

AN ORDINANCE 2013 - 10 - 17 - 0712

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$4,435,000.00: (A) VULCAN MATERIALS, CO. FOR ASPHALT AND PAVING MATERIALS, (B) VOSS ELECTRIC SUPPLY D/B/A VOSS LIGHTING FOR ELECTRICAL AND LIGHTING PARTS AND SUPPLIES AND (C) LUTRON SERVICES CO., INC. FOR LUTRON LIGHTING SYSTEM FOR CONVENTION SPORTS AND ENTERTAINMENT FACILITIES.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies to furnish the City with (A) Vulcan Materials, Co. for asphalt and paving materials, (B) Voss Electric Supply d/b/a Voss Lighting for electrical and lighting parts and supplies and (C) Lutron Services Co., Inc. for Lutron lighting system for Convention Sports and Entertainment Facilities; and

WHEREAS, this ordinance approves 1 low bid contract, 1 sole source contract, and 1 contract procured on the basis of low qualifying bid; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

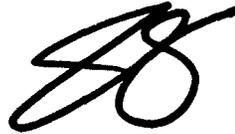
SECTION 1. The bids from the following companies to furnish the City with: (A) Vulcan Materials, Co. for asphalt and paving materials, (B) Voss Electric Supply d/b/a Voss Lighting for electrical and lighting parts and supplies and (C) Lutron Services Co., Inc. for Lutron lighting system for Convention Sports and Entertainment Facilities on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that the low bid from W.W. Grainger, Inc. failed to meet the City's specifications and/or requirements for electrical and lighting parts and supplies.

SECTION 3. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2014 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage hereof.

PASSED and APPROVED this 17th day of October, 2013.



M A Y O R
Julián Castro

ATTEST:

APPROVED AS TO FORM:



Leticia M. Vacek, City Clerk



Michael D. Bernard, City Attorney

Agenda Item:	5 (in consent vote: 5, 7, 8, 9, 10, 11, 13, 14, 15, 16, 17, 18, 19, 20)						
Date:	10/17/2013						
Time:	10:01:01 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$4,435,000.00: (A) Vulcan Materials, Co. for asphalt and paving materials, (B) Voss Electric Supply d/b/a Voss Lighting for electrical and lighting parts and supplies and (C) Lutron Services Co., Inc. for Lutron lighting system for Convention Sports and Entertainment Facilities. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Diego Bernal	District 1		x				
Ivy R. Taylor	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5	x					
Ray Lopez	District 6		x				
Cris Medina	District 7		x			x	
Ron Nirenberg	District 8		x				x
Elisa Chan	District 9		x				
Carlton Soules	District 10		x				

ANNUAL CONTRACT
TABLE OF CONTENTS

October 17, 2013

RFCA # 13-559

COMMODITY

VENDOR

Contract procured on the basis of low bid:

A. Asphalt and Paving Materials

Vulcan Materials, Co.

6100003037 DS

Entire Bid

Upon award through December 31, 2015

Estimated Amount: \$4,305,000.00
annually

Contract procured on the basis of low qualifying bid:

B. Electrical and Lighting Parts and Supplies

Voss Electric Supply d/b/a Voss
Lighting

6100002503 VF

Entire Bid

Upon award through May 30, 2015 with two,
one year renewal options

Estimated Amount: \$100,000.00
annually

Contract procured on the basis of sole source:

C. Lutron Lighting System for Convention and
Sports Facilities

Lutron Services Co., Inc.

