

AN ORDINANCE 2009-03-12-0181

**ACCEPTING THE FOLLOWING BIDS TO PROVIDE THE CITY WITH THE FOLLOWING COMMODITIES AND SERVICES ON AN ANNUAL CONTRACT BASIS FOR FY 2009 FOR A COMBINED ESTIMATED COST OF \$484,000.00 INCLUDING: (A) MCCOY'S BUILDING SUPPLY (ITEMS: 1 AND 2B) AND ALAMO IRON WORKS (ITEMS: 2A AND 3A) FOR REINFORCING STEEL & WIRE MESH; (B) BWI-SCHULENBURG (ITEMS: I, II AND III) AND AMBASSADOR ENTERPRISES GRASS FARM (ITEMS: IV, VII AND VIII) FOR GRASS SEED AND GRASS SOD; (C) (PULLED) AND (D) DEPARTMENT OF INFORMATION RESOURCES FOR FINANCE TECHNICAL STAFFING SERVICES FOR BUSINESS ANALYSTS.**

\* \* \* \* \*

**WHEREAS**, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

**WHEREAS**, these bids are from various companies to furnish the City with: (A) McCoy's Building Supply (Items: 1 and 2b) and Alamo Iron Works (Items: 2a and 3a) for reinforcing steel & wire mesh; (B) BWI-Schulenburg (Items: I, II and III) and Ambassador Enterprises Grass Farm (Items: IV, VII and VIII) for grass seed and grass sod; (C) (Pulled); and (D) Department of Information Resources for finance technical staffing services for business analysts; and

**WHEREAS**, this ordinance approves 4 low bid contracts, and 1 contract procured utilizing cooperative purchasing; and

**WHEREAS**, all expenditures will be in accordance with the 2009 budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

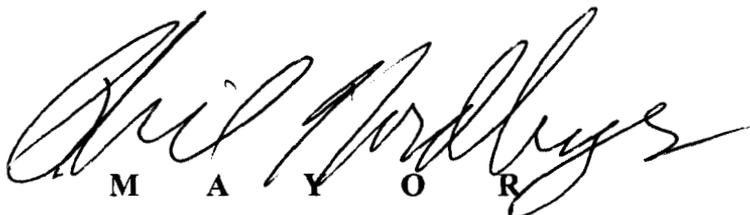
**SECTION 1.** The following bids are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates, and endorsements: (A) McCoy's Building Supply (Items: 1 and 2b) and Alamo Iron Works (Items: 2a and 3a) for reinforcing steel & wire mesh; (B) BWI-Schulenburg (Items: I, II and III) and Ambassador Enterprises Grass Farm (Items: IV, VII and VIII) for grass seed and grass sod; and (C) (Pulled) and (D) Department of Information Resources for finance technical staffing services for business analysts. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as Exhibit I. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Department.

**SECTION 2.** The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to various vendors. All expenditures will be in accordance with the FY 2009 budget approved by City Council. The combined estimated cost for the contracts listed on this ordinance is approximately \$484,000.00.

**SECTION 3.** The City may issue purchase orders directly to a DIR authorized reseller or service provider identified in a contract approved by this ordinance.

