount: \$750,000.00
annually

Contracts procured on the basis of sole source:

- | | |
|--|--|
| I. SafeTnet Software Maintenance (HIDTA)
A1364-10-WF
Upon award through April 30, 2011
with 4, 1 year options to extend | GCR & Associates, Inc.

Entire Bid

Estimated Amount: \$17,000.00
annually; \$85,000.00 contract period |
| J. ChildPlus Maintenance and Technical
Support
A1548-10-WF
Upon award through August 31, 2011
with 3, 1 year options to extend | ChildPlus Software

Entire Bid

Estimated Amount: \$59,000.00
annually |
| K. Healthy Start Subscription Service
A1557-10-WF
Upon award through August 31, 2011
with 4, 1 year options to extend | Challenger Group, Inc.

Entire Bid

Estimated Amount: \$18,000.00
annually; \$90,000.00 contract period |



City of San Antonio

Contract Summary Sheet

Date: 9/9/10
Agenda Item: 6768

Name/Title (Caption as shown on agenda): Light Duty Automatic Transmission Parts and Service A054-11 LD	
Brief Description of Item(s) and Use: This contract provides for the purchase of light duty automatic transmission parts and service for vehicles utilized by Public Works, Fire, Police, Solid Waste Management, Parks & Recreation and various City departments and maintained by the Department of Public Works, Fleet Services Division. This contract will support approximately 3,500 units in the City's fleet.	
Total \$:	\$113,000.00 annually
Contract Period:	October 1, 2010 through September 30, 2013 with 2, 1 year options to extend
Method of Procurement:	Competitive (1 bid received)
Price Trend:	4% Increase
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	AAMCO Transmission, 2105 Pat Booker Rd., Universal City, TX 78148 (MSSN)
Previous Contractor(s):	AAMCO Transmission, 2105 Pat Booker Rd., Universal City, TX 78148 (MSSN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City will be required to purchase light duty automatic transmission parts and service on an as needed basis wherein increased cost due to non-contract buying would be realized. This may increase the down time of equipment, thus delaying timely completion of maintenance and repair.
Using Department(s):	Public Works, Fire and various City departments

City of San Antonio Bid Tabulation

Opened: June 21, 2010		AAMCO Transmission 2105 Pat Booker Rd. Universal City, TX 78148 210-659-6651
For: Light Duty Automatic Transmission Parts & Service		
A054-11	LD	
Item	Description	
1	Overhaul Kits	
A	Percent of discount offered	30%
B	Product identification (Manufacturer)	Transtar
C	Type price schedule (Dealer, Jobber, Etc.)	Jobber
D	Price schedule number	JDE/DESC 1
E	Date of price schedule	June 2010
F	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)	Jobber
G	Warranty	12 Month/12,000 Miles
2	Gasket Sets	
A	Percent of discount offered	30%
B	Product identification (Manufacturer)	Transtar
C	Type price schedule (Dealer, Jobber, Etc.)	Jobber
D	Price schedule number	JDE/DESC 1
E	Date of price schedule	June 2010
F	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)	Jobber
G	Warranty	12 Month/12,000 Miles
3	O.E.M. Hard Parts	
A	Percent of discount offered	10%
B	Product identification (Manufacturer)	OEM
C	Type price schedule (Dealer, Jobber, Etc.)	List
D	Price schedule number	N/A
E	Date of price schedule	N/A
F	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)	List
G	Warranty	12 Month/12,000 Miles
4	Remanufactured Hard Parts	
A	Percent of discount offered	10%
B	Product identification (Manufacturer)	Transtar
C	Type price schedule (Dealer, Jobber, Etc.)	Jobber
D	Price schedule number	JDE/DESC 1
E	Date of price schedule	June 2010
F	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)	Jobber
G	Warranty	12 Month/12,000 Miles
5	Converters	
A	Percent of discount offered	10%
B	Product identification (Manufacturer)	Transtar
C	Type price schedule (Dealer, Jobber, Etc.)	Jobber
D	Price schedule number	JDE/DESC 1
E	Date of price schedule	June 2010
F	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)	Jobber
G	Warranty	12 Month/12,000 Miles

City of San Antonio Bid Tabulation

Opened: June 21, 2010		AAMCO Transmission 2105 Pat Booker Rd. Universal City, TX 78148 210-659-6651
For: Light Duty Automatic Transmission Parts & Service		
A054-11	LD	
Item	Description	
6	Automatic Transmission Fluid	
A	Dextron III / Mercon	
	Price per quart	\$1.99
	Product Identification (Manufacturer)	Valvoline Service Pro
B	Dextron VI	
	Price per quart	\$5.99
	Product Identification (Manufacturer)	Delco 88861003
C	Mercon V	
	Price per quart	\$3.75
	Product Identification (Manufacturer)	Motorcraft-XT5QMC
D	Mercon VI	
	Price per quart	\$5.99
	Product Identification (Manufacturer)	Motorcraft-XT6QMC
E	Mercon SP	
	Price per quart	\$5.99
	Product Identification (Manufacturer)	Motorcraft-XT6QSP
F	Chrysler ATF 4	
	Price per quart	\$3.75
	Product Identification (Manufacturer)	Valvoline Service Pro
G	Honda CVT	
	Price per quart	\$10.99
	Product Identification (Manufacturer)	Honda-08200-9006
H	Toyota TIV	
	Price per quart	\$8.99
	Product Identification (Manufacturer)	Motorcraft XT8QAW
7	Converter Testing and Flushing	
A	Test Including Flushing	
	Price each	\$0.00
B	Test Excluding Flushing	
	Price each	\$0.00
8	Labor, Delivery and Service	
A	Labor rate per hour	\$39.00
B	Delivery	3 Days
	Payment Terms	2%-10 Days



City of San Antonio

Contract Summary Sheet

Date: 9/9/10
Agenda Item: 6768

Name/Title (Caption as shown on agenda): Lubricants A135-10 LD	
Brief Description of Item(s) and Use: This contract provides for the purchase of lubricants used in vehicles, trucks, and equipment utilized by Public Works, Fleet Services Division, Fire, Police, Solid Waste Management, Public Works, Parks & Recreation and various departments that will be maintained by the Department of Public Works, Fleet Services Division. This contract will support approximately 5,000 units in the City's fleet.	
Total \$:	\$491,000.00 annually
Contract Period:	Upon award through September 30, 2013 with 2, 1 year options to extend
Method of Procurement:	Competitive (8 bids received)
Price Trend:	18% increase due to the rising cost of crude oil as realized since award of the previous contract in 2007.
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Tex-Con Oil Co., 5223 Tex-Con Rd., San Antonio, TX 78220 (MSWN) Items: 2, 3, 5-15, 17-20, 22, 23, 26, 28, 29 and 30
Previous Contractor(s):	A&L Auto & Oil, 8423 Eastern, San Antonio, TX, 78216 (MSWN) Avery & Company, 219 Duval St., San Antonio, TX 78208 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City will be required to purchase lubricants on an as needed basis wherein increased cost due to non-contract buying would be realized and this may increase the down time of equipment, thus delaying timely completion of maintenance and repair.
Using Department(s):	Public Works, Fire and various City departments

City of San Antonio Bid Tabulation

Opened: June 7, 2010 For: Lubricants			Tex-Con Oil Co.	Arnold Oil Company	Avery Oil Company	Dixie Oil Company	Genuine Parts Company	Johnson Oil Company	North American Lubricants
A135-10 LD			5223 Tex-Con Rd. San Antonio, TX 78220 210-648-0040	8423 Eastern San Antonio, TX 78216	219 Duval St. San Antonio, TX 78208	515 Seguin St. San Antonio, TX 78208	6374 Rittiman Rd. San Antonio, TX 78218	1113 E. Sarah Dewitt Dr. Gonzales, TX 78629	8502 E. Via de Ventura #240 Scottsdale, AZ 85258
Item	Description	Estimated Quantity							
1	Deleted								
2	Motor Oil, 10W40 5 Gallon Pail price per gallon Total Price Brand Name	40	\$7.19 \$287.60 Kendall	\$7.20 \$288.00 Lubrigard	No Bid	\$8.48 \$339.20 Wright Oil/Cross Oil	\$15.32 \$612.80 Valvoline Premium Conventional 10W40	\$10.80 \$432.00 Mobil Clean 5000 10W40	\$7.25 \$290.00 Puratech Premium 10W40
3	Automatic Transmission Fluid Mercon V 55 Gallon Drum price per gallon Total Price Quart Bottle price per quart Total Price Brand Name	1,815 45	\$7.22 \$13,104.30 \$2.90 \$139.50 Conoco Versa	\$9.39 \$17,042.85 \$3.10 \$139.50 Motorcraft	No Bid No Bid	\$11.24 \$20,400.60 \$4.25 \$191.25 Wright Oil/Cross Oil	No Bid No Bid \$3.99 \$179.55 Valvoline Mercon V ATF	\$12.66 \$22,977.90 \$3.405 \$153.23 Mobil Multi Vehicle ATF	\$9.10 \$16,516.50 \$2.75 \$123.75 Puratech Multi-Vehicle ATF
4	Deleted								
5	Automatic Transmission Fluid-ATF+3 55 Gallon Drum price per gallon Total Price Brand Name	550	\$7.22 \$3,971.00 Conoco Versa	\$7.98 \$4,389.00 Lubrigard	No Bid	\$11.24 \$6,182.00 Cross Oil	\$7.68 \$4,224.00 NAPA ATF+3	No Bid	\$9.10 \$5,005.00 Puratech Multi-Vehicle ATF
6	MIL-PRF-2105E Extreme Pressure Gear Lube, SAE 85W140 400 lb. Drum price per lb. Total Price 120 lb. Drum price per lb. Total Price Brand Name	14,000 700	\$0.95 \$13,300.00 \$0.96 \$672.00 Conoco	\$0.953 \$13,342.00 \$0.953 \$667.10 Phillips 66	\$1.27 \$17,780.00 \$1.35 \$945.00 Service-Pro	\$1.21 \$16,940.00 \$1.29 \$903.00 Wright Oil/Cross Oil	\$2.08 \$29,120.00 \$2.12 \$1,484.00 Valvoline High Performance Gear Oil	\$1,2551 \$17,571.40 \$1,2840 \$898.80 Mobil Lube HD+ 85W140	\$7.75 \$108,500.00 \$7.95 \$5,565.00 Puratech Good Gear 85W140
7	Synthetic Transmission Fluid Allison TES 295 Approved 55 Gallon Drum price per gallon Total Price Brand Name	100	\$15.10 \$1,510.00 Conoco	\$28.30 \$2,830.00 Castrol (B.P.)	No Bid	No Bid	\$22.80 \$2,280.00 Valvoline Syn Gard Automatic Transmission Fluid	\$21.26 \$2,126.00 Mobil Delvac Synthetic ATF	\$13.85 \$1,385.00 Puratech PureSyn HD ATF
8	Lithium Chassis Grease-NLGI No. 2 400 lb. Drum price per lb. Total Price 120 lb. Drum price per lb. Total Price 16 oz. Tube price per tube Total Price Brand Name Basic Ingredient	10,400 96 100	\$1.48 \$15,392.00 \$1.56 \$149.76 \$1.59 \$159.00 Conoco Lithium	\$1.655 \$17,212.00 \$1.77466 \$170.37 \$1.75 \$175.00 Autogard Lithium	\$1.24 \$12,896.00 \$1.59 \$152.64 \$1.71 \$171.00 Service-Pro Lithium	\$1.34 \$13,936.00 \$1.45 \$139.20 \$1.62 \$162.00 Royal Mfg. Lithium Complex	\$2.20 \$22,880.00 \$2.26 \$216.96 \$2.30 \$230.00 Valvoline Multi Purpose Grease Lithium	\$1,6532 \$17,193.28 \$1,7923 \$172.06 \$2,0491 \$204.91 Ronex MP Lithium Complex Soap	\$1.25 \$13,000.00 \$1.35 \$129.60 \$1.50 \$150.00 Puratech MP Lithium Grease #2 Lithium Stearate

