

AN ORDINANCE **2008-12-04-1069**

**ACCEPTING THE FOLLOWING BIDS TO PROVIDE THE CITY WITH THE FOLLOWING COMMODITIES AND SERVICES ON AN ANNUAL CONTRACT BASIS FOR FY 2009 FOR A COMBINED ESTIMATED COST OF \$1,161,000.00, INCLUDING: (A) PROFORMA DCS FOR VIOLATION NOTICE FORMS; (B) BWI-SCHULENBURG FOR TREGATOR IRRIGATION BAGS; (C) CHULAINN PUBLISHING CORPORATION FOR SPANISH LANGUAGE BOOKS; (D) LECTORUM PUBLISHING INC. FOR SPANISH LANGUAGE BOOKS AND VIDEO MEDIA; (E) PROQUEST FOR PROQUEST MASTER LICENSE AGREEMENT; (F) TEXAS HIGHWAY PRODUCTS, LTD, PARADIGM TRAFFIC SYSTEMS AND CONTROL TECHNOLOGIES OF TEXAS FOR VIDEO IMAGE VEHICLE DETECTION SYSTEM; (G) SIEMENS BUILDING TECHNOLOGIES FOR MAINTENANCE AND REPAIR OF COMPUTER ROOM AIR CONDITIONING AND REFRIGERATION UNITS AT THE INFORMATION TECHNOLOGY SERVICES DEPARTMENT AND THE EMERGENCY OPERATIONS CENTER; (H) AT & T DATACOMM FOR CALL CENTER RECORDING SYSTEMS; AND (I) SAT RADIO COMMUNICATIONS, LTD. DBA INDUSTRIAL COMMUNICATIONS FOR INSTALLS, REMOVALS AND REPAIRS OF EQUIPMENT FOR FIRE AND OTHER CITY VEHICLES.**

\* \* \* \* \*

**WHEREAS**, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

**WHEREAS**, these bids are from the following companies to furnish the City with the following goods and services: (A) Proforma DCS for Violation Notice Forms; (B) BWI-Schulenburg for Tregator (Irrigation) Bags; (C) Chulainn Publishing Corporation for Spanish Language Books; (D) Lectorum Publications, Inc. for Spanish Language Books and Video Media; (E) ProQuest for ProQuest Master License Agreement; (F) Texas Highway Products, LTD, Paradigm Traffic Systems and Control Technologies of Texas for Video Image Vehicle Detection System; (G) Siemens Building Technologies for Full Maintenance and Repair of Computer Room Air Conditioning and Refrigeration Units at the Information Technology Services Department (ITSD) and the Emergency Operations Center (EOC); (H) AT & T Datacomm for Call Center Recording Systems; and (I) Sat Radio Communications, Ltd., d/b/a Industrial Communications, for installs, removals and repairs of equipment for fire and other city vehicles; and

**WHEREAS**, this ordinance approves 2 low bid contracts, 3 sole source contracts, 5 contracts procured utilizing cooperative purchasing, and 1 contract that is exempt from competitive bidding pursuant to Texas Local Gov't Code section 252.022(a)(2), which provides for a procurement necessary to protect the public health or safety; and

**WHEREAS**, all expenditures will be in accordance with the FY 2008-2009 budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The following bids are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates, and endorsements: (A) Proforma DCS for Violation Notice Forms; (B) BWI-Schulenburg for Tregator (Irrigation) Bags; (C) Chulainn Publishing Corporation for Spanish Language Books; (D) Lectorum Publications, Inc. for Spanish Language Books and Video Media; (E) ProQuest for ProQuest Master License Agreement; (F) Texas Highway Products, LTD, Paradigm Traffic Systems and Control Technologies of Texas for Video Image Vehicle Detection System; (G) Siemens Building Technologies for Full Maintenance and Repair of Computer Room Air Conditioning and Refrigeration Units at the Information Technology Services Department (ITSD) and the Emergency Operations Center (EOC); (H) AT & T Datacomm for Call Center Recording Systems and; (I) Sat Radio Communications, Ltd., d/b/a Industrial Communications, for installs, removals and repairs of equipment for fire and other city vehicles. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as Exhibit I. Copies of the bids are available for inspection in the offices of the Purchasing & General Services Department.

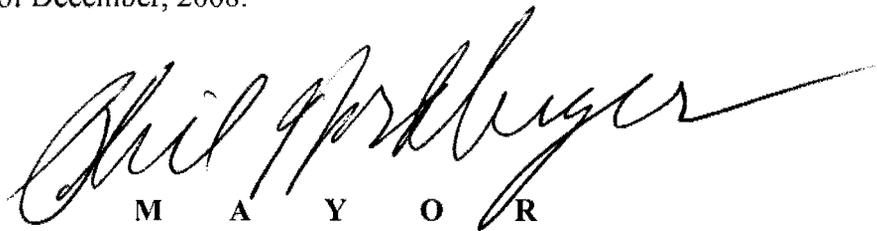
**SECTION 2.** Funds are not encumbered by this ordinance. All expenditures will be in accordance with the FY 2008-2009 budget approved by City Council. The combined estimated cost for the contracts listed on this ordinance is approximately \$1,161,000.00.

**SECTION 3.** The financial allocations in this ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific cost centers and fund numbers as necessary to carry out the purpose of this ordinance.

**SECTION 4.** The City may issue purchase orders directly to an authorized reseller identified in a contract approved by this ordinance.

