

AN ORDINANCE 2009-10-08-0805

ACCEPTING BIDS FOR THE FOLLOWING CONTRACTS IN THE ESTIMATED ANNUAL AMOUNT OF \$446,000.00: (A) TOYOTA LIFT OF SOUTH TEXAS FOR JOHN DEERE INDUSTRIAL PARTS & SERVICE; (B) RELIANCE TRUCK & EQUIPMENT, LTD. FOR RECYCLING TRUCKS BODY PARTS & SERVICES; (C) ADA SOLUTIONS, INC. FOR PEDESTRIAN RAMP MATERIAL AND (D) CARASOFT TECHNOLOGY CORPORATION FOR BUSINESS OBJECTS SOFTWARE MAINTENANCE AND SUPPORT.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies for the following goods and services: (A) Toyota Lift of South Texas for John Deere industrial parts & service; (B) Reliance Truck & Equipment, Ltd. for recycling trucks body parts & services; (C) ADA Solutions, Inc. for pedestrian ramp material and (D) Carasoft Technology Corporation for Business Objects software maintenance and support; and

WHEREAS, this ordinance approves 3 low bid contracts and 1 contract procured utilizing cooperative purchasing; and

WHEREAS, all expenditures will be in accordance with the FY 2010 budgets approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates, and endorsements: (A) Toyota Lift of South Texas for John Deere industrial parts & service; (B) Reliance Truck & Equipment, Ltd. for recycling trucks body parts & services; (C) ADA Solutions, Inc. for pedestrian ramp material and (D) Carasoft Technology Corporation for Business Objects software maintenance and support. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Department.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to various vendors. All expenditures will be in accordance with the budget approved by City Council. The combined estimated annual cost for the contracts listed in this ordinance is approximately \$446,000.00.

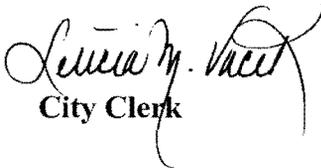
SECTION 3. The City may issue purchase orders directly to a DIR authorized reseller identified in a contract approved by this ordinance.

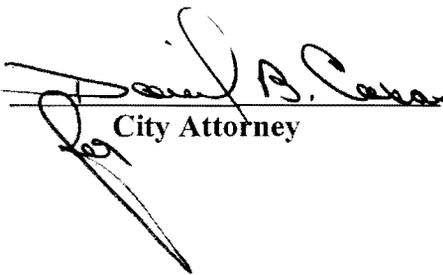
LOC; cah
10/08/09
Item No. 4

SECTION 4. This ordinance shall be effective immediately upon passage by eight or more affirmative votes; otherwise, it shall be effective on the tenth day after passage.

PASSED and APPROVED this 8th day of October, 2009.


M A Y O R
JULIÁN CASTRO

ATTEST: 
City Clerk

APPROVED AS TO FORM: 
City Attorney

**ANNUAL CONTRACT
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October 8, 2009

RFCA #5534

COMMODITY

MBE/WBE

VENDOR

Contracts procured on the basis of low bid:

- | | |
|--|---|
| <p>A. John Deere Industrial Parts & Service
A052-10-DS
Upon award through December 31, 2012
with 2, 1 year options to extend</p> | <p>Toyota Lift of South Texas

Entire Bid

Estimated Amount: \$25,000.00
annually; \$125,000.00 contract period</p> |
| <p>B. McNeilus Model 3146 Recycle Body Parts &
Service
A1062-09-DS
Upon award through December 31, 2012
with 2, 1 year options to extend</p> | <p>Reliance Truck & Equipment Ltd.

Entire Bid

Estimated Amount: \$100,000.00
annually</p> |
| <p>C. Detectable Warning Material
A1383-09-ATS
Upon award through December 31, 2012
with 2, 1 year options to extend</p> | <p>ADA Solutions, Inc.