City of San Antonio Bid Tabulation

Opened: June 7, 2010 For: Lubricants			Tex-Con Oil Co.	Arnold Oil Company	Avery Oil Company	Dixie Oil Company	Genuine Parts Company	Johnson Oil Company	North American Lubricants
A135-10 LD			5223 Tex-Con Rd. San Antonio, TX 78220 210-648-0040	8423 Eastern San Antonio, TX 78216	219 Duval St. San Antonio, TX 78208	515 Seguin St. San Antonio, TX 78208	6374 Rittiman Rd. San Antonio, TX 78218	1113 E. Sarah Dewitt Dr. Gonzales, TX 78629	8502 E. Via de Ventura #240 Scottsdale, AZ 85258
Item	Description	Estimated Quantity							
9	Wheel Bearing Grease High Temperature 120 lb. Drum price per lb. Total Price 35 lb. Pail price per lb. Total Price Brand Name	120 245	\$1.56 \$187.20 \$1.57 \$384.65 Conoco	\$1,774.66 \$212.96 \$1.87 \$458.15 Autogard	\$1.63 \$195.60 \$1.67 \$409.15 Service Pro	No Bid No Bid	\$2.80 \$336.00 \$2.60 \$637.00 Valvoline Palladium Grease	\$2,659.00 \$319.08 \$2,659.00 \$651.46 Mobil Infinitec 152	\$1.45 \$174.00 \$1.50 \$367.50 Paratech High- Temp Grease #2
10	SB-100, Genuine Universal Tractor Hydraulic Oil 55 Gallon Drum price per gallon Total Price 5 Gallon Pail price per gallon Total Price Brand Name	1,815 50	\$5.50 \$9,982.50 \$5.85 \$292.50 Conoco	\$5.80 \$10,527.00 \$6.40 \$320.00 Lubrigard	\$5.54 \$10,055.10 \$5.54 \$277.00 Farm & Fleet	\$7.94 \$14,411.10 \$8.44 \$422.00 Wright Oil/Cross Oil	\$8.75 \$15,881.25 \$8.39 \$419.50 NAPA Premium Universal Tractor Hydraulic Oil	\$6.90 \$12,523.50 \$7.33 \$366.50 Mobil Fluid 424	\$5.75 \$10,436.25 \$5.95 \$297.50 Puramax Hydraulic Tractor Fluid (J2OC)
11	Hydraulic Oil, Grade 32 55 Gallon Drum price per gallon Total Price Brand Name	9,100	\$4.50 \$40,950.00 Conoco	\$4.95 \$45,045.00 Lubrigard	\$6.50 \$59,150.00 Purus	\$6.64 \$60,424.00 Wright Oil/Cross Oil	\$6.56 \$59,696.00 NAPA Hydraulic Oil AW32	\$6.62 \$60,242.00 Humble AW Hydraulic 32	\$4.75 \$43,225.00 PuraMax Hydraulic AW
12	AW Hydraulic Oil, Grade 46 55 Gallon Drum price per gallon Total Price Brand Name	220	\$4.50 \$990.00 Conoco	\$4.95 \$1,089.00 Lubrigard	\$6.50 \$1,430.00 Purus	\$6.64 \$1,460.80 Wright Oil/Cross Oil	\$6.37 \$1,401.40 NAPA Hydraulic Oil AW46	\$6.62 \$1,456.40 Humble AW Hydraulic 46	\$4.75 \$1,045.00 PuraMax Hydraulic AW
13	Gear Lube Synthetic 50W 55 Gallon Drum price per gallon Total Price 5 Gallon Pail price per gallon Total Price Brand Name	100 50	\$23.58 \$2,358.00 \$23.88 \$1,194.00 Conoco	\$16.00 \$1,600.00 \$19.35 \$967.50 Syngard Synthetic	No Bid No Bid	\$25.24 \$2,524.00 \$27.74 \$1,387.00 Royal Monarch	\$35.36 \$3,536.00 \$37.58 \$1,879.00 Valvoline HD Synthetic 50W	*\$24.33/\$3.5685 \$2,433.00 *\$25.80/\$3.6862 \$1,290.00 Mobil Delvac Synthetic Trans 50	\$12.95 \$1,295.00 \$13.25 \$662.50 PureSyn Trans 50
14	Gear Lube Synthetic 75W90 55 Gallon Drum price per gallon Total Price 5 Gallon Pail price per gallon Total Price Brand Name	100 50	\$20.36 \$2,036.00 \$20.49 \$1,024.50 Conoco	\$16.00 \$1,600.00 \$19.35 \$967.50 Syngard	*\$27.8056/\$1,529.31 \$2,780.56 *\$26.656/\$133.28 \$1,332.80 Purus	\$20.54 \$2,054.00 \$21.04 \$1,052.00 Wright Oil/Royal Monarch	\$33.23 \$3,323.00 \$34.36 \$1,718.00 Valvoline Syn Power	*\$20.6829/\$3.0335 \$2,068.29 *\$24.1117/\$3.1726 \$1,205.59 Mobil Delvac Synthetic Gear Oil 75W90	\$12.95 \$1,295.00 \$13.25 \$662.50 PureSyn 75W90
15	Motor Oil, 5W20 Premium Synthetic Blend GF4 Transport Delivery price per gallon Total Price 55 Gallon Drum price per gallon Total Price Brand Name	14,500 6,985	\$5.07 \$73,515.00 \$5.32 \$37,160.20 Conoco	\$5.54 \$80,330.00 \$5.74 \$40,093.90 Lubrigard	\$6.00 \$87,000.00 \$6.31 \$44,075.35 Service Pro	\$7.60 \$110,200.00 \$7.88 \$55,041.80 Wright Oil/Cross Oil	\$7.08 \$102,660.00 \$7.98 \$55,740.30 Fleet Supreme	\$8.82 \$127,890.00 \$9.58 \$66,916.30 Mobil Clean 7500 5W20	\$5.25 \$76,125.00 \$5.75 \$40,163.75 Puratech Syn Blend 5W20
16	Deleted								
17	15W50 Synthetic Motor Oil Mobil-1 5 Gallon Pail price per gallon Total Price Brand Name	25	*\$27.36/\$6.84 \$684.00 Mobil 1	No Bid	No Bid	\$10.75 \$268.75 Royal Monarch	\$37.35 \$933.75 Mobil One	\$20.86 \$521.50 Mobil 1 15W50	\$23.95 \$598.75 Motul 15W50
18	50W Synthetic Hydraulic Oil Mobil-1 5 Gallon Pail price per gallon Total Price Brand Name	25	\$23.88 \$597.00 Conoco	\$27.72 \$693.00 Kendall SHP Synthetic Transoil	No Bid	\$25.74 \$643.50 Royal Monarch	No Bid	\$3,686.2 \$92.16 Mobil Delvac Synthetic Trans 50	\$13.25 \$331.25 PureSyn 50W