**SECTION 5.** This ordinance shall take effect December 14, 2008.

**PASSED and APPROVED** this 4th day of December, 2008.

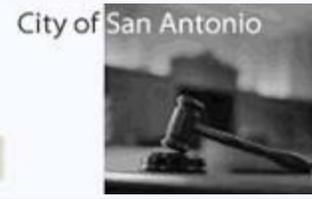
  
M A Y O R  
PHIL HARDBERGER

ATTEST:   
City Clerk

APPROVED AS TO FORM:   
for City Attorney



Request for  
**COUNCIL  
ACTION**



## Agenda Voting Results - 7

<b>Name:</b>	7, 8, 9, 10, 11, 12, 13, 14, 15, 17, 18, 19, 20, 21, 22, 24, 25, 26, 29, 31, 32, 33, 34, 38, 39, 40, 41, 43B, 43C, 43D, 43E, 43F, 43G, 43H, 43I, 43J, 43K, 43L, 45, 46, 47, 48A, 48B, 49, 51, 52, 53, A, B, C, D
<b>Date:</b>	12/04/2008
<b>Time:</b>	01:50:29 PM
<b>Vote Type:</b>	Motion to Approve
<b>Description:</b>	An Ordinance accepting the following bids to provide the City with the following commodities and services on an annual contract basis for FY 2009 for a combined estimated cost of \$1,161,000.00, including: (A) Proforma DCS for violation notice forms; (B) BWI-Schulenburg for Tregator irrigation bags; (C) Chulainn Publishing Corporation for Spanish language books; (D) Lectorum Publications, Inc. for Spanish language books and video media; (E) ProQuest for ProQuest master license agreement; (F) Texas Highway Products, Ltd, Paradigm Traffic Systems and Control Technologies of Texas for video image vehicle detection system; (G) Siemens Building Technologies for maintenance and repair of computer room air conditioning and refrigeration units at the Information Technology Services Department and the Emergency Operations Center; (H) AT&T Datacomm for Call Center recording systems; and (I) SAT Radio Communications, Ltd. dba Industrial Communications for installs, removals and repairs of equipment for Fire and other City vehicles. [Sharon De La Garza, Assistant City Manager; Janie Cantu, Director, Purchasing & General Services]
<b>Result:</b>	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Phil Hardberger	Mayor		x				
Mary Alice P. Cisneros	District 1	x					
Sheila D. McNeil	District 2		x				
Jennifer V. Ramos	District 3		x				
Philip A. Cortez	District 4		x				
Lourdes Galvan	District 5		x				
Delicia Herrera	District 6	x				x	
Justin Rodriguez	District 7	x					x
Diane G. Cibrian	District 8		x				

Louis E. Rowe	District 9	x					
John G. Clamp	District 10		x				

**ANNUAL CONTRACT  
TABLE OF CONTENTS**

**Exhibit I**

**December 4, 2008**

RFCA # 4161

COMMODITY

MBE/WBE

VENDOR

**Contracts procured on the basis of low bid:**

- |    |  |     |   |
|----|--|-----|---|
| A. | Violation Notice Forms<br>A1004-09-SC<br>Upon award through December 31, 2011<br>with 2, 1 year options to extend  | MBE | Proforma DCS<br><br>Entire Bid<br><br>Estimated Amount: \$38,000.00<br>annually; \$190,000.00 contract period   |
| B. | Tregator (Irrigation) Bags<br>A1189-09-LS<br>Upon award through March 31, 2011<br>with 2, 1 year options to extend |     | BWI-Schulenburg<br><br>Entire Bid<br><br>Estimated Amount: \$19,000.00<br>annually; \$95,000.00 contract period |

**Contracts procured on the basis of sole source:**

- |    |   |  |  |
|----|---|--|--|
| C. | Spanish Language Books<br>A1075-09-DB<br>Upon award through September 30, 2011<br>with 1, 3 year option to extend                 |  | Chulainn Publishing Corporation<br><br>Entire Bid<br><br>Estimated Amount: \$35,000.00<br>annually; \$210,000.00 contract period |
| D. | Spanish Language Books and Video Media<br>A1082-09-DB<br>Upon award through September 30, 2011<br>with 1, 3 year option to extend |  | Lectorum Publications, Inc.<br><br>Entire Bid<br><br>Estimated Amount: \$40,000.00<br>annually; \$240,000.00 contract period     |
| E. | ProQuest Master License Agreement<br>A1388-09-DB<br>Upon award through September 30, 2011<br>with 1, 3 year option to extend      |  | ProQuest<br><br>Entire Bid<br><br>Estimated Amount: \$29,000.00<br>annually; \$174,000.00 contract period                        |

**Contracts procured utilizing a cooperative purchase:**

- |   |   |
|---|---|
| F. Video Image Vehicle Detection System<br>A959-09-CC<br>Upon award through August 17, 2010   | 1. Texas Highway Products, LTD<br>2. Paradigm Traffic Systems<br>3. Control Technologies of Texas<br><br>Estimated Amount: \$447,000.00<br>annually |
| G. Full Maintenance and Repair of Computer<br>Room Air Conditioning and Refrigeration<br>Units at the Information Technology<br>Services Department (ITSD) and the<br>Emergency Operations Center (EOC)<br>A677-09-VF<br>Upon award through December 31, 2011 | Siemens Building Technologies<br><br>Entire Bid<br><br>Estimated Amount: \$89,000.00<br>annually  |
| H. Call Center Recording Systems<br>A1095-09-WF<br>Upon award through June 19, 2009<br>with 1 year option to extend   | AT & T Datacomm<br><br>Entire Bid<br><br>Estimated Amount: \$114,000.00<br>annually   |

**Contract exempt from the procurement process due to health and safety exemption:**

- |  |   |
|--|---|
| I. Installs, Removals and Repairs of<br>Equipment for Fire and Other City Vehicles<br>A1377-09-ND<br>Upon award for a period of one (1) year<br>with 1 year option to extend | SAT Radio Communications, Ltd. dba<br>Industrial Communications<br><br>Entire Bid<br><br>Estimated Amount: \$350,000.00<br>annually |
|--|---|



