

AN ORDINANCE 2012-04-05-0240

**AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR ANNUAL GOODS AND SERVICES: (A) SOUTHWEST WHEEL FOR TRAILER PARTS & SERVICE; (B) TOTER, INCORPORATED FOR REFUSE CONTAINERS-TWO WHEEL CARTS; AND (C) AMENDING THE CURRENT CONTRACT FOR SECURITY SYSTEM EQUIPMENT, INSTALLATION & MAINTENANCE TO INCLUDE INTERTECH SECURITY GROUP, LLC., WITH NO CHANGE TO THE ORIGINAL CONTRACT COST.**

\* \* \* \* \*

**WHEREAS**, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

**WHEREAS**, these bids are from the following companies to furnish the City with: (A) Southwest Wheel for trailer parts & service; (B) Toter, Incorporated for refuse containers-two wheel carts; and (C) amending the current contract for security system equipment, installation & maintenance to include Intertech Security Group, LLC., with no change to the original contract cost; and

**WHEREAS**, this ordinance approves 1 low bid contract, 1 contract procured using cooperative purchasing, and 1 amendment to a contract approved by Ordinance No. 2011-04-21-0310; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The bids from the following companies to furnish the City with: (A) Southwest Wheel for trailer parts & service; (B) Toter, Incorporated for refuse containers-two wheel carts; and (C) amending the current contract for security system equipment, installation & maintenance to include Intertech Security Group, LLC., with no change to the original contract cost, all on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, and authorized subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

**SECTION 2.** The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2012 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

**SECTION 3.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage hereof.

**PASSED and APPROVED** this 5<sup>th</sup> day of April, 2012.



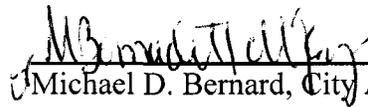
**M A Y O R**  
Julián Castro

**ATTEST:**



\_\_\_\_\_  
Leticia M. Vacek, City Clerk

**APPROVED AS TO FORM:**



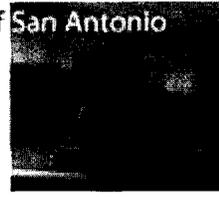
\_\_\_\_\_  
Michael D. Bernard, City Attorney



Request for

# COUNCIL ACTION

City of San Antonio



## Agenda Voting Results - 6

<b>Name:</b>	5, 6, 7, 8, 9, 10, 12, 13A, 13B, 13C, 14, 15, 16, 18						
<b>Date:</b>	04/05/2012						
<b>Time:</b>	10:07:27 AM						
<b>Vote Type:</b>	Motion to Approve						
<b>Description:</b>	An Ordinance authorizing the following contracts establishing unit prices for annual goods and services: (A) Southwest Wheel for trailer parts & service (B) Toter, Incorporated for refuse containers-two wheel carts and (C) Amending the current contract for security system equipment, installation & maintenance to include Intertech Security Group, LLC., with no change to the original contract cost. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]						
<b>Result:</b>	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Diego Bernal	District 1		x				
Ivy R. Taylor	District 2		x				
Leticia Ozuna	District 3		x				
Rey Saldaña	District 4		x				
David Medina Jr.	District 5		x				
Ray Lopez	District 6		x				x
Cris Medina	District 7		x				
W. Reed Williams	District 8	x					
Elisa Chan	District 9		x			x	
Carlton Soules	District 10		x				

**ANNUAL CONTRACT  
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**April 5, 2012**

**RFCA # 8931**

COMMODITY

M/WBE

VENDOR

**Contract procured on the basis of low bid:**

<p>A. Trailer Parts &amp; Service 610000594-DS Upon award through September 30, 2014 with 2, 1 year options to extend</p>	<p>Southwest Wheel  Entire Bid  Estimated Amount: \$500,000.00 annually</p>
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**Contract procured on the basis of cooperative purchasing:**

<p>B. Refuse Containers-Two Wheel Carts 6100001004-DD Upon award through December 31, 2012</p>	<p>Toter, Incorporated  Entire Bid  Estimated Amount: \$981,000.00 annually</p>
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**Amendment:**