City of San Antonio Bid Tabulation

Opened: June 7, 2010 For: Lubricants			Tex-Con Oil Co.	Arnold Oil Company	Avery Oil Company	Dixie Oil Company	Genuine Parts Company	Johnson Oil Company	North American Lubricants
A135-10 LD			5223 Tex-Con Rd.	8423 Eastern	219 Duval St.	515 Seguin St.	6374 Rittiman Rd.	1113 E. Sarah Dewitt Dr.	8502 E. Via de Ventura #240
Item	Description	Estimated Quantity	San Antonio, TX 78220 210-648-0040	San Antonio, TX 78216	San Antonio, TX 78208	San Antonio, TX 78208	San Antonio, TX 78218	Gonzales, TX 78629	Scottsdale, AZ 85258
19	SAE 0W20 Full Synthetic Oil 55 Gallon Drum price per gallon Total Price Brand Name	2,200	\$7.80 \$17,160.00 Kendall	\$7.99 \$17,578.00 Lubrigard	\$15.15 \$33,330.00 Service-Pro	\$10.24 \$22,528.00 Cross Oil	\$20.76 \$45,672.00 Valvoline Syn Power	\$19.55 \$43,010.00 Mobil 1 0W20	\$10.50 \$23,100.00 PureSyn 0W20
20	SAE 5W30 Full Synthetic Oil 55 Gallon Drum price per gallon Price Total Brand Name	2,200	\$7.80 \$17,160.00 Kendall	\$11.00 \$24,200.00 Lubrigard	\$14.20 \$31,240.00 Service-Pro	\$9.74 \$21,428.00 Royal Monarch	\$21.56 \$47,432.00 Valvoline Syn Power	\$19.55 \$43,010.00 Mobil 1 5W30	\$10.50 \$23,100.00 PureSyn 5W30
21	Deleted								
22	Motor Oil, 10W30 Premium Synthetic 55 Gallon Drum price per gallon Price Total Brand Name	550	\$8.65 \$4,757.50 Kendall	\$11.00 \$6,050.00 Lubrigard	\$14.20 \$7,810.00 Service-Pro	\$8.74 \$4,807.00 Royal Monarch	\$10.33 \$5,681.50 NAPA Full Synthetic	\$12.21 \$6,715.50 Mobil Clean 7500 10W30	\$10.50 \$5,775.00 PureSyn 10W30
23	Automatic Transmission Fluid (Dexron VI) 55 Gallon Drum price per gallon Total Price Quart Bottle price per quart Total Price Brand Name	2,310 200	\$10.26 \$23,700.60 \$2.82 \$564.00 Conoco	\$8.82 \$20,374.20 \$4.84 \$968.00 Lubrigard/AC Delco	\$12.27 \$28,343.70 No Bid \$4.84 \$968.00 Service-Pro	No Bid No Bid	\$16.01 \$36,983.10 \$5.23 \$1,046.00 Valvoline Dexron VI ATF	\$11.12 \$25,687.20 \$3.0075 \$601.50 Mobil Dexron-VI ATF	\$10.40 \$24,024.00 \$12.25 \$2,450.00 Puratech Dex VI ATF
24	Deleted								
25	Deleted								
26	Mystik JT-6 Hi Temp Grease Material Code 665005002 Only 55 Gallon Drum price per lb. Total Price Brand Name	24,400	\$1.97 \$48,068.00 Mystik	\$2.03 \$49,532.00 Mystik JT6-Hi-Temp	No Bid	No Bid	No Bid	\$2,0025 \$48,861.00 Mystik JT-6 Hi Temp Grease	No Bid
27	Deleted								
28	Motor Oil, 15W40 CJ-4 Transport Delivery price per gallon Total Price Brand Name	29,000	\$5.35 \$155,150.00 Conoco	\$6.37 \$184,730.00 Lubrigard	\$7.06 \$204,740.00 Service-Pro	\$8.58 \$248,820.00 Wright Oil	\$8.37 \$242,730.00 Valvoline All-Fleet	\$6.17 \$178,930.00 Mobil Fleet 15W40	\$6.25 \$181,250.00 Puratech Clean Fleet 15W40
29	Castrol Syntec Gear Oil 80W140 55 Gallon Drum price per gallon Total Price 5 Gallon Pail price per gallon Total Price Brand Name	100 50	\$20.85 \$2,085.00 \$22.69 \$1,134.50 Conoco	*\$26.6925/\$1,468.09 \$2,669.25 *\$26.91/\$134.55 \$1,345.50 Castrol	*\$29.2147/\$1,606.81 \$2,921.30 *\$29.186/\$145.93 \$1,459.30 Purus	\$20.84 \$2,084.00 \$21.34 \$1,067.00 Royal Monarch	\$37.74 \$3,774.00 \$40.89 \$2,044.50 Royal Purple 85W140 Synthetic Gear Oil	\$44.71 \$4,471.00 \$44.71 \$2,235.50 Mobil 1 Synthetic Gear Lube LS 75W140	\$12.95 \$1,295.00 \$13.25 \$662.50 PureSyn 80W140

City of San Antonio Bid Tabulation

Opened: June 7, 2010 For: Lubricants			Tex-Con Oil Co.	Arnold Oil Company	Avery Oil Company	Dixie Oil Company	Genuine Parts Company	Johnson Oil Company	North American Lubricants
A135-10 LD			5223 Tex-Con Rd.	8423 Eastern	219 Duval St.	515 Seguin St.	6374 Rittiman Rd.	1113 E. Sarah Dewitt Dr.	8502 E. Via de Ventura #240
Item	Description	Estimated Quantity	San Antonio, TX 78220 210-648-0040	San Antonio, TX 78216	San Antonio, TX 78208	San Antonio, TX 78208	San Antonio, TX 78218	Gonzales, TX 78629	Scottsdale, AZ 85258
30	Citgo Hydraulic Fluid AW68 (Non-Conductive)								
	55 Gallon Drum price per gallon	100	\$7.15	\$10.80	No Bid	\$7.38	\$6.37	\$6.62	\$5.75
	Total Price		\$715.00	\$1,080.00		\$738.00	\$637.00	\$662.00	\$575.00
	5 Gallon Pail price per gallon	50	\$7.25	\$12.65	No Bid	\$7.88	\$6.42	\$7.05	\$5.95
	Total Price		\$362.50	\$632.50		\$394.00	\$321.00	\$352.50	\$297.50
	Brand Name		Conoco	Castrol		Wright Oil	NAPA Hydraulic Fluid AW68	Humble AW Hydraulic 68	Puratech Hydraulic AW68
	Delivery		1-3 days	3 Days	Not Provided	3 Days	3 Days	3 Days	3 Days
	Payment Terms		Net 30	Net 30	Net 30	Net 30	2% 10 Days	Net 30	Net 30
	Estimated Annual Total		\$490,888.81	\$549,319.28	\$548,494.50	\$610,948.20	\$695,709.61	\$694,241.55	\$589,872.85
	Estimated Annual Award		\$490,888.81						

No Bid: Freightliner of San Antonio, Ltd.

Deleted Items: 1, 4, 16, 21, 24, 25 and 27, items will be re-bid at a later date

*Price adjusted for evaluation purposes



City of San Antonio

Contract Summary Sheet

Date: 9/9/10
Agenda Item: 6768

Name/Title (Caption as shown on agenda): Firefighting Gloves A403-10 CC	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Fire Department with firefighting gloves. Firefighters require firefighting gloves that comply with the National Fire Protection Association (NFPA) 1971 standard on Protective Ensembles for Structural Firefighting. Firefighting gloves periodically require replacement when their integrity has been compromised through normal wear and tear.	
Total \$:	\$94,000.00 annually
Contract Period:	Upon award through September 30, 2011 with 2, 1 year options to extend
Method of Procurement:	Competitive (5 bids received)
Price Trend:	New Item - no price history available
Contract Info:	Formal _____ Annual <u> X </u> Support/Maintenance _____ Lease _____
Recommended Contractor(s):	All Hands Fire Equipment, P.O. Box 1245, Wall, NJ 07719 (MLWN)
Previous Contractor(s):	Casco Industries, Inc., 1517 W/N Carrier Parkway, Grand Prairie, TX 75050 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Fire Department will be required to purchase firefighting gloves on an as needed basis which in turn could lead to increased costs and delivery times. In addition, lack of a contract would require the Fire Department to maintain a larger inventory of replacement gloves which may lead to excess inventory and sizes that do not fit firefighters properly.
Using Department(s):	Fire

City of San Antonio Bid Tabulation

Opened: July 2, 2010 For: Firefighting Gloves				All Hands Fire Equipment	Casco Industries	Daco Fire Equipment, Inc.	Fire Supply, Inc.	Honeywell First Responder Products
A403-10		CC	P.O. Box 1245	1517 W.N. Carrier Pkwy, #118	5713 Safari Drive	500 W. Railroad Ave.	#1 Innovation Court	
Item	Description	Estimated Quantities	Wall, NJ 07719 732-502-8060	Grand Prairie, TX 75050	New Braunfels, TX 78132	Godley, TX 76044	Dayton, OH 45414	
1a	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Regular Size: Extra Small Name of Manufacturer Product Number Price Each Price Total	8 Pairs	American Firewear GL-SGKCG \$59.99 \$479.92	American Firewear GL-SGKCG \$84.60 \$676.80	American Firewear GL-SGKCG-Req-XS \$116.83 \$934.64	American Firewear GL-SGKCG-XSM \$82.79 \$662.32	AFW GL-SGKCG \$77.92 \$623.36	
1b	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Cadet Size: Extra Small Name of Manufacturer Product Number Price Each Price Total	7 Pairs	American Firewear GL-SGKCG \$59.99 \$419.93	American Firewear GL-SGKCG \$84.60 \$592.20	American Firewear GL-SGKCG-Cadet-XS \$116.83 \$817.81	American Firewear GL-SGKCG-CXSM \$82.79 \$579.53	AFW GL-SGKCG \$77.92 \$545.44	
2a	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Regular Size: Small Name of Manufacturer Product Number Price Each Price Total	48 Pairs	American Firewear GL-SGKCG \$59.99 \$2,879.52	American Firewear GL-SGKCG \$84.60 \$4,060.80	American Firewear GL-SGKCG-Reg-Small \$116.83 \$5,607.84	American Firewear GL-SGKCG-SM \$82.79 \$3,973.92	AFW GL-SGKCG \$77.92 \$3,740.16	
2b	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Cadet Size: Small Name of Manufacturer Product Number Price Each Price Total	48 Pairs	American Firewear GL-SGKCG \$59.99 \$2,879.52	American Firewear GL-SGKCG \$84.60 \$4,060.80	American Firewear GL-SGKCG-Cadet-Small \$116.83 \$5,607.84	American Firewear GL-SGKCG-CSM \$82.79 \$3,973.92	AFW GL-SGKCG \$77.92 \$3,740.16	
3a	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Regular Size: Medium Name of Manufacturer Product Number Price Each Price Total	175 Pairs	American Firewear GL-SGKCG \$59.99 \$10,498.25	American Firewear GL-SGKCG \$84.60 \$14,805.00	American Firewear GL-SGKCG-Reg-Med \$116.83 \$20,445.25	American Firewear GL-SGKCG-MED \$82.79 \$14,488.25	AFW GL-SGKCG \$77.92 \$13,636.00	
3b	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Cadet Size: Medium Name of Manufacturer Product Number Price Each Price Total	175 Pairs	American Firewear GL-SGKCG \$59.99 \$10,498.25	American Firewear GL-SGKCG \$84.60 \$14,805.00	American Firewear GL-SGKCG-Cadet-Med \$116.83 \$20,445.25	American Firewear GL-SGKCG-CMED \$82.79 \$14,488.25	AFW GL-SGKCG \$77.92 \$13,636.00	

