JK
12/17/15
#8

AN ORDINANCE 2015-12-17-1056

ACCEPTING THE OFFER FROM DAILEY & WELLS COMMUNICATIONS, INC., THROUGH THE HOUSTON-GALVESTON AREA COUNCIL OF GOVERNMENTS COOPERATIVE CONTRACT TO PROVIDE THE SAN ANTONIO POLICE AND FIRE DEPARTMENTS WITH PORTABLE RADIOS FOR A TOTAL COST OF $6,741,266.35, FUNDED FROM THE FY2015-FY2019 CAPITAL BUDGET.

* * * * *

WHEREAS, a purchase of 1,547 P25-compliant radios is necessary to replace radios that are over 12 years in age, which are designated as mission critical and are at end-of-life for the City's 700/800MHz public safety radio communications system; and

WHEREAS, a contract with Dailey & Wells Communications, Inc., through the Houston-Galveston Area Council of Governments (HGAC) cooperative contract RA05-15, in accordance with the Houston-Galveston Cooperative Program approved by Resolution 96-41-48, passed and approved on October 10, 1996, will allow the City to procure these radios; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The offer of Dailey & Wells Communications, Inc., through the Houston-Galveston Area Council of Governments Cooperative Contract, to provide the San Antonio Police and Fire departments with portable radios for a total cost of $6,741,266.35, is hereby approved. A copy of the quotation is attached hereto and is incorporated by reference as **Attachment I**. The Chief Technology Officer (or his designee) is authorized to execute the agreement and any related documents.

SECTION 2. Payment in the amount of the $6,700,000.00 in SAP Fund 43099000, Certificate of Obligation Capital Projects, SAP Project Definition 09-00051, Radio Replacement and System Replacement, is authorized to be encumbered and made payable to Dailey & Wells Communications, Inc.

SECTION 3. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance, may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

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SECTION 4. This ordinance shall be effective immediately upon passage by eight affirmative votes; otherwise it shall be effective on the tenth day after passage hereof.

PASSED and APPROVED this 17th day of December, 2015.

M A Y O R
Ivy R. Taylor

ATTEST:

Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:

Martha G. Sepeda, Acting City Attorney

Agenda Item:	**8 (in consent vote: 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16A, 16B, 16C, 18, 19, 20, 21, 22, 23, 24, 25, 26)**
Date:	12/17/2015
Time:	10:36:15 AM
Vote Type:	Motion to Approve
Description:	An Ordinance accepting the offer from Dailey & Wells Communications, Inc., through the Houston-Galveston Area Council of Governments cooperative contract to provide the San Antonio Police and Fire Departments with portable radios for a total cost of $6,741,266.35, funded from the FY2015-FY2019 Capital Budget. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x			x	
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				x

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219

HARRIS DAILEY-WELLS

To: Richard Morales
IT Manager, Radio Services
Information Technology Services Dept (ITSD)
City of San Antonio
Phone: (210)207-7022 **Cell:** (210)215-7022
From: Anna Solis (210) 269-3035
Date: December 7, 2015

Special onetime offer based on this order of 948 units.
* DWC will pay the $80,778.83 H-GAC Admin Fee.
* DWC will extend the standard radio factory warranty 3 years for a total of 5 years warranty.

