

AN ORDINANCE 2013-06-20-0428

ACCEPTING THE BID FROM AMERICAN EUROCOPTER CORPORATION TO PROVIDE THE SAN ANTONIO POLICE DEPARTMENT WITH SINGLE ENGINE TURBINE HELICOPTERS FOR A TOTAL COST OF \$5,177,999.00, FUNDED THROUGH A TAX-EXEMPT LEASE PURCHASE AGREEMENT, OR OTHER FINANCIAL OBLIGATIONS CONTINGENT ON THE EXECUTION OF A LEASE PROGRAM SCHEDULE OR OTHER ISSUANCE APPROVED BY SUBSEQUENT ORDINANCE, WITH THE BALANCE OF \$751,631.00 FUNDED FROM THE GENERAL FUND CONTINGENT UPON SUBSEQUENT FY14 BUDGET APPROVAL.

* * * * *

WHEREAS, bids were submitted to provide the City of San Antonio Police Department with two single engine turbine helicopters; and

WHEREAS, the bid submitted by Capital Rotorcraft failed to meet the City's specifications and/or requirements; and

WHEREAS, American Eurocopter Corporation was the low responsive bidder for a cost of \$5,177,999.00; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The low, responsive bid from American Eurocopter Corporation to provide the City of San Antonio Police Department with two single engine turbine helicopters for a cost of \$5,177,999.00 is hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. Acceptance of this bid is further contingent upon the execution of a lease purchase agreement or other financial obligations, and passage of the fiscal year 2014 budget. The bid tabulation sheet and bid are attached hereto and incorporated herein for all purposes as Exhibit I. Exhibit I and this Ordinance constitute the full and final agreement between the City and American Eurocopter Corporation, and the terms and conditions of City's bid specifications shall govern, save and except for Section 4.2.16.

SECTION 2. It has been found and declared that the low bid from Capital Rotorcraft failed to meet the City's specifications and/or requirements.

SECTION 3. Expenses not to exceed \$4,426,368.00 associated with this ordinance will be available in Fund Number 29089011, 2014 Equipment Acquisition, contingent upon the execution of a purchase lease agreement. Principal and interest payments will be charged to Cost Center 1704050001 and General Ledgers 5404010 and 5404020, respectively.

SECTION 4. Funding in the amount of \$751,631.00 for this ordinance is contingent upon City Council approval of Fiscal Year 2014 budget for Fund Number 11001000, Cost Center 1704050001 and General Ledger 5201040.

SECTION 5. Payment not to exceed the budgeted amount is authorized to American Eurocopter Corporation and should be encumbered with a purchase order.

SECTION 6. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

SECTION 7. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage hereof.

PASSED AND APPROVED this 20th day of June, 2013.

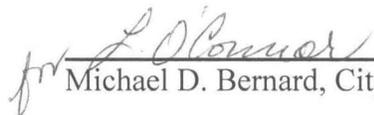

M A Y O R
Julián Castro

ATTEST:

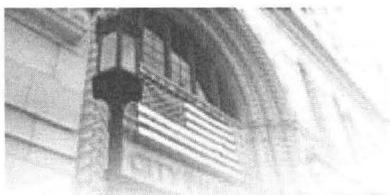
APPROVED AS TO FORM:



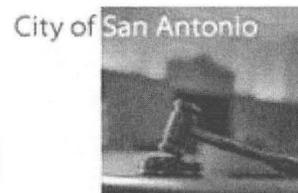
Leticia M. Vacek, City Clerk



Michael D. Bernard, City Attorney



Request for
**COUNCIL
ACTION**



Agenda Voting Results - 7

Name:	5, 6, 7, 8, 9, 11, 12, 13, 14, 15, 16, 17, 18, 20A, 20B, 21A, 21B, 22A, 22B, 25, 26, 27, 28A, 28B, 30, 31, 32, 33, 34B, 36, 37, 38, 39, 40, 41, 42, 44, 46A, 46B, 47A, 47B, 48B, 49A, 49B, 49C						
Date:	06/20/2013						
Time:	11:16:24 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance accepting the bid from American Eurocopter Corporation to provide the San Antonio Police Department with Single Engine Turbine Helicopters for a total cost of \$5,177,999.00, funded through a Tax-Exempt Lease Purchase Agreement, or other financial obligations contingent on the execution of a lease program schedule or other issuance approved by subsequent Ordinance, and the balance of \$751,631.00 will be funded from the General Fund contingent upon subsequent FY14 budget approval. [Ben Gorzell, Chief Financial Officer; Troy Elliott , Director, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Diego Bernal	District 1		x				x
Ivy R. Taylor	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x			x	
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x				
Elisa Chan	District 9		x				
Carlton Soules	District 10		x				

City of San Antonio Bid Tabulation

EXHIBIT I

Opened: April 10, 2013				
For: Single Engine Turbine Helicopters		American Eurocopter Corporation	Capital Rotorcraft	MD Helicopters, Inc.
6100002747		2701 N. Forum Drive	6012 Aviation Dr.	14245 E. Lexington St.
CE		Grand Prairie, TX 75052	Pflugerville, TX 78660	Mesa, AZ 85215
		972-641-5275		
Item	Description	Quantity	NAS	
1	Single Engine Turbine Helicopter	2		
	Price Per Each		\$2,589,000.00	\$2,030,840.00
	Price Total		\$5,177,999.00	\$4,061,680.00
A	Make & Model Offered:		American Eurocopter EC120B	Enstrom 480B
B	Prompt Payment Discount:		Net 30	Net 30
C	Anticipated Modifications:		None	None
D	Estimated Cost of Anticipated Modifications:		\$0.00	\$0.00
E	Anticipated Airworthiness Directives:		None	None
F	Estimated Cost of Compliance with Anticipated Airworthiness Directives:		\$0.00	\$0.00
G	Estimated Empty Weight:		2,191 lbs.	2,050 lbs.
H	Estimated Internal & External Useful Loads:		1,590 lbs. internal; 1,771 lbs. external	950 lbs. internal; 950 lbs. external
				MD 500E 1,995 lbs.
2	2000 Model Sikorsky S333 Helicopters, Serial No. 0028	1		
	Trade-In Price		\$117,500.00	No Bid
	Purchase Price		No Bid	No Bid
3	2000 Model Sikorsky S333 Helicopters, Serial No. 0029	1		
	Trade-In Price		\$117,500.00	No Bid
	Purchase Price		No Bid	No Bid
Total Award			\$5,177,999.00	

NAS - Capital Rotorcraft LLC - did not meet the minimum weight capacity, turbine engine rate, engine intake, rotobrake, tail rotor, avionics, airframe equipment, and training specifications.



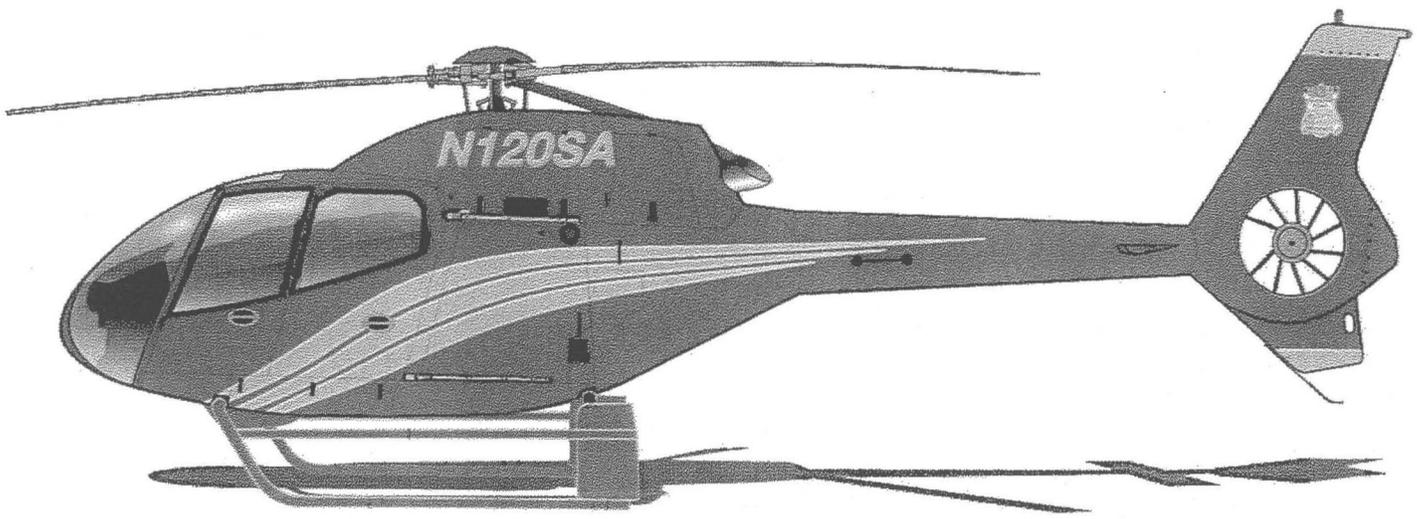
**AMERICAN
EUROCOPTER**
AN EADS NORTH AMERICA COMPANY

City of San Antonio
Invitation for Bid: Solicitation N° 6100002747
Single Engine Turbine Helicopters for
City of San Antonio Police Department
Due: April 10, 2013



ORIGINAL

The American Eurocopter EC120B Helicopter in Service with...



City of San Antonio Police Department



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Invitation for Bid: Solicitation N° 6100002747
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City of San Antonio
Invitation for Bid: Solicitation N° 6100002747
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Due: April 10, 2013



Transmittal Letter

Ms. Charisma Esparza
City of San Antonio
Purchasing and General Services Department
City Clerk's Office
100 Military Plaza
2nd Floor, City Hall
San Antonio, TX 78205

April 10, 2013

Dear Ms. Esparza,

On behalf of American Eurocopter Corporation (AEC), I am pleased to present our response to the City of San Antonio for your Invitation for Bid (IFB), Solicitation #6100002747 for two single-engine turbine-powered helicopters. We appreciate the opportunity to participate in the City of San Antonio's IFB Process, and we look forward to working with you on this project. As you probably already know, American Eurocopter is already a proud partner with the City of San Antonio, since the San Antonio Police Department is currently operating an AS350B3 helicopter for Law Enforcement, search & rescue and firefighting missions.

The **American Eurocopter EC120B** is the most advanced light single engine helicopter available on the market today. Since its introduction in 1998, the EC120B has set the standard for modern technology and safety. Modern technologies include extensive use of composite materials for strength and light weight, the glass panel Vehicle and Engine Multifunction Display (VEMD) which reduces pilot workload by minimizing the number of flight instruments, and the enclosed Fenestron® tail rotor system which increases safety on the ground while significantly reducing the helicopter's noise signature. With safety features including energy-attenuating crew and passenger seats, crash-resistant fuel system, and hydraulically-boosted flight controls, the EC120B keeps flight crews and passengers safe while performing critical Law Enforcement missions.

American Eurocopter products have become the Law Enforcement helicopters-of-choice, with 56% of all Law Enforcement new helicopter deliveries over the past 10 years. Additionally, more EC120B helicopters have been delivered to U.S. Law Enforcement agencies than **any light single-engine turbine helicopter in the past 10 years**. Law Enforcement operators have embraced the EC120B helicopter due to its ability to conduct a wide variety of Law Enforcement patrol missions while keeping operating and maintenance costs low. The ease of maintenance and low maintenance requirements keep the EC120B mission-ready, which maximizes availability to support officers on the ground.

In addition to the EC120B's proven record, American Eurocopter also prides itself on providing exemplary customer support. Our continued investments in technical services, spare parts inventory, and training are some examples. Our recently expanded our services to include two flight training simulators at our Grand Prairie, Texas, facility. Our newest flight simulator allows us to offer our Inadvertent Instrument Meteorological Conditions course which has set the standard for teaching helicopter pilots how to avoid flying into dangerous weather conditions and how to recover if they do. Our multi-million dollar investment in additional training capability truly demonstrates our dedication to support our customers—specifically those in the Law Enforcement community.



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We look forward to working with the City of San Antonio as you move forward with your helicopter acquisition process. Our helicopters are selected more often than any competitors to provide safe, reliable service to Law Enforcement agencies nationwide. We truly believe that the City of San Antonio will benefit from the proven success of our aircraft as you look to meet the current and future needs of the City of San Antonio Police Department.

Sincerely,

A handwritten signature in cursive script that reads "Lisa A. Frayre".

Lisa A. Frayre
Contract Specialist-Bids & Risk Analyst
American Eurocopter Corporation
Phone: (972) 641-5275
Fax: (972) 641-3761



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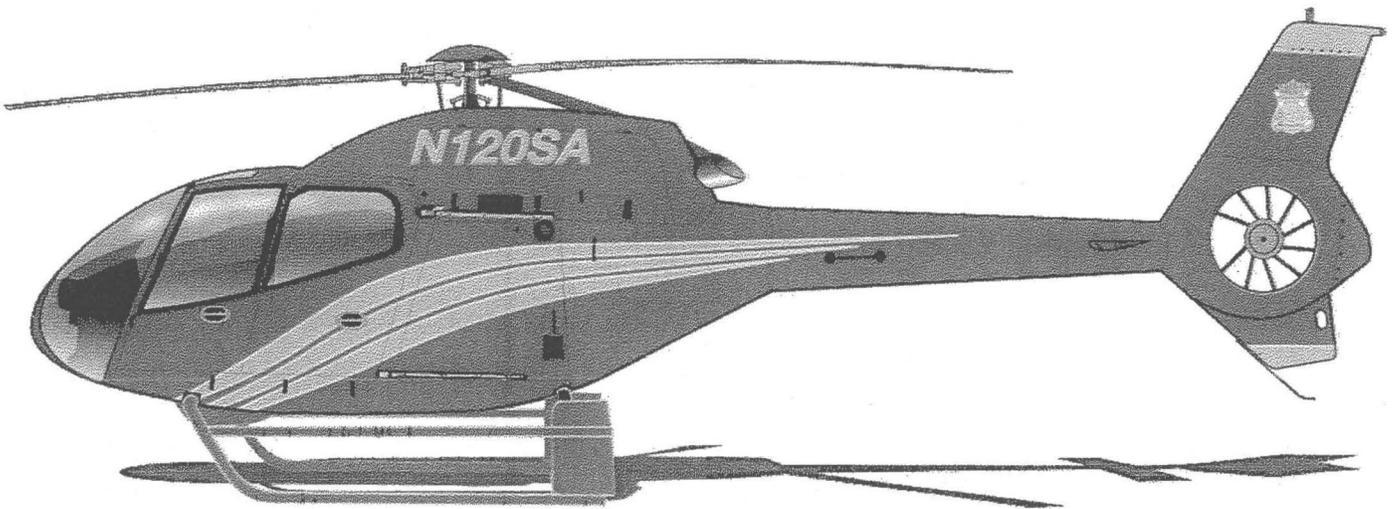
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Section A – Response to Proposal Requirements





AMERICAN
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AN EADS NORTH AMERICA COMPANY

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Invitation for Bid - Solicitation N°: 6100002747



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CITY OF SAN ANTONIO
PURCHASING AND GENERAL SERVICES DEPARTMENT

FORMAL INVITATION FOR BID ("IFB") NO.: 6100002747

SINGLE ENGINE TURBINE HELICOPTERS

Date Issued: MARCH 21, 2013

**BIDS MUST BE RECEIVED NO LATER THAN:
 2:00 PM APRIL 10, 2013**

Bids may be submitted by any of the following means:

- Electronic submission through the Portal
- Hard copy in person or by mail

Address for hard copy responses:

Physical Address:
 City Clerk's Office
 100 Military Plaza
 2nd Floor, City Hall
 San Antonio, Texas 78205

Mailing Address:
 City Clerk's Office
 P.O. Box 839966
 San Antonio, Texas 78283-3966

For Hard Copy Submissions, Mark Envelope
 "SINGLE ENGINE TURBINE HELICOPTERS"

Bid Due Date: 2:00 p.m., APRIL 10, 2013

Bid No.: 6100002747

Bidder's Name and Address

Bid Bond: NO Performance Bond: NO Payment Bond: NO Other: NO

See Supplemental Terms & Conditions for information on these requirements.

Affirmative Procurement Initiative: NO DBE / ACDBE Requirements: NO

See Instructions for Bidders and Attachments sections for more information on these requirements.

Pre-Submittal Conference * YES

* If YES, the Pre-Submittal conference will be held on MARCH 26, 2013 at 1:00 P.M. at PURCHASING DEPARTMENT CONFERENCE ROOM, 111 SOLEDAD, SUITE 1100, SAN ANTONIO, TX 78205

Staff Contact Person: STEPHANIE CRIOLLO, PROCUREMENT SPECIALIST II, P.O. Box 839966, San Antonio, TX 78283-3966.

Email: STEPHANIE.CRIOLLO@SANANTONIO.GOV

SBEDA Contact Information: , 210-207-3900,

Understood.



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Understood.



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003 – Instructions for Bidders



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003 - INSTRUCTIONS FOR BIDDERS

Submission of Bids.

Submission of Hard Copy Bids. Submit one original bid, signed in ink, and two copies of the bid enclosed in a sealed envelope addressed to the City Clerk at the address and by the due date provided on the Cover Page. The name and address of Bidder, the date and hour of the bid opening, bid number and title of the bid solicitation shall be marked on the outside of the envelope(s). All times stated herein are Central Time. Any bid or modification received after the time and date stated on the Cover Page shall be rejected.

Submission of Electronic Bids. Submit one bid electronically by the due date provided on the Cover Page. All times stated herein are Central Time. Any bid or modification received after the time and date stated on the Cover Page shall be rejected. All forms in this solicitation which require a signature must have a signature affixed thereto, either by manually signing the document, prior to scanning it and uploading it with your submission, or affixing it electronically.

Bids sent to City by facsimile or email shall be rejected.

Modified Bids. Bids may be modified provided such modifications are received prior to the time and date set for submission of bids, and submitted in the same manner as original bids. For hard copy bids, provide a cover letter with the bid, indicating it is a modified bid and that the Original bid is being withdrawn. For electronic bids, a modified bid will automatically replace a prior bid submission. See below for information on submitting Alternate Bids.

City shall not be responsible for lost or misdirected bids or modifications.

Bidders must sign the Signature Page on hard copy bids and return the IFB document to City. For electronic bids, Bidder's electronic submission, with accompanying affirmations, constitutes a binding signature for all purposes.

Bidders are cautioned that they are responsible for the security of their log on ID and password, since unauthorized use could result in Bidder's being held liable for the submission.

Certified Vendor Registration Form. If Bidder has not completed City's Certified Vendor Registration (CVR) Form, Bidder is required to do so prior to the due date for submission of bids. The CVR form may be accessed at <http://www.sanantonio.gov/purchasing/>. Bidders must identify the correct name of the entity that will be providing the goods and/or services under the contract. No nicknames, abbreviations (unless part of the legal title), shortened or short-hand names will be accepted in place of the full, true and correct legal name of the entity.

Alternate Bids. Alternate bids may be allowed at the sole discretion of City.

Hard Copy Alternate Bids. Alternate bids must be submitted in separate sealed envelopes in the same manner as submission of other bids. Alternate bids must be marked consecutively on the envelope as Alternate Bid No. 1, 2, etc. Failure to submit alternate bids in separate envelopes may result in rejection of a bid.

Electronic Alternate Bids Submitted Through the Portal. All alternate bids are recorded with original bids when submitted electronically.

Catalog Pricing. (This section applies to bids using catalog pricing.)

The bid will be based on manufacturer's latest dated price list(s). Said price list(s) must denote the manufacturer, latest effective date and price schedule.

Bidders shall be responsible for providing one copy of the manufacturer's catalog for each manufacturer for which a bid is submitted. Bidder shall provide said catalog at the time of submission of its bid. Manufacturers' catalogs may be submitted in any of the following formats: paper copy or CD ROM for bids submitted on paper, or PDF file for bids submitted electronically.

Bidders may submit price lists other than the manufacturer's price list. Said price list(s) must denote the company name, effective date and price schedule. These price lists are subject to approval of City Purchasing & General Services Department.

Understood.



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Specified items identified herein, if any, are for overall bid evaluation and represent the commonly and most used items. Net prices entered for those specified items must reflect the actual price derived from quoted price list less all discounts offered.

Restrictions on Communication.

Bidders are prohibited from communicating with: 1) elected City officials and their staff regarding the IFB or bids from the time the IFB has been released until the contract is posted as a City Council agenda item; and 2) City employees from the time the IFB has been released until the contract is awarded. These restrictions extend to "thank you" letters, phone calls, emails and any contact that results in the direct or indirect discussion of the IFB and/or bid submitted by Bidder. Violation of this provision by Bidder and/or its agent may lead to disqualification of Bidder's bid from consideration.

Exceptions to the restrictions on communication with City employees include:

Bidders may ask verbal questions concerning this IFB at the Pre-Submittal Conference.

Bidders may submit written questions, or objections to specifications, concerning this IFB to the Staff Contact Person listed on the Cover Page on or before 7 calendar days prior to the date bids are due. Questions received after the stated deadline will not be answered. Questions submitted and City's responses will be posted with this solicitation. All questions shall be sent by e-mail or through the portal.

