

AN ORDINANCE 2012-02-02-0062

**AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR ANNUAL GOODS AND SERVICES: (A) MUNICIPAL EMERGENCY SERVICES, INC. FOR FIRE HOSES, (B) FIRE PANEL, LLC FOR VEHICULAR FIRE PROTECTION PANELS, (C) INFAX, INCORPORATED FOR MULTI-USER FLIGHT INFORMATION DISPLAY SYSTEM (MUFIDS) MAINTENANCE AND SUPPORT AND (D) MUNICIPAL EMERGENCY SERVICES, INC. FOR SCBA REPLACEMENT PARTS.**

\* \* \* \* \*

**WHEREAS**, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

**WHEREAS**, these bids are from the following companies to furnish the City with: (A) Municipal Emergency Services, Inc. for fire hoses, (B) Fire Panel, LLC for vehicular fire protection panels, (C) Infax, Incorporated for multi-user flight information display system (MUFIDS) maintenance and support and (D) Municipal Emergency Services, Inc. for SCBA replacement parts; and

**WHEREAS**, this ordinance approves 2 low bid contracts, 1 sole source contract, and 1 contract necessary to protect the public health or safety; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The bids of the following companies to furnish the City with: (A) Municipal Emergency Services, Inc. for fire hoses, (B) Fire Panel, LLC for vehicular fire protection panels, (C) Infax, Incorporated for multi-user flight information display system (MUFIDS) maintenance and support and (D) Municipal Emergency Services, Inc. for SCBA replacement parts on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Division of the Finance Department.

**SECTION 2.** The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2012 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

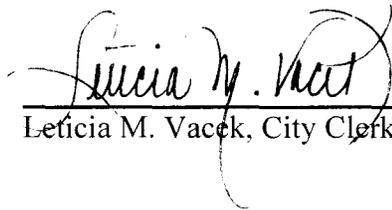
**SECTION 3.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage hereof.

**PASSED and APPROVED** this 2<sup>nd</sup> day of February, 2012.



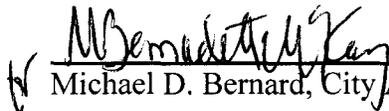
M A Y O R  
Julián Castro

**ATTEST:**

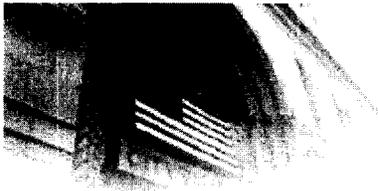


\_\_\_\_\_  
Leticia M. Vacck, City Clerk

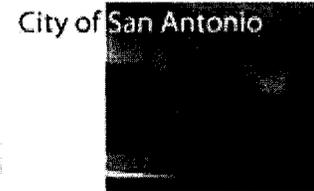
**APPROVED AS TO FORM:**



\_\_\_\_\_  
Michael D. Bernard, City Attorney



Request for  
**COUNCIL**  
 ACTION



## Agenda Voting Results - 6

<b>Name:</b>	6, 7, 9, 10, 11, 12, 13, 14A, 14B, 14C, 14D, 14E, 14F, 16, 17, 18, 19, 20, 22A, 22B, 22C						
<b>Date:</b>	02/02/2012						
<b>Time:</b>	10:31:09 AM						
<b>Vote Type:</b>	Motion to Approve						
<b>Description:</b>	An Ordinance authorizing the following contracts establishing unit prices for annual goods and services: (A) Municipal Emergency Services Inc. for fire hoses, (B) Fire Panel, LLC for vehicular fire protection panels, (C) Infax, Incorporated for multi-user flight information display system (MUFIDS) maintenance and support and (D) Municipal Emergency Services Inc. for SCBA replacement parts. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director of Finance]						
<b>Result:</b>	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Diego Bernal	District 1		x				
Ivy R. Taylor	District 2	x					
Leticia Ozuna	District 3		x				
Rey Saldaña	District 4		x				
David Medina Jr.	District 5		x				
Ray Lopez	District 6		x			x	
Cris Medina	District 7		x				
W. Reed Williams	District 8		x				
Elisa Chan	District 9		x				x
Carlton Soules	District 10	x					