# City of San Antonio

## Contract Summary Sheet

Date 12-04-2008

Agenda Item: 4161

<b>Name/Title (Caption as shown on agenda):</b> Violation Notice Forms A1004-09 SC	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Municipal Court with printing services for various violation notice forms. These forms will be utilized during the issuance of citations by various law enforcement personnel throughout the City such as the San Antonio Police Department, Park Police, Airport Police, Parking Enforcement and Code Compliance.	
<b>Total \$:</b>	\$38,000.00 annually; \$190,000.00 contract period
<b>Contract Period:</b>	Upon award through December 31, 2011 with 2, 1 year options to extend.
<b>Method of Procurement:</b>	Competitive (2 bids received)
<b>Price Trend:</b>	65% Decrease
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	Proforma DCS, 1533 Austin Hwy. #102-421, San Antonio, TX 78218 (MLSN)
<b>Previous Contractor(s):</b>	Martin Business Services, Inc., 322 Glamis Ave., San Antonio, TX 78223 (FSWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Municipal Court would have to procure items on an as-needed basis, wherein increased costs due to non-contract purchases would be realized. Lack of a contract could also affect delivery times of required materials.
<b>Using Department(s):</b>	Municipal Court

## City of San Antonio Bid Tabulation

Opened: September 5, 2008  For: Violation Notice Forms  A1004-09 <span style="float: right;">SC</span>			Proforma DCS  1533 Austin Hwy #102-421  San Antonio, TX 78218 210-368-9104	Martin Business Services, Inc.  322 Glamis Ave.  San Antonio, TX 78223
Item	Description	Estimated Quantities		
1	Traffic Violation Notice Form, 4-Part Book Price per Book Total Price Delivery	12,000	\$2.15 \$25,800.00 21 Days	\$16.05 \$192,600.00 45 Days
2	Parking Violation Notice Form, 3-Part Book Price per Book Total Price Delivery	6,675	\$1.20 \$8,010.00 21 Days	\$9.67 \$64,547.25 45 Days
3	Misdemeanor Violation Form, 3-Part Book Price per Book Total Price Delivery	3,000	\$1.20 \$3,600.00 21 Days	\$10.41 \$31,230.00 45 Days
4	Ground Transportation Violation Form, 4-Part Book Price per Book Total Price Delivery  Estimated Annual Total	40	\$3.50 \$140.00 21 Days  \$37,550.00	\$39.96 \$1,598.40 45 Days  \$289,975.65
<b>Estimated Total Award</b>			<b>\$37,550.00</b>	



## City of San Antonio Contract Summary Sheet

<b>Name/Title (Caption as shown on agenda):</b> Tregator (Irrigation) Bags A1189-09-LS	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Parks and Recreation Department with a contractor to provide irrigation tree bags. These bags are attached to the base of the tree trunk to irrigate newly planted trees on City-owned properties. They contribute to water conservation while maintaining moisture and improve survival rates by promoting root development in transplanted trees.	
<b>Total \$:</b>	\$19,000.00 annually; \$95,000.00 contract period
<b>Contract Period:</b>	Upon award through March 31, 2011 with 2, 1 year options to extend.
<b>Method of Procurement:</b>	Competitive (4 bids received)
<b>Price Trend:</b>	N/A
<b>Contract Info:</b>	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>BWI-Schulenburg, 100 North Main, Schulenburg, TX 78956 (MSWN)</b>
<b>Previous Contractor(s):</b>	Longhorn, Inc., 1201 Capital Ave., Plano, TX 75074 (MSWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, Parks and Recreation will buy irrigation bags on an as needed basis. However, Parks and Recreation will not realize a fixed price cost savings associated with having a term contract in place, and delivery times might be impacted.
<b>Using Department(s):</b>	Parks and Recreation

**City of San Antonio Bid Tabulation**

Opened: October 28, 2008						
For: Treegator Bags						
A1189-09			LS			
			BWI	Longhorn, Inc.	Preferred Landscape & Lighting	U.S. Wholesale Products
			100 North Main	1201 Capital Ave.	6046 Old Camp Bullis Rd.	P.O. Box 34483
			Schulenburg, TX 78956	Plano, TX 75074	San Antonio, TX 78257	San Antonio, TX 78265
			800-460-9713			
Item	Description	Estimated Annual Quantity				
1	20 Gallon Treegator Bags	1,000				
	Price Each		\$12.95	\$15.93	\$15.46	\$15.90
	Total		\$12,950.00	\$15,925.00	\$15,460.00	\$15,900.00
2	15 Gallon Treegator Jr. Pro Bags	500				
	Price Each		\$11.75	\$13.16	\$14.05	\$13.90
	Total		\$5,875.00	\$6,581.50	\$7,025.00	\$6,950.00
	Estimated Annual Total		\$18,825.00	\$22,506.50	\$22,485.00	\$22,850.00
	<b>Estimated Annual Award</b>		<b>\$18,825.00</b>			



## City of San Antonio Contract Summary Sheet

<b>Name/Title (Caption as shown on agenda):</b> Spanish Language Books A1075-09-DB	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Library with bilingual multimedia library materials used by Spanish speaking patrons who are seeking to improve their English language skills in the workplace.	
<b>Total \$:</b>	\$35,000.00 annually; \$210,000.00 contract period.
<b>Contract Period:</b>	Upon award through September 30, 2011 with 1, (3) year option to extend.
<b>Method of Procurement:</b>	Sole Source
<b>Price Trend:</b>	N/A
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>Chulainn Publishing Corporation, 7436 Indian Wells Way, Lone Tree, CO 80124-4211 (MLWN)</b>
<b>Previous Contractor(s):</b>	Chulainn Publishing Corporation, 7436 Indian Wells Way, Lone Tree, CO 80124-4211 (MLWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Library would continue to purchase these materials on an as needed basis. This may increase the cost and affect the delivery time of library materials.
<b>Using Department(s):</b>	Library

## City of San Antonio Bid Tabulation

Date: November 3, 2008		For: Spanish Language Books		Chulainn Publishing Corporation 7436 Indian Wells Way Lone Tree, CO 80124-4211 303-790-4112
A1075-09		DB		
Item	Description	Estimated Quantities		
1	Spanish Language Books and Media Price	2,500	\$35,000.00	
	Estimated Annual Total		\$35,000.00	
	<b>Estimated Annual Award</b>		<b>\$35,000.00</b>	



