

AN ORDINANCE 2009-03-19-0197

ACCEPTING THE FOLLOWING BIDS TO PROVIDE THE CITY WITH THE FOLLOWING COMMODITIES AND SERVICES ON AN ANNUAL CONTRACT BASIS FOR FY 2009 FOR A COMBINED ESTIMATED COST OF \$3,217,990.00 INCLUDING: (A) VALERO MARKETING & SUPPLY COMPANY FOR VEHICLE REFUELING; (B) GT DISTRIBUTORS, INC. FOR NARCOTIC TEST KITS; (C) CASCO, INC. (ITEMS: 1, 2A AND 2B) AND FIRE FIGHTERS TOOL COMPANY (ITEM: 3) FOR FIREFIGHTING FOAM; (D) STONE MOUNTAIN, LTD. FOR MULTIPLE SPEAKER MICROPHONES FOR EMERGENCY PERSONNEL; (E) CARAHSOFT TECHNOLOGY CORPORATION FOR BMC REMEDY SERVICE MANAGEMENT SUITE SOFTWARE LICENSES WITH MAINTENANCE & SUPPORT; AND (F) VION CORPORATION FOR HITACHI EXPANSION AND UPGRADES.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from various companies to furnish the City with: (A) Valero Marketing & Supply Company for vehicle refueling; (B) GT Distributors, Inc. for narcotic test kits; (C) Casco, Inc. (items: 1, 2a and 2b) and Fire Fighters Tool Company (Item: 3) for firefighting foam; (D) Stone Mountain, Ltd. for multiple speaker microphones for emergency personnel; (E) Carahsoft Technology Corporation for BMC Remedy Service Management Suite Software Licenses with maintenance & support; and (F) Vion Corporation for Hitachi expansion and upgrades; and

WHEREAS, this ordinance approves 2 low bid contracts, 2 contracts awarded to other than the low bidder(s) because the low bidder(s) did not meet the City's specifications or requirements, 2 contract procured utilizing cooperative purchasing, and 1 sole source contract; and

WHEREAS, all expenditures will be in accordance with the 2009 budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates, and endorsements: (A) Valero Marketing & Supply Company for vehicle refueling; (B) GT Distributors, Inc. for narcotic test kits; (C) Casco, Inc. (items: 1, 2a and 2b) and Fire Fighters Tool Company (Item: 3) for firefighting foam; (D) Stone Mountain, Ltd. for multiple speaker microphones for emergency personnel; (E) Carahsoft Technology Corporation for BMC Remedy Service Management Suite Software Licenses with maintenance & support; and (F) Vion Corporation for Hitachi expansion and upgrades. The bid tabulation sheets are attached hereto and incorporated herein for all

purposes as Exhibit I. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Department.

SECTION 2. It has been found and declared that the low bids of Fire Fighters Tool Company (Item 1) and Casco Inc. and Chemguard (Item 3) for Firefighting foam failed to meet the City's specifications and/or requirements.

SECTION 3. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to various vendors. All expenditures will be in accordance with the FY 2009 budget approved by City Council. The combined estimated cost for the contracts listed on this ordinance is approximately \$3,217,990.00.

SECTION 4. The City may issue purchase orders directly to a DIR authorized reseller identified in a contract approved by this ordinance.

SECTION 5. This ordinance shall take effect March 29, 2009.

PASSED and APPROVED this 19th day of March, 2009.



M A Y O R

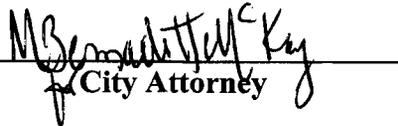
PHIL HARDBERGER

ATTEST:



City Clerk

APPROVED AS TO FORM:



City Attorney

**ANNUAL CONTRACT
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March 19, 2009

RFCA #4630

COMMODITY

MBE/WBE

VENDOR

Contracts procured on the basis of low bid:

- | | |
|--|---|
| <p>A. Vehicle Refueling
A390a-09-SC
April 1, 2009 through December 31, 2009
with 2, 1 year options to extend</p> | <p>Valero Marketing & Supply Company</p> <p>Entire Bid</p> <p>Estimated Amount: \$649,000.00
annually</p> |
| <p>B. Narcotic Test Kits
A402-09-JH
Upon award through December 31, 2009
with 2, 1 year options to extend</p> | <p>GT Distributors, Inc.</p> <p>Entire Bid</p> <p>Estimated Amount: \$17,000.00
annually; \$51,000.00 contract period</p> |

Contract procured on the basis of low qualifying bid:

- | | |
|--|---|
| <p>C. Firefighting Foam
A1126-09-CC
Upon award through March 31, 2010
with 2, 1 year options to extend</p> | <p>Casco, Inc.
Items: 1, 2a and 2b</p> <p>Fire Fighters Tool Company
Item: 3</p> <p>Estimated Amount: \$159,000.00
annually</p> |
|--|---|

Contract procured on the basis of sole source:

- | | |
|--|--|
| <p>D. Multiple Speaker Microphones for
Emergency Personnel
A1375-09-WF
April 1, 2009 through March 31, 2010
with 4, 1 year options to extend</p> | <p>Stone Mountain, Ltd.</p> <p>Entire Bid</p> <p>Estimated Amount: \$401,000.00
annually</p> |
|--|--|