ANNUAL CONTRACT  
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EXHIBIT I

February 2, 2012

RFCA # 8728

COMMODITY

M/WBE

VENDOR

**Contracts procured on the basis of low bid:**

- A. Fire Hoses  
6100000815-SM  
Upon award through March 31, 2013  
with 2, 1 year options to extend
- Municipal Emergency Services Inc.  
Entire Bid  
Estimated Amount: \$75,000.00  
annually
- B. Vehicular Fire Protection Panels  
6100000820-LS  
March 1, 2012 through December 31, 2013  
with a 1 year option to extend
- Fire Panel, LLC  
Entire Bid  
Estimated Amount: \$102,000.00  
annually

**Contract procured on the basis of sole source:**

- C. Multi-User Flight Information Display  
System (MUFIDS) Maintenance and Support  
6100000864-WF  
Upon award and terminating 12 months from  
award date  
with 3, 1 year options to extend
- Infax, Incorporated  
Entire Bid  
Estimated Amount: \$55,000.00  
annually

**Contract procured on the basis of public health and safety exemption:**

- D. SCBA Replacement Parts  
6100000708-SM  
Upon award through September 30, 2013  
with 3, 1 year options to extend
- Municipal Emergency Services Inc.  
Entire Bid  
Estimated Amount: \$217,000.00  
annually



# City of San Antonio

## Contract Summary Sheet

Date: 2/2/2012  
Agenda Item: 8728

<b>Name/Title (Caption as shown on agenda):</b> Fire Hoses 6100000815-SM	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Fire Department with fire hoses and couplings that will be used to maintain, repair and replace damaged fire hoses and to upgrade fire hoses that no longer (if applicable) meet the National Fire Protection Association Standards.	
<b>Total \$:</b>	\$75,000.00 annually
<b>Contract Period:</b>	Upon award through March 31, 2013 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (2 bids received)
<b>Price Trend:</b>	8.45% increase
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	<b>Municipal Emergency Services Inc., 15865 International Plaza Dr., Ste. 240, Houston, TX 77032 (MLWN)</b>
<b>Previous Contractor(s):</b>	Municipal Emergency Services Inc., 15865 International Plaza Dr., Ste. 240, Houston, TX 77032 (MLWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Fire Department will be required to purchase fire hoses with couplings as the need arises leading to increased costs and a delay in delivery time.
<b>Using Department(s):</b>	Fire

**City of San Antonio Bid Tabulation**

Opened: December 2, 2011				
For: Fire Hoses			Municipal Emergency Services Inc.	
6100000815			15865 International Plaza Dr., Ste. 240	
SM			Houston,	
			TX 77032	
			281-442-9190	
			Metro Fire Apparatus Specialists	
			10940 W. Houston Pkwy N., Ste. 325	
			Houston,	
			TX 77064	
Item	Description	Estimated Annual Quantity		
1	3/4" Redline Booster with 1" NH couplings 100' Sections	15		
	Price per Section		\$368.90	\$430.00
	Price Total		\$5,533.50	\$6,450.00
	Manufacturer		Firequip	JGB Enterprise
2	1" Redline Booster with 1" NH couplings 100' Sections	10		
	Price per Section		\$447.80	\$465.00
	Price Total		\$4,478.00	\$4,650.00
	Manufacturer		Firequip	JGB Enterprise
3	1.5" Redline Booster with 1.5" NH couplings 50' Sections	1		
	Price per Section		\$58.82	No Bid
	Price Total		\$58.82	
	Manufacturer		Firequip	
4	1 3/4" Double Jacket with 1.5" NH couplings 50' Sections (EPDM Rubber Lined)	150		
	Price per Section		\$78.89	\$90.00
	Price Total		\$11,833.50	\$13,500.00
	Manufacturer		Firequip	All-American Hose
5	2" Double Jacket with 1.5" NH couplings 50' Sections (EPDM Rubber Lined)	58		
	Price per Section		\$107.78	\$114.00
	Price Total		\$6,251.24	\$6,612.00
	Manufacturer		Firequip	All-American Hose
6	2.5" Double Jacket with 2.5" NH couplings 50' Sections (EPDM Rubber Lined)	10		
	Price per Section		\$113.34	\$120.00
	Price Total		\$1,133.40	\$1,200.00
	Manufacturer		Firequip	All-American Hose
7	3" Double Jacket with 2.5" NH couplings 50' Sections (EPDM Rubber Lined)	75		
	Price per Section		\$151.11	\$175.00
	Price Total		\$11,333.25	\$13,125.00
	Manufacturer		Firequip	All-American Hose
8	1 3/4" Double Jacket with 1.5" NH couplings 50' Sections (Thermoplastic Lined)	10		
	Price per Section		\$84.45	\$108.00
	Price Total		\$844.50	\$1,080.00
	Manufacturer		Firequip	All-American Hose
9	2" Double Jacket with 1.5" NH couplings 50' Sections (Thermoplastic Lined)	20		
	Price per Section		\$114.45	\$290.00
	Price Total		\$2,289.00	\$5,800.00
	Manufacturer		Firequip	All-American Hose
10	2.5" Double Jacket with 2.5" NH couplings 50' Sections (Thermoplastic Lined)	20		
	Price per Section		\$117.78	\$145.00
	Price Total		\$2,355.60	\$2,900.00
	Manufacturer		Firequip	All-American Hose

