

AN ORDINANCE 2010-12-16-1059

ACCEPTING THE FOLLOWING BIDS TO PROVIDE THE CITY WITH GOODS AND SERVICES ON AN ANNUAL CONTRACT BASIS FOR FY 2011: (A) DENTAL HEALTH PRODUCTS, INC. FOR DENTAL SUPPLIES AND EQUIPMENT - \$100,000.00, (B) UNDER CONSTRUCTION, INC. FOR LANDSCAPE MAINTENANCE FOR COMMUNITY LEARNING CENTERS - \$30,000.00, (C) TEXAS CRANE SERVICES FOR CRANE SERVICE - \$239,000.00, (D) NARDIS FOR CONCEALABLE BODY ARMOR - \$815,000.00, (E) L.E.A.D.S. ONLINE, LLC FOR L.E.A.D.S ONLINE DATABASE AGREEMENT FOR SAPD - \$55,000.00, (F) GT DISTRIBUTORS, INC. FOR CONDUCTIVE ENERGY DEVICES - \$775,000.00 AND (G) ZONAR SYSTEMS, INC. FOR GLOBAL POSITIONING SYSTEM (GPS) FOR SOLID WASTE MANAGEMENT VEHICLES - \$232,000.00 INITIALLY, \$104,000.00 ANNUALLY.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from various companies to furnish the City with: (A) Dental Health Products, Inc. for dental supplies and equipment; (B) Under Construction, Inc. for landscape maintenance for community learning centers; (C) Texas Crane Services for crane service; (D) Nardis for concealable body armor; (E) L.E.A.D.S. Online, LLC for L.E.A.D.S Online database agreement for SAPD; (F) GT Distributors, Inc. for conductive energy devices; (F) Zonar Systems, Inc. for global positioning system for Solid Waste Management vehicles; and

WHEREAS, this ordinance approves 3 low bid contracts, 1 contract procured utilizing cooperative purchasing, 1 contract which provides for a procurement necessary to protect the public health or safety, 1 sole source contract; and 1 amendment to the contract approved under Ordinance No. 100081 to extend the term of the contract through December 31, 2011 with 4 additional, 1 year options to extend; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of various companies to furnish the City with (A) Dental Health Products, Inc. for dental supplies and equipment; (B) Under Construction, Inc. for landscape maintenance for community learning centers; (C) Texas Crane Services for crane service; (D) Nardis for concealable body armor; (E) L.E.A.D.S. Online, LLC for L.E.A.D.S Online database agreement for SAPD; (F) GT Distributors, Inc. for conductive energy devices; and (G) Zonar Systems, Inc. for global positioning system for Solid Waste Management vehicles on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and

contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Department.

SECTION 2. It has been found and declared that the low bid of GT Distributors, Inc. for concealable body armor failed to meet the City's specifications and/or requirements.

SECTION 3. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to various vendors. All current fiscal year expenditures will be in accordance with the FY 2011 budget approved by City Council and future fiscal year expenditures are contingent upon future City Council budget approvals. The combined estimated annual cost for the contracts listed on this ordinance is approximately \$2,246,000.00.

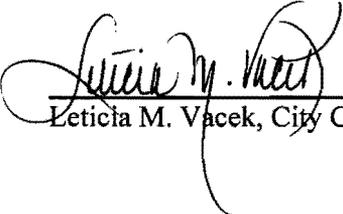
SECTION 4. This ordinance shall be effective immediately upon passage by eight affirmative votes; otherwise it shall be effective on the tenth day after passage hereof.

PASSED and APPROVED this 16th day of December, 2010.



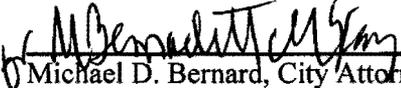
M A Y O R
Julián Castro

ATTEST:



Leticia M. Vacek, City Clerk

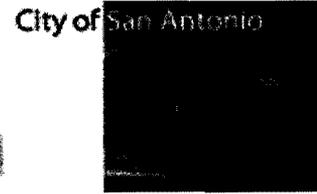
APPROVED AS TO FORM:



