

AN ORDINANCE 2013-05-09-0319

**AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$1,174,000.00: (A) PARADIGM TRAFFIC SYSTEMS, INC. FOR TRAFFIC LIGHT MOUNTING ASSEMBLIES, (B) RELIANCE TRUCK & EQUIPMENT, LTD. FOR ROTOBEC GRAPPLER PARTS & SERVICE, (C) WM HEALTHCARE SOLUTIONS, INC. FOR MEDICAL WASTE DISPOSAL SERVICES, (D) ZOLL MEDICAL CORPORATION FOR ZOLL (3-LEAD) AUTOMATED EXTERNAL DEFIBRILLATORS (AED) PRO DEFIBRILLATORS AND ACCESSORIES, (E) HOME DEPOT U.S.A, INC., HD SUPPLY FACILITIES, LTD. AND APPLIED INDUSTRIAL TECHNOLOGIES, INC. FOR MAINTENANCE, REPAIR AND OPERATING SUPPLIES CONTRACT AMENDMENT, (F) TRUGREEN LANDCARE, LLC FOR BES LAWN MAINTENANCE FOR VARIOUS LOCATIONS AND (G) PRO LANDSCAPE SOLUTIONS AND TRUGREEN LANDCARE, LLC FOR LAWN MAINTENANCE FOR DEPARTMENTS OF HUMAN SERVICES, LIBRARY AND FIRE LOCATIONS.**

\* \* \* \* \*

**WHEREAS**, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis, and

**WHEREAS**, these bids are from the following companies to furnish the City with (A) Paradigm Traffic Systems, Inc for traffic light mounting assemblies, (B) Reliance Truck & Equipment, Ltd. for Rotobec Grappler parts & service, (C) WM Healthcare Solutions, Inc. for medical waste disposal services, (D) ZOLL Medical Corporation for ZOLL (3-Lead) Pro automated external defibrillators and accessories, (E) Home Depot U.S.A, Inc., HD Supply Facilities, Ltd. and Applied Industrial Technologies, Inc. for maintenance, repair and operating supplies contract amendments, (F) TruGreen Landcare, LLC for BES lawn maintenance for various locations, and (G) Pro Landscape Solutions and TruGreen Landcare, LLC for lawn maintenance for Departments of Human Services, Library and Fire locations; and

**WHEREAS**, the bid submitted by CTX Cleaning Services and Home Repair for BES lawn maintenance for various locations failed to meet the City's specifications and/or requirements; and

**WHEREAS**, this ordinance approves 5 low bid contracts, 1 contract exempt from bidding based on the public health or safety exemption, 3 amendments to contracts approved under Ordinance No. 2012-05-10-0343, 1 contract procured on the basis of low qualifying bid; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The bids of the following companies to furnish the City with: (A) Paradigm Traffic Systems, Inc. for traffic light mounting assemblies, (B) Reliance Truck & Equipment, Ltd. for Rotobec Grapppler parts & service, (C) WM Healthcare Solutions, Inc for medical waste disposal services, (D) ZOLL Medical Corporation for ZOLL (3-Lead) Pro automated external defibrillators and accessories, (E) Home Depot U.S.A, Inc., HD Supply Facilities, Ltd. and Applied Industrial Technologies, Inc. for maintenance, repair and operating supplies contract amendments, (F) TruGreen Landcare, LLC for BES lawn maintenance for various locations and (G) Pro Landscape Solutions and TruGreen Landcare, LLC for lawn maintenance for Departments of Human Services, Library and Fire locations on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids and amendments are available for inspection in the offices of the Purchasing & General Services Division of the Finance Department.

**SECTION 2.** It has been found and declared that the low bid from CTX Cleaning Services and Home Repair for BES lawn maintenance for various locations failed to meet the City's specifications and/or requirements.

**SECTION 3.** The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2013 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

**SECTION 4.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage hereof.

**PASSED and APPROVED** this 9<sup>th</sup> day of May, 2013.

  
M A Y O R  
Julián Castro

**ATTEST:**

  
Leticia M. Vacek, City Clerk

**APPROVED AS TO FORM:**

  
Michael D. Bernard, City Attorney



Request for  
**COUNCIL  
ACTION**

City of San Antonio



**Agenda Voting Results - 6**

<b>Name:</b>	6, 7, 8, 9, 10, 11, 12, 13, 14, 15A, 15B, 15C, 15D						
<b>Date:</b>	05/09/2013						
<b>Time:</b>	10:44:03 AM						
<b>Vote Type:</b>	Motion to Approve						
<b>Description:</b>	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$1,174,000.00: (A) Paradigm Traffic Systems, Inc. for traffic light mounting assemblies, (B) Reliance Truck & Equipment, Ltd. for Rotobec Grapppler parts & service, (C) WM Healthcare Solutions, Inc. for medical waste disposal services, (D) ZOLL Medical Corporation for ZOLL (3-Lead) Automated External Defibrillators (AED) Pro defibrillators and accessories, (E) Home Depot U.S.A, Inc., HD Supply Facilities, Ltd. and Applied Industrial Technologies, Inc. for maintenance, repair and operating supplies contract amendments, (F) TruGreen Landcare, LLC for BES lawn maintenance for various locations and (G) Pro Landscape Solutions and TruGreen Landcare, LLC for lawn maintenance for Department of Human Services, library and fire locations. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]						
<b>Result:</b>	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Julián Castro	Mayor		x				
Diego Bernal	District 1		x			x	
Ivy R. Taylor	District 2		x				
Leticia Ozuna	District 3		x				
Rey Saldaña	District 4		x				x
David Medina Jr.	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
W. Reed Williams	District 8		x				
Elisa Chan	District 9		x				
Carlton Soules	District 10		x				

ANNUAL CONTRACT  
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EXHIBIT I

May 9, 2013

RFCA # 10346

COMMODITY

VENDOR

**Contracts procured on the basis of low bid:**

A	Traffic Light Mounting Assemblies	Paradigm Traffic Systems, Inc
	6100002231 RS	Entire Bid
	Upon award through March 31, 2015 with three, one year options to renew	Estimated Amount. \$95,000 00 annually
B.	Rotobec Grappler Parts & Service	Reliance Truck & Equipment, Ltd.
	6100002279 SC	Entire Bid
	Upon award through March 31, 2016 with two, one year options to renew	Estimated Amount. \$133,000 00 annually
C.	Medical Waste Disposal Services	WM Healthcare Solutions, Inc.
	6100002373 VF	Entire Bid
	Upon award through April 30, 2015 with a one year option to renew	Estimated Amount. \$17,000.00 annually, \$51,000.00 total contract value

**Contract procured on the basis of public health or safety exemption:**

D.	ZOLL (3-Lead) AED Pro Defibrillators and Accessories	ZOLL Medical Corporation
	6100002609 VF	Entire Bid
	Upon award through December 31, 2014 with a one year option to renew	Estimated Amount: \$179,000.00 annually

**Amendment:**

E. Maintenance, Repair and Operating Supplies  
Amendment

6100001156, 6100001157 and 6100001158  
CMC

May 10, 2013 through November 9, 2013

Home Depot U.S.A , Inc.  
Entire Bid

HD Supply Facilities Maintenance, Ltd.  
Entire Bid

Applied Industrial Technologies, Inc.  
Entire Bid

Estimated Amount \$500,000.00 for a  
6 month extension period

**Contracts procured on the basis of low qualifying bid:**

F. BES Lawn Maintenance for Various  
Locations

6100002312 AV

Upon award through March 31, 2016  
with two, one year options to renew

TruGreen Landcare, LLC

Entire Bid

Estimated Amount. \$149,000.00  
annually

G Lawn Maintenance for DHS, Library and Fire  
Locations

6100002328 AV

Upon award through March 31, 2016  
with two, one year options to renew

Pro Landscape Solutions

Item(s): 1, 2 & 5

TruGreen Landcare, LLC

Item(s). 3 & 4

Estimated Amount: \$101,000 00  
annually



# City of San Antonio Contract Summary Sheet

Date: 5/9/2013  
Agenda Item: 10346

<b>Name/Title (Caption as shown on agenda):</b> Traffic Light Mounting Assemblies 6100002231 RS	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Department of Public Works, Traffic Management Division with the mounting assemblies needed to mount variously configured traffic signal heads and pedestrian signal heads throughout the City. Traffic light mounting assemblies are used to mount traffic signal equipment at new intersections constructed as part of the Intersection Maintenance Program or other upcoming programs. This equipment is also needed to replace damaged traffic control devices and at intersections that require upgrades. These mounting assemblies need to be compatible with the City's existing traffic signal equipment and be designed to mount traffic control devices without alteration.	
<b>Total \$:</b>	\$95,000.00 annually
<b>Contract Period:</b>	Upon award through March 31, 2015 with three, one year options to renew
<b>Method of Procurement:</b>	Competitive (5 bids received)
<b>Price Trend:</b>	7.44% increase
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	Paradigm Traffic Systems, Inc. 2201 E. Division Street, Arlington, TX 76011
<b>Previous Contractor(s):</b>	Paradigm Traffic Systems, Inc 2201 E Division Street, Arlington, TX 76011
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the City will be required to purchase materials on an as needed basis, where increased costs due to non-contract buying could be realized and cause a delay in delivery times.
<b>Using Department(s):</b>	Public Works