## City of San Antonio Contract Summary Sheet

<b>Name/Title (Caption as shown on agenda):</b> Spanish Language Books and Video Media A1082-09-DB	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Library a wide variety of Spanish-language materials that expand the current selection for our Spanish-speaking customers. This contract specializes in Spanish language fiction and non-fiction books for children and adults, as well as reference materials for all age groups.	
<b>Total \$:</b>	\$40,000.00 annually; \$240,000.00 contract period.
<b>Contract Period:</b>	Upon award through September 30, 2011 with 1, (3) year option to extend.
<b>Method of Procurement:</b>	Sole Source
<b>Price Trend:</b>	N/A
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	Lectorum Publications, Inc., 524 Broadway, New York, NY 10012 (MLWN)
<b>Previous Contractor(s):</b>	Lectorum Publications, Inc., 524 Broadway, New York, NY 10012 (MLWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the ability for the Library to obtain and maintain a useful Spanish-language collection would be greatly diminished.
<b>Using Department(s):</b>	Library

## City of San Antonio Bid Tabulation

Date: November 3, 2008		For: Spanish Language Books and Video Media		Lectorum Publications, Inc.	
A1082-09		DB		524 Broadway	
<b>Item</b>	<b>Description</b>	<b>Estimated Quantities</b>	New York, NY 10012 800-853-3291		
1	Spanish Language Books and Video Media	2,000	\$40,000.00		
	Estimated Annual Total		\$40,000.00		
	<b>Estimated Annual Award</b>		<b>\$40,000.00</b>		



## City of San Antonio Contract Summary Sheet

<b>Name/Title (Caption as shown on agenda):</b> ProQuest Master License Agreement A1388-09-DB	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Library with electronic access to both the Historic New York Times and the Ancestry Library Edition databases. The Historic New York Times online periodical features a thorough indexing of newspaper issues about top news stories, obituaries and articles pertaining to arts, sports, business and popular culture from 1851 to 2002. The Ancestry Library Edition database is a resource not previously available electronically in the library market. It provides patrons access to U.S. Census Collection, World War I draft registration information, birth, death, and marriage certificates; information necessary in carrying out genealogy research.	
<b>Total \$:</b>	\$29,000.00 annually; \$174,000.00 contract period.
<b>Contract Period:</b>	Upon award through September 30, 2011 with 1, (3) year option to extend.
<b>Method of Procurement:</b>	Sole Source
<b>Price Trend:</b>	4.9% increase on Historic New York Times Subscription Ancestry Library Edition: New Contract - no price history available
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	ProQuest, 789 E. Eisenhower Parkway, Ann Arbor, MI 48106-1346 (MLWN)
<b>Previous Contractor(s):</b>	ProQuest, 789 E. Eisenhower Parkway, Ann Arbor, MI 48106-1346 (MLWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Library staff and patrons will have to research and access the needed information using microfilm, an alternate time-consuming method. The databases allow easy access to full text articles and genealogical information.
<b>Using Department(s):</b>	Library

**City of San Antonio Bid Tabulation**

Date: November 3, 2008			
For: ProQuest Master License Agreement			
A1388-09		DB	ProQuest 789 E. Eisenhower Parkway Ann Arbor, MI 48106-1346 800-521-0600
Item	Description	Estimated Quantity	
1	New York Times Subscription (one site)	1	\$17,565.00
2	Ancestry Library Edition	1	\$10,675.00
	Estimated Annual Total		\$28,240.00
	<b>Estimated Annual Award</b>		<b>\$28,240.00</b>



# City of San Antonio

## Contract Summary Sheet

Date: 12-04-2008

Agenda Item: 4161

<b>Name/Title (Caption as shown on agenda):</b> Video Image Vehicle Detection System A959-09-CC	
<b>Brief Description of Item(s) and Use:</b> This contract will provide video image vehicle detection systems (traffic control cameras) for use by the San Antonio Public Works Department, Traffic Division, for the purpose of detecting presence of vehicles at signalized intersections. These cameras will be utilized at various locations throughout the City and will be installed and maintained by the Public Works Department.	
<b>Total \$:</b>	\$447,000.00 annually
<b>Contract Period:</b>	Upon award through August 17, 2010.
<b>Method of Procurement:</b>	Cooperative (Texas Department of Transportation contract # 60144-6-19147-E, 60144-6-19137-E and 60144-6-19127-E)
<b>Price Trend:</b>	4.5% decrease
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	Texas Highway Products, LTD., P.O. Box 928, Round Rock, TX 78680 (MSWN) Paradigm Traffic Systems, P.O. Box 14509, Fort Worth, TX 76117 (MSWN) Control Technologies of Texas, 27760 Commercial Park Lane, Tomball, TX 77375 (MSWN)
<b>Previous Contractor(s):</b>	Texas Highway Products, LTD., P.O. Box 928, Round Rock, TX 78680 (MSWN) Paradigm Traffic Systems, P.O. Box 14509, Fort Worth, TX 76117 (MSWN) Control Technologies of Texas, 27760 Commercial Park Lane, Tomball, TX 77375 (MSWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Public Works Department will be required to purchase the traffic control cameras on an as needed basis wherein increased costs due to non-contract buying would be realized. Lack of a contract could also affect delivery times of required materials.
<b>Using Department(s):</b>	Public Works