Michael D. Bernard, City Attorney



Request for
**COUNCIL
ACTION**



Agenda Voting Results - 12

Name:	6, 7, 8, 9, 10, 11, 12, 16, 17, 18, 20A, 20B, 22A, 22B, 24, 25A, 25B, 25C, 26, 27, 30, 31, 33A, 33B, 33D, 33E, 34, 35, 36, 37, 39A, 39B, 40, 41, 42A, 42B, 43A, 43B, 44, 45, 46, 47, 48, 49, 50
Date:	12/16/2010
Time:	10:30:06 AM
Vote Type:	Motion to Approve
Description:	An Ordinance accepting the following bids to provide the City with goods and services on an annual contract basis for FY 2011: (A) Dental Health Products, Inc. for Dental Supplies and Equipment - \$100,000.00, (B) Under Construction, Inc. for Landscape Maintenance for Community Learning Centers - \$30,000.00, (C) Texas Crane Services for Crane Service - \$239,000.00, (D) Nardis for Concealable Body Armor - \$815,000.00, (E) L.E.A.D.S. Online, LLC for L.E.A.D.S Online Database Agreement for SAPD - \$55,000.00, (F) GT Distributors, Inc. for Conductive Energy Devices - \$775,000.00 and (G) Zonar Systems, Inc. for Global Positioning System (GPS) for Solid Waste Management Vehicles - \$232,000.00 initially, \$104,000.00 annually. [Ben Gorzell, Chief Financial Officer; Janie Cantu, Director, Purchasing & General Services]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Mary Alice P. Cisneros	District 1		x				x
Ivy R. Taylor	District 2		x				
Jennifer V. Ramos	District 3		x				
Philip A. Cortez	District 4		x			x	
David Medina Jr.	District 5		x				
Ray Lopez	District 6		x				
Justin Rodriguez	District 7	x					
W. Reed Williams	District 8		x				
Elisa Chan	District 9		x				
John G. Clamp	District 10		x				

**ANNUAL CONTRACT
TABLE OF CONTENTS**

December 16, 2010

RFCA# 7144

COMMODITY

MBE/WBE

VENDOR

Contracts procured on the basis of low bid:

- | | | |
|--|------------|--|
| <p>A. Dental Supplies and Equipment
A392-11-AA
January 1, 2011 through December 31, 2012
with 3, 1 year options to extend</p> | <p></p> | <p>Dental Health Products, Inc.

Entire Bid

Estimated Amount: \$100,000.00
annually</p> |
| <p>B. Landscape Maintenance for Community
Learning Centers
A1040-11-VF
January 1, 2011 through March 31, 2013
with 1 year option to extend</p> | <p>MBE</p> | <p>Under Construction, Inc.

Entire Bid

Estimated Amount: \$30,000.00
annually; \$90,000.00 contract period</p> |
| <p>C. Crane Service
A1562a-11-LD
Upon award through December 31, 2013
with 2, 1 year options to extend</p> | <p></p> | <p>Texas Crane Services

Entire Bid

Estimated Amount: \$239,000.00
annually</p> |

Contract exempt from procurement process due to health and safety exemption:

- | | | |
|--|---------|---|
| <p>D. Concealable Body Armor
A031-11-JH
January 1, 2011 through December 31, 2012
with 2, 1 year options to extend</p> | <p></p> | <p>Nardis

Entire Bid

Estimated Amount: \$815,000.00
contract period</p> |
|--|---------|---|

Amendment:

E. L.E.A.D.S. Online Database Agreement for
SAPD
A1005-11-PC
January 1, 2011 through December 31, 2011
with 4, 1 year options to extend

L.E.A.D.S. Online, LLC

Entire Bid

Estimated Amount: \$55,000.00
annually

Contract procured on the basis of sole source:

F. Conductive Energy Devices
A1583-11-CC
Upon award through March 31, 2012

GT Distributors, Inc.

Entire Bid

Estimated Amount: \$775,000.00
annually

Contract procured on the basis of cooperative purchase:

G. Global Positioning System (GPS) for Solid
Waste Management Vehicles
A1515-11-WF
Upon award through February 28, 2012
with 3, 1 year options to extend

Zonar Systems, Inc.

Entire Bid

Estimated Amount: \$232,000.00 initial
year; \$104,000.00 annually thereafter



City of San Antonio Contract Summary Sheet

Date: 12/16/10

Agenda Item: 7144

Name/Title (Caption as shown on agenda): Dental Supplies and Equipment A392-11 AA	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Metropolitan Health District (Health Department) with a contractor to furnish and deliver dental supplies and equipment. These items are primarily utilized by the Health Department's Dental Division for use in daily operations. The Dental Division provides dental services to the residents of San Antonio and the surrounding areas of Bexar County. The dental division promotes oral health through community outreach programs and by providing clinical services to uninsured, low income children, adolescents and adults.	
Total \$:	\$100,000.00 annually
Contract Period:	January 1, 2011 through December 31, 2012 with 3, 1 year options to extend
Method of Procurement:	Competitive (3 bids received)
Price Trend:	2.5% decrease
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Dental Health Products, Inc., 2614 North Sugar Bush Rd., New Franken, WI 54229 (MLWN)
Previous Contractor(s):	Dental Health Products, Inc., 2614 North Sugar Bush Rd., New Franken, WI 54229 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Health Department would have to purchase dental supplies and equipment on an as needed basis wherein increased costs and longer delivery times due to non-contract buying could be realized. This could affect the department's ability to treat patients, potentially causing a public safety issue.
Using Department(s):	Health

