

**City of San Antonio Draft Bid Tabulation**

Opened: 10/7/15

For: Annual Contract for Automotive & Industrial Light Assemblies, Lens & Mirrors

6100006191

Genuine Parts Company 6374 Rittiman Rd. San Antonio, TX 78218	O'Reilly Auto Enterprise LLC d/b/a O'Reilly Auto 233 S. Patterson Springfield, MO 65802	Southwest Wheel 343 Gembler Road San Antonio, TX 78219
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Item	Description	Estimated Annual Usage				
1 A	<b>PURCHASE AND DELIVERY OF AUTOMOTIVE &amp; INDUSTRIAL LIGHT ASSEMBLIES, LENS &amp; MIRRORS</b>  <b>Seal Beams, Halogen &amp; Incandescent: Parts Discount</b> Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Price Schedule Price Schedule Column on Which Discounts based (i.e. distributor, net, wholesale, etc.)  Warranty			20% NAPA Lamps(Wagner/EIKO) Jobber RP7086 2015  Jobber 90 days	41% Sylvania/EIKO List N/A (online) N/A (online)  List 1 year	68%(List Price x.32) Eiko List Price EIKO-Heavy Price Sheet 1/1/2015  List Forward lighting 60 day warranty
1B	<b>Specified Items - Seal Beams, Halogen &amp; Incandescent:</b> Manufacturer: GE Part Number: H4656 Price Per Each After Discount Extended Price  Manufacturer: GE Part Number: H6054 Price Per Each After Discount Extended Price  Manufacturer: GE Part Number: H6024 Price Per Each After Discount Extended Price  Manufacturer: GE Part Number: 9007 Price Per Each After Discount Extended Price  Manufacturer: GE Part Number: 9006 Price Per Each After Discount Extended Price  Manufacturer: GE Part Number: 9005 Price Per Each After Discount Extended Price  Manufacturer: GE Part Number: H1155 Price Per Each After Discount Extended Price	189  131  100  261  132  255  100	NAPA H4656 \$6.80 \$1,285.20  NAPA H6054 \$6.80 \$890.80  NAPA H6024 \$7.14 \$714.00  NAPA 9007 \$2.48 \$647.28  NAPA 9006 \$1.85 \$244.20  NAPA 9005 \$1.85 \$471.75  NAPA BP1255HII \$8.12 \$812.00	Sylvania H4656 \$6.89 \$1,302.21  Sylvania H6054 \$7.39 \$968.09  Sylvania H6024 \$8.29 \$829.00  Sylvania 9007BP \$5.39 \$1,406.79  Sylvania 9006BP \$5.39 \$711.48  Sylvania 9005BP \$5.39 \$1,374.45  Sylvania H11BP \$12.89 \$1,289.00	EIKO H4656 \$4.44 \$839.16  EIKO H6054 \$5.11 \$669.41  EIKO H6024 \$5.38 \$538.00  EIKO 9007 \$1.93 \$503.73  EIKO 9006 \$1.50 \$198.00  EIKO 9005 \$1.50 \$382.50  EIKO H1155 \$4.40 \$440.00	

