

AN ORDINANCE 52524

REPEALING ORDINANCE NO. 36020 AND ADOPTING
NEW RENTAL RATES FOR USE OF THE CONVENTION
CENTER FACILITIES.

* * * * *

WHEREAS Ordinance 36020 of December 14, 1967, adopted a rate schedule for rental of the various facilities at the Convention Center; and,

WHEREAS the City Council wishes to amend such rental rates; NOW
THEREFORE:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The rate structure of rent and use of the various facilities of the Henry B. Gonzalez Convention Center as outlined in the attached schedule marked "Exhibit A" is hereby approved and adopted.

SECTION 2. That Ordinance 36020 passed and approved by the City Council on December 14, 1967, establishing the rate structure for the convention facilities is hereby repealed.

SECTION 3. Because of the need for additional finances for operation of the Convention Center, an emergency is hereby declared so that upon receipt of eight affirmative votes, the new fees shall be charged and this Ordinance shall be effective as of August 1, 1980, provided, however, that those groups which have already confirmed that they will hold meetings in San Antonio at the Convention Center prior to 1984 shall be given 90 days from date hereof to contract under the old rates should they so desire.

PASSED AND APPROVED this 24th day of July, 1980.

Lela Cockrell
M A Y O R

ATTEST: *[Signature]*
Asst City Clerk

APPROVED AS TO FORM: *[Signature]*
City Attorney

80-38

July 8, 1980

SAN ANTONIO CONVENTION CENTER RENTAL RATES

- Class I - All events for which admission is charged or other compensation realized.
- Class II - Events for which no admission is charged or for school, church, and other recognized charitable organizations receiving all receipts from the sale of tickets or donations.
- Class III - Non-commercial meetings and conventions.

ARENA:

- A. Floor, bleachers, mezzanine only (approx 4100 seats) or one-half of lower area:

- Class I - \$1000/10% of gross ticket sales or \$2000 per performance.
- Class II - \$1000 per performance
- Class III - \$ 750 per performance

- B. Entire Area:

- Class I - \$2000/10% of gross ticket sales or \$4000 each performance (lower area) or \$2500/10% of gross ticket sales or \$5250 (upper and lower areas)
*For multiple performance events utilizing three or more consecutive days: \$1500/10% or \$2500 per performance.
- Class II - \$1500 plus \$500 for upper balcony.
- Class III - \$1000 plus \$500 for upper balcony.

- C. Other charges:

Basketball floor (setup)	\$ 400.00
Boxing Ring (setup)	100.00
Chairs	0.20
Tables	2.00

THEATRE:

- Class I - \$900 per day including move-in, rehearsal, and one (1) performance. Additional performance same day \$200.
- Class II - \$500 per day including move-in, rehearsal, and one (1) performance. Additional performance same day \$150.
- Class III - 7 A.M. to 6 P.M. \$ 300
6 P.M. to Midnight 300
All day 500

Additional rehearsal time for all classes:

7 A.M. to 6 P.M.	\$ 200
6 P.M. to Midnight	250
All day	400

Exhibit A

NORTH BANQUET HALL:

Rates include banquet setup for 1000 or theatre seating for 2000.

Class I	-	7 A.M. - 6 P.M.	\$ 700
		6 P.M. - 1 A.M.	1000
		All day, one setup	1200
Class II	-	7 A.M. - 6 P.M.	\$ 500
		6 P.M. - 1 A.M.	750
		All day, one setup	900
Class III	-	7 A.M. - 6 p.m.	\$ 400
		6 P.M. - 1 A.M.	400
		All day, one setup	600

SOUTH BANQUET HALL:

Rates include banquet setup for 800 or theatre seating for 1600.

Class I	-	7 A.M. - 6 P.M.	\$ 500
		6 P.M. - 1 A.M.	800
		All day, one setup	1000
Class II	-	7 A.M. - 6 P.M.	\$ 400
		6 P.M. - 1 A.M.	700
		All day, one setup	900
Class III	-	7 A.M. - 6 P.M.	\$ 300
		6 P.M. - 1 A.M.	300
		All day, one setup	500

MISSION ROOM - RIVER ROOM - FIESTA ROOM:

Rates include banquet setup for 500 or theatre seating for 800.