City of San Antonio Bid Tabulation

Opened For		January 11 2013 Traffic Light Mounting Assemblies		Paradigm Traffic Systems Inc	Consolidated Traffic Controls Inc	Endeavor Concepts	Republic Intelligent Transportation dba Siemens Industry	Texas Highway Products
6100002231		RS	2201 E Division Street Arlington, TX 76011 817- 831-9406	1016 Enterpse Place Arlington TX 76001	PO Box 470728 Fort Worth TX 76147	2725 114th Street Grand Prairie TX 75050	1300 Clark St Round Rock TX 78681	
Item	Description	Estimated Annual Quantity						
1	Span Wire Hanger Assembly	80						
	Price Each		\$62 90	\$69 00	\$71 00	\$71 21	\$69 50	
	Total Price		\$5 032 00	\$5 520 00	\$5 680 00	\$5 696 80	\$5 560 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		SE-3151	SE-3151-PNC	SE-3150-PXX	SE-3151	SE-3151	
2	Upper & Lower Side of Steel Pole Assembly	150						
	Price Each		\$53 00	\$60 47	\$62 00	\$62 47	\$60 95	
	Total Price		\$7,950 00	\$9 070 50	\$9 300 00	\$9 370 50	\$9 142 50	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		SP-3004-TX	SP-3004-TX-PNC	SP-3004-TX-PNC	SP-3004-TX	SP-3004-TX	
3	Upper & Lower Side of Wood Pole Assembly	50						
	Price Each		\$60 00	\$67 53	\$70 00	\$69 77	\$68 10	
	Total Price		\$3,000 00	\$3 376 50	\$3 500 00	\$3 488 50	\$3 405 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		SP-3009-TX	SP-3009-TX-PNC	SP-3009-TX-PNC	SP-3009-TX	SP-3009-TX	
4	Mounting Assembly Signal	50						
	Price Each		\$71 00	\$79 87	\$82 00	\$82 51	\$80 55	
	Total Price		\$3 550 00	\$3 993 50	\$4 100 00	\$4 125 50	\$4 027 50	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		AB-3009-120	AB-3009-120	AB-3009-120-PNC	AB-3009-120	AB-3009-120	
5	Sign Mounting Bracket	50						
	Price Each		\$88 00	\$98 53	\$102 00	\$101 80	\$99 40	
	Total Price		\$4 400 00	\$4 926 50	\$5 100 00	\$5 090 00	\$4 970 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		AS-0128-24-29	AS-0128-24-29-PNC	AS-0128-24-29-PNC	AS-0128-24-29	AS-0128-24-29	
6	Gusseted Tube & Vinyl Insert	75						
	Price Each		\$37 00	\$40 87	\$42 00	\$42 22	\$41 20	
	Total Price		\$2 775 00	\$3,065 25	\$3,150 00	\$3,166 50	\$3 090 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		AB-2007-74	AB-2007-74	AB-2007-74-PNC	AB-2007-74	AB-2007-74	
7	Mounting Assembly for 3-Section Twelve Inch Signal	100						
	Price Each		\$102 00	\$115 80	\$120 00	\$119 63	\$116 80	
	Total Price		\$10 200 00	\$11 580 00	\$12 000 00	\$11 963 00	\$11 680 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		AB-0116-3-29	AB-0116-3-29-PNC	AB-0116-3-29-PNC	AB-0116-3-29	AB-0116-3-29	
8	Mounting Assembly for 4-Section Twelve Inch Signal Head	20						
	Price Each		\$110 00	\$122 40	\$126 00	\$126 45	\$123 45	
	Total Price		\$2 200 00	\$2,448 00	\$2,520 00	\$2,529 00	\$2 469 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		AB-0116-4-29	AB-0116-4-29-PNC	AB-0116-4-29-PNC	AB-0116-4-29	AB-0116-4-29	
9	Mounting Assembly for 5-Section, Twelve Inch Signal Head	50						
	Price Each		\$117 00	\$128 73	\$133 00	\$132 99	\$129 80	
	Total Price		\$5 850 00	\$6 436 50	\$6 650 00	\$6,649 50	\$6 490 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		AB-0116-5-29	AB-0116-5-29-PNC	AB-0116-5-29-PNC	AB-0116-5-29	AB-0116-5-29	

City of San Antonio Bid Tabulation

Opened For		January 11, 2013 Traffic Light Mounting Assemblies		Paradigm Traffic Systems Inc	Consolidated Traffic Controls Inc	Endeavor Concepts	Republic Intelligent Transportation dba Siemens Industry	Texas Highway Products
6100002231		RS		2201 E Division Street Arlington, TX 76011 817 831-9406	1016 Enterpse Place Arlington TX 76001	PO Box 470728 Fort Worth TX 76147	2725 114th Street Grand Prairie TX 75050	1300 Clark St Round Rock, TX 78681
Item	Description	Estimated Annual Quantity						
10	Band Mount Clamp Kit	50						
	Pnce Each		\$58 00	\$64 53	\$67 00	\$66 66	\$65 10	
	Total Pnce		\$2 900 00	\$3 226 50	\$3 350 00	\$3 333 00	\$3 255 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		AB-3004-36	AB-3004-36-PNC	AB-3004-36-PNC	AB-3004-36	AB-3004-36	
11	Cable Mount Clamp Kit	50						
	Pnce Each		\$64 00	\$71 53	\$74 00	\$73 89	\$72 15	
	Total Pnce		\$3 200 00	\$3 576 50	\$3 700 00	\$3 694 50	\$3 607 50	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		AB-3009-84	AB-3009-084-PNC	AB-3009-084-PNC	AB-3009-084	AB-3009-084	
12	Signal Closure Kit	75						
	Pnce Each		\$2 40	\$2 67	\$3 00	\$2 76	\$2 65	
	Total Pnce		\$180 00	\$200 25	\$225 00	\$207 00	\$198 75	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		SE-3054	SE-3054-PNC	SE-3054-PXX	SE-3054	SE-3054	
13	Span Wire Hanger Assembly with Tr-Stud Wire Outlet Body and Tether, Unpainted	50						
	Pnce Each		\$79 00	\$87 27	\$90 00	\$90 16	\$88 00	
	Total Pnce		\$3 950 00	\$4 363 50	\$4 500 00	\$4,508 00	\$4 400 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		SE-5024	SE-5024-PNC	SE-5024-PNC	SE-5024	SE-5024	
14	Pedestnan Push Button Assembly	500						
	Pnce Each		\$68 00	\$66 70	\$66 00	\$76 60	\$64 75	
	Total Pnce		\$34 000 00	\$33 350 00	\$33 000 00	\$38 300 00	\$32,375 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		SP-5912-08-P29	SP-5912-08	SP-5912-08-P29	SP-5912-08-P29	SP-5912-08-P29	
15	Tether Assembly Break Away	100						
	Pnce Each		\$14 00	\$15 60	\$16 00	\$16 11	\$15 70	
	Total Pnce		\$1,400 00	\$1,560 00	\$1 600 00	\$1 611 00	\$1,570 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		SE-5058	SE-5058-PNC	SE-5058-PNC	SE-5058	SE-5058	
16	Universal hand Hole Cover Assembly	50						
	Pnce Each		\$15 00	\$16 20	\$17 00	\$16 74	\$16 30	
	Total Pnce		\$750 00	\$810 00	\$850 00	\$837 00	\$815 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		PB-5356	PB-5356	PB-5356-PNC	PB-5356	PB-5356	
17	Universal Hand Hole Cover Assembly	50						
	Pnce Each		\$45 00	\$49 07	\$51 00	\$50 69	\$49 50	
	Total Pnce		\$2 250 00	\$2,453 50	\$2 550 00	\$2 534 50	\$2 475 00	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		AP-1087	AP-1087	AP-1087-PNC	AP-1087	AP-1087	
18	Plastic Door for Aluminum Base	50						
	Pnce Each		\$12 00	\$13 07	\$14 00	\$13 49	\$13 15	
	Total Pnce		\$600 00	\$653 50	\$700 00	\$674 50	\$657 50	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		PB-0543	PB-0543	PB-0543-PNC	PB-0543	PB-0543	

