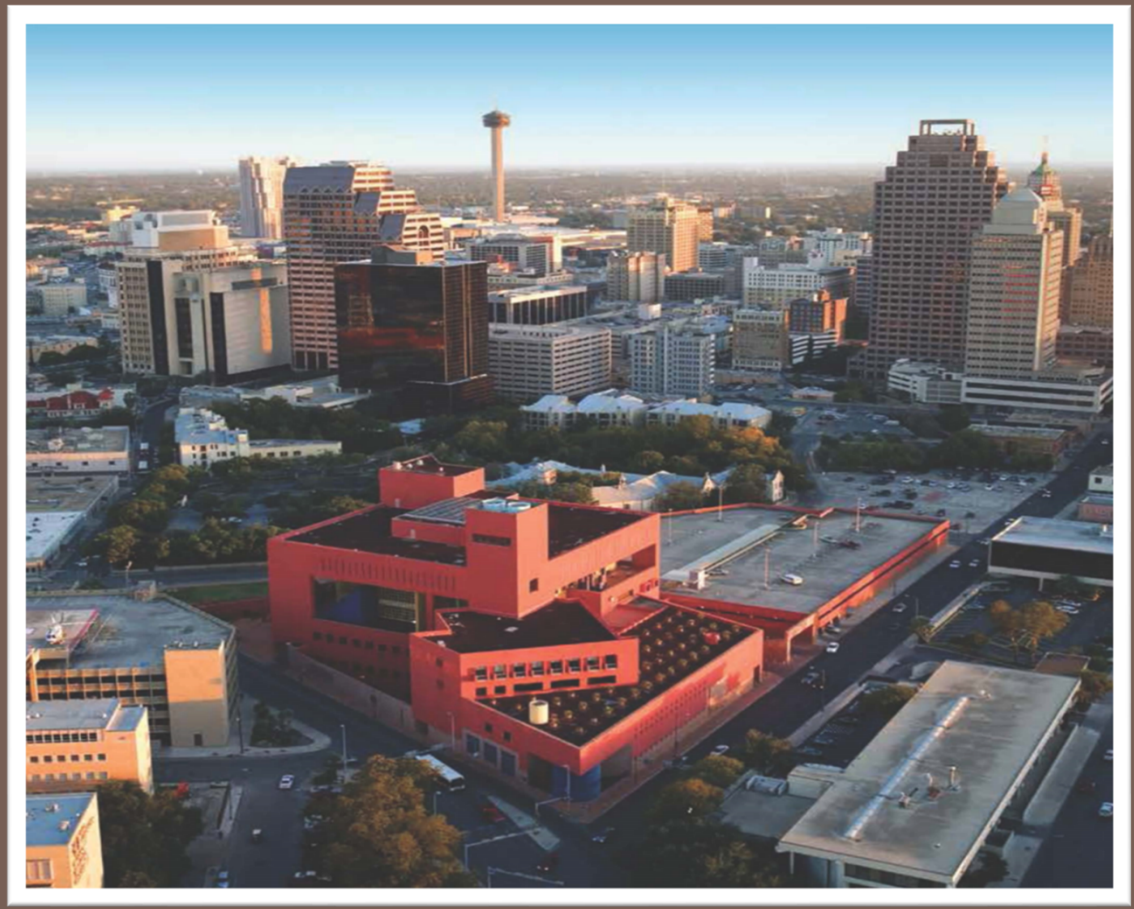

RIVER BARGE CONCESSION SERVICES

SBEDA PRESENTATION

SBEDA Eligibility

CITY OF SAN ANTONIO
ECONOMIC DEVELOPMENT
DEPARTMENT

Certified by SCTRCA as a SBE

HQ or Significant Business Presence in SAMSA

Registered in CVR

SBEDA Affirmative Procurement Initiatives (APIs)

CITY OF SAN ANTONIO
ECONOMIC DEVELOPMENT DEPARTMENT

SBE Prime Contract Program

SBE SBEDA-eligible Prime

+

51% SBE Prime and/or Sub

=

10 points

SBEDA Affirmative Procurement Initiatives (APIs)

CITY OF SAN ANTONIO
ECONOMIC DEVELOPMENT DEPARTMENT

Subcontracting Program

For a Subcontractor to count toward a City required subcontracting goal, the Subcontractor must be SBEDA eligible and have the same certification(s) as the City required goal.