Bidders may provide responses to questions asked of them by the Staff Contact Person after bids are received and opened. The Staff Contact Person may request clarification to assist in evaluating Bidder's response. The information provided is not intended to change the bid response in any fashion. Such additional information must be provided within two business days from City's request.

Bidders and/or their agents are encouraged to contact the Small Business Office of the International and Economic Development Department for assistance or clarification with issues specifically related to the City's Small Business Economic Development Advocacy (SBEDA) Program policy and/or completion of the SBEDA form(s), if any. The point of contact is identified on the Cover Page. Contacting the Small Business Office regarding this IFB after the bid due date is not permitted. If this solicitation contains Affirmative Procurement Initiatives, it will be noted on the Cover Page.

If this solicitation contains DBE/ACDBE requirements, bidders and/or their agents may contact the Aviation Department's DBE/ACDBE Liaison Officer for assistance or clarification with issues specifically related to the DBE/ACDBE policy and/or completion of the required form(s). Point of contact is Ms. Lisa Brice, who may be reached via telephone at (210) 207-3505 or through e-mail at lisa.brice@sanantonio.gov. Bidders and/or their agents may contact Ms. Brice at any time prior to the due date for submission of bids. Contacting her or her office regarding this IFB after the bid due date is not permitted. If this solicitation contains DBE/ACDBE requirements, it will be noted on the Cover Page.

Pre-Submittal Conference.

If a Pre-Submittal Conference is scheduled, it will be held at the time and place noted on the Cover Page. Bidders are encouraged to prepare and submit their questions in writing in advance of the Pre-Submittal Conference in order to expedite the proceedings. City's responses to questions received prior to the conference may be distributed at the Pre-Submittal Conference and posted with this solicitation. Attendance at the Pre-Submittal Conference is optional, but highly encouraged.

This meeting place is accessible to disabled persons. Call the Staff Contact Person for information on the location of the wheelchair accessible entrance, or to request an interpreter for the deaf. Interpreters for the deaf must be requested at least 48 hours prior to the meeting. For other assistance, call (210) 207-7245 Voice/TTY.

Any oral response given at the Pre-Submittal Conference that is not confirmed in writing and posted with this solicitation shall not be official or binding on the City.

Understood.

Changes to IFB.



Changes to this IFB made prior to bid opening shall be made directly to the original IFB. Changes are captured by creating a replacement version each time the IFB is changed. It is Bidder's responsibility to check for new versions until the bid due date. City will assume that all bids received are based on the final version of the IFB as it exists on the day bids are due.

No oral statement of any person shall modify or otherwise change or affect the terms, conditions or specifications stated in the IFB.

Preparation of Bids.

All information required by the IFB must be furnished or the bid may be deemed non-responsive and rejected. Any ambiguity in the bid as a result of omission, error, unintelligible or illegible wording shall be construed in the favor of City.

Correct Legal Name. If Bidder is found to have incorrectly or incompletely stated the name of the entity that will provide goods and/or services, the bid may be rejected.

Line Item Bids. Any bid that is considered for award by each unit or line item, must include a price for each unit or line item for which Bidder wishes to be considered. All bids are awarded on the basis of low line item, low total line items, or in any other combination that serves the best interest of City, unless City designates this solicitation as an "all or none" bid in the Supplemental Terms & Conditions.

All or None Bids. Any bid that is considered for award on an "all or none" basis must include a price for all units or line items. In an "All or None" bid, a unit price left blank shall result in the bid being deemed nonresponsive and disqualified from consideration. An "All or None" bid is one in which City will award the entire contract to one bidder only.

Delivery Dates. Proposed delivery dates must be shown in the bid form where required and shall include weekends and holidays, unless specified otherwise in this IFB. Proposed delivery times must be specific. Phrases such as "as required", "as soon as possible" or "prompt" may result in disqualification of the bid. Special delivery instructions, if any, may be found in the Specifications / Scope of Services section of this document, or in the Purchase Order.

Tax Exemption. The City of San Antonio is exempt from payment of federal taxes, and State of Texas limited sales excise and use taxes. Bidders must not include such taxes in bid prices. An exemption certificate will be signed by City where applicable upon request by Bidder after contract award.

Description of Supplies.

Any brand names, catalog or manufacturer's reference used in describing an item is merely descriptive, and not restrictive, unless otherwise noted, and is used only to indicate quality and capability desired.

Bids submitted for comparable items must clearly identify the proposed product, model, and type, as applicable, and shall include manufacturer specification sheet(s) for each proposed item with bid response. Product specifications shall be the most current available and be sufficiently detailed and descriptive so as to permit City to determine the item's suitability and compliance with bid specifications. City shall be the sole judge of equality and suitability of comparable items.

Pro-rata adjustments to packaging and pricing may be allowed at the sole discretion of City.

Samples, Demonstrations and Pre-award Testing. If requested by City, Bidder shall provide product samples, demonstrations, and/or testing of items bid to ensure compliance with specifications prior to award of the contract. Samples, demonstrations and/or testing must be provided within 7 calendar days of City's request. Failure to comply with City's request may result in rejection of a bid. All samples (including return thereof), demonstrations, and/or testing shall be at Bidder's expense. Samples will be returned upon written request. Requests for return of samples must be made in writing at the time the samples are provided. Otherwise, samples will become property of City at no cost to City. Samples that are consumed or destroyed during demonstrations or testing will not be returned.

Understood.

Estimated Quantities for Annual Contracts.

Designation as an "annual" contract is found in the contract's title on the Cover Page of this document. The quantities stated are estimates only and are in no way binding upon City. Estimated quantities are used for the



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purpose of evaluation. City may increase or decrease quantities as needed. Where a contract is awarded on a unit price basis, payment shall be based on the actual quantities supplied.

Bidders shall thoroughly examine the drawings, specifications, schedule(s), instructions and all other contract documents.

Bidders shall make all investigations necessary to thoroughly inform themselves regarding plant and facilities for delivery of material and equipment, or conditions and sites/locations for providing goods and services as required by this IFB. No plea of ignorance by Bidder will be accepted as a basis for varying the requirements of City or the compensation to Bidder.

Confidential or Proprietary Information. All bids become the property of the City upon receipt and will not be returned. Any information deemed to be confidential by Bidder should be clearly noted; however, City cannot guarantee that it will not be compelled to disclose all or part of any public record under the Texas Public Information Act, since information deemed to be confidential by Bidder may not be considered confidential under Texas law, or pursuant to a Court order. Note that pursuant to state law, bids are opened publicly and read aloud. In addition, bids are tabulated and posted to the City's website, so shall not be considered proprietary or confidential.

Interlocal Participation.

City may engage in cooperative purchasing with other governmental entities or governmental cooperatives ("Entity" or "Entities") to enhance City's purchasing power. At City's sole discretion and option, City may inform other Entities that they may acquire items listed in this IFB. If this contract will be subject to cooperative purchasing, such fact will be indicated in the Supplemental Terms and Conditions portion of this IFB. Such acquisition(s) shall be at the prices stated in the bid, and shall be subject to Bidder's acceptance. Entities desiring to acquire items listed in this IFB shall be listed on a rider attached hereto, if known at the time of issuance of the IFB. City may issue subsequent riders after contract award setting forth additional Entities desiring to utilize this bid.

Bidder must sign and submit the rider, if attached to this IFB, with its bid, indicating whether Bidder wishes to allow other Entities to use its bid. Bidder shall sign and return any subsequently issued riders within ten calendar days of receipt. Bidder's decision on whether to allow other Entities to use the bid shall not be a factor in awarding this IFB.

Costs of Bidding. Bidder shall bear any and all costs that are associated with the preparation of the Bid, attendance at the Pre-Submittal Conference, if any, or during any phase of the selection process.

Rejection of Bids.

City may reject any and all bids, in whole or in part, cancel the IFB and reissue the solicitation. City may reject a bid if:

Bidder misstates or conceals any material fact in the bid; or

The bid does not strictly conform to law or the requirements of the solicitation;

The bid is conditional; or

Any other reason that would lead City to believe that the bid is non-responsive or Bidder is not responsible.

City, in its sole discretion, may also waive any minor informalities or irregularities in any bid, such as failure to submit sufficient bid copies, failure to submit literature or similar attachments, or business affiliation information.

Variances and Exceptions to Bid Terms. In order to comply with State law, bidders must submit bids on the same material terms and conditions. Bids that contain material variances or exceptions to the terms and conditions, including additional terms and conditions, will be rejected.

Changes to Bid Form. Bids must be submitted on the forms furnished. Bids that change the format or content of City's IFB will be rejected.

Withdrawal of Bids. Bids may be withdrawn prior to the time set for the bid opening. Written notice of withdrawal shall be provided to the City Clerk for bids submitted in hard copy. Bids submitted electronically may be withdrawn electronically.

Understood.



City of San Antonio
Invitation for Bid: Solicitation N° 6100002747
Single Engine Turbine Helicopters for
City of San Antonio Police Department
Due: April 10, 2013



Bid Opening. Bids will be opened publicly and read aloud at 2:30 on the day the bids are due. Bid openings are held at Purchasing & General Services, Riverview Tower, 11th Floor, 111 Soledad, Suite 1100, San Antonio, Texas 78205.

Evaluation and Award of Contract.

Per Section §252.043 of the Texas Local Government Code, the contract will be awarded to the lowest responsible bidder. The Purchasing Division evaluates bids for responsiveness and the responsibility of the bidder, and makes a recommendation to the City Council. The City Council makes the final determination regarding award.

City reserves the right to make an award on the basis of low line item, low total line items, or in any other combination that serves the best interest of City, unless City designates this solicitation as an "all or none" bid in the Supplemental Terms & Conditions.

A written award of acceptance (manifested by a City Ordinance) and Purchase Order furnished to Bidder results in a binding contract without further action by either party. Vendor must have the Purchase Order before making any delivery.

City reserves the right to utilize historical usage data as a basis for evaluation of bids when future usages are unable to be determined.

Breaking of tie bids shall be in accordance with the Texas Local Government Code §271.901.

City reserves the right to delete items prior to the awarding of the contract, and purchase said items by other means.

Inspection of Facilities/Equipment.

Depending on the nature of the IFB, Bidders' facilities and equipment may be a determining factor in making the bid award. All bidders may be subject to inspection of their facilities and equipment.

Prospective bidders must prove beyond any doubt to City Purchasing Administrator that they are qualified and capable of performing the contract's requirements.

Prompt Payment Discount.

Provided Bidder meets the requirements stated herein, City shall take Bidder's offered prompt payment discount into consideration. The evaluation will not be based on the discount percentage alone, but rather the net price as determined by applying the discount to the bid price, either per line item or total bid amount. However, City reserves the right to reject a discount if the percentage is too low to be of value to City, all things considered. City may also reject a discount if the percentage is so high as to create an overly large disparity between the price City would pay if it is able to take advantage of the discount and the price City would pay if it were unable to pay within the discount period. City may always reject the discount and pay within the 30 day period, at City's sole option.

City will not consider discounts that provide fewer than 10 days to pay in order to receive the discount.

For example, payment terms of 2% 5, Net 30 will NOT be considered in bid evaluations or in the payment of invoices. However, payment terms of 2% 10, Net 30 will result in a two percent reduction in the bid price during bid evaluation, and City will take the 2% discount if the invoice is paid within the 10 day time period.

Tabulations. The Purchasing Division will post preliminary tabulations within 7 days of the advertised bid opening. The information on these tabulations will be posted for informational purposes only, and will be posted as read during the bid opening. This tabulation is not a notice of award of the contract. All bids are subject to review for completeness, accuracy and compliance with the terms set forth in the bid documents.

Understood.

Bid Protest Procedures.

Any bidder who is adversely affected in connection with the solicitation, evaluation, or proposed award of a contract may file a protest with the Director and appeal any adverse decision to the City Manager of the City of San Antonio. Bidder must deliver a written notice of protest to the Director within 7 calendar days of the posting of the intent to award. If Bidder does not file a written notice within this time, Bidder will have waived all rights to formally protest the



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AN EADS NORTH AMERICA COMPANY

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intent to award. It is Bidder's responsibility to check the City's website posting.

Debriefing. Debriefing of contract award is available upon request and after award of the Contract.

Prohibited Financial Interest. The Charter of the City of San Antonio and its Ethics Code prohibit a City officer or employee, as those terms are defined in the Ethics Code, from having a financial interest in any contract with City or any City agency such as City-owned utilities. An officer or employee has a "prohibited financial interest" in a contract with City or in the sale to City of land materials, supplies or service, if any of the following individual(s) or entities is a party to the contract or sale: the City officer or employee; his parent, child or spouse; a business entity in which he or his parent, child or spouse owns ten (10) percent or more of the voting stock or shares of the business entity, or ten (10) percent or more of the fair market value of the business entity; or a business entity in which any individual or entity above listed is a subcontractor on a City contract, a partner or a parent or subsidiary business entity.

Conflict of Interest. Effective January 1, 2006, Chapter 176 of the Texas Local Government Code requires that persons, or their agents, who seek to contract for the sale or purchase of property, goods, or services with the City, shall file a completed conflict of interest questionnaire with the City Clerk not later than the 7th business day after the date that the person: (1) begins contract discussions or negotiations with the City; or (2) submits to the City an application, response to a request for proposals or bids, correspondence, or another writing related to a potential agreement with the City. The conflict of interest questionnaire form is available from the Texas Ethics Commission at www.ethics.state.tx.us. Completed conflict of interest questionnaires may be mailed or delivered by hand to the Office of the City Clerk. If mailing a completed conflict of interest questionnaire, mail to: Office of the City Clerk, P.O. Box 839966, San Antonio, TX 78283-3966. If delivering a completed conflict of interest questionnaire, deliver to: Office of the City Clerk, City Hall, 2nd floor, 100 Military Plaza, San Antonio, TX 78205." Bidder should consult its own legal advisor with questions regarding the statute or form. Do not include this form with your sealed bid. The Purchasing Division will not deliver the form to the City Clerk for you.

Understood.



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004 – Specifications / Scope of Services



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004 - SPECIFICATIONS / SCOPE OF SERVICES

4.1 BACKGROUND:

The City of San Antonio is soliciting bids to purchase 2 single engine turbine helicopters in accordance with the specifications listed herein. Helicopters are for the use of the San Antonio Police Department ("SAPD") and will be operated in urban environments providing air support to uniformed, field and covert police units. *Understood.*

4.2 GENERAL REQUIREMENTS:

- 4.2.1 Equipment shall be a brand new, manufacturer's latest design, standard production model and shall have been manufactured within the last 6 months. All components shall be installed new and unused, unless provided specifically by the City. The helicopters are to be serviced in accordance with manufacturer's recommended pre-delivery checklist and ready for operation upon delivery and shall include all manufacturer's standard equipment unless otherwise specified or replaced herein. *Compliant. However, airframe availability is subject to change, and actual airframe allocations will be determined at time of order by the City.*
- 4.2.2 Vendor shall provide all upgrades that are available at the time of delivery at no additional charge. *Understood.*
- 4.2.3 Prices quoted are FOB Destination, San Antonio Police Department Hangar at 1110 99th Street, San Antonio, Texas, either via an acceptance flight and return flight to San Antonio, Stinson Airport, by two San Antonio Police Department Helicopter Detail members or freight truck as determined by the San Antonio Police Helicopter Detail. *Understood.*
- 4.2.4 Delivery - All deliveries will be coordinated with San Antonio Police Department Helicopter Detail Supervisor. *Understood.*
- 4.2.5 Delivery must occur after January 1, 2014, but no later than January 31, 2014. City will not take early delivery. *Understood.*
- 4.2.6 Nothing in the following specifications shall be construed to restrict the bidding. The City desires competitive bidding. Where any brand or model is specified in this invitation an "or equal" will be considered. However, it will be the responsibility of the bidder offering another brand to prove its equality. The model numbers contained in this bid are for descriptive purposes only and are intended to reflect a level of quality and a capability desired. They are not intended to limit competition and vendors are encouraged to submit bids on comparable models that possess the same quality and capability specified. *Understood.*
- 4.2.7 A pre-bid conference will be conducted at 1:00 P.M., Tuesday, March 26, 2013. Location will be at the Purchasing Department Hill Country Conference Room, 111 Soledad, Suite 1100 San Antonio, Texas 78205. DIAL IN INFORMATION: 877-226-9790, ACCESS CODE: 4511640. *Understood.*
- 4.2.8 For questions regarding bidding procedures, contact Stephanie Criollo at stephanie.criollo@sanantonio.gov. *Understood.*
- 4.2.9 Quantity: Two new, current year model, American Eurocopter EC120 or the MD Helicopter 500E of the type currently in production at the time of bid award. *Understood. American Eurocopter is offering two (2) EC120B helicopters for this procurement.*
- 4.2.10 Modifications. The model helicopter offered for purchase must incorporate all modifications currently in effect for current production of that model at the time of bid response. Any anticipated modifications must be listed on the bid response along with estimated costs to accomplish the modification. The price for the helicopter shall include all anticipated modifications. *Compliant. There are no anticipated modifications at this time.*
- 4.2.11 Certification. The helicopter must have a standard airworthiness certificate issued by the Federal Aviation Administration (FAA) at the time of Vendor's bid response. All installed equipment and accessories must have FAA approval, and have no negative impact on the standard airworthiness certificate. All equipment and accessories specified must be installed to meet SAPD's mission specifications and shall be FAA approved by an Supplemental Type Certificate ("STC"), or under an FAA "337" field approval. *Compliant.*
- 4.2.12 Airworthiness Directives. Helicopters must meet all current airworthiness directives at the time of delivery. Any anticipated airworthiness directives must be listed on the bid response, along with estimated costs associated



with their compliance. *Compliant. There are no anticipated Airworthiness Directives for the Eurocopter EC120B or the engine at this time.*

- 4.2.13 **Paint.** All exterior painted airframe parts shall be covered with high quality polyurethane paint in a minimum three color paint scheme of the customer's choosing. *Compliant.*
- 4.2.14 **Empty Weight and Useful Load (Internal and External).** All bid responses shall include the helicopter's estimated empty weight and the estimated internal and external useful loads based on the installation of all equipment as specified herein. Helicopter will have a minimum of 1480 lbs of useful load.
Compliant. The estimated empty weight of a basic EC120B is 2,191 lbs with a useful load of 1,590 lbs (internal) and 1,777 lbs (external). The internal useful load is higher than the MD500E in basic aircraft configuration.
- 4.2.15 **Basic Aircraft.** Any equipment, capabilities, or provisions provided on a basic equipped aircraft of the make and model offered by the bidder shall be incorporated on the aircraft offered for purchase without regard to whether or not the equipment, provision or capability is specified herein. *Compliant.*
- 4.2.16 **Warranty.** The helicopter and all optional equipment manufactured by the helicopter manufacturer shall be covered by the following warranty until the unit reaches 1,000 flying hours or 24 months, whichever occurs first, after acceptance. The warranty period shall commence on the date and time the San Antonio Police Department accepts the completed aircraft. The acceptance shall be in writing, dated and signed by the SAPD Helicopter Detail Supervisor or Traffic Captain, and shall identify the helicopter being accepted. The warranty shall cover labor, transportation, materials, parts and equipment, including repair or replacement for defective parts or faulty installation. *Compliant. Please see Section C – Products & Service Offering for American Eurocopter's Standard Terms & Conditions. In addition to our standard warranty, A) American Eurocopter Corporation agrees to reimburse labor, capped at 100 hours at \$85/hr per aircraft. This only includes unscheduled warranty events. AEC may request reasonable backup documentation as necessary. B) Warranty repairs by SAPD, per the paragraph referenced above, shall be limited to the labor rate cap and shall not include other reimbursement other than warranty parts replacement. Warranty parts will be returned by SAPD to AEC for replacement per AEC standard warranty procedures and conditions. Third party warranty repair reimbursement claims are not included and are void. C) Reimbursement for shipping charges related to warranty claims is subject to review.*
- 4.2.17 **Progress Inspections.** The City reserves the right to conduct 2 scheduled plant inspections by three members of the San Antonio Police Helicopter Detail to inspect the aircraft. The first inspection will occur when the units reach 1/3 of completion. The second inspection will occur when the units reach 2/3 of completion. These inspections will consist of one day trips, unless problems dictate longer visits. All travel expenses will be paid by Vendor. Transportation shall be by air if the location will be greater than 150 miles from San Antonio. *Understood. 1) Travel Expense Rates are based on 2013 GSA Rates. 2) Expenses reimbursed are not to exceed the values listed in Section B. 3) Customer is responsible for any additional inspection trip travel expenses that exceeds reimbursement values listed in Section B. Please see Section B – Configuration for actual values.*

4.3 PRODUCT SPECIFICATIONS PER HELICOPTER:

All equipment and accessories shall be FAA certified and approved for flight.