<p>C. Security Systems Equipment, Installation &amp; Maintenance to Include Break-Fix A1318-12-WF Upon award through September 1, 2012 with 2, 1 year options to extend</p>	<p>Intertech Security Group, LLC.  Entire Bid  Amendment Amount: No change; \$2,500,000.00 annually</p>
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# City of San Antonio Contract Summary Sheet

Date: 4/5/2012  
Agenda Item: 8931

<b>Name/Title (Caption as shown on agenda):</b> Trailer Parts & Service 610000594-DS	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Department of Public Works and the Solid Waste Management Department with a contract to furnish replacement parts and service for approximately fifty-three (53) high capacity trailers. This service will be utilized by the Building and Equipment Services Department for the replacement of malfunctioning parts of high capacity trailers, this equipment is primarily utilized for the purpose of brush pick-up throughout the City.	
<b>Total \$:</b>	\$500,000.00 annually
<b>Contract Period:</b>	Upon award through September 30, 2014, with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (2 bids received)
<b>Price Trend:</b>	New Contract – No price history available
<b>Contract Info:</b>	Formal ___ Annual <u> X </u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	Southwest Wheel, 343 Gemblar Rd, San Antonio, TX 78219 (MSWN)
<b>Previous Contractor(s):</b>	N/A
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the City will be required to pay the regular cost of trailer parts and service for high capacity trailers utilized by the Department of Public Works and the Solid Waste Management Department maintained by the Building and Equipment Services Department. Lack of a contract may increase the downtime of high capacity trailers, thus delaying services for brush pick up to the residents of San Antonio.
<b>Using Department(s):</b>	Public Works and Solid Waste Management

### City of San Antonio Bid Tabulation

Opened: September 23, 2011			
For: Trailer Parts and Service			
6100000594		DS	
		Southwest Wheel	Heil of Texas
		343 Gembler Road	503 Pop Gun
		San Antonio, TX 78219 210-226-0301	San Antonio, TX 78219
Item	Description		
I	Frehauf Trailer Parts		
A	Percent of discount offered	10%	0%
B	Product identification (Mfr.)	Various	After market
C	Type price schedule	List/Jobber/COSA Net	List
D	Price schedule number	14290	2011
E	Date of price schedule	9/15/2011	2011
F	Price schedule column on which discount is based	Jobber	List
II	Load King Trailer Parts		
A	Percent of discount offered	10%	0%
B	Product identification (Mfr.)	Various	After market
C	Type price schedule	List/Jobber/COSA Net	List
D	Price schedule number	14290	2011
E	Date of price schedule	9/15/2011	2011
F	Price schedule column on which discount is based	Jobber	List
III	Texoma Trailer Parts		
A	Percent of discount offered	10%	0%
B	Product identification (Mfr.)	Various	After Market
C	Type price schedule	List/Jobber/COSA Net	List
D	Price schedule number	14290	2011
E	Date of price schedule	9/15/2011	2011
F	Price schedule column on which discount is based	Jobber	List
IV	Ranco Trailer Parts		
A	Percent of discount offered	10%	0%
B	Product identification (Mfr.)	Various	After Market
C	Type price schedule	List/Jobber/COSA Net	List
D	Price schedule number	14290	2011
E	Date of price schedule	9/15/2011	2011
F	Price schedule column on which discount is based	Jobber	List
V	Labor and Service		
1	Labor Rate for Services (per hour)	\$75.00	\$70.00
2	Mileage Charge, if applicable (per mile)	No Charge	N/A
3	Mileage Charge (to delivery within 1 hour) per mile	No Charge	\$1.00
4	Delivery	1 Days	3 Days
	Payment Terms	Net 30	Net 30



