

AN ORDINANCE 2010-08-19-0722

**DECLARING AS SURPLUS APPROXIMATELY 35 ACRES OF VACANT CITY-OWNED PROPERTY AT THE SOUTHWEST BUSINESS AND TECHNOLOGY PARK (SBTP) LOCATED ON THE SOUTHEAST CORNER OF STATE HIGHWAY 151 AND S. CALLAGHAN ROAD IN CITY COUNCIL DISTRICT 6 AND AUTHORIZING ITS SALE TO GLAZER'S DISTRIBUTORS FOR \$1,494,108**

\* \* \* \* \*

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The City Council finds that the property described in **Attachment I** is surplus to the City's needs and is appropriate for sale. The City further finds that the availability of the property for sale has been advertised according to the requirements of the law.

**SECTION 2.** The city manager and her designee, severally, are authorized and directed to execute and deliver on behalf of the city an instrument with Glazer Investments, Inc. or a related entity in substantially the form attached as **Attachment II**, which is incorporated for all purposes as if fully set forth, and to consummate the transaction contemplated therein. The city manager and her designee, severally, should take all other actions necessary or convenient to effectuate the transaction, including agreeing to non-material changes to the approved form and executing all necessary or convenient ancillary instruments and agreements.

**SECTION 3.** Net proceeds from the sale of the property shall be deposited and allocated among debt service funds.

**SECTION 4.** Funds in the amount up to \$105,000.00 indicated by this ordinance will be recorded as revenue in Fund 29071000, Internal Order 223000000169 and General Ledger 4202260 and as additional closing cost.

**SECTION 5.** The sale of surplus property must be coordinated through the city's Finance Department to assure the removal of these assets from the City's financial records and to record the proper accounting transactions.

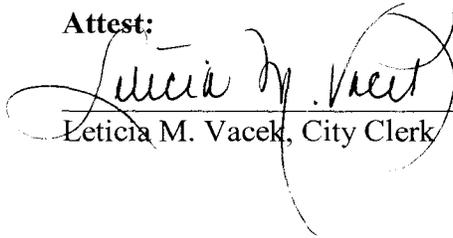
**SECTION 6.** The financial allocations in this Ordinance are subject to approval by the Chief Financial Officer (CFO), City of San Antonio. The CFO may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

**SECTION 7.** This ordinance becomes effective 10 days after passage, unless it receives the eight votes requisite to immediate effectiveness under City Code of San Antonio § 1-15, in which case it becomes effective immediately.

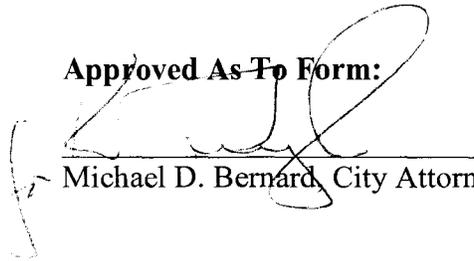
**PASSED AND APPROVED** this 19<sup>th</sup> day of August 2010.

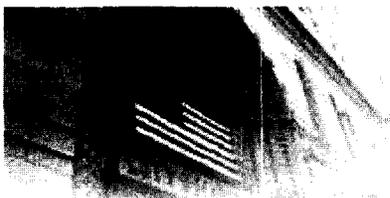
  
M A Y O R  
Julián Castro

**Attest:**

  
Leticia M. Vacek, City Clerk

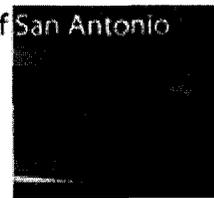
**Approved As To Form:**

  
Michael D. Bernard, City Attorney



Request for  
**COUNCIL  
ACTION**

City of San Antonio



## Agenda Voting Results - 33A

<b>Name:</b>	33A, 33B, 33C						
<b>Date:</b>	08/19/2010						
<b>Time:</b>	03:45:11 PM						
<b>Vote Type:</b>	Motion to Approve						
<b>Description:</b>	An Ordinance declaring as surplus approximately 35 acres of vacant city-owned property at the Southwest Business and Technology Park (SBTP) located on the southeast corner of State Highway 151 and S. Callaghan Road in City Council District 6 and authorizing its sale to Glazer's Distributors for \$1,494,108.00.						
<b>Result:</b>	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Mary Alice P. Cisneros	District 1		x				x
Ivy R. Taylor	District 2		x				
Jennifer V. Ramos	District 3		x				
Philip A. Cortez	District 4		x				
David Medina Jr.	District 5		x				
Ray Lopez	District 6		x			x	
Justin Rodriguez	District 7		x				
W. Reed Williams	District 8		x				
Elisa Chan	District 9		x				
John G. Clamp	District 10		x				

## Attachment I

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Field notes for a Tract of Land containing 35.078 Acres (1,527,986.80 square feet) being Lot 2, Lot 3 and Lot 4, Block 9, N.C.B. 11379, Southwest Business and Technology Park Subdivision Unit -3, City of San Antonio, Bexar County, Texas as recorded in Volume 9569, Pages 211-216 of the Deed and Plat Records of Bexar County, Texas and being more particularly described by metes and bounds as surveyed as follows:

BEGINNING: at a ½" iron pin set with a plastic cap marked COSA CIMS set along the southeast cutback line of State Highway 151 and South Callaghan Road, said point being the northernmost corner of Lot 2, Block 9, N.C.B. 11379, Southwest Business and Technology Park Subdivision Unit -3, City of San Antonio, Bexar County, Texas as recorded in Volume 9569, Pages 211-216 of the Deed and Plat Records of Bexar County, Texas for a corner of this tract;

THENCE: S64°02'13" E with the southwest right-of-way line of State Highway 151 and the northeast boundary line of Lot 2, Block 9, N.C.B. 11379 a distance of 589.34 feet to a P-K nail set in a concrete base for a corner of this tract;

THENCE: S 62°07'41" E with the southwest right-of-way line of State Highway 151 and the northeast boundary line of Lot 2 and Lot 4, Block 9, N.C.B. 11379 a distance of 660.07 feet to a ½" iron pin with a plastic cap marked COSA CIMS set along the point of curvature of a circular curve to the right having a radius of 2,689.79 feet and a central angle of 10°18'46" and having a chord bearing and distance of S 56°58'18" E – 483.48 feet for a corner of this tract;

THENCE: in a southeasterly direction with the southwest right-of-way line of State Highway 151 and the northeast boundary line of Lot 4, Block 9, N.C.B. 11379 and with arc of said circular curve to the right an arc distance of 484.14 feet to a ½" iron pin with a plastic cap marked COSA CIMS set at the northeast corner of said Lot 4, Block 9, N.C.B. 11379 for the northeast corner of this tract;

