

AN ORDINANCE 2012-03-08-0160

**AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR ANNUAL GOODS AND SERVICES: (A) AVID IDENTIFICATION SYSTEMS, INC. FOR PET MICROCHIP IMPLANTS, (B) WD-WHITE/NEW FINISH CONSTRUCTION JV, LLC FOR CONCRETE CHIPPING SERVICES AND (C) CANTU CONTRACTING, INC. AND MALDONADO NURSERY & LANDSCAPING, INC. FOR MOWING OF VARIOUS CITY PARKS, MEDIANS AND OTHER CITY PROPERTY.**

\* \* \* \* \*

**WHEREAS**, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

**WHEREAS**, these bids are from the following companies to furnish the City with: (A) Avid Identification Systems, Inc. for pet microchip implants, (B) WD-White/New Finish Construction Jv, LLC for concrete chipping services and (C) Cantu Contracting, Inc. and Maldonado Nursery & Landscaping, Inc. for mowing of various City parks, medians and other City property; and

**WHEREAS**, this ordinance approves 2 low bid contracts, and 2 amendments to contracts approved by Ordinance No. 2010-09-30-0818; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The bids from the following companies to furnish the City with: (A) Avid Identification Systems, Inc. for pet microchip implants, (B) WD-White/New Finish Construction Jv, LLC for concrete chipping services and (C) Cantu Contracting, Inc. and Maldonado Nursery & Landscaping, Inc. for mowing of various City parks, medians and other City property on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

**SECTION 2.** The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2012 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

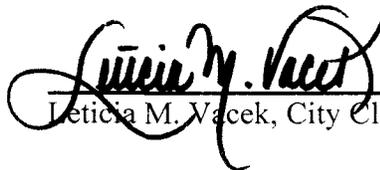
**SECTION 3.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage hereof.

**PASSED and APPROVED** this 8<sup>th</sup> day of March, 2012.



M A Y O R  
Julián Castro

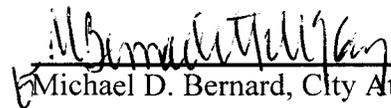
**ATTEST:**



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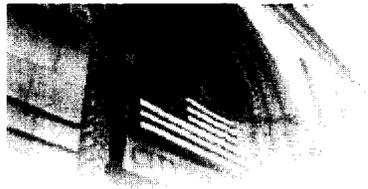
Leticia M. Vacek, City Clerk

**APPROVED AS TO FORM:**



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Michael D. Bernard, City Attorney



Request for  
**COUNCIL**  
**ACTION**

City of San Antonio



## Agenda Voting Results - 5

<b>Name:</b>	5, 6, 7, 8, 9, 11, 12, 13, 15, 16A, 16B, 16C, 16D, 16E, 17, 18, 19, 20, 21, 22, 23, 27, 28, 29						
<b>Date:</b>	03/08/2012						
<b>Time:</b>	10:00:39 AM						
<b>Vote Type:</b>	Motion to Approve						
<b>Description:</b>	An Ordinance authorizing the following contracts establishing unit prices for annual goods and services: (A) Avid Identification Systems, Inc. for pet microchip implants, (B) WD-White/New Finish Construction Jv, LLC for concrete chipping services and (C) Cantu Contracting Inc. and Maldonado Nursery & Landscaping Inc. for mowing of various City parks, medians and other City property. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]						
<b>Result:</b>	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Diego Bernal	District 1		x				x
Ivy R. Taylor	District 2		x				
Leticia Ozuna	District 3		x				
Rey Saldaña	District 4		x			x	
David Medina Jr.	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
W. Reed Williams	District 8		x				
Elisa Chan	District 9		x				
Carlton Soules	District 10		x				

**ANNUAL CONTRACT  
TABLE OF CONTENTS**

**EXHIBIT I**

**March 8, 2012**

**RFCA # 8811**

COMMODITY

M/WBE

VENDOR

**Contracts procured on the basis of low bid:**

A. Pet Microchip Implants  
6100000494-CE  
Upon award through December 31, 2014  
with 2, 1 year options to extend

Avid Identification Systems, Inc.