**City of San Antonio Bid Tabulation**

Opened: December 2, 2011				
For: Fire Hoses			Municipal Emergency Services Inc.	
610000815			15865 International Plaza Dr., Ste. 240 Houston, TX 77032 281-442-9190	
SM			Metro Fire Apparatus Specialists	
			10940 W. Houston Pkwy N., Ste. 325 Houston, TX 77064	
Item	Description	Estimated Annual Quantity		
11	5" Large Diameter with Storz couplings 25' Sections (Extruded)	15		
	Price per Section		\$216.00	\$220.00
	Price Total		\$3,240.00	\$3,300.00
	Manufacturer		Firequip	All-American Hose
12	5" Large Diameter with Storz couplings 50' Sections (Extruded)	5		
	Price per Section		\$321.00	\$343.00
	Price Total		\$1,605.00	\$1,715.00
	Manufacturer		Firequip	All-American Hose
13	5" Large Diameter with Storz couplings 100' Sections (Extruded)	40		
	Price per Section		\$516.58	\$540.00
	Price Total		\$20,663.20	\$21,600.00
	Manufacturer		Firequip	All-American Hose
14	1" Single Jacket with 1" NH couplings 50' Sections (Wildland Forestry)	5		
	Price per Section		\$63.64	\$69.00
	Price Total		\$318.20	\$345.00
	Manufacturer		Firequip	All-American Hose
15	1" Single Jacket with 1" NH couplings 100' Sections (Wildland Forestry)	10		
	Price per Section		\$112.50	\$122.00
	Price Total		\$1,125.00	\$1,220.00
	Manufacturer		Firequip	All-American Hose
16	1.5" Single Jacket with 1.5" NH couplings 50' Sections (Wildland Forestry)	10		
	Price per Section		\$71.60	\$89.00
	Price Total		\$716.00	\$890.00
	Manufacturer		Firequip	All-American Hose
17	1.5" Single Jacket with 1.5" NH couplings 100' Sections (Wildland Forestry)	4		
	Price per Section		\$128.41	\$155.00
	Price Total		\$513.64	\$620.00
	Manufacturer		Firequip	All-American Hose
	Payment Terms		Net 30	Net 30
	Estimated Annual Total		\$74,291.85	\$85,007.00
	<b>Estimated Annual Award</b>		<b>\$74,291.85</b>	