THENCE: S 0°01'29" W with the east boundary line of Lot 4, Block 9, N.C.B. 11379 a distance of 506.65 feet to a ½" iron pin with a plastic cap marked COSA CIMS set at the southeast corner of said Lot 4, Block 9, N.C.B. 11379 for the southeast corner of this tract;

THENCE: S 89°47'33" W with the south boundary line of Lot 4 and Lot 3, Block 9, N.C.B. 11379 a distance of 1,578.29 feet to a ½" iron pin with a plastic cap marked COSA CIMS set along the east right-of-way line of South Callaghan Road, said point also being the southwest corner of said Lot 3 for the southwest corner of this tract;

THENCE: N 0°12'27" W with the east right-of-way line of South Callaghan Road and the west boundary line of Lot 3 and Lot 2, Block 9, N.C.B. 11379 a distance of

1301.88 feet to a ½" iron pin with a plastic cap marked COSA CIMS set in the ground at the southernmost point of the southeast cutback line of State Highway 151, said point also being a corner of said Lot 2 for a corner of this tract;

THENCE: N 57°48'14" E with the southeast cutback line of South Callaghan Road and State Highway 151 and the northwest boundary line of Lot 2, Block 9, N.C.B. 11379 a distance of 76.22 feet to the POINT OF BEGINNING for this tract of land containing 35.078 Acres (1,527,986.80 square feet), more or less.

8/18/10



Robert J. McNeill

The seal is an octagonal stamp for a Professional Land Surveyor. The text within the seal includes "STATE OF MISSISSIPPI" at the top, "PROFESSIONAL LAND SURVEYOR" around the bottom edge, and the number "5174" in the center. The name "Robert J. McNeill" is written in cursive across the bottom of the seal.



## Attachment II

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# Real Estate Sales Contract

(Glazer Distributors/SWBTP)

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## Table of Contents

1. Deadlines and Other Dates. ....	8
2. Closing Documents. ....	8
3. Exhibits. ....	9
4. Purchase and Sale of Property. ....	9
5. Earnest Money. ....	9
6. Title and Survey. ....	9
7. Inspection Period. ....	10
8. Representations. ....	11
9. Condition until Closing; No Recording of Contract. ....	11
10. Termination. ....	12
11. Closing. ....	13
12. Default and Remedies. ....	14
13. Prohibited Interests in Contracts. ....	15
14. Dispute Resolution. ....	16
15. Miscellaneous Provisions. ....	17
16. Public Information. ....	19
17. Commission. ....	19
Title Company Acknowledgment and Receipt. ....	22
Title Company Receipt for Earnest Money. ....	23
Exhibit A: Property Description. ....	24
Exhibit B: Representations. ....	28
Exhibit C: Form of Deed. ....	31

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### Authorizing Ordinance:

Authority for Sale: Local Government Code § 272.001(a)

Seller: City of San Antonio

Address: CIMS Department, P.O. Box 839966, San Antonio, Texas  
78283-3966 (Attention: Marcia Shelf Orlandi)

Phone: 207-7370

Email: [marcia.shelforlandi@sanantonio.gov](mailto:marcia.shelforlandi@sanantonio.gov)

Type of Entity: Texas municipal corporation

Seller's Counsel: Kenneth L. Bennight, Jr.

**Address:** City of San Antonio, P.O. Box 839966, San Antonio, Texas  
78283-3966

**Phone:** 207-6168

**Email:** kenneth.bennight@sanantonio.gov

**Buyer:** Glazer Investments, Inc.

**Address:** 14911 Quorum Drive, Suite 400, Dallas, Texas 75254

**Phone:** (972) 392-8150

**Fax:** (972) 387-8698

**Email:** [jwestenborg@glazers.com](mailto:jwestenborg@glazers.com)

**Type of Entity:** Texas corporation

**Property:** Approximately 35 acres out of NCB 11379 and situated at the southeast intersection of State Highway 151 and S. Callaghan Road, San Antonio, Bexar County, Texas, as more fully described in **Exhibit A** ("Land"), together with improvements to the Land ("Improvements").

**Title Company:** Alamo Title Company

**Address:** 1602 N Loop 1604 W, San Antonio, Texas 78248 (Attention: Chris Varley)

**Phone:** 495-5200

**Email:** [chris.varley@alamotitle.com](mailto:chris.varley@alamotitle.com)

**Purchase Price:** 98 cents per square foot, according to the square feet shown in Exhibit A, less \$105,000

**Earnest Money:** \$10,000

**Independent Consideration:** \$1,500

**Buyer's Liquidated Damages:** \$10,000

**Effective Date:** The date the Title Company acknowledges receipt of a fully executed copy of this agreement

**County for Performance:** Bexar County, Texas

**1. Deadlines and Other Dates.**

All deadlines in this contract expire at 5:00 P.M. local time where the Property is located. If a deadline falls on a Saturday, Sunday, or federal or local holiday, the deadline will be extended to the next day that is not a Saturday, Sunday, or holiday. Time is of the essence.

1.01.	Earnest Money Deadline	5	Days after the Effective Date
1.02.	Updated Title Commitment	15	Days after the Effective Date
1.03.	Delivery of Title and Survey Objections	15	Days after Delivery of both Survey and Title Commitment
1.04.	End of Inspection Period	120	Days after the Effective Date
1.05.	Closing Date	10	Day after end of Inspection Period
1.06.	Closing Time		10:00 AM

The deadlines may be altered by the mutual agreement of the parties. The Assistant Director for Real Estate of the Capital Improvements Management Services Department may consent to such changes on behalf of Seller without further authorization of City Council.

**2. Closing Documents.**

2.01. At closing, Seller will deliver the following items:

Deed Without Warranty

IRS Nonforeign Person Affidavit

Evidence of Seller's authority to close this transaction

2.02. At closing, Buyer will deliver the following items:

Evidence of Buyer's authority to consummate this transaction

Purchase Price, in immediately available funds

Storm water impact fee in the amount of \$105,000, in immediately available funds

2.03. The documents listed above are collectively known as the "Closing Documents." Unless otherwise agreed by the parties in writing before closing, the deed will be substantially in the form attached as **Exhibit C**.

### 3. Exhibits.

The following are attached to and are part of this contract for all purposes as if fully set forth:

Exhibit A—Description of the Land

Exhibit B—Representations

Exhibit C—Form of Deed

### 4. Purchase and Sale of Property.

Seller will sell and convey the Property to Buyer, and Buyer will buy and pay Seller for the Property. The promises by Buyer and Seller stated in this contract are the consideration for the formation of this contract.