City of San Antonio Bid Tabulation

Opened: October 22, 2010				
For: Dental Supplies and Equipment		Dental Health Products, Inc. 2614 North Sugar Bush Rd. New Franken, WI 54229 800-626-2163	Henry Schein, Inc. 135 Duryea Rd. E255 Melville, NY 11747	Valley Litho Supply 1047 Haugen Avenue Rice Lake, WI 54868
A392-11	AA			
Item	Description			
1	Catalog Pricing			
A	Percent of Catalog Discount Offered on all Items	18.5%	5 - 20%	20%
	Catalog/List Title and/or Number	2010-2011 Catalog	Henry Schein-Dental Merchandise	Kodak Dental Systems
	Price Schedule Column on Which Discount is Based	List	Catalog Unit Price	List Price
	Date of Catalog/Price List	June 1, 2010	April 2010	January 1, 2010



City of San Antonio

Contract Summary Sheet

Date: 12/16/10

Agenda Item: 7144

Name/Title (Caption as shown on agenda): Landscape Maintenance for Community Learning Centers A1040-11 VF	
Brief Description of Item(s) and Use: This contract will provide the Department of Community Initiatives with a contractor to fully execute a landscape maintenance agreement for fifteen (15) senior and community centers located throughout the city. This service is required to ensure the landscape appearance for each center is clean and orderly. Monthly service includes mowing, edging, trimming, weeding, fertilizing, mulching and general maintenance of the existing landscaped areas.	
Total \$:	\$30,000.00 annually; \$90,000.00 contract period
Contract Period:	January 1, 2011 through March 31, 2013 with 1 year option to extend
Method of Procurement:	Competitive (11 bids received)
Price Trend:	5% decrease
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Under Construction, Inc., 1231 Ganton Lane, San Antonio, TX 78260 (MSON)
Previous Contractor(s):	Green Tree Lawn Care & Landscaping, 4807 Macey Trail, San Antonio, TX 78253 (MSWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Department of Community Initiatives may choose to perform these services by utilizing their own staff. However, performing these services in-house would require the Department of Community Initiatives to add a maintenance staff as well as landscaping equipment and tools.
Using Department(s):	Community Initiatives

City of San Antonio Bid Tabulation

Opened November 2, 2010								
For: Landscape Maintenance for Community Learning Centers			Under Construction, Inc.	Cantu Contracting, Inc.	Carino's Tree Service	Covenant Works	CW Services	Estrada Landscape
A1040-11			1231 Ganton Lane	3396 Rabel Rd.	4427 Buena Vista	6326 Sovereign Dr., #125	1224 Triplett	4506 S. Congress Ave Suite R
VF			San Antonio, TX 78260 210-255-8665	San Antonio, TX 78221	San Antonio, TX 78237	San Antonio, TX 78229	San Antonio, TX 78216	Austin, TX 78745
Item	Description	Estimated Annual Quantity						
1	Landscape Maintenance							
A	Head Start Building	19	\$79.77	\$150.00	\$62.85	\$81.55	\$100.00	\$80.00
	Price Total		\$1,515.63	\$2,850.00	\$1,194.15	\$1,549.45	\$1,900.00	\$1,520.00
B	Bob and Jeanne Billa Center	19	\$79.77	\$155.00	\$58.75	\$58.73	\$90.00	\$90.00
	Price Total		\$1,515.63	\$2,945.00	\$1,116.25	\$1,115.87	\$1,710.00	\$1,710.00
C	Bob Ross Senior Center	19	\$79.77	\$145.00	\$177.85	\$104.36	\$110.00	\$150.00
	Price Total		\$1,515.63	\$2,755.00	\$3,379.15	\$1,982.84	\$2,090.00	\$2,850.00
D	Carver Center Annex	19	\$79.77	\$95.00	\$48.75	\$58.73	\$90.00	\$90.00
	Price Total		\$1,515.63	\$1,805.00	\$926.25	\$1,115.87	\$1,710.00	\$1,710.00
E	Carver Community Cultural Center	19	\$79.77	\$155.00	\$155.00	\$104.36	\$95.00	\$60.00
	Price Total		\$1,515.63	\$2,945.00	\$2,945.00	\$1,982.84	\$1,805.00	\$1,140.00
F	Claude Black Center	19	\$79.77	\$120.00	\$105.00	\$81.55	\$100.00	\$110.00
	Price Total		\$1,515.63	\$2,280.00	\$1,995.00	\$1,549.45	\$1,900.00	\$2,090.00
G	Col. Victor Ferrari	19	\$79.77	\$125.00	\$95.00	\$58.73	\$90.00	\$80.00
	Price Total		\$1,515.63	\$2,375.00	\$1,805.00	\$1,115.87	\$1,710.00	\$1,520.00
H	Columbia Heights Center	19	\$79.77	\$130.00	\$75.00	\$58.73	\$90.00	\$90.00
	Price Total		\$1,515.63	\$2,470.00	\$1,425.00	\$1,115.87	\$1,710.00	\$1,710.00
I	Frank Garrett/West End Senior Center	19	\$79.77	\$160.00	\$225.00	\$163.10	\$115.00	\$120.00
	Price Total		\$1,515.63	\$3,040.00	\$4,275.00	\$3,098.90	\$2,185.00	\$2,280.00
J	Fr. Albert Benavides	19	\$79.77	\$140.00	\$97.75	\$58.73	\$100.00	\$100.00
	Price Total		\$1,515.63	\$2,660.00	\$1,857.25	\$1,115.87	\$1,900.00	\$1,900.00
K	Margarita Huanes Center	19	\$79.77	\$275.00	\$55.00	\$58.73	\$60.00	\$80.00
	Price Total		\$1,515.63	\$5,225.00	\$1,045.00	\$1,115.87	\$1,140.00	\$1,520.00