City of San Antonio Bid Tabulation

Opened: October 27, 2008			<b>TXDOT</b> Control Technologies of Texas 27760 Commercial Park Lane Tomball, TX 77375 281-255-8844
For: Video Image Vehicle Detection System			
A959-09	CC		
Item	Description	Estimated Annual Quantity	
1	Processor, One (1) Channel Part Number : 550-91-78-9036 Price Each Price Total	3 each	\$1,700.00 \$5,100.00
2	Processor, Two (2) Channel Part Number: 550-91-78-9085 Price Each Price Total	55 each	\$2,795.00 \$153,725.00
3	Camera with Hardware Part Number: 550-91-78-8624 Price Each Price Total	65 each	\$900.00 \$58,500.00
4	Camera Only Part Number: 550-91-78-0704 Price Each Price Total	1 each	\$800.00 \$800.00
5	Remote Access Module Part Number: 550-91-78-1608 Price Each Price Total	1 each	\$2,000.00 \$2,000.00
6	Detection Central Control Software Part Number: 550-91-78-1397 Price Each Price Total	1 each	\$8,000.00 \$8,000.00
7	Keypad, Field Set-up Part Number: 550-91-78-8905 Price Each Price Total	2 each	\$180.00 \$360.00
8	Five (5) Coax Cable 1,000' Part Number: 550-91-78-8681 Price Each Price Total	70 each	\$700.00 \$49,000.00
9	Video Connector Part Number: 550-91-78-8707 Price Each Price Total	30 each	\$2.00 \$60.00
10	Video Camera Cable Part Number: 550-91-78-8723 Price Each Price Total	35 each	\$10.00 \$350.00
11	Video Camera Suppression Part Number: 550-91-78-8764 Price Each Price Total	125 each	\$23.00 \$2,875.00
12	Repair Camera or Processor Part Number: 550-91-78-1652 Price Each Price Total	1 each	\$350.00 \$350.00
13	Digital Video Recorder Part Number: 550-91-78-9226 Price Each Price Total	1 each	\$1,200.00 \$1,200.00
	Estimated Annual Total		\$282,320.00
	<b>Estimated Annual Award</b>		<b>\$282,320.00</b>

City of San Antonio Bid Tabulation

For: Video Image Vehicle Detection System		TXDOT	
A959-09	CC	Paradigm Traffic Systems P.O. Box 14509 Fort Worth, TX 76117 817-831-9406	
Item	Description	Estimated Annual Quantity	
1	Processor, One (1) Channel Part Number: 550-91-78-9002 Price Each Price Total	30 each	\$960.00 \$28,800.00
2	Extender, One (1) Channel Part Number: 550-91-78-9028 Price Each Price Total	1 each	\$330.00 \$330.00
3	Camera with Hardware Part Number: 550-91-78-8624 Price Each Price Total	25 each	\$1,265.00 \$31,625.00
4	Keypad Part Number: 550-91-78-8905 Price Each Price Total	5 each	\$20.00 \$100.00
5	BNC Connectors Part Number: 550-91-78-8640 Price Each Price Total	30 each	\$16.00 \$480.00
6	Quick Release Connectors Part Number: 550-91-78-8657 Price Each Price Total	15 each	\$14.00 \$210.00
7	Suppression Panel Part Number: 550-91-78-8632 Price Each Price Total	5 each	\$200.00 \$1,000.00
8	Repair of Camera or Processor Part Number: 550-91-78-1652 Price Each Price Total	1 each	\$500.00 \$500.00
9	Digital Video Recorder Part Number: 550-91-78-9226 Price Each Price Total	1 each	\$1,500.00 \$1,500.00
	Estimated Annual Total		\$64,545.00
<b>Estimated Annual Award</b>			<b>\$64,545.00</b>

City of San Antonio Bid Tabulation

Opened: October 27, 2008			
For: Video Image Vehicle Detection System		<b>TXDOT</b>	
A959-09		Texas Highway Products, LTD.	
CC		P.O. Box 928	
		Round Rock, TX 78680	
		512-255-7633	
Item	Description	Estimated Annual Quantity	
1	Processor, Two (2) Channel Part Number: 550-91-55-5700 Price Each Price Total	20 each	\$2,545.00 \$50,900.00
2	Extension Module, Two (2) Channel Part Number: 550-91-55-2004 Price Each Price Total	5 each	\$265.00 \$1,325.00
3	Vehicle Video Camera Assembly Part Number: 550-91-78-8624 Price per each Price Total	30 each	\$875.00 \$26,250.00
4	Color Camera for Operating Part Number: 550-91-55-1220 Price Each Price Total	5 each	\$775.00 \$3,875.00
5	Communication Modules Part Number: 550-91-78-1603 Price Each Price Total	5 each	\$800.00 \$4,000.00
6	Video Monitor Part Number: 550-91-78-8954 Price Each Price Total	20 each	\$130.00 \$2,600.00
7	Connector Kit Part Number: 285-95-36-4556 Price Each Price Total	5 each	\$35.00 \$175.00
8	Suppression Panel Part Number: 550-91-55-5023 Price Each Price Total	5 each	\$260.00 \$1,300.00
9	Repair of Camera or Processor Part Number: 550-91-78-1652 Price Each Price Total	20 each	\$450.00 \$9,000.00
	Estimated Annual Total		\$99,425.00
<b>Estimated Annual Award</b>			<b>\$99,425.00</b>



## City of San Antonio Contract Summary Sheet

<b>Name/Title (Caption as shown on agenda):</b> <b>Full Maintenance and Repair of Computer Room Air Conditioning and Refrigeration Units at the Information Technology Services Department (ITSD) and the Emergency Operations Center (EOC) A677-09-VF</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide ITSD and EOC with a licensed contractor to perform full maintenance and repair services of the computer room air conditioning and refrigeration units currently installed at both locations. These services are required to ensure systems are maintained at peak efficiency while increasing longevity, minimizing disruption of service, and controlling the atmospheric and environmental conditions that are mandatory for all IT equipment to operate effectively in a computer room. This contract allows for the contractor to provide parts and equipment associated with any mechanical failures at no additional cost.	
<b>Total \$:</b>	\$89,000.00 annually
<b>Contract Period:</b>	Upon award through December 31, 2011.
<b>Method of Procurement:</b>	Cooperative (TXMAS 8-84030)
<b>Price Trend:</b>	16% increase due to an increase in fuel, labor and equipment repair costs.
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>Siemens Building Technologies, 12001 Network Blvd. #318, San Antonio, TX 78249 (MLWN)</b>
<b>Previous Contractor(s):</b>	Siemens Building Technologies, 12001 Network Blvd. #318, San Antonio, TX 78249 (MLWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should the contract not be awarded, in-house HVAC personnel could perform the required preventive maintenance only if they're licensed and trained to perform maintenance on commercial refrigeration equipment. In addition, any parts or equipment replacement associated with mechanical failures will require HVAC personnel to follow City procurement policies which may delay processing required maintenance repairs expeditiously.
<b>Using Department(s):</b>	Information Technology Services and Emergency Operations Center