### 5. Earnest Money.

5.01. Buyer must deposit the Earnest Money with the Title Company no later than the Earnest Money Deadline.

5.02. Buyer may direct Title Company to invest the Earnest Money in an interest-bearing account in a federally insured financial institution by giving notice to Title Company and satisfying Title Company's requirements for investing the Earnest Money in an interest-bearing account. Any interest earned on the Earnest Money will be paid to the party that becomes entitled to the Earnest Money. Accrued interest is a credit against the purchase price at closing.

5.03. Buyer must deliver the Earnest Money in immediately available funds to Title Company and obtain Title Company's signature before the Earnest Money Deadline for this contract to be effective. Immediately available funds are those available for use immediately upon receipt and do not include funds represented by a check or similar instrument that must clear the institution on which it is drawn.

### 6. Title and Survey.

6.01. *Review of Title.* The following statutory notice is provided to Buyer on behalf of the real estate licensees, if any, involved in this transaction: **Buyer is advised that it should either have the abstract covering the Property examined by an attorney of Buyer's own selection or be furnished with or obtain a policy of title insurance.**

6.02. *Title Commitment; Title Policy.* "Title Commitment" means a Commitment for Issuance of an Owner Policy of Title Insurance by Title Company, as agent for Underwriter, stating the condition of title to the Land. The "effective date" stated in the Title Commitment must be after the Effective Date of this contract. "Title

Policy” means an Owner Policy of Title Insurance issued by Title Company, as agent for Underwriter, in conformity with the last Title Commitment delivered to and approved by Buyer.

6.03. *Survey.* When Seller procures the survey and delivers a copy to Buyer, Buyer has ten (10) days after receipt of the survey to object. If Buyer fails to timely object, the survey automatically becomes part of this contract for all purposes, whether or not physically attached.

6.04. *Delivery of Title Commitment.* Seller must deliver the Title Commitment to Buyer by the deadlines stated in section 1.

6.06. *Title Objections.* Buyer has until the deadline stated in section 1. (“Title Objection Deadline”) to review the Survey, Title Commitment, and notify Seller of Buyer’s objections to any of them (“Title Objections”). Buyer will be deemed to have approved all matters reflected by the Survey and Title Commitment to which Buyer has made no Title Objection by the Title Objection Deadline. The matters that Buyer either approves or is deemed to have approved are “Permitted Exceptions.” If Buyer notifies Seller of any Title Objections, Seller has five (5) days from receipt of Buyer’s Title Objections to notify Buyer whether Seller agrees to cure the Title Objections before closing (“Cure Notice”). If Seller does not timely give its Cure Notice or timely gives its Cure Notice but does not agree to cure all the Title Objections before closing, Buyer may, within five (5) days after the deadline for the giving of Seller’s Cure Notice, notify Seller that this contract is terminated. In the absence of such timely notice, Buyer must proceed to close, waiving its objections. At or before closing, Seller must cure the Title Objections that Seller has agreed to cure.

## **7. Inspection Period.**

7.01. *Entry onto the Property.* Buyer may enter the Property before closing to inspect it, subject to the following:

- a. Buyer must deliver evidence to Seller that Buyer has insurance for its proposed inspection activities, in amounts and with coverages that are substantially the same as those maintained by Seller or in such lesser amounts or with such lesser coverages as are reasonably satisfactory to Seller;
- b. Buyer may not unreasonably interfere with existing operations or occupants of the Property;
- c. Buyer must notify Seller in advance of Buyer’s plans to conduct tests so that Seller may be present during the tests;

- d. If the Property is altered because of Buyer's inspections, Buyer must return the Property to its preinspection condition promptly after the alteration occurs;
- e. Buyer must deliver to Seller copies of all inspection reports that Buyer prepares or receives from third-party consultants or contractors within three (3) days of their receipt by Buyer; and
- f. Buyer must abide by any other reasonable entry rules imposed by Seller.
- g. During the Inspection Period, Buyer may at its own expense pursue replatting of the Property up the point that Planning Commission approval is the next step. Buyer may not take the plat to the Planning Commission or file it until after Closing. Buyer is entitled to extension of the Inspection Period if reasonably necessary to move the plat approval process to the point that it is ready for the Planning Commission, but the Inspection Period cannot be extended beyond six months after the Effective Date.

7.02. *Buyer's Right to Terminate.* Buyer may terminate this contract for any reason by notifying Seller before the end of the Inspection Period. The Independent Consideration is compensation to Seller for Buyer's right of cancellation and is not refundable under any circumstance.

7.03. *Buyer's Indemnity and Release of Seller*

- a. *Indemnity.* Buyer will indemnify, defend, and hold Seller harmless from any loss, attorney's fees, expenses, or claims arising out of Buyer's inspection of the Property, except for repair or remediation of existing conditions discovered by Buyer's inspection.
- b. *Release.* Buyer releases Seller and those persons acting on Seller's behalf from all claims and causes of action (including claims for attorney's fees and court and other costs) resulting from Buyer's investigation of the Property.

**8. Representations.**

The parties' representations stated in Exhibit B are true and correct as of the Effective Date and must be true and correct on the Closing Date.

**9. Condition until Closing; No Recording of Contract.**

9.01. *Maintenance and Operation.* Until closing, Seller will (a) maintain the Property as it existed on the Effective Date, except for reasonable wear and tear and

casualty damage; (b) operate the Property in the same manner as it was operated on the Effective Date; and (c) comply with all contracts and governmental regulations affecting the Property.

9.02. *Casualty Damage.* Seller will notify Buyer promptly after discovery of any casualty damage to the Property. Seller will have no obligation to repair or replace the Property if it is damaged by casualty before closing. Buyer may terminate this contract if the casualty damage that occurs before closing would materially affect Buyer's intended use of the Property, by giving notice to Seller within fifteen (15) days after receipt of Seller's notice of the casualty (or before closing if Seller's notice of the casualty is received less than fifteen (15) days before closing). If Buyer does not terminate this contract, Seller will convey the Property to Buyer in its damaged condition.

9.03. *Condemnation.* Seller will notify Buyer promptly after Seller receives notice that any part of the Property has been or is threatened to be condemned or otherwise taken by a governmental or quasi-governmental authority. Buyer may terminate this contract if the condemnation would materially affect Buyer's intended use of the Property by giving notice to Seller within fifteen (15) days after receipt of Seller's notice to Buyer (or before closing if Seller's notice is received less than fifteen (15) days before closing). If Buyer does not terminate this contract, (a) Buyer and Seller will each have the right to appear and defend their respective interests in the Property in the condemnation proceedings, (b) any award in condemnation will be assigned to Buyer, and (c) if the taking occurs before closing, the description of the Property will be revised to delete the portion taken.