**SECTION 4.** This ordinance shall take effect March 22, 2009.

**PASSED and APPROVED** this 12th day of March, 2009.



M A Y O R

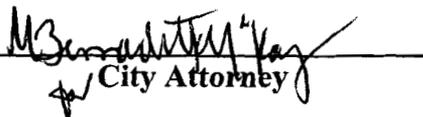
**PHIL HARDBERGER**

**ATTEST:**



City Clerk

**APPROVED AS TO FORM:**



City Attorney

**ANNUAL CONTRACT  
TABLE OF CONTENTS**

Exhibit I

**March 12, 2009**

**RFCA #4597**

COMMODITY

MBE/WBE

VENDOR

**Contracts procured on the basis of low bid:**

- |  |     |   |
|--|-----|---|
| A. Reinforcing Steel & Wire Mesh<br>A267-09-JW<br>April 1, 2009 through September 30, 2012<br>with 2, 1 year options to extend | .   | McCoy's Building Supply<br>Items: 1 and 2b<br><br>Alamo Iron Works<br>Items: 2a and 3a<br><br>Estimated Amount: \$255,000.00<br>annually              |
| B. Grass Seed and Grass Sod<br>A778-09-VF<br>Upon award through March 31, 2011<br>with 2, 1 year options to extend             | WBE | BWI-Schulenburg<br>Items: I, II and III<br><br>Ambassador Ent. Grass Farm<br>Items: IV, VII and VIII<br><br>Estimated Amount: \$88,000.00<br>annually |

**Contract procured on the basis of low qualifying bid:**

- |  |     |   |
|--|-----|---|
| C. Propane Motor Fuel<br>A648-09-SC<br>April 1, 2009 through December 31, 2012<br>with 2, 1 year options to extend | WBE | K Marketing, Inc.<br><br>Entire Bid<br><br>Estimated Amount: \$330,000.00<br>annually |
|--|-----|---|

**Contract procured utilizing cooperative purchasing:**

- |   |  |   |
|---|--|---|
| D. Finance Technical Staffing Services for<br>Business Analysts<br>A1033c-09-WF<br>Upon award through August 31, 2009 |  | Department of Information Resources<br>(DIR)<br><br>Entire Bid<br><br>Estimated Amount: \$141,000.00<br>contract period |
|---|--|---|

RFCA #4597



# City of San Antonio

## Contract Summary Sheet

Date: 3/12/2009

Agenda Item: 4597

<b>Name/Title (Caption as shown on agenda):</b> Reinforcing Steel & Wire Mesh A267-09 JW	
<b>Brief Description of Item(s) and Use:</b> This contract will provide reinforcing steel, welded wire mesh and dowels for the Public Works Department, Street Maintenance Division. These items are utilized for maintenance and repair of City highways, streets, and bridges.	
<b>Total \$:</b>	\$255,000.00 annually
<b>Contract Period:</b>	April 1, 2009 through September 30, 2012 with 2, 1 year options to extend.
<b>Method of Procurement:</b>	Competitive (4 bids received)
<b>Price Trend:</b>	16% decrease due to lower cost of raw materials (steel) used for product manufacture.
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	<b>McCoy's Building Supply, 1200 IH 35 North, San Marcos, TX 78667 (MLWN)</b> Items: 1 and 2b <b>Alamo Iron Works, 943 AT&amp;T Pkwy, San Antonio, TX 78219 (MLWN)</b> Items: 2a and 3a
<b>Previous Contractor(s):</b>	United Rentals, 12017 North Loop Rd, San Antonio, TX 78216 (MLWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Public Works Department would be required to purchase materials on an as needed basis where increased costs and delivery times would be realized delaying the completion of ongoing maintenance and repair of City highways, streets and bridges.
<b>Using Department(s):</b>	Public Works