**City of San Antonio  
Bid Tabulation**

Opened: October 31, 2008 For: Full Maintenance and Repair of ITSD and EOC Computer Room Air Conditioning and Refrigeration Equipment			<b>TXMAS</b>	
A677-09			<b>TXMAS</b>	
VF			Siemens Building Technologies 12001 Network Blvd. #318 San Antonio, TX 78249 210-641-2921	Trane 9353 Ball St. Bldg. #10, Ste 100 San Antonio, TX 78217
Item	Description	Estimated Quantity		
I	Full Maintenance and Repairs	12		
	ITSD Computer Room			
	Price per month		\$4,210.00	\$8,016.42
	Total price		\$50,520.00	\$96,197.04
	EOC Computer Room	12		
	Price per month		\$3,124.00	\$6,540.67
	Total price		\$37,488.00	\$78,488.04
II	Repairs outside full maintenance or break-fix repairs			
	Fixed fee basis, hourly rate		\$97.00	\$83.00
	Parts percentage upcharge		35%	25%
	Estimated Annual Total		\$88,008.00	\$174,685.08
	<b>Estimated Annual Award</b>		<b>\$88,008.00</b>	



# City of San Antonio Contract Summary Sheet

Date: 12-04-2008

Agenda Item: 4161

<b>Name/Title (Caption as shown on agenda):</b> Call Center Recording Systems A1095-09-WF	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Information Technology Services Department with hardware, software and maintenance support for a call center recording system which is used for the recording and live monitoring of customer service calls. The existing call center recording system that supports the 311 Call Center is currently operating at full capacity. This purchase will upgrade the call center recording system at the 311 Call Center with additional server capacity and additional software licenses. In addition, this purchase will also provide the same functionality for calls received by the Information Technology Service Department service desk. The maintenance support consists of software updates, upgrades, patches and technical services for the Cistera Convergence system at both locations.  This service will be purchased from AT&T Datacomm utilizing the State of Texas Department of Information Resources Contract # DIR-SDD-232 and will be made in accordance with the state cooperative program passed on Resolution No. 91-39-53 dated 9/12/1991.  The cooperative contract allows for additional purchases through June 19, 2010 depending on availability of funds.	
<b>Total \$:</b>	\$114,000.00 annually
<b>Contract Period:</b>	Upon award through June 19, 2009 with 1 year option to extend.
<b>Method of Procurement:</b>	Cooperative (DIR-SDD-232)
<b>Price Trend:</b>	21% decrease due to a reduction in price and services being utilized by the City.
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	AT&T Datacomm, 712 East Huntland Drive, Room 313, Austin, TX 78752 (MLWN)
<b>Previous Contractor(s):</b>	AT&T Datacomm, 712 East Huntland Drive, Room 313, Austin, TX 78752 (MLWN)
<b>Comments:</b>	N/A

<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the City would not be able to upgrade the call center recording system at the 311 Call Center which is currently operating at full capacity and may limit the ability to record and monitor customer service calls. In addition, the Information Technology Service Department would not be able to deploy the same call center recording system for its service desk to ensure the quality of service.
<b>Using Department(s):</b>	Information Technology Services

**City of San Antonio Bid Tabulation**

Opened: October 20, 2008 For: Call Center Recording Systems A1095-09			<b>DIR</b> AT&T Datacomm 712 East Huntland Drive, Room 313 Austin, TX 78752 210-633-5595
	WF		
Item	Description	Qty	
	<b><u>HARDWARE &amp; LICENSES</u></b>		
1	Cistera Convergence Server 5500	2	
	Price Each		\$22,054.41
	Price Total		\$44,108.82
2	Call Center Record Enhanced 25-Pack License 25 Concurrent Recorders	4	
	Price Each		\$4,323.53
	Price Total		\$17,294.12
3	Cistera 1.8 Platform Software - Cistera Central License	2	
	Price Each		\$6,000.00
	Price Total		\$12,000.00
	<b>Estimated Hardware &amp; Licenses Total</b>		<b>\$73,402.94</b>
	<b><u>SERVICES</u></b>		
4	System Administrator Training Train the Trainer Day Rate	1	
	Price Each		\$903.53
	Price Total		\$903.53
5	Configuration Professional Services On Site Daily Rate, Includes Four Days of On-Site Installation & Configuration	2	
	Price Each		\$11,991.53
	Price Total		\$23,983.06
	<b>Estimated Services Total</b>		<b>\$24,886.59</b>

**City of San Antonio Bid Tabulation**

Opened: October 20, 2008 For: Call Center Recording Systems A1095-09			<b>DIR</b> AT&T Datacomm 712 East Huntland Drive, Room 313 Austin, TX 78752 210-633-5595
	WF		
<b>Item</b>	<b>Description</b>	<b>Qty</b>	
6	<u>ANNUAL MAINTENANCE</u> One Year Support & Maintenance per Each System Agreement Price Each Price Total  <b>Estimated Annual Maintenance Total</b>	2	       \$7,776.66 \$15,553.32   <b>\$15,553.32</b>
	<b>Estimated Total Award</b>		<b>\$113,842.85</b>