M/WBE Subcontracting Goal

- 16%

CITY OF SAN ANTONIO
ECONOMIC DEVELOPMENT
DEPARTMENT

CITY OF SAN ANTONIO
SUBCONTRACTOR/SUPPLIER UTILIZATION PLAN

SOLICITATION NAME: ***River Barge Concessions***

RESPONDENT NAME:

SOLICITATION API: ***Small Business Enterprise (SBE) Prime Contract Program and Minority/Woman-Owned Business Enterprise (M/WBE) Subcontracting Program***

API REQUIREMENTS: Respondents must demonstrate commitment to satisfy a **sixteen percent (16%) M/WBE subcontracting goal.** Pursuant to the SBEDA Ordinance, M/WBEs must also be certified as SBEs with the South Central Texas Regional Certification Agency (SCTRCA) and be headquartered or have a Significant Business Presence in the San Antonio Metropolitan Statistical Area to satisfy the above-stated goal. Self-performance by M/WBE prime respondents does not count towards this subcontracting goal.

Commitment to meet subcontracting requirements must be demonstrated by writing the **company name, SAePS vendor number of each subcontractor/supplier, dollar value or percentage of participation on the contract, and type of work to be performed****. In the absence of a waiver granted by the Small Business Office, failure of a Respondent to commit to satisfying the M/WBE subcontracting goals shall render its response NON-RESPONSIVE.

In addition, in order to receive the **ten (10)** evaluation preference points associated with the SBE Prime Contract, SBE Prime Respondents must document on this form that at least 51% of this contract shall be self-performed or shall be subcontracted to other certified Small Business Enterprises headquartered or with a Significant Business Presence within the San Antonio Metropolitan Statistical Area. For further clarification, please contact David Rodriguez at (210) 207-0071.

Enter Respondent's (Prime) proposed contract participation level

	PARTICIPATION DOLLAR AMOUNT	% LEVEL OF PARTICIPATION	CERTIFICATION TYPE AND NUMBER	TYPE OF WORK TO BE PERFORMED (BY NIGP CODE)
Prime:	$	%		
SAePS Vendor #:			CTRCA #:	
List ALL subcontractors/suppliers that will be utilized for the entire contract period, excluding possible extensions, renewals and/or alternates. Use additional pages if necessary.				
Sub:	$	%		
SAePS Vendor #:			CTRCA #:	
Sub:	$	%		
SAePS Vendor #:			CTRCA #:	
Sub:	$	%		
SAePS Vendor #:			CTRCA #:	

*** Prime respondent and all subcontractors/suppliers must be registered in the City of San Antonio Electronic Procurement System (SAePS). To learn more about how to register, please call (210) 207-0118 or visit http://www.sanantonio.gov/purchasing/saeps.aspx.*

Sub: SAePS Vendor #:	$	%	SCTRCA #:	
Sub: SAePS Vendor #:	$	%	SCTRCA #:	
Sub: SAePS Vendor #:	$	%	SCTRCA #:	
Sub: SAePS Vendor #:	$	%	SCTRCA #:	
Sub: SAePS Vendor #:	$	%	SCTRCA #:	
A.Total Prime Participation:	$	%	*A. Total base bid amount to be kept by prime.*	
B.Total Sub Participation:	$	%	*B. Total amount prime will pay to certified and non-certified subcontractors/suppliers*	
C.Total Certified Sub Participation:	$	%	*C. Total amount prime will pay to certified subcontractors/suppliers per the eligibility requirements stated above*	
D.Total Prime & Sub Participation*:	$	%	*D. Total prime and subcontractor(s)/supplier(s) participation must equal your base bid amount (A+B)*	

If a business is not certified, please call the Small Business Program Office at (210) 207-3900 for information and details on how subcontractors and suppliers may obtain certification.

I HEREBY AFFIRM THAT I POSSESS DOCUMENTATION FROM ALL PROPOSED SUBCONTRACTORS/SUPPLIERS CONFIRMING THEIR INTENT TO PERFORM THE SCOPE OF WORK FOR THE PRICE INDICATED ABOVE. I FURTHER AFFIRM THAT THE ABOVE INFORMATION IS TRUE AND COMPLETE TO THE BEST OF MY KNOWLEDGE AND BELIEF. I UNDERSTAND AND AGREE THAT, IF AWARDED THE CONTRACT, THIS DOCUMENT SHALL BE ATTACHED THERETO AND BECOME A BINDING PART OF THE CONTRACT.