Contracts procured utilizing cooperative purchasing:

E. BMC Remedy Service Management Suite
Software Licenses with Maintenance &
Support
A1267c-09-WF
Upon award through August 17, 2009

Carahsoft Technology Corporation

Entire Bid

Estimated Amount: \$992,000.00
contract period

F. Hitachi Expansion and Upgrades
A1393b-09-WF
Upon award through July 11, 2009
with 1, 1 year option to extend

Vion Corporation

Entire Bid

Estimated Amount: \$999,990.00 initial
year



City of San Antonio

Contract Summary Sheet

Date: 3/19/2009

Agenda Item: 4630

Name/Title (Caption as shown on agenda): Vehicle Refueling A390a-09 SC	
Brief Description of Item(s) and Use: This contract will provide the Fire Department with a contractor to provide fueling facilities for diesel fuel and regular unleaded gasoline for use in emergency vehicles. The contractor owned fueling sites will allow the Fire Department the flexibility to purchase fuel in situations when the City of San Antonio fueling stations are not readily available or out of service, thus allowing for uninterrupted emergency services for citizens.	
Total \$:	\$649,000.00 annually
Contract Period:	April 1, 2009 through December 31, 2009 with 2, 1 year options to extend
Method of Procurement:	Competitive (1 bid received)
Price Trend:	13% decrease due to the lower cost of fuel
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Valero Marketing & Supply Company, PO Box 696000, San Antonio, TX 78269 (MLWN)
Previous Contractor(s):	Valero Marketing & Supply Company, PO Box 696000, San Antonio, TX 78269 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, emergency vehicles will have to rely on the limited number of City sites for re-fueling. Fuel supply to emergency vehicles could be interrupted if City fuel sites are not operational, leading to a decrease in the availability of emergency services. Many fire stations are located miles from the nearest City fueling sites. Fueling solely at the City sites would mean the vehicles will have to travel out of their initial response areas, resulting in delayed emergency assistance.
Using Department(s):	Fire

City of San Antonio Bid Tabulation

Opened: February 13, 2009 For: Vehicle Refueling A390a-09			Valero Marketing & Supply Company P.O. Box 696000 San Antonio, TX 78269 210-345-3721
Item	Description	Estimated Gallons	
1	Diesel Fuel Upcharge per Gallon OPIS Cost for 02-13-09 Effective Price for 02-13-09	448,000	\$0.0650 \$1.3675 \$1.4325
2	Unleaded Gasoline Upcharge per Gallon OPIS Cost for 02-13-09 Effective Price for 02-13-09	5,000	\$0.0650 \$1.3675 \$1.4325
Estimated Annual Total			\$648,922.50
Estimated Annual Award			\$648,922.50



City of San Antonio

Contract Summary Sheet

Date: 3/19/2009

Agenda Item: 4630

Name/Title (Caption as shown on agenda): Narcotic Test Kits A402-09 JH	
Brief Description of Item(s) and Use: This contract will provide the Police Department with narcotic test kits needed to comply with the Texas Narcotics Controlled Substance Act that requires law enforcement agencies to perform field testing on suspects for controlled substances. The field testing is utilized as a basis for probable cause in the booking of suspects.	
Total \$:	\$17,000.00 annually; \$51,000.00 contract period
Contract Period:	Upon award through December 31, 2009 with 2, 1 year options to extend.
Method of Procurement:	Competitive (2 bids received)
Price Trend:	10% increase due to the cost of raw materials
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	GT Distributors, Inc., P.O. Box 16080, Austin, TX 78761 (MSWN)
Previous Contractor(s):	Sirchie Fingerprint Laboratories, Inc., 100 Hunter Place, Youngsville, NC 27596
Comments:	Withdrew: Quartermaster Inc. - Test #15, Item 10.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Police Department will be required to purchase narcotic test kits on an as needed basis wherein increased costs and delivery times due to non-contract buying would be realized. Lack of narcotic test kits would affect the ability of officers to perform field testing on controlled substances as a basis for probable cause in booking suspects as required by the Texas Narcotics Controlled Substance Act.
Using Department(s):	Police

