

**Economic & Community Development Council Committee
Meeting Minutes**

Tuesday, April 23, 2009

9:00 a.m.

Media Briefing Room

Members Present: Councilmember Mary Alice Cisneros, *Chair, District 1*
Councilmember Lourdes Galvan, *District 5*
Councilmember Louis Rowe, *District 9*

Members Absent: Councilmember Sheila McNeil, *District 2*

Staff Present: Pat DiGiovanni, *Deputy City Manager*; A.J. Rodriguez, *Deputy City Manager*; Paula Stallcup, *Downtown Operations Director*; Colleen Swain, *Downtown Operations Assistant Director*; Ed Davis, *Economic Development Assistant Director*; Veronica Zertuche, *Deputy City Attorney*; Chris Hebner, *Assistant City Attorney*; Enid Howard, *Assistant City Attorney*; Leslie Haby, *Assistant City Attorney*; Ray Rodriguez, *Assistant City Attorney*; Stephen Whitworth, *Assistant City Attorney*; Brandon Smith, *Office of the City Clerk*

Also Present: Robert V. Rodriguez, *Southwestern Capital Marketing*; Robert G. Rodriguez, *Southwestern Capital Marketing*; Chris Alderete, *Port San Antonio Board*; Maria Torralva-Alonso, *Port San Antonio Board*; Terry Britton, *Port San Antonio*; Cassandra Ortiz, *Shelton Valadez*; Bob Killen, *Kaufman & Killen*; Michele Ross, *KM*

Call to Order

Chairperson Cisneros called the meeting to order.

1. Citizens to be Heard

Citizens will address the Committee during corresponding Item.

2. Approval of Minutes of the March 3, 2009 Economic and Community Development Council Committee Meeting

Councilmember Rowe moved to approve the Minutes of the March 3, 2009 Economic and Community Development Council Committee Meeting. Councilmember Galvan seconded the motion. Motion carried unanimously.

3. Recommendation of approval of a \$300,000 economic development grant and a Texas Enterprise Zone nomination for ACS (Affiliated Computer Services) to retain 530 jobs and add 300 new jobs at Port San Antonio

Presented by A.J. Rodriguez, Interim Director, Economic Development Department,
Deputy City Manager

Ed Davis reported that Affiliated Computer Services (ACS) had reconsidered the relocation of its operations at Port San Antonio based on the City's grant offer and the lease improvements proposed by Port San Antonio.

He noted that funding for the proposed grant would be provided through interest earned and unexpended funds in the Economic Development Incentive Fund (EDIF) account prior to FY 2009. He added that the City's nomination of ACS as a Texas Enterprise Zone Project provided a potential refund of up to \$1.25M in state sales and use tax.

Councilmember Rowe moved to forward said item to the full Council for consideration. Councilmember Galvan seconded the motion. Motion carried unanimously.

4. Briefing on the Fort Sam Houston Growth Management Plan Implementation

Presented by Robert Murdock, Director, Office of Military Affairs

Robert Murdock reported that the Office of Economic Adjustment had approved funding for five individuals from various Departments to work full time on the Fort Sam Houston Growth Management Plan. He noted that an agreement was being finalized to utilize San Antonio for Growth on the Eastside (SAGE) as the implementing agency for the Growth Management Plan and that a charrette for the Walters Street Corridor had been planned for May, 2009.

Councilmember Rowe stated that he would circulate a CCR to explore options for a recreation center outside of Fort Sam Houston for use by the Military and the surrounding neighborhood. Pat DiGiovanni stated that a market analysis/master planning of the entire area around Fort Sam Houston should be conducted.

5. Recommendation of approval of \$1,300,000 of CPS Energy Community Infrastructure and Economic Development (CIED) funds for a project at the intersection of Broadway and Hildebrand

Presented by A.J. Rodriguez, Interim Director, Economic Development, Deputy City Manager

Ed Davis reported that stakeholders had agreed to assist in funding at least \$200,000 in costs for the project. He noted that staff requested approval to add \$948,117 from CIED funds previously reserved for National Bio and Agro-Defense Facility (NBAF) to the remaining FY 2009 CIED Program balance of \$351,683 to fund the Broadway and Hildebrand Project.

