LOC/jlm
8/13/15
Item No. 7

AN ORDINANCE 2015-08-13-0687

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF $680,000.00: (A) ARNETT MARKETING, LLC FOR HOLIDAY LIGHTING, (B) CORTEZ LIQUID WASTE SERVICES, INC. FOR PORTABLE CHEMICAL TOILETS, AND (C) ASKREPLY D/B/A B2GNOW FOR MAINTENANCE AND SUPPORT FOR B2GNOW SOFTWARE.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from various companies to furnish the City with: (A) Arnett Marketing, LLC. for holiday lighting; (B) Cortez Liquid Waste Services, Inc. for portable chemical toilets; (C) Askreply d/b/a B2GNOW for maintenance and support for B2GNOW software; and

WHEREAS, this ordinance approves two low bid contracts and one sole source contract; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of various companies to furnish the City with (A) Arnett Marketing, LLC. for holiday lighting; (B) Cortez Liquid Waste Services, Inc. for portable chemical toilets; (C) Askreply d/b/a B2GNOW for maintenance and support for B2GNOW software on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Finance Department.

SECTION 2. It has been found and declared that the low bids of Elite Lighting Designs, Inc. and The Christmas Light Guy for holiday lighting failed to meet the City's specifications and/or requirements.

SECTION 3. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2015 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 13th day of August, 2015.

Ivy R. Taylor

M A Y O R
Ivy R. Taylor

ATTEST:

Leticia M. Vacek

Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:

Martha G. Sepeda, Acting City Attorney

Agenda Item:	**7 (in consent vote: 5, 6, 7, 8, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21)**
Date:	08/13/2015
Time:	01:41:04 PM
Vote Type:	Motion to Approve
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of $680,000.00: (A) Arnett Marketing, LLC for holiday lighting, (B) Cortez Liquid Waste Services, Inc. for portable chemical toilets, and (C) AskReply d/b/a B2GNOW for maintenance and support for B2GNOW software. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				x
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x			x	
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				

City of San Antonio Bid Tabulation

Opened: July 6, 2015 For: Annual Contract for Holiday Lighting 6100004724		JF	Local	Non-Local	Non-Local	Local
			Arnett Marketing, LLC. 2137 Zercher Road San Antonio, TX 78209 210-826-9700	The Christmas Light Company, LLC 8019 Military Parkway Dallas, TX 75227	The Christmas Light Guy 556 N Country Lane Rockwall, TX 75087	Elite Lighting Designs, Inc. 24026 Gran Palacio San Antonio, TX 78261
Item	**Description**	**Estimated Annual Quantity**				
A	**Rental of Vendor Owned C-9 LED Holiday Lighting – Various City Facilities Base Rental Period**				NAS	NAS
	Rental, Installation & Maintenance					
	Price per Linear Feet	15,000	$2.75	$1.45	$2.60	Incomplete
	Total Price		$41,250.00	$21,750.00	$39,000.00	
	Removal					
	Price per Linear Feet	15,000	$0.50	$0.25	$0.25	Incomplete
	Total Price		$7,500.00	$3,750.00	$3,750.00	
	Rental, Installation & Maintenance Per Tree					
	Price per Tree	40	$450.00	$500.00	$1,089.00	Incomplete
	Total Price		$18,000.00	$20,000.00	$43,560.00	
	Removal Per Tree					
	Price per Tree	40	$200.00	$70.00	$131.75	Incomplete
	Total Price		$8,000.00	$2,800.00	$5,270.00	
B	**City Owned LED Minibulbs Holiday Lighting Base Period**					
	Installation & Maintenance					
	Price per Linear Feet	1000	$0.25	$0.145	$0.35	Incomplete
	Total Price		$250.00	$145.00	$350.00	
	Removal					
	Price per Linear Feet	1000	$0.15	$0.03	$0.05	Incomplete
	Total Price		$150.00	$30.00	$50.00	
	Installation & Maintenance Per Tree					
	Price per Tree	75	$350.00	$430.00	$235.00	Incomplete
	Total Price		$26,250.00	$32,250.00	$17,625.00	
	Removal Per Tree					
	Price per Tree	75	$150.00	$50.00	$131.75	Incomplete
	Total Price		$11,250.00	$3,750.00	$9,881.25	
C	**City Owned C-7 LED Holiday Lighting Base Period**					
	Installation & Maintenance					
	Price per Linear Feet	1000	$0.70	$1.20	$2.01	Incomplete
	Total Price		$700.00	$1,200.00	$2,010.00	
	Removal					
	Price per Linear Feet	1000	$0.30	$0.25	$0.25	Incomplete
	Total Price		$300.00	$250.00	$250.00	
	Installation & Maintenance Per Tree					
	Price per Tree	196	$262.00	$500.00	$405.00	Incomplete
	Total Price		$51,352.00	$98,000.00	$79,380.00	