# City of San Antonio

## Contract Summary Sheet

Date: 4/5/2012  
Agenda Item: 8931

<b>Name/Title (Caption as shown on agenda):</b> Refuse Containers-Two Wheel Carts 6100001004- DD	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Solid Waste Management Department with a contract for the purchase of 20,000 refuse containers - two wheel carts in 96 and 48 gallon sizes. These carts will support the continuity of the automated collection program along with Phase I of the Organic Recovery Program the City has in place for residential garbage and recycling services. The contract will allow the department to continue to provide improvements to the program and meet customers' needs.  This purchase is made in accordance with the Houston-Galveston Area Council (HGAC) Cooperative Purchasing Program passed on resolution 96-41-48 dated 10/10/1996.	
<b>Total \$:</b>	\$981,000.00 annually
<b>Contract Period:</b>	Upon award through December 31, 2012
<b>Method of Procurement:</b>	Cooperative: Houston-Galveston Area Council Contract No. GC01-11
<b>Price Trend:</b>	19% decrease - per cooperative price change
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>Toter, Incorporated, 841 Meacham Road, Statesville, NC 28677 (MLWN )</b>
<b>Previous Contractor(s):</b>	Toter, Incorporated, 841 Meacham Road, Statesville, NC 28677 (MLWN)
<b>Comments:</b>	
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the automated garbage and recycling collections for the City's customers could be delayed, along with Phase I of the Organic Recovery Program. Solid Waste Management would have to procure these carts on as needed basis, thus realizing non-contract pricing and potentially longer delivery lead times.
<b>Using Department(s):</b>	Solid Waste Management

## City of San Antonio Bid Tabulation

Opened: March 9, 2012		<b>HGAC</b>	
For: Refuse Containers - Two Wheel Carts		Toter, Incorporated	
6100001004		DD	841 Meacham Road
		Statesville, NC 28677 800-424-0422	
Item	Description	EST QTY	
1	48 Gallon EVR II Cart Toter EVR II base price * Assembly Specified Color Specified Markings: Lid Insert or Hot Stamp Specified Markings: Body Hot Stamp Heat Transfer Marking on Underside of Lid RFID Tag Price Total	10,000	\$36.55 \$2.00 \$1.25 \$0.25 \$0.25 \$1.75 \$0.90 \$429,500.00
	Make Model Cart Size		Toter EVR II 79248 48 Gal
2	96 Gallon EVR II Container Toter EVR II base price* Assembly Specified Color Specified Markings: Lid Insert or Hot Stamp Specified Markings: Body Hot Stamp Heat Transfer Marking on Underside of Lid RFID Tag Price Total	10,000	\$44.85 \$2.00 \$1.25 \$0.25 \$0.25 \$1.75 \$0.90 \$512,500.00
	Make Model Cart Size		Toter EVR II 79296 96 Gal
3	Freight Price per Truckload Price Total	49	\$795.00 \$38,955.00
	Terms		Net 30
	Estimated Annual Total		\$980,955.00
<b>Estimated Annual Award</b>			<b>\$980,955.00</b>

\*Quantity Discount (21-25 truckloads). Should City order 21 or more truckloads over the course of the entire contract, the unit price per cart shall be reduced by \$2.00



# City of San Antonio Contract Summary Sheet

Date: 4/5/2012  
Agenda Item: 8931

<b>Name/Title (Caption as shown on agenda):</b> <b>Security Systems Equipment, Installation &amp; Maintenance to Include Break-Fix Amendment A1318-12-WF</b>	
<b>Brief Description of Item(s) and Use:</b> This amendment to City approved Ordinance 2011-04-21-0310 through the General Services Administration (GSA) contract GS-07F-7733C between Hirsch Electronics Corporation and their GSA participating dealers will expand a contract for maintenance and break-fix services on the City's access control, video surveillance and intrusion alarm security systems as well as the installation of any new security systems and components. This amendment will expand the integrators available to the City to include Intertech Security Group, LLC. Funding has been secured through City approved Ordinance 2011-04-21- 0310.	
<b>Total \$:</b>	\$2,500,000.00 annually
<b>Contract Period:</b>	Upon award through September 1, 2012 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Amendment
<b>Price Trend:</b>	N/A
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>Intertech Security Group, LLC., 10634 Gulfdale, San Antonio, TX 78216 (MLWN)</b>
<b>Previous Contractor(s):</b>	N/A
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this amendment not be approved, the City will not be able to utilize multiple integrators as provided through this contract for numerous, large scope projects. This could significantly delay various projects.
<b>Using Department(s):</b>	Police