9.04. *No Recording.* Buyer may not file this contract or any memorandum or notice of this contract in the real property records of any county. If, however, Buyer records this contract or a memorandum or notice, Seller may terminate this contract and record a notice of termination.

## **10. Termination.**

### *10.01. Disposition of Earnest Money after Termination*

- a. *To Buyer.* If Buyer terminates this contract in accordance with any of Buyer's rights to terminate, Seller will, within five (5) days of receipt of Buyer's termination notice, authorize Title Company to deliver the Earnest Money to Buyer.
- b. *To Seller.* If Seller terminates this contract in accordance with any of Seller's rights to terminate, Buyer will, within five (5) days of receipt of Seller's termination notice, authorize Title Company to pay and deliver the Earnest Money to Seller.

10.02. *Duties after Termination.* If this contract is terminated, Buyer will promptly return to Seller all documents relating to the Property that Seller has delivered to Buyer and all copies that Buyer has made of the documents. After return of the documents and copies, neither party will have further duties or obligations to the other under this contract, except for those obligations that cannot be or were not performed before termination of this contract.

## **11. Closing.**

11.01. *Closing.* This transaction will close at Title Company's offices at the Closing Date and Closing Time. At closing, the following will occur:

- a. *Closing Documents.* The parties will execute and deliver the Closing Documents.
- b. *Payment of Purchase Price.* Buyer will deliver the Purchase Price and other amounts that Buyer is obligated to pay under this contract to Title Company in funds acceptable to Title Company. The Earnest Money will be applied to the Purchase Price.
- c. *Disbursement of Funds; Recording; Copies.* Title Company will be instructed to disburse the Purchase Price and other funds in accordance with this contract, record the deed and the other Closing Documents directed to be recorded, and distribute documents and copies in accordance with the parties' written instructions.
- d. *Possession.* Seller will deliver possession of the Property to Buyer, subject to the Permitted Exceptions existing at closing.
- e. Buyer need not close if Seller cannot or does not deliver marketable title at closing. If Buyer does not close for want of marketable title, the Earnest Money is returned to Buyer.

### 11.02. *Transaction Costs*

- a. *Seller's Costs.* Seller will pay the basic charge for the Title Policy; one-half of the escrow fee charged by Title Company; the costs to prepare the deed; the costs to obtain, deliver, and record releases of all liens to be released at closing; the costs to record all documents to cure Title Objections agreed to be cured by Seller; Title Company's inspection fee to delete from the Title Policy the customary exception for parties in possession; the costs to obtain the Survey; and Seller's expenses and attorney's fees.

- b. *Buyer's Costs.* Buyer will pay one-half of the escrow fee charged by Title Company; the costs to obtain, deliver, and record all documents other than those to be recorded at Seller's expense; the additional premium for the "survey/area and boundary deletion" in the Title Policy, if the deletion is requested by Buyer; the costs of work required by Buyer to have the survey reflect matters other than those required under this contract; the costs to obtain financing of the Purchase Price, including the incremental premium costs of mortgagee's title policies and endorsements and deletions required by Buyer's lender; and Buyer's expenses and attorney's fees.
- c. *Ad Valorem Taxes.* Seller is not a taxpayer. Seller assumes no responsibility for ad valorem taxes for any period, rollback or otherwise.
- d. *Income and Expenses.* Income and expenses pertaining to operation of the Property will be prorated as of the Closing Date on an accrual basis and paid at closing as a credit or debit adjustment to the Purchase Price. Invoices that are received after closing for operating expenses incurred on or before the Closing Date and not adjusted at closing will be prorated between the parties as of the Closing Date, and Seller will pay its share within ten (10) days of notice of Buyer's invoice.
- e. *Postclosing Adjustments.* If errors in the prorations made at closing are identified within ninety (90) days after closing, Seller and Buyer will make postclosing adjustments to correct the errors within fifteen (15) days of receipt of notice of the errors.
- f. *Brokers' Commissions.* Buyer and Seller each represent to the other that they have not acted or omitted to act in any way that could give rise to an entitlement to a commission for the transaction to which this agreement relates except as noted at the beginning. At closing, each party will provide the other party with a release of broker's or appraiser's liens from all brokers or appraisers for which each party was responsible.

11.03. *Issuance of Title Policy.* Seller will, at its expense, cause Title Company to issue the Title Policy to Buyer as soon as practicable after closing.

## **12. Default and Remedies.**

12.01. *Seller's Default.* If Seller fails to perform any of its obligations under this contract or if any of Seller's representations is not true and correct as of the Effective Date or on the Closing Date ("Seller's Default"), Buyer may elect either of the following as its sole and exclusive remedy:

- a. *Termination.* Buyer may terminate this contract by giving notice to Seller on or before the expiration of the Inspection Period and have the Earnest Money returned to Buyer.
- b. *Liquidated Damages.* If Seller's Default occurs after Buyer has incurred costs to investigate the Property after the Effective Date and Buyer terminates this contract in accordance with the previous sentence, subject to appropriation of adequate funds by the City Council of San Antonio, Seller will also pay to Buyer as liquidated damages the lesser of Buyer's actual out-of-pocket expenses incurred to investigate the Property after the Effective Date or the amount of Buyer's Liquidated Damages, within ten (10) days of Seller's receipt of an invoice from Buyer stating the amount of Buyer's expenses.
- c. Buyer may sue to enforce specific performance.

12.02. *Buyer's Default.* If Buyer fails to perform any of its obligations under this contract ("Buyer's Default"), Seller may elect either of the following as its sole and exclusive remedy:

- a. *Termination; Liquidated Damages.* Seller may terminate this contract by giving notice to Buyer on or before the Closing Date and Closing Time and have the Earnest Money paid to Seller. If Buyer's Default occurs after Seller has incurred costs to perform its obligations under this contract and Seller terminates this contract in accordance with the previous sentence, Buyer will also reimburse Seller for Seller's actual out-of-pocket expenses incurred to perform its obligations under this contract, within ten (10) days of Buyer's receipt of an invoice from Seller stating the amount of Seller's expenses.

12.03. *Liquidated Damages.* The parties agree that just compensation for the harm that would be caused by a default by either party cannot be accurately estimated or would be very difficult to accurately estimate and that the Earnest Money and the amounts provided above are reasonable forecasts of just compensation to the nondefaulting party for the harm that would be caused by a default.