Class I	-	No public commercial events in these areas.	
Class II	-	7 A.M. - 6 P.M.	\$ 250
		6 P.M. - 1 A.M.	400
		All day, one setup	500
Class III	-	7 A.M. - 6 P.M.	\$ 200
		6 P.M. - 1 A.M.	200
		All day, one setup	300

MEETING ROOMS:

Standard setup included.

VIP	\$ 100
Rehearsal Hall	100
Rooms 1-8, 12, 14, 16	25 each
Rooms 22, 24, 26, 32, 34, 36, 38	40 each
Room 33	50

Exhibit A

Room 31 Or 25 \$ 100 each
Rooms A,B,C 40 each

NOTE: Minimum rental for any combined areas in the building will be \$200.

NORTH EXHIBIT HALL:

\$ 0.05 per net square foot per day.
800 minimum 1/2 hall
1500 minimum full hall

SOUTH EXHIBIT HALL:

\$ 0.05 per net square foot per day
600 minimum per day

EQUIPMENT RENTAL:

30" table \$ 2.00
15" table 1.00
Chairs 0.20

OTHER CHARGES:

1. Additional setups or changeovers will be charged at regular equipment rental rates.
2. Move-in/out at 1/2 minimum rates with one (1) free day for each 2-day rental period based on availability of the space and with a maximum of three (3) free days.
3. Additional charges of \$100 per hour or any portion of an hour will be made for events exceeding contracted rental periods.
4. Bleacher seating @ \$ 0.50 per chair.
5. Removing and/or installing divider walls:
 - River Room \$ 150.
 - Sections between Exhibit Halls, 10 @ \$35 each.
 - Sections between North Banquet Hall and
North Exhibit Hall, 3 @ \$200 each.
 - South Banquet Hall, \$4 per panel (30").
6. The Convention Center Director may, with the approval of the City Manager, establish rates and charges for rentals and services not specifically outlined when it is determined such action is in the best interest of the City.

RENTAL POLICIES:

*Large Meeting Rooms: Mission Room, River Room, Fiesta Rooms (all free space upon availability only.)

1. When the North Exhibit Hall is rented, two (2) *Large Meeting Rooms and twelve (12) Small Meeting Rooms are provided at no additional costs. Other large and small rooms at 1/2 rate.
2. When the South Exhibit Hall or 1/2 of the North Exhibit Hall is rented, one (1) *large room and 6 small rooms are furnished at no additional costs. Other large and small rooms are at 1/2 rate.
3. When both exhibit halls are rented, all *large and small rooms are furnished at no additional costs.
4. When 2 or more large rooms are rented, small rooms are 1/2 rate.
5. VIP and Rehearsal Hall are provided at no charge when Theatre is rented.
6. When either Banquet Hall is rented, all large and small rooms are 1/2 rate.
7. If available, a small room will be provided at no additional charge for Convention Administrative office during Convention days and move-in/move-out time.
8. Rental includes normal heating or air-conditioning during meeting days excluding move-in or move-out time. Normal housekeeping services are provided excluding the property of others. Lessor does not furnish stagehands, ushers, ticket-takers, or security personnel.
9. Normal electricity, water, natural gas, and compressed air are available at no charge, but Lessee must provide qualified personnel to install. All electrical connections must be installed by a bonded, licensed and qualified electrician, as approved by the Director of Convention Center.

CONVENTION CENTER RENTAL RATE CHANGES

Changes in rental rates include changes in present policies and services provided at the Convention Center. Present rates are for rental of bare rooms. Suggested rates include basic set up of the room with tables, chairs, and risers.

The suggested increase in table and chair rentals is needed to cover the increased labor cost to provide this equipment and is considerably lower than outside rental agencies.

It should be noted that these rate increases will not make a great difference in the income to the Center this year as most rental contracts for the coming year have already been approved at the existing rates.

TYPES OF RENTERS

Class I - All events for which admission is charged or other compensation realized.

Class II- Events for which no admission is charged or for school, church, and recognized charitable organizations receiving all receipts from the sale of tickets or donations.

Class III - Conventions.

RENTAL RATES

ARENA - Floor, bleachers, mezzanine only - or 1/2 of lower area.