Print Name: _____ Sign: _____ Title: _____
Date: _____

****

FOR CITY USE

Action Taken: Approved_____ **Denied**_____ _____

ASSISTANT DIRECTOR
ECONOMIC DEVELOPMENT DEPARTMENT

Subcontracting Goal - Waiver Request Form

(Attach Subcontractor/Supplier Utilization Plan Form at the time of bid submission with this waiver)

SECTION D: Attendance at Pre-Submittal Conference **5**

City staff maintains documentation regarding attendance at the pre-submittal conference:

☐ Below, list the individuals from your firm that attended the pre-submittal conference

SECTION E: Other Criteria (Bonding / Insurance /Supplier Credit Assistance) **15**

Please provide documentation and supporting evidence to show how the criteria was fulfilled. To receive all 15 points, three (3) additional good faith efforts must be completed. Note the items below are recommendations of 'other criteria'. The vendor may identify other good faith efforts in the area provided below (subject to approval):

- ☐ Participate in a mentoring program in the San Antonio Metropolitan Statistical Area (SAMSA)
- ☐ Provide easy access to plans and specifications for S/M/WBEs
- ☐ Host outreach events for S/M/WBEs in SAMSA
- ☐ Offer joint check services or bonding assistance or lines of credit to S/M/WBEs
- ☐ Advertise and utilize member listings from multiple trade organizations and Chambers of Commerce
- ☐ Other (If Other Please List Below)

Respondents must obtain a total of 70 or more points to receive a waiver approval. *No partial points will be awarded to respondents in sections (A-D) for not meeting the criteria. Respondents will be considered Non-Responsive upon denial of the Subcontracting Waiver Request and Subcontractor/ Supplier Utilization Plan. For more information on the Subcontracting Waiver Criteria or for assistance on completing the Subcontracting Waiver Request Form, please contact the Small Business Office at (210) 207-3922.*

AFFIRMATION

I CERTIFY THAT ALL INFORMATION CONTAINED IN THIS FORM IS ACCURATE AND COMPLETE, AND UNDERSTAND THAT IF THIS REQUEST FOR WAIVER IS DENIED AND I FAIL TO MEET THE REQUIREMENTS OF THIS SOLICITATION, MY RESPONSE TO THIS SOLICITATION WILL BE DEEMED NON-RESPONSIVE.

SIGNATURE **PRINT NAME/ TITLE**

DIRECTOR ECONOMIC DEVELOPMENT DEPARTMENT

☐ Approved

☐ Denied

TOTAL SCORE:_____/100

Version 07/11/16

- A full or partial waiver of a specified subcontracting goal may be requested, for good cause, by submitting the *Subcontracting Goal-Waiver Request* form with the solicitation response
- Form is available at: http://www.sanantonio.gov/SBO/Forms.aspx
- Waiver request must fully document subcontractor unavailability despite good faith efforts to comply with the goal
- Please refer to the SBEDA Subcontracting Goal-Waiver Request guide for additional information on how to complete a *Subcontracting Goal – Waiver Request Form:*

Subcontracting Goal – Waiver Request Evaluation Criteria

Section		Points
A	Identification of Sufficient Subcontracting Work to Meet Goal	25
B	Initial Communications to Potential S/M/WBE Subcontractors	20
C	Follow-up Communications & Bid Negotiations with Potential Subcontractors	35
D	Attendance at Pre-Submittal Conference	5
E	Other Criteria	15

Passing Score – 70

Important Notes

CITY OF SAN ANTONIO
ECONOMIC DEVELOPMENT DEPARTMENT

Respondents may request an Exception from SBEDA

- Submit with response and are subject to SBO approval
  http://www.sanantonio.gov/SBO/Forms.aspx

All primes and subcontractors must be registered in SAePS

- http://www.sanantonio.gov/purchasing/saeps.aspx
- For technical assistance please call (210) 207-0118

Vendor listing available online

- The City of San Antonio has a new and improved vendor search function. Please visit the COSA Vendor Listing to view or to download a listing of certified and non-certified vendors registered with the City.
  http://sanantonio.gov/purchasing/vendorinformation/cosavendorlisting.aspx

Assistance available developing proposal, completing the Utilization Plan and priority certification

- Priority certification is not guaranteed before bid closing
- To download the application, please visit the SCRTCA website: http://www.sctrca.org/

CONTACT US

CITY OF SAN ANTONIO
ECONOMIC DEVELOPMENT
DEPARTMENT

Michael Sindon, Assistant Director,

Economic Development Department

- Michael.Sindon@SanAntonio.gov
- (210) 207- 3957

UTSA PTAC is available to provide assistance to SMWBEs

- Website: ptac.txsbdc.org
- Email: ptac@utsa.edu
- (210) 458-2458