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6100006191			6374 Rittiman Rd. San Antonio,	233 S. Patterson Springfield,	343 Gembler Road San Antonio,
			TX 78218	MO 65802	TX 78219
Item	Description	Estimated Annual Usage			
	Manufacturer: GE Part Number: 9008H13 Price Per Each After Discount Extended Price	155	NAPA 9008 \$7.21 \$1,117.55	Sylvania 9008H13BP \$10.29 \$1,594.95	EIKO 9008 \$6.58 \$1,019.90
	Manufacturer: GE Part Number: 9006XSL Price Per Each After Discount Extended Price	124	NAPA 9006XS \$8.76 \$1,086.24	Sylvania 9006XSBP \$8.39 \$1,040.36	EIKO 9006XSL \$4.48 \$555.52
	Manufacturer: EIKO Part Number: BP1255H11 Price Per Each After Discount Extended Price	213	NAPA 1255H11 \$6.64 \$1,414.32	EIKO H1155BP \$6.93 \$1,476.09	EIKO H11B \$6.72 \$1,431.36
2 A	<b>Light Assemblies, Lens &amp; Mirrors (Grote): Parts Discount</b> Percent of Discount Offered Product Identification (Manufacturer)  Type of Price Schedule (dealer, jobber, etc.)  Price Schedule Number  Date of Price Schedule Price Schedule Column on Which Discounts based (i.e. distributor, net, wholesale, etc.)    Warranty		15% Grote  Jobber  RP7086  2015 Jobber  2 years	41% Grote  List  N/A (online)  N/A (online)  List  2 year limited	(Grote 58%) (Unity 63%) Grote & Unity (Grote List Price) (Unity WD-LIST) (Grote GRTHD060115) (Unity Form 122-15) (Grote 6/1/2015) (Unity 3/1/2015)  List Price Grote 2 years on sealed lamps, 10 years on super nova LED, 1 year on others, Unity 3 years
2B	<b>Specified Items - Light Assemblies, Lens &amp; Mirror (Grote):</b> Manufacturer: GRL Part Number: 45812-3 Price Per Each After Discount Extended Price  Manufacturer: GRL Part Number: 49062 Price Per Each After Discount Extended Price  Manufacturer: GRL Part Number: 49182 Price Per Each After Discount Extended Price  Manufacturer: GRL Part Number: 77263 Price Per Each After Discount Extended Price	80  80  80  80	Grote 45812-3 \$1.42 \$113.60  Grote 49062 \$24.32 \$1,945.60  Grote 49182 \$29.22 \$2,337.60  Grote 77263 \$58.12 \$4,649.60	Grote 45812 \$2.55 \$204.00  No Bid  No Bid  No Bid	Grote 45812-3 \$1.12 \$89.60  Grote 49062 \$20.31 \$1,624.80  Grote 49182 \$24.41 \$1,952.80  Grote 77263 \$48.54 \$3,883.20

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			6374 Rittiman Rd. San Antonio,	233 S. Patterson Springfield,	343 Gembler Road San Antonio,
Item	Description	Estimated Annual Usage	TX 78218	MO 65802	TX 78219
3 A	Manufacturer: GRL Part Number: 64931 Price Per Each After Discount Extended Price	80	Grote 64931 \$8.66 \$692.80	Grote 64931 \$11.52 \$921.60	Grote 64931 \$7.25 \$580.00
	Manufacturer: UNITY Part Number: 7682 Price Per Each After Discount Extended Price	246	Unity 730-4736 \$51.00 \$12,546.00	No Bid	Unity U-7682 \$23.43 \$5,763.78
	<b>Light Assemblies, Lens &amp; Mirrors (Signal Stat): Parts Discount</b>				
	Percent of Discount Offered		15%	41%	58% (List x .42)
	Product Identification (Manufacturer)		Truck Lite	Optronics	Truck-Lite & Grote
	Type of Price Schedule (dealer, jobber, etc.)		Jobber	List	List Price (Grote GRTHD060115)
	Price Schedule Number		RP7086	N/A (online)	(Trucklite TLLP-010115) (Grote 6/1/2015) Truck-
	Date of Price Schedule		2015	N/A (online)	Lite 1/1/2015)
	Price Schedule Column on Which Discounts based (i.e. distributor, net, wholesale, etc.)		Jobber	List	List
	Warranty		24 months	Limited Lifetime	lamps, 10 years on super nova LED, 1 year on others, trucklite 2 year limited on incandescent, limited lifetime on LED
3B	<b>Specified Items - Light Assemblies, Lens &amp; Mirrors (Signal Stat):</b>				
	Manufacturer: TCL Part Number: 10250Y4 Price Per Each After Discount Extended Price	60	Truck Lite 10250Y \$5.61 \$336.60	No Bid	Trucklite 102050Y \$6.14 \$368.40
	Manufacturer: TCL Part Number: 18011Y Price Per Each After Discount Extended Price	30	Truck Lite 18011Y \$17.74 \$532.20	Optronics MCL48ABP \$17.81 \$534.30	Trucklite 18011Y \$19.09 \$572.70
	Manufacturer: TCL Part Number: 21001Y Price Per Each After Discount Extended Price	60	Truck Lite 21001Y \$3.46 \$207.60	Optronics MC70ABP \$3.23 \$193.80	Trucklite 21001Y \$3.73 \$223.80
	Manufacturer: TCL Part Number: 18070Y Price Per Each After Discount Extended Price	60	Truck Lite 18070Y \$17.74 \$1,064.40	Optronics MCLt8ABP \$17.81 \$1,068.60	Trucklite 18070Y \$19.33 \$1,159.80
	Manufacturer: TCL Part Number: 40302 Price Per Each After Discount Extended Price	24	Grote 40302 \$1.40 \$33.60	No Bid	Grote 40302 \$1.17 \$28.08

