LOC/fpr
9/3/15
Item No. 7

AN ORDINANCE 2015-09-03-0735

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF $358,000.00: (A) KW INDUSTRIES FOR TRAFFIC SIGNAL STEEL POLES, AND (B) GEODETIX, INC. FOR AERIAL PHOTOGRAPHY FOR THE SAN ANTONIO INTERNATIONAL AIRPORT & STINSON MUNICIPAL AIRPORT.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies to furnish the City with: (A) KW Industries for traffic signal steel poles, and (B) Geodetix, Inc. for aerial photography for the San Antonio International Airport & Stinson Municipal Airport; and

WHEREAS, this ordinance approves two low bid contracts; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of the following companies to furnish the City with: (A) KW Industries for traffic signal steel poles, and (B) Geodetix, Inc. for aerial photography for the San Antonio International Airport & Stinson Municipal Airport on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2015 and subsequent budgets that fall within the term period of these contracts approved by City Council.

SECTION 3. This ordinance is effective immediately upon passage by eight or more affirmative votes; otherwise, it is effective on the tenth day after passage.

PASSED and APPROVED this 3rd day of September, 2015.

Ivy R. Taylor

M A Y O R
Ivy R. Taylor

ATTEST:

Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:

Martha G. Sepeda, Acting City Attorney

Agenda Item:	**7 (in consent vote: 5, 6, 7, 8, 9, 11, 12, 13, 14, 15, 16, 18, 19, 20)**
Date:	09/03/2015
Time:	09:20:53 AM
Vote Type:	Motion to Approve
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of $358,000.00: (A) KW Industries for traffic signal steel poles, and (B) Geodetix, Inc. for aerial photography for the San Antonio International Airport & Stinson Municipal Airport. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				x
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4	x					
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x			x	

City of San Antonio Bid Tabulation

EXHIBIT I

Opened June 24, 2015

For: Annual Contract for Traffic Signal Steel Poles

6100006034 DS

Item	Description	Estimated Quantity	Non-Local KW Industries 909 Industrial Blvd. Sugarland, TX 77578 281-240-0909	Non-Local Structural Steel Products, Inc. 1370 S. University Dr. Suite 701 Ft. Worth, TX 76107
1	Type A Strain Pole, 26'	2		
	Price Each		$1,775.00	$2,751.00
	Price Total		$3,550.00	$5,502.00
2	Type B Strain Pole, 30'	2		
	Price Each		$2,065.00	$3,014.00
	Price Total		$4,130.00	$6,028.00
3	Type D Strain Pole, 34'	2		
	Price Each		$2,555.00	$3,391.00
	Price Total		$5,110.00	$6,782.00
4	19' Steel Pole w/20' Mast Arm	1		
	Price Each		$2,030.00	$2,633.00
	Price Total		$2,030.00	$2,633.00
5	19' Steel Pole w/24' Mast Arm	1		
	Price Each		$2,160.00	$2,800.00
	Price Total		$2,160.00	$2,800.00
6	19' Steel Pole w/28' Mast Arm	1		
	Price Each		$2,300.00	$2,978.00
	Price Total		$2,300.00	$2,978.00
7	19' Steel Pole w/32' Mast Arm	2		
	Price Each		$2,585.00	$3,393.00
	Price Total		$5,170.00	$6,786.00
8	19' Steel Pole w/36' Mast Arm	4		
	Price Each		$2,860.00	$3,814.00
	Price Total		$11,440.00	$15,256.00
9	19' Steel Pole w/40' Mast Arm	4		
	Price Each		$2,990.00	$4,388.00
	Price Total		$11,960.00	$17,552.00
10	19' Steel Pole w/44' Mast Arm	4		
	Price Each		$3,385.00	$4,671.00
	Price Total		$13,540.00	$18,684.00
11	19' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm	1		
	Price Each		$3,090.00	$3,463.00
	Price Total		$3,090.00	$3,463.00
12	19' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm	1		
	Price Each		$4,370.00	$4,299.00
	Price Total		$4,370.00	$4,299.00
13	19' Steel Pole w/24' Fixed Arm & 24' Clamp-on Arm	1		
	Price Each		$3,175.00	$3,412.00
	Price Total		$3,175.00	$3,412.00
14	19' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm	1		
	Price Each		$3,340.00	$3,589.00
	Price Total		$3,340.00	$3,589.00
15	19' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm	1		
	Price Each		$4,120.00	$4,574.00
	Price Total		$4,120.00	$4,574.00
16	19' Steel Pole w/36' Fixed Arm & 32' Clamp-on Arm	1		
	Price Each		$4,275.00	$4,740.00
	Price Total		$4,275.00	$4,740.00
17	19' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm	1		
	Price Each		$4,605.00	$5,314.00
	Price Total		$4,605.00	$5,314.00