### **13. Prohibited Interests in Contracts.**

13.01 The Charter of the City of San Antonio and its Ethics Code prohibit a City officer or employee, as defined in Section 2-52 of the Ethics Code, from having a financial interest in any contract with the City or any City agency such as city owned utilities. An officer or employee has a "prohibited financial interest" in a contract with

the City or in the sale to the City of land, materials, supplies or service, if any of the following individual(s) or entities is a party to the contract or sale:

- (i) a City officer or employee;
- (ii) his parent, child or spouse;
- (iii) a business entity in which the officer or employee, or his parent, child or spouse owns (i) 10% or more of the voting stock or shares of the business entity, or (ii) 10% or more of the fair market value of the business entity;
- (iv) a business entity in which any individual or entity above listed is a (i) subcontractor on a City contract, (ii) a partner, or (iii) a parent or subsidiary business entity.

13.02 Buyer warrants and certifies as follows:

- (i) Buyer and its officers, employees and agents are neither officers nor employees of the City.
- (ii) Buyer has tendered to the City a Discretionary Contracts Disclosure Statement in compliance with the City's Ethics Code.

13.03 Contractor acknowledges that City's reliance on the above warranties and certifications is reasonable.

#### **14. Dispute Resolution.**

14.01 As a condition precedent to bringing any action arising out of or relating to this agreement or any aspect thereof, including an action for declaratory relief but not an action specifically excepted below, the disputants must first submit in good faith to mediation. The parties may not assert limitations, laches, waiver, and estoppel based upon attempts to mediate.

14.02. Filing suit on a claim that should be mediated hereunder waives the filer's right to demand mediation. But one party's waiver does not affect another party's right. A defendant does not waive mediation for so long as, within a reasonable time after appearing, the defendant gives written notice to the plaintiff or its counsel of intent to require compliance with this paragraph.

14.03 Mediation must be conducted in San Antonio, Bexar County, Texas.

14.04 The party desiring relief has the burden to initiate mediation. Waiting for another party to initiate mediation does not waive the right to it.

14.05 If the parties can otherwise agree on a mediator, they may do so. Alternatively, either party may petition any court of competent jurisdiction to appoint a mediator. The only predicate issues the court need consider before appointing a mediator are whether (i) the copy of the contract before the court is authentic and (ii) the contract was duly signed and delivered by all parties to be bound to mediate. If neither of those issues is denied under oath, the court may appoint a mediator upon motion, without trial.

14.06 Mediator fees must be borne equally.

14.07. The parties need not mediate before going to court for either party to seek emergency injunctive relief.

## **15. Miscellaneous Provisions.**

15.01 *Applicable Law.* This Agreement is entered into in San Antonio, Bexar County, state of Texas. **THE CONSTRUCTION OF THIS AGREEMENT AND THE RIGHTS, REMEDIES, AND OBLIGATIONS ARISING THEREUNDER ARE GOVERNED BY THE LAWS OF THE STATE OF TEXAS.** But the Texas conflicts of law rules must not be used to apply the laws of a jurisdiction other than Texas. The obligations performable hereunder by both parties are performable in San Antonio, Bexar County, Texas.

15.02 *Severability.* If any portion hereof is determined to be invalid or unenforceable, such determination does not affect the remainder hereof.

15.03 *Successors.* This Agreement inures to the benefit of and is binding on the heirs, representatives, successors, and permitted assigns of each party. This clause does not authorize any assignment not otherwise authorized.

15.04 *Integration.* **This Written Agreement Represents The Final Agreement Between The Parties And May Not Be Contradicted By Evidence Of Prior, Contemporaneous, Or Subsequent Oral Agreements Of The Parties. There Are No Oral Agreements Between The Parties.**

15.05 *Modification.*

15.05.01. This Agreement may not be changed orally but only by a written agreement, signed by the party against whom enforcement of any modification is sought. Subject to the foregoing, any of the terms of this Agreement may be modified at any time by the party entitled to the benefit thereof, but no such modification, express or implied, affects the right of the modifying party to

require observance of either (i) the same term or condition as it applies on a subsequent or previous occasion or (ii) any other term hereof.

15.05.02 The Director of Capital Improvement Management Services may, without further action of City Council, agree on behalf of Seller to extensions of deadlines or other non-material modifications to the rights and obligations of the parties under this Agreement.

15.06 *Third Party Beneficiaries.* This Agreement is intended for the benefit of the parties hereto and their successors and permitted assigns only. There are no third party beneficiaries hereof.

15.07 *Notices.* Any notice provided for or permitted hereunder must be in writing and by certified mail, return receipt requested, addressed to the parties at their respective addresses set forth in the preamble hereof. If the addressee is a corporation, notices must be addressed to the attention of its President. The giving of notice is complete three (3) days after its deposit, properly addressed and postage prepaid, with the United States Postal Service. Failure to use certified mail does not defeat the effectiveness of notice actually received, but such notice is given only upon actual receipt. Address for notice may be changed by giving notice hereunder.

15.08 *Pronouns.* In construing this Agreement, plural constructions include the singular, and singular constructions include the plural. No significance attaches to whether a pronoun is masculine, feminine, or neuter. The words "herein," "hereof," and other, similar compounds of the word "here" refer to this entire Agreement, not to any particular provision of it.

15.09 *Captions.* Paragraph captions in this Agreement are for ease of reference only and do not affect the interpretation hereof.

15.10 *Counterparts.* This Agreement may be executed in multiple counterparts, each of which is an original, whether or not all parties sign the same document. Regardless of the number of counterparts, they constitute only one agreement. In making proof of this agreement, one need not produce or account for more counterparts than necessary to show execution by or on behalf of all parties.

15.11 *Further Assurances.* The parties must execute and deliver such additional documents and instruments as may be required to effect fully the provisions hereof. No such additional document(s), however, shall alter the rights or obligations of the parties as contained in this agreement

15.12. *Assignment.* With Seller's consent, which is not to be unreasonably withheld, Buyer may assign this contract and Buyer's rights under it only to an entity in

which Buyer can, directly or indirectly, direct or cause the direction of its management and policies, whether through the ownership of voting securities or otherwise. Any other assignment is void.

15.13. *Survival.* The obligations of this contract that cannot be performed before termination of this contract or before closing survive termination of this contract or closing, and the legal doctrine of merger does not apply to these matters. If there is any conflict between the Closing Documents and this contract, the Closing Documents control.

15.14. *Ambiguities Not to Be Construed against Party Who Drafted Contract.* The rule of construction that ambiguities in a document will be construed against the party who drafted it will not be applied in interpreting this contract.

15.15. *No Special Relationship.* The parties' relationship is an ordinary commercial relationship, and they do not intend to create the relationship of principal and agent, partnership, joint venture, or any other special relationship.