H-GAC Contract: Contract RA05-15

COSA PD

XG-75 Portable, ProVoice & P25 Trunking Phase I & II, 700/800MHz - SYSTEM

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	EVXG-PF78M	Portable, XG-75, 700/800 MHz, System (Midnight Black)	948	$ 2,205.00	26%	$ 1,631.70	$ 1,546,851.60
2	EV-P25ED	Feature Package, P25 Trunking & EDACS	948	$ 1,600.00	26%	$ 1,184.00	$ 1,122,432.00
3	EV-PRO	Feature, ProVoice	948	$ 250.00	26%	$ 185.00	$ 175,380.00
4	EVXG-NPL4F	Feature, P25 Phase II TDMA	948	$ 250.00	26%	$ 185.00	$ 175,380.00
5	MAEV-NPL7G	Feature, EDACS Security Key (ESK)	948	$ 110.00	26%	$ 81.40	$ 77,167.20
6	MAEV-PKG8F	Feature, DES/AES Encryption	948	$ 595.00	26%	$ 440.30	$ 417,404.40
7	MAEV-NNC5K	Antenna, 700/800 MHz, Flexible End-Fed Gain	948	$ 30.00	26%	$ 22.20	$ 21,045.60
8	MAEV-PA2U	Battery, Li-Polymer	1896	$ 140.00	26%	$ 103.60	$ 196,425.60
9	MAEV-NCH9T	Charger, Single, Tri-Chemistry	948	$ 120.00	26%	$ 88.80	$ 84,182.40
10	MAEV-NHC2C	Leather Case With Belt Loop	948	$ 60.00	26%	$ 44.40	$ 42,091.20
11	MAEV-NHC2G	Belt Clip, Standard	948	$ 20.00	26%	$ 14.80	$ 14,030.40
12	MAEV-NAE6A	Speaker Microphone With Emergency	948	$ 160.00	26%	$ 118.40	$ 112,243.20
13	MA-018364-001	Thumbscrew for XG-75 Speaker Microphone	948	$ 29.95	26%	$ 22.16	$ 21,007.68
14	MAH2-VC4PB	Charger, VC4000, Tri-Chem w/Install Kit	300	$ 150.00	26%	$ 111.00	$ 33,300.00
16	YZ-SN9X	H-GAC Administration Fee	1	80,778.83	100%	$ -	$ -
	Basic Radio Includes ProScan, Dynamic Regroup and Emergency.						
						Total:	**$ 4,038,941.28**

From: Anna Solis
Major Accounts Representative
Dailey-Wells Communications
3440 E. Houston St.
San Antonio, TX 78219
210.893.6571 Phone
210.893.6702 Fax
210.269.3035 Cell
anna@dwcomm.com

Terms: Net 30 Days
Price valid for 60 days

Attachment I

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219

HARRIS DAILEY-WELLS

To: Richard Morales
IT Manager, Radio Services
Information Technology Services Dept (ITSD)
City of San Antonio
Phone: (210)207-7022 Cell: (210)215-7022
From: Anna Solis (210) 269-3035
Date: December 7, 2015

Special onetime offer based on this order of 558 Portables and 41 Control Stations
* DWC will pay the $54,046.50 H-GAC Admin Fee.
* DWC will extend the standard radio factory warranty 3 years for a total of 5 years warranty.