Opened November 2, 2010

City of San Antonio Bid Tabulation

For: Landscape Maintenance for Community Learning Centers

A1040-11

VF

			Under Construction, Inc.	Cantu Contracting, Inc.	Carino's Tree Service	Covenant Works	CW Services	Estrada Landscape
			1231 Ganton Lane	3396 Rabel Rd.	4427 Buena Vista	6326 Sovereign Dr., #125	1224 Triplett	4506 S. Congress Ave Suite R
			San Antonio, TX 78260 210-255-8665	San Antonio, TX 78221	San Antonio, TX 78237	San Antonio, TX 78229	San Antonio, TX 78216	Austin, TX 78745
Item	Description	Estimated Annual Quantity						
L	Willie Cortez Senior Center	19	\$79.77	\$130.00	\$95.00	\$58.73	\$90.00	\$80.00
	Price Total		\$1,515.63	\$2,470.00	\$1,805.00	\$1,115.87	\$1,710.00	\$1,520.00
M	St. Mary's Center	19	\$79.77	\$150.00	\$75.00	\$104.36	\$90.00	\$110.00
	Price Total		\$1,515.63	\$2,850.00	\$1,425.00	\$1,982.84	\$1,710.00	\$2,090.00
N	Willie C. Velasquez Center	19	\$79.77	\$100.00	\$145.00	\$81.55	\$75.00	\$80.00
	Price Total		\$1,515.63	\$1,900.00	\$2,755.00	\$1,549.45	\$1,425.00	\$1,520.00
O	Future District 10 Senior Center Lot	19	\$79.77	\$90.00	\$235.00	\$203.87	\$200.00	\$90.00
	Price Total		\$1,515.63	\$1,710.00	\$4,465.00	\$3,873.53	\$3,800.00	\$1,710.00
	Estimated Subtotal		\$22,734.45	\$40,280.00	\$32,413.05	\$25,380.39	\$28,405.00	\$26,790.00
II	Lot Mowing							
A	Small Lots, up to 6000 sq. ft.	19	\$79.77	\$75.00	\$47.85	\$104.36	\$150.00	\$50.00
	Price Total		\$1,515.63	\$1,425.00	\$909.15	\$1,982.84	\$2,850.00	\$950.00
B	Average Lots, 6001 sq. ft. - 12000 sq. ft.	19	\$119.77	\$150.00	\$65.33	\$163.10	\$200.00	\$80.00
	Price Total		\$2,275.63	\$2,850.00	\$1,241.27	\$3,098.90	\$3,800.00	\$1,520.00
C	Large Lots, 12001 sq. ft. - 16000 sq. ft.	19	\$159.77	\$250.00	\$85.78	\$208.73	\$250.00	\$105.00
	Price Total		\$3,035.63	\$4,750.00	\$1,629.82	\$3,965.87	\$4,750.00	\$1,995.00
	Estimated Subtotal		\$6,826.89	\$9,025.00	\$3,780.24	\$9,047.61	\$11,400.00	\$4,465.00
	Payment Terms		Net 30 Days	Net 30	2% Net 10 Days	.5 Net 20 Days	Net 30 Days	Net 30 Days
	Estimated Annual Total		\$29,561.34	\$49,305.00	\$36,193.29	\$34,428.00	\$39,805.00	\$31,255.00
	Estimated Annual Award		\$29,561.34					