Item(s): 2

Estimated Amount: \$38,000.00  
annually; \$152,000.00 contract period

B. Concrete Chipping Services  
6100000529-DS  
Upon award through December 31, 2014  
with 2, 1 year options to extend

WD-White/New Finish Construction  
Jv, LLC

Entire Bid

Estimated Amount: \$150,000.00  
annually

**Amendment:**

C. Mowing of Various City Parks, Medians and  
Other City Property  
A1257-11-AV  
Upon award through September 30, 2012  
with 2, 1 year options to extend

Cantu Contracting Inc.  
Sectors: 1, 2, 3 and 4

Maldonado Nursery & Landscaping  
Inc.  
Sectors: 5, 6 and Traffic Medians

Estimated Amount: \$433,000.00  
amendment increase; \$3,413,000.00  
contract total



# City of San Antonio

## Contract Summary Sheet

Date: 3/8/2012  
Agenda Item: 8811

<b>Name/Title (Caption as shown on agenda):</b> Pet Microchip Implants 610000494-CE	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Animal Care Services Department (ACS) with microchip implants for animals adopted from the animal care facility. Microchip implants are a successful method of identifying lost pets and returning them to their owners. ACS currently intakes approximately 30,000 animals per year. The American Humane Society estimates that one in every three pets will become lost at some point during their life. Statistics show that when no pet microchip implant exists, approximately 22% of animals in small urban cities are returned to their owners. However when the animal has a microchip implant, the percentage of reunited animals increases to 52%.  Pet microchips are implanted by a Veterinarian or other trained staff, through a quick injection similar to a vaccine. Pets may be registered into two databases. The local database resides in the ACS Chameleon system, which matches the microchip number with the animal. This database and any updates are free to the pet owner, with the exception of yearly licensing. The pet owner also may register their pet on the national database for the microchip company. This registration method usually requires an annual fee paid by the pet owner.  An annual contract will increase the efficiency of ACS operations while reducing costs.	
<b>Total \$:</b>	\$38,000.00 annually; \$152,000.00 contract period
<b>Contract Period:</b>	Upon award through December 31, 2014 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (2 bids received)
<b>Price Trend:</b>	New Contract - No price history available
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	<b>Avid Identification Systems, Inc., 3185 Hamner Ave., Norco, CA 92860 (MLWN)</b> <b>Item(s): 2</b>
<b>Previous Contractor(s):</b>	N/A
<b>Comments:</b>	Deleted: Item 1 no longer needed and Item 3 options A, B, & C will be rebid at a later date.
<b>Anticipated Future Requirements and Action:</b>	N/A

<b>Procurement Alternative:</b>	Should this contract not be approved, and pet microchips are not purchased and utilized, there would be a significant impact to the City's animal return to owner success rate. The animal population would increase at the animal shelter and potentially negatively impact the live release rate.
<b>Using Department(s):</b>	Animal Care Services

**City of San Antonio  
Bid Tabulation**

Opened: August 24, 2011			
For: Pet Microchip Implants with Optional Registration & Scanners		Avid Identification Systems, Inc.	
6100000494		3185 Hamner Ave.	
		Norco, CA 92860	
		800-336-2843	
		Homeagain, A Division of Merck	
		8324 Glander Dr.	
		Austin, TX 78750	
<b>Item</b>	<b>Description</b>	<b>Estimated Annual Quantity</b>	<b>CE</b>
1	Deleted		
2	Animal Microchip Implant without National Pet Recovery System Registration	320	
	Price Per Each		\$4.75
	Price Per Pack		\$118.75
	Price Total		\$38,000.00
	Quantity of Microchips Per Pack		25
	Manufacturer & Item Number		Avid Identification Systems, Inc.- Avid 2028
			HomeAgain #091739 (134 KHZ), #085999 (125 KHZ)
3	Deleted		
	Payment Terms		Net 30
	Delivery		5-7 Days
	Estimated Annual Total		\$38,000.00
	<b>Estimated Annual Award</b>		<b>\$38,000.00</b>

Deleted: Item 1 no longer needed and Item 3 options A, B & C will be rebid at a later date.