City of San Antonio Bid Tabulation

Opened: July 2, 2010 For: Firefighting Gloves			All Hands Fire Equipment	Casco Industries	Daco Fire Equipment, Inc.	Fire Supply, Inc.	Honeywell First Responder Products
A403-10 CC			P.O. Box 1245	1517 W.N. Carrier Pkwy. #118	5713 Safari Drive	500 W. Railroad Ave.	#1 Innovation Court
Item	Description	Estimated Quantities	Wall, NJ 07719 732-502-8060	Grand Prairie, TX 75050	New Braunfels, TX 78132	Godley, TX 76044	Dayton, OH 45414
4a	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Regular Size: Large Name of Manufacturer Product Number Price Each Price Total	200 Pairs	American Firewear GL-SGKCG \$59.99 \$11,998.00	American Firewear GL-SGKCG \$84.60 \$16,920.00	American Firewear GL-SGKCG-Reg-Lg \$116.83 \$23,366.00	American Firewear GL-SGKCG-LG \$82.79 \$16,558.00	AFW GL-SGKCG \$77.92 \$15,584.00
4b	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Cadet Size: Large Name of Manufacturer Product Number Price Each Price Total	200 Pairs	American Firewear GL-SGKCG \$59.99 \$11,998.00	American Firewear GL-SGKCG \$84.60 \$16,920.00	American Firewear GL-SGKCG-Cadet-Lg \$116.83 \$23,366.00	American Firewear GL-SGKCG-CLG \$82.79 \$16,558.00	AFW GL-SGKCG \$77.92 \$15,584.00
5a	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Regular Size: Extra Large Name of Manufacturer Product Number Price Each Price Total	200 Pairs	American Firewear GL-SGKCG \$59.99 \$11,998.00	American Firewear GL-SGKCG \$84.60 \$16,920.00	American Firewear GL-SGKCG-Reg-XL \$116.83 \$23,366.00	American Firewear GL-SGKCG-XL \$82.79 \$16,558.00	AFW GL-SGKCG \$77.92 \$15,584.00
5b	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Cadet Size: Extra Large Name of Manufacturer Product Number Price Each Price Total	200 Pairs	American Firewear GL-SGKCG \$59.99 \$11,998.00	American Firewear GL-SGKCG \$84.60 \$16,920.00	American Firewear GL-SGKCG-Cadet-XL \$116.83 \$23,366.00	American Firewear GL-SGKCG-CXL \$82.79 \$16,558.00	AFW GL-SGKCG \$77.92 \$15,584.00
6a	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Regular Size: Extra Extra Large Name of Manufacturer Product Number Price Each Price Total	150 Pairs	American Firewear GL-SGKCG \$59.99 \$8,998.50	American Firewear GL-SGKCG \$85.60 \$12,840.00	American Firewear GL-SGKCG-Reg-XXL \$116.83 \$17,524.50	American Firewear GL-SGKCG-XXL \$82.79 \$12,418.50	AFW GL-SGKCG \$77.92 \$11,688.00
6b	American Firewear Super Glove, Product Number #GL-SGKCG, Cut: Cadet Size: Extra Extra Large Name of Manufacturer Product Number Price Each Price Total	150 Pairs	American Firewear GL-SGKCG \$59.99 \$8,998.50	American Firewear GL-SGKCG \$85.60 \$12,840.00	American Firewear GL-SGKCG-Cadet-XXL \$116.83 \$17,524.50	American Firewear GL-SGKCG-CXXL \$82.79 \$12,418.50	AFW GL-SGKCG \$77.92 \$11,688.00
	Delivery		1 - 3 Weeks	Not Provided	30 Days	30-45 Days	1-30 Days
	Payment Terms		Net 30	Net 30	Net 30	1% 15 Days	Net 30
	Estimated Annual Total		\$93,644.39	\$132,360.60	\$182,371.63	\$129,235.19	\$121,633.12
	Estimated Annual Award		\$93,644.39				



City of San Antonio

Contract Summary Sheet

Date: 9/9/10
Agenda Item: 6768

Name/Title (Caption as shown on agenda): Cairns & Brother Helmets & Repair Parts A407-10 CC	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Fire Department with helmets and repair parts. These helmets are used by firefighters to protect their head, neck and ears from heat as well as absorb shock from falling objects while fighting structural fires. Due to new National Fire Protection Association (NFPA) ruling, helmets which reach the ten (10) year mark must be removed from service.	
Total \$:	\$136,000.00 annually
Contract Period:	Upon award through September 30, 2011 with 2, 1 year options to extend
Method of Procurement:	Competitive (2 bids received)
Price Trend:	43% increase due to rising cost of fuel, labor and material
Contract Info:	Formal _____ Annual <u> X </u> Support/Maintenance _____ Lease _____
Recommended Contractor(s):	Casco Industries, Inc., 1517 W/N Carrier Parkway, Grand Prairie, TX 75050 (MLWN)
Previous Contractor(s):	Casco Industries, Inc., 1517 W/N Carrier Parkway, Grand Prairie, TX 75050 (MLWN)
Comments:	NAS: Casco Industries, Inc., Bid # 2 did not meet required minimum specifications
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Fire Department will be required purchase firefighting helmets on an as needed basis which in turn could lead to increased delivery times. Increased delivery times may cause firefighters to not be fully equipped thereby comprising public safety.
Using Department(s):	Fire

City of San Antonio Bid Tabulation

Opened: July 2, 2010 For: Cairns & Brother Helmets & Repair Parts			Casco Industries, Inc.	Casco Industries, Inc.
A407-10			1517 W.N. Carrier Parkway, Suite #118	1517 W.N. Carrier Parkway, Suite #118
CC			Grand Prairie, TX 75050 817-797-8148	Grand Prairie, TX 75050
Item	Description	Estimated Annual Quantity	Bid # 1	NAS Bid # 2
1A	Helmet, Cairns & Brother, matte finish	400 each		
	Name of Manufacturer		MSA/Cairns	MSA/Cairns
	Product No.		*1044 FD	1044 FD
	Price Each		\$213.00	\$190.00
	Price Total		\$85,200.00	\$76,000.00
1B	Helmet, Cairns & Brother, shiny finish	25 each		
	Name of Manufacturer		MSA/Cairns	MSA/Cairns
	Product No.		*1010 FD	1010 FD
	Price Each		\$245.00	\$220.00
	Price Total		\$6,125.00	\$5,500.00
1C	Helmet, Cairns & Brother, internal shield/matte finish	200 each		
	Name of Manufacturer		MSA/Cairns	MSA/Cairns
	Product No.		*1044 DFD	1044 DFD
	Price Each		\$221.00	\$198.00
	Price Total		\$44,200.00	\$39,600.00
2	Repair/Replacement Parts for Cairns & Brother Model Helmets			
	Discount off price list		25%	25%
	Price list identification		MSA	MSA
	Effective date of price list		2010	2010
	Delivery		30 Days	30 Days
	Payment Terms		Net 30	Net 30
	Estimated Annual Total		\$135,525.00	\$121,100.00
	Estimated Annual Award		\$135,525.00	

* Includes a 6" Passport Front/Style 55



City of San Antonio

Contract Summary Sheet

Date: 9/9/10
Agenda Item: 6768

Name/Title (Caption as shown on agenda): Lagan Software Maintenance & Support A1556b-10-WF	
Brief Description of Item(s) and Use: This is an amendment to the supply agreement that was established between Lagan Technologies, Inc. and the City of San Antonio by Ordinance # 2010-04-01-0273 passed on April 1, 2010 approving the purchase of Customer Relationship Management (CRM) software licenses, including software maintenance and support, for an initial cost of \$893,053.00 and an estimated amount not to exceed \$200,000.00 annually thereafter for maintenance and support. This amendment provides the Information Technology Services Department with additional maintenance and support for the Lagan software implementation phase of the CRM project.	
Total \$:	\$36,000.00 annually; \$144,000.00 contract period
Contract Period:	Four (4) years from the Go-Live Date (February - March 2011 through February – March 2015)
Method of Procurement:	Competitive (Change Order)
Price Trend:	N/A
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Lagan Technologies, Inc., Two Democracy Center, 6903 Rockledge Drive, Suite 920, Bethesda, MD 20817 (MLWN)
Previous Contractor(s):	Lagan Technologies, Inc., Two Democracy Center, 6903 Rockledge Drive, Suite 920, Bethesda, MD 20817
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City would not be eligible for additional support and deployment services to be delivered pursuant to the implementation phases of the software deployment.
Using Department(s):	Information Technology Services and Customer Service/311

City of San Antonio Bid Tabulation

Opened: July 6, 2010			Lagan Technologies, Inc. Two Democracy Center, 6903 Rockledge Drive Suite 920 Bethesda, MD 20817 727-460-8369
For: Lagan Software Maintenance & Support A1556b-10			
Item	Description	Qty	
1	Software License Approved By Ordinance Number 2010-04-01-0273 Total Formal Award		\$893,053.00
2	Maintenance & Support Approved By Ordinance Number 2010-04-01-0273 Total Annual Award (Not to Exceed) Total Annual Award	4	\$200,000.00 \$800,000.00
	Initial Award		\$1,693,053.00
3	Additional Support and Maintenance Fees Pursuant to Implementation Statement of Work (Change Order) Annual Total Increase Total Change Order	4	\$35,534.38 \$142,137.52
	Total		\$1,835,190.52
	Total Award		\$1,835,190.52