4.3.1 AIRFRAME

Single engine turbine helicopter; Minimum of 3 rotor blades and 4 seats with all standard equipment included. *Compliant.*

4.3.2 POWERPLANT, SYSTEMS, and INSTRUMENTS

- 4.3.2.1 Turbine Engine Rated at 450 SHP or Greater *Compliant. The EC120B has a turbine engine rated at 504 SHP for take-off.*
- 4.3.2.2 Crash Resistant Fuel Tank *Compliant.*
- 4.3.2.3 Fuel Shut-Off Valve *Compliant.*
- 4.3.2.4 Engine Wash Kit *Compliant.*
- 4.3.2.5 External Fuel Filter (*If Available) *Not Available.*
- 4.3.2.6 External Oil Filter with By-Pass (*If Available) *Not Available.*
- 4.3.2.7 Engine Inlet Anti-Ice System *Not required—the advanced design of the Turbomeca Arius 2F engine eliminates the need for engine inlet anti-ice.*
- 4.3.2.8 150 AMP Starter/Generator *Compliant.*
- 4.3.2.9 Running Time Hobbs Meter (Fight Hobbs Meter) *Compliant.*



- 4.3.2.10 Landing Gear Contact Switch Hobbs Meter (Maintenance Hobbs Meter) *Compliant.*
- 4.3.2.11 Engine Oil Temperature Indicator *Compliant. This is displayed on the Vehicle and Engine Multifunction Display (VEMD).*
- 4.3.2.12 Turbine Outlet Temperature Indicator *Compliant. This is displayed on the VEMD.*
- 4.3.2.13 Engine Oil Pressure Indicator *Compliant. This is displayed on the VEMD.*
- 4.3.2.14 N1 Tachometer *Compliant. This is displayed on the VEMD.*
- 4.3.2.15 Dual Engine/Rotor Tachometer *Compliant.*
- 4.3.2.16 Fuel Quantity Indicator *Compliant. This is displayed on the VEMD.*
- 4.3.2.17 Engine Torque Meter *Compliant. This is displayed on the VEMD.*
- 4.3.2.18 FDC AeroFilter Engine Intake Air Filter or Equivalent (*If Available) *Compliant.*
- 4.3.2.19 NVG Compatible Instrument Panel *Compliant.*
- 4.3.2.20 Fixed Provisions for Track and Balancing (*If Available) *Compliant.*
- 4.3.2.21 Rotorbrake *Compliant.*
- 4.3.2.22 DC Amp Meter *Compliant. This is displayed on the VEMD.*
- 4.3.2.23 Four Bladed Tail Rotor or Fenestron Tail Rotor System *Compliant. The EC120B is equipped with a 10-bladed, enclosed Fenestron Tail Rotor System. The Fenestron is an advanced Eurocopter technology which reduces external noise while providing significant tail rotor authority for the pilot, making the EC120B the quietest turbine engine helicopter in its class.*
- 4.3.2.24 High Visibility Painted M/R Blades *Compliant.*

NOTE REGARDING COCKPIT INSTRUMENTATION: The EC120B Instrument panel features the VEMD, as described above. The VEMD is a two-screen display which provides information on a wide variety of engine and airframe parameters. A feature of the VEMD is the First Limit Indicator (FLI), which tells the pilot when he/she is approaching a limiting factor of aircraft performance. The FLI significantly increases flight safety due to the fact that it reduces pilot workload, allowing the pilot to focus on the mission at hand. Additionally, the VEMD in the EC120B displays the same parameters as the VEMD in the San Antonio Police AS350B3 helicopter. Commonality in displays also increases flight safety in the aircraft fleet while minimizing the confusion normally encountered when flying more than one model of helicopter.

* If Available means if there is an FAA authorized modification via STC or other FAA approved application.

4.3.3 AVIONICS

- 4.3.3.1 Annunciator Warning Panel *Compliant.*
- 4.3.3.2 Dual Window Altimeter *Compliant.*
- 4.3.3.3 Magnetic Compass *Compliant.*
- 4.3.3.4 Altitude Encoder 8800T Shadin *Compliant.*
- 4.3.3.5 ELT 406AF-H Kannad *Compliant.*
- 4.3.3.6 Transponder GTX330 Garmin *Compliant.*
- 4.3.3.7 Attitude Gyro H321EGM Thales *Compliant.*
- 4.3.3.8 VSI *Compliant.*
- 4.3.3.9 Digital OAT Gauge *Compliant. This is displayed on the VEMD.*
- 4.3.3.10 Airspeed Indicator *Compliant.*
- 4.3.3.11 Horizontal Situation Indicator KI525A Honeywell *Compliant.*
- 4.3.3.12 Compass System KCS55A Honeywell *Compliant.*
- 4.3.3.13 NAV/Com/GPS Garmin GTN 635 *Compliant.*
- 4.3.3.14 VHF-2 w/ Cyclic Freq Control, King 196 Honeywell *Compliant.*
- 4.3.3.15 NAT AMS-42 w/AA90-IKC Install Kit with Side Tone on all Positions *Compliant.*
- 4.3.3.16 NAT Sidetone Amplifier AA34-300 *Compliant.*
- 4.3.3.17 Flush Mounted Avionics Plug for Pilot, Co-Pilot *Compliant.*
- 4.3.3.18 Map Case *Compliant.*
- 4.3.3.19 Two Pin Female Accessory Plug – Compatible with Chadwick 8500 *Compliant.*
- 4.3.3.20 Master Avionics Switch *Compliant.*
- 4.3.3.21 Twenty-eight 14VDC Converter KGS UC28-14 *Compliant.*
- 4.3.3.22 Co-Pilot Footswitch L-2-S Linemaster *Compliant.*
- 4.3.3.23 Chronometer 811B-24 Davtron *Compliant.*
- 4.3.3.24 Two FM VHF Antennas CI 177-13 Comant *Compliant.*
- 4.3.3.25 800 mhz Antenna CI-285 Comant *Compliant.*
- 4.3.3.26 RA-4000 Radar Altimeter with RAD 40 Indicator *Compliant.*

4.3.4 AIRFRAME EQUIPMENT



- 4.3.4.1 Energy Attenuating Seats Pilot and Co-Pilot with Premium Cloth Covered Seats with High Density Foam Cushions *Compliant. The EC120B is equipped with 20G energy-attenuating seats for the pilot and co-pilot, as well as energy-attenuating seats for the three (3) rear seat passengers, providing the highest level of safety possible for crew and passengers. No other light single engine turbine helicopter offers energy-attenuating seats for all occupants.*
- 4.3.4.2 Four-Point Harness Restraint for Pilot and Co-Pilot *Compliant.*
- 4.3.4.3 Three-Point Harness for Rear Passenger Seats *Compliant.*
- 4.3.4.4 Cabin Heater/Demister *Compliant.*
- 4.3.4.5 High Skid Gear *Compliant.*
- 4.3.4.6 Dual Controls, Fixed Provisions, Removable Co-Pilot Controls Pilot-In-Command To Be Determined by SAPD Upon Award *Compliant.*
- 4.3.4.7 Ground Power Receptacles *Compliant.*
- 4.3.4.8 Three Color Exterior in SAPD Paint Scheme TBD *Compliant.*
- 4.3.4.9 Interior – Blue Cloth Fabric Seats *Compliant.*
- 4.3.4.10 Heavy Duty Gray Vinyl Flooring *Compliant.*
- 4.3.4.11 Ground Handling Wheels Dual Type *Compliant.*
- 4.3.4.12 Cabin Air Conditioning System *Compliant.*
- 4.3.4.13 Multi-Function Cyclic (Functions to be Coordinated with City Representative) *Compliant.*
- 4.3.4.14 Wire Strike Protection System – Removable and Fixed Provisions *Compliant.*
- 4.3.4.15 Adjustable Anti-Torque Pedals *Compliant.*
- 4.3.4.16 If not Hydraulic M/R, Electric or Hydraulic Cyclic Two Axis Trim *Compliant. The EC120B is equipped with hydraulically-boosted flight controls for the main rotor, which reduces the pilot's workload and increases flight safety. Hydraulic controls eliminate the need for two-axis trim.*
- 4.3.4.17 Fuselage Jack/Lift Fittings *Compliant.*
- 4.3.4.18 Tie Down/Inlet Cover Kit *Compliant.*
- 4.3.4.19 External APU Plug *Compliant.*
- 4.3.4.20 Pilot and Co-Pilot Map Lights *Compliant.*
- 4.3.4.21 External Fuel Grounding Point Plug *Compliant.*
- 4.3.4.22 L.E.D. Strobe/Navigation Lights *Compliant.*
- 4.3.4.23 Circuit Breaker Protection *Compliant.*
- 4.3.4.24 Essential/Non-Essential Bus *Compliant.*
- 4.3.4.25 Adjustable Ventilation System *Compliant.*
- 4.3.4.26 Clear Cabin Sliding Door Windows *Compliant.*
- 4.3.4.27 Safety Kit to include the following: Dry Chemical Fire Extinguisher, First Aid Kit *Compliant.*
- 4.3.4.28 Pulse Light System – Precise Flight System 3060S *Compliant.*
- 4.3.4.29 Tech-Tool Cabin Comfort Windows (*If Available) *Not required. The EC120B does not require cabin comfort windows, since the cabin area and volume of the EC120B provides flight crew members and passengers substantial room shoulder and arm room, as compared with other models in the same class.*
- 4.3.4.30 Pneumatic Door Openers (*If Available) *Compliant.*
- 4.3.4.31 Slanted Center Console and all required Avionics Panels and Compartments *Compliant.*

* If Available means if there is a FAA authorized modification via STC or other FAA approved application.

4.3.5 MISSION EQUIPMENT

- 4.3.5.1 FAA Certified Mount and Installation of MetaMap Airborne Moving Map System and SAPD Customized Design and Preparation Configuration to include a MDB12-11AT MetaMap 12" min 1500 nits with Touch screen and NVG Compatible, MRC30-128 Ruggedized Computer with Intel Core i7, 128 RAM, Garmin GPS, ARK9215H Avalex Keyboard, with all needed wiring, connections, licensing and required software with a 2yr warranty. *Compliant.*
- 4.3.5.2 FAA Certified Mount and Installation of Wescam 12DS650 or other Airborne Camera System if changed by SAPD, Location TBD by SAPD-CFE *Compliant. The airborne camera system will be mounted on the co-pilot (left) side nose of the aircraft. American Eurocopter agrees to install an airborne camera system that is currently certified on the EC120B that will not require an additional STC (Supplement Type Certificate) project.*
- 4.3.5.3 FAA Certified Mount and Installation of Spectrolab SX-5 Search Light and SLASS System Location TBD by SAPD-CFE *Compliant. The Spectrolab SX-5 will be mounted below the aft section of the fuselage.*
- 4.3.5.4 FAA Certified Mount and Installation of MetaMap MDB12-11AT Monitor to view video from Wescam 12DS650 and Moving Map *Compliant.*
- 4.3.5.5 FAA Certified Mount and Installation of SAPD Supplied Police Radio *Compliant.*
- 4.3.5.6 Pilot Operating Manuals *Compliant.*
- 4.3.5.7 Aircraft Maintenance Instruction Manuals *Compliant.*



- 4.3.5.8 Engine Operating and Maintenance Manuals and CD-ROMs *Compliant.*
- 4.3.5.9 Illustrated Parts Catalogs and CD-ROMs *Compliant.*
- 4.3.5.10 Aircraft Maintenance Test Flight Manuals *Compliant.*
- 4.3.5.11 Three Person Progress Inspections *Compliant.*
- 4.3.5.12 Minimum 24 Month or 1000 Hour Airframe, Avionics, Drive-Train, Accessory Warranty or Standard Manufacturer Warranty, whichever is greater *Compliant. Warranty on equipment installed by American Eurocopter will be as provided by the Original Equipment Manufacturer (OEM) of the specific items of equipment.*
- 4.3.5.13 Minimum 24 Month, 1000 Engine Warranty or Standard Manufacturer Warranty, whichever is greater *Compliant. The engine warranty for the Arris 2F Turbo-Shaft Engine is provided by the engine manufacturer. Turbomeca's standard warranty includes three (3) years or 2,500 hours, whichever occurs first. Turbomeca will also be providing all parts and consumables required for periodic inspections during the warranty period (list to be supplied upon bid award), thus reducing engine operating cost during warranty period. Additionally, Turbomeca will offer the use of any special tooling required (tool rental) during the first three years after delivery for both scheduled or unscheduled maintenance at no cost for a period of three days after receipt of the tooling at their facility.*

**CFE (Customer Furnished Equipment) – All equipment listed as CFE requires that part numbers must be identical to part numbers listed on applicable STC's. All CFE items must be provided to the vendor No Later Than October 1, 2013 with proper documentation (FAA Form 8130-3) and traceability.*

4.4 TRAINING PER AIRCRAFT -

- 4.4.1 Standard Pilot transition flight training courses to occur 3-months prior to delivery or immediately after delivery of helicopters for 20 students, designed to familiarize rated helicopter pilot with the operation of the helicopter. The five day course will introduce the pilots to all the associated company publications as well as a detailed explanation of all the aircraft systems and daily/preflight/post flight inspection procedures. The course will consist of the minimum of 20-hours of ground school and exam demonstrating the basic knowledge of the aircraft. The flight operations will consist of a minimum of 3-hours of flight time to include normal operations and emergency procedure, heavy weight performance, emergency procedure auto-rotations to the ground. All flight training will be conducted in the manufacturer's aircraft. All associated training costs shall be included in the helicopter price. *Compliant.*
- 4.4.2 Instructor Pilot flight training courses for 3 students. The ground school will consist of the instructor pilots given an instructor handbook for the specific aircraft certification designed for instruction in training pilots for the specific aircraft. The 3-day course will allow the instructor pilots to show their proficiency in the knowledge of the aircraft, its emergency procedures and be flight proficient from the instructor's seat. The course will consist of the minimum of 10-hours of ground school and exam demonstrating the knowledge of flight instruction in the aircraft. The flight operations will consist of a minimum of 3-hours of flight time. All flight training will be conducted in the manufacturer aircraft. *Clarification. Course duration is four (4) days with one (1) day of ground school and three (3) flight hours.*
- 4.4.3 Mechanics airframe maintenance training courses for 4 students, to include the aircraft's power plant, occurring at one time. *Compliant.*
- 4.4.4 Recurrency flight training courses for 20 students to be conducted 12-months after delivery of helicopters with the minimum of 3 hours of flight training, including emergency procedures of full auto rotations to the ground and applicable ground school at the manufacturer's location, and in the manufacturer's aircraft. *Compliant.*
- 4.4.5 Recurrency flight training courses for 20 students to be conducted 24-months after delivery of helicopters with the minimum of 3 hours of flight training, including emergency procedures of full auto rotations to the ground and applicable ground school at the manufacturer's location and in the manufacturer's aircraft. *Compliant.*
- 4.4.6 For all courses, all lodging, per diem and transportation will be paid by Vendor. Transportation shall be by air. Per diem rates will be those set by the General Services Administration for the destination location. Hotel accommodations must be certified fire safe. *Compliant. 1.) Travel Expense Rates are based on 2013 GSA Rates PLUS estimated applicable taxes for hotel. 2.) Expenses reimbursed are not to exceed the values listed in Section B. 3.) Customer is responsible for any additional training and/or travel expenses related to training if the number of courses scheduled exceeds the specified numbers of groups with the minimum number of students. Please see Section B – Configuration for actual values of training courses and related travel expenses.*



NOTE REGARDING FLIGHT TRAINING: The EC120B features aircraft systems that are very similar to the current San Antonio Police AS350B3 helicopter. The similarity in aircraft systems means that many of the pilot's flight procedures are also very similar—this is especially true regarding hydraulics failure procedures. The similarity in aircraft systems and flight procedures increases flight safety in the aircraft fleet while minimizing the confusion normally encountered when flying more than one model of helicopter.

4.5 TRADE-IN HELICOPTERS

- 4.5.1 City seeks offers for the purchase of two of its current helicopters (the "Trade-in Equipment"). Interested buyers should inspect the Trade-in Equipment prior to making an offer for purchase. Inspections may be arranged by contacting Stephanie Criollo at the email address provided on the Cover Page of this IFB. *Understood.*
- 4.5.2 The helicopters offered for trade-in or outright purchase are:

2000 Model Sikorsky S333 Helicopters, serial number 0028 and 0029. *Understood.*
- 4.5.3 City reserves the right to retain any trade-in unit and accept equipment offered by the dealer based on price quotations for the new equipment only, without consideration for trade-in values offered, or to use a combination of quoted new equipment price less trade-in offers, whichever is most advantageous to the City. Bids for outright purchase of trade-in equipment will be considered. *Understood.*
- 4.5.4 A successful bidder for outright purchase of trade-in units will be required to provide a performance bond, cashier's check or certified check in the amount of 100% of the total trade-ins awarded to the bidder. This will be required within 10 days of notification. Bond, cashier's check or certified check will not be returned until all trade-in units have been accepted and paid for by the successful bidder. *Understood.*
- 4.5.5 Trade-in units will become available only as new units included in this bid have been in service for a minimum of 8 workdays. In no circumstances shall Trade-in Equipment be removed if to do so would leave City without fully operational replacement Equipment. Buyer of Trade-in Equipment shall be required to remove Trade-in Equipment at Buyer's own expense. Trade-in units will be operational, but turned over to the successful bidder in an "as is" condition. *Understood.*
- 4.5.6 **EQUIPMENT IS BEING SOLD AS-IS WITHOUT WARRANTY OF ANY KIND AND CITY EXPRESSLY DISCLAIMS ALL IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. NO ORAL OR WRITTEN INFORMATION OR ADVICE GIVEN BY THE CITY OR ITS EMPLOYEES SHALL CREATE A WARRANTY OR IN ANY WAY INCREASE THE SCOPE OF CITY'S OBLIGATIONS HEREUNDER, AND BIDDER MAY NOT RELY ON ANY SUCH INFORMATION OR ADVICE.** *Understood.*
- 4.5.7 In the event a trade-in unit becomes damaged by accident or neglect, the City reserves the right to retain the trade in or perform necessary repairs. Bidders will be required to pick up trade-in units within 7 days of notification of their availability. Buyer shall coordinate the removal with City. *Understood.*

4.6 DEMONSTRATIONS

The City may request, from selected vendors, a demonstration of proposed equipment. The City is under no obligation to demo all products proposed by vendors. If a demonstration is required, the Procurement Specialist listed on the Cover Page will contact the vendor to schedule the product demonstration. This request will be considered an integral part of the bid process. Failure to comply may result in the bid being deemed non-responsive, and therefore, not considered for award. Upon request, the vendor shall have a minimum of 5 working days to provide and deliver the equipment to a location specified by City for the demonstration. The vendor shall make the equipment available for a minimum of 5 working days at City's location, but not to exceed 10 working days. If a demonstration is requested, Vendor must supply City with a certificate of insurance listing City as an additional insured, with the types and amounts of coverage as shown in the Supplemental Terms and Conditions section of this IFB. The certificate must be supplied prior to the demonstration. *Understood.*

4.7 EVALUATION

In the event that a demonstration is required, the equipment will be evaluated to determine if the unit meets the minimum bid specifications. *Understood.*



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4.8 SOURCE OF FUNDS

The City intends to fund this purchase through a separate municipal lease-purchase agreement. Therefore this contract will be subject to and contingent upon execution of a municipal lease-purchase agreement between City and a third party.
Understood.



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005 – Supplemental Terms & Conditions



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005 - SUPPLEMENTAL TERMS & CONDITIONS

Original Contract Term.

This contract shall begin upon the effective date of the ordinance awarding the contract, or date specified in the award letter if this contract does not exceed \$50,000. This contract shall terminate upon completion of all work described herein or delivery of all goods ordered, as applicable. *Understood.*

INSURANCE

A) Prior to the commencement of any work under this Agreement, Vendor shall furnish copies of all required endorsements and completed Certificate(s) of Insurance to the City's Police Department, which shall be clearly labeled "SAPD Helicopter Purchase" in the Description of Operations block of the Certificate. The Certificate(s) shall be completed by an agent and signed by a person authorized by that insurer to bind coverage on its behalf. The City will not accept a Memorandum of Insurance or Binder as proof of insurance. The certificate(s) must have the agent's signature and phone number, and be mailed, with copies of all applicable endorsements, directly from the insurer's authorized representative to the City. The City shall have no duty to pay or perform under this Agreement until such certificate and endorsements have been received and approved by the City's Police Department. No officer or employee, other than the City's Risk Manager, shall have authority to waive this requirement. *Compliant.*

B) The City reserves the right to review the insurance requirements of this Article during the effective period of this Agreement and any extension or renewal hereof and to modify insurance coverages and their limits when deemed necessary and prudent by City's Risk Manager based upon changes in statutory law, court decisions, or circumstances surrounding this Agreement. In no instance will City allow modification whereby City may incur increased risk. *Understood.*

C) A Vendor's financial integrity is of interest to the City; therefore, subject to Vendor's right to maintain reasonable deductibles in such amounts as are approved by the City, Vendor shall obtain and maintain in full force and effect for the duration of this Agreement, and any extension hereof, at Vendor's sole expense, insurance coverage written on an occurrence basis, unless otherwise indicated, by companies authorized to do business in the State of Texas and with an A.M Best's rating of no less than A- (VII), in the following types and for an amount not less than the amount listed below:

TYPE	AMOUNTS
1. Workers' Compensation 2. Employers' Liability	Statutory \$500,000/\$500,000/\$500,000
3. Broad form Commercial General Liability Insurance to include coverage for the following: a. Premises/Operations b. Independent Contractors c. Products/Completed Operations d. Personal Injury e. Contractual Liability f. Damage to property rented by you	For Bodily Injury and Property Damage of \$1,000,000 per occurrence; \$2,000,000 General Aggregate, or its equivalent in Umbrella or Excess Liability Coverage \$100,000
4. Aircraft Liability	For Bodily Injury and Property Damage of \$1,000,000 per occurrence; \$2,000,000 General Aggregate, or its equivalent in Umbrella or Excess Liability Coverage

Understood.