# City of San Antonio

## Contract Summary Sheet

Date: 3/8/2012  
Agenda Item: 8811

<b>Name/Title (Caption as shown on agenda):</b> <b>Concrete Chipping Services 6100000529-DS</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Department of Public Works with a contractor for the service of cleaning and removing excess concrete on City owned Ready-Mix Trucks. There are four (4) Ready-Mix Trucks in the City's fleet. This service is necessary to comply with standard safety operations of city owned vehicle(s).	
<b>Total \$:</b>	\$150,000.00 annually
<b>Contract Period:</b>	Upon award through December 31, 2014 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (1 bid received)
<b>Price Trend:</b>	1.06% increase
<b>Contract Info:</b>	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>WD-White/New Finish Construction Jv, LLC, 2351 West Northwest Hwy #3245, Dallas, TX 75220 (MSBN)</b>
<b>Previous Contractor(s):</b>	New Finish Concrete & Masonry, Inc., 11031 Wye St. #118, San Antonio, TX 78217 (MSBN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the City will be required to service the chipping of concrete trucks on an as-needed basis which will increase equipment down time and negatively impact service availability for public works projects.
<b>Using Department(s):</b>	Public Works

## City of San Antonio Bid Tabulation

Opened: October 12, 2011		WD-White/New Finish Construction Jv, LLC 2351 West Northwest Hwy #3245 Dallas, TX 75220 214-901-5443
For: Concrete Chipping Services		
6100000529	DS	
Item	Description	
1	Normal Cleaning Price per lb Minimum 1,000 lbs of concrete removed per truck	\$0.75
2	Full Load Cleaning Price per lb 20,000 lbs of concrete removed per truck	\$0.50
3	Services provided after receipt of order	2 days
	Payment Terms	Net 30



# City of San Antonio

## Contract Summary Sheet

Date: 3/8/212  
Agenda Item: 8811

<b>Name/Title (Caption as shown on agenda):</b> <b>Mowing of Various City Parks, Medians and Other City Property A1257-11-AV</b>	
<b>Brief Description of Item(s) and Use:</b> This amendment to Ordinance No. 2010-09-30-0818, originally passed on September 30, 2010, authorizes additional mowing services at 82 additional sites throughout the City of San Antonio. These services are required to supplement the parks maintenance staff to ensure public areas are uniformly cleaned, orderly and attractive. This action will amend the existing contract with Cantu Contracting, Inc. and Maldonado Nursery & Landscaping for an amendment increase of \$433,000.00 bringing the contract total to \$3,413,000.00.	
<b>Total \$:</b>	\$433,000.00 amendment increase; \$3,413,000.00 contract total
<b>Contract Period:</b>	Upon award through September 30, 2012 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (8 bids received)
<b>Price Trend:</b>	35% decrease due to reduction in pricing per acre
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>Cantu Contracting Inc., 3396 Rabel Road, San Antonio, TX 78221 Sectors 1, 2, 3 and 4 (FSSN)</b>  <b>Maldonado Nursery &amp; Landscaping Inc., 16348 Nacogdoches Rd., San Antonio, TX 78247 Sectors 5, 6 and Traffic Medians (MSSN)</b>
<b>Previous Contractor(s):</b>	N/A
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this amendment not be approved, the Parks and Recreation Department will be required to solicit services on an as needed basis impacting budget and delivery of services or may choose to perform these services by utilizing their own staff. However, performing these services in-house will require additional staff, equipment and tools. The City could also lose the pricing benefit afforded through a competitively bid contract.
<b>Using Department(s):</b>	Parks and Recreation

Mowing of Various City Parks, Medians, and Other City Property  
(A1257-11-VF)

Score Summary - Sector 1	Maximum Points	Cantu Contracting, Inc. 3396 Rabel Road San Antonio, Texas 78221	Gratr Landscapes, Ltd. P. O. Box 782247 San Antonio, Texas 78278	Maldonado Nursery & Landscaping 16348 Nacogdoches Rd. San Antonio, Texas 78247	RIOSLA Lawncare, Inc. 4393 Stahl Rd. San Antonio, Texas 78217	TruGreen Landcare 214 Recoleta San Antonio, Texas 78216
A - Experience and Qualifications	20	17.50	15.86	17.71	13.14	14.14
B - Proposed Plan	30	25.93	21.43	22.29	17.86	18.71
<b>Sub-Total</b>	<b>50</b>	<b>43.43</b>	<b>37.29</b>	<b>40.00</b>	<b>31.00</b>	<b>32.86</b>
C - Price	30	16.05	22.41	23.57	23.48	30.00
<b>A - C SUB-TOTAL</b>	<b>80</b>	<b>59.48</b>	<b>59.70</b>	<b>63.57</b>	<b>54.48</b>	<b>62.86</b>
D - Local Business Enterprise	10	10.00	10.00	10.00	10.00	6.00
D - Historically Underutilized Enterprise	5	5.00	0.00	0.00	0.00	0.00
D - Compliance w/SBEDA Policy	5	3.00	1.00	1.00	0.00	1.00
<b>Sub-Total</b>	<b>20</b>	<b>18.00</b>	<b>11.00</b>	<b>11.00</b>	<b>10.00</b>	<b>7.00</b>
<b>TOTAL SCORE</b>	<b>100</b>	<b>77.48</b>	<b>70.70</b>	<b>74.57</b>	<b>64.48</b>	<b>69.86</b>
<b>RANK BASED ON TOTAL SCORE</b>		1	3	2	5	4