**City of San Antonio Bid Tabulation**

Opened: January 26, 2009						
For: Reinforcing Steel & Wire Mesh						
A267-09		JW	McCoy's Building Supply 1200 IH 35 North San Marcos, TX 78667-1028 512-395-6644	Alamo Iron Works 943 AT&T Center Pkwy. San Antonio, TX 78219 210-704-8229	Barrera Detailing 1731 S. San Marcos St. San Antonio, TX 78207	3TI, Inc. 5523 Dietrich Rd. #2 San Antonio, TX 78219
Item	Description	Estimated Quantity				
1	Reinforcing Steel					
a.	Bar Size No. 3 (3/8")	25,000				
	Price per 20' each		\$2.39	\$3.52	\$4.51	\$5.03
	Total Price		\$59,750.00	\$88,000.00	\$112,750.00	\$125,750.00
b.	4 (1/2")	15,000				
	Price per 20' each		\$4.25	\$5.28	\$8.02	\$8.88
	Total Price		\$63,750.00	\$79,200.00	\$120,300.00	\$133,200.00
c.	5 (5/8")	120				
	Price per 20' each		\$6.62	\$7.78	\$12.52	\$12.44
	Total Price		\$794.40	\$933.60	\$1,502.40	\$1,492.80
d.	6 (3/4")	100				
	Price per 20' each		\$9.54	\$11.13	\$18.02	\$17.88
	Total Price		\$954.00	\$1,113.00	\$1,802.00	\$1,788.00
e.	7 (7/8")	50				
	Price per 20' each		\$12.99	\$18.38	\$24.53	\$24.35
	Total Price		\$649.50	\$919.00	\$1,226.50	\$1,217.50
f.	8 (1")	50				
	Price per 20' each		\$16.96	\$19.63	\$32.04	\$31.77
	Total Price		\$848.00	\$981.50	\$1,602.00	\$1,588.50
2	Welded Wire (Flat Sheet)					
a.	6" x 6", W2.9 x W2.9	500				
	Price Each		\$39.64	\$39.41	\$49.00	\$57.72
	Estimated W2.9 Wire Total		\$19,820.00	\$19,705.00	\$24,500.00	\$28,860.00
b.	6" x 6", W5 x W5	1,300				
	Price per each		\$69.40	\$71.82	\$125.00	\$91.63
	Estimated W5 Wire Total		\$90,220.00	\$93,366.00	\$162,500.00	\$119,119.00
3	Smooth Dowels					
a.	#4	30,000				
	Price per each		\$0.99	\$0.61	\$1.14	\$1.91
	Estimated Dowel Total		\$29,700.00	\$18,300.00	\$34,200.00	\$57,300.00
	Delivery		2 Days	3-5 Days	3 Days	4 Days
	Estimated Annual Total		\$266,485.90	\$302,518.10	#REF!	#REF!
	Estimated Annual Award		\$216,965.90	\$38,005.00		



# City of San Antonio

## Contract Summary Sheet

Date: 3/12/2009  
Agenda Item: 4597

<b>Name/Title (Caption as shown on agenda):</b> Grass Seed and Grass Sod A778-09 VF	
<b>Brief Description of Item(s) and Use:</b> This contract will provide Parks and Recreation and Public Works with a contractor to furnish and deliver grass seed and grass sod utilized for the replacement, new installation, and over-seeding of various City properties.	
<b>Total \$:</b>	\$88,000.00 annually
<b>Contract Period:</b>	Upon award through March 31, 2011 with 2, 1 year options to extend.
<b>Method of Procurement:</b>	Competitive (4 bids received)
<b>Price Trend:</b>	19% increase due to increase in the costs of fuel, labor, and equipment.
<b>Contract Info:</b>	Formal <input checked="" type="checkbox"/> Annual <input type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	<b>Ambassador Ent. Grass Farm, 218 Bentwood, Boerne, TX 78006 (FSWN)</b> Items: I, II and III <b>BWI – Schulenburg, 100 North Main, Schulenburg, TX 78956 (MLWN)</b> Items: IV, VII and VIII
<b>Previous Contractor(s):</b>	Ambassador Ent. Grass Farm, 218 Bentwood, Boerne, TX 78006 (FSWN) BWI – Schulenburg, 100 North Main, Schulenburg, TX 78956 (MLWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, City departments will purchase grass seed and grass sod on an as needed basis not realizing cost savings associated with having a contract in place. City departments may implement the process of hydroseeding and hydromulching, however, this method is cumbersome and not as efficient or cost effective as the recommended method.
<b>Using Department(s):</b>	Parks & Recreation and Public Works