City of San Antonio Bid Tabulation

Opened: January 6, 2009				
For: Narcotic Test Kits				
A402-09			JH	
			GT Distributors, Inc.	Quartermaster, Inc.
			P.O. Box 16080	17600 Fabrica Way
			Austin, TX 78761	Cerritos, CA 90703
			800-252-8310	
Item	Description	Estimated Quantities		
1	Narcotic Test Kits			
A	TEST 1 Marquis Reagent, General Screening	30		
	Kit Price		\$8.66	\$15.50
	Total Price		\$259.80	\$465.00
	Brand No.		Sirchie Nark 2001	ACS 2000
	Quantity per Kit		10	10
B	TEST 2 Nitric Acid Reagent, Differentiate Heroin & Morphine	20		
	Kit Price		\$8.66	\$15.50
	Total Price		\$173.20	\$310.00
	Brand No.		Sirchie Nark 2002	ACS 2000
	Quantity per Kit		10	10
C	TEST 3 Dille-Koppanyi Reagent, Barbituates	10		
	Kit Price		\$10.54	\$15.50
	Total Price		\$105.40	\$155.00
	Brand No.		Sirchie Nark 2003	ACS 0150
	Quantity per Kit		10	10
D	TEST 4 Ehrlich's Reagent, LSD	10		
	Kit Price		\$11.83	\$15.50
	Total Price		\$118.30	\$155.00
	Brand No.		Sirchie Nark 2004	ACS 6000
	Quantity per Kit		10	10
E	TEST 5 Duquenois-Levine Reagent, Marijuana	60		
	Kit Price		\$11.83	\$15.50
	Total Price		\$709.80	\$930.00
	Brand No.		Sirchie Nark 2005	ACS 3000
	Quantity per Kit		10	10
F	TEST 6 Scott Reagent, Cocaine/Crack	700		
	Kit Price		\$11.83	\$15.50
	Total Price		\$8,281.00	\$10,850.00
	Brand No.		Sirchie Nark 2007	ACS 1000
	Quantity per Kit		10	10
G	TEST 7 Methadone Reagent	10		
	Kit Price		\$9.68	No Bid
	Total Price		\$96.80	
	Brand No.		Sirchie Nark 2008	
	Quantity per Kit		10	
H	TEST 8 PCP-Methaqualone Reagent	10		
	Kit Price		\$11.24	No Bid
	Total Price		\$112.40	
	Brand No.		Sirchie Nark 2009	
	Quantity per Kit		10	
I	TEST 9 Special Opiates Reagent, Codeine, Heroin, Morphine, Oxycodone	10		
	Kit Price		\$10.59	No Bid
	Total Price		\$105.90	
	Brand No.		Sirchie Nark 20010	
	Quantity per Kit		10	

City of San Antonio Bid Tabulation

Opened: January 6, 2009 For: Narcotic Test Kits A402-09			JH P.O. Box 16080 Austin, TX 78761 800-252-8310		GT Distributors, Inc. Quartermaster, Inc. 17600 Fabrica Way Cerritos, CA 90703	
Item	Description	Estimated Quantities				
J	TEST 10 Mecke's Reagent, Heroin All Forms	300				
	Kit Price		\$10.54		\$15.50	
	Total Price		\$3,162.00		\$4,650.00	
	Brand No.		Sirchie Nark 20011		ACS 2000	
	Quantity per Kit		10		10	
K	TEST 11 Ephedrine Reagent, Ephedrine & Pseudoephedrine	20				
	Kit Price		\$13.98		\$15.50	
	Total Price		\$279.60		\$310.00	
	Brand No.		Sirchie Nark 20013		ACS 0250	
	Quantity per Kit		10		10	
L	TEST 12 Valium Reagent, Valium, Diaepam, Rohypnol, Ketamine	10				
	Kit Price		\$15.32		No Bid	
	Total Price		\$153.20			
	Brand No.		Sirchie Nark 20014			
	Quantity per Kit		10			
M	TEST 13 Methamphetamine-Ecstasy Reagent Meth & Ecstasy	150				
	Kit Price		\$15.38		\$15.50	
	Total Price		\$2,307.00		\$2,325.00	
	Brand No.		Sirchie Nark 20015		ACS 5000	
	Quantity per Kit		10		10	
N	TEST 14 KN Reagent, Marijuana (Green Plant & Seeds)	20				
	Kit Price		\$11.11		No Bid	
	Total Price		\$222.20			
	Brand No.		Sirchie Nark 20020			
	Quantity per Kit		10			
O	TEST 15 GHB Reagent, GHB	5			Withdraw	
	Kit Price		\$13.32		\$15.50	
	Total Price		\$66.60		\$77.50	
	Brand No.		Sirchie Nark 20021		ACS 8000	
	Quantity per Kit		5		10	
P	TEST 16 Cocaine ID Swipes, Test for Cocaine Residue	3				
	Kit Price		\$26.34		No Bid	
	Total Price		\$79.02			
	Brand No.		Sirchie NS20150			
	Quantity per Kit		50			
Q	Drug ID Bible, Pill Identification Resource	10				
	Book Price		\$33.83		\$45.50	
	Total Price		\$338.30		\$455.00	
	Brand No.		Sirchie DIB100		Drug ID Bible 190-608	
	Estimated Annual Total		\$16,570.52		\$20,682.50	
	Estimated Annual Award		\$16,570.52			



City of San Antonio

Contract Summary Sheet

Date: 3/19/2009

Agenda Item: 4630

Name/Title (Caption as shown on agenda): Firefighting Foam A1126-09 CC	
Brief Description of Item(s) and Use: This contract will provide the Fire and Aviation Departments with firefighting foam. This foam will be utilized to fight Class A (rubber tires and paper) and Class B (aircraft and flammable liquid containment areas) fires as defined by the National Fire Protection Association.	
Total \$:	\$159,000.00 annually
Contract Period:	Upon award through March 31, 2010 with 2, 1 year options to extend.
Method of Procurement:	Competitive (3 bids received)
Price Trend:	43% increase due to chemicals used for product manufacture.
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Casco, Inc., 1517 WN Carrier Parkway, Suite 11, Grand Prairie, TX 75050 (MLWN) Items: 1, 2a & 2b (MLWN) Fire Fighters Tool Company, 5150 Franz Rd., Katy, TX 77493 (MSWN) Item: 3
Previous Contractor(s):	Chemguard, 204 South 6 th Avenue, Mansfield, TX 76063 (MLWN)
Comments:	NAS: Fire Fighters Tool Company (Item 1): Manufacturer unable to confirm compatibility with existing foam currently in stock. NAS: Casco Inc. and Chemguard (Item 3): Product not approved by Fire Department for use with existing compressed air foam firefighting apparatus.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Fire and Aviation Departments will be required to purchase foam on an as needed basis wherein increase costs due to non-contract buying would be realized. Lack of a contract could also affect delivery times of materials; which could cause a public safety issue.
Using Department(s):	Fire and Aviation