6100003272 CMC

Entire Bid

Upon award through October 9, 2016 with
two, one year renewal options

Estimated Amount: \$30,000.00
annually; \$150,000.00 contract term



City of San Antonio

Contract Summary Sheet

Date: 10/17/2013
Agenda Item: 13-559

Name/Title (Caption as shown on agenda): Annual Contract for Asphalt and Pothole Paving Materials 6100003037 DS	
Brief Description of Item(s) and Use: This contract will provide the Department of Public Works, Streets Maintenance Division, a contract in order to provide asphalt construction materials for pothole patching and street paving rehabilitation projects and repairs. The Department of Public Works, Streets Maintenance Division ensures street rehabilitation projects are completed on a timely basis and within budget. Throughout the City, there are more than 4,000 miles of streets and over 100 miles of service alleys that the Streets Maintenance Division is responsible for maintaining. Materials procured from this contract will also support over 100 street rehabilitation projects currently included in the Streets Maintenance component of the Infrastructure Management Program as well as pothole and other street repairs as reported through the 311 system by residents and staff.	
Total \$:	\$4,305,000.00 annually
Contract Period:	Upon award through December 31, 2015
Method of Procurement:	Competitive (2 bids received)
Price Trend:	2.15% decrease
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Vulcan Materials Co., 800 Isom Road, San Antonio, TX 78216 (Local)
Previous Contractor(s):	Vulcan Construction Materials, LP, 800 Isom Road, Ste. 300, San Antonio, TX 78216
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Department of Public Works would be required to procure material on an as needed basis. The City could lose the pricing advantage afforded through a competitively bid contract. Furthermore, the department's budget could be negatively impacted through continuous price variations.
Using Department (s):	Public Works

City of San Antonio Bid Tabulation

Opened: July 31, 2013			
For: Annual Contract for Asphalt and Pothole Paving Materials		Local	Local
6100003037		DS	
Item	Description	Estimated Annual Quantity	
			Vulcan Materials Co. 800 Isom Road San Antonio, TX 78216 210-524-3500
			Martin Marietta Materials 5710 W. Hausman Rd. Suite 121 San Antonio, TX 78249
1	Cold Mix Limestone Rock Asphalt Pavement		
1A	Price per ton delivered	7,000	\$55.00
	Total delivered price		\$385,000.00
1B	Price per ton picked up	500	\$37.00
	Total picked up price		\$18,500.00
	Tons per cubic yard:		1.15
2A	Deleted		
3	Hot-Mix Asphaltic Concrete Pavement - Type D		
3A	Price per ton delivered (belly or lift dump trucks)	1,500	\$60.00
	Total delivered price		\$90,000.00
3B	Deleted		
3C	Price per ton picked up	56,800	\$53.00
	Total picked up price		\$3,010,400.00
	Tons per cubic yard:		1.65
4	Hot-Mix Asphaltic Concrete Pavement - Type C		
4A	Price per ton picked up	500	\$53.00
	Total picked up price		\$26,500.00
	Tons per cubic yard:		1.65
5	Hot-Mix Asphaltic Concrete Pavement - Type B		
5A	Price per ton delivered	1,000	\$57.00
	Total delivered price		\$57,000.00
5B	Price per ton picked up	14,000	\$50.00
	Total picked up price		\$700,000.00
	Tons per cubic yard:		1.65
6	Hot-Mix Asphaltic Concrete Pavement - Type D with G.T.R. - 10		
6A	Price per ton picked up	550	\$60.00
	Total picked up price		\$33,000.00
	Tons per cubic yard:		1.65
7	Reclaimable Asphaltic Credit	15,000	
	Credit per Ton		\$1.00
	Credit Total		\$15,000.00
	Delivery Terms		1 Day
	Payment Terms		Net 30
	Estimated Annual Total		\$4,305,400.00
	Estimated Annual Award		\$4,305,400.00

Deleted Items: 2A, 3B, will not be rebid at a later date.



City of San Antonio

Contract Summary Sheet

Date: 10/17/2013
Agenda Item: 13-559

Name/Title (Caption as shown on agenda): Annual Contract for Electrical and Lighting Parts and Supplies 6100002503 VF	
Brief Description of Item(s) and Use: This contract will provide the purchase and delivery of various energy saving lamps and ballasts for Citywide departments. These lamps and ballasts are utilized to support maintenance and repair of existing lighting in various City facilities. Bidders responding to this Invitation for Bid provided catalog percentage discounts / upcharges as well as unit pricing for most commonly utilized lamps and ballasts. Pricing was evaluated using historical usages to determine the low and responsible bidder. The pricing submitted for the evaluated items by the recommended vendor for Category B1 – Lamps and Category B6 – Ballasts, was deemed to be low and responsive.	
Total \$:	\$100,000.00 annually
Contract Period:	Upon award through May 30, 2015 with two, one year renewal options
Method of Procurement:	Competitive (5 bids received)
Price Trend:	26% decrease due to standardizing requirements
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Voss Electric Supply d/b/a Voss Lighting, 5670 Randolph Blvd., San Antonio, TX 78233
Previous Contractor(s):	Blond Lighting & Fixture, 620 E. Dewey, San Antonio, TX 78212
	Crawford Electric Supply Company, Inc., 2510 East Bitters Rd., San Antonio, TX 78217
	Graybar Electric Co., 4503 Perrin Creek, San Antonio, TX 78217
Comments:	NAS: W. W. Grainger, Inc., - non-responsive; provided an alternate bid and did not submit a complete list of evaluation items.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, requirements for lamps and ballasts would be purchased by each City department as their individual needs arise. However, establishing a requirements supply contract will allow City departments to maximize their savings potential by aggregating City wide demands while reducing administrative costs associated with soliciting requirements for small, frequent, and repetitive purchases.
Using Department(s):	Citywide