EXHIBIT I

City of San Antonio Bid Tabulation

Opened:	July 6, 2015		Local	Non-Local	Non-Local	Local
For:	Annual Contract for Holiday Lighting		Arnett Marketing, LLC.	The Christmas Light Company, LLC	The Christmas Light Guy	Elite Lighting Designs, Inc.
6100004724		JF	2137 Zercher Road	8019 Military Parkway	556 N Country Lane	24026 Gran Palacio
Item	**Description**	**Estimated Annual Quantity**	San Antonio, TX 78209 210-826-9700	Dallas, TX 75227	Rockwall, TX 75087	San Antonio, TX 78261
	Removal Per Tree					
	Price per Tree	196	$134.00	$0.70	$131.75	Incomplete
	Total Price		$26,264.00	$137.20	$25,823.00	
D	**FlexLighting: Maintenance and Programming**					
	Base Period					
	Testing, Inspection and Programming Flexlighting per Linear Feet					
	Price per Linear Feet	3000	$0.85	$3.00	$1.50	Incomplete
	Total Price		$2,550.00	$9,000.00	$4,500.00	
	Replacement and Repair Flexlighting per Linear Feet					
	Price per Linear Feet	3000	$21.00	$64.00	$8.00	Incomplete
	Total Price		$63,000.00	$192,000.00	$24,000.00	
E	**Additional Rental of Vendor Owned Holiday Lighting Base Period**					
	Rental, Installation & Maintenance LED Minibulbs					
	Price per Linear Feet	1	$2.00	$0.16	$0.57	Incomplete
	Total Price		$2.00	$0.16	$0.57	
	Removal					
	Price per Linear Feet	1	$0.50	$0.03	$0.05	Incomplete
	Total Price		$0.50	$0.03	$0.05	
	Rental, Installation & Maintenance					
	Price per Tree	1	$600.00	$500.00	$480.00	Incomplete
	Total Price		$600.00	$500.00	$480.00	
	Removal					
	Price per Tree	1	$300.00	$70.00	$131.75	Incomplete
	Total Price		$300.00	$70.00	$131.75	
F	**Additional Rental of Vendor Owned Holiday Lighting Base Period**					
	Rental, Installation & Maintenance C-7 LED					
	Price per Linear Feet	1	$1.50	$1.40	$2.60	Incomplete
	Total Price		$1.50	$1.40	$2.60	
	Removal					
	Price per Linear Feet	1	$0.30	$0.25	$0.25	Incomplete
	Total Price		$0.30	$0.25	$0.25	
	Rental, Installation & Maintenance					
	Price per Tree	1	$850.00	$500.00	$1,089.00	Incomplete
	Total Price		$850.00	$500.00	$1,089.00	

City of San Antonio Bid Tabulation

Opened:	July 6, 2015		Local	Non-Local	Non-Local	Local
For:	Annual Contract for Holiday Lighting		Arnett Marketing, LLC.	The Christmas Light Company, LLC	The Christmas Light Guy	Elite Lighting Designs, Inc.
6100004724		JF	2137 Zercher Road	8019 Military Parkway	556 N Country Lane	24026 Gran Palacio
Item	**Description**	**Estimated Annual Quantity**	San Antonio, TX 78209 210-826-9700	Dallas, TX 75227	Rockwall, TX 75087	San Antonio, TX 78261
	Removal					
	Price per Tree	1	$150.00	$70.00	$131.75	Incomplete
	Total Price		$150.00	$70.00	$131.75	
G	**Additional Installation of City Owned Holiday Lighting Base Period**					
	Rental, Installation & Maintenance C-9 LED					
	Price per Linear Feet	1	$2.00	$1.45	$2.01	Incomplete
	Total Price		$2.00	$1.45	$2.01	
	Removal					
	Price per Linear Feet	1	$0.50	$0.25	$0.25	Incomplete
	Total Price		$0.50	$0.25	$0.25	
	Rental, Installation & Maintenance					
	Price per Tree	1	$262.00	$500.00	$405.00	Incomplete
	Total Price		$262.00	$500.00	$405.00	
	Removal					
	Price per Tree	1	$150.00	$70.00	$131.75	Incomplete
	Total Price		$150.00	$70.00	$131.75	
	Payment Terms		Net 30	1 %, 10 Days	1 %, 10 Days	
	Estimated Annual Total		$259,134.80	$386,775.74	$257,824.23	Incomplete
	Estimated Annual Award		**$ 259,134.80**			