H-GAC Contract: Contract RA05-15
COSA Fire

XG-75 Portable, ProVoice & P25 Trunking Phase I & II, 700/800MHz - SYSTEM

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	EVXG-PF78Y	Portable, XG-75, 700/800 MHz, System (Yellow Case)	558	$ 2,205.00	26%	$ 1,631.70	$ 910,488.60
2	EV-P25ED	Feature Package, P25 Trunking & EDACS	558	$ 1,600.00	26%	$ 1,184.00	$ 660,672.00
3	EV-PRO	Feature, ProVoice	558	$ 250.00	26%	$ 185.00	$ 103,230.00
4	EVXG-NPL4F	Feature, P25 Phase II TDMA	558	$ 250.00	26%	$ 185.00	$ 103,230.00
5	MAEV-NPL7G	Feature, EDACS Security Key (ESK)	558	$ 110.00	26%	$ 81.40	$ 45,421.20
6	EV-PL4U	Feature, Single Key DES Encryption	558	$ 0.01	0%	$ 0.01	$ 5.58
7	MAEV-PKGMR	Immersible Radio Operation	558	$ 240.00	26%	$ 177.60	$ 99,100.80
8	MAEV-NNC5K	Antenna, 700/800 MHz, Flexible End-Fed Gain (IS)	558	$ 30.00	26%	$ 22.20	$ 12,387.60
9	EV-ZN2J	Kit, Oversize Knob, XG-75	558	$ 25.00	26%	$ 18.50	$ 10,323.00
10	EV-AE1W	Speaker Mic., Premium, Fire, Noise Cancelling - Yellow	558	$ 475.00	26%	$ 351.50	$ 196,137.00
11	MA-018364-001	Thumbscrew for XG-75 Speaker Microphone	558	$ 29.95	26%	$ 22.16	$ 12,365.28
12	EV-PA3N	IS CERT Radio, Li-Ion 2000 MAH Battery. Upgrades radio to IS.	558	$ 190.00	26%	$ 140.60	$ 78,454.80
13	EV-PA3T	Battery, Li-Ion, 2000 MAH (IS) Spare Battery	558	$ 140.00	26%	$ 103.60	$ 57,808.80
14	MAEV-NCH9T	Charger, Single, Tri-Chemistry	558	$ 120.00	26%	$ 88.80	$ 49,550.40
15	MAH2-VC4PB	Charger, VC4000, Tir-Chem w/Install Kit	558	$ 150.00	26%	$ 111.00	$ 61,938.00
16	MAEV-NHC2G	Belt Clip, Standard	558	$ 20.00	26%	$ 14.80	$ 8,258.40
17	YZ-SN9X	H-GAC Administration Fee		48,187.42	100%	$ -	$ -
	Basic Radio Includes ProScan, Dynamic Regroup and Emergency.						
						Sub Total:	**$ 2,409,371.46**

CS7000 Control Station, ProVoice & P25 Trunking Phase I & Phase II, 700/800MHz -System Model-

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	**MAMW-NZN8L**	**Control Station, Local/Remote, CS7000**	41	$ 2,890.00	26%	$ 2,138.60	$ 87,682.60
2	MAMW-ZN9F	Microphone, Desktop, SP721	41	$ 195.00	26%	$ 144.30	$ 5,916.30
3	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz, 35W	41	$ 2,300.00	26%	$ 1,702.00	$ 69,782.00
4	MW-P25ED	Feature Pack, P25 Trunking & EDACS	41	$ 1,600.00	26%	$ 1,184.00	$ 48,544.00
5	MW-PRO	Feature, ProVoice	41	$ 250.00	26%	$ 185.00	$ 7,585.00
6	MW-PL4F	Feature, P25 Phase II	41	$ 250.00	26%	$ 185.00	$ 7,585.00
7	MAMW-NPL7G	Feature, EDACS Security Key(ESK)	41	$ 110.00	26%	$ 81.40	$ 3,337.40
8	MAMW-PKG8F	Feature, 256-AES and 64-DES Encryption	41	$ 595.00	26%	$ 440.30	$ 18,052.30
9	MW-PL4U	Feature, Single-Key DES Encryption	41	$ 0.01	0%	$ 0.01	$ 0.41
10	MAMW-NCP9H	Control Unit, System, Front Mount	41	$ 790.00	26%	$ 584.60	$ 23,968.60
11	DWC-Labor	Fire Alert Option (Labor & Materials)	41	$ 500.00	0%	$ 500.00	$ 20,500.00
12	YZ-SN9W	H-GAC Administration Fee		$ 5,859.07	100%	$ -	$ -
						Sub Total:	**$ 292,953.61**

Note: *COSA will re-use existing antenna systems.
Note: **Installation pricing contingent on site survey.

TOTAL **$ 2,702,325.07**

From: Anna Solis
Major Accounts Representative
Dailey-Wells Communications
3440 E. Houston St.
San Antonio, TX 78219
210.893.6571 Phone
210.893.6702 Fax
210.269.3035 Cell
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Terms: Net 30 Days
Price valid for 60 days