**City of San Antonio  
Bid Tabulation**

Opened: December 30, 2008							
For: Grass Seed and Grass Sod							
A778-09			VF	Ambassador Ent. Grass Farm 218 Bentwood Boerne, TX 78006 210-633-2919	BWI - Schulenburg 100 North Main Schulenburg, TX 78956 800-460-9713	John Deere Landscapes 1301 East 9th Street, Ste. 1300 Cleveland, OH 44114	Justin Seed Box 6 Justin, TX 76247
Item	Description	Estimated Annual Usage					
I	Grass Seed, Perennial Ryegrass Winter Mix Unit Price per 50 lb. Bag Total	200	No Bid	\$52.50 \$10,500.00	\$53.00 \$10,600.00	\$56.30 \$11,260.00	
II	Grass Seed, Bermuda Mix Unit Price per 50 lb. Bag Total	200	No Bid	\$159.50 \$31,900.00	\$172.50 \$34,500.00	\$156.00 \$31,200.00	
III	Grass Seed, Foxtail Millet Unit Price per 50 lb. Bag Total	200	No Bid	\$21.00 \$4,200.00	\$40.00 \$8,000.00	\$24.80 \$4,960.00	
	<b>GRASS SEED TOTAL</b>			<b>\$46,600.00</b>	<b>\$53,100.00</b>	<b>\$47,420.00</b>	
IV	Grass Sod, St. Augustine/Bermuda Mix Unit Price per Pallet, 50 square yards/pallet Total	200		\$85.00 \$17,000.00	No Bid	No Bid	No Bid
V	Deleted						
VI	Deleted						
VII	Grass Sod, Tifway #419 Bermuda Unit Price per Pallet, 50 square yards/pallet Total	100		\$110.00 \$11,000.00	No Bid	No Bid	No Bid
VIII	Grass Sod, Zeon Zoysia Unit Price per Pallet, 50 square yards/pallet Total	100		\$140.00 \$14,000.00	No Bid	No Bid	No Bid
	<b>GRASS SOD TOTAL</b>			<b>\$42,000.00</b>			
<b>Estimated Total Award</b>				<b>\$42,000.00</b>	<b>\$46,600.00</b>		

Deleted: End user will not require items V and VI.



# City of San Antonio

## Contract Summary Sheet

Date: 3/12/2009  
Agenda Item: 4597

<b>Name/Title (Caption as shown on agenda):</b> Propane Motor Fuel A648-09 SC	
<b>Brief Description of Item(s) and Use:</b> <p>This contract will provide the Fleet Maintenance &amp; Operations Department with propane motor fuel for storage tanks with capacities of 18,000 gallons. The City of San Antonio currently has four (4) 18,000 gallon storage/dispensing facilities located in various sections of the City which are used for various city vehicles including light duty trucks and fork lifts.</p>	
<b>Total \$:</b>	\$330,000.00 annually
<b>Contract Period:</b>	April 1, 2009 through December 31, 2012 with 2, 1 year options to extend
<b>Method of Procurement:</b>	Competitive (5 bids received)
<b>Price Trend:</b>	4% increase
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	K Marketing, Inc., P.O. Box 2030, Canyon Lake, TX 78133 (FLWN)
<b>Previous Contractor(s):</b>	K Marketing, Inc., P.O. Box 2030, Canyon Lake, TX 78133 (FLWN)
<b>Comments:</b>	<b>NAS:</b> Texas Propane Energy Company-Vendor did not meet minimum bid specifications as specified in bid document such as specific gravity and boiling point.
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Fleet Maintenance & Operations Department will have to procure propane motor fuel on an as needed basis at vendor market cost. This could affect delivery times of City services which rely on use of propane powered equipment.
<b>Using Department(s):</b>	Fleet Maintenance & Operations