City of San Antonio Bid Tabulation

Opened: June 26, 2015

For: Annual Contract for Portable Chemical Toilets

6100006100 RS

Item	Description	Est. Annual Qty	Local Cortez Liquid Waste Services, Inc. 19540 S. US Highway 281 San Antonio, TX 78221 210-626-2531	Non-Local Anrige, Inc. d/b/a Clean Portoco PO Box 531607 Harlingen, TX 78552	Non-Local Texas Disposal Systems 12200 Carl Rd. Creedmoor, TX 78610
1	**Standard Unit-Type**				
	Manufacturer:		Poly Portable	Not Provided	Satellite Industries
	Model:		Integra		Maxim 3000
a.	Monthly Rental- including sanitation service twice per week	350			
	Price per Unit		$90.00	$110.00	$152.00
	Total Price		$31,500.00	$38,500.00	$53,200.00
b.	Monthly Rental - including sanitation service three times per week	150			
	Price per Unit		$125.00	$150.00	$204.00
	Total Price		$18,750.00	$22,500.00	$30,600.00
c.	Monthly Rental- including sanitation service four times per week	100			
	Price per Unit		$160.00	$190.00	$255.00
	Total Price		$16,000.00	$19,000.00	$25,500.00
d.	Weekly Rental - inlcuding sanitation service twice per week	80			
	Price per Unit		$90.00	$80.00	$62.00
	Total Price		$7,200.00	$6,400.00	$4,960.00
e.	Daily Rental - including sanitation service one time per day	800			
	Price per Unit		$60.00	$65.00	$43.00
	Total Price		$48,000.00	$52,000.00	$34,400.00
2	**ADA Unit**				
	Manufacturer:		Poly Portable	Not Specified	Satellite Industries
	Model:		Integra		Maxim 3000
a.	Monthly Rental- including sanitation service twice per week	600			
	Price per Unit		$130.00	$150.00	$236.00
	Total Price		$78,000.00	$90,000.00	$141,600.00
b.	Monthly Rental - including sanitation service three times per week	300			
	Price per Unit		$165.00	$200.00	$293.00
	Total Price		$49,500.00	$60,000.00	$87,900.00
c.	Monthly Rental- including sanitation service four times per week	100			
	Price per Unit		$200.00	$250.00	$351.00
	Total Price		$20,000.00	$25,000.00	$35,100.00
d	Weekly Rental - inlcuding sanitation service twice per week	100			
	Price per Unit		$130.00	$150.00	$102.00
	Total Price		$13,000.00	$15,000.00	$10,200.00
e.	Daily Rental - including sanitation service one time per day	200			
	Price per Unit		$100.00	$110.00	$76.00
	Total Price		$20,000.00	$22,000.00	$15,200.00
3	**Optional Additional Sanitation Service**				
a.	Standard Unit	60			
	Price Per Visit		$15.00	$15.00	$23.00
	Total Price		$900.00	$900.00	$1,380.00
b.	ADA Compliant Unit	60			
	Price Per Visit		$25.00	$17.50	$28.00
	Total Price		$1,500.00	$1,050.00	$1,680.00
4	**Replacement**				
a.	Standard Unit	15			
	Price Per Unit		$500.00	$475.00	$487.00
	Total Price		$7,500.00	$7,125.00	$7,305.00
b.	ADA Compliant Unit	15			
	Price Per Unit		$1,500.00	$1,395.00	$1,525.00
	Total Price		$22,500.00	$20,925.00	$22,875.00
5	**Labor Charges for Repairs & Graffitti Removal**				
a.	General Labor	65			
	Price Per Hour		$150.00	$75.00	$99.00
	Total Price		$9,750.00	$4,875.00	$6,435.00
6	**Emergency Service Calls**	10			
a.	Price Per Each		$150.00	$125.00	$423.00
	Total Price		$1,500.00	$1,250.00	$4,230.00
	Payment Terms		Net 30	Net 30	Net 30
	Estimated Annual Total		$345,600.00	$386,525.00	$482,565.00
	Estimated Annual Award		**$345,600.00**		

City of San Antonio Bid Tabulation

Opened:	April 29, 2015		
For:	B2GNOW SOFTWARE		**Sole Source**
6100005727		DP	AskReply, d/b/a, B2GNOW 5025 N. Central Ave., #494 Phoenix, AZ 85012 602-325-9277
Item	**Description**	**Quantity**	
1	Annual Service Fee – B2GNOW- Contract & Concessions Management System (Vendor Management, Contract Compliance, Concession, Outreach, Insurance Management, and Proposal Tracking Modules) Term 8/1/2015 – 9/30/2016	1	$28,600.00
	Annual Service Fee, Term 10/1/2016 – 9/30/2017	1	$28,600.00
	Annual Service Fee, Term 10/1/2017 – 9/30/2018	1	$28,600.00
	Annual Service Fee, Term 10/1/2018 – 9/30/2019	1	$30,030.00
	Annual Service Fee, Term 10/1/2019 – 9/30/2020	1	$30,030.00
2	Annual Service Fee – LCPTracker – Prevailing Wage Module with Capacity up to $1 Billion Term 8/1/2015 – 9/30/2016	1	$46,020.00
	Annual Service Fee, Term 10/1/2016 – 9/30/2017	1	$46,020.00
	Annual Service Fee, Term 10/1/2017 – 9/30/2018	1	$46,020.00
	Annual Service Fee, Term 10/1/2018 – 9/30/2019	1	$48,321.00
	Annual Service Fee, Term 10/1/2019 – 9/30/2020	1	$48,321.00
3	Payment Terms		Net 30
	Estimated Total Award		$380,562.00