# City of San Antonio

## Contract Summary Sheet

Date: 12-04-2008

Agenda Item: 4161

<b>Name/Title (Caption as shown on agenda):</b>	
<b>Installs, Removals and Repairs of Equipment for Fire and Other City Vehicles A1377-09-ND</b>	
<b>Brief Description of Item(s) and Use:</b>	
This contract will provide for the installation, removal and repair of safety and electronic equipment used in Fire and other City Department vehicles to include, but not limited to, lights, sirens, radios, and mobile data terminals.	
This procurement is exempt from competitive bidding pursuant to Texas Local Government Code Section 252.022, which provides for the procurement of items necessary to preserve or protect the health or safety of the City's residents.	
<b>Total \$:</b>	\$350,000.00 annually
<b>Contract Period:</b>	Upon award for a period of one year with 1 year option to extend
<b>Method of Procurement:</b>	Exemption: Public Health and Safety
<b>Price Trend:</b>	N/A
<b>Contract Info:</b>	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>SAT Radio Communications, Ltd. DBA Industrial Communications, 1019 E. Euclid, San Antonio, TX 78212 (FSWN)</b>
<b>Previous Contractor(s):</b>	Dailey & Wells Communications, Inc., 5800 Rittman Plaza, San Antonio, Texas 78218 (MLWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, needed installation and repair services for safety and electronic equipment for Fire and other City Department vehicles would have to be secured on an as-needed basis. Lack of a contract would result in delays associated with the installation, maintenance and repair of this equipment which would negatively impact delivery of services and the departments' ability to complete their mission.
<b>Using Department(s):</b>	Fire and Various City Departments

**City of San Antonio Bid Tabulation**

Opened: November 10, 2008		SAT Radio Communications, Ltd. dba Industrial Communications 1019 E. Euclid San Antonio, TX 78212 210-226-3682
For: Installs, Removals & Repairs of Equipment for Fire Department and Other City Vehicles		
A1377-09	ND	
<b>Item</b>	<b>Description</b>	
<b>1</b>	<b>REMOVAL/FIRE</b>	
A	Arson Vehicle Standard Price Complete	\$245.00
B	Administrative Vehicle Standard Price Complete	\$245.00
C	Prevention Vehicle Standard Price Complete	\$70.00
D	Command Vehicle Standard Price Complete	\$840.00
E	First Responder/Squad Vehicle Standard Price Complete	\$770.00
F	Ambulance Standard Price Complete	\$175.00
G	Fire Apparatus Standard Price Complete	\$245.00
<b>2</b>	<b>INSTALL/FIRE</b>	
A	Arson Vehicle Standard Price Complete	\$580.00
B	Administrative Vehicle Standard Price Complete	\$640.00
C	Prevention Vehicle Standard Price Complete	\$210.00
D	Command Vehicle Standard Price Complete	\$2,850.00
E	First Responder/Squad Vehicle Standard Price Complete	\$2,645.00
F	Ambulance Standard Price Complete	\$455.00
G	Fire Apparatus Standard Price Complete	\$540.00

**City of San Antonio Bid Tabulation**

Opened: November 10, 2008		
For: Installs, Removals & Repairs of Equipment for Fire Department and Other City Vehicles		
A1377-09	ND	SAT Radio Communications, Ltd. dba Industrial Communications 1019 E. Euclid San Antonio, TX 78212 210-226-3682
Item	Description	
<b>3</b>	<b>FIXED PRICES FOR INSTALLATIONS/REMOVALS (LABOR ONLY)</b>	
A	Light Bar (Removal)	\$35.00
B	Light Bar (Install)	\$225.00
C	Mobile Data Terminal w/Modem & Antennas (Removal)	\$70.00
D	Mobile Data Terminal w/Modem & Antennas (Install)	\$210.00
E	Vehicle Charger (Removal)	\$35.00
F	Vehicle Charger (Install)	\$125.00
G	Radio and Antenna (Install)	\$125.00
H	Radio and Antenna (Removal)	\$35.00
I	In-Cab Light (Installation Per Light)	\$105.00
J	Flashlight & Charger (Install)	\$35.00
<b>4</b>	<b>FIXED HOURLY RATE</b>	\$70.00
<b>5</b>	<b>VEHICLE CHARGERS (REPAIR PARTS ONLY)</b>	
	Percent of Discount Offered	5% Standard Items / 10% All Other Items
	Product Identification	MA/COM
	Type of Price Schedule	Dealer
	Price Schedule Number	N/A
	Date of Price Schedule	11/02/08
	Price Schedule Column on Which Discount is Based	List
<b>6</b>	<b>TRIP CHARGE (ROUND TRIP)</b>	\$37.00



**CITY OF SAN ANTONIO**  
**Request for Council Action**

Agenda Item # 7  
Council Meeting Date: 12/4/2008  
RFCA Tracking No: R-4161

---

**DEPARTMENT:** Purchasing and General Services

**DEPARTMENT HEAD:** Janie Cantu

**COUNCIL DISTRICT(S) IMPACTED:**  
City Wide

**SUBJECT:**  
Annual Contracts - 2009

**SUMMARY:**

An ordinance awarding eleven (11) contracts to provide the City with commodities and services on an annual contract basis for FY 2009, for an estimated annual contract cost of \$1,161,000.00. This ordinance provides the procurement of the following items:

A. Proforma DCS for Violation Notice Forms, \$38,000.00 annually; \$190,000.00 contract period (1 contract, Municipal Court Department)

B. BWI-Schulenburg for Tregator (Irrigation) Bags, \$19,000.00 annually; \$95,000.00 contract period (1 contract, Parks and Recreation Department)

C. Chulainn Publishing Corporation for Spanish Language Books, \$35,000.00 annually; \$210,000.00 contract period (1 contract, Library Department)

D. Lectorum Publications, Inc. for Spanish Language Books and Video Media, \$40,000.00 annually; \$240,000.00 contract period (1 contract, Library Department)

E. ProQuest for ProQuest Master License Agreement, \$29,000.00 annually; \$174,000.00 contract period (1 contract, Library Department)