D) Vendor agrees to require, by written contract, that all subcontractors providing goods or services hereunder obtain the same insurance coverages required of Vendor herein, and provide a certificate of insurance and endorsement that names the Vendor and the CITY as additional insureds. Respondent shall provide the CITY with said certificate and endorsement prior to the commencement of any work by the subcontractor. This provision may be modified by City's Risk Manager, without subsequent City Council approval, when deemed necessary and prudent, based upon changes in statutory law,



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court decisions, or circumstances surrounding this agreement. Such modification may be enacted by letter signed by City's Risk Manager, which shall become a part of the contract for all purposes. *Compliant.*

E) As they apply to the limits required by the City, the City shall be entitled, upon request and without expense, to receive copies of the policies, declaration page, and all endorsements thereto and may require the deletion, revision, or modification of particular policy terms, conditions, limitations, or exclusions (except where policy provisions are established by law or regulation binding upon either of the parties hereto or the underwriter of any such policies). Vendor shall be required to comply with any such requests and shall submit a copy of the replacement certificate of insurance to City at the address provided below within 10 days of the requested change. Vendor shall pay any costs incurred resulting from said changes. *Understood.*

City of San Antonio
Attn: Police Department
P.O. Box 839966
San Antonio, Texas 78283-3966

F) Vendor agrees that with respect to the above required insurance, all insurance policies are to contain or be endorsed to contain the following provisions:

Name the City, its officers, officials, employees, volunteers, and elected representatives as additional insureds by endorsement, as respects operations and activities of, or on behalf of, the named insured performed under contract with the City, with the exception of the workers' compensation and professional liability policies;

Provide for an endorsement that the "other insurance" clause shall not apply to the City of San Antonio where the City is an additional insured shown on the policy;

Workers' compensation, employers' liability, general liability and aircraft liability policies will provide a waiver of subrogation in favor of the City.

Provide advance written notice directly to City of any suspension, cancellation, non-renewal or material change in coverage, and not less than ten (10) calendar days advance notice for nonpayment of premium.

Compliant.

G) Within five (5) calendar days of a suspension, cancellation or non-renewal of coverage, Vendor shall provide a replacement Certificate of Insurance and applicable endorsements to City. City shall have the option to suspend Vendor's performance should there be a lapse in coverage at any time during this contract. Failure to provide and to maintain the required insurance shall constitute a material breach of this Agreement. *Understood.*

H) In addition to any other remedies the City may have upon Vendor's failure to provide and maintain any insurance or policy endorsements to the extent and within the time herein required, the City shall have the right to order Vendor to stop work hereunder, and/or withhold any payment(s) which become due to Vendor hereunder until Vendor demonstrates compliance with the requirements hereof. *Understood.*

I) Nothing herein contained shall be construed as limiting in any way the extent to which Vendor may be held responsible for payments of damages to persons or property resulting from Vendor's or its subcontractors' performance of the work covered under this Agreement. *Understood.*

J) It is agreed that Vendor's insurance shall be deemed primary and non-contributory with respect to any insurance or self insurance carried by the City of San Antonio for liability arising out of operations under this Agreement. *Understood.*

K) It is understood and agreed that the insurance required is in addition to and separate from any other obligation contained in this Agreement and that no claim or action by or on behalf of the City shall be limited to insurance coverage provided. *Understood.*

L) Vendor and any Subcontractors are responsible for all damage to their own equipment and/or property. *Understood.*

Incorporation of Attachments.



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Each of the attachments listed below is an essential part of this contract, which governs the rights and duties of the parties, incorporated herein by reference, and shall be interpreted in the order of priority as appears below, with this document taking priority over all attachments:

Attachment A -- PRICE SCHEDULE

Understood.



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006 – General Terms & Conditions



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006 - GENERAL TERMS & CONDITIONS

Electronic Bid Equals Original. If Vendor is submitting an electronic bid, City and Vendor each agree that this transaction may be conducted by electronic means, as authorized by Chapter 322, Texas Business & Commerce Code, known as the Electronic Transactions Act. *Understood.*

Delivery of Goods/Services.

Destination Contract. Vendor shall deliver all goods and materials F.O.B., City of San Antonio's designated facility, inside delivery, freight prepaid, to the address provided in this IFB or, if different, in the Purchase Order. Vendor shall bear the risk of loss until delivery. Freight charges will be paid only when expedited delivery is requested and approved in writing by the City. Vendor shall be responsible for furnishing necessary personnel or equipment and/or making necessary arrangements to off load at City of San Antonio facility, unless otherwise noted herein. *Understood.*

Failure to Deliver. When delivery is not met as provided for in the contract, City may make the purchase on the open market, with any cost in excess of the contract price paid by Vendor, in addition to any other direct, indirect, consequential or incidental damages incurred by City as a result thereof. In addition, Vendor may be removed from the City's list of eligible bidders. *Understood.*

Purchase Orders. Each time a City department wishes to place an order against this contract, it will issue Vendor a purchase order. Vendor must have the purchase order before making any delivery. *Understood.*

Acceptance by City. City shall have a reasonable time (but not less than 30 days) after receipt to inspect the goods and services tendered by Vendor. City at its option may reject all or any portion of such goods or services which do not, in City's sole discretion, comply in every respect with all terms and conditions of the contract. City may elect to reject the entire goods and services tendered even if only a portion thereof is nonconforming. If City elects to accept nonconforming goods and services, City, in addition to its other remedies, shall be entitled to deduct a reasonable amount from the price thereof to compensate City for the nonconformity. Any acceptance by City, even if non-conditional, shall not be deemed a waiver or settlement of any defect in such goods and services. *Understood.*

Testing. After award of contract, City may, at its sole option, test the product delivered to ensure it meets specifications. Initial testing shall be at City's expense. However, if the product does not to meet specifications, Vendor shall reimburse City for the costs of testing. City may withhold the cost of testing from any amounts owed to Vendor under this or any other contract, or invoice Vendor for same. If invoiced, Vendor shall pay City within 30 calendar days of the invoice. *Understood.*

Warranty. A minimum of 90-days product guarantee or the manufacturer's standard commercial warranty, whichever is greater, shall apply to all products and/or services purchased under this IFB, unless otherwise specified in the Specifications/Scope of Services section of this IFB. This warranty shall provide for replacement of defective merchandise, parts, and labor, and shall include pick-up of the defective merchandise from City and delivery of the replacement(s) to the same location. The warranty shall be effective from the date of acceptance of the merchandise, or completion of the service, as applicable. *Understood.*

REJECTION OF DISCLAIMERS OF WARRANTIES & LIMITATIONS OF LIABILITY. ANY TERM OR CONDITION IN ANY DOCUMENT FURNISHED BY VENDOR, DISCLAIMING THE IMPLIED WARRANTY OF MERCHANTABILITY OR OF FITNESS FOR A PARTICULAR PURPOSE, OR ATTEMPTING TO LIMIT VENDOR'S LIABILITY SHALL BE OF NO FORCE OR EFFECT, AND SHALL BE STRICKEN FROM THE CONTRACT DOCUMENTS AS IF NEVER CONTAINED THEREIN.

Invoicing and Payment.

Address for Invoices. All original invoices must be sent to: City of San Antonio, Attn: Accounts Payable, P.O. Box 839976, San Antonio, Texas 78283-3976. *Understood.*

Information Required On Invoice.

All invoices must be in a form and content approved by the City. City may require modification of invoices if necessary in order to satisfy City that all billing is proper and pursuant to the terms of the contract. Invoices are required to show each City Purchase Order Number. Invoices must be legible. Items billed on invoices must be specific as to applicable



stock, manufacturer, catalog or part number (if any). All invoices must show unit prices for each item being billed, the quantity of items being billed and the total for each item, as well as the total for all items on the invoice. If prices are based on list prices basis, then the list prices, the percentage discount or percentage surcharge, net unit prices, extensions and net total prices must be shown. Prompt payment discounts offered shall be shown separately on the invoice. *Understood.*

Payment by City.

In accordance with the Texas Prompt Payment Act, City shall have not less than 30 days to pay for goods or services. Time for payment, including payment under discount terms, will be computed from the later of: (1) the date City receives conforming goods under the contract; (2) the date performance of the service under the contract is completed; or (3) the date City receives a correct and valid invoice for the goods or services. Payment is deemed to be made on the date of mailing of the check. Payment is made in US dollars only.

This provision shall not apply where there is a bona fide dispute between City and Vendor about the goods delivered or the service performed that causes the payment to be late, or where the invoice is not mailed to the address provided herein.

The payment amount due on invoices may not be manually altered by City personnel. Once disputed items are reconciled, Vendor must submit a corrected invoice or a credit memorandum for the disputed amount. City will not make partial payments on an invoice where there is a dispute.

Understood.

NECESSITY OF TIMELY INVOICE / WAIVER OF PAYMENT. NOTWITHSTANDING THE FORGOING, THE CITY CANNOT PAY FOR ANY GOODS OR SERVICES WITHOUT AN INVOICE. VENDOR MUST INVOICE CITY NO LATER THAN 90 CALENDAR DAYS FROM THE DATE GOODS ARE DELIVERED OR SERVICES RENDERED. FAILURE TO SUBMIT AN INVOICE WITHIN SAID 90 DAYS SHALL NEGATE ANY LIABILITY ON THE PART OF CITY AND CONSTITUTE A **WAIVER** BY VENDOR OF ANY AND ALL RIGHT OR CLAIMS TO COLLECT MONEYS THAT VENDOR MAY RIGHTFULLY BE OTHERWISE ENTITLED TO FOR GOODS OR SERVICES PERFORMED.

The total price for all goods and/or services is shown on the Price Schedule. No additional fees or expenses of Vendor shall be charged by Vendor nor be payable by City. The parties hereby agree that all compensable expenses of Vendor are shown on the Price Schedule. If there is a discrepancy on the Price Schedule between the unit price for an item, and the extended price, the unit price shall govern.

Understood.

Change Orders. In order to comply with Texas law governing purchases made by municipalities, the following rules shall govern all change orders made under this contract.

Any change orders that become necessary during the term of this contract as a result of changes in plans, specifications, quantity of work to be performed, materials, equipment or supplies to be furnished may be approved by the Director, provided that such change orders:

- are made in writing, signed by the Director;
- do not involve an increase or decrease in contract price of more than \$25,000; and
- sufficient funds have already been allocated by City or are available to the Director to cover any increase in contract price.

Any other change will require approval of the City Council, City of San Antonio.

Changes that do not involve an increase in contract price may, however, be made by the Director.

No oral statement of any person shall modify or otherwise change, or affect the terms, conditions or specifications stated herein.

Understood.

Termination.



Termination-Breach. Should Vendor fail to fulfill in a timely and proper manner, as determined solely by the Director, its material obligations under this contract, or violate any of the material terms of this contract, City shall have the right to immediately terminate the contract in whole or in part. Notice of termination shall be provided in writing to Vendor, effective upon the date set forth in the notice. City may, in City's sole discretion, provide an opportunity for Vendor to cure the default. If City elects to offer an opportunity to cure, City shall provide notice to Vendor specifying the matters in default and the cure period. If Vendor fails to cure the default within the cure period, City shall have the right, without further notice, to terminate the contract in whole or in part. Such termination shall not relieve Vendor of any liability to the City for damages sustained by virtue of any breach by Vendor.

Termination-Notice. City may terminate this contract, in whole or in part, without cause. City shall be required to give Vendor notice ten days prior to the date of termination of the contract without cause.

Termination-Funding. City retains the right to terminate this contract at the expiration of each of City's budget periods. This contract is conditioned on a best efforts attempt by City to obtain and appropriate funds for payment of any debt due by City herein.

Termination by City may be effected by Director, without further action by the San Antonio City Council.

Understood.

Independent Contractor. Vendor covenants and agrees that it is an independent contractor and not an officer, agent, servant or employee of City. City shall not be liable for any claims which may be asserted by any third party occurring in connection with the services to be performed by Vendor under this contract and that Vendor has no authority to bind City. The doctrine of respondeat superior shall not apply as between City and Vendor. *Understood.*

INDEMNIFICATION.

VENDOR covenants and agrees to FULLY INDEMNIFY, DEFEND and HOLD HARMLESS, CITY and the elected officials, employees, officers, directors, volunteers and representatives of CITY, individually and collectively, from and against any and all costs, claims, liens, damages, losses, expenses, fees, fines, penalties, proceedings, actions, demands, causes of action, liability and suits of any kind and nature, including but not limited to, personal or bodily injury, death and property damage, made upon CITY directly or indirectly arising out of, resulting from or related to VENDOR'S activities under this Agreement, including any acts or omissions of VENDOR, any agent, officer, director, representative, employee, consultant or subcontractor of VENDOR, and their respective officers, agents employees, directors and representatives while in the exercise of the rights or performance of the duties under this Agreement. The indemnity provided for in this paragraph shall not apply to any liability resulting from the negligence of CITY, its officers or employees, in instances where such negligence causes personal injury, death, or property damage. IN THE EVENT VENDOR AND CITY ARE FOUND JOINTLY LIABLE BY A COURT OF COMPETENT JURISDICTION, LIABILITY SHALL BE APPORTIONED COMPARATIVELY IN ACCORDANCE WITH THE LAWS FOR THE STATE OF TEXAS, WITHOUT, HOWEVER, WAIVING ANY GOVERNMENTAL IMMUNITY AVAILABLE TO THE CITY UNDER TEXAS LAW AND WITHOUT WAIVING ANY DEFENSES OF THE PARTIES UNDER TEXAS LAW. In addition, Vendor agrees to indemnify, defend, and hold the City harmless from any claim involving patent infringement, trademarks, trade secrets, and copyrights on goods supplied.

The provisions of this INDEMNITY are solely for the benefit of the parties hereto and not intended to create or grant any rights, contractual or otherwise, to any other person or entity. VENDOR shall advise CITY in writing within 24 hours of any claim or demand against CITY or VENDOR known to VENDOR related to or arising out of VENDOR's activities under this AGREEMENT and shall see to the investigation and defense of such claim or demand at VENDOR's cost. CITY shall have the right, at its option and at its own expense, to participate in such defense without relieving VENDOR of any of its obligations under this paragraph.

Compliant.

Assignment. Except as otherwise stated herein, Vendor may not sell, assign, pledge, transfer or convey any interest in this contract, nor delegate the performance of any duties hereunder, by transfer, by subcontracting or any other means, without the consent of Director. As a condition of such consent, if such consent is granted, Vendor shall remain liable for completion of the services and provision of goods outlined in this contract in the event of default by the successor Vendor, assignee, transferee or subcontractor. Any attempt to transfer, pledge or otherwise assign this Contract without said written approval, shall be void ab initio and shall confer no rights upon any third person. *Understood.*



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Ownership of Documents. Pursuant to Texas Local Government Code Chapter 201, any and all Records produced by Vendor pursuant to the provisions of this contract are the exclusive property of City; and no such Record shall be the subject of any copyright or proprietary claim by Vendor. The term "Record" as used herein shall mean any document, paper, letter, book, map, photograph, sound or video recording, microfilm, magnetic tape, electronic medium, or other information recording medium, regardless of physical form or characteristic. Vendor understands and acknowledges that as the exclusive owner of any and all such Records, City has the right to use all such Records as City desires, without restriction. *Understood.*

Records Retention.

Vendor and its subcontractors, if any, shall properly, accurately and completely maintain all documents, papers, and records, and other evidence pertaining to the services rendered hereunder ("Documents"), and shall make such Documents available to the City at their respective offices, at all reasonable times and as often as City may deem necessary during the contract period, including any extension or renewal hereof, and the record retention period established herein, for purposes of audit, inspection, examination, and making excerpts or copies of same by City and any of its authorized representatives.

Vendor shall retain any and all Documents produced as a result of services provided hereunder for a period of four years ("Retention Period") from the date of termination of the contract. If, at the end of the Retention Period, there is litigation or other questions arising from, involving or concerning these Documents or the services provided hereunder, Vendor shall retain the records until the resolution of such litigation or other such questions. Vendor acknowledges and agrees that City shall have access to any and all such Documents at any and all times, as deemed necessary by City, during said Retention Period. City may, at its election, require Vendor to return the documents to City at Vendor's expense prior to or at the conclusion of the Retention Period. In such event, Vendor may retain a copy of the documents.

Vendor shall notify City, immediately, in the event Vendor receives any requests for information from a third party, which pertain to the Documents referenced herein. Vendor understands and agrees that City will process and handle all such requests.

Understood.

Severability. If any clause or provision of this contract is held invalid, illegal or unenforceable under present or future federal, state or local laws, including but not limited to the City Charter, City Code, or ordinances of the City of San Antonio, Texas, then and in that event it is the intention of the parties hereto that such invalidity, illegality or unenforceability shall not affect any other clause or provision hereof and that the remainder of this contract shall be construed as if such invalid, illegal or unenforceable clause or provision was never contained herein. It is also the intention of the parties hereto that in lieu of each clause or provision of this contract that is invalid, illegal, or unenforceable, there be added as a part of the contract a clause or provision as similar in terms to such invalid, illegal or unenforceable clause or provision as may be possible, legal, valid and enforceable. *Understood.*

Compliance with Law. Vendor shall provide and perform all services required under this Agreement in compliance with all applicable federal, state and local laws, rules and regulations. *Understood.*

Certifications. Vendor warrants and certifies that Vendor and any other person designated to provide services hereunder has the requisite training, license and/or certification to provide said services, and meets all competence standards promulgated by all other authoritative bodies, as applicable to the services provided herein. *Understood.*

Non-waiver of Performance. Unless otherwise specifically provided for in this Agreement, a waiver by either Party of a breach of any of the terms, conditions, covenants or guarantees of this Agreement shall not be construed or held to be a waiver of any succeeding or preceding breach of the same or any other term, condition, covenant or guarantee herein contained. Further, any failure of either Party to insist in any one or more cases upon the strict performance of any of the covenants of this Agreement, or to exercise any option herein contained, shall in no event be construed as a waiver or relinquishment for the future of such covenant or option. In fact, no waiver, change, modification or discharge by either party hereto of any provision of this Agreement shall be deemed to have been made or shall be effective unless expressed in writing and signed by the party to be charged. No act or omission by a Party shall in any manner impair or prejudice any right, power, privilege, or remedy available to that Party hereunder or by law or in equity, such rights, powers, privileges, or remedies to be always specifically preserved hereby. *Understood.*



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Venue. Venue of any court action brought directly or indirectly by reason of this contract shall be in Bexar County, Texas. This contract is made and is to be performed in Bexar County, Texas, and is governed by the laws of the State of Texas. *Understood.*

Non-discrimination. As a condition of entering into this agreement, Vendor represents and warrants that it will comply with City's Commercial Nondiscrimination Policy, as described under Section 11C.1 of the SBEDA Ordinance. As part of such compliance, Vendor shall not discriminate on the basis of race, color, religion, ancestry or national origin, sex, age, marital status, sexual orientation, or on the basis of disability or other unlawful forms of discrimination in the solicitation, selection, hiring or commercial treatment of subcontractors, vendors, suppliers, or commercial customers, nor shall Vendor retaliate against any person for reporting instances of such discrimination. Vendor shall provide equal opportunity for subcontractors, vendors and suppliers to participate in all of its public sector and private sector subcontracting and supply opportunities, provided that nothing contained in this clause shall prohibit or limit otherwise lawful efforts to remedy the effects of marketplace discrimination that have occurred or are occurring in the City's Relevant Marketplace. Vendor understands and agrees that a material violation of this clause shall be considered a material breach of this agreement and may result in termination of this agreement, disqualification of Vendor from participating in City contracts, or other sanctions. This clause is not enforceable by or for the benefit of, and creates no obligation to, any third party. Vendor shall include this nondiscrimination clause in all subcontracts for the performance of this contract. *Understood.*

Delinquent Taxes. In the event that Vendor is or subsequently becomes delinquent in the payment of taxes owed to the City of San Antonio, the City reserves the right to deduct any delinquent taxes from payments that the City may owe to the delinquent Vendor as a result of this contract. *Understood.*

Binding Contract. This contract shall be binding on and inure to the benefit of the parties hereto and their respective heirs, executors, administrators, legal representatives, and successors and assigns, except as otherwise expressly provided for herein. *Understood.*

Entire Agreement. This contract, including City's final electronically posted online version, together with its authorizing ordinance and its price schedule(s), attachments, purchase orders, and exhibits, if any, constitutes the final and entire agreement between the parties hereto and contains all of the terms and conditions agreed upon. No other agreements, oral or otherwise, regarding the subject matter of this contract shall be deemed to exist or to bind the parties hereto, unless same be in writing, dated subsequent to the date hereof, and be duly executed by the parties, in accordance with the Change Order provision herein. Parties agree that City's final electronically posted online version of this solicitation contains the agreed upon specifications, scope of services, and terms and conditions of this contract, and shall control in the event of a conflict with any printed version signed and submitted by Vendor. *Understood.*



City of San Antonio
Invitation for Bid: Solicitation N° 6100002747
Single Engine Turbine Helicopters for
City of San Antonio Police Department
Due: April 10, 2013



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AMERICAN
EUROCOPTER
AN EADS NORTH AMERICA COMPANY

City of San Antonio
Invitation for Bid: Solicitation N° 6100002747
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007 – Signature Page



City of San Antonio
Invitation for Bid: Solicitation N° 6100002747
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007 - SIGNATURE PAGE

By submitting a bid, whether electronically or by paper, Bidder represents that:

(s)he is authorized to bind Bidder to fully comply with the terms and conditions of City's Invitation for Bid for the prices stated therein;

(s)he has read the entire document, including the final version issued by City, and agreed to the terms therein;

Bidder is in good standing with the Texas State Comptroller's Office; and

to the best of his/her knowledge, all information is true and correct.