**City of San Antonio
Bid Tabulation**

Opened: February 27, 2013						
For: Annual Contract for Electrical and Lighting Parts and Supplies						
8100002503		Voss Electric Supply d/b/a Voss Lighting 5670 Randolph Blvd San Antonio, TX 78233 210.967-8766	Crawford Electric Supply Company, Inc. 343 North Wadner Rd. San Antonio, TX 78233	Facility Solutions Group 3003 NE Loop 401, Suite 130 San Antonio, TX 78218	W.W. Grainger, Inc. d/b/a Grainger Dept 809816978 Palatine, IL 60038	Graybar 4503 Perrin Creek San Antonio, TX 78217
Item	Description				NAS	
Category A	Deleted					
Category B	Lighting Supplies and Accessories					
1	Ballasts Catalog Title and Year: Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Latest Price Schedule Price Schedule Column on which Discount is Based Catalog Title and Year: Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Latest Price Schedule Price Schedule Column on which Discount is Based Catalog Title and Year: Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Latest Price Schedule Price Schedule Column on which Discount is Based Catalog Title and Year: Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Latest Price Schedule Price Schedule Column on which Discount is Based	Advance Ballast 2012 89% Advance Retail 185R 1-Jul-12 Retail	Sylvania Blue 80-50% Sylvania Trade Blue Dec-12 Blue Column	BAL-72000 2012 65% GE Dealer 7200-D 1-Aug-12 Distributor		Lamps & Ballasts 88% GE Standard Large Lamps Graybar Price List RFP-IS 13255001 11-Jan-13 List Lamps & Ballasts 89% GE Ballasts & Standard Electronic Ballasts Graybar Price List RFP-IS 13255001 11-Jan-13 List Lamps & Ballasts 80% Advance Philips Lighting FL Electronic Ballasts Graybar Price List RFP-IS 13255001 11-Jan-13 List Lamps & Ballasts 0-92% Various Graybar Price List RFP-IS 13255001 11-Jan-13 List

**City of San Antonio
Bid Tabulation**

Opened February 27, 2013						
For Annual Contract for Electrical and Lighting Parts and Supplies						
6100002503		Voss Electric Supply d/b/a Voss Lighting	Crawford Electric Supply Company, Inc.	Facility Solutions Group	W.W. Grainger, Inc d/b/a Grainger	Graybar
		5670 Randolph Blvd. San Antonio, TX 78233 210-967-8766	343 North Wedner Rd. San Antonio, TX 78233	3003 NE Loop 401, Suite 130 San Antonio, TX 78218	Dept 809816978 Palatine, IL 60036	4503 Perrin Creek San Antonio, TX 78217
Item	Description					
2	Deleted					
3	Deleted					
4	Deleted					
5	Deleted					
6	Lamps					
	Catalog Title and Year	Philips Lamps 2012	Sylvania Blue 2012	9200D 2012		Lamps & Ballasts
	Percent of Discount Offered	88%	85%	78%		88%
	Product Identification (Manufacturer)	Philips	Sylvania	GE		GE Standard Large
	Type of Price Schedule (dealer, jobber, etc.)	Retail	Trade	Dealer		Lamps
	Price Schedule Number	PS100R	Blue	9200-D		Graybar Price List
	Date of Latest Price Schedule	16-Nov-12	Dec-12	1-Aug-12		RFP-IS 13255001
	Price Schedule Column on which Discount is Based	Retail	Blue Column	DSC		11-Jan-13 List
	Catalog Title and Year		Crawford Counter			Lamps & Ballasts
	Percent of Discount Offered		10%			89%
	Product Identification (Manufacturer)		TCP			GE Ballasts & Standard
	Type of Price Schedule (dealer, jobber, etc.)		Wholesale			Electronic Ballasts
	Price Schedule Number		Stock			Graybar Price List
	Date of Latest Price Schedule		Jan-13			RFP-IS 13255001
	Price Schedule Column on which Discount is Based		Stocking Distributor			11-Jan-13 List
	Catalog Title and Year					Lamps & Ballasts
	Percent of Discount Offered					80%
	Product Identification (Manufacturer)					Advance Philips Lighting
	Type of Price Schedule (dealer, jobber, etc.)					FL Electronic Ballasts
	Price Schedule Number					Graybar Price List
	Date of Latest Price Schedule					RFP-IS 13255001
	Price Schedule Column on which Discount is Based					11-Jan-13 List
	Catalog Title and Year					Lamps & Ballasts
	Percent of Discount Offered					0-92%
	Product Identification (Manufacturer)					Various
	Type of Price Schedule (dealer, jobber, etc.)					Graybar Price List
	Price Schedule Number					RFP-IS 13255001
	Date of Latest Price Schedule					11-Jan-13
	Price Schedule Column on which Discount is Based					List