City of San Antonio

Contract Summary Sheet

Date: 9/9/10
Agenda Item: 6768

Name/Title (Caption as shown on agenda): Emergency Equipment Parts A233-10 JH	
Brief Description of Item(s) and Use: This contract will provide the Police and Fire Departments with a contractor to furnish emergency equipment parts needed to maintain all emergency vehicles in the City's fleet. The parts include lights, sirens, bumpers, gun racks and speakers that are required on emergency vehicles.	
Total \$:	\$850,000.00 annually
Contract Period:	Upon award through June 30, 2012 with 3, 1 year options to extend
Method of Procurement:	Competitive (5 bids received)
Price Trend:	26% decrease off catalog due to the reduction in raw material costs utilized for product manufacture
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	S.W. Public Safety, 3370 Nacogdoches, San Antonio, TX 78217 (MSWN) Items: 1-3, 6 and 7 GT Distributors, Inc., P.O. Box 16080, Austin, TX 78761 (MSWN) Items: 4 and 5
Previous Contractor(s):	Cop Stuff, LLC, 612 Oil Mill Road, Van Alstyne, TX. 75495 (MLWN) S.W. Public Safety, 3370 Nacogdoches, San Antonio, TX. 78217 (MSWN) Emergency Vehicle Supply Co., LLC, 4661 Johnson Road, Suite #1, Coconut Creek, FL 33073 (MLWN) Adamson Industries Corp., 45 Research Drive, Haverhill, MA 01832 (MLWN)
Comments:	NAS: Adamson Industries Corp. – did not meet specifications on delivery NAS: Emergency Vehicle Supply Co., LLC – did not meet specifications on delivery NAS: Lone Star Products & Equipment – did not meet specifications on delivery
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, City staff would be required to solicit bids for these parts on an as needed basis which would be time consuming and could result in delays for repairs of this equipment. In addition, the City will not realize cost savings customarily associated with long term agreements.
Using Department(s):	Police and Fire

Opened: March 2, 2010

For: Emergency Equipment Parts

City of San Antonio Bid Tabulation

A233-10 JH

Item	Description	S.W. Public Safety 3370 Nacogdoches San Antonio, TX 78217 210-590-9363	GT Distributors, Inc. PO Box 16080 Austin, TX 78761-6080 800-252-8310	Adamson Industries Corp. 45 Research Dr. Haverhill, MA 01832	Emergency Vehicle Supply Co., LLC 4661 Johnson Road, Suite 1 Coconut Creek, FL 33073	Lone Star Products & Equipment 2048 FM 1960 Rd. West Houston, TX 77090
1	Federal Signal Corporation Parts			NAS	NAS	NAS
A.	Percent of discount offered	20%	No Bid	38%	45%	45%
B.	Product identification	Federal Signal Corp.		Federal Signal Product	Federal Signal	Federal Signal Corp.
C.	Type price schedule	List		List Price	List Price	2010 Products Catalog
D.	Price schedule number	2010		2010	2010	M100/1109
E.	Date of price schedule	2010		11/1/2009	11/1/2009	11/1/2009
F.	Price schedule column on which discount is based	List		List	List Price	List Price
2	Whelen Engineering Co. Parts					
A.	Percent of discount offered	36%	35%	40%	No Bid	No Bid
B.	Product identification	Whelen Engineering Co.	Whelen	Whelen Engineering		
C.	Type price schedule	List	List	List Price		
D.	Price schedule number	PL10	PL10.OWL	PL10.OWL		
E.	Date of price schedule	2010	12/22/2009	12/22/2009		
F.	Price schedule column on which discount is based	List	List	List		
3	Public Safety EG Force Four L.P., Intensity, Code 3 Parts					
A.	Percent of discount offered	36%	No Bid	20%	38%	No Bid
B.	Product identification	Code 3 PSE		Code 3	Code 3	
C.	Type price schedule	List		List	List	
D.	Price schedule number	MD/OEM 2010		Products & Pricing	Products & Pricing	
E.	Date of price schedule	2010		8/4/2008	6/1/2009	
F.	Price schedule column on which discount is based	List		List	List	
4	Unity Parts					
A.	Percent of discount offered	36%	45%	55%	50%	No Bid
B.	Product identification	Unity Manufacturing	Unity	Unity Manufacturing	Unity	
C.	Type price schedule	List	List	List	List Price	
D.	Price schedule number	2010	122-07	2010	122-07	
E.	Date of price schedule	2010	9/10/2007	2010	9/10/2007	
F.	Price schedule column on which discount is based	List	List	List	List	
5	Progard Parts					
A.	Percent of discount offered	20%	26%	26%	31%	No Bid
B.	Product identification	Pro Gard	Pro-Gard	Pro Gard	Pro-Gard	
C.	Type price schedule	List	List	List	List	
D.	Price schedule number	2010A	2010 Price Guide	2010 Price Guide	2010 Pro Gard	
E.	Date of price schedule	2010	1/1/2010	1/1/2010	1/1/2010	
F.	Price schedule column on which discount is based	Not Provided	List	List	List	
6	Able 2 Sho-Me Parts					
A.	Percent of discount offered	36%	26%	52%	30%	No Bid
B.	Product identification	ABLE 2 Sho Me	ABLE 2 Sho Me	Able 2 Sho Me	ABLE 2 Sho Me	
C.	Type price schedule	List	List	Retail	List	
D.	Price schedule number	2010A	Price List	2010A	Retail Price List 2010A	
E.	Date of price schedule	2010	1/1/2010	1/1/2010	1/1/2010	
F.	Price schedule column on which discount is based	List	List	Retail	List	
7	Havis - Shields Equipment Corporation Parts					
A.	Percent of discount offered	30%	20%	25%	No Bid	No Bid
B.	Product identification	Havis Shields	Havis	Havis Shields		
C.	Type price schedule	List	List	Retail		
D.	Price schedule number	2010A	HS-Price-6-09	MSRP Price Guide		
E.	Date of price schedule	2010	6/1/2009	6/1/2008		
F.	Price schedule column on which discount is based	List	List	Retail		
	Delivery	2 Days	3-30 Days	10-20 Days	30 Days	20 Days
	Payment Terms	1% 15 Days	Net 30	2% 10 Days	Net 30	2% 10 Days



City of San Antonio

Contract Summary Sheet

Date: 9/9/10
Agenda Item: 6768

Name/Title (Caption as shown on agenda): Plumbing Supplies A377-10 ATS	
Brief Description of Item(s) and Use: This contract will provide various City departments including Purchasing and General Services, Facilities Division, Convention Sports and Entertainment Facilities (CSEF) and Parks and Recreation with plumbing supplies to be utilized for maintenance and repairs to City facilities and parks.	
Total \$:	\$275,000.00 annually
Contract Period:	Upon award through March 31, 2013 with 2, 1 year options to extend
Method of Procurement:	Competitive (3 bids received)
Price Trend:	4% increase
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Moore Supply Co., 817 N. Frio, San Antonio, TX 78207 (MLWN) Items: 1, 3- 5, 8-19, 21-22, 24-26, 29, 31-34, 38-40 and 42 H.D. Supply, 655 Richland Hills Dr. Suite #115, San Antonio, TX 78245 (MLWN) Items: 2, 6, 20, 23, 27-28, 30, 35-37 and 41
Previous Contractor(s):	Moore Supply Co., 817 N. Frio, San Antonio, TX 78207 (MLWN)
Comments:	NAS: Interline Brands, Inc. dba Sexauer - did not meet proximity requirement specifications NAS: H.D. Supply – Item 3 - did not meet bid specifications; no approved equal accepted
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the departments would be required to purchase items on an as needed basis wherein increased cost due to non-contract buying could be realized. This could result in delays for maintenance and repairs of equipment.
Using Department(s):	Purchasing and General Services, Convention Sports and Entertainment Facilities and Parks and Recreation

City of San Antonio Bid Tabulation

Opened: January 29, 2010 For: Plumbing Supplies					
A377-10		ATS	Moore Supply Co 817 N. Frio San Antonio, Tx 78207 210-342-9612	H.D. Supply 655 Richland Hills Dr. Ste #115 San Antonio, TX 78245	Interline Brands, Inc., DBA Sexauer 801 West Bay Street Jacksonville, FL 32204
Item	Description	QTY			
1	Sloan Repair Kits and Repair Parts Only				NAS
A	Percentage of discount offered		48%	37%	40%
B	Product identification		SLOAN	SLOAN	Sloan
C	Type price schedule		Manufacturer	LIST	Manual Repair Parts
D	Price schedule number		2009 July 1	07/01/09	CLP
E	Date of price schedule		N/A	7/1/2009	N/A
F	Price schedule column on which discount is based		Wholesaler	List	List
	Specified Items				
1G	Urinal Relief Valve, item no A-19-AU	250			
	Price Each		\$3.09	\$3.75	\$3.57
	Price Total		\$772.50	\$937.50	\$892.50
1H	Diaphragm, item no. A-56-A	250			
	Price Each		\$3.30	\$4.00	\$3.81
	Price Total		\$825.00	\$1,000.00	\$952.50
1I	1,6 Closet Repair Kit, item no. A-41-A	115			
	Price Each		\$16.01	\$19.40	\$18.48
	Price Total		\$1,841.15	\$2,231.00	\$2,125.20
1J	Handle Assy, item no. B-32-A	135			
	Price Each		\$7.38	\$8.95	\$12.68
	Price Total		\$996.30	\$1,208.25	\$1,711.80
1K	4.5 Closet Repair Kit, item no. A-36-A	200			
	Price Each		\$11.46	\$13.89	\$13.23
	Price Total		\$2,292.00	\$2,778.00	\$2,646.00
2	Kissler Repair Parts Only				
A	Percent of discount offered		No Bid	NET	No Bid
B	Product identification			Kissler & Co	
C	Type price schedule			NET	
D	Price schedule number			N/A	
E	Date of price schedule			N/A	
F	Price schedule column on which discount is based			NET	
	Specified Items				
2G	Stem, LH Cold, Item no. 11-0975L	60			
	Price Each		No Bid	\$4.60	No Bid
	Price Total			\$276.00	
2H	Stem, RH Hot, item no. 11-0975R	60			
	Price Each		No Bid	\$4.60	No Bid
	Price Total			\$276.00	
3	Kohler Repair parts only				
A	Percent of discount offered		36%	NET	20%
B	Product identification		Kohler	Kissler & Co	Kohler
C	Type price schedule		N/A	NET	KKFaucet
D	Price schedule number		2010	N/A	Mar-10
E	Date of price schedule		N/A	N/A	2010
F	Price schedule column on which discount is based		Wholesale	NET	List
	Specified Items				
3G	Stem, LH Cold Item no. 30004	320			
	Price Each		\$11.21	\$3.75	\$6.72
	Price Total		\$3,587.20	\$1,200.00	\$2,150.40
3H	Stem, RH Hot, item no. 30002	350			
	Price Each		\$11.21	\$3.75	\$6.72
	Price Total		\$3,923.50	\$1,312.50	\$2,352.00
3I	Hot Plunger, Item no. 22947	5			
	Price Each		\$1.79	\$1.40	\$1.97
	Price Total		\$8.95	\$7.00	\$9.85
3J	Ceramic Stem, RH Hot, Item no: 77005	100			
	Price Each		\$8.37	\$10.20	\$11.85
	Price Total		\$837.00	\$1,020.00	\$1,185.00
3K	Ceramic stem, LH cold	100			
	Price Each		\$8.37	\$10.20	\$11.85
	Price Total		\$837.00	\$1,020.00	\$1,185.00