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6100006191			6374 Rittiman Rd. San Antonio,	233 S. Patterson Springfield,	343 Gembler Road San Antonio,
			TX 78218	MO 65802	TX 78219
Item	Description	Estimated Annual Usage			
4A	<b>Heavy Duty Flashers:</b> Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.)  Price Schedule Number  Date of Price Schedule Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.) Warranty		30% NAPA Flashers (Tridon) Jobber  RP7086  2015 Jobber 1 year	41% Grote List  N/A (online) N/A (online) List 1 year	58% (List Price x.42) Truck-Lite & Grote List Price (Grote (GRTHD060115)(Trucklite TLLP-010115) (Grote 6/1/2015) (Trucklite 1/1/2015) List Price 2 years
4B	<b>Specified Items - Heavy Duty Flashers:</b> Manufacturer: GRL Part Number: 44530 Price Per Each After Discount Extended Price  Manufacturer: GRL Part Number: 44540 Price Per Each After Discount Extended Price  Manufacturer: GRL Part Number: EL13A1 Price Per Each After Discount Extended Price	25  25  53	NAPA EL12 \$7.54 \$188.50  NAPA EL13H \$7.72 \$193.00  NAPA EL13A1 \$14.49 \$767.97	No Bid  Grote 44540 \$16.49 \$412.25  No Bid	Grote 44530 \$7.89 \$197.25  Grote 44540 \$11.84 \$296.00  Trucklite 537A \$10.50 \$556.50
5 A	<b>Bulbs, Halogen &amp; Incandescent: Parts Discount</b> Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Price Schedule Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)  Warranty		20% NAPA Lamps (Wagner/EIKO) Jobber RP7086 2015 Jobber 90 days	41% EIKO List N/A (online) N/A (online) List 1 year	68% (List Price x .32) EIKO List EIKO-Heavy Price Sheet 1/1/2015 List Forward lighting 60 day warranty
5B	<b>Specified Items - Bulbs, Halogen &amp; Incandescent:</b> Manufacturer: GE Part Number: 194 Price Per Each After Discount Extended Price  Manufacturer: EIKO Part Number: 194NA Price Per Each After Discount Extended Price  Manufacturer: EIKO Part Number: 1156 Price Per Each After Discount Extended Price	2120  95  650	NAPA 194 \$0.16 \$339.20  NAPA 194NA \$0.72 \$68.40  NAPA 1156 \$0.18 \$117.00	EIKO 194 \$2.23 \$4,727.60  EIKO 194NA \$5.69 \$540.55  EIKO 1156 \$4.13 \$2,684.50	EIKO 194 \$0.12 \$254.40  EIKO 194NA \$0.43 \$40.85  EIKO 1156 \$0.14 \$91.00