Mowing of Various City Parks, Medians, and Other City Property  
(A1257-11-VF)

Score Summary - Sector 2	Maximum Points	Cantu Contracting, Inc. 3396 Rabel Road San Antonio, Texas 78221	Gratr Landscapes, Ltd. P. O. Box 782247 San Antonio, Texas 78278	Maldonado Nursery & Landscaping 16348 Nacogdoches Rd. San Antonio, Texas 78247	RIOSIA Lawncare, Inc. 4393 Stahl Rd. San Antonio, Texas 78217	TruGreen Landcare 214 Recoleta San Antonio, Texas 78216
A - Experience and Qualifications	20	17.50	15.86	17.71	13.14	14.14
B - Proposed Plan	30	25.93	21.43	22.29	17.86	18.71
<b>Sub-Total</b>	<b>50</b>	<b>43.43</b>	<b>37.29</b>	<b>40.00</b>	<b>31.00</b>	<b>32.86</b>
C - Price	30	17.57	22.93	25.80	24.68	30.00
<b>A - C SUB-TOTAL</b>	<b>80</b>	<b>60.99</b>	<b>60.22</b>	<b>65.80</b>	<b>55.68</b>	<b>62.86</b>
D - Local Business Enterprise	10	10.00	10.00	10.00	10.00	6.00
D - Historically Underutilized Enterprise	5	5.00	0.00	0.00	0.00	0.00
D - Compliance w/SBEDA Policy	5	3.00	1.00	1.00	0.00	1.00
<b>Sub-Total</b>	<b>20</b>	<b>18.00</b>	<b>11.00</b>	<b>11.00</b>	<b>10.00</b>	<b>7.00</b>
<b>TOTAL SCORE</b>	<b>100</b>	<b>78.99</b>	<b>71.22</b>	<b>76.80</b>	<b>65.68</b>	<b>69.86</b>
<b>RANK BASED ON TOTAL SCORE</b>		<b>1</b>	<b>3</b>	<b>2</b>	<b>5</b>	<b>4</b>

Mowing of Various City Parks, Medians, and Other City Property  
(A1257-11-VF)

<b>Score Summary - Sector 3</b>		<b>Maximum Points</b>	<b>Cantu Contracting, Inc. 3396 Rabel Road San Antonio, Texas 78221</b>	<b>Gratr Landscapes, Ltd. P. O. Box 782247 San Antonio, Texas 78278</b>	<b>Maldonado Nursery &amp; Landscaping 16348 Nacogdoches Rd. San Antonio, Texas 78247</b>	<b>RIOSA Lawncare, Inc. 4393 Stahl Rd. San Antonio, Texas 78217</b>	<b>Selrico Services, Inc. 717 West Ashby Place San Antonio, Texas 78212</b>	<b>TruGreen Landcare 214 Recoleta San Antonio, Texas 78216</b>
<b>A - Experience and Qualifications</b>	<b>20</b>	17.50	15.86	17.71	13.14	11.43	14.14	
<b>B - Proposed Plan</b>	<b>30</b>	25.93	21.43	22.29	17.86	16.86	18.71	
<b>Sub-Total</b>	<b>50</b>	<b>43.43</b>	<b>37.29</b>	<b>40.00</b>	<b>31.00</b>	<b>28.29</b>	<b>32.86</b>	
<b>C - Price</b>	<b>30</b>	15.99	20.87	23.48	25.40	17.39	30.00	
<b>A - C SUB-TOTAL</b>	<b>80</b>	<b>59.42</b>	<b>58.16</b>	<b>63.48</b>	<b>56.40</b>	<b>45.68</b>	<b>62.86</b>	
<b>D - Local Business Enterprise</b>	<b>10</b>	10.00	10.00	10.00	10.00	10.00	6.00	
<b>D - Historically Underutilized Enterprise</b>	<b>5</b>	5.00	0.00	0.00	0.00	2.50	0.00	
<b>D - Compliance w/SBEDA Policy</b>	<b>5</b>	3.00	1.00	1.00	0.00	4.00	1.00	
<b>Sub-Total</b>	<b>20</b>	<b>18.00</b>	<b>11.00</b>	<b>11.00</b>	<b>10.00</b>	<b>16.50</b>	<b>7.00</b>	
<b>TOTAL SCORE</b>	<b>100</b>	<b>77.42</b>	<b>69.16</b>	<b>74.48</b>	<b>66.40</b>	<b>62.18</b>	<b>69.86</b>	
<b>RANK BASED ON TOTAL SCORE</b>		<b>1</b>	<b>4</b>	<b>2</b>	<b>5</b>	<b>6</b>	<b>3</b>	