<u>Present Rates</u>	<u>New Rates</u>
Class I - \$1000/10% of ticket Sales or \$3000	\$1000/10% of gross total sales or \$2000
Class II- \$1250	\$1000
Class III - \$1000	\$750

ARENA - Entire Area

<u>Present Rates</u>	<u>New Rates</u>
Class I - \$1000/10% of ticket sales or \$3000 plus \$1500 for upper balcony	\$2000/10% of ticket sales or \$4000 (lower only) or \$2500/10% or \$5250 including upper balcony
Class II- \$1250 plus \$750 for upper balcony	\$1500 plus \$500 for upper balcony
Class III - \$1000 plus \$1000 for upper balcony	\$1000 plus \$500 for upper balcony

Additional charge of 20¢ per chair (all classes).

THEATRE

<u>Present Rates</u>	<u>New Rates</u>
Class I - \$600 per day	\$900 per day including move-in, rehearsal and one (1) performance. Additional performance same day-\$20
Class II - \$200 6AM - 6PM \$300 6PM - Midnight	\$500 per day including move-in, rehearsal, and 1 performance. Additional performance same day \$15
Class III - Same as II	\$300 7AM - 6PM \$300 6PM - Midnight \$500 - All Day

NORTH BANQUET HALL (#1)

Present Rates

(Includes no set ups)

Tables and chairs extra charge

Class I - \$350 6AM - 6PM
\$400 6PM - Midnight
\$500 - All Day

Class II - \$200 6AM - 6PM
\$300 6PM - Midnight
\$400 All Day

Class III - \$200 6AM - 6PM
\$300 6PM - Midnight
\$400 All Day

New Rates

(Includes table & chair set up
for 1000 or theatre seating for 2000)

\$700 7AM - 6PM
\$1000 6PM - Midnight
\$1200 All Day - One set up

\$500 7AM - 6PM
\$750 6PM - Midnight
\$900 All Day - One Set Up

\$400 7AM - 6PM
\$400 6PM - Midnight
\$600 All Day - One Set Up

SOUTH BANQUET HALL (#2)

Present Rates

(Includes no set up)

Tables and chairs extra charge

Class I - \$350 6AM - 6PM
\$400 6PM - Midnight
\$500 All Day

Class II - \$200 6AM - 6PM
\$300 6PM - Midnight
\$400 All Day

Class III - \$200 6AM - 6PM
\$300 6PM - Midnight
\$400 All Day

New Rates

(Includes table & chairs for 800
or theatre seating for 1500)

\$500 7AM - 6PM
\$800 6PM - Midnight
\$1000 All Day - One Set Up

\$400 7AM - 6PM
\$700 6PM - Midnight
\$900 All Day - One Set Up

\$300 7AM - 6PM
\$300 6PM - Midnight
\$500 All Day - One Set Up

MISSION ROOM - RIVER ROOM - FIESTA ROOM

Present Rates

(Includes no set up)

Tables and chairs extra charge

(Includes tables and chairs for
500 or theatre seating for 800)

Class I - No public commerical event in these areas.

Class II- \$100 6AM - 6PM

\$100 6PM - Midnight

\$200 All Day

\$250 7AM - 6PM

\$400 6PM - Midnight

\$500 All Day - One Set Up

Class III-\$100 6AM - 6PM

\$100 6PM - Midnight

\$200 All Day

\$200 7AM - 6PM

\$200 6PM - Midnight

\$300 All Day - One Set Up

MEETING ROOMS - All Day

<u>Area</u>	<u>Present Rates</u>	<u>New Rates</u>	<u>Theatre Seating Included</u>
VIP	\$100	\$100	300
Rehearsal	100	100	300
Rooms 1 - 8 Each	25	25	20
Rooms 12,14,16	25	25	40
Rooms 22,24,26	25	30	50
Rooms 32,34,36,38	25	30	60
Room 33	25	50	125
Room 31	25	100	300
Room 25	25	100	225
A,B,C, Rooms	25	40	50

*Note: Minimum rental for any combined area in the building is \$200.00
per day.