City of San Antonio Bid Tabulation

Opened For		January 11 2013 Traffic Light Mounting Assemblies		Paradigm Traffic Systems Inc	Consolidated Traffic Controls Inc	Endeavor Concepts	Republic Intelligent Transportation dba Siemens Industry	Texas Highway Products
6100002231		RS		2201 E Division Street Arlington, TX 76011 817- 831-9406	1016 Enterpse Place Arlington TX 76001	PO Box 470728 Fort Worth, TX 76147	2725 114th Street Grand Prairie TX 75050	1300 Clark St Round Rock TX 78681
Item	Description	Estimated Annual Quantity						
19	Cabinet Mounting Bracket	25						
	Pnce Each		\$12 00	\$13 27	\$14 00	\$13 89	\$13 35	
	Total Pnce		\$300 00	\$331 75	\$350 00	\$347 25	\$333 75	
	Manufacturer		Pelco	Pelco	Pelco	Pelco	Pelco	
	Model No		SE-0126	SE-0126	SE-0126-PNC	SE-0126	SE-0126	
	Delivery		30 days	30-45 days	30 days	30 days	30 days	
	Payment Terms		Net 30	Net 30	Net 30	Net 30	Net 30	
	Estimated Annual Total		\$94 487 00	\$100,942 25	\$102 825 00	\$108 126 05	\$100,521 50	
	Estimated Annual Award		\$94,487 00					



# City of San Antonio Contract Summary Sheet

Date: 5/9/2013  
Agenda Item: 10346

<b>Name/Title (Caption as shown on agenda):</b> Rotobec Grappler Parts & Service 6100002279 SC	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Solid Waste Management Department with parts and service for Rotobec Grappler equipment on an annual basis. Currently, the City has 21 Rotobec Grapplers in the City's fleet. This contract will be utilized by the Building and Equipment Services, Fleet Services Division for maintenance and repairs of brush grapplers for use by the Solid Waste Management Department for brush pick-up	
<b>Total \$:</b>	\$133,000 00 annually
<b>Contract Period:</b>	Upon award through March 31, 2016, with two, one year options to renew
<b>Method of Procurement:</b>	Competitive (3 bids received)
<b>Price Trend:</b>	New Contract
<b>Contract Info:</b>	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	Reliance Truck & Equipment, Ltd., 7200 S. W. W. White Road, San Antonio, TX 78222
<b>Previous Contractor(s):</b>	N/A
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Solid Waste Management Department will be required to procure parts and labor on an as needed basis. The City could lose the pricing advantage that is available through a competitively bid annual contract that affords volume discounts. Furthermore, the department's budget could be negatively impacted through continuous price variations
<b>Using Department(s):</b>	Solid Waste Management

City of San Antonio Bid Tabulation

Opened January 14, 2013		Reliance Truck & Equipment, Ltd 7200 S W W White Road San Antonio, TX 78222 210-648-3337	Terex 142 Gemblar Road San Antonio, TX 78219	UTEC 5860 Pfeil Road Schertz, TX 78154
For Rotobec Parts & Service 6100002279 SC				
Item	Description			
1	Rotobec Grappler Parts			
	Percent of Discount Offered	0%	0%	Not Provided
	Percent of Up-Charge	25%	0%	Not Provided
	Product Identification (Mfg )	Rotobec	N/A	Rotobec
	Type Price Schedule (dealer, jobber, etc )	Dealer	List (Manufacturer)	Cost +
	Price Schedule Number	N/A	N/A	Not Provided
	Date of Price Schedule	N/A	1/14/2013	Date of Order
	Price Schedule Column on Which Discount is Based	Net	List	Not Provided
2	Labor and Service			
	Original Contract Term Labor and Service Rate Per Hour	\$57 50	\$88 00	\$80 00
	Renewal Contract Term Labor and Service Rate Per Hour	\$57 50	\$95 00	\$85 00
	Payment Terms	Net 30	Net 30	Net 30



# City of San Antonio

## Contract Summary Sheet

Date: 5/9/2013  
Agenda Item: 10346

<b>Name/Title (Caption as shown on agenda):</b> <b>Medical Waste Disposal Services 6100002373 VF</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the City with a periodic program to properly collect, transport, and dispose of regulated medical waste generated in medical, diagnostic, and research activities. These services are required by Animal Care Services, San Antonio Metropolitan Health District, the EMS Division of the Fire Department, and the San Antonio Police Department on a weekly or monthly basis	
<b>Total \$:</b>	\$17,000.00 annually, \$51,000 00 total contract value
<b>Contract Period:</b>	Upon award through April 30, 2015 with a one year option to renew
<b>Method of Procurement:</b>	Competitive (4 bids received)
<b>Price Trend:</b>	20.87% decrease due to consolidation of requirements
<b>Contract Info:</b>	Formal ___ Annual <u> X </u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>WM Healthcare Solutions, Inc., 1901 Afton Road, Houston, TX 77055</b>
<b>Previous Contractor(s):</b>	Stercycle, Inc., 4010 Commercial Ave , Northbrook, IL 60062 (MLWN)
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, City departments may request medical waste disposal services as the need arises However, City departments may not be in conformance to the expeditious removal of regulated waste as required by Federal, State, or Local laws
<b>Using Department(s):</b>	Animal Care Services, Fire, Metro Health, Police

City of San Antonio  
Bid Tabulation

Opened January 25, 2013						
For Medical Waste Disposal Services						
6100002373 VF			WM Healthcare Solutions, Inc	Biocycle, Inc	Stercycle, Inc	Ventrex Environmental Services LLC
			1901 Afton Road	P O Box 20927	4010 Commercial Ave	3701 Cockrell Avenue
			Houston, TX 77055	7308 Andover	Northbrook, IL 60062	Ft Worth, TX 76110
			832-459-4260	Amarillo, TX 79114		
Item	Description	Annual Estimated Quantities				
1	Collection Containers, 30 gallon size	1,196				
	Unit Cost		\$13 65	\$38 00	\$23 00	\$29 99
	Total Cost		\$16,325 40	\$45,448 00	\$27,508 00	\$35,868 04
	Terms		Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total		\$16,325 40	\$45,448 00	\$27,508 00	\$35,868 04
	<b>Estimated Annual Award</b>		<b>\$16,325 40</b>			



# City of San Antonio

## Contract Summary Sheet

Date: 5/9/2013  
Agenda Item: 10346

<b>Name/Title (Caption as shown on agenda):</b> ZOLL (3-Lead) AED Pro Defibrillators and Accessories 6100002609	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the EMS Division of the Fire Department with the purchase and delivery of accessories and supplies for 3-Lead Automated External Defibrillators (AED) These accessories and supplies will be utilized by emergency first responders to maintain the current inventory of 3-Lead AED's purchased in FY2012.	
<b>Total \$:</b>	\$179,000 00 annually
<b>Contract Period:</b>	Upon award through December 31, 2014 with a one year option to renew
<b>Method of Procurement:</b>	Public Health or Safety Exemption (4 offers received)
<b>Price Trend:</b>	New contract – no price history available
<b>Contract Info:</b>	Formal ___ Annual <u>X</u> Support/Maintenance ___ Lease ___
<b>Recommended Contractor(s):</b>	<b>ZOLL Medical Corporation, 269 Mill Road, Chelmsford, MA 01824-4105</b>
<b>Previous Contractor(s):</b>	ZOLL Medical Corporation, 269 Mill Road, Chelmsford, MA 01824-4105
<b>Comments:</b>	In FY2012, the San Antonio Fire Department (SAFD) purchased 125 Zoll (3-Lead) Automatic External Defibrillators (AED's) which are used for patient care to shock the heart back into a normal rhythm during the occurrence of a cardiac event The AED's are carried by all Fire First Responders Units. The Medwheels bid was qualified as an "all or none" award.
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, fire units may have to respond without a 3-Lead AED on-board due to the lack of available accessories needed to keep the AED's functional EMS responders use the 3-Lead AED's to provide patient care and without the 3-Lead accessories to keep the AED's operational, Fire and EMS responders will not be able to provide the best possible medical care to our citizens
<b>Using Department(s):</b>	Fire