Mowing of Various City Parks, Medians, and Other City Property  
(A1257-11-VF)

<b>Score Summary - Sector 4</b>	<b>Maximum Points</b>	<b>Cantu Contracting, Inc. 3396 Rabel Road San Antonio, Texas 78221</b>	<b>Gratr Landscapes, Ltd. P. O. Box 782247 San Antonio, Texas 78278</b>	<b>Maldonado Nursery &amp; Landscaping 16348 Nacogdoches Rd. San Antonio, Texas 78247</b>	<b>RIOSA Lawncare, Inc. 4393 Stahl Rd. San Antonio, Texas 78217</b>	<b>Selrico Services, Inc. 717 West Ashby Place San Antonio, Texas 78212</b>	<b>TruGreen Landcare 214 Recoleta San Antonio, Texas 78216</b>
<b>A - Experience and Qualifications</b>	<b>20</b>	17.50	15.86	17.71	13.14	11.43	14.14
<b>B - Proposed Plan</b>	<b>30</b>	25.93	21.43	22.29	17.86	16.86	18.71
<b>Sub-Total</b>	<b>50</b>	<b>43.43</b>	<b>37.29</b>	<b>40.00</b>	<b>31.00</b>	<b>28.29</b>	<b>32.86</b>
<b>C - Price</b>	<b>30</b>	15.91	20.77	23.36	21.65	14.59	30.00
<b>A - C SUB-TOTAL</b>	<b>80</b>	<b>59.33</b>	<b>58.05</b>	<b>63.36</b>	<b>52.65</b>	<b>42.87</b>	<b>62.86</b>
<b>D - Local Business Enterprise</b>	<b>10</b>	10.00	10.00	10.00	10.00	10.00	6.00
<b>D - Historically Underutilized Enterprise</b>	<b>5</b>	5.00	0.00	0.00	0.00	2.50	0.00
<b>D - Compliance w/SBEDA Policy</b>	<b>5</b>	3.00	1.00	1.00	0.00	4.00	1.00
<b>Sub-Total</b>	<b>20</b>	<b>18.00</b>	<b>11.00</b>	<b>11.00</b>	<b>10.00</b>	<b>16.50</b>	<b>7.00</b>
<b>TOTAL SCORE</b>	<b>100</b>	<b>77.33</b>	<b>69.05</b>	<b>74.36</b>	<b>62.65</b>	<b>59.37</b>	<b>69.86</b>
<b>RANK BASED ON TOTAL SCORE</b>		<b>1</b>	<b>4</b>	<b>2</b>	<b>5</b>	<b>6</b>	<b>3</b>

Mowing of Various City Parks, Medians, and Other City Property  
(A1257-11-VF)