NORTH EXHIBIT HALL (#1)

Present Rates

\$ 0.05 per net sq.ft. per day
\$500 minimum 1/3 hall
\$1500 minimum full hall
\$750 minimum 1/2 hall

New Rates

\$ 0.05 per net sq.ft. per day
\$800 minimum 1/2 hall
\$1500 minimum full hall

SOUTH EXHIBIT HALL

\$ 0.05 per net sq. ft. per day
\$500 minimum

\$ 0.05 per net sq.ft.
\$600 minimum per day

Move-In/Out Rates-Exhibit Halls

Present Rates

\$250 per day with 2 free days
for 5 days or longer shows

New Rates

1/2 minimum rate with 1 free day
for each 2-day rental period
minimum of 3 free days.

TABLE RENTALS

Present Rates

Food Function \$2.00 each
Public Dances \$1.00 each
Private Parties \$0.50 each

New Rates

\$2.00 for all functions

CHAIR RENTALS

Present Rates

\$0.10 per chair

New Rates

\$0.20 per chair

All table and chair rental are on availability basis.

OTHER CHARGES:

1. Additional setups or changeovers will be charged at regular equipment rental rates.
2. Move-in/out at 1/2 minimum rates with one (1) free day for each 2-day rental period based on availability of the space and with a maximum of three (3) free days.
3. Additional charges of \$100 per hour or any portion of an hour will be made for events exceeding contracted rental periods.
4. Bleacher seating @ \$ 0.50 per chair.
5. Removing and/or installing divider walls:
 - River Room \$ 150.
 - Sections between Exhibit Halls, 10 @ \$35 each.
 - Sections between North Banquet Hall and
North Exhibit Hall, 3 @ \$200 each.
 - South Banquet Hall, \$4 per panel (30").
6. The Convention Center Director may, with the approval of the City Manager, establish rates and charges for rentals and services not specifically outlined when it is determined such action is in the best interest of the City.

Interdepartment Correspondence Sheet

TO: City Council

FROM: Joe Madison, Director Convention Facilities

COPIES TO: Alex Briseno, File

SUBJECT: Revised Rental Rates for Convention Facilities

Date July 14, 1980

SUMMARY:

This ordinance will revise the rental rates at the Convention Center to be more in line with cost to provide services and with other meeting facilities in this area.

BACKGROUND:

Rental rates for the Convention Center were last revised in July, 1978. Existing rates are very low in comparison to similar rental facilities in this area and the rates often do not recover actual costs to provide the space and service.

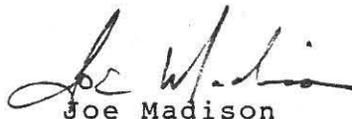
The major change in the new rates reflects that the basic set-up of tables and chairs is provided in the rental rates. The existing rental rates is for the bare room and the tables and chairs are provided at additional costs.

FINANCIAL:

It is estimated that the new rental rates will provide an additional \$92,290 in revenue during 1980-81 budget year. The increase will have a greater effect on revenues the next year as most events are contracted at least one year in advance at existing rental rates.

RECOMMENDATION:

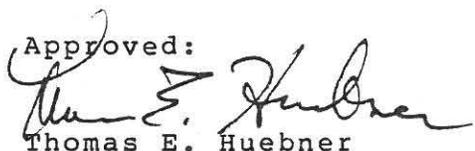
The costs to provide utilities, labor, and equipment continues to increase each year. Users of the facilities should be charged reasonable rates to cover the costs to provide services. Recommend approval.



Joe Madison

Director Convention Facilities

Approved:



Thomas E. Huebner

CITY OF SAN ANTONIO

Interdepartment Correspondence Sheet

Tom Finley

59

TO: City Attorney Jane Macon
FROM: Joe E. Madison, Director, Convention Facilities
COPIES TO: (file)
SUBJECT: Request for Ordinance

Date July 11, 1980

Request that an ordinance be prepared repealing Ordinance #36020 and adopting new rental rates for use of the Convention Center Facilities.
A copy of the new rates is attached.
This is scheduled for Council action on July 24, 1980.

Thanks,

JEM

/gn

encls

*An Ordinance
Repealing Ordinance No. 36020 and
adopting ~~≡~~ new rental rates for use
of the Convention Center facilities.*

Affidavit of Publisher

THE STATE OF TEXAS, }

COUNTY OF BEXAR
CITY OF SAN ANTONIO }

Before me, the undersigned authority, on this day personally appeared Irene Palencia, who being by me duly sworn, says on oath that she is Office Supervisor of the Commercial Recorder, a newspaper of general circulation in the City of San Antonio, in the State and County aforesaid, and that the Ordinance #52524 hereto attached has been published in every issue of said newspaper on the following days, to-wit: July 30, 1980.