City of San Antonio Bid Tabulation

Opened		March 1, 2013					
For		Zoll (3-Lead) AED Pro Defibrillators and Accessories					
6100002609		VF		ZOLL Medical Corporation	Alamo Distribution, LLC	Medwheels, Inc	Moore Medical, LLC
				269 Mill Road Chelmsford, MA 01824-4105 800-348-9011	dba Alamo Iron Works 943 AT&T Center Pkwy San Antonio TX 78219	1322 E Houston San Antonio, TX 78205	1690 New Britain Ave Farmington, CT 06032
Item	Description	Estimated Annual Quantity					
<b>Category A</b>	<b>Defibrillators</b>						
1	AED Pro Semi Auto Defibrillator with Voice Recording	10					
	Price Each		\$2,453.84	\$3,482.00	\$1,330.00		No Bid
	Manufacturer		Zoll	Zoll	AED		
	Part No		90110202499991010	90110202499991010	90110202499991010		
	Total		\$24,538.40	\$34,820.00	\$13,300.00		
2	AED Pro Semi-Auto Defibrillator, Non-Clinical Refurbished	10					
	Price Each		\$1,875.60	No Bid	\$1,330.00		No Bid
	Manufacturer		Zoll		AED		
	Part No		70110200499991010		70110200499991010		
	Total		\$18,756.00		\$13,300.00		
<b>Category B</b>	<b>Electrodes</b>						
3	Deleted						
4	CPR Stat-padz, HVP Multi-Function CPR Electrodes	500					
	Price Each		\$54.60	\$65.00	\$71.25		\$63.75
	Manufacturer		Zoll	Zoll	AED		Zoll
	Part No		8900-0402	8900-0402	8900-0402		8900-0402
	Total		\$27,300.00	\$32,500.00	\$35,625.00		\$31,875.00
5	Pedi-Padz II, Pediatric Multi-Function Electrodes	200					
	Price Each		\$71.25	\$82.35	\$90.25		\$80.75
	Manufacturer		Zoll	Zoll	AED		Zoll
	Part No		8900-0810-01	8900-0810-01	8900-0810-01		8900-0810-01
	Total		\$14,250.00	\$16,470.00	\$18,050.00		\$16,150.00
6	EGG Electrodes	500					
	Price Each		\$90.00	\$104.00	\$119.00		\$102.00
	Manufacturer		Zoll	Zoll	AED		Zoll
	Part No		8900-0003	8900-0003	8900-0003		8900-0003
	Total		\$45,000.00	\$52,000.00	\$59,500.00		\$51,000.00
<b>Category C</b>	<b>Batteries, Cables, Data, Software</b>						
7	AED Pro Non-Rechargeable Lithium Battery Pack	100					
	Price Each		\$124.80	\$138.75	\$143.80		\$133.50
	Manufacturer		Zoll	Zoll	AED		Zoll
	Part No		8000-0860-01	8000-0860-01	8000-0860-01		8000-0860-01
	Total		\$12,480.00	\$13,875.00	\$14,380.00		\$13,350.00
8	AED Pro ECG 3-Lead Monitoring Cable	30					
	Price Each		\$124.80	\$138.75	\$163.00		\$133.50
	Manufacturer		Zoll	Zoll	AED		Zoll
	Part No		8000-0838	8000-0838	8000-0838		8000-0838
	Total		\$3,744.00	\$4,162.50	\$4,890.00		\$4,005.00
9	Defibrillator Analyzer Adapter Cable, Universal	50					
	Price Each		\$81.90	\$91.05	\$98.20		No Bid
	Manufacturer		Zoll	Zoll	AED		
	Part No		8000-0804-01	8000-0804-01	8000-0804-01		
	Total		\$4,095.00	\$4,552.50	\$4,910.00		
10	RS-232 IrDA Adapter	30					
	Price Each		\$81.90	\$91.05	\$98.20		No Bid
	Manufacturer		Zoll	Zoll	AED		
	Part No		8000-0816	8000-0816	8000-0816		
	Total		\$2,457.00	\$2,731.50	\$2,946.00		
11	USB IrDA Adapter	30					
	Price Each		\$81.90	\$91.05	\$98.20		\$89.25
	Manufacturer		Zoll	Zoll	AED		Zoll
	Part No		8000-0815	8000-0815	8000-0815		8000-0815
	Total		\$2,457.00	\$2,731.50	\$2,946.00		\$2,677.50
12	Administrative Software for AED Pro	2					
	Price Each		\$21.06	\$28.90	\$27.30		No Bid
	Manufacturer		Zoll	Zoll	AED		
	Part No		8000-0843-01	8000-0843-01	8000-0843-01		
	Total		\$42.12	\$57.80	\$54.60		

**City of San Antonio Bid Tabulation**

Opened		March 1, 2013							
For		Zoll (3-Lead) AED Pro Defibrillators and Accessories							
6100002609		VF		ZOLL Medical Corporation 269 Mill Road Chelmsford, MA 01824-4105 800-348-9011		Alamo Distribution, LLC dba Alamo Iron Works 943 AT&T Center Pkwy San Antonio, TX 78219		Medwheels Inc 1322 E Houston San Antonio, TX 78205	
Item	Description	Estimated Annual Quantity							Moore Medical, LLC 1690 New Britain Ave Farmington, CT 06032
<b>Category D</b>	<b>Cases</b>								
13	AED Pro Soft Carry Case	30							No Bid
	Price Each			\$81.90	\$91.05	\$97.50			
	Manufacturer			Zoll	Zoll	AED			
	Part No			8000-0810-01	8000-0810-01	8000-0810-01			
	Total			\$2,457.00	\$2,731.50	\$2,925.00			
14	AED Pro Molded Vinyl Carry Case	30							No Bid
	Price Each			\$128.70	\$143.05	\$168.00			
	Manufacturer			Zoll	Zoll	AED			
	Part No			8000-0832-01	8000-0832-01	8000-0832-01			
	Total			\$3,861.00	\$4,291.50	\$5,040.00			
15	AED Pro Hard Case with Foam Cut-Outs	30							\$194.64
	Price Each			\$178.62	\$198.55	\$205.52			Zoll
	Manufacturer			Zoll	Zoll	AED			
	Part No			8000-0875-32	8000-0875-32	8000-0875-32			8000-0875-32
	Total			\$5,358.60	\$5,956.50	\$6,165.60			\$5,839.20
16	Deleted								
17	Deleted								
<b>Category E</b>	<b>Simulators/Trainers</b>								
18	AED Pro Simulator/Tester	30							No Bid
	Price Each			\$230.10	\$255.80	\$262.60			
	Manufacturer			Zoll	Zoll	AED			
	Part No			8000-0829-01	8000-0829-01	8000-0829-01			
	Total			\$6,903.00	\$7,674.00	\$7,878.00			
19	SeeThru CPR Simulator/Tester	10							No Bid
	Price Each			\$386.10	\$429.20	\$448.20			
	Manufacturer			Zoll	Zoll	AED			
	Part No			8009-0751-01	8009-0751-01	80009-0751-01			
	Total			\$3,861.00	\$4,292.00	\$4,482.00			
20	Training CPR Stat-Padz	2							No Bid
	Price Each			\$69.42	\$102.90	\$83.10			
	Manufacturer			Zoll	Zoll	AED			
	Part No			8900-0190	8900-0190	8900-0190			
	Total			\$138.84	\$205.80	\$166.20			
21	Real CPR Help Travel Trainer	1							No Bid
	Price Each			\$311.22	\$345.95	\$357.00			
	Manufacturer			Zoll	Zoll	AED			
	Part No			8008-0006-01	8008-0006-01	8008-0006-01			
	Total			\$311.22	\$345.95	\$357.00			
22	Deleted								
<b>Category F</b>	<b>Miscellaneous</b>								
23	AED Pro Operator's Guide	2							No Bid
	Price Each			\$21.06	\$25.30	\$27.30			
	Manufacturer			Zoll	Zoll	AED			
	Part No			9650-0350-01	9650-0350-01	9650-0350-01			
	Total			\$42.12	\$50.60	\$54.60			
24	AED Pro Service Manual	10							No Bid
	Price Each			\$42.90	\$47.70	\$52.50			
	Manufacturer			Zoll	Zoll	AED			
	Part No			9650-0309-01	9650-0309-01	9850-0309-01			
	Total			\$429.00	\$477.00	\$525.00			
	Payment Terms			Net 30	Net 30	1% 10 Days			Net 30
	Estimated Annual Total			\$178,481.30	\$189,925.65	\$197,495.00			
	Estimated Annual Award			\$178,481.30					