City of San Antonio Bid Tabulation

Opened June 24, 2015

For: Annual Contract for Traffic Signal Steel Poles

6100006034 DS

Item	Description	Estimated Quantity	Non-Local KW Industries 909 Industrial Blvd. Sugarland, TX 77578 281-240-0909	Non-Local Structural Steel Products, Inc. 1370 S. University Dr. Suite 701 Ft. Worth, TX 76107
18	19' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm	1		
	Price Each		$4,735.00	$5,537.00
	Price Total		$4,735.00	$5,537.00
19	30' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$3,865.00	$4,007.00
	Price Total		$3,865.00	$4,007.00
20	30' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$4,570.00	$4,973.00
	Price Total		$4,570.00	$4,973.00
21	30' Steel Pole w/24' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$3,795.00	$3,930.00
	Price Total		$3,795.00	$3,930.00
22	30' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$3,880.00	$4,133.00
	Price Total		$3,880.00	$4,133.00
23	30' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$4,790.00	$5,248.00
	Price Total		$4,790.00	$5,248.00
24	30' Steel Pole w/36' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$4,895.00	$5,413.00
	Price Total		$4,895.00	$5,413.00
25	30' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$5,225.00	$6,054.00
	Price Total		$5,225.00	$6,054.00
26	30' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$5,270.00	$6,277.00
	Price Total		$5,270.00	$6,277.00
27	30' Steel Pole w/20' Mast Arm & 8' Luminary Arm	1		
	Price Each		$2,505.00	$3,129.00
	Price Total		$2,505.00	$3,129.00
28	30' Steel Pole w/24' Mast Arm & 8' Luminary Arm	1		
	Price Each		$2,630.00	$3,319.00
	Price Total		$2,630.00	$3,319.00
29	30' Steel Pole w/28' Mast Arm & 8' Luminary Arm	1		
	Price Each		$2,840.00	$3,521.00
	Price Total		$2,840.00	$3,521.00
30	30' Steel Pole w/32' Mast Arm & 8' Luminary Arm	2		
	Price Each		$3,195.00	$4,036.00
	Price Total		$6,390.00	$8,072.00