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6100006191			6374 Rittiman Rd. San Antonio,	233 S. Patterson Springfield,	343 Gembler Road San Antonio,
<b>Item</b>	<b>Description</b>	<b>Estimated Annual Usage</b>	TX 78218	MO 65802	TX 78219
6A	Manufacturer: EIKO Part Number: 1157 Price Per Each After Discount Extended Price	268	NAPA 1157 \$0.18 \$48.24	EIKO 1157 \$2.49 \$667.32	EIKO 1157 \$0.14 \$37.52
6A	Manufacturer: EIKO Part Number: 3157 Price Per Each After Discount Extended Price	545	NAPA 3157 \$0.52 \$283.40	EIKO 3157 \$5.68 \$3,095.60	EIKO 3157 \$0.33 \$179.85
6A	Manufacturer: EIKO Part Number: 3157NA Price Per Each After Discount Extended Price	64	NAPA 3157NA \$1.28 \$81.92	EIKO 3157NA \$7.79 \$498.56	EIKO 3157NA \$0.96 \$61.44
6A	Manufacturer: EIKO Part Number: 912 Price Per Each After Discount Extended Price	200	NAPA 912 \$0.26 \$52.00	EIKO 912 \$4.53 \$906.00	EIKO 912 \$0.20 \$40.00
6A	<b>Fuses:</b> Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Price Schedule Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)		20% BALKAMP Jobber RP7086 2015 Jobber	41% Littlefuse List N/A (online) N/A (online) List	68% (List Price x.32) Littlefuse List Price LFDPA0409 April 1, 2009 List Fuses are not a warrantied item
6B	<b>Specified Items - Fuses:</b> Manufacturer: Little Fuses Part Number: MINI20 Price Per Each After Discount Extended Price	1300	BALKAMP 782-2168 \$0.32 \$416.00	Littlefuse MINI20BP \$3.99 \$5,187.00	Littlefuse MINI20 \$0.38 \$494.00
6B	Manufacturer: LITTLE FUSES Part Number: ATO20 Price Per Each After Discount Extended Price	1475	BALKAMP 782-1110 \$0.39 \$575.25	Littlefuse ATO20BP \$3.49 \$5,147.75	Littlefuse ATO20BP \$0.33 \$486.75
6B	Manufacturer: LITTLE FUSES Part Number: ATO10 Price Per Each After Discount Extended Price	265	BALKAMP 782-1108 \$0.39 \$103.35	Littlefuse ATO10BP \$3.49 \$924.85	Littlefuse ATO10BP \$0.33 \$87.45
6B	Manufacturer: LITTLE FUSES Part Number: ATO15 Price Per Each After Discount Extended Price	500	BALKAMP 782-1109 \$0.39 \$195.00	Littlefuse ATO15BP \$3.49 \$1,745.00	Littlefuse ATO15BP \$0.33 \$165.00
6B	Manufacturer: LITTLE FUSES Part Number: ATO25 Price Per Each After Discount Extended Price	245	BALKAMP 782-1111 \$0.39 \$95.55	Littlefuse ATO25 \$3.49 \$855.05	Littlefuse ATO25BP \$0.33 \$80.85

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Item	Description	Estimated Annual Usage			
	Manufacturer: LITTLE FUSES Part Number: AT030 Price Per Each After Discount Extended Price	565	BALKAMP 782-1112 \$0.39 \$220.35	Littlefuse ATO30BP \$3.49 \$1,971.85	Littlefuse ATO30BP \$0.33 \$186.45
	Manufacturer: LITTLE FUSES Part Number: JCAS20 Price Per Each After Discount Extended Price	32	BALKAMP 782-2120 \$3.36 \$107.52	Littlefuse JCAS20BP \$4.49 \$143.68	Littlefuse JCAS20 \$2.23 \$71.36
	Manufacturer: LITTLE FUSES Part Number: LMINI15 Price Per Each After Discount Extended Price	110	BALKAMP 782-3216 \$0.73 \$80.30	Littlefuse LMIN15BP \$2.99 \$328.90	Littlefuse LMIN15 \$0.47 \$51.70
	Manufacturer: LITTLE FUSES Part Number: LMINI25 Price Per Each After Discount Extended Price	95	BALKAMP 782-3218 \$0.73 \$69.35	Littlefuse LMIN25BP \$2.99 \$284.05	Littlefuse LMIN25 \$0.47 \$44.65
	Manufacturer: LITTLE FUSES Part Number: LMINI30 Price Per Each After Discount Extended Price	55	BALKAMP 782-3219 \$0.73 \$40.15	Littlefuse LMIN30BP \$2.99 \$164.45	Littlefuse LMIN30 \$0.47 \$25.85
	Payment Terms		2%, 10 days	2%, 10 days	Net 30