City of San Antonio Bid Tabulation

Opened November 2, 2010							
For: Landscape Maintenance for Community Learning Centers			Francisco Suarez-Pella dba Green Grass, Inc. 5333 Randolph Blvd. San Antonio, TX 78233	Guerra Construction 118 Broadway, Ste. 334 San Antonio, TX 78205	Radan LLC 923 10th St. Ste 101 PMB 226 Floresville, TX 78114	Ranchscapes 105 Crestline Dr. Pleasanton, TX 78064	Roger's Gardens LLC 331 E. Ramsey San Antonio, TX 78216
A1040-11		VF					
Item	Description	Estimated Annual Quantity					
1	Landscape Maintenance						
A	Head Start Building	19	\$110.00	\$1,500.00	\$145.00	\$75.00	\$110.90
	Price Total		\$2,090.00	\$28,500.00	\$2,755.00	\$1,425.00	\$2,107.10
B	Bob and Jeanne Billa Center	19	\$209.00	\$1,500.00	\$197.45	\$90.00	\$98.21
	Price Total		\$3,971.00	\$28,500.00	\$3,751.55	\$1,710.00	\$1,865.99
C	Bob Ross Senior Center	19	\$379.00	\$1,500.00	\$221.50	\$125.00	\$410.74
	Price Total		\$7,201.00	\$28,500.00	\$4,208.50	\$2,375.00	\$7,804.06
D	Carver Center Annex	19	\$81.00	\$1,500.00	\$197.45	\$100.00	\$48.33
	Price Total		\$1,539.00	\$28,500.00	\$3,751.55	\$1,900.00	\$918.27
E	Carver Community Cultural Center	19	\$308.00	\$1,500.00	\$197.45	\$50.00	\$134.84
	Price Total		\$5,852.00	\$28,500.00	\$3,751.55	\$950.00	\$2,561.96
F	Claude Black Center	19	\$142.00	\$1,500.00	\$221.50	\$95.00	\$121.16
	Price Total		\$2,698.00	\$28,500.00	\$4,208.50	\$1,805.00	\$2,302.04
G	Col. Victor Ferrari	19	\$121.00	\$1,500.00	\$197.45	\$85.00	\$103.50
	Price Total		\$2,299.00	\$28,500.00	\$3,751.55	\$1,615.00	\$1,966.50
H	Columbia Heights Center	19	\$136.00	\$1,500.00	\$145.00	\$75.00	\$86.40
	Price Total		\$2,584.00	\$28,500.00	\$2,755.00	\$1,425.00	\$1,641.60
I	Frank Garrett/West End Senior Center	19	\$330.00	\$1,500.00	\$197.45	\$125.00	\$462.26
	Price Total		\$6,270.00	\$28,500.00	\$3,751.55	\$2,375.00	\$8,782.94
J	Fr. Albert Benavides	19	\$222.00	\$1,500.00	\$145.00	\$75.00	\$117.74
	Price Total		\$4,218.00	\$28,500.00	\$2,755.00	\$1,425.00	\$2,237.06
K	Margarita Huantes Center	19	\$79.00	\$1,500.00	\$145.00	\$75.00	\$57.16
	Price Total		\$1,501.00	\$28,500.00	\$2,755.00	\$1,425.00	\$1,086.04

Opened November 2, 2010

City of San Antonio Bid Tabulation

For: Landscape Maintenance for Community Learning Centers

A1040-11

VF

			Francisco Suarez-Pella dba Green Grass, Inc. 5333 Randolph Blvd. San Antonio, TX 78233	Guerra Construction 118 Broadway, Ste. 334 San Antonio, TX 78205	Radan LLC 923 10th St. Ste 101 PMB 226 Floresville, TX 78114	Ranchscapes 105 Crestline Dr. Pleasanton, TX 78064	Roger's Gardens LLC 331 E. Ramsey San Antonio, TX 78216
Item	Description	Estimated Annual Quantity					
L	Willie Cortez Senior Center	19	\$210.00	\$1,500.00	\$145.00	\$125.00	\$117.74
	Price Total		\$3,990.00	\$28,500.00	\$2,755.00	\$2,375.00	\$2,237.06
M	St. Mary's Center	19	\$143.00	\$1,500.00	\$197.45	\$75.00	\$101.42
	Price Total		\$2,717.00	\$28,500.00	\$3,751.55	\$1,425.00	\$1,926.98
N	Willie C. Velasquez Center	19	\$116.00	\$1,500.00	\$197.45	\$55.00	\$106.16
	Price Total		\$2,204.00	\$28,500.00	\$3,751.55	\$1,045.00	\$2,017.04
O	Future District 10 Senior Center Lot	19	\$328.00	\$1,500.00	\$197.45	\$200.00	\$214.95
	Price Total		\$6,232.00	\$28,500.00	\$3,751.55	\$3,800.00	\$4,084.05
	Estimated Subtotal		\$55,366.00	\$427,500.00	\$52,204.40	\$27,075.00	\$43,538.69
II	Lot Mowing						
A	Small Lots, up to 6000 sq. ft.	19	\$100.00	\$1,500.00	\$50.00	\$59.00	\$49.00
	Price Total		\$1,900.00	\$28,500.00	\$950.00	\$1,121.00	\$931.00
B	Average Lots, 6001 sq. ft. - 12000 sq. ft.	19	\$150.00	\$1,500.00	\$65.00	\$69.00	\$98.00
	Price Total		\$2,850.00	\$28,500.00	\$1,235.00	\$1,311.00	\$1,862.00
C	Large Lots, 12001 sq. ft. - 16000 sq. ft.	19	\$200.00	\$1,500.00	\$72.00	\$89.00	\$147.00
	Price Total		\$3,800.00	\$28,500.00	\$1,368.00	\$1,691.00	\$2,793.00
	Estimated Subtotal		\$8,550.00	\$85,500.00	\$3,553.00	\$4,123.00	\$5,586.00
	Payment Terms		2% Net 10 Days	5% Net 10 Days	Net 30 Days	Net 30 Days	Net 30 Days
	Estimated Annual Total		\$63,916.00	\$513,000.00	\$55,757.40	\$31,198.00	\$49,124.69
	Estimated Annual Award						