City of San Antonio Bid Tabulation

Opened: January 29, 2010				Moore Supply Co	H.D. Supply	Interline Brands, Inc., DBA Sexauer
For: Plumbing Supplies				817 N. Frio	655 Richland Hills Dr. Ste #115	801 West Bay Street
A377-10		ATS		San Antonio, Tx 78207 210-342-9612	San Antonio, TX 78245	Jacksonville, FL 32204
Item	Description	QTY				
4	Kohler Faucets					
A	Percent of discount offered		41%		NET	35%
B	Product identification		Kohler		Koehler	Kohler
C	Type price schedule		N/A		NET	KK Faucet
D	Price schedule number		2010		N/A	Mar-10
E	Date of price schedule		N/A		N/A	2010
F	Price schedule column on which discount is based		wholesale		NET	List
	Specified Items					
4G	Faucet, Lavatory, Less pop-up, Item no: K7404-K	25				
	Price Each		\$56.80		\$83.85	\$62.66
	Price Total		\$1,420.00		\$2,096.25	\$1,566.50
4H	Faucet, Lavatory, 8" center, Item no. K7443-K	15				
	Price Each		\$70.26		\$103.60	\$77.42
	Price Total		\$1,053.90		\$1,554.00	\$1,161.30
4I	Faucet, Sink, swing spout, Item no: K7825-K	20				
	Price Each		\$133.69		\$197.25	\$147.29
	Price Total		\$2,673.80		\$3,945.00	\$2,945.80
4J	Faucet, Sink, wall type, swing spout, Item no: K7855	10				
	Price Each		\$318.60		\$310.75	\$246.71
	Price Total		\$3,186.00		\$3,107.50	\$2,467.10
4K	Handle, Item no: K16010-2-CP	50				
	Price Each		\$27.96		\$41.25	\$30.81
	Price Total		\$1,398.00		\$2,062.50	\$1,540.50
5	Chicago Repair Kits and Repair parts only					
A	Percent of discount offered		33%		10%	20%
B	Product identification		Chicago		Chicago	Chicago
C	Type price schedule		N/A		List	Commercial Price
D	Price schedule number		2010		Jun-09	Feb-10
E	Date of price schedule		N/A		Jun-09	2010
F	Price schedule column on which discount is based		Wholesaler		List	List
	Specified Items					
5G	Actuator Assy, item no. 665190KJK	200				
	Price Each		\$13.15		\$19.89	\$18.21
	Price Total		\$2,630.00		\$3,978.00	\$3,642.00
5H	Metering Valve, item no. 671-XJK	200				
	Price Each		\$22.66		\$32.89	\$30.12
	Price Total		\$4,532.00		\$6,578.00	\$6,024.00
5I	Push Button Unit, item no. 333-XJK	5				
	Price Each		\$38.55		\$54.31	\$81.15
	Price Total		\$192.75		\$271.55	\$405.75
5J	Actuator Assy, item no. 667-080KJK	20				
	Price Each		\$35.65		\$46.57	\$42.64
	Price Total		\$713.00		\$931.40	\$852.80
6	Chicago Faucets					
A	Percent of discount offered		33%		33%	20%
B	Product identification		Chicago		Chicago	Chicago
C	Type price schedule		N/A		List	Commercial Price
D	Price schedule number		2009		Jun-09	Feb-10
E	Date of price schedule		N/A		Jun-09	2010
F	Price schedule column on which discount is based		Wholesaler		List	List
	Specified Items					
6G	Faucet, Push Button Handicap, Item no: 333-665	69				
	Price Each		\$180.00		\$88.44	\$106.66
	Price Total		\$12,420.00		\$6,102.36	\$7,359.54
6H	Urinal, Push Button Valve	5				
	Price Each		\$81.00		\$86.02	\$103.75
	Price Total		\$405.00		\$430.10	\$518.75

City of San Antonio Bid Tabulation

Opened: January 29, 2010 For: Plumbing Supplies				Moore Supply Co	H.D. Supply	Interline Brands, Inc., DBA Sexauer
A377-10		ATS		817 N. Frio	655 Richland Hills Dr. Ste #115	801 West Bay Street
Item	Description	QTY		San Antonio, Tx 78207 210-342-9612	San Antonio, TX 78245	Jacksonville, FL 32204
6I	Push Button, small top faucet Price Each Price Total	5		\$143.88 \$719.40	\$153.25 \$766.25	\$171.78 \$858.90
6J	Lavatory Faucet, Metering, Item no: 807-669 Price Each Price Total	15		\$88.00 \$1,320.00	\$88.10 \$1,321.50	\$130.99 \$1,964.85
7	DELETED					
8	Symmons Repair Kits and Repair Parts only					
A	Percent of discount offered			28%	Net	No Bid
B	Product identification			Symmons	Symmons	
C	Type price schedule			Manufacturer	N/A	
D	Price schedule number			15-Mar-2009	N/A	
E	Date of price schedule			N/A	N/A	
F	Price schedule column on which discount is based			Wholesaler	Net	
8G	Specified Items Handle, item no. LL-104 Price Each Price Total	40		\$22.11 \$884.40	\$30.35 \$1,214.00	No Bid
8H	Shell, item no. LL-7L (S60-H) Price Each Price Total	15		\$64.16 \$962.40	\$102.00 \$1,530.00	No Bid
8I	Cartridge, item no. L_-1A Price Each Price Total	30		\$70.74 \$2,122.20	\$110.00 \$3,300.00	No bid
8J	Inlet Spring, item no. LL-33 Price Each Price Total	75		\$1.08 \$81.00	\$2.10 \$157.50	No Bid
8K	Inlet Seal, item no. LL-13 Price Each Price Total	75		\$1.40 \$105.00	\$2.50 \$187.50	No Bid
9	Symmons Faucets and Shower Fixtures					
A	Percent of discount offered			38%	26%	No Bid
B	Product identification			Symmons	Symmons	
C	Type price schedule			Manufacturers	List	
D	Price schedule number			15-Mar-2009	FLP 2010	
E	Date of price schedule			N/A	15-Mar-2010	
F	Price schedule column on which discount is based			Wholesaler	List	
10	T & S Faucet Fixtures and Parts Only					
A	Percent of discount offered			60%	32%	No Bid
B	Product identification			T&S	T&S Biass	
C	Type price schedule			Manufacturers	List	
D	Price schedule number			2/10	10-Feb	
E	Date of price schedule			N/A	1-Feb-2010	
F	Price schedule column on which discount is based			distributor	List	
11	EEMAX Parts only					
A	Percent of discount offered			net cost only	N/A	No Bid
B	Product identification			eemax	N/A	
C	Type price schedule			Manufacturers	N/A	
D	Price schedule number			June-09	N/A	
E	Date of price schedule			N/A	N/A	
F	Price schedule column on which discount is based			distributor		
11G	Tankless Water Heaters #SP3512 Price Each Price Total	10		\$152.00 \$1,520.00	\$185.00 \$1,850.00	No Bid
12	Ballcock, Fluid master 400A Price Each Price Total	10		\$6.00 \$60.00	\$6.95 \$69.50	\$6.65 \$66.50

City of San Antonio Bid Tabulation

Opened: January 29, 2010 For: Plumbing Supplies				Moore Supply Co	H.D. Supply	Interline Brands, Inc., DBA Sexauer
A377-10		ATS		817 N. Frio	655 Richland Hills Dr. Ste #115	801 West Bay Street
Item	Description	QTY		San Antonio, Tx 78207 210-342-9612	San Antonio, TX 78245	Jacksonville, FL 32204
13	Flush Valve Sloan-Royal#110-3	10				
	Price Each		\$94.00		\$132.76	\$112.70
	Price Total		\$940.00		\$1,327.60	\$1,127.00
14	Flush Valve, Sloan-Royal#111-1.5	15				
	Price Each		\$93.00		\$132.76	\$112.18
	Price Total		\$1,395.00		\$1,991.40	\$1,682.70
15	Flush Valve, Sloan-Royal#115-1.5	10				
	Price Each		\$99.00		\$140.50	\$114.60
	Price Total		\$990.00		\$1,405.00	\$1,146.00
16	Flush Valve, Sloan-Royal #186-1	25				
	Price Each		\$88.00		\$132.76	\$112.70
	Price Total		\$2,200.00		\$3,319.00	\$2,817.50
17	Heater, 30 gal	5				
	Price Each		\$322.00		\$362.65	\$394.05
	Price Total		\$1,610.00		\$1,813.25	\$1,970.25
18	Heater, 40 gal	5				
	Price Each		\$220.00		\$252.94	\$377.87
	Price Total		\$1,100.00		\$1,264.70	\$1,889.35
19	Heater, 30 Gal, 240 volt	5				
	Price Each		\$248.00		\$290.12	\$330.49
	Price Total		\$1,240.00		\$1,450.60	\$1,652.45
20	Heater 10 gal	5				
	Price Each		\$280.00		\$225.00	No Bid
	Price Total		\$1,400.00		\$1,125.00	
21	Heater 40 gal, 240 volt	5				
	Price Each		\$218.00		\$228.00	\$299.05
	Price Total		\$1,090.00		\$1,140.00	\$1,495.25
22	Heater Gas, 82 Gal	5				
	Price Each		\$3,400.00		\$3,425.50	No Bid
	Price Total		\$17,000.00		\$17,127.50	
23	Heater Gas, 92 Gal	5				
	Price Each		\$3,600.00		\$2,945.00	No Bid
	Price Total		\$18,000.00		\$14,725.00	
24	Toilet Kohler #K-4350ET	25				
	Price Each		\$59.00		\$66.00	\$122.85
	Price Total		\$1,475.00		\$1,650.00	\$3,071.25
25	Toilet Kohler #K-4330ET	25				
	Price Each		\$59.00		\$63.45	\$124.58
	Price Total		\$1,475.00		\$1,586.25	\$3,114.50
26	Toilet Kohler #K4386 water saver	25				
	Price Each		\$222.00		\$254.50	No Bid
	Price Total		\$5,550.00		\$6,362.50	
27	Toilet Kohler #K4386, Siphon jet flushing	10				
	Price Each		\$278.00		\$232.10	\$228.47
	Price Total		\$2,780.00		\$2,321.00	\$2,284.70
28	Seat Commode, Black Bemis 1955-C	10				
	Price Each		\$15.75		\$14.86	\$16.36
	Price Total		\$157.50		\$148.60	\$163.60
29	Seat Commode, White Bemis 1955-C	10				
	Price Each		\$13.75		\$16.00	\$16.20
	Price Total		\$137.50		\$160.00	\$162.00