AN ORDINANCE 52524

REPEALING ORDINANCE NO. 36020 AND ADOPTING NEW RENTAL RATES FOR USE OF THE CONVENTION CENTER FACILITIES.

* * *

WHEREAS Ordinance 36020 of December 14, 1967, adopted a rate schedule for rental of the various facilities at the Convention Center; and,

WHEREAS the City Council wishes to amend such rental rates; NOW THEREFORE:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The rate structure of rent and use of the various facilities of the Henry B. Gonzalez Convention Center as outlined in the attached schedule marked "Exhibit A" is hereby approved and adopted.

SECTION 2. That Ordinance 36020 passed and approved by the City Council on December 14, 1967, establishing the rate structure for the convention facilities is hereby repealed.

SECTION 3. Because of the need for additional finances for operation of the Convention Center, an emergency is hereby declared so that upon receipt of eight affirmative votes, the new fees shall be charged and this Ordinance shall be effective as of August 1, 1980, provided, however, that those groups which have already confirmed that they will hold meetings in San Antonio at the Convention Center prior to 1984 shall be given 90 days from date hereof to contract under the old rates should they so desire.

PASSED AND APPROVED this 24th day of July, 1980.

/s/LILA COCKRELL
Mayor

ATTEST:
/s/Richard C. Porter
Asst. City Clerk

7/30

Irene Palencia

Sworn to and subscribed before me this 30th Day of July, 1980.

Mattie Marie Duncan

Notary Public in and for Bexar County,
Texas



Certificate of Insurance

RECEIVED IN
INTERNAL AUDIT

SEP 13 1978

G = Great American Insurance Company

A = American National Fire Insurance Company

AG = Agricultural Insurance Company

(Herein called the Company)

AA = American Alliance Insurance Company

In the event of cancelation of the policies designated below, it is the intent of the Company to mail 10 days prior notice thereof to: EM

DEPT. OF CONVENTION FACILITIES
C/O LA VILLITA
416 Villita Street
San Antonio, Tx 78205

NOTE: This Certificate of Insurance neither affirmatively nor negatively amends, extends, nor alters the coverage afforded by the policy or policies numbered in this certificate.

The Company(ies) as designated below certify that the following insurance policies have been issued to:

NAME OF INSURED			ADDRESS OF INSURED			
JOE H. GAULTNEY DBA STRAWBERRY PATCH			806 Finale Court, San Antonio, Tx			
C	TYPE OF INSURANCE	POLICY NUMBER	POLICY PERIOD	LIMITS OF LIABILITY		
				BODILY INJURY	PROPERTY DAMAGE	
	WORKMEN'S COMPENSATION and EMPLOYERS' LIABILITY			STATUTORY	NO COVERAGE	
				\$	NO COVERAGE	
	COMPREHENSIVE GENERAL LIABILITY			\$ EACH OCCURRENCE	\$ EACH OCCURRENCE	
				\$ AGGREGATE	\$ AGGREGATE	
	MANUFACTURERS' AND CONTRACTORS' LIABILITY			\$ EACH OCCURRENCE	\$ EACH OCCURRENCE	
				\$ AGGREGATE	\$ AGGREGATE	
	OWNERS' AND CONTRACTOR PROTECTIVE LIABILITY			\$ EACH OCCURRENCE	\$ EACH OCCURRENCE	
				\$ AGGREGATE	\$ AGGREGATE	
X	OWNERS' LANDLORDS AND TENANTS' LIABILITY	XO 1 73 35 08	July 25, 1978-1979	50,000 EACH OCCURRENCE	\$ 10,000. EACH OCCURRENCE	
	COMPLETED OPERATIONS AND PRODUCTS LIABILITY			\$ EACH OCCURRENCE	\$ EACH OCCURRENCE	
				\$ AGGREGATE	\$ AGGREGATE	
	COMPREHENSIVE AUTOMOBILE LIABILITY			\$ EACH PERSON	\$ EACH OCCURRENCE	
				\$ EACH OCCURRENCE	\$ EACH OCCURRENCE	
	OWNED AUTOS			\$ EACH PERSON	\$ EACH OCCURRENCE	
				\$ EACH OCCURRENCE	\$ EACH OCCURRENCE	
	HIRED AUTOS			\$ EACH PERSON	\$ EACH OCCURRENCE	
				\$ EACH OCCURRENCE	\$ EACH OCCURRENCE	
	OTHER NON-OWNED AUTOS			\$ EACH PERSON	\$ EACH OCCURRENCE	
				\$ EACH OCCURRENCE	\$ EACH OCCURRENCE	
	COMMERCIAL UMBRELLA LIABILITY			\$ _____ each occurrence, aggregate where applicable, in excess of Primary insurance recorded.		
OTHER						