# City of San Antonio

## Contract Summary Sheet

Date: 5/9/2013  
Agenda Item: 10346

**Name/Title (Caption as shown on agenda):**  
**Maintenance, Repair and Operating Supplies Amendment 6100001156, 6100001157 and 6100001158 CMC**

**Brief Description of Item(s) and Use:**  
 This amendment to City approved Ordinance 2012-05-10-0343 awarded to Home Depot U.S A , Inc , HD Supply Facilities Maintenance, Ltd , and Applied Industrial Technologies, Inc will extend the term of existing contracts by six months each to provide continued coverage for maintenance, repair and operating (MRO) supplies

On May 10, 2012, City Council approved and issued Ordinance 2012-05-10-0343 authorizing the City to execute a one year contract for maintenance; repair and operating supplies contract to be utilized city wide The current contract will expire on May 9, 2013. In order to continue to provide MRO supplies to departments, it is necessary to extend the current contracts an additional six months. During this time, an evaluation of usage against each of the contracts will be completed to determine future requirements necessary for a competitive solicitation In addition, a determination will be made if multiple contracts are still required

The MRO contracts will be utilized by City departments to access retail or online ordering through vendor's website, which is integrated into the City's electronic procurement system for plumbing supplies, hand tools, hardware, paint and other miscellaneous supplies and equipment for same or next day delivery.

The Home Depot U S A, Inc. contract provides guaranteed lowest shelf prices at 13 local stores for MRO supplies needed on a same day basis The contract annual rebate structure provides a 3% rebate based on historical annual volume of procurements.

The HD Supply Facilities Maintenance contract allows access to over 22,000 products in stock and ready to ship on a same or next day basis with no delivery charges. All items under these contracts are discounted off the lowest published catalog price. Moreover, this contract provides for a customized San Antonio specific catalog that interfaces with the City's San Antonio Electronic Procurement System (SAePS) The availability of an electronic web-based catalog ensures a reliable and efficient ordering process for City departments through SAePS with consistently applied contractual discount pricing. HD Supply Facilities Maintenance maintains a 96% fill ratio of orders placed online.

Applied Industrial Technologies, Inc. offers industrial MRO products including bearings, motors, power transmission, hydraulic and pneumatic components from more than 2,000 manufacturers. By working in close collaboration with customers to determine current, emerging and future requirements, this contract will provide for improved industrial equipment efficiency, decreased downtime and reduced costs by assessing application needs.

This purchase is made in accordance with the US Communities cooperative program passed on Ordinance 98797 dated 2/14/2004

<b>Total \$:</b>	\$500,000.00 for a 6 month extension period
<b>Contract Period:</b>	May 10, 2013 through November 9, 2013
<b>Method of Procurement:</b>	Amendment
<b>Price Trend:</b>	N/A
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>

<b>Recommended Contractor(s):</b>	<p>Home Depot U.S.A., Inc., 2455 Paces Ferry Road, Atlanta, GA 30339</p> <p>HD Supply Facilities Maintenance, Ltd., 10641 Scripps Summit Court, San Diego, CA 92131</p> <p>Applied Industrial Technologies, Inc., 1 Applied Plaza, Cleveland, OH 44115</p>
<b>Previous Contractor(s):</b>	<p>N/A</p>
<b>Comments:</b>	<p>N/A</p>
<b>Anticipated Future Requirements and Action:</b>	<p>N/A</p>
<b>Procurement Alternative:</b>	<p>Should this contract not be approved, City departments will be required to procure materials and services on an as needed basis, thus the City could lose the pricing advantage afforded through cooperative bidding. While the items could be solicited individually, the department's budget could be negatively impacted through price variations and longer delivery lead times.</p>
<b>Using Department(s):</b>	<p>City wide</p>

**City of San Antonio Bid Tabulation**

**US Communities**

Opened	March 1, 2012	HD Supply Facilities Maintenance 10641 Scripps Summit Court San Diego, CA 92131 858-831-2381
For	MRO Supplies	
6100001156	AV	
<b>Item</b>	<b>Description</b>	
1	Appliances Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5-20% Appliances HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
2	Building Materials Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5-20% Building Materials HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
3	Hardware Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5-20% Hardware HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
4	HVAC Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5-15% HVAC HD Supply Facilities Maintenance N/A Current on line catalog Wholesale

**City of San Antonio Bid Tabulation**

Opened	March 1, 2012	HD Supply Facilities Maintenance
For	MRO Supplies	10641 Scripps Summit Court
6100001156		San Diego,
	AV	CA 92131
		858-831-2381
Item	Description	
5	Sprinkler/Irrigation Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	10-15% Sprinkler/Irrigation HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
6	Janitorial Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5-20% Janitorial HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
7	Landscaping Equipment and Supplies Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5-15% Landscaping Equipment and Supplies HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
8	Motors/Pumps Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	10% Motors/Pumps HD Supply Facilities Maintenance N/A Current on line catalog Wholesale

**City of San Antonio Bid Tabulation**

Opened	March 1, 2012	HD Supply Facilities Maintenance
For	MRO Supplies	10641 Scripps Summit Court
6100001156		San Diego, CA 92131
	AV	858-831-2381
Item	Description	
9	Paints/Coatings Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5-20% Paints/Coatings HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
10	Plumbing Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5-20% Plumbing HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
11	Swimming Pool Supplies Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5-10% Swimming Pool Supplies HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
12	Tools, General Purpose, Hand Held Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5-20% Tools, General Purpose, Hand Held HD Supply Facilities Maintenance N/A Current on line catalog Wholesale

**City of San Antonio Bid Tabulation**

Opened	March 1, 2012	HD Supply Facilities Maintenance
For	MRO Supplies	10641 Scripps Summit Court
6100001156		San Diego, CA 92131
	AV	858-831-2381
Item	Description	
13	Tools, Machine Type Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5% Tools, Machine Type HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
14	Window Coverings Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	15-20% Window Coverings HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
15	Hospitality Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule Price schedule column on which discount is based (i e , distributor, net, wholesale)	5-15% Hospitality HD Supply Facilities Maintenance N/A Current on line catalog Wholesale
16	Water/Wastewater Treatment Percent of discount offered Product Identification Type of price schedule Price schedule number Date of price schedule based (i e , distributor, net, wholesale)	10-20% Water/Wastewater Treatment HD Supply Facilities Maintenance N/A Current on line catalog Wholesale

**City of San Antonio Bid Tabulation**

Opened	March 1, 2012	HD Supply Facilities Maintenance
For	MRO Supplies	10641 Scripps Summit Court
6100001156	AV	San Diego, CA 92131
		858-831-2381
<b>Item</b>	<b>Description</b>	
17	Miscellaneous	
	Percent of discount offered	5-20%
	Product Identification	Miscellaneous
	Type of price schedule	HD Supply Facilities Maintenance
	Price schedule number	N/A
	Date of price schedule	Current on line catalog
	based (i e , distributor, net, wholesale)	Wholesale



**City of San Antonio Bid Tabulation**

**US Communities**

Opened	March 16, 2012	Applied Industrial Technologies, Inc. 1 Applied Plaza
For:	MRO Supplies	Cleveland, OH 44115
6100001158	AV	216-426-4440
<b>Item</b>	<b>Description</b>	
1	Retail, Industrial and Wholesale	10% Discount
2	Made to Order Items	Cost plus gross profit %