City of San Antonio Bid Tabulation

Opened: January 27, 2009			Casco Inc.	Fire Fighters Tool Company	Chemguard
For: Firefighting Foam			1517 WN Carrier Parkway, Suite 11 Grand Prairie, TX 75050 (512) 750-8039	5150 Franz Rd Katy, TX 77493 (281) 391-0588	204 South 6th Avenue Mansfield, TX 76063
A1126-09			CC		
Item	Description	Estimated Annual Quantity			
1	CLASS A FOAM Price Each Price Total Manufacturer Model Number	700 (5 Gallons) Pails	\$53.76 \$37,632.00 Chemguard CAP	NAS \$47.25 \$33,075.00 Ansul Thunderstorm S/FFF	\$57.60 \$40,320.00 Chemguard CAP
2a	CLASS B FOAM Price Each Price Total Manufacturer Model Number	50 (5 Gallon) Pails	\$81.20 \$4,060.00 3% Mil Spec Class 'B' C301P	Ansulite Premium 3% AFC-5-A	\$87.00 \$4,350.00 Chemguard C301P
2b	CLASS B FOAM Price Each Price Total Manufacturer Model Number	120 (55 Gallon) Drums	\$893.20 \$107,184.00 Chemguard C301D	Ansulite Premium 3% AFC-5-A	\$956.40 \$114,768.00 Chemguard C301D
3	PHOS-CHEK FOAM Price Each Price Total Manufacturer Model Number	120 (5 Gallon) Pails	NAS \$56.00 \$6,720.00 Chemguard FCP	\$77.44 \$9,292.80 ICL Phos-Chek #WD-881	NAS \$60.00 \$7,200.00 Chemguard FCP
	Estimated Annual Total		\$155,596.00	\$158,275.80	\$166,638.00
	Estimated Annual Award		\$148,876.00	\$9,292.80	



City of San Antonio

Contract Summary Sheet

Date: 3/19/2009

Agenda Item: 4630

Name/Title (Caption as shown on agenda): Multiple Speaker Microphones for Emergency Personnel A1375-09 WF	
Brief Description of Item(s) and Use: This contract will provide the Fire and Police Departments in coordination with the Public Safety Division of the Information Technology Services Department (ITSD) with lapel speaker microphones, parts, repair capabilities and trade-in advantages for emerging technology. Stone Mountain has specifically developed these microphones for use by the City's Public Safety personnel and are available only through the manufacturer.	
Total \$:	\$401,000.00 annually
Contract Period:	April 1, 2009 through March 31, 2010 with 4, 1 year options to extend.
Method of Procurement:	Sole Source
Price Trend:	49% decrease due to the City's volume and term of contract.
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Stone Mountain, Ltd., 1597 Eagle Point Road, Huddleston, VA 24104 (MLWN)
Previous Contractor(s):	Stone Mountain, Ltd., 1597 Eagle Point Road, Huddleston, VA 24104 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City would not be able to purchase lapel speaker microphones, parts and repair capabilities. New lapel speaker microphones would have to be secured from the sole source manufacturer on an as needed basis wherein increased lead times and cost due to non-contract buying would be realized. Communications would be impaired between firefighters and officers in the field if this contract were not to be approved.
Using Department(s):	Information Technology Services, Fire and Police

City of San Antonio Bid Tabulation

Opened: February 10, 2009			
For: Multiple Speaker Microphones for Emergency Personnel		WF	Stone Mountain, Ltd.
A1375-09			1597 Eagle Point Road
Item	Description	Estimated Annual Qty	Huddleston, VA 24104 540-297-6434
	<u>Equipment</u>		
1	Speaker Microphone	2050	
	Price Each		\$137.17
	Price Total		\$281,198.50
2	Throat Microphone	50	
	Price Each		\$80.00
	Price Total		\$4,000.00
3	Closed Loop Over the Ear Earphone	50	
	Price Each		\$15.00
	Price Total		\$750.00
4	Acoustic Tube Earphone	100	
	Price Each		\$20.00
	Price Total		\$2,000.00
5	Fully Coiled Cord w/ Antenna	100	
	Price Each		\$33.50
	Price Total		\$3,350.00
6	Coiled Cord w/o Antenna	100	
	Price Each		\$27.50
	Price Total		\$2,750.00
7	7 Coiled Cable w/ Antenna, Regular Length	200	
	Price Each		\$41.00
	Price Total		\$8,200.00
8	7 Coiled Cable w/ Antenna, Short Length	200	
	Price Each		\$41.00
	Price Total		\$8,200.00
9	Fully Coiled Cord w/ Antenna	100	
	Price Each		\$41.00
	Price Total		\$4,100.00
10	Fully Coiled Cord w/ Antenna	200	
	Price Each		\$41.00
	Price Total		\$8,200.00