City of San Antonio Bid Tabulation

Opened June 24, 2015

For: Annual Contract for Traffic Signal Steel Poles

6100006034 DS

Item	Description	Estimated Quantity	Non-Local KW Industries 909 Industrial Blvd. Sugarland, TX 77578 281-240-0909	Non-Local Structural Steel Products, Inc. 1370 S. University Dr. Suite 701 Ft. Worth, TX 76107
31	30' Steel Pole w/36' Mast Arm & 8' Luminary Arm	1		
	Price Each		$3,475.00	$4,487.00
	Price Total		$3,475.00	$4,487.00
32	30' Steel Pole w/40' Mast Arm & 8' Luminary Arm	1		
	Price Each		$3,530.00	$5,128.00
	Price Total		$3,530.00	$5,128.00
33	30' Steel Pole w/44' Mast Arm & 8' Luminary Arm	1		
	Price Each		$4,035.00	$5,442.00
	Price Total		$4,035.00	$5,442.00
34	Pedestrian Pushbutton Post, per attached Exhibit A	2	Deleted.	Deleted.
35	24' Steel Pole w/20' Mast Arm	1		
	Price Each		$2,245.00	$2,806.00
	Price Total		$2,245.00	$2,806.00
36	24' Steel Pole w/24' Mast Arm	1		
	Price Each		$2,410.00	$2,984.00
	Price Total		$2,410.00	$2,984.00
37	24' Steel Pole w/28' Mast Arm	1		
	Price Each		$2,750.00	$3,172.00
	Price Total		$2,750.00	$3,172.00
38	24' Steel Pole w/32' Mast Arm	2		
	Price Each		$2,870.00	$3,635.00
	Price Total		$5,740.00	$7,270.00
39	24' Steel Pole w/36' Mast Arm	2		
	Price Each		$3,135.00	$4,070.00
	Price Total		$6,270.00	$8,140.00
40	24' Steel Pole w/40' Mast Arm	2		
	Price Each		$3,290.00	$4,675.00
	Price Total		$6,580.00	$9,350.00
41	24' Steel Pole w/44' Mast Arm	2		
	Price Each		$3,660.00	$4,971.00
	Price Total		$7,320.00	$9,942.00
42	24' Steel Pole w/48' Mast Arm	1		
	Price Each		$3,980.00	$5,403.00
	Price Total		$3,980.00	$5,403.00
43	24' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm	1		
	Price Each		$3,180.00	$3,658.00
	Price Total		$3,180.00	$3,658.00
44	24' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm	1		
	Price Each		$4,085.00	$4,385.00
	Price Total		$4,085.00	$4,385.00
45	24' Steel Pole w/24' Fixed Arm & 24' Clamp-on Arm	1		
	Price Each		$3,560.00	$3,596.00
	Price Total		$3,560.00	$3,596.00
46	24' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm	1		
	Price Each		$3,370.00	$3,784.00
	Price Total		$3,370.00	$3,784.00
47	24' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm	1		
	Price Each		$4,395.00	$4,830.00
	Price Total		$4,395.00	$4,830.00
48	24' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm	1		
	Price Each		$4,570.00	$5,601.00
	Price Total		$4,570.00	$5,601.00

City of San Antonio Bid Tabulation

Opened June 24, 2015

For: Annual Contract for Traffic Signal Steel Poles

6100006034 DS

Item	Description	Estimated Quantity	Non-Local KW Industries 909 Industrial Blvd. Sugarland, TX 77578 281-240-0909	Non-Local Structural Steel Products, Inc. 1370 S. University Dr. Suite 701 Ft. Worth, TX 76107
49	24' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm	1		
	Price Each		$4,715.00	$5,825.00
	Price Total		$4,715.00	$5,825.00
50	30' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$3,865.00	$4,007.00
	Price Total		$3,865.00	$4,007.00
51	30' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$4,570.00	$4,973.00
	Price Total		$4,570.00	$4,973.00
52	30' Steel Pole w/24' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$3,795.00	$3,930.00
	Price Total		$3,795.00	$3,930.00
53	30' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$3,880.00	$4,133.00
	Price Total		$3,880.00	$4,133.00
54	30' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$4,790.00	$5,248.00
	Price Total		$4,790.00	$5,248.00
55	30' Steel Pole w/36' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$4,895.00	$5,413.00
	Price Total		$4,895.00	$5,413.00
56	30' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$5,225.00	$6,054.00
	Price Total		$5,225.00	$6,054.00
57	30' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm & 8' Luminary Arm	1		
	Price Each		$5,270.00	$6,277.00
	Price Total		$5,270.00	$6,277.00
58	30' Steel Pole w/48' Mast Arm & 8' Luminary Arm	1		
	Price Each		$4,260.00	$5,922.00
	Price Total		$4,260.00	$5,922.00
59	24' Steel Pole w/50' Mast Arm	1		
	Price Each		$12,225.00	$14,224.00
	Price Total		$12,225.00	$14,224.00
60	24' Steel Pole w/55' Mast Arm	1		
	Price Each		$12,460.00	$14,662.00
	Price Total		$12,460.00	$14,662.00
61	24' Steel Pole w/60' Mast Arm	1		
	Price Each		$12,675.00	$14,958.00
	Price Total		$12,675.00	$14,958.00
62	24' Steel Pole w/65' Mast Arm	1		
	Price Each		$12,880.00	$16,272.00
	Price Total		$12,880.00	$16,272.00