City of San Antonio Contract Summary Sheet

Date: 12/16/10

Agenda Item: 7144

Name/Title (Caption as shown on agenda): Crane Service (Heavy) A1562a-11 LD	
Brief Description of Item(s) and Use: This contract provides crane services for the loading and unloading massive equipment from 75 tons up to 400 tons at construction sites within the San Antonio city limits. This service will be utilized by the Department of Public Works, Storm Water Division to support the annual San Antonio River Sediment Reduction Project and other special projects as needed.	
Total \$:	\$239,000.00 annually
Contract Period:	Upon award through December 31, 2013 with 2, 1 year options to extend
Method of Procurement:	Competitive (1 bid received)
Price Trend:	New Contract – No price history available
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Texas Crane Services, 203 South W W White Rd., San Antonio, TX 78219 (MSWN)
Previous Contractor(s):	N/A
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City will be required to purchase crane services on an as needed basis wherein increased costs due to non-contract buying could be realized thereby increases the time to complete time critical projects.
Using Department(s):	Public Works

City of San Antonio Bid Tabulation

Opened: November 9, 2010			
For: Crane Service (Heavy)			
A1562a-11		LD	Texas Crane Services 203 South WW White Road San Antonio, TX 78219 210-337-1900
Item	Description	Qty	
1	Crane Service, 75 ton crane, 4 hour minimum Price per Hour Total Price	40	\$140.00 \$5,600.00
2	Crane Service, 100 ton crane, 6 hour minimum Price per Hour Total Price	40	\$155.00 \$6,200.00
3	Crane Service, 175 ton crane, 8hour minimum Price per Hour Total Price	40	\$285.00 \$11,400.00
4	Crane Service, 220 ton crane, 8 hour minimum Price per Hour Total Price	220	\$295.00 \$64,900.00
5	Crane Service, 300 ton crane, 8 hour minimum Price per Hour Total Price	40	\$335.00 \$13,400.00
6	Crane Service, 365 ton crane, 8 hour minimum Price per Hour Total Price	140	\$385.00 \$53,900.00
7	Crane Service, 400 ton crane, 8 hour minimum Price per Hour Total Price	140	\$425.00 \$59,500.00
8	Crane Service, Supports Trucks Price per Hour Total Price	80	\$65.00 \$5,200.00
9	Riggers Price per Hour Total Price	220	\$45.00 \$9,900.00
10	Overtime per Man Price per Hour Total Price	250	\$30.00 \$7,500.00
11	Heavy Highway Permit Price Each Total Price	6	\$150.00 \$900.00
	Payment Terms		1% 10 days
	Estimated Annual Total		\$238,400.00
	Estimated Annual Award		\$238,400.00



City of San Antonio

Contract Summary Sheet

Date: 12/16/10

Agenda Item: 7144

Name/Title (Caption as shown on agenda): Concealable Body Armor A031-11 JH	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Police Department with concealable body armor utilized in day to day operations by authorized personnel. These vests are intended to be issued as standard equipment to officers for daily wear as undergarment protection against ballistic threats. Concealable body armor periodically requires replacement when its integrity has been compromised through normal wear and tear.	
Total \$:	\$815,000.00 contract period
Contract Period:	January 1, 2011 through December 31, 2012 with 2, 1 year options to extend
Method of Procurement:	Exemption: Public Health and Safety (3 offers received)
Price Trend:	1% decrease
Contract Info:	Formal _____ Annual <u> X </u> Support/Maintenance _____ Lease _____
Recommended Contractor(s):	Nardis, 4818 IH 10 East, San Antonio, TX 78219 (MLWN)
Previous Contractor(s):	Nardis, 4818 IH 10 East, San Antonio, TX 78219 (MLWN)
Comments:	The body armor submitted by GT Distributors, Inc. was not the selected manufacturer as a result of wear testing and evaluation conducted by the Police Department's Labor Relations Committee.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Police Department will be required to purchase concealable body armor on an as needed basis wherein increased costs due to non-contract buying would be realized. Lack of a contract could also affect delivery times of this equipment required to carry out police operations which could impact the safety and welfare of officers and citizens.
Using Department(s):	Police