# City of San Antonio

## Contract Summary Sheet

Date: 2/2/2012  
Agenda Item: 8728

<b>Name/Title (Caption as shown on agenda):</b> Vehicular Fire Protection Panels 6100000820-LS	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Building and Equipment Services Department with a contractor to furnish fire suppression systems (fire panel kits) for Ford Crown Victoria Police Interceptors. These panels are located behind the gas tank on the interceptors to prevent a fire during a rear end collision. This contract will support approximately seven hundred and fifty (750) police sedans in the City's fleet.	
<b>Total \$:</b>	\$102,000.00 annually
<b>Contract Period:</b>	March 1, 2012 through December 31, 2013 with a 1 year option to extend
<b>Method of Procurement:</b>	Competitive (1 bid received)
<b>Price Trend:</b>	10.63% increase - due to structure material costs that have increased
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	Fire Panel, LLC, 15690 N. 83 <sup>rd</sup> Way, Suite B, Scottsdale, AZ 85260 (MLWN)
<b>Previous Contractor(s):</b>	Fire Panel, LLC, 15690 N. 83 <sup>rd</sup> Way, Suite B, Scottsdale, AZ 85260 (MLWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Building and Equipment Services Department will be required to procure fire panels on an as needed basis, wherein increased cost and delivery times due to non-contract buying may be realized. Furthermore, lack of a contract may hinder the safety of our police officers in the event of a rear end collision.
<b>Using Department(s):</b>	Building and Equipment Services

**City of San Antonio Bid Tabulation**

Opened: December 2, 2011			
For: Vehicular Fire Protection Panels			
6100000820		LS	Fire Panel, LLC 15690 N. 83rd Way, Suite B Scottsdale, AZ 85260 480-607-0595
Item	Description	Estimated Quantities	
1	Vehicular Fire Protection Systems (Fire Panels) Manufacturer/Brand Name/Product Number:		FIRE Panel, Part# 100001
	Initial Term Pricing, March 1, 2012 - December 31, 2013	200	
	Price per Each:		\$508.00
	Total Price:		\$101,600.00
	January 1, 2013 - December 31, 2013	200	
	Price per Each:		\$534.00
	Total Price:		\$106,800.00
	January 1, 2014 - December 31, 2014	200	
	Price per Each:		\$561.00
	Total Price:		\$112,200.00
	Delivery		14 Days
	Payment Terms		Net 30
	Estimated Total		\$320,600.00
	<b>Estimated Total Award</b>		<b>\$320,600.00</b>



# City of San Antonio

## Contract Summary Sheet

Date: 2/2/2012  
Agenda Item: 8728

<b>Name/Title (Caption as shown on agenda):</b> <b>Multi-User Flight Information Display System (MUFIDS) Maintenance and Support 6100000864-WF</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Aviation Department with maintenance and support for the San Antonio International Airport's (SAT) multi-user flight information display system (MUFIDS). This system provides arrival/departure times, gate, and baggage information for the airport, airlines, aircraft, passengers and visitors. InFax is the sole source provider of maintenance and support for the current MUFIDS.  These items are being purchased as Sole Source according to the provisions of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges, with his/her signature, that all items offered are considered a Sole Source.	
<b>Total \$:</b>	\$55,000.00 annually
<b>Contract Period:</b>	Upon award and terminating 12 months from award date with 3, 1 year options to extend
<b>Method of Procurement:</b>	Sole Source
<b>Price Trend:</b>	New Contract – no price history available
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	Infax, Incorporated, 4250 River Green Parkway, Suite D, Duluth, GA 30096 (MLWN)
<b>Previous Contractor(s):</b>	N/A
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the City would lose the right to receive software updates, upgrades, patches and technical support services. Any support for the MUFIDS would have to be secured on an as needed basis wherein increased cost and delivery times due to non-contract buying would be realized.
<b>Using Department(s):</b>	Aviation

### City of San Antonio Bid Tabulation

Opened: December 15, 2011 For: Multi-User Flight Information Display System (MUFIDS) Maintenance & Support 6100000864		WF	Infax, Incorporated  4250 River Green Parkway, Suite D Duluth, GA 30096 770-209-9925
Item	Description	Qty	
1	MUFIDS Software Support & Maintenance Initial Year with 3, 1 Year Options To Extend Price Each Month Price Total Annual	12	\$4,110.00 \$49,320.00
2	System Programming Support Beyond Initial 12 Hours Initial Year with 3, 1 Year Options To Extend Price Per Hour  Payment Terms  Estimated Annual Total	1	\$150.00  Net 30  \$49,320.00
<b>Estimated Annual Award</b>			<b>\$49,320.00</b>