City of San Antonio Bid Tabulation

Opened: February 10, 2009			
For: Multiple Speaker Microphones for Emergency Personnel		WF	Stone Mountain, Ltd.
A1375-09			1597 Eagle Point Road
Item	Description	Estimated Annual Qty	Huddleston, VA 24104 540-297-6434
11	Fully Coiled Cord w/ Antenna	200	
	Price Each		\$46.00
	Price Total		\$9,200.00
12	Fully Coiled Cord w/o Antenna	100	
	Price Each		\$35.00
	Price Total		\$3,500.00
13	Fully Coiled Cord w/o Antenna	200	
	Price Each		\$35.00
	Price Total		\$7,000.00
14	Fully Coiled Cord w/o Antenna	200	
	Price Each		\$40.00
	Price Total		\$8,000.00
15	Fully Coiled Cable, No Antenna No Accessary Jack	200	
	Price Each		\$27.50
	Price Total		\$5,500.00
16	Universal Device Connector (UDC) w/ Antenna	50	
	Price Each		\$15.00
	Price Total		\$750.00
17	Universal Device Connector (UDC) w/o Antenna	50	
	Price Each		\$9.00
	Price Total		\$450.00
18	Deleted		
19	Front Cover Microphone Housing Assembly	50	
	Price Each		\$11.00
	Price Total		\$550.00
20	Alpha Adapter Cable City of San Antonio Breathing Apparatus Communications Connector	200	
	Price Each		\$38.00
	Price Total		\$7,600.00

City of San Antonio Bid Tabulation

Opened: February 10, 2009			
For: Multiple Speaker Microphones for Emergency Personnel			Stone Mountain, Ltd.
A1375-09		WF	1597 Eagle Point Road
Item	Description	Estimated Annual Qty	Huddleston, VA 24104 540-297-6434
	<u>Break Fix</u>		
21	Labor Rate	1000	\$35.00
	Flat Rate per Mic		\$35,000.00
	Total Estimated Repair Cost		
	<u>Parts</u>		
22	Percentage Mark Up for Parts		30%
	<u>Trade-In</u>		
23	Trade-In Discount Percentage or Allowance		15%
	<u>Delivery</u>		
24	Delivery will be made within 60 calendar days after receipt of order.		
	Estimated Total Award		\$400,298.50
	Estimated Annual Award		\$400,298.50

Deleted: Item 18 - Due to item no longer available from manufacturer.



City of San Antonio

Contract Summary Sheet

Date: 3/19/2009

Agenda Item: 4630

Name/Title (Caption as shown on agenda): BMC Remedy Service Management Suite Software Licenses with Maintenance & Support (BMC Patrol) A1267c-09 WF	
Brief Description of Item(s) and Use: This contract will provide the Information Technology Services Department (ITSD) with the purchase of BMC Performance Manager, BMC Event and Impact Management, and BMC Application Performance Analytics modules with nine (9) months of maintenance and software support. This software will provide a "single pane of glass" view into complex network, server and application components that support the availability of critical IT services the City depends on to conduct dai ly business processes. This product will be purchased from Carahsoft Technology Corporation utilizing the State of Texas Department of Information Resources Contract # DIR-SDD-587 and will be made in accordance with the state cooperative program passed on Resolution No. 91-39-53 dated 9/12/1991.	
Total \$:	\$992,000.00 contract period
Contract Period:	Upon award through August 17, 2009
Method of Procurement:	Cooperative (DIR-SDD-587)
Price Trend:	New Contract – no price history available
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Carahsoft Technology Corporation, 12369 Sunrise Valley Dr., Suite D2, Rustin, VA 20191 (MLWN)
Previous Contractor(s):	N/A
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City would not be able to implement an integrated solution for IT service monitoring which could cause delays in the resolution of critical IT service disruptions. This software will help detect application, server and network problems and notify the appropriate IT personnel to ensure prompt resolution of problems that might impact critical services (public safety answering point, SAP, internet, email, etc.).
Using Department(s):	Information Technology Services

City of San Antonio Bid Tabulation

Opened: February 23, 2009		DIR	
For: BMC Remedy Service Management Suite Software License with Maintenance & Support (BMC Patrol)		Carahsoft Technology Corporation	
A1267c-09	WF	12369 Sunrise Valley Dr., Suite D2	
Item	Description	Qty	Rustin, VA 20191 703-871-8682
<u>LICENSES</u>			
1	BMC Remedy IT Service Management Suite PN: LPU93.0.0.00 License	1	
	Price Each		\$753.65
	Price Total		\$753.65
2	BMC Remedy Service Desk - User Add-On PN: LAV34.0.0.00 License	44	
	Price Each		\$1,138.75
	Price Total		\$50,105.00
3	BMC Remedy Service Desk - Floating User Add-On PN: LAW41.0.0.00 License	26	
	Price Each		\$3,126.86
	Price Total		\$81,298.36
4	BMC Remedy Change Management - User Add-On PN: LAV33.0.0.00 License	6	
	Price Each		\$299.20
	Price Total		\$1,795.20
5	BMC Remedy Change Management - Floating User Add-On PN: LAW42.0.0.00 License	10	
	Price Each		\$4,787.20
	Price Total		\$47,872.00
6	BMC Remedy Asset Configuration Management - User Add-On PN: LAV32.0.0.00 License	10	
	Price Each		\$2,890.80
	Price Total		\$28,908.00
7	BMC Remedy Asset Configuration Management - Floating User Add-On PN: LAW40.0.0.00 License	5	
	Price Each		\$990.00
	Price Total		\$4,950.00
8	BMC Remedy Specialist - User Add-On PN: LAV58.0.0.00 License	10	
	Price Each		\$114.40
	Price Total		\$1,144.00
9	BMC Remedy Specialist - Floating User Add-On PN: LAW44.0.0.00 License	10	
	Price Each		\$286.00
	Price Total		\$2,860.00