15.16. *Confidentiality.* The parties will keep confidential this contract, this transaction, and all information learned in the course of this transaction, except to the extent disclosure is required by law or court order or to enable third parties to advise or assist Buyer to investigate the Property or either party to close this transaction.

15.17. *Waiver of Consumer Rights.* **Buyer Waives Its Rights Under The Texas Deceptive Trade Practices-Consumer Protection Act, Section 17.41 et seq. of The Texas Business and Commerce Code, A Law That Gives Consumers Special Rights and Protections. After Consultation With an Attorney of Its Own Selection, Buyer Voluntarily Consents To This Waiver.**

15.18. *Incorporation by Reference.* All exhibits to this Agreement are incorporated into it by reference for all purposes as if fully set forth.

## **16. Public Information.**

Buyer acknowledges that this instrument is public information within the meaning of Chapter 552 of the Texas Government Code and accordingly may be disclosed to the public. Nothing in this agreement waives an otherwise applicable exception to disclosure.

## **17. Commission.**

17.01. At closing, Seller must pay \$67,580 as a real estate commission, divided two-thirds to Steve Yndo and one-third to Providence Commercial Real Estate Services, Inc.

17.02. Each party represents to the other that no other commissions are due in respect of this transaction. Any other obligation to pay a commission for this transaction must be satisfied by the party incurring the obligation.

**18. Seller's Covenants.**

18.01 Seller shall, at Seller's expense, commence to replat the three (3) parcels making up the Property into one (1) replatted tract and obtain approvals of all governmental authorities, other than the City Council of the City of San Antonio, in order that on the Closing Date, the only remaining step to be taken is approval by the said City Council at its meeting next succeeding the Closing Date. If the City Council fails to approve the replatting as contemplated, then at Buyer's option, Buyer may reconvey the Property to the Seller and obtain a refund in full of the sales price.

18.02 Seller shall, at Seller's sole cost and expense, extend the sanitary sewer/waste water lines to the perimeter boundary of the Property prior to the Closing Date. In addition, if any governmental agency of the Seller requires additional capacity of the existing water line in order for Buyer to construct the Improvements contemplated, then Seller will, at Seller's expense, extend the required water lines with sufficient capacity to satisfy City requirements.

**In Witness Whereof**, the parties have caused their representatives to set their hands.

**Seller:**

**Buyer:**

**City of San Antonio**, a Texas  
municipal corporation

**Glazer Investments, Inc.**, a Texas  
corporation

Signature: \_\_\_\_\_

By: \_\_\_\_\_

Bennett J. Glazer, President

Printed

Name: \_\_\_\_\_

August \_\_\_\_\_, 2010

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**Approved as to Form:**

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City Attorney

## Title Company Acknowledgment and Receipt

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**Seller:** City of San Antonio

**Address:** P.O. Box 839966, San Antonio, Texas 78283-3966

**Buyer:** Glazer Investments, Inc.

**Address:** 14911 Quorum Drive, Suite 400, Dallas, Texas  
75254

**Property:** Approximately 35 acres out of NCB 11379 and situated at the southeast intersection of State Highway 151 and S. Callaghan Road, San Antonio, Bexar County, Texas

Title Company agrees to act as escrow agent according to the terms of this Contract. Further, Title Company acknowledges receipt from Buyer of three fully executed counterpart originals of the Contract on the same date, with one fully executed original Contract being returned to each of Seller and Buyer.

### Alamo Title Company

By: \_\_\_\_\_

Printed  
Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**Title Company Receipt for Earnest Money**

---

**Seller:** City of San Antonio

**Address:** P.O. Box 839966, San Antonio, Texas 78283-3966

**Buyer:** Glazer Investments, Inc.

**Address:** 14911 Quorum Drive, Suite 400, Dallas, Texas  
75254

**Property:** Approximately 35 acres out of NCB 11379 and situated at the southeast intersection of State Highway 151 and S. Callaghan Road, San Antonio, Bexar County, Texas

Title Company acknowledges receipt from Buyer of earnest money in the amount set forth below:

Amount: \_\_\_\_\_

**Alamo Title Company**

By: \_\_\_\_\_

Printed  
Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

## Exhibit A: Property Description

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Field notes for a Tract of Land containing 35.078 Acres (1,527,986.80 square feet) being Lot 2, Lot 3 and Lot 4, Block 9, N.C.B. 11379, Southwest Business and Technology Park Subdivision Unit -3, City of San Antonio, Bexar County, Texas as recorded in Volume 9569, Pages 211-216 of the Deed and Plat Records of Bexar County, Texas and being more particularly described by metes and bounds as surveyed as follows:

BEGINNING: at a ½" iron pin set with a plastic cap marked COSA CIMS set along the southeast cutback line of State Highway 151 and South Callaghan Road, said point being the northernmost corner of Lot 2, Block 9, N.C.B. 11379, Southwest Business and Technology Park Subdivision Unit -3, City of San Antonio, Bexar County, Texas as recorded in Volume 9569, Pages 211-216 of the Deed and Plat Records of Bexar County, Texas for a corner of this tract;

THENCE: S64°02'13" E with the southwest right-of-way line of State Highway 151 and the northeast boundary line of Lot 2, Block 9, N.C.B. 11379 a distance of 589.34 feet to a P-K nail set in a concrete base for a corner of this tract;

THENCE: S 62°07'41" E with the southwest right-of-way line of State Highway 151 and the northeast boundary line of Lot 2 and Lot 4, Block 9, N.C.B. 11379 a distance of 660.07 feet to a ½" iron pin with a plastic cap marked COSA CIMS set along the point of curvature of a circular curve to the right having a radius of 2,689.79 feet and a central angle of 10°18'46" and having a chord bearing and distance of S 56°58'18" E – 483.48 feet for a corner of this tract;

THENCE: in a southeasterly direction with the southwest right-of-way line of State Highway 151 and the northeast boundary line of Lot 4, Block 9, N.C.B. 11379 and with arc of said circular curve to the right an arc distance of 484.14 feet to a ½" iron pin with a plastic cap marked COSA CIMS set at the northeast corner of said Lot 4, Block 9, N.C.B. 11379 for the northeast corner of this tract;

THENCE: S 0°01'29" W with the east boundary line of Lot 4, Block 9, N.C.B. 11379 a distance of 506.65 feet to a ½" iron pin with a plastic cap marked COSA CIMS set at the southeast corner of said Lot 4, Block 9, N.C.B. 11379 for the southeast corner of this tract;