DAVID ISON INSURANCE
84 N.E. LOOP 410, SUITE 382
SAN ANTONIO, TEXAS 78216
PHONE 349-2065

SA/DC/8-31-78

This Certificate is not valid unless countersigned by an authorized representative of the Company.

August 31, 1978

DATE

David Ison
David Ison
AUTHORIZED REPRESENTATIVE

DISTRIBUTION

AVIATION	
BUDGET & RESEARCH	1
BUILDING & ZONING	
CITY WATER BOARD	
CITIZEN ACTION & PUBLIC INFORMATION	
COMMERCIAL RECORDER	
CONVENTION BUREAU	
CONVENTION CENTER	1
ECONOMIC & EMPLOYMENT DEVELOPMENT	
EQUAL EMPLOYMENT OPPORTUNITY	
FINANCE DIRECTOR	1
ASSESSOR	
CONTROLLER	1
TREASURY DIVISION	
FINANCE - GRANT SECTION	
INTERNAL AUDIT	
PROPERTY RECORDS	
FIRE CHIEF	
HEALTH DIRECTOR	
HEMISFAIR PLAZA	
HUMAN RESOURCES	
LEGAL - CITY ATTORNEY	
LIBRARY DIRECTOR	
MARKET SQUARE	
MUNICIPAL COURTS	
PARKS & RECREATION DEPT.	
PERSONNEL DIRECTOR	1
PLANNING	
POLICE CHIEF	
PRESS ROOM	
PUBLIC WORKS DIRECTOR	
ENGINEERING DIVISION	
ENGINEERING - SEWERS	
RIGHT OF WAY & LAND ACQUISITION	
PURCHASING	
TRAFFIC & TRANSPORTATION	

REPEALING ORD. NO. 36070

ITEM NO. 600

MEETING OF THE CITY COUNCIL DATE: JUL 24 1980

MOTION BY: Canavan SECONDED BY: Wing

ORD. NO. 52524 ZONING CASE _____

RESOL. _____ PETITION _____

COUNCIL MEMBER	ROLL CALL	AYE	NAY
HENRY G. CISNEROS PLACE 1		<input checked="" type="checkbox"/>	<input type="checkbox"/>
JOE WEBB PLACE 2		<input type="checkbox"/>	<input checked="" type="checkbox"/>
HELEN DUTMER PLACE 3		<input type="checkbox"/>	<input checked="" type="checkbox"/>
FRANK D. WING PLACE 4		<input type="checkbox"/>	<input checked="" type="checkbox"/>
BERNARDO EURESTE PLACE 5		<input checked="" type="checkbox"/>	<input type="checkbox"/>
BOB THOMPSON PLACE 6		<input checked="" type="checkbox"/>	<input type="checkbox"/>
JOE ALDERETE, JR. PLACE 7		<input type="checkbox"/>	<input checked="" type="checkbox"/>
GENE CANAVAN PLACE 8		<input type="checkbox"/>	<input checked="" type="checkbox"/>
VAN ARCHER PLACE 9		<input type="checkbox"/>	<input checked="" type="checkbox"/>
JOHN STEEN PLACE 10		<input type="checkbox"/>	<input checked="" type="checkbox"/>
LILA COCKRELL PLACE 11 (MAYOR)		<input type="checkbox"/>	<input checked="" type="checkbox"/>

PUBLISH!
80-38