City of San Antonio Bid Tabulation

Opened: September 28, 2010						
For: Concealable Body Armor						
A031-11			JH	Nardis	GT Distributors, Inc.	Sterling Uniforms
			4818 I H 10 East	2545 Brockton Drive, Suite 100	2111 West Avenue	
			San Antonio, TX 78219	Austin, TX 78758-4411	San Antonio, TX 78201	
			210-661-8400			
Item	Description	Estimated Quantity				
1A	Level II Vest Price Each Price Total Mfr. & Model No.	50	\$685.00 \$34,250.00 Point Blank Vision w/Thorshield and Outlast Carriers	\$445.00 \$22,250.00 Second Chance SMO1 Level II Apex Carrier	\$682.20 \$34,110.00 Point Blank Vision All	
1B	Level IIIA Vest Price Each Price Total Mfr. & Model No.	1000	\$699.00 \$699,000.00 Point Blank Vision w/Thorshield and Outlast Carriers	\$480.00 \$480,000.00 Second Chance SMO1 Level IIIA with 1 Apex Carrier	\$769.00 \$769,000.00 Point Blank Vision AIIIA	
1C	Replacement Vest Covers Price Each Price Total Mfr. & Model No.	1050	\$77.00 \$80,850.00 Point Blank Vision w/Thorshield and Outlast Carriers	\$45.00 \$47,250.00 Second Chance Apex Carrier	\$104.00 \$109,200.00 Point Blank Vision Carriers	
	Payment Terms		.5% 10 Days	Net 30	Net 30	
	Estimated Total		\$814,100.00	\$549,500.00	\$912,310.00	
	Estimated Total Award		\$814,100.00			



City of San Antonio Contract Summary Sheet

Date: 12/16/10

Agenda Item: 7144

Name/Title (Caption as shown on agenda): L.E.A.D.S. Online Database Agreement for SAPD A1005-11 PC	
Brief Description of Item(s) and Use: This is an amendment to the contract established between L.E.A.D.S. Online, LLC. and the City of San Antonio on December 9, 2004. This contract provides the San Antonio Police Department with access to a confidential database of images provided by pawn shops, second hand stores and scrap metal recyclers for the sole purpose of identifying stolen property. This action will amend the existing contract with L.E.A.D.S. Online, LLC, to extend the term of the contract for an additional five (5) years.	
Total \$:	\$55,000.00 annually
Contract Period:	January 1, 2011 through December 31, 2011 with 4, 1 year options to extend
Method of Procurement:	Sole Source
Price Trend:	N/A
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	L.E.A.D.S. Online, LLC, 15660 N. Dallas Parkway, Suite 800, Dallas, TX 75248 (MLWN)
Previous Contractor(s):	L.E.A.D.S. Online, LLC, 15660 N. Dallas Parkway, Suite 800, Dallas, TX 75248 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Police Department would be unable to access a proprietary database of items purchased by pawn shops, second hand stores and metal recyclers. As a result, the Police Department would have a difficult time identifying and retrieving stolen property. The alternative would be to use outdated methods and tasks to identify stolen property which would be very time consuming and would reduce the probability of recovering stolen merchandise or apprehending suspects.
Using Department(s):	Police

City of San Antonio Bid Tabulation

Opened: November 12, 2010 For: L.E.A.D.S. Online A1005-11			Sole Source L.E.A.D.S. Online, LLC 15660 N. Dallas Parkway, Suite 800 Dallas, TX 75248 972-361-0900
	PC		
Item	Description	Qty	
1	Leadsonline Total Track Service Package Annual Price	1	\$54,088.00
	Estimated Annual Total		\$54,088.00
	Estimated Annual Award		\$54,088.00



City of San Antonio Contract Summary Sheet

Date: 12/16/10

Agenda Item: 7144

Name/Title (Caption as shown on agenda): Conductive Energy Devices A1583-11 CC	
Brief Description of Item(s) and Use: This contract will provide the Police Department with Conductive Energy Devices (TASER®), air cartridges and holsters that will be issued and utilized by trained patrol officers to incapacitate suspects. There are currently three hundred forty one (341) of these non-lethal devices issued throughout the Police Department and have been proven to lessen injuries to officers, the public and avoid the use of deadly force.	
Total \$:	\$775,000.00 annually
Contract Period:	Upon award through March 31, 2012
Method of Procurement:	Sole Source
Price Trend:	New Contract – no price history available
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	GT Distributors, Inc., 2545 Brockton Drive, Suite 100, Austin, TX 78758 (MSWN)
Previous Contractor(s):	N/A
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Police Department would continue to use other means to approach violent or dangerous encounters. However, conductive energy devices have a proven record to reduce injuries to officers, the public and avoid the use of deadly force.
Using Department(s):	Police