F. Texas Highway Products, LTD, Paradigm Traffic Systems and Control Technologies of Texas for Video Image Vehicle Detection System, \$447,000.00 annually (3 contracts, Public Works Department)

G. Siemens Building Technologies for Full Maintenance and Repair of Computer Room Air Conditioning and Refrigeration Units at the Information Technology Services Department (ITSD) and the Emergency Operations Center (EOC), \$89,000.00 annually (1 contract, ITSD and EOC)

H. AT & T Datacomm for Call Center Recording Systems, \$114,000.00 annually (1 contract, Information Technology Services Department)

I. SAT Radio Communications, Ltd. dba Industrial Communications for Installs, Removals and Repairs of Equipment for Fire and Other City Vehicles, \$350,000.00

annually (1 contract, Fire and Various Other City Departments)

**BACKGROUND INFORMATION:**

The City of San Antonio utilizes annual contracts for procuring high volume repetitive purchases. Annual contracts are an efficient method of securing the best prices through volume purchasing and reducing large amounts of work related to the bid process. Utilization of annual contracts allows the City to procure numerous different commodities in support of the normal daily operations.

**Contracts procured on the basis of low bid:**

Violation Notice Forms, \$38,000.00 annually; \$190,000.00 contract period (1 contract)

Treegrator (Irrigation) Bags, \$19,000.00 annually; \$95,000.00 contract period (1 contract)

**Contracts procured on the basis of sole source:**

Spanish Language Books, \$35,000.00 annually; \$210,000.00 contract period (1 contract)

Spanish Language Books and Video Media, \$40,000.00 annually; \$240,000.00 contract period (1 contract)

ProQuest Master License Agreement, \$29,000.00 annually; \$174,000.00 contract period (1 contract)

**Contracts procured utilizing a cooperative purchase:**

Video Image Vehicle Detection System, \$447,000.00 annually (3 contracts)

Full Maintenance and Repair of Computer Room Air Conditioning and Refrigeration Units at the Information Technology Services Department (ITSD) and the Emergency Operations Center (EOC), \$89,000.00 annually (1 contract)

Call Center Recording Systems, \$114,000.00 annually (1 contract)

**Contract exempt from bid procurement process due to public health and Safety:**

Installs, Removals and Repairs of Equipment for Fire and Other City Vehicles, \$350,000.00 annually (1 contract)

**ISSUE:**

This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the fiscal year. These products and services are used by city departments in their daily operations.

**ALTERNATIVES:**

City departments' operational activities would be unfavorably impacted without these products and services.

A. Violation Notice Forms– Should this contract not be approved, the Municipal Court would have to procure items on an as needed basis, wherein increased costs due to non-contract purchases would be realized. Lack of a contract could also affect delivery times of required materials.

B. Tregator (Irrigation) Bags – Should this contract not be approved, Parks and Recreation will buy irrigation bags on an as needed basis. However, Parks and Recreation will not realize a fixed price cost savings associated with having a term contract in place, and delivery times might be impacted.

C. Spanish Language Books – Should this contract not be approved, the Library would continue to purchase these materials on an as needed basis. This may increase the cost and affect the delivery time of library materials.

D. Spanish Language Books and Video Media – Should this contract not be approved, the ability for the Library to obtain and maintain a useful Spanish-language collection would be greatly diminished.

E. ProQuest Master License Agreement – Should this contract not be approved, the Library staff and patrons will have to research and access the needed information using microfilm, an alternate time-consuming method. The databases allow easy access to full text articles and genealogical information.

F. Video Image Vehicle Detection System – Should this contract not be approved, the Public Works Department will be required to purchase the traffic control cameras on an as needed basis wherein increased costs due to non-contract buying would be realized. Lack of a contract could also affect delivery times of required materials.

G. Full Maintenance and Repair of Computer Room Air Conditioning and Refrigeration Units at the Information Technology Services Department (ITSD) and the Emergency Operations Center (EOC) – Should the contract not be awarded, in-house HVAC personnel could perform the required preventive maintenance only if they're licensed and trained to perform maintenance on commercial refrigeration equipment. In addition, any parts or equipment replacement associated with mechanical failures will require HVAC personnel to follow City procurement policies which may delay processing required maintenance repairs expeditiously.

H. Call Center Recording Systems - Should this contract not be approved, the City would not be able to upgrade the call center recording system at the 311 Call Centers which is currently operating at full capacity and may limit the ability to record and monitor customer service calls. In addition, the Information Technology Service Department would not be able to deploy the same call center recording system for its service desk to ensure the quality of service.

I. Installs, Removals and Repairs of Equipment for Fire and Other City Vehicles - Should this contract not be approved, needed installation and repair services for safety and electronic equipment for Fire and other City Department vehicles would have to be secured on an as-needed basis. Lack of a contract would result in delays associated with the installation, maintenance and repair of this equipment which would negatively impact delivery of services and the departments' ability to complete their mission.

**FISCAL IMPACT:**

Funds are not encumbered by this ordinance. All expenditures will be in accordance with the FY 2008 - 2009 budget approved by City Council. The combined estimated cost for the contracts

listed on this ordinance is approximately \$1,161,000.00.

**RECOMMENDATION:**

Staff recommends the acceptance of the eleven (11) contracts submitted through this ordinance to provide the City with specified services on an annual contract basis. These annual contracts are critical to the City's daily operations.

**ATTACHMENT(S):**

File Description	File Name
<a href="#">Table of Contents, Summary Sheets, Bid Tabs</a>	#4161 Table of Contents.pdf
<a href="#">Voting Results</a>	
<a href="#">Ordinance/Supplemental Documents</a>	200812041069.pdf

**DEPARTMENT HEAD AUTHORIZATIONS:**

Janie B. Cantu Director Purchasing and General Services

**APPROVED FOR COUNCIL CONSIDERATION:**

Sharon De La Garza Assistant City Manager