# City of San Antonio

## Contract Summary Sheet

Date: 5/9/2013  
Agenda Item: 10346

<b>Name/Title (Caption as shown on agenda):</b> <b>BES Lawn Maintenance for Various Locations 6100002312 AV</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Building and Equipment Services with a contractor to furnish all labor, equipment and materials to perform periodic lawn maintenance service to 26 Department Program Facilities, to include but not limited to Police substations, Cliff Morton Development Center, Animal Care Services, Police Training Academy, Service Centers, Emergency Operations Center, Emergency Dispatch Center and Frank Wing Municipal Courts. The Contractor will provide services to include mowing, edging, trimming, weeding, ant control and general grounds maintenance to keep specified City facilities and lots neat and attractive. The contractor will also provide irrigation system testing and maintenance at 14 of these facilities.	
The Purchasing Division conducted a pre-submittal conference to allow potential bidders the opportunity to ask questions regarding the City's bid and SBEDA requirements. In addition, potential bidders were invited to visit representative locations for each scope of service to determine level effort required.	
<b>Total \$:</b>	\$149,000.00 annually
<b>Contract Period:</b>	Upon award through March 31, 2016 with two, one year options to renew
<b>Method of Procurement:</b>	Competitive (7 bids received)
<b>Price Trend:</b>	12.78% decrease due to consolidation of existing contracts
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	<b>TruGreen Landcare LLC, 214 Recoleta, San Antonio, TX 78216</b>
<b>Previous Contractor(s):</b>	Cantu Contracting Co, 3396 Rabel, San Antonio, TX 78221
<b>Comments:</b>	<p><b>NAS:</b> 10% Back Yard Care. vendor did not meet SBEDA subcontracting requirements</p> <p>Cantu Construction, Inc. vendor did not meet SBEDA subcontracting requirements</p> <p>LA Med Facility Maintenance, Inc. vendor did not meet SBEDA subcontracting requirements</p> <p>P&amp;T Lawn Service vendor did not meet SBEDA subcontracting requirements</p> <p>R K Construction Co vendor did not meet SBEDA subcontracting requirements</p> <p>CTX Cleaning Services and Home Repair vendor did not submit required City of San Antonio Tree Maintenance License, Texas Department of Agriculture Commercial Pesticide Applicator License and State of Texas Irrigator License</p>

<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, Building and Equipment Services would be required to procure lawn maintenance services on an as needed basis wherein increased cost due to non-contract buying could be realized
<b>Using Department(s):</b>	Building and Equipment Services

City of San Antonio Bid Tabulation

Opened February 11 2013			TruGreen Landcare LLC	CTX Cleaning Services and Home Repair	P & T Lawn Service	La Med Facility Maintenance Inc	Cantu Contracting Inc.	RK Construction Co	10% Back Yard Care
For BES Lawn Maintenance for Various Facilities			214 Recoleta San Antonio TX 78216 210-930-5820	10707 IH-35 N Austin TX 78714	2841 Castroville Rd San Antonio TX 78237	10815 Gulfdale San Antonio, TX 78216	3396 Rebel Rd San Antonio TX 78221	PO Box 781243 San Antonio TX 78278	8016 Echo Wind San Antonio TX 78250
Item	Description	AV Est Annual Cycles							
1	Lawn Maintenance without Irrigation Maintenance & Repair			NAS	NAS	NAS	NAS	NAS	NAS
	Fleet Administration/Central Shops Facility	23							
	Cost Per Cycle		\$118.80	\$150.00	\$300.00	\$185.00	\$190.00	\$230.00	\$400.00
	Total Cost		\$2,732.40	\$3,450.00	\$8,900.00	\$3,795.00	\$4,370.00	\$5,290.00	\$9,200.00
	Traffic & Signals Building	23							
	Cost Per Cycle		\$115.00	\$150.00	\$275.00	\$165.00	\$190.00	\$235.00	\$400.00
	Total Cost		\$2,645.00	\$3,450.00	\$6,325.00	\$3,795.00	\$4,370.00	\$5,405.00	\$9,200.00
	District 1 Field Office	23							
	Cost Per Cycle		\$47.00	\$150.00	\$300.00	\$165.00	\$150.00	\$225.00	\$400.00
	Total Cost		\$1,081.00	\$3,450.00	\$6,900.00	\$3,795.00	\$3,450.00	\$5,175.00	\$9,200.00
	District 4 Field Office	23							
	Cost Per Cycle		\$127.00	\$150.00	\$300.00	\$165.00	\$255.00	\$235.00	\$400.00
	Total Cost		\$2,921.00	\$3,450.00	\$6,900.00	\$3,795.00	\$5,865.00	\$5,405.00	\$9,200.00
	Northwest Service Center	23							
	Cost Per Cycle		\$205.00	\$150.00	\$300.00	\$200.00	\$220.00	\$245.00	\$400.00
	Total Cost		\$4,715.00	\$3,450.00	\$6,900.00	\$4,600.00	\$5,060.00	\$5,635.00	\$9,200.00
	Southeast Service Center	23							
	Cost Per Cycle		\$315.00	\$150.00	\$300.00	\$165.00	\$350.00	\$235.00	\$400.00
	Total Cost		\$7,245.00	\$3,450.00	\$6,900.00	\$3,795.00	\$8,050.00	\$5,405.00	\$9,200.00
	Zarzamora Service Center	23							
	Cost Per Cycle		\$188.00	\$150.00	\$300.00	\$165.00	\$225.00	\$265.00	\$400.00
	Total Cost		\$4,324.00	\$3,450.00	\$6,900.00	\$3,795.00	\$5,175.00	\$6,095.00	\$9,200.00
	Facility Services Complex	23							
	Cost Per Cycle		\$160.00	\$150.00	\$300.00	\$165.00	\$125.00	\$245.00	\$400.00
	Total Cost		\$3,680.00	\$3,450.00	\$6,900.00	\$3,795.00	\$2,875.00	\$5,635.00	\$9,200.00
	Public Safety Technology Center (ITSD/Central Patrol)	23							
	Cost Per Cycle		\$144.10	\$150.00	\$300.00	\$165.00	\$140.00	\$245.00	\$400.00
	Total Cost		\$3,314.30	\$3,450.00	\$6,900.00	\$3,795.00	\$3,220.00	\$5,635.00	\$9,200.00
	Frank Wing Municipal Courts Building	23							
	Cost Per Cycle		\$110.00	\$150.00	\$300.00	\$200.00	\$140.00	\$325.00	\$400.00
	Total Cost		\$2,530.00	\$3,450.00	\$6,900.00	\$4,600.00	\$3,220.00	\$7,475.00	\$9,200.00
	Municipal Records Storage Facility	23							
	Cost Per Cycle		\$60.50	\$150.00	\$275.00	\$165.00	\$75.00	\$265.00	\$400.00
	Total Cost		\$1,391.50	\$3,450.00	\$6,325.00	\$3,795.00	\$1,725.00	\$6,095.00	\$9,200.00
	ROW Permit Office	23							
	Cost Per Cycle		\$138.00	\$150.00	\$275.00	\$200.00	\$175.00	\$325.00	\$400.00
	Total Cost		\$3,174.00	\$3,450.00	\$6,325.00	\$4,600.00	\$4,025.00	\$7,475.00	\$9,200.00
	Sub Total		\$39,753.20	\$41,400.00	\$81,075.00	\$47,955.00	\$51,405.00	\$70,725.00	\$110,400.00