**City of San Antonio  
Bid Tabulation**

Opened: January 23, 2009							
For: Propane Motor Fuel							
A648-09		SC	K Marketing, Inc. P.O. Box 2030 Canyon Lake, TX 78133 830-964-2525	Ferrellgas 5514 East Houston San Antonio, TX 78220	Propane Energy Ltd. P.O. Box 1876 Laredo, TX 78044	Texas Propane Energy Company 700 W. FM 78, Suite 102 Cibolo, TX 78108	WTG Fuels Inc. 211 N. Colorado Midland, TX 79701
Item	Description	Estimated Quantity					
A	Propane Motor Fuel Price per Gallon over OPIS OPIS Average on 1-16-09 Effective Price on 1-16-09	395,000 Gallons	\$0.0938 \$0.74088 \$0.8347	\$0.8900 \$0.74088 \$1.6309	\$0.1493 \$0.74088 \$0.8902	<b>NAS</b> \$0.0865 \$0.74088 \$0.8274	\$0.1750 \$0.74088 \$0.9159
B	Split Loads Price per Split Load		\$145.00	\$150.00	\$125.00	\$125.00	\$75.00
	Total		\$329,698.60	\$644,197.60	\$351,621.10	\$326,815.10	\$361,772.60
	<b>Estimated Total Award</b>		<b>\$329,698.60</b>				



# City of San Antonio

## Contract Summary Sheet

Date: 3/12/2009

Agenda Item: 4597

<b>Name/Title (Caption as shown on agenda):</b>	
Finance Technical Staffing Services for Business Analysts A1033c-09-WF	
<b>Brief Description of Item(s) and Use:</b>	
<p>This contract will provide the City of San Antonio with Technical Staffing Services through the State of Texas Department of Information Resources Information Technology (IT) Staff Augmentation Contract (DIR ITSAC). Personnel secured under this contract will provide technical expertise that will augment and complement current Finance and Information Technology Services staff in the implementation of a one-time Enterprise Point-of-Sales Business Analysis Project. Finance is requesting two Business Analysts to carry out requirements which include gathering information, return on investment analysis, business process reengineering and other duties related to exploring the implementation of an Enterprise Point-of-Sales System.</p> <p>This purchase is made in accordance with the State of Texas Department of Information Resources (DIR) Information Technology Staff Augmentation contract and will be made in accordance with the state cooperative program passed on Resolution No. 91-39-53 dated 9/12/91.</p>	
<b>Total \$:</b>	\$141,000.00 contract period
<b>Contract Period:</b>	Upon award through August 31, 2009
<b>Method of Procurement:</b>	Cooperative (Department of Information Resources)
<b>Price Trend:</b>	N/A
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	Department of Information Resources (DIR), 300 West 15 <sup>th</sup> St., Suite 1300, Austin, TX 78701 (PPPP)
<b>Previous Contractor(s):</b>	Department of Information Resources (DIR), 300 West 15 <sup>th</sup> St., Suite 1300, Austin, TX 78701 (PPPP)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, City staff would be required to perform the Enterprise Point of Sale Business Analysis project. However, staff resources are very limited for this project and lack experience and expertise with point of sale systems.
<b>Using Department(s):</b>	Finance

**City of San Antonio Bid Tabulation**

Opened: January 13, 2009		
For: Finance Technical Staffing Services for Business Analysts		<b>DIR</b>
A1033c-09		Department of Information Resources
WF		300 West 15th St., Suite 1300
		Austin, TX. 78701
		512-475-4903
Item	Description	
<b>1</b>	<b>Business Analyst</b>	
a	Business Analyst 1	
	Maximum Hourly Rate - Legacy	\$64.68
	Maximum Hourly Rate - Core	\$70.15
	Maximum Hourly Rate - Emerging	\$76.40
b	Business Analyst 2	
	Maximum Hourly Rate - Legacy	\$75.92
	Maximum Hourly Rate - Core	\$82.29
	Maximum Hourly Rate - Emerging	\$90.01
c	Business Analyst 3	
	Maximum Hourly Rate - Legacy	\$88.38
	Maximum Hourly Rate - Core	\$95.68
	Maximum Hourly Rate - Emerging	\$106.02