



**CITY OF SAN ANTONIO**  
**REQUEST FOR COMPETITIVE SEALED PROPOSALS (RFCSP)**  
**FOR**  
**JOB ORDER CONTRACTING**  
**AMENDMENT #3**  
**November 5, 2014**

**Amendment #3 includes questions received at the Pre Submittal Conference held on October 29, 2014 and questions received in writing and revisions/clarification to solicitation documents and/or required forms.**

**I. QUESTIONS AND CLARIFICATIONS TO RFCSP**

1. Page 12, Section E, SBE Prime Contract Program. We applaud the City's effort to assist SBE's working for the City by giving them 15 extra points. However, not providing the opportunity to non-SBE firms to be awarded extra points based on a plan and commitment to exceed the City's goals creates a totally un-level playing ground. Non-SBE Primes can actually make it easier to SBEs to participate by covering the bonding and paying them directly instead of waiting for the City to pay them. It also means that the City will potentially be making awards to less qualified firms that potentially create problems for the City and the JOC program. Finally, it can encourage SBE's to artificially increase their coefficients and costs to the City, since they know they automatically have a 15 point advantage. Would the City consider allowing non-SBE firms the opportunity to gain points by presenting a plan and commitment to exceed the City's goals thereby leveling the playing field and providing the best value to the City?

**Response:** No. The City's Small Business Economic Development Advocacy (SBEDA) Ordinance does not provide for an Affirmative Procurement Initiative that offers evaluation preference points for non-SBE firms. The SBE Prime Contract Program tool is intended to encourage greater participation of SBE Primes on City contracts

2. If a firm is not small they will not be eligible for the fifteen (15) points?  
**Response:** Only eligible, certified SBE firms headquartered or having a significant business presence in the San Antonio Metropolitan Area (SAMSA) shall receive the fifteen (15) SBE Prime evaluation points.

3. I was in attendance at the JOC pre-bid conference yesterday, and I have some concerns about the weighting of the SBEDA – Prime element of the solicitation in contrast to the pricing element.

**Response:** The fifteen (15) evaluation preference points for the SBE Prime Contract Program were established by a Goal Setting Committee independent of the other evaluation preference points. The City's Small Business Economic Development Advocacy (SBEDA) Ordinance outlines Affirmative Procurement Initiatives intended to encourage greater participation of SBE Primes on City contracts.

4. When will the Pre-Submittal Conference be held?

**Response:** The Pre-Submittal Conference was held on October 29, 2014.

5. Will a list of attendees from the Pre-Submittal Conference be posted?

**Response:** Yes, the Pre-Submittal Sign In sheet list can be found at:  
<http://www.sanantonio.gov/purchasing/biddingcontract/opportunities.aspx>

**END OF REVISIONS**

No other items, dates, or deadlines for this RFCSP are changed

**CITY OF SAN ANTONIO  
TRANSPORTATION AND CAPITAL IMPROVEMENTS DEPARTMENT  
CONTRACT SERVICES DIVISION**

RECEIPT OF AMENDMENT NUMBER(S) 3 IS HEREBY ACKNOWLEDGED FOR RESPONSES AND CLARIFICATION FOR **JOB ORDER CONTRACTING** FOR WHICH PROPOSALS WILL BE OPENED ON **NOVEMBER 18, 2014.**

THIS ACKNOWLEDGEMENT MUST BE SIGNED AND RETURNED WITH THE PROPOSAL PACKAGE.

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip Code: \_\_\_\_\_

Date: \_\_\_\_\_

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name/Title