City of San Antonio Bid Tabulation

Opened: November 10, 2010		Sole Source
For: Conductive Energy Devices		GT Distributors, Inc.
A1583-11		2545 Brockton Drive, Suite 100
		CC
Item	Description	Quantity
1	Taser, X26E, Yellow XDPM & Bladetec Holster, P/N AT- 26024	798
	Supplier Part Number	AT-26024
	Manufacturer	Taser
	Manufacturer Part Number	26024
	Price Each	\$814.95
	Price Total	\$650,330.10
2	Taser, 15' Air Cartridge, P/N AT- 34200	4,788
	Supplier Part Number	AT-34200
	Manufacturer	Taser
	Manufacturer Part Number	34200
	Price Each	\$18.95
	Price Total	\$90,732.60
3	Taser, 21' Air Cartridge, P/N AT- 44200	1,596
	Supplier Part Number	AT-44200
	Manufacturer	Taser
	Manufacturer Part Number	44200
	Price Each	\$20.95
	Price Total	\$33,436.20
4	Delivery	30 Days
	Payment Terms	Net 30
	Estimated Annual Total	\$774,498.90
	Estimated Annual Award	\$774,498.90



City of San Antonio

Contract Summary Sheet

Date: 12/16/10

Agenda Item: 7144

Name/Title (Caption as shown on agenda):	
Global Positioning System (GPS) for Solid Waste Management Vehicles A1515-11 WF	
Brief Description of Item(s) and Use:	
<p>This contract will provide the Solid Waste Management Department (SWMD) with a contract for automated vehicle locator (AVL) equipment and data transmittal for the collection fleet utilized by SWMD and maintained by the Fleet Services Division of Public Works Department. This contract will support approximately two-hundred-sixty-seven (267) collection trucks in the City's fleet.</p> <p>These items will be purchased from Zonar Systems, Inc. utilizing the Texas Cooperative Purchasing Network contract number R4949. This purchase will be made in accordance with the Interlocal Agreement with Region 4 of the cooperative purchasing network (TCPN) passed on Ordinance No. 2007-01-11-0048, dated January 11, 2007.</p>	
Total \$:	\$232,000.00 initial year; \$104,000.00 annually thereafter
Contract Period:	Upon award through February 28, 2012 with 3, 1 year options to extend
Method of Procurement:	Cooperative (TCPN # R4949)
Price Trend:	N/A
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Zonar Systems, Inc., 18200 Cascade Avenue South, Suite 200, Seattle, WA 98188 (MLWN)
Previous Contractor(s):	N/A
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Solid Waste Management Department will continue to operate without an automated vehicle locator (AVL) and not realize the potential savings or the increased operational, planning and administrative benefits of AVL.
Using Department(s):	Solid Waste Management

City of San Antonio Bid Tabulation

Opened: November 8, 2010		TCPN	
For: GPS for Solid Waste Management Vehicles		Zonar Systems, Inc.	
A1515-11		WF	18200 Cascade Avenue South, Suite 200 Seattle, WA 98188 206-878-2459
Item	Description	Qty	
	<u>Initial Hardware, Installation, Training and First Year Service:</u>		
1	GPS Device` Price Each Total	267	\$404.95498 \$108,122.98
2	J3 Diagnostic Cable Price Each Total	267	\$47.95 \$12,802.65
3	5 Pin Data I/O Cable Price Each Total	166	\$29.95 \$4,971.70
4	GSM Activation Price Each Total	267	\$25.00 \$6,675.00
5	Initial Standard Plan Price Each Total	267	\$275.88 \$73,659.96
6	Initial Vehicle Diagnostics Module Price Each Total	267	\$90.00 \$24,030.00
7	Initial Data I/O Module Price Each Total	166	\$36.00 \$5,976.00
8	Freight (Billed at Cost) Price Each Total	1	\$745.00 \$745.00

City of San Antonio Bid Tabulation

Opened: November 8, 2010 For: GPS for Solid Waste Management Vehicles A1515-11			TCPN Zonar Systems, Inc. WF 18200 Cascade Avenue South, Suite 200 Seattle, WA 98188 206-878-2459
Item	Description	Qty	
9	Credit for Paid Pilot Unit Onsite Total	1	-\$4,990.00
	Total Initial Hardware, Installation, Training and First Year Service		\$231,993.29
	<u>Second and Third Year Annual Support:</u>		
10	Annual Standard Plan Price Per Year Total	2	\$73,659.96 \$147,319.92
11	Annual Vehicle Diagnostics Module Price Per Year Total	2	\$24,030.00 \$48,060.00
12	Annual Data I/O Module Price Per Year Total	2	\$5,976.00 \$11,952.00
	Total Second and Third Year Annual Support		\$207,331.92
	Payment Terms		2% 10 Days
	Estimated Total		\$439,325.21
	Estimated Total Award		\$439,325.21