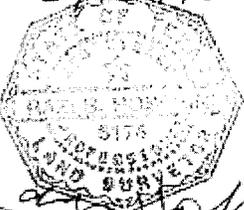
THENCE: S 89°47'33" W with the south boundary line of Lot 4 and Lot 3, Block 9, N.C.B. 11379 a distance of 1,578.29 feet to a ½" iron pin with a plastic cap marked COSA CIMS set along the east right-of-way line of South Callaghan Road, said point also being the southwest corner of said Lot 3 for the southwest corner of this tract;

THENCE: N 0°12'27" W with the east right-of-way line of South Callaghan Road and the west boundary line of Lot 3 and Lot 2, Block 9, N.C.B. 11379 a distance of

1301.88 feet to a  $\frac{1}{8}$ " iron pin with a plastic cap marked COSA CIMS set in the ground at the southernmost point of the southeast cutback line of State Highway 151, said point also being a corner of said Lot 2 for a corner of this tract;

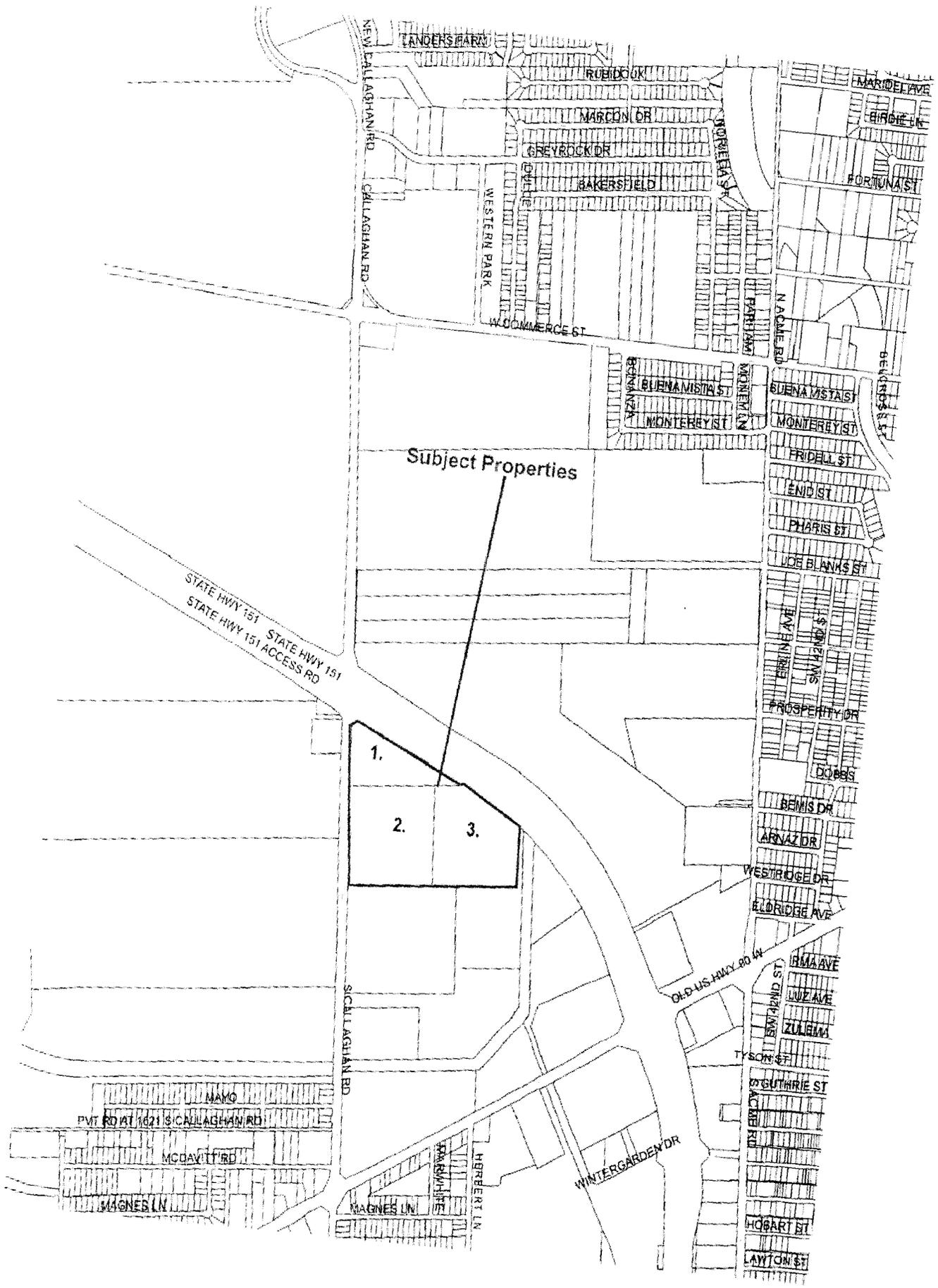
THENCE: N 57°48'14" E with the southeast cutback line of South Callaghan Road and State Highway 151 and the northwest boundary line of Lot 2, Block 9, N.C.B. 11379 a distance of 76.22 feet to the POINT OF BEGINNING for this tract of land containing 35.078 Acres (1,527,986.80 square feet), more or less.

8/18/10



*R. J. Hoskins*





Subject Properties

- 1.
- 2.
- 3.

## Exhibit B: Representations

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### A. Seller's Representations to Buyer

Seller represents to Buyer that the following are true and correct as of the Effective Date and will be true and correct on the Closing Date.

1. *Authority.* Seller is a municipal corporation duly organized, validly existing, and in good standing under the laws of the state of Texas with authority to convey the Property to Buyer. This contract is, and all documents required by this contract to be executed and delivered to Buyer at closing will be, duly authorized, executed, and delivered by Seller.

2. *Litigation.* There is no litigation pending or threatened against Seller that might affect the Property or Seller's ability to perform its obligations under this contract.

3. *Violation of Laws.* Seller has not received notice of violation of any law, ordinance, regulation, or requirements affecting the Property or Seller's use of the Property.

4. *Licenses, Permits, and Approvals.* Seller has not received notice that any license, permit, or approval necessary to operate the Property in the manner in which it is currently operated will not be renewed on expiration or that any material condition will be imposed in order to obtain their renewal.

5. *Condemnation; Zoning; Land Use; Hazardous Materials.* Seller has not received notice of any condemnation, zoning, or land-use proceedings affecting the Property or any inquiries or notices by any governmental authority or third party with respect to the presence of hazardous materials on the Property or the migration of hazardous materials from the Property.

6. *No Other Obligation to Sell the Property or Restriction against Selling the Property.* Seller has not obligated itself to sell the Property to any party other than Buyer. Seller's performance of this contract will not cause a breach of any other agreement or obligation to which Seller is a party or to which it is bound.