Entire Bid

Estimated Amount: \$63,000.00
annually</p> |

Contract procured utilizing cooperative purchasing:

- | | |
|--|--|
| <p>D. Business Objects Software Maintenance &
Support
A1255-010-WF
Upon award through May 20, 2012</p> | <p>Carahsoft Technology Corporation

Entire Bid

Estimated Amount: \$258,000.00
annually</p> |
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City of San Antonio Contract Summary Sheet

Date: 10/08/2009
Agenda Item: 5534

Name/Title (Caption as shown on agenda): John Deere Industrial Parts & Service A052-10 DS	
Brief Description of Item(s) and Use: This contract provides for the purchase of John Deere Industrial Parts and Service for equipment utilized by Fleet Maintenance & Operations and Public Works Department, Storm Water Division.	
Total \$:	\$25,000.00 annually; \$125,000.00 contract period
Contract Period:	Upon award through December 31, 2012 with 2, 1 year options to extend.
Method of Procurement:	Competitive (1 bid received)
Price Trend:	2.59% increase
Contract Info:	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Toyota Lift of South Texas, 4001 N. Pan Am Expressway, San Antonio, TX 78219 (MLWN)
Previous Contractor(s):	RDO Equipment Company, 5400 IH 35 North, San Antonio, TX 78218 (MSWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City will be required to procure parts and service on an as needed basis thus increasing equipment down time and repair cost for John Deere Industrial equipment.
Using Department(s):	Fleet Maintenance & Operations and Public Works

City of San Antonio Bid Tabulation

Opened: August 3, 2009		Toyota Lift of South Texas 4001 N. Pan Am Expressway San Antonio, TX 78219 210-351-9500
For: John Deere Industrial Parts & Service		
A052-10	DS	
Item	Description	
1	John Deere Industrial Equipment Parts Percent of discount offered Product identification Type price schedule Price schedule number Date of price schedule Price schedule column on which discount is based	0% John Deere Dealer Mfg. List Annually Mfg. List Price
2	Labor and Service Labor rate per hour Mileage charge per mile Parts available for pickup	\$85.00 N/A 2-5 Days



City of San Antonio Contract Summary Sheet

Date: 10/08/2009
Agenda Item: 5534

Name/Title (Caption as shown on agenda): McNeilus Model 3146 Recycle Body Parts & Service A1062-09 DS	
Brief Description of Item(s) and Use: This contract will provide for the purchase of parts and service necessary to maintain the City's Recycle Collection Trucks operated by the Solid Waste Management Department. This contract will support approximately twenty-three (23) trucks with McNeilus recycle bodies in the City's fleet.	
Total \$:	\$100,000.00 annually
Contract Period:	Upon award through December 31, 2012 with 2, 1 year options to extend.
Method of Procurement:	Competitive (1 bid received)
Price Trend:	1.39% decrease
Contract Info:	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Reliance Truck & Equipment Ltd, 7200 South W. W. White Rd., San Antonio, Texas 78222 (MLWN)
Previous Contractor(s):	Reliance Truck & Equipment Ltd, 7200 South W. W. White Rd., San Antonio, Texas 78222 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City will be required to procure parts and service on an as needed basis thus increasing equipment down time and repair cost for McNeilus recycling trucks utilized by the Solid Waste Management Department.
Using Department(s):	Fleet Maintenance & Operations and Solid Waste Management

City of San Antonio Bid Tabulation

Opened: July 24, 2009		
For: McNeilus Model 3146 Recycle Body Parts & Service		
A1062-09 DS		Reliance Truck & Equipment Ltd. 7200 South W.W. White Rd. San Antonio, TX 78222 210-648-3337
Item	Description	
1	McNeilus Recycle Truck Parts	
A	Captive Parts Discount:	
	Percent of Discount Offered	0%
	Product identification	McNeilus
	Type Price Schedule	Dealer
	Price Schedule Number	N/A
	Date of Price Schedule	1/1/09
	Price Schedule Column on which discount is based	List
B	Competitive Parts Discount:	
	Percent of Discount Offered	0%
	Product identification	Reliance Truck
	Type Price Schedule	Dealer
	Price Schedule Number	N/A
	Date of Price Schedule	5/1/09
	Price Schedule Column on which discount is based	List
2	Labor and Service	
	Labor Rate per Hour	\$57.50
	Mileage Charge per Mile	N/A
	Parts Delivery	3-5 Days