**City of San Antonio
Bid Tabulation**

Opened: February 27, 2013						
For: Annual Contract for Electrical and Lighting Parts and Supplies						
6100002503		Voss Electric Supply d/b/a Voss Lighting	Crawford Electric Supply Company Inc.	Facility Solutions Group	WW Greinger, Inc. d/b/a Grainger	Graybar
		5670 Randolph Blvd. San Antonio, TX 78233 210-967-8766	343 North Wediner Rd. San Antonio, TX 78233	3003 NE Loop 401, Suite 130 San Antonio, TX 78218	Dept 609816978 Palatine, IL 60038	4503 Perrin Creek San Antonio, TX 78217
Item	Description					
7	Deleted					
8	Deleted					
9	Deleted					
10	Deleted					
	Terms	Net 30	Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total	\$100,000.00				
	Estimated Annual Award	\$100,000.00				

Deleted: Category A1-13 and Category B2, 3, 4, 5, 7, 8, 9, and 10 will be rebid at a later date.



City of San Antonio

Contract Summary Sheet

Date: 10/17/2013
Agenda Item: 13-559

Name/Title (Caption as shown on agenda): Annual Contract for Lutron Lighting System for Convention and Sports Facilities 6100003272 CMC	
Brief Description of Item(s) and Use: This contract will provide the Convention and Sports Facilities with a contract with Lutron Service Co., Inc. for Platinum Level Technology Support Plan for preventative maintenance and support services for the Lutron Lighting Control System currently installed at the Henry B. Gonzalez Convention Center. The lighting control system controls and interfaces to operate the lighting systems in the meeting rooms and ballrooms and allows dimming to be programmed to the event clients needs. Lutron Services Co., Inc. is the sole source provider of the Lutron Lighting Control System 21996 – Grafik 7000 and system 15357 – Grafik 6000 operating at the convention center. Lutron Service Co., Inc. will provide a Platinum Level Technology Support Plan which will include, but not be limited to on-site service to troubleshoot and diagnose the lighting control system, remote diagnostics, 100% coverage for parts and travel costs, 24-hour response time, unlimited technical phone support 24-hours per day and an annual preventive maintenance site visit by a Lutron service representative. These items are being purchased under the Sole Source exemption to the provision of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges that all items offered are considered proprietary and therefore qualifies as a Sole Source.	
Total \$:	\$30,000.00 annually; \$150,000.00 contract term
Contract Period:	Upon award through October 9, 2016, with two, one year renewal options
Method of Procurement:	Sole Source
Price Trend:	34.04% increase due to increased cost of supplies and labor
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Lutron Services Co., Inc., 7200 Suter Road, Coopersburg, PA 18036 (Non-Local)
Previous Contractor(s):	Lutron Services Co., Inc., 7200 Suter Road, Coopersburg, PA 18036
Comments:	N/A
Anticipated Future Requirements and Action:	N/A

Procurement Alternative:	Should this contract not be approved, the department may process individual procurements as equipment problems arise. However, processing purchases as equipment malfunctions will force the department to pay non-contract rates as well as compromise the integrity and functionality of the building's lighting control system.
Using Department (s):	Convention and Sports Facilities

City of San Antonio Bid Tabulation

Opened: August 30, 2013		<p align="center">Sole Source</p> Lutron Services Co., Inc. 7200 Suter Road Coopersburg, PA 18036 800-523-9466
For: Lutron Lighting System		
61000003272	CMC	
Item	Description	Estimated Annual Quantity
1	Platinum Level Technology Support Plan	
	Price per year	\$29,945.00
	Total Price	\$29,945.00
	Payment Terms	Net 30
	Estimated Annual Total	\$29,945.00
	Estimated Annual Award	\$29,945.00