City of San Antonio Bid Tabulation

Opened June 24, 2015

For: Annual Contract for Traffic Signal Steel Poles

6100006034 DS

Item	Description	Estimated Quantity	Non-Local KW Industries 909 Industrial Blvd. Sugarland, TX 77578 281-240-0909	Non-Local Structural Steel Products, Inc. 1370 S. University Dr. Suite 701 Ft. Worth, TX 76107
63	7' Clamp-on ILSN Arm	10		
	Price Each		$545.00	$822.00
	Price Total		$5,450.00	$8,220.00
64	9' Clamp-on ILSN Arm	10		
	Price Each		$565.00	$1,000.00
	Price Total		$5,650.00	$10,000.00
65	Anchor Bolt Assembly, 17" bolt circle	10		
	Price Each		$265.00	$271.00
	Price Total		$2,650.00	$2,710.00
66	Anchor Bolt Assembly, 19" bolt circle	10		
	Price Each		$375.00	$441.00
	Price Total		$3,750.00	$4,410.00
67	Anchor Bolt Assembly, 21" bolt circle	5		
	Price Each		$550.00	$558.00
	Price Total		$2,750.00	$2,790.00
68	Anchor Bolt Assembly, 23" bolt circle	5		
	Price Each		$695.00	$812.00
	Price Total		$3,475.00	$4,060.00
69	Freight charge for orders of only one pole	4		
	Price Each		$900.00	$700.00
	Price Total		$3,600.00	$2,800.00
70	Freight charge for orders of only two poles	4		
	Price Each		$900.00	$500.00
	Price Total		$3,600.00	$2,000.00
71	Freight charge for orders of only three poles	4		
	Price Each		$900.00	$300.00
	Price Total		$3,600.00	$1,200.00
	Delivery		60 days	60 days
	Payment Term		Net 30	Net 30
	Estimated Annual Total		$345,280.00	$418,071.00
	Estimated Annual Award		**$345,280.00**	

City of San Antonio
Bid Tabulation

Opened:	June 24, 2015					
For:	A/C Aerial Photography for San Antonio International Airport & Stinson Municipal Airport		**Local**	**Non-Local**	**Non-Local**	**Local**
6100006150		SM	Geodetix, Inc. 1802 NE Loop 410, Suite 500 San Antonio, TX 78217 210-829-8337	IA Aerial Photography, LLC 390 South Tyndall Parkway #247 Panama City, FL 32404	The Sanborn Map Company 1935 Jamboree Drive, Suite 100 Colorado Springs, CO 80920	United Geo Technologies, LLC 7715 Mainland, Suite 110 San Antonio, TX 78250
Item	**Description**	**Estimated Annual Quantity**				
1	Aerial Photography for San Antonio International Airport 53"x42"					
	1a: Flight Master Print	1				
	Price Each:		$4,467.50	$10,000.00	$10,810.00	$5,300.00
	Extended Price		$4,467.50	$10,000.00	$10,810.00	$5,300.00
	1b: Addt'l Color Prints	10				
	Price Each:		$180.00	$75.00	$144.00	$180.00
	Extended Price		$1,800.00	$750.00	$1,440.00	$1,800.00
	1c: Digital Copy (CD/DVD)	1				
	Price Each:		$0.00	$10.00	$20.00	$25.00
	Extended Price		$0.00	$10.00	$20.00	$25.00
2	Aerial Photography for Stinson Municipal Airport 38"x38"					
	2a: Flight Master Print	1				
	Price Each:		$4,467.50	$3,333.00	$9,650.00	$3,850.00
	Extended Price		$4,467.50	$3,333.00	$9,650.00	$3,850.00
	2b: Addt'l Color Prints	5				
	Price Each:		$115.00	$75.00	$144.00	$145.00
	Extended Price		$575.00	$375.00	$720.00	$725.00
	2c: Digital Copy (CD/DVD)	1				
	Price Each:		$0.00	$10.00	$20.00	$25.00
	Extended Price		$0.00	$10.00	$20.00	$25.00
	Payment Terms		4%, 14 days	Net 30	3%, 15 days	4%, 15 days
	Estimated Annual Total		$11,310.00	$14,478.00	$22,660.00	$11,725.00
	Estimated Annual Award		**$11,310.00**			