If submitting your bid by paper, complete the following and sign on the signature line below. Failure to sign and submit this Signature Page will result in rejection of your bid.

Bidder Information
 Please Print or Type

Vendor ID No. V1040701

Signer's Name Romain Trapp, Executive VP & CFO

Name of Business American Eurocopter Corporation

Street Address 2701 N. Forum Drive

City, State, Zip Code Grand Prairie, TX 75052

Email Address Lisa.frayre@eurocopterusa.com

Telephone No. 972/641-5275

Fax No. 972/641-3761

City's Solicitation No. 610000274

Signature of Person Authorized to Sign Bid



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008 – Standard Definitions



City of San Antonio
Invitation for Bid: Solicitation N° 6100002747
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008 - STANDARD DEFINITIONS

Whenever a term defined by the Uniform Commercial Code ("UCC"), as enacted by the State of Texas, is used in the Contract, the UCC definition shall control, unless otherwise defined in the Contract.

All-or-None Bid - an invitation to bid in which the City will award the entire contract to one bidder only.

Alternate Bid - two or more bids with substantive variations in the item or service offered from the same bidder in response to a solicitation.

Assignment - a transfer of claims, rights or interests in goods, services or property.

Bid - a complete, signed response to a solicitation. The term "bid" is synonymous with the term "offer".

Bid Opening - a public meeting during which bid responses are disclosed.

Bidder - a person, firm or entity that submits a bid in response to a solicitation. The bidder whose bid is accepted by City may also be referred to herein as Contractor, Vendor or Supplier.

Bid Bond or Bid Guarantee - security to ensure that Bidder (a) will not withdraw the bid within the period specified for acceptance, and (b) will furnish any required bonds or performance guarantees, and any necessary insurance within the time specified in the solicitation.

Change Order - a change to the plans or specifications of the contract, or an increase or decrease in the quantity of work to be performed or of materials, equipment, or supplies to be furnished, issued by the Director after the bid has been accepted by the City.

City - the City of San Antonio, a Texas home-rule municipal corporation.

Contract - the binding legal agreement between the City and Vendor.

Contractor - the bidder whose bid is accepted by the City and is, therefore, the person, firm or entity providing goods or services to the City under a contract.

Director - the Director of City's Purchasing & General Services Department, or Director's designee.

Equal or Equivalent - terms to indicate that similar products or other brands may be acceptable for purchase if specifications and functional requirements are met.

Invitation for Bid (IFB) - a solicitation requesting pricing for a specified good or a service.

Line Item - a listing of items in a bid for which a bidder is expected to provide separate pricing.

Low Bid - a bid which is lowest in price, but may not meet all requirements or specifications.

Lowest Responsible Bidder - the bidder whose bid meets all requirements of the specifications, terms and conditions of the IFB and results in the lowest cost to the City in an award based solely on price, taking into consideration the bidder's competence and qualifications to perform the contract.

Non-Responsive Bid - a bid or offer that does not comply with the terms and conditions, or specifications and/or requirements of the IFB.

Offer - a complete, signed response to an IFB that, if accepted, would bind the bidder to perform the resultant contract. The term "offer" is synonymous with the term "bid".

Payment Bond - a particular form of security provided by the contractor to protect the City against loss due to the contractor's failure to pay suppliers and subcontractors.

Performance Bond - a particular form of security provided by the contractor to protect the City against loss due to the contractor's inability or unwillingness to complete the contract as agreed.

Understood.



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Performance Deposit - security provided by the contractor to protect the City against loss due to the contractor's inability or unwillingness to complete the contract as agreed.

Pre-Submittal Conference - a meeting conducted by the City, held in order to allow bidders to ask questions about the proposed contract and particularly, the contract specifications.

Purchase Order - a validly issued order placed by an authorized City department for the purchase of goods or services, written on the City's standard purchase order form, and which is Vendor's authority to deliver to and invoice the City for the goods or services specified in an IFB for the price stated in Vendor's bid.

Responsible Bidder - a bidder who is known to have the necessary competence and qualifications to perform and provide all requirements of an intended contract.

Responsive Bidder - a bidder who tenders a bid which meets all requirements of the invitation to bid and is a responsible bidder.

Sealed Bid - a bid submitted as a sealed document, whether hard copy or electronic, by a prescribed time to the location indicated in the IFB. The contents of the bid will not be made public prior to the bid opening.

Specifications - a description of what the City requires and what the bidder must offer; a description of the physical or functional characteristics of a product or material, or the nature of a service or construction item.

Subcontractor - a person, firm or entity providing goods or services to a vendor to be used in the performance of the Vendor's obligations under the contract with the City.

Supplier - the bidder whose bid is accepted by the City and is, therefore, the person, firm or entity providing goods or services to the City under a contract.

Vendor - the bidder whose bid is accepted by the City and is, therefore, the person, firm or entity providing goods or services to the City under a contract.

Waiver of Irregularity - noting, but disregarding an immaterial variance within a bid.

Understood.



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009 – Attachments Price Schedule



AMERICAN
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City of San Antonio
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009 - ATTACHMENTS

PRICE SCHEDULE

<u>ITEM</u>	<u>QUANTITY</u>	<u>DESCRIPTION</u>
1	2 Each	Single engine turbine helicopter, <i>American Eurocopter EC120</i> or MD Helicopter 500E, or proven equal

\$ 2,589,000* PRICE PER EACH \$ 5,177,999* TOTAL

* Prices listed include a Per Airframe Discount of \$ 235,021 to the San Antonio Police Department for a **TOTAL DISCOUNT OF \$ 470,042.** Please refer to Section B for pricing details.

BIDDER MUST FILL IN THE FOLLOWING: (If submitting an electronic bid, you may provide this information by answering the questions contained within the SAePS portal.)

A) MAKE & MODEL OFFERED: American Eurocopter EC120B

B) PROMPT PAYMENT DISCOUNT: 0 % 0 Days

C) Anticipated Modifications: There are no anticipated modifications for the EC120B at this time.

D) Estimated Cost of Anticipated Modifications: \$0 (Cost shall be reflected in Price per Each Helicopter)

E) Anticipated Airworthiness Directives: There are no anticipated airworthiness directives at this time.

F) Estimated Cost of Compliance with Anticipated Airworthiness Directives: \$0 Cost shall be reflected in Price per Each Helicopter)

G) Estimated empty weight: Basic empty weight of an EC120B is 2,191 lbs.

H) Estimated internal and external useful loads: 1,590 lbs Internal; 1,771 lbs external

I) DEALER NAME: American Eurocopter Corporation

ADDRESS: 2701 N. Forum Drive, Grand Prairie, TX 75052

<u>ITEM</u>	<u>QUANTITY</u>	<u>DESCRIPTION</u>
2	1	2000 Model Sikorsky S333 Helicopters, Serial No. 0028

\$ \$ 117,500** TRADE-IN PRICE

OR

\$ N/A PURCHASE PRICE

** Please refer to Section B for Trade-in terms and conditions.

<u>ITEM</u>	<u>QUANTITY</u>	<u>DESCRIPTION</u>
3	1	2000 Model Sikorsky S333 Helicopters, Serial No. 0029

\$ \$ 117,500** TRADE-IN PRICE

OR

\$ N/A PURCHASE PRICE

** Please refer to Section B for Trade-in terms and conditions.



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Addendum 1



AMERICAN
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CITY OF SAN ANTONIO

P.O. Box 839966
SAN ANTONIO, TEXAS 78283-3966

ADDENDUM I

SUBJECT: 6100002747, Formal Invitation for Bid, Single Engine Turbine Helicopters to open April 8, 2013, date of issue March 21, 2013.

DATE: April 3, 2013

THIS NOTICE SHALL SERVE AS ADDENDUM NO. I- TO THE ABOVE REFERENCED FORMAL INVITATION FOR BID

1. THE BID OPENING DATE IS HEREBY EXTENDED TO WEDNESDAY, APRIL 10, 2013, 2:00 PM LOCAL TIME.

QUESTIONS SUBMITTED IN ACCORDANCE WITH SECTION 003. RESTRICTIONS ON COMMUNICATION:

Question 1: What is the format for submission of the bid (bid sheet or full proposal)?

Response: Full proposal

Question 2: Reference 4.3.2.8. Is 150 Amp a maximum or continuous the requirement?

Response: 150 Amp continuous

Question 3: Reference 4.3.3.7. Since this is a VFR aircraft, is SAPD willing to accept an equally capable (equivalent) Attitude Indicator?

Response: Yes, proven equal is acceptable.

Question 4: Reference 4.3.5.5. What is the SAPD CFE supplied radio model?

Response: Unity XG-100M with the CH-721 Control Head, manufactured by Harris Corp.

Question 5: Reference 4.3.3.16. What equipment does the side tone amplifier support?

Response: To amplify the SAPD Police Radio

Question 6: Reference 4.3.5.2. Does CFE include SLASS and SX-5 Light? If the response is positive, does the CFE FLIR 12 DS650 include the SIU (Smartlink Interface Unit) which allows for compatibility with a SLASS unit?

Response: Yes



- Question 7: Reference 4.3.3.13. The GTN635 (GPS/COMM) is listed as a requirement, but functionality described that of the GTN650 (GPS/NAV/COMM). Which radio is preferred?
Response: The GTN635 or the GTN650 are both acceptable.
- Question 8: A. Reference 4.2.14. Should response include internal and external useful load based on aircraft equipped to specifications?
B. Reference 4.2.14. Is minimum useful load based on gross weight minus empty weight of standard base aircraft?
Response: A. No
B. The minimum internal useful load is based on maximum gross weight minus the weight of a standard base aircraft.
- Question 9: Reference 4.2.3. Prices quoted are FOB Destination, San Antonio, TX. It is recommended and customary that the acceptance of the helicopter occur at vendor location in order to minimize any delays should any discrepancies arise during the acceptance process. Is this acceptable to the City of San Antonio?
Response: No. Please reference Section 006 General Terms & Conditions, Delivery of Goods/Services, Destination Contract.
- Question 10: Reference 4.4 Training Per Aircraft. Would the City of San Antonio please confirm that the number of students specified within this section is the total number of students to be trained based on a two aircraft purchase and not a per aircraft requirement?
Response: Twenty (20) total pilots for both aircrafts.
- Question 11: Reference 4.4.1 Standard Pilot transition flight training courses to occur 3 months prior to delivery or immediately after delivery of helicopters for 20 students, designed to familiarize rated helicopter pilot with the operation of the helicopter. What is the City of San Antonio expected date to begin and end training for 20 pilots?
Response: Beginning October 2013 and completed by February 28, 2014.
- Question 12: Reference 4.4.3. Mechanics airframe maintenance training courses for 4 students, to include the aircraft's power plant, occurring at one time. Confirm that all four (4) mechanics will attend training at the awarded vendor's location for three (3) consecutive weeks?
Response: Yes, four (4) mechanics total. The City is flexible with training dates for the mechanics.
- Question 13: Reference 4.5.1-7. 2000 Model Sikorsky S333 Helicopters, Serial Number 0028 & 0029. Is a trade-in offer or purchase price a requirement of the City of San Antonio's IFB solicitation?
Response: No
- Question 14: What period of time is the vendor expected to maintain the pricing valued after bid submission?
Response: Vendor is to hold pricing until delivery of units. See section 4.2.5.
- Question 15: Does the City of San Antonio have an anticipated award date?
Response: May / June 2013
- Question 16: If a vendor was unable to attend the pre-submittal conference on March 26, will minutes of that conference, or the questions/answers, be published?
Response: Meeting minutes are not available. All questions asked during the pre-submittal conference are being address in this Addendum I.
- Question 17: Reference 4.3.5.1. Will the equipment listed (MetaMap Airborne Moving Map System and SAPD Customized Design and Preparation Configuration to include a MDB12-11AT MetaMap 12" min 1500 nits with Touch screen and NVG Compatible, MRC30-128 Ruggedized Computer with Intel Core i7, 128



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RAM Garmin GPS, ARK9215H Avalex Keyboard) be provided by SAPD for installation, or is the vendor to procure this equipment?

Response: The listed equipment is vendor supplied.

Question 18:Reference 4.3.5.2. Will the equipment listed (Wescam 12DS650 or other Airborne Camera System) be provided by SAPD for installation, or is the vendor to procure this equipment?

Response: Vendor to provide wiring and mounts. SAPD to supply equipment for the Wescam 12DS650.

Question 19:Reference 4.3.5.3. Will the equipment listed (Spectrolab SX-5 Search Light and SLASS System) be provided by SAPD for installation, or is the vendor to procure this equipment?

Response: Vendor to provide wiring and mounts. SAPD to supply equipment for SX-5 and Universal SLASS System.

Question 20:Reference 4.3.5.4. Will the equipment listed (MetaMap MDB12-11AT Monitor) be provided by SAPD for installation, or is the vendor to procure this equipment?

Response: The listed equipment is vendor supplied.

Question 21:Reference 4.2.5. Is the helicopter to be delivered by the specified date (Jan. 31, 2014) with all the Mission Equipment in 4.3.5 that is referenced above installed? Or is it SAPD's intention to have the equipment installed after transfer of ownership to SAPD on the specified date?

Response: Helicopters are to be delivered with all equipment installed.

Question 22:Is there any restrictions on multiple vendors teaming to supply 1 bid? For example: 1 vendor bids the aircraft, a second vendor bids the mission equipment installation, and those vendors supplied their separate quotes as a completed bid in a single envelope. Would this be acceptable? Or is it required that 1 vendor bid the entire package?

Response: Bid to represent pricing for turnkey units.

Question 23:Is the City of San Antonio going to bid the financing after the helicopter pricing comes in April?

Response: Yes

Question 24:Reference 4.4.2. Is it SAPD intent that the OEM train Instructor Pilots, or rather that SAPD requests that the SAPD instructor pilots be familiarized with the OEM helicopter for product specific knowledge?

Response: SAPD requests the instructor Pilot flight training course.

Question 25:Reference 4.5.2. Can SAPD provide current aircraft times, expected aircraft times at time of sale, pictures and component records/times?

Response: See attached documents and photos

****THIS ADDENDUM MUST BE SIGNED AND RETURNED WITH THE BID PACKAGE****

Paul J. Calapa
Procurement Administrator
Finance Department - Purchasing Division

Date 4/4/13

Company Name American Eurocopter Corporation

Address 2701 N. Forum Drive

City/State/Zip Code Grand Prairie, TX 75052

Signature Romain Tripp, Executive VP & CFO



Inspections											
Aircraft: N277DT (SN: 0028 Type: 285D) Engine #1 (250-C20W)											
ACT#	Hours	Serial Number	Starts	Total Time							
1374.0	1,374.0	CAE-848557	4,470	2,496.0							
619											
0											
Log Page Date: N/A		Report Date: 3/28/2013			Next Records Audit Due: 2/28/2014			Last Records Audit: 2/28/2013			
Airframe (SN: 0028)	Interval	Due Date	Time Due	Status	Remarks	Due @	Remarks	Due @	PCF	Lead	%
100 HR AIRFRAME INSPECTION	100 HOURS	01/17/13	7375.00			101.0 H	7,475.0				100%
12 MONTH ANNUAL AIRFRAME INSPECTION	12 MONTHS	01/17/13				295 D	01/17/14				82%
200 HR AIRFRAME INSPECTION	200 HOURS	01/17/13	7300.00			126.0 H	7,500.0				63%
24 MONTH ENCODER INSPECTION	24 MONTHS	06/27/11				91 D	06/27/13				13%
24 MONTH PITOT STATIC SYSTEM INSPECTION	24 MONTHS	06/27/11				91 D	06/27/13				13%
24 MONTH TRANSPONDER INSPECTION	24 MONTHS	06/27/11				91 D	06/27/13				13%
25 HOUR PILOT INSPECTION	Pilot 25 HOURS	01/17/13	7375.00			26.0 H	7,400.0				100%
300 HR AIRFRAME INSPECTION	300 HOURS	05/04/12	7300.50			226.5 H	7,600.5				76%
400 HR AIRFRAME INSPECTION	400 HOURS	02/23/12	7100.00			126.0 H	7,500.0				32%
600 HR AIRFRAME INSPECTION	600 HOURS	01/06/12	7000.00			226.0 H	7,600.0				38%
800 HR AIRFRAME INSPECTION	800 HOURS	02/23/12	7100.00			526.0 H	7,900.0				66%
AIRFRAME FUEL FILTER	300 HOURS 12MONTHS	05/04/12	7300.50			226.5 H	7,600.5	37 D	05/04/13		10%
4HR HAST / DRIVESHAFT INSPECTION	800 HOURS 12MONTHS	01/17/13	7100.00			526.0 H	7,900.0	295 D	01/17/14		66%
4HR SWASHPLATE REPACK	24 MONTHS	02/23/12				332 D	02/23/14				46%
MCB/TGB OIL CHANGE	24 MONTHS	02/23/12				332 D	02/23/14				46%
TR BLADES INTERNAL INSPECTION	800 HOURS 12MONTHS	01/17/13	7100.00			526.0 H	7,900.0	295 D	01/17/14		66%
TR GRIP DYE CHECK	800 HOURS 12MONTHS	01/17/13	7100.00			526.0 H	7,900.0	295 D	01/17/14		66%
TR SWASHPLATE REPACK	24 MONTHS	02/23/12				332 D	02/23/14				46%
#1 Engine (SN: CAE-848557)	Interval	Due Date	Time Due	Status	Remarks	Due @	Remarks	Due @	PCF	Lead	%
(Engine Oil Added)	250 HOURS	01/17/13	3497.60			201.0 H	3,697.6				100%
100 HR ENGINE INSPECTION	100 HOURS	01/17/13	3497.60			191.0 H	3,597.6				100%
1500 HR FUEL CONTROL FILTER CLEANING	1500 HOURS	10/07/10	2440.80			444.2 H	3,940.8				30%
200 HR OIL CHANGE	200 HOURS	01/17/13	3497.60			201.0 H	3,697.6				100%
300 HR ENGINE INSPECTION	300 HOURS	05/04/12	3423.10			226.5 H	3,723.1				76%
600 HR ENGINE INSPECTION	600 HOURS	01/06/12	3122.50			226.0 H	3,722.6				38%