City of San Antonio Bid Tabulation

Opened: January 29, 2010				Moore Supply Co	H.D. Supply	Interline Brands, Inc., DBA Sexauer
For: Plumbing Supplies				817 N. Frio	655 Richland Hills Dr. Ste #115	801 West Bay Street
A377-10		ATS		San Antonio, Tx 78207	San Antonio, TX 78245	Jacksonville, FL 32204
Item	Description	QTY				
30	Seat Commode, Black Bemis 955-C	10				
	Price each		\$18.80	\$15.90	\$14.63	
	Price Total		\$188.00	\$159.00	\$146.30	
31	Seat Commode, White Bemis 955-C	10				
	Price Each		\$16.80	\$17.35	\$14.69	
	Price Total		\$168.00	\$173.50	\$146.90	
32	Lavatory, Kohler#K-2030	10				
	Price Each		\$44.00	\$50.10	\$86.81	
	Price Total		\$440.00	\$501.00	\$868.10	
33	Lavatory, Kohler #K-2032	10				
	Price Each		\$46.00	\$50.10	\$86.81	
	Price Total		\$460.00	\$501.00	\$868.10	
34	Lavatory, Kohler #K-2849	10				
	Price Each		\$168.00	\$196.10	\$247.03	
	Price Total		\$1,680.00	\$1,961.00	\$2,470.30	
35	Lavatory, Kohler #K-2869	10				
	Price Each		\$258.00	\$196.10	\$247.03	
	Price Total		\$2,580.00	\$1,961.00	\$2,470.30	
36	Sink Elkay #LR-3322	10				No Bid
	Price Each		\$544.00	\$542.00		
	Price Total		\$5,440.00	\$5,420.00		
37	Lavatory, Peerless #30	10				
	Price Each		\$49.00	\$42.00	\$30.75	
	Price Total		\$490.00	\$420.00	\$307.50	
38	Urinal, Peerless #83	10				
	Price Each		\$78.00	\$86.00	\$114.75	
	Price Total		\$780.00	\$860.00	\$1,147.50	
39	Urinal, Kohler K-309	10				
	Price Each		\$89.00	\$94.25	\$296.20	
	Price Total		\$890.00	\$942.50	\$2,962.00	
40	Heater, 6 gal, 120 volt	10				
	Price Each		\$182.00	\$225.00	\$242.52	
	Price Total		\$1,820.00	\$2,250.00	\$2,425.20	
41	Urinal Kohler #K5024	10				
	Price Each		\$96.00	\$86.00	\$114.75	
	Price Total		\$960.00	\$860.00	\$1,147.50	
42	Toilet Kohler #K4368	10				
	Price Each		\$74.00	\$86.00	\$111.50	
	Price Total		\$740.00	\$860.00	\$1,115.00	
	Payment Terms		Net 30	2% 10 Days	Net 30	

Deleted: Item 7 being replaced with newer models



City of San Antonio

Contract Summary Sheet

Date: 9/09/10
Agenda Item: 6768

Name/Title (Caption as shown on agenda): Office Furniture A861-11 DB	
Brief Description of Item(s) and Use: This contract will provide City departments with contractors for the supply and delivery of office furniture, seating, filing equipment and related support services. These contracts are required to purchase new and replacement office furniture and related components through contract pricing to include design services, catalog purchase, freight, and installation.	
Total \$:	\$750,000.00 annually
Contract Period:	Upon award through December 31, 2013 with 2, 1 year options to extend.
Method of Procurement:	Competitive (10 bids received)
Price Trend:	3% decrease
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	<p>Jones & Cook Stationers, a Division of Gateway Printing & Office Supply, Inc., 11889 Starcrest Dr., San Antonio, TX 78247 (MLWN) Items: 1, 3 and 4</p> <p>Texas Wilson Office Furniture & Services, 6812 Fairgrounds Parkway, San Antonio, TX 78238 (MSSN) Items: 2 and 5</p>
Previous Contractor(s):	<p>Jones & Cook Stationers, a Division of Gateway Printing & Office Supply, Inc., 11889 Starcrest Dr., San Antonio, TX (MLWN)</p> <p>Office Depot, 911 Central Parkway North #450, San Antonio, TX 78232 (MLWN)</p> <p>Texas Wilson Office Furniture & Services, 6812 Fairgrounds Parkway, San Antonio, TX 78238 (MSSN)</p>
Comments:	NAS: SA Workspace - did not meet specifications. Provided TXMAS pricing, TXMAS contract expires before initial contract period ends, TXMAS contract does not provide installation, design, or freight FOB destination.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, City departments will be required to process procurements for office furniture, seating, filing equipment and related support services on an as needed basis wherein increased costs and delivery times due to non-contract buying could be realized.
Using Department(s):	Citywide

City of San Antonio Bid Tabulation

Opened: August 2, 2010 For: Office Furniture		Jones & Cook Stationers, A Division of Gateway Printing & Office Supply, Inc.	Texas Wilson Office Furniture & Services	DC Interiors	Office Furniture Interiors, Inc.	Office Furniture Interiors, Inc.
A861-11		DB 11889 Starcrest Dr.	6812 Fairgrounds Parkway	6896A Alamo Downs Pkwy	1901 Shipman Dr.	1901 Shipman Dr.
		San Antonio, TX 78247 210-650-3995	San Antonio TX 78238 210-647-8800	San Antonio, TX 78238	San Antonio, TX 78219	San Antonio, TX 78219
ITEM	Description					
1	Office Furniture - HON	HON Group List Price Books	No Bid	Price List	Bid #1	Bid #2
	Catalog Title / Number			7/1/2010	No Bid	No Bid
	Date of Issue	2010 - Current		52.20%		
	Percent Discount Offered	59.23%		30-45 Days		
	Delivery	30 Days				
1a	Quick Ship - HON	HON "Daily 5 Products" Group List Price Books	No Bid	Price List	No Bid	No Bid
	Catalog Title / Number			7/1/2010		
	Date of Issue	2010 - Current		52.20%		
	Percent Discount Offered	56.41%		15 Days		
	Delivery	10-15 Days				
2	Office Furniture - Global	Global/Total Office/List Price Books	Think Global	Price List	Global Casegoods	Global Seating
	Catalog Title / Number		2008	10/1/2008	10/1/2008	10/1/2008
	Date of Issue	10/1/2008 - Current	58.11%	40.50%	57.50%	57.50%
	Percent Discount Offered	57.04%	25 Days	30-45 Days	30 Days	30 Days
	Delivery	30 Days				
2a	Quick Ship - Global	Global/Total Office/"In Stock" Quick Ship/List Price Books	Think Global	Price List	Global Casegoods	Global Seating
	Catalog Title / Number		2008	10/1/2008	10/1/2008	10/1/2008
	Date of Issue	10/01/2008 - Current	52.11%	40.50%	54.50%	54.50%
	Percent Discount Offered	56.31%	7 Days	7 Days	20 Days	30 Days
	Delivery	3-15 Days				
3	Office Furniture - National	National Group List Price Books	National Office Furniture Solutions	Price List	No Bid	No Bid
	Catalog Title / Number		1/15/2010	1/15/2010		
	Date of Issue	01/15/2010 - Current	52.26%	43.50%		
	Percent Discount Offered	58.37%	25 Days	30-45 Days		
	Delivery	30 Days				
3a	Quick Ship - National	National "Quick Delivery Office Furniture Solutions" Price List	National Office Furniture Solutions	Price List	No Bid	No Bid
	Catalog Title / Number		1/15/2010	1/15/2010		
	Date of Issue	01/15/2010 - Current	51.26%	43.50%		
	Percent Discount Offered	58.37%	15 Days	15 Days		
	Delivery	10-15 Days				

City of San Antonio Bid Tabulation

Opened: August 2, 2010 For: Office Furniture		Jones & Cook Stationers, A Division of Gateway Printing & Office Supply, Inc.	Texas Wilson Office Furniture & Services	DC Interiors	Office Furniture Interiors, Inc.	Office Furniture Interiors, Inc.
A861-11		DB 11889 Starcrest Dr.	6812 Fairgrounds Parkway	6896A Alamo Downs Pkwy	1901 Shipman Dr.	1901 Shipman Dr.
		San Antonio, TX 78247 210-650-3995	San Antonio, TX 78238 210-647-8600	San Antonio, TX 78238	San Antonio, TX 78219	San Antonio, TX 78219
ITEM	Description					
4	Office Furniture - Allsteel	Allsteel Group List Price Books 06/28/2009 - Current 60.68% 30 Days	No Bid	Price List 9/28/2008 41.50% 30-45 Days	No Bid	No Bid
4a	Quick Ship - Allsteel	Allsteel Group List Price Books "Every Day Advantage" 06/28/2009 - Current 57.85% 10-15 Days	No Bid	Price List 9/28/2008 41.50% 10 Days	No Bid	No Bid
5	Office Furniture - Mayline	Mayline Group Price Lists 07/01/2010 - Current 49.31% 30 Days	Mayline Group General July 2010 Price List 56.11% 25 Days	Price List 6/1/2010 45.50% 10 Days	Mayline Group 7/1/2010 47.00% 30 Days	N/A
5a	Quick Ship - Mayline	Mayline Group "Kwik-Ship 72 Hours" Price Books 07/01/2010 - Current 49.31% 10-15 Days	Mayline Group Kwik-Ship July 2010 Price List 54.11% 5 Days	Price List 6/1/2010 45.50% 3 Days	Mayline Group 7/1/2010 47.00% 30 Days	N/A
6	Deleted					
7	Labor, per hour					
	Labor Rate for Reconfigurations, Standard	\$28.00	\$35.00	\$30.00	\$26.00	N/A
	Labor Rate for Reconfigurations, After Hours/Holidays Per Hour	\$42.00	\$42.50	\$45.00	\$39.00	N/A
	Payment Terms	Net 30	Net 30	Net 30	Net 30	Net 30