City of San Antonio Bid Tabulation

Opened: February 23, 2009		DIR	
For: BMC Remedy Service Management Suite Software License with Maintenance & Support (BMC Patrol)		Carahsoft Technology Corporation	
A1267c-09	WF	12369 Sunrise Valley Dr., Suite D2	
Item	Description	Qty	Rustin, VA 20191 703-871-8682
10	BMC Atrium Service Level Management - User Add-On PN: LAV36.0.0.00 License	10	
	Price Each		\$1,548.80
	Price Total		\$15,488.00
11	BMC Atrium Dashboard and Analytics - User Add-On PN: LAU94.0.0.00 License	10	
	Price Each		\$1,408.00
	Price Total		\$14,080.00
12	BMC Remedy Self Service - User Add-On 50 Pack PN: LAU93.0.0.00 License	170	
	Price Each		\$325.60
	Price Total		\$55,352.00
13	BMC Discovery Solution PN: LPV31.0.0.00 License	350	
	Price Each		\$14.44
	Price Total		\$5,054.00
14	BMC BladeLogic Configuration Module for Servers PN: LPV78.0.0.00 License	350	
	Price Each		\$169.15
	Price Total		\$59,202.50
15	BMC BladeLogic Provisioning Module for Servers PN: LPW35.0.0.00 License	350	
	Price Each		\$54.12
	Price Total		\$18,942.00
16	BMC BladeLogic Compliance Module for Servers PN: LPV77.0.0.00 License	350	
	Price Each		\$227.70
	Price Total		\$79,895.00
17	BMC Configuration Automation for Clients PN: LPV49.0.0.00 License	8000	
	Price Each		\$7.56
	Price Total		\$60,480.00
18	BMC Performance Management - Base PN: LPV42.0.0.00 License	1	
	Price Each		\$8,000.00
	Price Total		\$8,000.00

City of San Antonio Bid Tabulation

Opened: February 23, 2009			DIR
For: BMC Remedy Service Management Suite Software License with Maintenance & Support (BMC Patrol)			Carahsoft Technology Corporation
A1267c-09		WF	12369 Sunrise Valley Dr., Suite D2
			Rustin, VA 20191 703-871-8682
Item	Description	Qty	
19	BMC Performance Management - Server Monitoring PN: LAV80.0.0.00 License	732	
	Price Each		\$137.60
	Price Total		\$100,723.20
20	BMC Performance Management Application, Database & Middleware PN: LAV81.0.0.00 License	193	
	Price Each		\$206.80
	Price Total		\$39,912.40
21	BMC Performance Management - Synthetic Transaction Monitoring PN: LAV83.0.0.00 License	5	
	Price Each		\$3,000.00
	Price Total		\$15,000.00
22	Sentry Software Monitoring for BMC Performance Manager - Base PN: LYV39.0.0.00 License	1	
	Price Each		\$400.00
	Price Total		\$400.00
23	Sentry Software Monitoring for BMC Performance Manager - Storage PN: LAW25.0.0.00 License	63	
	Price Each		\$220.00
	Price Total		\$13,860.00
24	BMC Event and Impact Management - Base PN: LPU57.0.0.00 License	1	
	Price Each		\$8,000.00
	Price Total		\$8,000.00
25	BMC Event and Impact Management - Managed Server PN: LAV64.0.0.00 License	350	
	Price Each		\$116.40
	Price Total		\$40,740.00
26	BMC Event and Impact Management - Managed Server PN: LAV65.0.0.00 License	90	
	Price Each		\$304.00
	Price Total		\$27,360.00
27	BMC Event and Impact Management - Integration Adapter for z/OS PN: LAW24.0.0.00 License	332	
	Price Each		\$38.00
	Price Total		\$12,616.00