City of San Antonio Bid Tabulation

Opened February 11 2013				TnGreen Landcare LLC	CTX Cleaning Services and Home Repair	P & T Lawn Service	La Med Facility Maintenance Inc	Cantu Contracting Inc	RK Construction Co	10% Back Yard Care
For BES Lawn Maintenance for Venous Facilities				214 Recoleta	10707 IH-35 N	2841 Castroville Rd	10815 Gulfdale	3396 Rabel Rd	PO Box 781243	8018 Echo Wind
6100002312		AV		San Antonio	Austin,	San Antonio	San Antonio	San Antonio	San Antonio	San Antonio
Item	Description	Est Annual Cycles		TX 78216	TX 78714	TX 78237	TX 78216	TX 78221	TX 78278	TX 78250
				210-930-5820						
2	Lawn Maintenance with Irrigation Maintenance & Repair									
	East Police Substation	23								
	Cost Per Cycle		\$178 00	\$300 00	\$275 00	\$350 00	\$240 00	\$295 00	\$400 00	
	Total Cost		\$4 094 00	\$6 900 00	\$6 325 00	\$8 050 00	\$5 520 00	\$6 785 00	\$9 200 00	
	North Police Substation	23								
	Cost Per Cycle		\$210 00	\$300 00	\$275 00	\$350 00	\$260 00	\$345 00	\$400 00	
	Total Cost		\$4 830 00	\$6 900 00	\$6 325 00	\$8 050 00	\$5 980 00	\$7 935 00	\$9 200 00	
	Northwest Police Substation	23								
	Cost Per Cycle		\$236 50	\$300 00	\$275 00	\$350 00	\$300 00	\$345 00	\$400 00	
	Total Cost		\$5 439 50	\$6 900 00	\$6 325 00	\$8 050 00	\$6 900 00	\$7 935 00	\$9 200 00	
	South Police Substation	23								
	Cost Per Cycle		\$201 00	\$300 00	\$275 00	\$185 00	\$140 00	\$295 00	\$400 00	
	Total Cost		\$4 623 00	\$6 900 00	\$6 325 00	\$3 795 00	\$3 220 00	\$6 785 00	\$9 200 00	
	West Police Substation	23								
	Cost Per Cycle		\$102 50	\$300 00	\$275 00	\$185 00	\$240 00	\$345 00	\$400 00	
	Total Cost		\$4 427 50	\$6 900 00	\$6 325 00	\$3 795 00	\$5 520 00	\$7 935 00	\$9 200 00	
	Police Training Academy (Administration Building)	23								
	Cost Per Cycle		\$300 00	\$300 00	\$450 00	\$350 00	\$250 00	\$435 00	\$400 00	
	Total Cost		\$6 900 00	\$6 900 00	\$10 350 00	\$8 050 00	\$5 750 00	\$10 005 00	\$9 200 00	
	Public Safety Headquarters	23								
	Cost Per Cycle		\$143 00	\$300 00	\$300 00	\$185 00	\$325 00	\$345 00	\$400 00	
	Total Cost		\$3 289 00	\$6 900 00	\$6 900 00	\$3 795 00	\$7 475 00	\$7 935 00	\$9 200 00	
	SAPD Property & Evidence Facility	23								
	Cost Per Cycle		\$170 00	\$300 00	\$300 00	\$185 00	\$250 00	\$435 00	\$400 00	
	Total Cost		\$3 910 00	\$6 900 00	\$6 900 00	\$3 795 00	\$5 750 00	\$10 005 00	\$9 200 00	
	Northeast Service Center	23								
	Cost Per Cycle		\$330 00	\$300 00	\$300 00	\$400 00	\$315 00	\$345 00	\$400 00	
	Total Cost		\$7 590 00	\$6 900 00	\$6 900 00	\$9 200 00	\$7 245 00	\$7 935 00	\$9 200 00	
	Cliff Morton Business Development Center	23								
	Cost Per Cycle		\$350 00	\$300 00	\$300 00	\$350 00	\$235 00	\$295 00	\$400 00	
	Total Cost		\$8 050 00	\$6 900 00	\$6 900 00	\$8 050 00	\$5 405 00	\$6 785 00	\$9 200 00	
	Animal Care Service Facility	23								
	Cost Per Cycle		\$335 50	\$300 00	\$275 00	\$400 00	\$350 00	\$345 00	\$400 00	
	Total Cost		\$7 716 50	\$6 900 00	\$6 325 00	\$9 200 00	\$8 050 00	\$7 935 00	\$9 200 00	
	Emergency Operations	35								
	Cost Per Cycle		\$190 00	\$250 00	\$300 00	\$350 00	\$250 00	\$345 00	\$400 00	
	Total Cost		\$6 650 00	\$8 750 00	\$10 500 00	\$12 250 00	\$8 750 00	\$12 075 00	\$14 000 00	
	Emergency Dispatch Center (PSAP)	35								
	Cost Per Cycle		\$126 00	\$250 00	\$300 00	\$350 00	\$225 00	\$345 00	\$400 00	
	Total Cost		\$4 410 00	\$8 750 00	\$10 500 00	\$12 250 00	\$7 875 00	\$12 075 00	\$14 000 00	
	Sub Total		\$71 929 50	\$93 400 00	\$96 900 00	\$98 330 00	\$83 440 00	\$112 125 00	\$129 200 00	

City of San Antonio Bid Tabulation

Opened February 11, 2013 For BES Lawn Maintenance for Various Facilities #100002312			TruGreen Landcare LLC 214 Recoleta San Antonio TX 78216 210-630-5820	CTX Cleaning Services and Home Repair 10707 IH-35 N Austin TX 78714	P & T Lawn Service 2841 Castroville Rd San Antonio TX 78237	La Med Facility Maintenance Inc 10815 Gulfdale San Antonio TX 78216	Cantu Contracting Inc 3398 Rebel Rd San Antonio TX 78221	RK Construction Co PO Box 781243 San Antonio TX 78278	10% Back Yard Care 8016 Echo Wind San Antonio TX 78250
Item	Description	AV Est Annual Cycles							
3	Open Field Mowing with Irrigator Police Training Academy (Open Field Mowning and Driving Track)	14							
	Cost Per Cycle		\$2,618.00	\$400.00	\$4,500.00	\$1,440.00	\$2,200.00	\$8,580.00	\$600.00
	Total Cost		\$36,652.00	\$5,600.00	\$63,000.00	\$20,160.00	\$30,800.00	\$92,120.00	\$8,400.00
	Sub Total		\$36,652.00	\$5,600.00	\$63,000.00	\$20,160.00	\$30,800.00	\$92,120.00	\$8,400.00
	Payment Terms		Net 30	Net 30	Net 30	Net 30	Net 30	2% 10 Days	Net 30
	Estimated Annual Total		\$148,334.70	\$140,400.00	\$240,975.00	\$166,445.00	\$165,645.00	\$274,970.00	\$248,000.00
	Estimated Annual Award		\$148,334.70						



# City of San Antonio

## Contract Summary Sheet

Date: 5/9/2013  
Agenda Item: 10346

<b>Name/Title (Caption as shown on agenda):</b> <b>Lawn Maintenance for DHS, Library and Fire Locations 6100002328 AV</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Department of Human Services (DHS), Library and Fire Departments with a contractor to furnish all labor, equipment and materials to perform periodic lawn maintenance service to 13 City community centers and one vacant lot for the future District 10 Senior Center, 24 libraries and 14 fire station lots. Lawn maintenance services include mowing, edging, trimming, weeding, irrigation maintenance, tree and shrub pruning, fertilizer, mulching, ant control and general grounds maintenance to keep city centers, libraries and fire station lots neat and attractive. The contractor will also provide irrigation system testing and maintenance at 23 of these locations.  The Purchasing Division conducted a pre-submittal conference to allow potential bidders the opportunity to ask questions regarding the City's bid and SBEDA requirements. In addition, potential bidders were invited to visit representative locations for each scope of service to determine the level of effort required.	
<b>Total \$:</b>	\$101,000 00 annually
<b>Contract Period:</b>	Upon award through March 31, 2016 with two, one year options to renew
<b>Method of Procurement:</b>	Competitive (7 bids received)
<b>Price Trend:</b>	30 89% decrease due to consolidation of existing contracts
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	<b>Pro Landscape Solutions, 1411 Range Finder, San Antonio, TX 78245</b> Items: 1, 2 & 5  <b>TruGreen Landcare LLC, 214 Recoleta, San Antonio, TX 78216</b> Items: 3 & 4
<b>Previous Contractor(s):</b>	RK Construction Co, P O. Box 781243, San Antonio, TX 78278
<b>Comments:</b>	<b>NAS:</b> Cantu Construction, Inc. Vendor did not meet SBEDA subcontracting requirements  LA Med Facility Maintenance, Inc. Vendor did not meet SBEDA subcontracting requirements  Ron's Lawn Plus. Vendor did not meet SBEDA subcontracting requirements  R K Construction Co. Vendor did not meet SBEDA subcontracting requirements  CTX Cleaning Services and Home Repair Vendor did not submit required City of San Antonio Tree Maintenance License, Texas Department of Agriculture Commercial Pesticide Applicator License and State of Texas Irrigation License

<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, DHS, Library and Fire Departments would be required to procure lawn maintenance services on an as needed basis wherein increased costs due to non-contract buying could be realized
<b>Using Department(s):</b>	Human Services, Library and Fire