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Airframe Components Section															
[Aircraft: N277DT (SN: 8021) Type: 2890 Engine #1: C250-C290C]															
[MCT: 2370.0 Serial Number: 644557]															
[Model: 1370.0 Status: 0.00]															
[Loading: 0.0 Total Wt: 3.000]															
[Index Level: 0]															
[Log Page Date: N/A] [Report Date: 3/28/2013] [View: Records Audit Due: 2/28/2014] [Last Record Audit: 2/25/2013]															
ATA Code	Component Name	Part Number	Serial Number	Retire Date	Retire Qty	100% Cost	100% Cost	Comp. Cost	Comp. Cost	100% Cost					
BATTERY	G-641			24 MONTH/RETIRE	6,100.0	0.0	1,268.0	08/28/13	0.0	19.0	19.0	151.0	08/25/13		21%
STARTER/GENERATOR	1505G117Q	8069		1800 HR/OM	2,100.0	3,829.6	3,903.6	02/23/12	687.1	274.0	956.1	43.9	7,417.9		4%
BOMAST PIPE CLAMP	269D3311-001	N/A		2400 HR/RETIRE	6,400.0	0.0	974.0	02/11/11	0.0	974.0	0.0	1,426.0	8,990.0		58%
AFT FUSELAGE FITTING	269D3312-002	S0103		5200 HR/RETIRE	5,200.0	0.0	2,174.0	03/04/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
AFT FUSELAGE FITTING	269D3312-001	S0142		5200 HR/RETIRE	5,200.0	0.0	2,174.0	03/04/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
AFT FUSELAGE FITTING	269D3311-005	S0104		5200 HR/RETIRE	5,200.0	0.0	2,174.0	03/04/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
AFT FUSELAGE FITTING	269D3311-003	S0120		5200 HR/RETIRE	5,200.0	0.0	2,174.0	03/04/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
AFT FUSELAGE FITTING	269D3310-002	S0104		5200 HR/RETIRE	5,200.0	0.0	2,174.0	03/04/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
AFT FUSELAGE FITTING	269D3310-001	S0120		5200 HR/RETIRE	5,200.0	0.0	2,174.0	03/04/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
RWD FUSELAGE FITTING	269D3347-002	S0101		5200 HR/RETIRE	5,200.0	0.0	2,174.0	01/17/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
RWD FUSELAGE FITTING	269D3347-001	S0104		5200 HR/RETIRE	5,200.0	0.0	2,174.0	01/17/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
RWD FUSELAGE FITTING	269D3346-002	S0023		5200 HR/RETIRE	5,200.0	0.0	2,174.0	01/17/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
RWD FUSELAGE FITTING	269D3346-001	S0070		5200 HR/RETIRE	5,200.0	0.0	2,174.0	01/17/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
RWD FUSELAGE FITTING	269D3345-002	S0069		5200 HR/RETIRE	5,200.0	0.0	2,174.0	01/17/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
RWD FUSELAGE FITTING	269D3345-001	S0021		5200 HR/RETIRE	5,200.0	0.0	2,174.0	01/17/08	0.0	2,174.0	0.0	3,026.0	10,400.0		58%
ENGINE DRIVE ADAPTER	269D3120-002	S0138		8000 HR/RETIRE	5,900.0	0.0	1,474.0	05/19/09	0.0	1,474.0	0.0	4,526.0	11,900.0		75%
KAFLEX DRIVESHAFT	54CP2738-7	8053		7600 HR/RETIRE	7,920.0	5,347.0	6,282.0	09/01/09	0.0	1,935.0	0.0	818.9	8,191.0		11%
KAFLEX DRIVESHAFT	54CP2738-5	8106		7600 HR/RETIRE	7,374.0	3,047.9	3,047.9	03/21/12	0.0	0.0	0.0	4,552.1	11,926.1		60%
DBL COOLER IMPELLER	269D1120-001	8175		3000 HR/RETIRE	2,374.0	0.0	0.0	03/21/12	0.0	0.0	0.0	3,006.0	10,374.0		100%
M/R BLADE	269D1120-001	80142		5200 HR/RETIRE	7,307.3	3,361.7	3,428.8	05/16/12	0.0	66.7	0.0	1,271.6	2,145.6		39%
M/R BLADE	269D1120-001	80602		5200 HR/RETIRE	7,307.3	1,219.3	1,285.0	05/15/12	0.0	66.7	0.0	1,914.0	1,288.0		75%
M/R BLADE	269D1120-001	80363		5200 HR/RETIRE	6,639.2	594.6	1,325.4	07/11/11	0.0	734.8	0.0	3,070.6	1,244.6		74%
M/R DAMPER	269D1290-001	10052		6000 HR RETIRE	7,307.3	0.0	66.7	05/15/12	0.0	66.7	0.0	5,533.3	7,307.3		99%



M/R DAMPER	265A1290-003	18060	6000 HR RETIRE	7,307.3	0.0	66.7	05/15/12	0.0	66.7	0.0	5,933.3 H	13,307.3	-	99%
M/R DAMPER	265A1290-003	18031	6000 HR RETIRE	7,307.3	0.0	66.7	05/15/12	0.0	66.7	0.0	5,933.3 H	13,307.3	-	99%



Airframe Component Section

Aircraft: H2770T (SN: 0028 | Type: 2690) (Engines: 01 G50-C207)

ATA Code	Component Name	Part Number	Serial Number	Serial Life	Inspected @ Hours	1st Cycle (Last Inspected)	Core ID#	Comp. Mfg. Date @ Hours	TBO @ Hours	Start Date	Current TBO	Remains	Due @	Remains	Due @	POP Life	% Remaining
	M/R DRIVE SHAFT	26905308-005	520076	1600 HR/RETIRE	6,968.6	461.4	888.8	12/21/11	0.0	405.4	0.0	731.2 H	8,105.2				40%
	M/R HUB	26905309-001	90062	7500 HR/RETIRE	3,425.8	0.0	3,949.0	04/23/09	0.0	3,949.0	0.0	3,851.0 H	10,925.8				47%
	M/R PITCH BEARING SHAFT	26941240-007	50798	5200 HR/RETIRE	3,999.8	0.0	3,375.0	04/11/09	0.0	3,375.0	0.0	1,825.0 H	5,195.0				35%
	M/R PITCH BEARING SHAFT	26941240-007	52218	5280 HR/RETIRE	5,101.8	0.0	2,229.0	10/15/07	0.0	2,229.0	0.0	2,927.0 H	10,301.0				56%
	M/R PITCH BEARING SHAFT	26941240-007	54799	5280 HR/RETIRE	3,881.0	564.0	4,137.0	10/26/05	0.0	3,572.0	0.0	3,063.0 H	6,437.0				28%
	M/R THRUST BEARING	26945050-005	4421	2050 HR/RETIRE	6,988.6	461.4	888.8	12/21/11	0.0	405.4	0.0	1,131.2 H	1,585.2				57%
	M/R MAST	26942038-015	50825	12,500 HR/RETIRE	0.0	0.0	2,324.0	03/22/00	0.0	2,324.0	0.0	6,126.0 H	13,500.0				45%
	M/R TRANSMISSION	26945175-39	50906	1280 HR/RETIRE	6,988.6	461.4	888.8	12/21/11	0.0	405.4	405.4	1,794.6 H	5,168.6				82%
	M/R TRANSMISSION CARRIER	26945193-001	50903	4400 HR/RETIRE	6,988.6	2,200.0	2,605.4	12/21/11	0.0	405.4	0.0	1,794.6 H	5,168.6				43%
	M/R TRANSMISSION FIBER	26945193-002	SC031165	4400 HR/RETIRE	6,988.6	536.1	941.5	12/21/11	0.0	405.4	0.0	3,058.5 H	7,812.5				79%
	AFT IDEAL PULLEY BRG	26945050-074		2400 HR / RETIRE	6,300.0	0.0	1,094.0	09/22/10	0.0	1,094.0	0.0	1,326.0 H	6,700.0				59%
	AFT LOWER DRIVE BRG	26945050-094		2400 HR / RETIRE	2,199.2	0.0	174.8	03/21/12	0.0	174.8	0.0	2,225.2 H	5,599.2				93%
	AFT UPPER DRIVE BRG	26945050-096		2400 HR / RETIRE	5,939.0	0.0	1,435.0	09/01/09	0.0	1,435.0	0.0	965.0 H	6,139.0				40%
	FWD IDEAL PULLEY BRG	26945050-074		2400 HR / RETIRE	6,300.0	0.0	1,074.0	09/22/10	0.0	1,074.0	0.0	1,326.0 H	6,700.0				55%
	FWD LOWER DRIVE BRG	26945050-094		2400 HR / RETIRE	2,199.2	0.0	174.8	03/21/12	0.0	174.8	0.0	2,225.2 H	5,599.2				93%
	FWD UPPER DRIVE BRG	26945050-096		2400 HR / RETIRE	6,968.6	0.0	405.4	12/21/11	0.0	405.4	0.0	1,994.6 H	5,358.6				83%
	FITTING TRANSMISSION VERTICAL	26903101-009	50093	5280 HR/RETIRE	5,200.0	0.0	2,174.0	03/04/08	0.0	2,174.0	0.0	3,026.0 H	11,600.0				38%
	TAIL BOOM EXTENSION	26903101-001	50110	5280 HR/RETIRE	5,200.0	0.0	2,174.0	03/04/08	0.0	2,174.0	0.0	3,026.0 H	11,600.0				38%
	TAIL HORIZONTAL	26903411-001	50029	6600 HR/RETIRE	0.0	0.0	2,324.0	03/22/00	0.0	2,324.0	0.0	4,126.0 H	6,500.0				43%
	TAIL VERTICAL	26903510-001	50029	13,000 HR/RETIRE	0.0	0.0	2,324.0	03/22/00	0.0	2,324.0	0.0	5,026.0 H	13,000.0				43%
	TR BLADE	26945035-023	54546	12000 HR/RETIRE	6,690.5	0.0	683.4	08/10/11	0.0	683.4	0.0	11,316.6 H	18,690.5				90%
	TR BLADE	26945035-023	54532	12000 HR/RETIRE	6,690.5	0.0	683.4	08/18/11	0.0	683.4	0.0	11,316.6 H	18,690.5				94%



T/R RETENTION STRAP	2696006-507	52366	5100 HR/RETIRE	5,100.8	0.0	2,273.2	10/12/07	0.0	2,273.2	0.0	2,826.8	10,200.8			55%
T/R DRIVESHAFT	2696040-002	50409	18,600 HR/RETIRE	6,136.2	999.3	2,237.1	05/03/10	0.0	1,227.8	0.0	16,362.9	3,736.9			88%
T/R TRANSMISSION	2696500-703	58437	3000 HR/CH	5,993.2	2,899.7	4,190.5	10/15/09	0.0	1,380.8	1,380.8	1,619.2	8,993.2			54%



Airframe Components Section

Aircraft: N2710T (SN: 0028 | Type: 2660) | Engine #1 (250-C297)

ACFT	23458	Serial Number	CM-00267
Model	23458	Year	4-75
Category	202	Total Time	3,456.6
Temp Fuel	0		

Log Page Date: NA | Report Date: 3/28/2013 | Next Records Audit Date: 2/28/2014 | Last Records Audit: 2/28/2013

ATA Code	Component Name	Part Number	Serial Number	Service Life	Interval @ Start	The Cycle Limiting @ Start	Gross TSH	Component		Primary		Secondary		VOR Lim	S. Remarks
								Comp. In Use @ Start	Flt. @ Start	Start Int	Limit Int	Amount	Due @		
	BLEED VALVE	23051176	FF41317	1500 HR/DM	3,222.6	0.0	274.0	02/23/12	0.0	274.0	274.0	1,226.0	4,722.6		83%
	FUEL CONTROL	23040606	BKS8782	2500 HR/DM	2,446.8	2,271.1	3,226.9	10/07/10	0.0	1,055.8	1,055.8	1,444.2	4,640.8		58%
	FUEL NOZZLE	23077068	NNACF0401	2500 HR/DM	1,864.0	758.8	2,391.4	04/24/08	758.8	1,632.6	2,351.4	108.6	3,605.2		4%
	FUEL PUMP	689253	T110448	3500 HR/DM	1,911.0	3,937.1	5,522.7	06/10/08	523.4	1,585.6	2,109.0	1,791.0	4,687.6		48%
	GOVERNOR	23065123	25458	2500 HR/DM	1,864.0	0.0	2,632.6	04/24/08	137.8	1,632.6	1,770.4	229.6	3,726.2		11%
	1st STAGE WHEEL CYCLES	23073853	VS9252	1775 HR/RETIRE	3,091.2	0.0	405.4	03/31/11	0.0	405.4	0.0	1,365.6	1,666.2		77%
	1st STAGE WHEEL CYCLES	23073853	VS9252	3800 CYCLE LIMIT	3,956	0	514	03/31/11	0	514	514	0,486.00	696		83%
	2nd STAGE WHEEL CYCLES	23073854	VS07900	1775 HR/RETIRE	3,091.2	0.0	405.4	03/31/11	0.0	405.4	0.0	1,360.6	1,885.2		77%
	2nd STAGE WHEEL CYCLES	23073854	VS07900	3800 CYCLE LIMIT	3,956	0	514	03/31/11	0	514	514	2,486.00	696		83%
	3rd STAGE WHEEL CYCLES	23065818	VS38616	4550 HR/RETIRE	3,091.2	1,604.5	2,009.9	05/03/06	0.0	405.4	0.0	2,540.1	6,036.7		56%
	3rd STAGE WHEEL CYCLES	23065818	VS38616	6800 CYCLE LIMIT	3,956	1,744	2,258	05/03/06	1,744	514	2,258	3,747.00	8212		62%
	4th STAGE WHEEL CYCLES	23055944	VS55433	4550 HR/RETIRE	3,091.2	1,604.5	2,009.9	05/03/06	0.0	405.4	0.0	2,540.1	6,036.7		56%
	4th STAGE WHEEL CYCLES	23055944	VS55433	6000 CYCLE LIMIT	3,956	1,744	2,258	05/03/06	1,744	514	2,258	3,747.00	8212		62%
	5 ENGINE MINE TURBINE	23072105	CAT-10317	1750 HR/INSPECTION	3,091.2	1,604.5	2,009.9	12/08/11	0.0	405.4	405.4	1,344.6	4,841.2		77%
	6 ENGINE TURBINE	23022105	CAT-10317	3500 HR/DM	3,091.2	1,604.5	2,009.9	12/08/11	1,604.5	405.4	2,009.9	1,490.1	4,985.7		43%
	COMPRESSOR ASSEMBLY	689560	CAC-35035	3500 HR/DM	1,061.2	0,492.1	1,527.5	01/11/09	3,262.2	1,435.4	2,461.5	578.4	4,075.0		15%
	COMPRESSOR ASSEMBLY CYCLES	689560	CAC-35035	6150 CYCLE LIMIT	2,782	3,443	10,931	01/11/09	2,113	1,688	3,601	5,319.00	9819		58%
	COMPRESSOR IMPELLER	23058147	SR110729	3550 HR/RETIRE	535.0	0.0	2,951.6	12/21/04	0.0	2,961.6	6.0	988.4	4,085.0		17%
	COMPRESSOR IMPELLER CYCLES	23058147	SR110729	6150 CYCLE LIMIT	663	0	3,821	12/21/04	0	3,801	3,801	5,349.00	9819		58%



Inspections			
Aircraft: N2978J (SN: 0029 Type: 269D)		Engine #1 (250-C20V)	
ALY:	7591	Serial Number:	CAF-845141
Model:	7591	Scale:	4.173
Partials:	4,439	Total Value:	1,421.8
Notes:	0		
Log Page:	Date:	Report Date:	4/1/2013
		Next Records Audit Date:	10/25/2013
		Last Records Audit:	10/25/2012

Airframe (SN: 0029)	Service Life	Date C/2	Time C/2	Start C/2	Landings C/2	Hours	Day @	Remarks	Date @	SDI	%
100 HR AIRFRAME INSPECTION	100 HOURS	04/01/13	7600.00			99.9 H	7,700.0				100%
12 MONTH ANNUAL AIRFRAME INSPECTION	12 MONTHS	09/19/12				171 D	09/19/12				48%
200 HR AIRFRAME INSPECTION	200 HOURS	04/01/13	7600.00			199.9 H	7,800.0				100%
24 MONTH ENCODER INSPECTION	24 MONTHS	03/18/13				716 D	03/18/13				99%
24 MONTH PITOT STATIC SYSTEM INSPECTION	24 MONTHS	03/18/13				715 D	03/18/13				99%
24 MONTH TRANSPONDER INSPECTION	24 MONTHS	03/18/13				715 D	03/18/13				99%
2550/75 HOUR	Pilot	25 HOURS	04/01/13	7600.00		24.9 H	7,625.0				100%
300 HR AIRFRAME INSPECTION	300 HOURS	02/18/13	7500.00			199.9 H	7,800.0				67%
400 HR AIRFRAME INSPECTION	400 HOURS	04/01/13	7600.00			399.9 H	8,000.0				100%
400 HR BATTERY DEEP CYCLE	400 HOURS	04/01/13	7600.00			399.9 H	8,000.0				100%
600 HR AIRFRAME INSPECTION	600 HOURS	09/19/12	7200.00			199.9 H	7,800.0				33%
800 HR AIRFRAME INSPECTION	800 HOURS	09/19/12	7200.00			399.9 H	8,000.0				50%
AIRFRAME FUEL FILTER	300 HOURS	02/18/13	7500.00			199.9 H	7,800.0	323 D	02/18/14		67%
M/R MAST / DRIVESHAFT INSPECTION	800 HOURS	09/19/12	7200.00			399.9 H	8,000.0	171 D	09/19/13		48%
M/R SWASHPLATE REPACK	24 MONTHS	09/19/12	7200.00			535 D	09/19/14	399.9 H	8,000.0		50%
M/R T/R OIL CHANGE	24 MONTHS	09/19/12	7200.00			535 D	09/19/14	399.9 H	8,000.0		50%
T/R BLADES INTERNAL INSPECTION	800 HOURS	09/19/12	7200.00			399.9 H	8,000.0	171 D	09/19/13		48%
T/R GRIP DYE CHECK	800 HOURS	09/19/12	7200.00			399.9 H	8,000.0	171 D	09/19/13		48%
T/R SWASHPLATE REPACK	24 MONTHS	09/19/12	7200.00			535 D	09/19/14	399.9 H	8,000.0		50%
#1 Engine (SN: CAE-845141)	Service Life	Date C/2	Time C/2	Start C/2	Landings C/2	Hours	Day @	Remarks	Date @	SDI	%
Engine On Added:	200 HOURS	02/18/13	3020.40			95.0 H	3,220.4				50%
100 HR ENGINE INSPECTION	100 HOURS	04/01/13	3122.40			100.0 H	3,221.4				100%
1500 HR FUEL CONTROL FILTER CLEANING	1500 HOURS	12/24/09	2570.20			748.8 H	3,679.2				50%
200 HR OIL CHANGE	200 HOURS	02/18/13	3020.40			95.0 H	3,220.4				50%
300 HR ENGINE INSPECTION	300 HOURS	02/18/13	3020.40			199.9 H	3,320.4				66%
600 HR ENGINE INSPECTION	600 HOURS	09/19/12	2720.80			199.4 H	3,320.8				33%



Airframe Components Section																													
Aircraft: N207BJ (SN: 0020) Type: 209D Engine #1: 125A-C2097																													
<table border="1"> <tr> <td>Serial</td> <td>2430</td> <td>Serial Number</td> <td>427 497 145</td> </tr> <tr> <td>Model</td> <td>209D</td> <td>Part Number</td> <td>209D000000</td> </tr> <tr> <td>Category</td> <td>100</td> <td>Year</td> <td>4/78</td> </tr> <tr> <td>Version</td> <td>1.0</td> <td>Year</td> <td>4/78</td> </tr> </table>														Serial	2430	Serial Number	427 497 145	Model	209D	Part Number	209D000000	Category	100	Year	4/78	Version	1.0	Year	4/78
Serial	2430	Serial Number	427 497 145																										
Model	209D	Part Number	209D000000																										
Category	100	Year	4/78																										
Version	1.0	Year	4/78																										
<table border="1"> <tr> <td>Log Page Date: 04/02/13</td> <td>Report Date: 04/02/13</td> <td>Next Records Asst Date: 10/25/2013</td> <td>Last Records Asst: 10/25/2012</td> </tr> </table>														Log Page Date: 04/02/13	Report Date: 04/02/13	Next Records Asst Date: 10/25/2013	Last Records Asst: 10/25/2012												
Log Page Date: 04/02/13	Report Date: 04/02/13	Next Records Asst Date: 10/25/2013	Last Records Asst: 10/25/2012																										
ATA Code	Component Name	Part Number	Serial Number	Service Life	Instal @ Hours	Total Hours	Comp. @ Hours	Comp. @ Date	TSO @ Hours	Instal @ Hours	Current TSO	Remarks	Com. @	PGF Lvl	% Remaining														
	BATTERY	0-7841-30	602729758	24 MONTH / RETIRE	0.0	0.0	7,000.1	01/02/13	0.0	2.0	2.0	645 D	01/02/13		100%														
	STARTER/GENERATOR	150SG1192	8106	1200 HR / RETIRE	2,499.1	0.0	1,011.0	04/05/12	380.9	101.0	381.9	518.1 H	4/2/12		63%														
	EXHAUST PIPE CLAMP	269014511-001	N/A	2400 HR / RETIRE	6,300.0	0.0	1,500.1	10/06/10	0.0	1,500.1	0.0	859.9 H	6/5/00		37%														
	AFT FUSELAGE FITTING	26901312-002	S0120	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/19/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	AFT FUSELAGE FITTING	26901312-001	S0092	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/15/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	AFT FUSELAGE FITTING	26901311-004	S0134	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/19/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	AFT FUSELAGE FITTING	26901311-003	S0134	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/19/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	AFT FUSELAGE FITTING	26901310-002	S0117	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/19/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	AFT FUSELAGE FITTING	26901310-001	S0136	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/19/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	FWD FUSELAGE FITTING	26901147-002	S0295	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/02/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	FWD FUSELAGE FITTING	26901147-001	S0101	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/02/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	FWD FUSELAGE FITTING	26901146-002	S0026	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/02/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	FWD FUSELAGE FITTING	26901146-001	S0076	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/02/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	FWD FUSELAGE FITTING	26901145-002	S0115	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/02/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	FWD FUSELAGE FITTING	26901145-001	S0104	5200 HR/RETIRE	2,200.0	0.0	2,400.1	02/02/09	0.0	2,400.1	0.0	2,799.9 H	10/40/09		54%														
	ENGINE DRIVE ADAPTER	26905120-003	S0084	6000 HR/RETIRE	5,573.0	713.1	2,740.2	09/25/09	0.0	2,027.1	0.0	3,255.8 H	10/55/09		54%														
	SWAYE DRIVESHAFT	50072738-7	S0090	7600 HR/RETIRE	5,572.9	713.1	2,740.3	09/26/09	0.0	2,027.2	0.0	4,855.9 H	12/25/09		64%														
	SWAYE DRIVESHAFT	50072738-5	S0169	7600 HR/RETIRE	5,566.2	713.1	1,385.3	07/10/12	0.0	603.5	0.0	4,214.3 H	13/26/12		62%														
	OSI COOLER IMPELLER	26904520-001	0119	3000 HR/RETIRE	3,996.2	0.0	403.9	07/10/12	0.0	603.0	0.0	2,396.1 H	9/30/12		80%														
	M/R BLADE	26901120-001	S0408	5200 HR/RETIRE	2,999.0	0.0	1,708.1	05/04/10	0.0	1,700.1	0.0	3,492.9 H	11/10/10		67%														
	M/R BLADE	26901120-001	S0411	5200 HR/RETIRE	2,999.9	3,369.2	3,569.5	12/05/12	0.0	200.2	0.0	1,633.5 H	9/23/06		31%														
	M/R BLADE	26901120-002	S0169	5200 HR/RETIRE	2,999.0	2,119.8	3,019.9	05/04/10	0.0	1,700.1	0.0	1,280.1 H	6/30/12		23%														
	M/R DAMPER	26901250-003	0059	6000 HR/RET	5,569.5	0.0	1,000.6	06/24/11	0.0	1,000.0	0.0	4,569.5 H	12/29/11		53%														