City of San Antonio Bid Tabulation

Opened: February 23, 2009		DIR	
For: BMC Remedy Service Management Suite Software License with Maintenance & Support (BMC Patrol)		Carahsoft Technology Corporation	
A1267c-09	WF	12369 Sunrise Valley Dr., Suite D2	
Item	Description	Qty	Rustin, VA 20191 703-871-8682
28	BMC Application Performance and Analytics - Base PN: LPV45.0.0.00 License	1	
	Price Each		\$8,000.00
	Price Total		\$8,000.00
29	BMC Application Performance and Analytics - ProactiveNet Server PN: LAV63.0.0.00 License	732	
	Price Each		\$91.20
	Price Total		\$66,758.40
30	BMC Application Performance and Analytics - ProactiveNet Application PN: LAV64.0.0.00 License	193	
	Price Each		\$150.40
	Price Total		\$29,027.20
31	BMC Application Performance and Analytics - ProactiveNet Synthetic PN: LAV65.0.0.00 License	5	
	Price Each		\$2,000.00
	Price Total		\$10,000.00
	Licenses Total		\$908,376.91
	<u>ANNUAL MAINTENANCE FROM 3/30/2009-12/31/2009</u>		
32	Column L-1 Fast Track Support BMC Remedy IT Service Management Suite PN: F-LPU93.0.0.00	1	
	Price Each		\$1,442.52
	Price Total		\$1,442.52
33	Column L-1 Fast Track Support BMC Remedy Service Desk - User Add On PN: F-LAV34.0.0.00	44	
	Price Each		\$98.61
	Price Total		\$4,338.84
34	Column L-1 Fast Track Support BMC Remedy Service Desk - Floating User Add-On PN: F-LAW41.0.0.00	26	
	Price Each		\$249.02
	Price Total		\$6,474.52
35	Column L-1 Fast Track Support BMC Remedy Change Management - User Add-On PN: F-LAV33.0.0.00	6	
	Price Each		\$213.54
	Price Total		\$1,281.24
36	Column L-1 Fast Track Support BMC Remedy Change Management - Floating User Add-On PN: F-LAW42.0.0.00	10	
	Price Each		\$533.84
	Price Total		\$5,338.40

City of San Antonio Bid Tabulation

Opened: February 23, 2009		DIR	
For: BMC Remedy Service Management Suite Software License with Maintenance & Support (BMC Patrol)		Carahsoft Technology Corporation	
A1267c-09	WF	12369 Sunrise Valley Dr., Suite D2	
Item	Description	Qty	
			Rustin, VA 20191 703-871-8682
37	Column L-1 FastTrack Support BMC Remedy Asset Configuration Management - User Add-On PN: F-LAV32.0.0.00	10	
	Price Each		\$282.62
	Price Total		\$2,826.20
38	Column L-1 FastTrack Support BMC Remedy Asset Configuration Management - Floating User Add-On PN: F-LAW40.0.0.00	5	
	Price Each		\$706.55
	Price Total		\$3,532.75
39	Column L-1 FastTrack Support BMC Remedy Specialist - User Add-On PN: F-LAV58.0.0.00	10	
	Price Each		\$81.64
	Price Total		\$816.40
40	Column L-1 FastTrack Support BMC Remedy Specialist - Floating User Add-On PN: F-LAW44.0.0.00	10	
	Price Each		\$204.11
	Price Total		\$2,041.10
41	Column L-1 FastTrack Support BMC Atrium Service Level Management - User Add-On PN: F-LAV36.0.0.00	10	
	Price Each		\$200.97
	Price Total		\$2,009.70
42	Column L-1 FastTrack Support BMC Atrium Dashboards and Analytics - User Add-On PN: F-LAU94.0.0.00	10	
	Price Each		\$100.49
	Price Total		\$1,004.90
43	Column L-1 FastTrack Support BMC Remedy Self-Service - User Add-On 50 Pack PN: F-LAU93.0.0.00	170	
	Price Each		\$22.24
	Price Total		\$3,780.80
44	Column L-1 FastTrack Support BMC Discovery Solution PN: F-LPV31.0.0.00	350	
	Price Each		\$10.31
	Price Total		\$3,608.50
45	Column L-1 FastTrack Support BMC BladeLogic Configuration Module for Servers PN: F-LPV78.0.0.00	350	
	Price Each		\$16.25
	Price Total		\$5,687.50

City of San Antonio Bid Tabulation

Opened: February 23, 2009		DIR	
For: BMC Remedy Service Management Suite Software License with Maintenance & Support (BMC Patrol)		Carahsoft Technology Corporation	
A1267c-09	WF	12369 Sunrise Valley Dr., Suite D2	
Item	Description	Qty	Rustin, VA 20191 703-871-8682
46	Column L-1 FastTrack Support BMC BladeLogic Provisioning Module for Servers PN: F-LPW35.0.0.00	350	
	Price Each		\$4.43
	Price Total		\$1,550.50
47	Column L-1 FastTrack Support BMC BladeLogic Compliance Module for Servers PN: F-LPV77.0.0.00	350	
	Price Each		\$16.25
	Price Total		\$5,687.50
48	Column L-1 FastTrack Support BMC Configuration Automation for Clients PN: F-LPV49.0.0.00	8000	
	Price Each		\$0.62
	Price Total		\$4,960.00
49	Column L-1 FastTrack Support BMC Performance Management - Base PN: F-LPV42.0.0.00	1	
	Price Each		\$570.95
	Price Total		\$570.95
50	Column L-1 FastTrack Support BMC Performance Management - Server Monitoring PN: F-LAV80.0.0.00	732	
	Price Each		\$9.63
	Price Total		\$7,049.16
51	Column L-1 FastTrack Support BMC Performance Management Appliance, Database & Middleware PN: F-LAV81.0.0.00	193	
	Price Each		\$14.64
	Price Total		\$2,825.52
52	Column L-1 FastTrack Support BMC Performance Management - Synthetic Transaction Monitoring PN: F-LAV83.0.0.00	5	
	Price Each		\$214.11
	Price Total		\$1,070.55
53	Column L-1 FastTrack Support Sentry Software Monitoring for BMC Performance Manager - Base PN: F-LYV39.0.0.00	1	
	Price Each		\$28.55
	Price Total		\$28.55
54	Column L-1 FastTrack Support Sentry Software Monitoring for BMC Performance Manager - Storage PN: F-LAW25.0.0.00	63	
	Price Each		\$15.70
	Price Total		\$989.10