7. *No Other Representation.* Except as stated above or in the notices, statements, and certificates set forth in Exhibit D, Seller makes no representation with respect to the Property.

8. *No Warranty.* Seller has made no warranty in connection with this contract.

9. *Utilities.* Gas, electricity, water, and sanitary sewer/waste water (“Utilities”) are available to the perimeter boundaries of the Property and available for hook-up to connections on Improvements to be constructed on the Property.

10. *Access.* There access to public streets or roads to the Property fronting on Highway 151 and on Callaghan Road, subject to generally applicable regulation of curb cuts.

11. *Occupants.* That there are no occupants or adverse parties in possession.

12. *Leases.* That no lease agreements, oral or written, are in effect with respect to the Property, and that Seller will not enter into any such lease agreement affecting the Property.

13. *Hazardous Materials.* That to the best of Seller’s knowledge, there are no “Hazardous Materials” in, attributable to, or affecting the Property which are in violation of Environmental Laws. As used herein, the phrase “Hazardous Materials” means any hazardous, toxic or dangerous waste, substance or material, pollutant or contaminant, as defined in the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (42 U.S.C., Section 9601, et seq.), as amended, or the Resource Conservation and Recovery Act (42 U.S.C., Section 6901, et seq.), as amended, or any other federal, state, or local law, ordinance, rule or regulation applicable to the Property, or any substance which is toxic, explosive, corrosive, flammable, infectious, radioactive, carcinogenic, mutagenic, or otherwise hazardous, or any substance which contains gasoline, diesel fuel, or other petroleum hydrocarbons, polychlorinated biphenyls (PCBs), or radon gas, urea formaldehyde, asbestos, or lead. The phrase “Environmental Laws” means the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (42 U.S.C., Section 9601, et seq.), as amended, or the Resource Conservation and Recovery Act (42 U.S.C., Section 6901, et seq.), as amended, and any other federal, state, or local law, ordinance, rule, or regulation applicable to the Property, which relate to the environment, health, or safety.

**B. “As Is, Where Is”**

**This Contract Is An Arms-Length Agreement Between The Parties. The Purchase Price Was Bargained On The Basis Of An “As Is, Where Is” Transaction And Reflects The Agreement Of The Parties That There Are No Representations, Disclosures, Or Express Or Implied Warranties, Except For The Warranty Of Title Stated In The Closing Documents And Seller’s Representations To Buyer Set Forth In Section A Of This Exhibit B.**

**The Property Will Be Conveyed To Buyer In An “As Is, Where Is” Condition, With All Faults. [Include If Applicable: Seller Makes No Warranty Of Condition, Merchantability, Or Suitability Or Fitness For A Particular Purpose With Respect To The Personal Property.] All Warranties, Except The Warranty Of Title In The Closing Documents, Are Disclaimed.**

**C. Buyer’s Representations to Seller**

Buyer represents to Seller that the following are true and correct as of the Effective Date and will be true and correct on the Closing Date.

1. *Authority.* Buyer is a Texas corporation, duly organized, validly existing, and in good standing under the laws of the state of Texas/with authority to convey the Property to Seller. This contract is, and all documents required by this contract to be executed and delivered to Seller at closing will be, duly authorized, executed, and delivered by Seller.

2. *Litigation.* There is no litigation pending or threatened against Buyer that might affect Buyer’s ability to perform its obligations under this contract.

**Exhibit C: Form of Deed**

**Notice of Confidentiality Rights: If You Are a Natural Person, You May Remove or Strike Any or All the Following Information from Any Instrument That Transfers an Interest in Real Property Before it Is Filed for Record in the Public Records: Your Social Security Number or Your Driver's License Number.**

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State of Texas        }  
                                  }  
County of Bexar     }

**Deed Without Warranty**

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**Authorizing Ordinance:**

**Statutory Authority:** Local Government Code § 272.001(a)

**SP No./Parcel:**

**Grantor:** City of San Antonio

**Grantor's Mailing Address:** City Of San Antonio, P.O. Box 839966, San Antonio, Texas 78283-3966 (Attn: City Clerk) (Bexar County)

**Grantor's Street Address:** City Hall, 100 Military Plaza, San Antonio, Texas 78205 (Bexar County)

**Grantee:** Glazer Investments, Inc., a Texas corporation

**Grantee's Mailing Address:** 14911 Quorum Drive, Suite 400 Dallas, Texas 75254 (Dallas County)

**Consideration:** \$10 in hand paid and other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged.

All of the following real property situated within the corporate limits of the City of San Antonio, Bexar County, Texas, being described as follows:

**Property:**

more particularly described by metes and bounds and shown by survey on **Exhibit "A"** attached hereto and incorporated herein verbatim for all purposes.

Grantor, for the Consideration, Grants, Bargains, and Conveys to Grantee the Property, together with all and singular the rights and appurtenances thereto in anywise belonging, To Have and To Hold unto Grantee, Grantee's successors and assigns

forever, **Without Any Express Or Implied Warranty Whatsoever, Including But Not Limited to Warranties of Title, Condition, or Character.**

The Property is conveyed together with any and all improvements, structures and fixtures located thereon, and with all rights, privileges, rights of way, and easements appurtenant thereto, unless reserved unto other parties herein.

**Reservations, Restrictions, Exceptions, And Conditions To Conveyance:** This conveyance is explicitly subject to the following: [insert only items listed on Schedule B of the Title Commitment]

This conveyance does not relieve Grantee of any building, zoning, or other city-imposed requirements, or other land use restrictions applicable to the Property or the obligation to pay any real estate taxes that may otherwise be due.

**Grantor expressly disclaims any and all warranties arising by common law, statute (including without limitation the implied warranties of § 5.023, Texas Property Code or any successor statute), or otherwise.**

**Setting Out The Specific Reservations And Disclaimers Does Not Imply That The Property Is Free Of Other Encumbrances Or Adverse Claims Or Conditions. Grantor Specifically Disclaims Any Such Implication.**

In Witness Whereof, Grantor has caused its representative to set its hand:

**Grantor:**

City of San Antonio, a Texas municipal corporation

By: \_\_\_\_\_

Printed  
Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**Attest:**

By: \_\_\_\_\_  
City Clerk

**Approved As To Form:**

By: \_\_\_\_\_  
City Attorney

The State of Texas }

County of Bexar }

**Before me, the undersigned authority, this instrument was this day acknowledged by \_\_\_\_\_, of and for the City of San Antonio, a Texas municipal corporation, on behalf of that entity in the capacity stated.**

Date: \_\_\_\_\_

\_\_\_\_\_  
Notary Public, State of Texas

My Commission Expires: \_\_\_\_\_

**After Recording, Return To:**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_