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M/R DAPPER	269A1290-857	8587	6000 HR/RT	6,599.5	0.0	1,000.6	06/24/11	0.0	1,000.6	0.0	4,999.4	12,599.5		-	83%
M/R DAPPER	269A1290-857	8670	6000 HR/RT	6,599.5	0.0	1,000.6	06/24/11	0.0	1,000.6	0.0	4,999.4	12,599.5		-	83%

<https://www.digitalairware.com/SQL/components-iframe.asp?ACID=39&SI=&ID=&Print=True>

3/28/2013



Aircraft Components Section															
Aircraft: N2978J (SN: 0828) Type: 269D1 Engine #1 (250 C22W)															
ACFT	Part No	Serial Number	Lot Number	Part Name	Part Description	Part Status	Part Location	Part Weight	Part Material	Part Date	Part Qty	Part Price	Part Cost	Part Value	
Log Page Date N/A	Report Date: 2/25/2013					New Records Audit Due: 10/25/2013					Last Records Audit: 10/25/2012				
A/C	Component	Part Number	Serial Number	Service Life	YR/MT	Time	Comp	Comp Date	Time	Time	Time	Time	Time	Time	
M/R DRIVE SHAFT	269D538-005	S20035	1600 HR/RETIRE	2,863.3	0.0	736.8	04/13/12	0.0	736.8	0.0	853.2 H	8,462.3		54%	
M/R HUB	269D539-001	S0105	7500 HR/RETIRE	2,452.1	0.0	148.0	01/07/13	0.0	148.0	0.0	7,352.0 H	14,952.1		98%	
M/R PITCH BEARING SHAFT	269A1240-007	S7478	5200 HR/RETIRE	3,105.9	713.1	3,207.3	10/16/08	0.0	2,494.2	0.0	1,592.7 H	9,592.8		38%	
M/R PITCH BEARING SHAFT	269A1240-007	S2961	5200 HR/RETIRE	3,105.9	713.1	3,207.3	10/16/08	0.0	2,494.2	0.0	1,592.7 H	9,592.8		38%	
M/R PITCH BEARING SHAFT	269A1240-007	S8558	5200 HR/RETIRE	2,199.6	0.0	400.5	05/28/12	0.0	400.5	0.0	4,793.5 H	12,399.6		92%	
M/R THRUST BEARING	269A5090-005	4661	2000 HR/RETIRE	1,861.3	0.0	736.8	04/13/12	0.0	736.8	0.0	1,263.2 H	8,863.3		63%	
M/R NAST	269A7010-019	S0028	3,500 HR/RETIRE	0.0	0.0	7,690.3	02/24/00	0.0	7,690.3	0.0	5,899.9 H	3,500.0		49%	
M/R TRANSMISSION CASE	269A5195-001	S1113	4400 HR/RETIRE	2,499.1	649.4	750.4	11/05/10	0.0	101.0	0.0	3,643.6 H	11,249.7		83%	
M/R TRANSMISSION PUMPS	269A5193-005	S0206AGC	4900 HR/RETIRE	2,499.1	649.4	750.4	11/05/10	0.0	101.0	0.0	3,643.6 H	11,249.7		83%	
AFT IDLER FULLEY BRG	269A5050-024		7400 HR / RETIRE	5,573.0	0.0	2,027.3	09/19/09	0.0	2,027.3	0.0	372.9 H	7,573.0		19%	
AFT LOWER DRIVE BRG	269A5050-024		7400 HR / RETIRE	5,573.0	0.0	2,027.3	09/19/09	0.0	2,027.3	0.0	372.9 H	7,573.0		19%	
AFT UPPER DRIVE BRG	269A5050-024		7400 HR / RETIRE	5,573.0	0.0	2,027.3	09/19/09	0.0	2,027.3	0.0	372.9 H	7,573.0		19%	
FWD IDLER PULLEY BRG	269A5050-024		7400 HR / RETIRE	5,573.0	0.0	2,027.3	09/19/09	0.0	2,027.3	0.0	372.9 H	7,573.0		19%	
FWD LOWER DRIVE BRG	269A5050-024		7400 HR / RETIRE	5,573.0	0.0	2,027.3	09/19/09	0.0	2,027.3	0.0	372.9 H	7,573.0		19%	
FWD UPPER DRIVE BRG	269A5050-024		7400 HR / RETIRE	5,573.0	0.0	2,027.3	09/19/09	0.0	2,027.3	0.0	372.9 H	7,573.0		19%	
FITTING TRANSMISSION VERTICAL	269D5191-009	S0107	5900 HR/RETIRE	5,200.0	0.0	2,480.3	02/19/09	0.0	2,480.3	0.0	2,795.9 H	10,800.0		54%	
TAIL BOOM EXTENSION	269D1220-001	S0127	5200 HR/RETIRE	5,200.0	0.0	2,480.3	02/19/09	0.0	2,480.3	0.0	2,795.9 H	10,800.0		54%	
TAIL HORIZONTAL	269D3411-001	S0930	8500 HR/RETIRE	5,200.0	0.0	2,480.3	04/03/09	0.0	2,480.3	0.0	189.9 H	8,500.0		16%	
TAIL VERTICAL	269D3510-001	S0931	13,000 HR/RETIRE	5,200.0	0.0	2,480.3	04/03/09	0.0	2,480.3	0.0	5,395.9 H	13,000.0		42%	
T/R BLADE	269A6075-023	S2957	12000 HR/RETIRE	6,800.0	6,688.8	7,488.9	10/26/11	0.0	800.1	0.0	6,511.1 H	12,111.2		35%	
T/R BLADE	269A6035-003	S2705	12000 HR/RETIRE	6,800.0	6,688.8	7,488.9	10/26/11	0.0	800.1	0.0	4,511.1 H	12,111.2		36%	
T/R DRIVESHAFT	269A5040-009	S0932	18,500 HR/RETIRE	0.0	0.0	7,801.5	03/22/00	0.0	7,801.5	0.0	3,996.2 H	18,500.0		50%	



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T/R RETENTION STRAP	269A5005- SC7	S2365	5100 HR/RETIRE	5,572.9	0.0	2,627.2	09/28/09	0.0	2,027.2	0.0	1,072.8	10,672.9			60%
T/R TRANSMISSION	269A5009- TT3	S0142	3000 HR/OM	5,998.9	5,992.5	7,593.7	06/20/10	0.0	1,801.2	1,601.2	1,358.6	8,998.9			47%



Airframe Components Section																					
Aircraft: H297BJ (SN: 0029) Type: 2690 Engine #1 (250-C200W)																					
Log Page Date: 1/24 Report Date: 2/28/2013 New Records Audit Date: 10/25/2013 Last Records Audit: 10/25/2012																					
ATA	Component Name	Part Number	Serial Number	Serial Lot	Hours of Operation	Non-Operating Hours	Time Since Last Inspection	Time Since Last Test	Time Since Last Repair	Time Since Last Overhaul											
	BLEED VALVE	23053176	FP23326	1500 HR/CH	3,020.4	0.0	101.0	02/13/13	0.0	101.0	101.0	1,359.0	4,520.4							93%	
	FUEL CONTROL	23070606	BP52146	2500 HR/CH	2,320.2	0.0	751.2	12/02/09	0.0	751.2	751.2	1,748.8	4,879.7								78%
	FUEL NOZZLE	23077858	AG-610	2500 HR/CH	1,441.5	0.0	1,675.0	09/05/06	0.0	1,675.0	1,675.0	1,579.9	620.1	3,941.5							33%
	FUEL PUMP	23024705	GAPV9501	3500 HR/CH	1,740.7	3,694.4	1,985.1	04/12/06	0.0	1,380.7	1,380.7	2,149.3	5,243.7								61%
	GOVERNOR	23065123	BP42362	2000 HR/CH	2,211.2	1,536.3	2,426.5	05/15/02	0.0	800.2	800.2	1,129.8	4,231.2								55%
	1st STAGE WHEEL CYCLES	23073853	X561351	1775 HR/RETIRE	1,740.7	0.0	1,380.7	06/03/07	0.0	1,380.7	0.0	394.3	3,515.7								22%
	1st STAGE WHEEL CYCLES	23073853	X561351	3000 CYCLE LIMIT	2,065	0	2,114	08/03/07	0	2,114	2,114	886.00	5265								30%
	2nd STAGE WHEEL CYCLES	23073854	X563511	1775 HR/RETIRE	1,740.7	0.0	1,380.7	06/03/07	0.0	1,380.7	0.0	394.3	3,515.7								22%
	2nd STAGE WHEEL CYCLES	23073854	X563511	3000 CYCLE LIMIT	2,065	0	2,114	08/03/07	0	2,114	2,114	886.00	5265								30%
	3rd STAGE WHEEL CYCLES	23065818	X539259	4550 HR/RETIRE	0.0	0.0	3,121.4	11/09/04	0.0	3,121.4	0.0	1,426.6	4,558.0								31%
	3rd STAGE WHEEL CYCLES	23065818	X539259	6000 CYCLE LIMIT	0	0	4,179	11/09/04	0	4,179	4,179	1,821.00	8000								30%
	4th STAGE WHEEL CYCLES	23059544	X534231	4550 HR/RETIRE	0.0	0.0	3,121.4	11/09/04	0.0	3,121.4	0.0	1,426.6	4,558.0								31%
	4th STAGE WHEEL CYCLES	23059544	X534231	6000 CYCLE LIMIT	0	0	4,179	11/09/04	0	4,179	4,179	1,821.00	8000								30%
	5 ENGINE MINI TURBINE	23072106	CAT-10268	1750 HR/INSPECTION	2,269.8	2,269.8	3,121.4	09/08/09	529.1	851.6	1,308.7	369.3	3,490.7								21%
	6 ENGINE TURBINE	23072105	CAT-10268	3500 HR/CH	2,269.8	2,269.8	3,121.4	09/08/09	2,269.8	851.6	3,121.4	378.5	3,500.0								11%
	ACCESSORY GEARBOX	23052352	CAS-49141	On Condition	2,269.8	0.0	851.6	09/08/09	0.0	851.6	0.0	On Condition									100%
	COMPRESSOR ASSEMBLY	6890568	CAC-81456	3500 HR/CH	2,269.8	2,269.8	3,121.4	09/08/09	2,269.8	851.6	3,121.4	378.5	3,500.0								11%
	COMPRESSOR ASSEMBLY CYCLES	6890568	CAC-81456	9150 CYCLE LIMIT	3,116	3,116	4,179	09/08/09	3,116	1,063	4,179	4,971.00	9150								54%
	COMPRESSOR IMPELLER	23068237	KP-10852	3550 HR/RETIRE	0.0	0.0	3,121.4	11/09/04	0.0	3,121.4	0.0	478.5	4,558.0								12%
	COMPRESSOR IMPELLER CYCLES	23068237	KP-10852	9150 CYCLE LIMIT	0	0	4,179	11/09/04	0	4,179	4,179	4,971.00	9150								54%



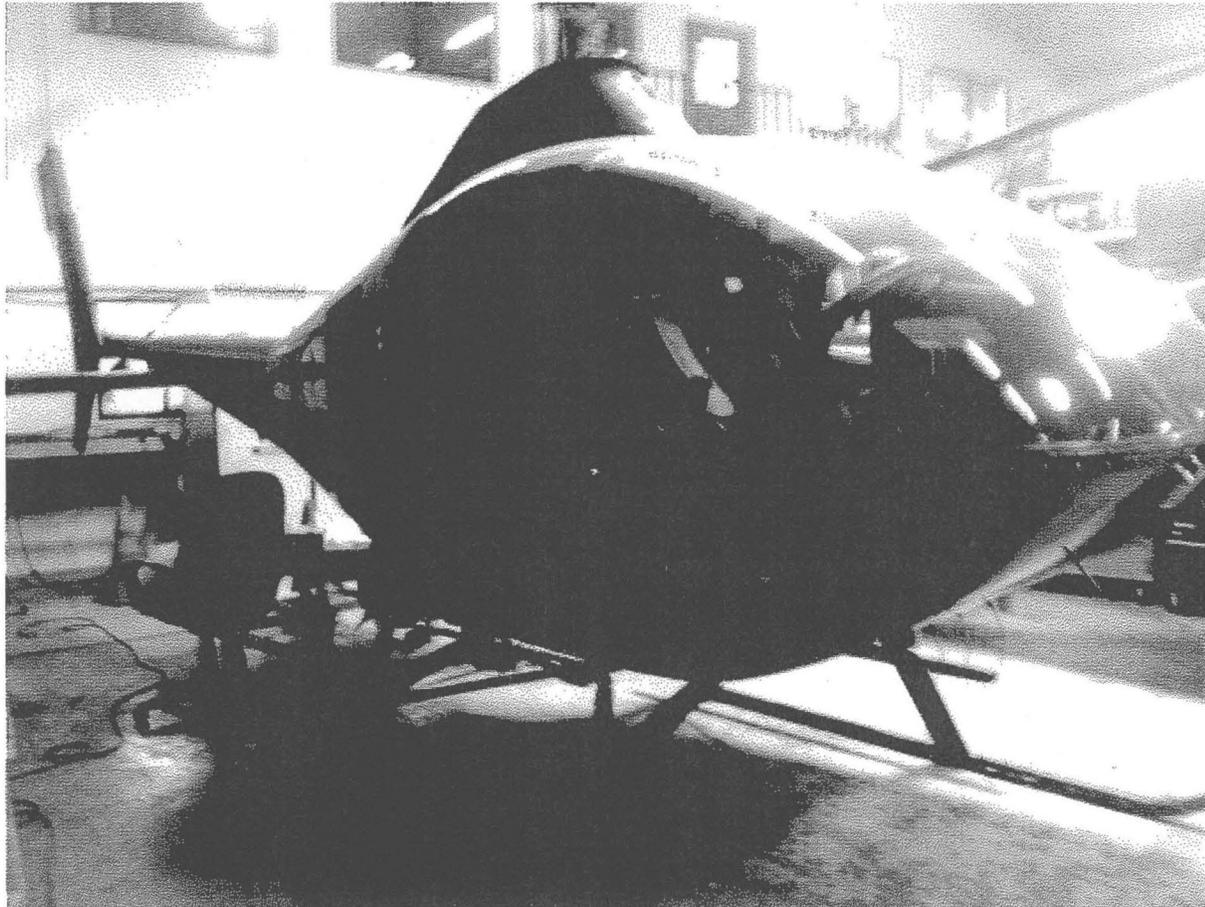
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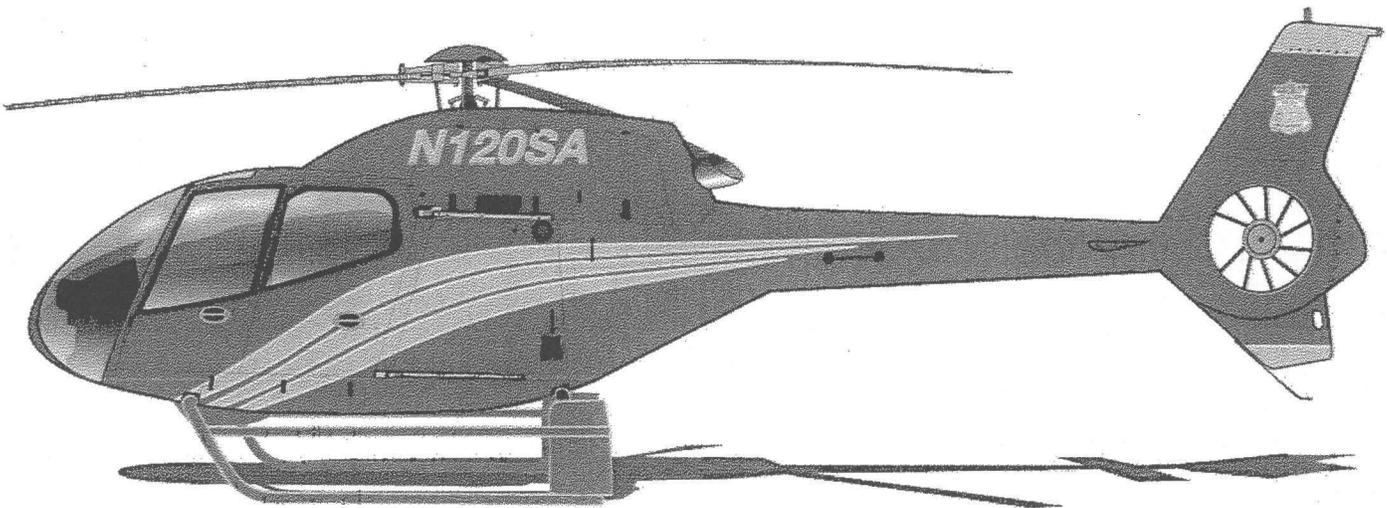
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Section B – City of San Antonio Configuration w/ Pricing





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SAN ANTONIO POLICE DEPARTMENT
EC120B - PARAPUBLIC

One, New, EC120B Colibri, in AEC's Standard Configuration, 5 passengers (incl. Pilot). US FUNDS

CONFIGURATION: Airframe, Factory Options and Additional Completion Equipment. **\$2,824,021**

- Left Hand Sliding Door
 - Energy Attenuating Seats
 - Cabin Heat/Demister
 - Rotor Brake
 - Long Boarding Steps
 - Exterior: Choice of up to three (3) colors in one of AEC Standard Paint Schemes
 - Interior: Factory covered cushions in GRAY LEATHER with coordinating fabric inserts.
 - High Skid Gear
 - Dual Controls, Fixed Provisions
 - Ground Power Electrical Receptacle
 - Tinted Windows, Except Windscreen
 - NVG VEMD/Caution Warning Panel
- Customer selects: GRAY HEAVY DUTY VINYL FLOORING

AIRFRAME EQUIPMENT: Factory Installed **INCLUDED**

- 07-30001-00-CI Comfort Cabin Layout
- 05-42001-01-CI Air Conditioning System
- 05-37001-00-RP Dual Controls
- 05-37004-00-CI Multifunction Cyclic
- 05-91001-00-CI Dual Ground Handling Wheels
- 05-23001-00-CI Engine Washing Device

AVIONICS: Factory Installed **INCLUDED**

NAV/COM/GPS	GNS400W	Garmin	*Provided as loose equipment at delivery.
VHF-2 w/cyclic freq cntrl	KY198	Honeywell	
Transponder	GT-X327	Garmin	*Provided as loose equipment at delivery.
Altitude encoder	8800T	Shadin	
Pilot Audio	GMA340H	Garmin	*Provided as loose equipment at delivery.
ELT	406AF-H	Kannad	
Altitude Gyro	H321EGM	Thales	
Compass System	KCS55A	Honeywell	
HIS	K1525A	Honeywell	
Magnetic Compass			
Avionics Master Switch			
Turn and Bank			
Vertical Speed Indicator			
Chronometer			

ADDITIONAL COMPLETION EQUIPMENT: **INCLUDED**

Airframe Equipment:

- BARRIER FILTER W/LED BYPASS INDICATOR-FDC/AEROFILTER
- BLADE - PAINT HI-VIS MRB (COLOR & SCHEME TO BE DEFINED AT PDR)
- FIRST AID KIT
- HOURMETER - COLLECTIVE ACTIVATED
- LIGHT - PULSE LIGHT SYSTEM (3060-S)
- PROVISION FOR QUICK REMOVAL OF LH CONTROLS - SB67-004
- WIRE STRIKE PROTECTION COMPLETE KIT - ECF

Mission Equipment:

- CFE LIGHT - SX5 - COMPLETE (EXCL CABLES)
- LIGHT - SX5 NIGHTSUN W/O CYCLIC CONTROL W/QUICK DISCONNECT CABLES
- MOVING MAP - METAMAP - AIRBORNE MOVING MAP SYSTEM
- MRC30-128 COMPUTER (Included with Moving Map System)
- ARK9215H AVALEX KEYBOARD (Included with Moving Map System)
- TWO YEAR WARRANTY (Included with Moving Map System)
- MONITOR - MDB12-11AT - METAMAP 12" MONITOR
- TOUCHSCREEN & NVG COMPATIBILITY FOR MONITOR
- CFE SLASS
- SLASS CYCLIC 4-WAY, FOCUS CONTROL, ON/OFF
- NASS NOSE MOUNT FOR WESCAM
- CFE WESCAM 12DS650 - (Except Wiring)
- WESCAM 12DS650

Avionics Equipment: NVG COMPATIBLE

- NAV/COM/GPS / GTN650 / GARMIN - (Per Addendum 1, Acceptable Equipment)
- RADAR ALTIMETER / RA4000 w/RAD40 INDICATOR / FREEFLIGHT
- 14 VDC POWER OUTLET
- 28-14VDC CONVERTER / RG-28 / KGS
- DIGITAL CLOCK / 8119-24 / DAVTRON
- COPILOT FOOTSWITCH / L-2-S / LINEMASTER
- 3 STATION REAR ICS
- AUDIO / AMS42 / NAT
- SIDETONE AMPLIFIER / AA34-300 / NAT
- TONE GENERATOR / AA37-212 / NAT
- MAINTENANCE JACK, (2) EACH

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ADDITIONAL COMPLETION EQUIPMENT: **INCLUDED**

- Avionics Equipment (Continued): NVG COMPATIBLE**
- CFE 800 MHZ TRANSCEIVER / DRION / ERICSSON
 800 MHZ TRANSCEIVER / DRION / ERICSSON -- MECHANICAL & ELECTRICAL PROVISIONS
 -800 MHZ ANTENNA / CI-285 / COMANT (1) EACH
 TAC RADIO INHIBIT SWITCH
 TAC RADIO INHIBIT RELAY
 TRANSPONDER / GTX330 / GARMIN
 COIL CORD / CIX-400 / COMM INNOVATIONS
 CONNECTOR / MS3112E12-10P / AMPHENOL
 BNC CONNECTOR / 225398-S / AMP
 MAP SWITCH / MS24523-21 / HONEYWELL
 NVG COMPATIBLE / -- / AERODYNAMIX
 ENGINEERING & SYSTEM INTEGRATION

* CFE (Customer Furnished Equipment) - All equipment listed as CFE requires that part numbers must be identical to part numbers listed on applicable STCs. All CFE items must be provided to the vendor no later than October 1, 2013 with proper documentation (FAA Form 8130-3) and traceability.