City of San Antonio

Contract Summary Sheet

Date: 10/08/2009
Agenda Item: 5534

Name/Title (Caption as shown on agenda): Detectable Warning Material A1383-09 ATS	
Brief Description of Item(s) and Use: This contract will provide the Public Works Department, Streets Maintenance Division with Detectable Warning Material for various pedestrian ramp improvements. This material is necessary to meet the requirements of the Americans with Disabilities Act Accessibility Guidelines (ADAAG 4.29.2) Federal Mandate throughout the City of San Antonio.	
Total \$:	\$63,000.00 annually
Contract Period:	Upon award through December 31, 2012 with 2, 1 year options to extend.
Method of Procurement:	Competitive (5 bids received)
Price Trend:	New contract-no price history available
Contract Info:	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	ADA Solutions, Inc., 10 Elizabeth Dr. Unit 5, Chelmsford, MA 01824 (MLWN)
Previous Contractor(s):	N/A
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Public Works Department would be required to purchase Detectable Warning Material on a per job basis, potentially delaying completion of projects. In addition, this product addresses both improvements and meets the Americans with Disabilities Act Accessibility Guidelines (ADAAG 4.29.2). Without the Detectable Warning Material, the Public Works Department would not be able to comply with the Americans with Disabilities Act Accessibility Guidelines Federal Mandate for the City of San Antonio.
Using Department(s):	Public Works

**City of San Antonio
Bid Tabulation**

Opened: August 14, 2009			ADA Solutions Inc.	Armorcast Products Company	Border Construction Specialties	FAASS Trucking Inc.	Stronggo Industries LLC
For: Detectable Warning Material			10 Elizabeth Dr.	13230 Saticoy St.	4502 E. University Dr.	2842 Castroville Rd.	3296 E. Hemisphere Loop
A1383-09			Unit 5	North Hollywood, CA 91765	Phoenix, AZ 85034	San Antonio, TX 78237	Tucson, AZ 85706
ATS			Chelmsford, MA 01824				
Item	Description	Estimated Quantity	800-372-0519				
1	24" X 60" (2' X5') Detectable Warning Material	600					
	Price Each		\$105.00	\$108.00	\$150.00	\$140.00	\$145.00
	Price Total		\$63,000.00	\$64,800.00	\$90,000.00	\$84,000.00	\$87,000.00
	Estimated Annual Total		\$63,000.00	\$64,800.00	\$90,000.00	\$84,000.00	\$87,000.00
	Estimated Annual Award		\$63,000.00				



City of San Antonio

Contract Summary Sheet

Date: 10/08/2009
Agenda Item: 5534

Name/Title (Caption as shown on agenda): Business Objects Software Maintenance & Support A1255-10 WF	
Brief Description of Item(s) and Use: This contract will provide the Information Technology Services Department (ITSD) with upgrades, new releases, patches and technical support for Business Objects (Crystal Reports) and Web Interactive Intelligence software. This contract will consolidate all Business Object software licenses, maintenance and support requirements. Business Objects software allows City Council members and City Management to obtain summarized service Level Agreement and Call Back information to manage trends. The software makes reporting possible across disparate systems, including business warehouse, SAP R/3, Oracle and the mainframe. It also permits enhanced graphical displays and information with trend analysis. This purchase is made through the State of Texas Department of Information Resources (DIR) Contract # DIR-SDD-245 and will be made in accordance with the state cooperative program passed on Resolution No. 91-39-52 dated 9/12/1991.	
Total \$:	\$258,000.00 annually
Contract Period:	Upon award through May 20, 2010.
Method of Procurement:	Cooperative (DIR-SDD-245)
Price Trend:	New contract - no price history available
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Carahsoft Technology Corporation, 1890 Preston White Drive, Suite 201, Reston, VA 20191 (MLWN)
Previous Contractor(s):	Carahsoft Technology Corp., 1890 Preston White Drive, Suite 201, Reston, VA 20191 (MLWN) Softchoice Corporation, 314 W. Superior St., Suite 301, Chicago, IL 60610 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City would lose the right to receive updates, upgrades, patches or technical support services. Any support for Business Object software maintenance would have to be secured on an as-needed basis wherein increased costs due to non-contract buying would be realized. This would have a major impact on the development and use of the reporting systems and web interactive services.
Using Department(s):	Information Technology Services

City of San Antonio Bid Tabulation

Opened: August 28, 2009 For: Business Objects Software Maintenance & Support A1255-10		DIR Carahsoft Technology Corporation 1890 Preston White Drive, Suite 201 Reston, VA 20191 703-871-8501
Item	Description	
1	SAP Business Objects Maintenance and Support	\$257,894.11
	Estimated Annual Total	\$257,894.11
	Estimated Annual Award	\$257,894.11