Score Summary - Sector 5	Maximum Points	Cantu Contracting, Inc. 3396 Rabel Road San Antonio, Texas 78221	Cedar Solutions, LLC 313 Grand Creek Dr. League City, Texas 77573	Gratr Landscapes, Ltd. P. O. Box 782247 San Antonio, Texas 78278	Maldonado Nursery & Landscaping 16348 Nacogdoches Rd. San Antonio, Texas 78247	RIOSA Lawncare, Inc. 4393 Stahl Rd. San Antonio, Texas 78217	TruGreen Landcare 214 Recoleta San Antonio, Texas 78216
A - Experience and Qualifications	20	17.50	14.50	15.86	17.71	13.14	14.14
B - Proposed Plan	30	25.93	22.29	21.43	22.29	17.86	18.71
<b>Sub-Total</b>	<b>50</b>	<b>43.43</b>	<b>36.79</b>	<b>37.29</b>	<b>40.00</b>	<b>31.00</b>	<b>32.86</b>
C - Price	30	15.92	18.01	20.78	23.38	20.02	30.00
<b>A - C SUB-TOTAL</b>	<b>80</b>	<b>59.35</b>	<b>54.80</b>	<b>58.07</b>	<b>63.38</b>	<b>51.02</b>	<b>62.86</b>
D - Local Business Enterprise	10	10.00	0.00	10.00	10.00	10.00	6.00
D - Historically Underutilized Enterprise	5	5.00	5.00	0.00	0.00	0.00	0.00
D - Compliance w/SBEDA Policy	5	3.00	2.00	1.00	1.00	0.00	1.00
<b>Sub-Total</b>	<b>20</b>	<b>18.00</b>	<b>7.00</b>	<b>11.00</b>	<b>11.00</b>	<b>10.00</b>	<b>7.00</b>
<b>TOTAL SCORE</b>	<b>100</b>	<b>77.35</b>	<b>61.80</b>	<b>69.07</b>	<b>74.38</b>	<b>61.02</b>	<b>69.86</b>
<b>RANK BASED ON TOTAL SCORE</b>		<b>1</b>	<b>5</b>	<b>4</b>	<b>2</b>	<b>6</b>	<b>3</b>

Mowing of Various City Parks, Medians, and Other City Property  
(A1257-11-VF)

Score Summary - Sector 6	Maximum Points	Cantu Contracting, Inc. 3396 Rabel Road San Antonio, Texas 78221	Cedar Solutions, LLC 313 Grand Creek Dr. League City, Texas 77573	Gratr Landscapes, Ltd. P. O. Box 782247 San Antonio, Texas 78278	Maldonado Nursery & Landscaping 16348 Nacogdoches Rd. San Antonio, Texas 78247	RIOSA Lawncare, Inc. 4393 Stahl Rd. San Antonio, Texas 78217	TruGreen Landcare 214 Recoleta San Antonio, Texas 78216
A - Experience and Qualifications	20	17.50	14.50	15.86	17.71	13.14	14.14
B - Proposed Plan	30	25.93	22.29	21.43	22.29	17.86	18.71
<b>Sub-Total</b>	<b>50</b>	<b>43.43</b>	<b>36.79</b>	<b>37.29</b>	<b>40.00</b>	<b>31.00</b>	<b>32.86</b>
C - Price	30	19.75	22.70	25.78	27.95	29.16	30.00
<b>A - C SUB-TOTAL</b>	<b>80</b>	<b>63.18</b>	<b>59.49</b>	<b>63.07</b>	<b>67.95</b>	<b>60.16</b>	<b>62.86</b>
D - Local Business Enterprise	10	10.00	0.00	10.00	10.00	10.00	6.00
D - Historically Underutilized Enterprise	5	5.00	5.00	0.00	0.00	0.00	0.00
D - Compliance w/SBEDA Policy	5	3.00	2.00	1.00	1.00	0.00	1.00
<b>Sub-Total</b>	<b>20</b>	<b>18.00</b>	<b>7.00</b>	<b>11.00</b>	<b>11.00</b>	<b>10.00</b>	<b>7.00</b>
<b>TOTAL SCORE</b>	<b>100</b>	<b>81.18</b>	<b>66.49</b>	<b>74.07</b>	<b>78.95</b>	<b>70.16</b>	<b>69.86</b>
<b>RANK BASED ON TOTAL SCORE</b>		1	6	3	2	4	5

Mowing of Various City Parks, Medians, and Other City Property  
(A1257-11-VF)