ADDITIONAL TRAINING: **INCLUDED**

Initial Pilot Training:

- Twenty (20) Pilots (All Initial Training to be conducted at AEC's Facility in Grand Prairie, TX)
- Five (5) ground schools with four (4) pilots in each course
 - Training course duration - Five (5) days
 - Includes three (3) days of ground school and three (3) flight hours
 - Training to occur in AEC Aircraft
 - Training prices are based on a two (2) aircraft purchase **

Travel Expenses for Above Twenty (20) Pilots

- Includes Airfare **, Hotel, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Student **
- Airfare requires 21-day advance ticketing. **
- Requirements: Minimum of 4 pilots per scheduled ground school **

Mechanic Airframe & Engine Maintenance Training:

- Four (4) Mechanics (All Maintenance Training to be conducted at AEC and TMUSA's Facilities in Grand Prairie, TX)
- Two (2) Mechanics per course
 - Students must attend regular scheduled classes
 - Training course duration - Three (3) consecutive weeks
 - Training prices are based on a two (2) aircraft purchase **

Travel Expenses for Above Four (4) Mechanics

- Includes Airfare **, Hotel, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Student **
- Airfare requires 21-day advance ticketing. **
- Requirements: Minimum of two (2) mechanics per scheduled course **

Instructor Pilot Training:

- Three (3) Pilots (All Instructor Pilot Training to be conducted at AEC's Facility in Grand Prairie, TX)
- One (1) scheduled class with three (3) pilots
 - Training course duration - Four (4) days
 - Includes one (1) day of ground school and three (3) flight hours
 - Training to occur in AEC Aircraft
 - Training prices are based on a two (2) aircraft purchase **

Travel Expenses for Above Three (3) Pilots

- Includes Airfare **, Hotel, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Student **
- Airfare requires 21-day advance ticketing. **
- Requirements: Minimum of three (3) pilots per scheduled course **

Recurrent Flight Training - 12 Months Post Delivery:

- Twenty (20) Pilots (All Recurrent Training to be conducted at AEC's Facility in Grand Prairie, TX)
- Training to occur in 2015
 - Ten (10) ground schools with two (2) pilots in each course
 - Training course duration - Three (3) days
 - Includes one (1) day of ground school and two (2) days of flight training with 1.5 flight hours per day
 - Training to occur in AEC Aircraft
 - Training prices are based on a two (2) aircraft purchase **

Travel Expenses for Above Twenty (20) Pilots

- Includes Airfare **, Hotel, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Student **
- Airfare requires 21-day advance ticketing. **
- Requirements: Minimum of two (2) pilots per scheduled course **

Continued on next page...



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ADDITIONAL TRAINING (Continued): **INCLUDED**

Recurrent Flight Training - 24 Months Post Delivery:

Twenty (20) Pilots (All Recurrent Training to be conducted at AEC's Facility in Grand Prairie, TX)

- Training to occur in 2016
- Ten (10) ground schools with two (2) pilots in each course
- Training course duration - Three (3) days
- Includes one (1) day of ground school and two (2) days of flight training with 1.5 flight hours per day
- Training to occur in AEC Aircraft
- Training prices are based on a two (2) aircraft purchase **

Travel Expenses for Above Twenty (20) Pilots

- Includes Airfare **, Hotel, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Student **
- Airfare requires 21-day advance ticketing. **
- Requirements: Minimum of two (2) pilots per scheduled course **

**** Applicable Training and Travel Expenses for Training Notes:**

1. Per IFB Training Section 4.4.6, expense rates are based on current 2013 GSA Rates PLUS estimated applicable taxes for hotel.
2. Expenses reimbursed are not to exceed the values listed in Section B - Training & Travel Details.
3. Airfare requires 21-day advance ticketing.
4. Car rental does not include additional insurance coverage.
5. Customer is responsible for any additional training and/or travel expenses related to training if the number of courses scheduled exceeds the specified number of groups with the minimum number of students.
6. All prices and discounts listed for training courses and travel expenses related to training are based on a two (2) aircraft purchase. If two (2) aircraft are not purchased, prices and discounts are no longer valid and will need to be requested.

INSPECTION TRAVEL EXPENSES: **INCLUDED**

Progress Inspection Trip #1 - Grand Prairie, Texas (Day Trip)

- Includes Airfare **, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Representative **
- Airfare requires 21-day advance ticketing. **
- Requirements: Minimum of three (3) representatives per scheduled trip.

Progress Inspection Trip #2 - Grand Prairie, Texas (Day Trip)

- Includes Airfare **, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Representative **
- Airfare requires 21-day advance ticketing. **
- Requirements: Minimum of three (3) representatives per scheduled trip.

**** Applicable Travel Expense Notes:**

1. Per IFB Training Section 4.4.6, expense rates are based on current 2013 GSA Rates.
2. Expenses reimbursed are not to exceed the values listed in Section B - Progress Trip Travel Details.
3. Airfare requires 21-day advance ticketing.
4. Car rental does not include additional insurance coverage.
5. Customer is responsible for any additional travel expenses related to inspection trips.
6. All prices and discounts listed for inspection trip(s) travel expenses are based on a two (2) aircraft purchase. If two (2) aircraft are not purchased, prices and discounts are no longer valid and will need to be requested.
7. Travel expenses may be reduced if aircraft are concurrently being completed and/or progress trips can be combined.

ADDITIONAL WARRANTY PROVISIONS: **INCLUDED**

Additional Warranty

- American Eurocopter Corporation agrees to reimburse labor, capped at 100 hours at \$85/hr per aircraft. This only includes unscheduled warranty events. AEC may request reasonable backup documentation as necessary.
- Warranty repairs by SAPD, per IFB Section 4.2.16, shall be limited to the labor rate cap and shall not include other reimbursement other than warranty parts replacement. Warranty parts will be returned by SAPD to AEC for replacement per AEC standard warranty procedures and conditions. Third party warranty repair reimbursement claims are not included and are void.
- Reimbursement for shipping charges related to warranty claims are subject to review.

AIRCRAFT DELIVERY: FOB DESTINATION - SAN ANTONIO, TEXAS **INCLUDED**

- One (1) Aircraft Delivery to San Antonio Police Department Hangar, San Antonio, TX

ENGINE PROVISIONING: **INCLUDED**

- Turbomeca will provide all parts and consumables required for periodic inspections during the warranty period. Turbomeca will also offer the use of any special tooling required (tool rental) during the first three years after delivery for both scheduled or unscheduled maintenance at no cost for a period of three days after receipt of the tooling at their facility.

SUBTOTAL:	\$2,824,021
DISCOUNT TO SAN ANTONIO POLICE DEPARTMENT (Per Aircraft)	(\$235,021)
TOTAL PER AIRCRAFT - FOB SAN ANTONIO, TEXAS:	\$2,589,000

ADDITIONAL OPTIONS: AVAILABLE UPON REQUEST

INTERIOR - RECOVER SEATS IN BLUE FABRIC/CLOTH	11,007
VHF ANTENNAS / CI-177-13 / COMANT (2) EACH - REPLACES STANDARD ANTENNAS	2,062



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City of San Antonio
Invitation for Bid: Solicitation N° 6100002747
Single Engine Turbine Helicopters for
City of San Antonio Police Department
Due: April 10, 2013



Training & Travel Details



AMERICAN
EUROCOPTER
AN EADS NORTH AMERICA COMPANY

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SAN ANTONIO POLICE DEPARTMENT
 EC120B - PARAPUBLIC
 TRAINING / TRAVEL DETAILS

	Per Aircraft	Total Value
Initial Pilot Training:		
Twenty (20) Pilots (All Initial Training to be conducted at AEC's Facility in Grand Prairie, TX)	96,639	193,278
<ul style="list-style-type: none"> ▪ Five (5) ground schools with four (4) pilots in each course ▪ Training course duration - Five (5) days ▪ Includes three (3) days of ground school and three (3) flight hours ▪ Training to occur in AEC Aircraft ▪ Training prices are based on a two (2) aircraft purchase ** 		
Travel Expenses for Above Twenty (20) Pilots	26,496	52,992
<ul style="list-style-type: none"> ▪ Includes Airfare **, Hotel, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Student ** ▪ Airfare requires 21-day advance ticketing. ** ▪ Requirements: Minimum of 4 pilots per scheduled ground school ** 		
Subtotal Value - Initial Pilot Training with Travel	123,135	246,270
Mechanic Airframe & Engine Maintenance Training:		
Four (4) Mechanics (All Maintenance Training to be conducted at AEC and TRUSA's Facilities in Grand Prairie)	4,893	9,786
<ul style="list-style-type: none"> ▪ Two (2) Mechanics per course ▪ Students must attend regular scheduled classes ▪ Training course duration - Three (3) consecutive weeks ▪ Training prices are based on a two (2) aircraft purchase ** 		
Travel Expenses for Above Four (4) Mechanics	13,292	26,584
<ul style="list-style-type: none"> ▪ Includes Airfare **, Hotel, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Student ** ▪ Airfare requires 21-day advance ticketing. ** ▪ Requirements: Minimum of two (2) mechanics per scheduled course ** 		0
Subtotal Value - Maintenance Training with Travel	18,185	36,370
Instructor Pilot Training:		
Three (3) Pilots (All Instructor Pilot Training to be conducted at AEC's Facility in Grand Prairie, TX)	12,593	25,185
<ul style="list-style-type: none"> ▪ One (1) scheduled class with three (3) pilots ▪ Training course duration - Four (4) days ▪ Includes one (1) day of ground school and three (3) flight hours ▪ Training to occur in AEC Aircraft ▪ Training prices are based on a two (2) aircraft purchase ** 		
Travel Expenses for Above Three (3) Pilots	3,655	7,310
<ul style="list-style-type: none"> ▪ Includes Airfare **, Hotel, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Student ** ▪ Airfare requires 21-day advance ticketing. ** ▪ Requirements: Minimum of three (3) pilots per scheduled course ** 		
Subtotal Value - Instructor Pilot Training with Travel	16,248	32,495
Recurrent Flight Training - 12 Months Post Delivery:		
Twenty (20) Pilots (All Recurrent Training to be conducted at AEC's Facility in Grand Prairie, TX)	83,760	167,520
<ul style="list-style-type: none"> ▪ Training to occur in 2015 ▪ Ten (10) ground schools with two (2) pilots in each course ▪ Training course duration - Three (3) days ▪ Includes one (1) day of ground school and two (2) days of flight training with 1.5 flight hours per day ▪ Training to occur in AEC Aircraft ▪ Training prices are based on a two (2) aircraft purchase ** 		
Travel Expenses for Above Twenty (20) Pilots	23,040	46,079
<ul style="list-style-type: none"> ▪ Includes Airfare **, Hotel, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Student ** ▪ Airfare requires 21-day advance ticketing. ** ▪ Requirements: Minimum of two (2) pilots per scheduled course ** 		
Subtotal Value - Recurrent Training (12 Months) with Travel	106,800	213,599
Recurrent Flight Training - 24 Months Post Delivery:		
Twenty (20) Pilots (All Recurrent Training to be conducted at AEC's Facility in Grand Prairie, TX)	87,948	175,896
<ul style="list-style-type: none"> ▪ Training to occur in 2016 ▪ Ten (10) ground schools with two (2) pilots in each course ▪ Training course duration - Three (3) days ▪ Includes one (1) day of ground school and two (2) days of flight training with 1.5 flight hours per day ▪ Training to occur in AEC Aircraft ▪ Training prices are based on a two (2) aircraft purchase ** 		
Travel Expenses for Above Twenty (20) Pilots	23,501	47,001
<ul style="list-style-type: none"> ▪ Includes Airfare **, Hotel, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Student ** ▪ Airfare requires 21-day advance ticketing. ** ▪ Requirements: Minimum of two (2) pilots per scheduled course ** 		
Subtotal Value - Recurrent Training (24 Months) with Travel	111,449	222,897
Total Value - All Training with Travel:	\$375,816	\$751,631

** Applicable Training and Travel Expense for Training Notes:

1. Per IFB, Training Section 4.4.8, expense rates are based on current 2013 GSA Rates PL US estimated applicable taxes for hotel.
2. Expenses reimbursed are not to exceed the values listed above.
3. Airfare requires 21-day advance ticketing.
4. Car rental does not include additional insurance coverage.
5. Customer is responsible for any additional training and/or travel expenses related to training if the number of courses scheduled exceeds the specified numbers of groups with the minimum number of students.
6. All prices and discounts listed for training courses and travel expenses related to training are based on a two (2) aircraft purchase. If two (2) aircraft are not purchased, prices and discounts are no longer valid and will need to be requested.



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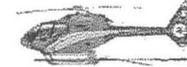
Progress Trip Travel Details



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SAN ANTONIO POLICE DEPARTMENT
EC120B - PARAPUBLIC
PROGRESS TRIP TRAVEL DETAILS

	<u>Per Aircraft</u>	<u>Total Value</u>
Progress Inspection Trip #1 - Grand Prairie, Texas (Day Trip)	3,057	\$6,114
▪ Includes Airfare **, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Representative **		
▪ Airfare requires 21-day advance ticketing. **		
▪ Requirements: Minimum of three (3) representatives per scheduled trip.		
Total Progress Inspection Trip Travel Expenses:	3,057	6,114
Progress Inspection Trip #2 - Grand Prairie, Texas (Day Trip)	3,057	\$6,114
▪ Includes Airfare **, Car Rental (shared car) ** and Meal Per Diem of \$ 56 Per Day/Per Representative **		
▪ Airfare requires 21-day advance ticketing. **		
▪ Requirements: Minimum of three (3) representatives per scheduled trip.		
Total Progress Inspection Trip Travel Expenses:	6,114	12,228
Total Value - All Training with Travel:	\$6,114	\$12,228

** Applicable Training and Travel Expense for Training Notes:

1. Per IFB, Training Section 4.4.6, expense rates are based on current 2013 GSA Rates PLUS estimated applicable taxes for hotel.
2. Expenses reimbursed are not to exceed the values listed above.
3. Airfare requires 21-day advance ticketing.
4. Car rental does not include additional insurance coverage.
5. Customer is responsible for any additional training and/or travel expenses related to training if the number of courses scheduled exceeds the specified numbers of groups with the minimum number of students.
6. All prices and discounts listed for training courses and travel expenses related to training are based on a two (2) aircraft purchase. If two (2) aircraft are not purchased, prices and discounts are no longer valid and will need to be requested.



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Trade-In Values & Conditions



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April 8, 2013

**CITY OF SAN ANTONIO – PURCHASING & GENERAL SERVICES
 FOR CITY OF SAN ANTONIO POLICE DEPARTMENT
 TRADE-IN VALUES**

Per the City of San Antonio Bid Specifications:

4.5 Trade-In Helicopters:

- 4.5.1 City seeks offers for the purchase of two of its current helicopters (the "Trade-in Equipment"). Interested buyers should inspect the Trade-in Equipment prior to making an offer for purchase. Inspections may be arranged by contacting Stephanie Criollo at the email address provided on the Cover Page of this IFB.
- 4.5.2 The helicopters offered for trade-in or outright purchase are:
2000 Model Sikorsky S333 Helicopters, serial number 0028 and 0029.
- 4.5.3 City reserves the right to retain any trade-in unit and accept equipment offered by the dealer based on price quotations for the new equipment only, without consideration for trade-in values offered, or to use a combination of quoted new equipment price less trade-in offers, whichever is most advantageous to the City. Bids for outright purchase of trade-in equipment will be considered.
- 4.5.4 A successful bidder for outright purchase of trade-in units will be required to provide a performance bond, cashier's check or certified check in the amount of 100% of the total trade-ins awarded to the bidder. This will be required within 10 days of notification. Bond, cashier's check or certified check will not be returned until all trade-in units have been accepted and paid for by the successful bidder.
- 4.5.5 Trade-in units will become available only as new units included in this bid have been in service for a minimum of 8 workdays. In no circumstances shall Trade-in Equipment be removed if to do so would leave City without fully operational replacement Equipment. Buyer of Trade-in Equipment shall be required to remove Trade-in Equipment at Buyer's own expense. Trade-in units will be operational, but turned over to the successful bidder in an "as is" condition.
- 4.5.6 **EQUIPMENT IS BEING SOLD AS-IS WITHOUT WARRANTY OF ANY KIND AND CITY EXPRESSLY DISCLAIMS ALL IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. NO ORAL OR WRITTEN INFORMATION OR ADVICE GIVEN BY THE CITY OR ITS EMPLOYEES SHALL CREATE A WARRANTY OR IN ANY WAY INCREASE THE SCOPE OF CITY'S OBLIGATIONS HEREUNDER, AND BIDDER MAY NOT RELY ON ANY SUCH INFORMATION OR ADVICE.**
- 4.5.7 In the event a trade-in unit becomes damaged by accident or neglect, the City reserves the right to retain the trade in or perform necessary repairs. Bidders will be required to pick up trade-in units within 7 days of notification of their availability. Buyer shall coordinate the removal with City.

AIRCRAFT	QUOTE TRADE-IN VALUE
2000 Sikorsky S333 S/N 0028	\$ 117,500 <i>See Attached Trade-in Terms & Conditions</i>
2000 Sikorsky S333 S/N 0029	\$ 117,500 <i>See Attached Trade-in Terms & Conditions</i>



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Contract Trade In Conditions for San Antonio IFB 6100002747

1. Component Status will be as specified on status sheets dated 03/28/2103 with additional hours NTE 400 for 0028 and 500 for 0029.
 - Trade In value is valid only if Engine Compressor Assembly and Engine Turbine Assembly currently installed on RRA 250-C20W Engine SN CAE-845141 in SN 0029, which are scheduled for overhaul in 394 hours, are replaced with TSO 0 units.
2. Aircraft will be in Flyaway Airworthy condition as determined by an acceptance inspection and flight test prior to transfer of title for the new replacement helicopters to San Antonio by American Eurocopter.
3. All applicable FAA Airworthiness Directives and Mandatory Service Directives for the Airframe, Engine and Installed equipment will be complied with and appropriately documented.
4. All Records since new for Flight and Maintenance, including original certification documentation for all installed, time controlled Airframe and Engine components and parts, will be provided to AEC.
5. Equipment shall be VFR day/night and as inspected 04 April 2013 at Stinson Airport less Law Enforcement Radios and Equipment as removed at San Antonio's discretion. Removed items shall be appropriately by FAA Form 337 and the Rotorcraft Flight Manuals Equipment List and Weight and Balance must be revised to reflect the then current installed equipment
6. San Antonio will convey to AEC an FAA Bill of Sale and the Aircraft shall be free and clear of any and all liens or encumbrances.

Any non-compliant items related to the above stated conditions will be corrected at San Antonio's expense.