Deleted: Quick Ship, inserted in lines 1a - 5a
No Bid: K-Log

City of San Antonio Bid Tabulation

Opened: August 2, 2010 For: Office Furniture		Office Furniture Interiors, Inc.	Office Furniture Interiors, Inc.	Office Furniture Interiors, Inc.	SA Workspace	Wittigs Office Interiors, Inc.
A861-11		DB 1901 Shipman Dr.	1901 Shipman Dr.	1901 Shipman Dr.	12758 O'Connor Rd.	2013 Broadway
		San Antonio, TX 78219	San Antonio, TX 78219	San Antonio, TX 78219	San Antonio, TX 78233	San Antonio, TX 78215
ITEM	Description					
1	Office Furniture - HON	Bid #3	Bid #4	Bid #5		
	Catalog Title / Number	No Bid	No Bid	No Bid	No Bid	No Bid
	Date of Issue					
	Percent Discount Offered					
	Delivery					
1a	Quick Ship - HON				The Blue-City of San Antonio Catalog	No Bid
	Catalog Title / Number	No Bid	No Bid	No Bid	2010	
	Date of Issue				54.00%	
	Percent Discount Offered				1 Day	
	Delivery					
2	Office Furniture - Global				Think Global	Total Office Catalog May 2009
	Catalog Title / Number	Global Zira	Global Healthcare	Global Evolve	Aug-2008	May-2009
	Date of Issue	9/1/2009	4/1/2009	1/1/2009	56.35%	20.00%
	Percent Discount Offered	57.50%	57.50%	57.00%	15 Days	1 Week - 6 weeks
	Delivery	30 Days	30 Days	30 Days		
2a	Quick Ship - Global				In Stock	Total Office Catalog
	Catalog Title / Number	Global Zira	Global Healthcare	Global Evolve	2008	May-2009
	Date of Issue	9/1/2009	4/1/2009	1/1/2009	56.35%	20.00%
	Percent Discount Offered	54.50%	57.50%	57.00%	1-10 Days	1 - 2 Weeks
	Delivery	30 Days	30 Days	30 Days		
3	Office Furniture - National					
	Catalog Title / Number	No Bid	No Bid	No Bid	No Bid	No Bid
	Date of Issue					
	Percent Discount Offered					
	Delivery					
3a	Quick Ship - National				Standards National Catalog	No Bid
	Catalog Title / Number	No Bid	No Bid	No Bid	Jan-2010	
	Date of Issue				50.00%	
	Percent Discount Offered				10-15 Days	
	Delivery					

City of San Antonio Bid Tabulation

Opened: August 2, 2010 For: Office Furniture		Office Furniture Interiors, Inc.	Office Furniture Interiors, Inc.	Office Furniture Interiors, Inc.	SA Workspace	Wittigs Office Interiors, Inc.
A861-11 DB		1901 Shipman Dr.	1901 Shipman Dr.	1901 Shipman Dr.	12758 O'Connor Rd.	2013 Broadway
		San Antonio, TX 78219	San Antonio, TX 78219	San Antonio, TX 78219	San Antonio, TX 78233	San Antonio TX 78215
ITEM	Description					
4	Office Furniture - Allsteel					
	Catalog Title / Number	No Bid	No Bid	No Bid	No Bid	No Bid
	Date of Issue					
	Percent Discount Offered					
	Delivery					
4a	Quick Ship - Allsteel					
	Catalog Title / Number	No Bid	No Bid	No Bid	No Bid	No Bid
	Date of Issue					
	Percent Discount Offered					
	Delivery					
5	Office Furniture - Mayline				NAS	
	Catalog Title / Number	N/A	N/A	N/A	Mayline Pricer	Fast Freight Kwik-Ship
	Date of Issue				Nov-2009	Aug-2010
	Percent Discount Offered				61.52%	25.00%
	Delivery				3 Days	3-4 Weeks
5a	Quick Ship - Mayline					
	Catalog Title / Number	N/A	N/A	N/A	The Blue-City of San Antonio Catalog	Fast Freight Kwik-Ship
	Date of Issue				2010	Aug-2010
	Percent Discount Offered				40.00%	25.00%
	Delivery				1 Day	3-4 Weeks
6	Deleted					
7	Labor, per hour					\$44.00
	Labor Rate for Reconfigurations, Standard	\$26.00	\$26.00	\$26.00	\$22.00	Lead Installer
	Labor Rate for Reconfigurations, After Hours/Holidays Per Hour	\$39.00	\$39.00	\$39.00	\$33.00	Lead Installer
	Payment Terms	Net 30	Net 30	Net 30	Net 30	Net 30

Deleted: Quick Ship, inserted in lines 1a - 5a

No Bid: K-Log



City of San Antonio

Contract Summary Sheet

Date: 9/9/10
Agenda Item: 6768

Name/Title (Caption as shown on agenda): SafeTnet Software Maintenance (HIDTA) A1364-10 WF	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Police Department with standard maintenance and support of existing software utilized by the High Intensity Drug Trafficking Areas (HIDTA) Unit to provide officer safety and information sharing among the members of the HIDTA network.	
Total \$:	\$17,000.00 annually; \$85,000.00 contract period
Contract Period:	Upon award through April 30, 2011 with 4, 1 year options to extend
Method of Procurement:	Sole Source
Price Trend:	No Change
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	GCR & Associates, Inc., 2021 Lakeshore Drive, Suite 100, New Orleans, LA 70122 (MLWN)
Previous Contractor(s):	GCR & Associates, Inc., 2021 Lakeshore Drive, Suite 100. New Orleans, LA 70122
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City would not be eligible for standard maintenance and support of existing software utilized by the HIDTA Unit to provide officer safety and information sharing. The City would have to be purchased support services on as needed basis, wherein increasing costs due to non-contract buying may be realized.
Using Department(s):	Police

City of San Antonio Bid Tabulation

Opened: July 19, 2010 For: SafeTnet Software Maintenance (HIDTA)			Sole Source GCR & Associates, Inc.
A1364-10		WF	2021 Lakeshore Drive, Suite 100 New Orleans, LA 70122 504-304-2500
Item	Description	Qty	
1	Annual Fee for Support and Maintenance	1	
	Price Per Year		\$17,000.00
	Total Price		\$17,000.00
	Estimated Annual Total		\$17,000.00
	Estimated Annual Award		\$17,000.00



City of San Antonio

Contract Summary Sheet

Date: 9/9/10
Agenda Item: 6768

Name/Title (Caption as shown on agenda): ChildPlus Maintenance and Technical Support A1548-10 WF	
Brief Description of Item(s) and Use: This contract will provide the Department of Community Initiatives (DCI) with training, software maintenance, back-ups and upgrades for ChildPlus Head Start software.	
Total \$:	\$59,000.00 annually
Contract Period:	Upon award through August 31, 2011 with 3, 1 year options to extend
Method of Procurement:	Sole Source
Price Trend:	N/A
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	ChildPlus Software, Two Ravina Drive, Suite 1300, Atlanta, GA 30346 (MSWN)
Previous Contractor(s):	N/A
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City would not be eligible for with training, software maintenance, back-ups and upgrades for ChildPlus Head Start software. The City would have to purchase support services on an as needed basis, wherein increased costs due to non-contract buying may be realized.
Using Department(s):	Community Initiatives

City of San Antonio Bid Tabulation

Opened: July 20, 2010 For: ChildPlus Maintenance and Technical Support A1548-10		Sole Source ChildPlus Software Two Ravinia Drive, Suite 1300 Atlanta, GA 30346 800-888-6674
	WF	
Item	Description	
1	Maintenance & Technical Support Price Per Year	\$52,345.00
2	Optional Integration with CreativeCurriculum.net Price Per Year	\$3,394.50
3	Optional Three-Day Training Onsite Price Per Year	\$2,985.00
	Estimated Annual Total	\$58,724.50
	Estimated Annual Award	\$58,724.50



City of San Antonio

Contract Summary Sheet

Date: 9/9/10
Agenda Item: 6768

Name/Title (Caption as shown on agenda): Healthy Start Subscription Service A1557-10 WF	
Brief Description of Item(s) and Use: This contract will provide the Metropolitan Health Department with client tracking and case management subscription services for the Healthy Start Program.	
Total \$:	\$18,000.00 annually; \$90,000.00 contract period
Contract Period:	Upon award through August 31, 2011 with 4, 1 year options to extend
Method of Procurement:	Sole Source
Price Trend:	N/A
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Challenger Group, Inc., P.O. Box 314, Stafford, TX 77497 (MSWN)
Previous Contractor(s):	Challenger Group, Inc., P.O. Box 314, Stafford, TX 77497
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City would not be eligible for client tracking and case management services for the Healthy Start Program. The City would have to purchase support services on an as needed basis, wherein increased costs due to non-contract buying may be realized.
Using Department(s):	Metropolitan Health

City of San Antonio Bid Tabulation

Opened: July 21, 2010			Sole Source
For: Healthy Start Subscription Service			Challenger Group, Inc.,
A1557-10		WF	P.O. Box 314
Item	Description	Qty	Stafford, TX 77497 281-242-0435
1	Subscription Service Price Per Month Price Total	12	\$1,500.00 \$18,000.00
	Estimated Annual Total		\$18,000.00
	Estimated Annual Award		\$18,000.00