City of San Antonio Bid Tabulation

Opened: February 23, 2009		DIR	
For: BMC Remedy Service Management Suite Software License with Maintenance & Support (BMC Patrol)		Carahsoft Technology Corporation	
A1267c-09	WF	12369 Sunrise Valley Dr., Suite D2	
		Rustin, VA 20191 703-871-8682	
Item	Description	Qty	
55	Column L-1 FastTrack Support BMC Event and Impact Management - Base PN: F-LPU57.0.0.00 Price Each Price Total	1	\$570.95 \$570.95
56	Column L-1 FastTrack Support BMC Event and Impact Management - Managed Server PN: F-LAV84.0.0.00 Price Each Price Total	350	\$8.31 \$2,908.50
57	Column L-1 FastTrack Support BMC Event and Impact Management - Managed Server PN: F-LAV85.0.0.00 Price Each Price Total	90	\$21.70 \$1,953.00
58	Column L-1 FastTrack Support BMC Event and Impact Management - Integration Adapter for z/OS PN: F-LAW24.0.0.00 Price Each Price Total	332	\$2.71 \$899.72
59	Column L-1 FastTrack Support BMC Application Performance and Analytics - Base PN: F-LPV45.0.0.00 Price Each Price Total	1	\$570.95 \$570.95
60	Column L-1 FastTrack Support BMC Application Performance and Analytics - ProactiveNet Server PN: F-LAV63.0.0.00 Price Each Price Total	732	\$6.51 \$4,765.32
61	Column L-1 FastTrack Support BMC Application Performance and Analytics - ProactiveNet Application PN: F-LAV64.0.0.00 Price Each Price Total	193	\$10.74 \$2,072.82
62	Column L-1 FastTrack Support BMC Application Performance and Analytics - ProactiveNet Synthetic PN: F-LAV65.0.0.00 Price Each Price Total	5	\$142.74 \$713.70
	Estimated Annual Maintenance Award		\$83,370.16
Estimated Total Award			\$981,747.07



City of San Antonio

Contract Summary Sheet

Date: 3/19/2009

Agenda Item: 4630

Name/Title (Caption as shown on agenda): Hitachi Expansion and Upgrades A1393b-09 WF	
Brief Description of Item(s) and Use: This contract will provide the Information Technology Services Department (ITSD) with additional enterprise Hitachi disk storage arrays to support the data storage requirements of the Computer Aided Dispatch System (CAD), the Court Case Management System, the Enterprise Content Management System, the ITSD Service Desk System, the ITSD Network Monitoring System, and the City's Email System. These items will be purchased from Vion Corporation, utilizing the State of Texas Department of Information Resources Contract # DIR-SDD-253 and will be made in accordance with the state cooperative program passed on Resoluti on No. 91-39-53 dated 9/12/1991. This cooperative contract allows for additional purchases through July 11, 2010 depending on availability of funds.	
Total \$:	\$999,990.00 initial year
Contract Period:	Upon Award through July 11, 2009 with 1, 1 year option to extend.
Method of Procurement:	Cooperative (DIR-SDD-253)
Price Trend:	New contract – no previous price history available.
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Vion Corporation, 1055 Thomas Jefferson Street, NW, Suite 406, Washington, DC 20007 (MLWN)
Previous Contractor(s):	N/A
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, ITSD would have to pursue individual procurements for each project resulting in increased costs and delivery times. As a result, the City would not be able to meet increased data storage requirements for new and existing information systems including the Computer Aided Dispatch System (CAD), the Court Case Management System, the Enterprise Content Management System, the ITSD Service Desk System, the ITSD Network Monitoring System, and the City's Email System. Lack of storage capacity would delay the implementation of new systems.
Using Department(s):	Information Technology Services

City of San Antonio Bid Tabulation

Opened: February 26, 2009 For: Hitachi Expansion and Upgrade A1393b-09		DIR Vion Corporation 1055 Thomas Jefferson Street, NW Suite 406 Washington, DC 20007 512-842-1691
	WF	
Item	Description	
1	CAD System Upgrades	\$274,685.00
2	Filenet System Upgrades	\$139,611.00
3	Remedy System Upgrades	\$69,151.00
4	Exchange System Upgrades	\$157,870.00
5	PD & Comm System Upgrades	\$63,605.00
6	Mainframe VTL to SATA System Upgrades	\$32,146.00
7	GIS System Upgrades	\$120,745.00
8	Tyler System Upgrades	\$44,311.00
9	Protection Manager Software	\$66,810.00
10	Packaged Implementation Services	\$31,056.00
	Estimated Total	\$999,990.00
	Total Estimated Award	\$999,990.00