Score Summary - Traffic Medians	Maximum Points	Cantu Contracting, Inc. 3396 Rabel Road San Antonio, Texas 78221	Gratr Landscapes, Ltd. P. O. Box 782247 San Antonio, Texas 78278	Maldonado Nursery & Landscaping 16348 Nacogdoches Rd. San Antonio, Texas 78247	TruGreen Landcare 214 Recoleta San Antonio, Texas 78216
A - Experience and Qualifications	20	17.50	15.86	17.71	14.14
B - Proposed Plan	30	25.93	21.43	22.29	18.71
<b>Sub-Total</b>	<b>50</b>	<b>43.43</b>	<b>37.29</b>	<b>40.00</b>	<b>32.86</b>
C - Price	30	7.68	9.60	30.00	17.38
<b>A - C SUB-TOTAL</b>	<b>80</b>	<b>51.11</b>	<b>46.89</b>	<b>70.00</b>	<b>50.24</b>
D - Local Business Enterprise	10	10.00	10.00	10.00	6.00
D - Historically Underutilized Enterprise	5	5.00	0.00	0.00	0.00
D - Compliance w/SBEDA Policy	5	3.00	1.00	1.00	1.00
<b>Sub-Total</b>	<b>20</b>	<b>18.00</b>	<b>11.00</b>	<b>11.00</b>	<b>7.00</b>
<b>TOTAL SCORE</b>	<b>100</b>	<b>69.11</b>	<b>57.89</b>	<b>81.00</b>	<b>57.24</b>
<b>RANK BASED ON TOTAL SCORE</b>		<b>2</b>	<b>3</b>	<b>1</b>	<b>4</b>

<b>Additional Locations</b>	<b>Estimated Acres</b>
<b>Sector 1 - Cantu Contracting, Inc.</b>	
Buckeye	0.5
Cuellar	14.17
Dellview	2.5
Garcia	6
Gilbert Garza	15
Granados	3
J. Tobin	1
Los Angeles Heights	1
Monterrey	29.98
Olympia	2.1
San Fernando Gym	0.1
Smith Park	0.3
Walker Ranch	14.5
Windsor	2
<b>Sub - Total</b>	<b>92.15</b>
<b>Sector 2 - Cantu Contracting, Inc.</b>	
Botanical Gardens	7.91
Concert Lawn	
Overlook Slope	
Between Acequia and Concert Lawn	
Acequia Walkway	
Children's Vegetable Garden	
Outdoor Classroom	
Classroom Perimeter	
Behind Watersaver Lane	
Top of Conservatory	
Prior Pepper Plots	
Front of Conservatory	
Garden Perimeter	
Conservatory Courtyard	
Behind Maintenance Building	
Front of Carriage House	
Watersaver Garden central	
Cactus Garden outside children's veg	
Watersaver Lane turf	
Kumamoto En (Japanese Garden)	
Chir Pine lawn.	
Zoysia areas around Fountain	
Outdoor Classroom right side beyond railing	
Funston	5.23
Botanical Alley	0.7
Kallison	7.6
Lou Kardon	10
Mahncke	13.45
Pershing	1.9
Ruth Woodard	3.9
<b>Sub - Total</b>	<b>50.69</b>

<b>Additional Locations</b>	<b>Estimated Acres</b>
<b>Sector 5 - Maldonado Nursery &amp; Landscaping</b>	
Alderete	8
Arroyo Vista	0.4
Cathedral Rock	2
Culebra Creek	6.75
Farias	1.5
Ingram Hills	3
Joe Ward	2.5
Lee's Creek	5
Monticello IS	0.9
Navarro	1.5
Oak Hills	10
Ojeda	1.5
Oscar Perez	7
Rosedale	50
Seeling Park	1.5
Sunset Hills	1
Westend	4
<b>Sub - Total</b>	<b>106.55</b>
<b>Sector 6 - Maldonado Nursery &amp; Landscaping</b>	
Bamberger	5
Blossom, Virgil T.	17.6
Bonnie Conner	10
Comanche Lookout	12
Fox	1
Friesenhahn	12
Gorrel Park	0.5
LBJ	35
Leon Vista	2
McClain	5
Nani Falcone/Golf Course	25
New Territories	2
North Hampton	21
O P Schnabel	5
Oak Haven	2
Raintree	7.42
Springtime	1.5
Stone Oak 1 & 2	10
Sunrise	5.5
Valero Trailhead	1.41
<b>Sub - Total</b>	<b>180.93</b>