Councilmember Galvan expressed concern with a street-widening project that could coincide with said project. Councilmember Rowe clarified that said project had no impact on the street-widening project.

Councilmember Rowe moved to forward said item to the full Council for consideration. Councilmember Galvan seconded the motion. Motion carried unanimously.

6. Recommendation of approval of revised lease fees for downtown street level sidewalk space

Presented by Paula Stallcup, Director, Downtown Operation Department

Paula Stallcup referenced a Council Consideration Request (CCR) by Councilmember Cisneros to remove all fees for street level sidewalks downtown and noted that a policy change would facilitate additional sidewalk cafes at the street level. She added that the City's current policy provide a rental rate based on price per square foot and presented several policy alternatives. Ms. Stallcup stated that staff's recommendation was to establish a flat annual permit fee with a tiered fee structure.

Councilmember Galvan asked if there was a variance regarding available sidewalk space. Ms. Stallcup clarified that at least eight feet of sidewalk space was required. Councilmember Galvan requested that the sidewalk requirement be included in the revised language.

Councilmember Galvan moved to forward said item as recommended by staff to the full Council for consideration. Councilmember Rowe seconded the motion. Motion carried unanimously.

7. Briefing and recommendation of the San Antonio Regional Business Disparity Causation Analysis Study

Presented by A.J. Rodriguez, Interim Director, Economic Development, Deputy City Manager

A.J. Rodriguez reported that the study by MGT had concluded that the City should continue to support a program to promote small, minority, and women-owned business enterprises (S/M/WBE).

Councilmember asked of S/M/WBEs notification if they did not belong to a Chamber of Commerce. Mr. Rodriguez stated that the Disparity Study had been placed on the COSA website; in five County Centers; in the Economic Development Department; and at the Public Library. Councilmember Galvan recommended that mailers be sent to registered businesses.

Councilmember Galvan asked of the monitoring of S/M/WBE contracts. Mr. Rodriguez stated that the Small Business Department monitored the contracts and reported that the City was implementing a new City Contract Management System (CCMS) that would maintain contracts more efficiently.

Councilmember Rowe recommended outreach to the following:

- ✦ Texas Society of Professional Engineers (TSPS)
- ✦ San Antonio Board of Realtors (SABOR)
- ✦ Real Estate Council

Citizens To Be Heard

Robert V. Rodriguez, Southwestern Capital Marketing, Inc. addressed the Committee and provided an industry specific disparity study regarding Underwriting Revenue from COSA Bond Transactions and presented ideas for changes to the SBEDA Policy.

Robert G. Rodriguez, Southwestern Capital Marketing, Inc. stated that there was a discrepancy regarding the Investment Banking Industry. He noted that most of the City's contracts were awarded to firms in New York, Chicago and San Francisco and added that if those contracts had gone to local firms, more jobs would have been created in San Antonio.

Ramiro Cavazos, Hispanic Chamber of Commerce, spoke in support of Southwestern Capital Marketing, Inc.

Terry Britton, Port San Antonio, stated that addressing the Disparity Study findings are a high priority with the Port of San Antonio Board and staff and that Port San Antonio remained committed with the City of San Antonio to achieve the same guidelines.

Councilmember Galvan moved to extend the Study timeline through August 2009. Councilmember Rowe seconded the motion. Motion carried unanimously.

8. Consideration of items for future meetings:

Infill Reinvestment Strategy
Strategic Plan – BRAC

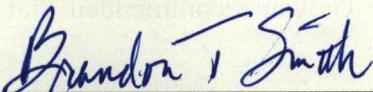
9. Adjournment

There being no further discussion, the meeting was adjourned at 10:45 a.m.



Mary Alice Cisneros, Chairperson

Respectfully Submitted,



Brandon T. Smith
Office of the City Clerk