# City of San Antonio

## Contract Summary Sheet

Date: 2/2/2012  
Agenda Item: 8728

<b>Name/Title (Caption as shown on agenda):</b> <b>SCBA Replacement Parts 6100000708-SM</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the San Antonio Fire Department with replacement parts to maintain and repair Scott brand Self Contained Breathing Apparatus (SCBA) equipment.  This equipment allows firefighters to search for and rescue individuals in structure fires in a safe manner while fighting fire.	
<b>Total \$:</b>	\$217,000.00 annually
<b>Contract Period:</b>	Upon award through September 30, 2013 with 3, 1 year options to extend
<b>Method of Procurement:</b>	Public Health and Safety Exemption
<b>Price Trend:</b>	N/A
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>Municipal Emergency Services Inc., 15865 International Plaza Dr., Ste. 240, Houston, TX 77032 (MLWN)</b>
<b>Previous Contractor(s):</b>	N/A
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Fire Department will be required to purchase replacement parts for SCBA's as the need arises leading to increased costs and a delay in delivery time.
<b>Using Department(s):</b>	Fire

**City of San Antonio Bid Tabulation**

Opened: October 28, 2011			
For: SCBA Replacement Parts			Municipal Emergency Services Inc.
6100000708			15865 International Plaza Dr., Ste. 240 Houston, TX 77032 713-545-0495
		SM	
Item	Description	Estimated Annual Quantity	
1	AV-2000 Face Piece/Kevlar Harness, Small Price Each Price Total Manufacturer & Model Number	50	\$193.80 \$9,690.00 Scott 804191-71
2	AV-2000 Face Piece/Kevlar Harness, Large Price Each Price Total Manufacturer & Model Number	50	\$193.80 \$9,690.00 Scott 804191-72
3	AV-2000 Face Piece/Kevlar Harness, X-Large Price Each Price Total Manufacturer & Model Number	50	\$193.80 \$9,690.00 Scott 804191-73
4	AV-2000 Face Piece with Comfort Seal Price Each Price Total Manufacturer & Model Number	50	\$193.80 \$9,690.00 Scott 804191-74
5	AV-3000 Face Piece/Kevlar Headnet, Small Price Each Price Total Manufacturer & Model Number	50	\$210.12 \$10,506.00 Scott 805773-74
6	AV-3000 Face Piece/Kevlar Headnet, Medium Price Each Price Total Manufacturer & Model Number	50	\$210.12 \$10,506.00 Scott 805773-75
7	AV-3000 Face Piece/Kevlar Headnet, Large Price Each Price Total Manufacturer & Model Number	50	\$210.12 \$10,506.00 Scott 805773-76
8	PASS SYS ASY, PAK-ALERT SE+ Price Each Price Total Manufacturer & Model Number	50	\$715.92 \$35,796.00 Scott 805796-02
9	Cylinder & Valve Assembly, Carbon, 4500psi, 45 min. Price Each Price Total Manufacturer & Model Number	100	\$952.00 \$95,200.00 Scott 804722-11

**City of San Antonio Bid Tabulation**

Opened: October 28, 2011			
For: SCBA Replacement Parts			Municipal Emergency Services Inc.
6100000708		SM	15865 International Plaza Dr., Ste. 240 Houston, TX 77032 713-545-0495
Item	Description	Estimated Annual Quantity	
10	Cylinder & Valve Assembly, Carbon, 4500psi, 60 min. Price Each Price Total Manufacturer & Model Number	15	\$1,006.40 \$15,096.00 Scott 804723-01
11	Self Contained Breathing Apparatus Repair Parts Percent of Discount Offered Product Identification (Mfr.) Type Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Price Schedule Price Schedule column on which discount is based  Payment Terms  Estimated Annual Total		24% Scott Safety Dealer 2011 Price List January 1, 2011 Manufacturer's Published Price List  Net 30  \$216,370.00
	<b>Estimated Annual Award</b>		<b>\$216,370.00</b>