City of San Antonio Bid Tabulation

Opened: February 11, 2013			Pro Landscape Solutions	TruGreen Landcare Inc	Centu Contracting, Inc	CTX Cleaning Services and Home Repair	La Med Facility Maintenance Inc	RK Construction Co	Ron's Lawns Plus
For: Lawn Maintenance for DHS, Library and Fire Locations			1411 Range Finder	214 Recoleta	3398 Rebel Rd	10707 IH-35 N	10818 Gulfstate	PO Box 781243	10718 Shaen Crossing
0100002328			San Antonio, TX 78245	San Antonio, TX 78216	San Antonio, TX 78221	Austin, TX 78714	San Antonio, TX 78216	San Antonio, TX 78278	San Antonio, TX 78254
Item	Description	AY Est. Annual Cycles	210-378-9254	210-488-2867					
	Parmen Branch Library	21							
	Cost Per Cycle		\$675.00	\$175.00	\$425.00	\$300.00	\$165.00	\$385.00	\$400.00
	Total Cost		\$14,175.00	\$3,075.00	\$9,225.00	\$6,300.00	\$3,465.00	\$8,085.00	\$8,400.00
	Bemmes Branch Library	21							
	Cost Per Cycle		\$330.00	\$225.00	\$375.00	\$300.00	\$165.00	\$195.00	\$450.00
	Total Cost		\$6,930.00	\$4,725.00	\$7,875.00	\$6,300.00	\$3,465.00	\$4,095.00	\$9,450.00
	Thousand Oaks Branch Library	21							
	Cost Per Cycle		\$95.00	\$110.00	\$325.00	\$300.00	\$250.00	\$185.00	\$175.00
	Total Cost		\$1,995.00	\$2,310.00	\$6,825.00	\$6,300.00	\$5,250.00	\$3,895.00	\$3,675.00
	Sub Total		\$47,292.00	\$60,228.00	\$88,095.00	\$94,600.00	\$56,280.00	\$70,275.00	\$96,495.00
2	Landscape Maintenance - Libraries (locations without irrigation)								
	Collins Branch Library	21							
	Cost Per Cycle		\$45.00	\$105.00	\$175.00	\$160.00	\$125.00	\$165.00	\$140.00
	Total Cost		\$945.00	\$2,205.00	\$3,675.00	\$3,150.00	\$2,625.00	\$3,895.00	\$2,940.00
	Forest Hills Branch Library	21							
	Cost Per Cycle		\$38.00	\$116.00	\$275.00	\$150.00	\$165.00	\$195.00	\$100.00
	Total Cost		\$798.00	\$2,436.00	\$5,775.00	\$3,150.00	\$3,465.00	\$4,095.00	\$2,100.00
	Johnston Branch Library	21							
	Cost Per Cycle		\$36.00	\$98.00	\$125.00	\$150.00	\$165.00	\$185.00	\$175.00
	Total Cost		\$756.00	\$2,058.00	\$2,625.00	\$3,150.00	\$3,465.00	\$3,895.00	\$3,675.00
	McClellan Branch Library	21							
	Cost Per Cycle		\$48.00	\$78.00	\$160.00	\$160.00	\$145.00	\$185.00	\$90.00
	Total Cost		\$1,008.00	\$1,638.00	\$3,150.00	\$3,150.00	\$3,045.00	\$3,895.00	\$1,890.00
	Memorial Branch Library	21							
	Cost Per Cycle		\$80.00	\$110.00	\$165.00	\$150.00	\$185.00	\$185.00	\$200.00
	Total Cost		\$1,680.00	\$2,310.00	\$3,465.00	\$3,150.00	\$3,895.00	\$3,895.00	\$4,200.00
	Pan American Branch Library	21							
	Cost Per Cycle		\$36.00	\$80.00	\$155.00	\$150.00	\$165.00	\$185.00	\$180.00
	Total Cost		\$756.00	\$1,680.00	\$3,255.00	\$3,150.00	\$3,465.00	\$3,895.00	\$3,300.00
	San Pedro Branch Library	21							
	Cost Per Cycle		\$95.00	\$132.00	\$185.00	\$160.00	\$165.00	\$165.00	\$325.00
	Total Cost		\$1,995.00	\$2,772.00	\$3,885.00	\$3,150.00	\$3,465.00	\$3,465.00	\$6,825.00
	Tobin @ Oswell Branch Library	21							
	Cost Per Cycle		\$50.00	\$107.00	\$250.00	\$150.00	\$165.00	\$185.00	\$175.00
	Total Cost		\$1,050.00	\$2,247.00	\$5,250.00	\$3,150.00	\$3,465.00	\$3,895.00	\$3,075.00
	Westfall Branch Library	21							
	Cost Per Cycle		\$55.00	\$110.00	\$258.00	\$150.00	\$165.00	\$185.00	\$165.00
	Total Cost		\$1,155.00	\$2,310.00	\$5,358.00	\$3,150.00	\$3,465.00	\$3,895.00	\$3,465.00
	Sub Total		\$9,051.00	\$10,656.00	\$36,435.00	\$28,350.00	\$30,345.00	\$34,755.00	\$32,100.00





City of San Antonio Bid Tabulation

Opened February 11 2013		For Lawn Maintenance for DHS, Library and Fire Locations		Pro Landscape Solutions	TruGreen Landcare, Inc	Cartu Contracting Inc	CTX Cleaning Services and Home Repair	La Med Facility Maintenance, Inc	RK Construction Co	Ron's Lawns Plus
Item	Description	AV	Est. Annual Cycles	1411 Range Finder San Antonio, TX 78245 210-378-9254	214 Reocleta San Antonio, TX 78216 210-488-2887	3388 Rebel Rd San Antonio TX 78221	10707 IH-35 N Austin, TX 78714	10815 Gulfdale San Antonio, TX 78216	PO Box 781243 San Antonio, TX 78278	10718 Shawn Crossing San Antonio, TX 78254
	Fire Station No 2 (3/4 acre)		8	\$160 00	\$135 00	\$135 00	\$225 00	\$125 00	\$175 00	\$125 00
	Cost Per Cycle			\$1,200 00	\$1,080 00	\$1,080 00	\$1,800 00	\$1,000 00	\$1,400 00	\$1,000 00
	Total Cost									
	New Fire Station No 2 Lot (1 1/2 acres)		8	\$175 00	\$225 00	\$125 00	\$450 00	\$187 50	\$275 00	\$175 00
	Cost Per Cycle			\$1,400 00	\$1,800 00	\$1,000 00	\$3,600 00	\$1,500 00	\$2,200 00	\$1,400 00
	Total Cost									
	Fire Station No 20 (3/4 acre)		8	\$160 00	\$125 00	\$160 00	\$225 00	\$125 00	\$175 00	\$100 00
	Cost Per Cycle			\$1,200 00	\$1,000 00	\$1,200 00	\$1,800 00	\$1,000 00	\$1,400 00	\$800 00
	Total Cost									
	Fire Station No 25 (1 acre)		8	\$160 00	\$180 00	\$170 00	\$300 00	\$125 00	\$200 00	\$60 00
	Cost Per Cycle			\$1,280 00	\$1,440 00	\$1,360 00	\$2,400 00	\$1,000 00	\$1,600 00	\$720 00
	Total Cost									
	Fire Station No 42 (3/4 acre)		8	\$150 00	\$110 00	\$150 00	\$225 00	\$125 00	\$175 00	\$125 00
	Cost Per Cycle			\$1,200 00	\$880 00	\$1,200 00	\$1,800 00	\$1,000 00	\$1,400 00	\$1,000 00
	Total Cost									
	Fire Station No 27 (1/2 acre)		8	\$150 00	\$80 00	\$125 00	\$150 00	\$125 00	\$175 00	\$200 00
	Cost Per Cycle			\$1,200 00	\$640 00	\$1,000 00	\$1,200 00	\$1,000 00	\$1,400 00	\$1,600 00
	Total Cost									
	Fire Station No 50 (1 1/2 acre)		8	\$175 00	\$225 00	\$175 00	\$450 00	\$187 50	\$275 00	\$125 00
	Cost Per Cycle			\$1,400 00	\$1,800 00	\$1,400 00	\$3,600 00	\$1,500 00	\$2,200 00	\$1,000 00
	Total Cost									
	Sub Total			\$16,120 00	\$20,552 00	\$21,240 00	\$46,800 00	\$24,000 00	\$26,960 00	\$23,280 00
	Payment Terms			Net 30	Net 30	Net 30	Net 30	Net 30	2% 10 Days	Net 30
	Estimated Annual Total			\$74,463 00	\$138,881 00	\$193,650 00	\$242,100 00	\$182,800 00	\$204,980 00	\$221,520 00
	Estimated Annual Award			\$74,463 00	\$26,775 00					

Deleted - Item 4 District 2 and 5 Items will not be re-solicited