

**City of San Antonio
Draft Bid Tabulation**

Opened: January 11, 2016			
For: Annual Contract for the Purchase and Repair of Firecom System and Headsets		SAT Radio Communications LTD dba Industrial Communications 1019 E. Euclid Ave.	
6100006970		SC	San Antonio, TX 78212
Item	Description	Est. Annual Quantity	
1A.	REPAIR FIXED HOURLY RATE		
	Labor rate for repair and service of Firecom System per hour		\$65.00
	Labor rate for repair and service of Headsets per hour		\$65.00
2A.	FIRECOM SYSTEM		
	Percent of discount offered		5.0%
	Product Identification (Manufacturer)		Firecom
	Type of Price Schedule (dealer, jobber, etc.)		Dealer
	Price Schedule Number		QF7-036
	Date of Price Schedule		May 1, 2014
	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)		List Price
	Specified Items:		
	210 Radio Interface, Dual Headset.	5	\$375.25
	Extended Total		\$1,876.25
2B.	FIRECOM SYSTEM PARTS		
	Percent of discount offered		5.0%
	Product Identification (Manufacturer)		Firecom
	Type of Price Schedule (dealer, jobber, etc.)		Dealer
Price Schedule Number		QF7-036	
Date of Price Schedule		May 1, 2014	
Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)		List Price	
Specified Items			
5400D Remote Intercom Remote Head	5	\$426.55	
Extended Total		\$2,132.75	
5300D Remote Intercom Remote Head	5	\$379.05	
Extended Total		\$1,895.25	
5200D Remote Intercom Remote Head	5	\$331.55	
Extended Total		\$1,657.75	
Mounting Bracket Assembly Kit	5	\$47.45	
Extended Total		\$237.25	
3A.	FIRECOM HEADSET PARTS		
	Percent of discount offered		5.0%
	Product Identification (Manufacturer)		Firecom
	Type of Price Schedule (dealer, jobber, etc.)		Dealer
	Price Schedule Number		QF7-036
	Date of Price Schedule		May 1, 2014
	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)		List Price
	Specified Items		
	BP5-10 Programmable Wireless Belt Pack	5	\$375.25
	Extended Total		\$1,876.25
BP3-10 Programmable Wireless Belt Pack	5	\$470.25	
Extended Total		\$2,351.25	
Multi-User Intercom Only Wireless Base Station	5	\$522.50	
Extended Total		\$2,612.50	
Single-User Radio Transmit Wireless Base Station	5	\$427.50	
Extended Total		\$2,137.50	
3B.	FIRECOM HEADSETS		

**City of San Antonio
Draft Bid Tabulation**

Opened: January 11, 2016			
For: Annual Contract for the Purchase and Repair of Firecom System and Headsets		SAT Radio Communications LTD dba Industrial Communications 1019 E. Euclid Ave.	
6100006970		SC	
Item	Description	Est. Annual Quantity	San Antonio, TX 78212
	Percent of discount offered		5.0%
	Product Identification (Manufacturer)		Firecom
	Type of Price Schedule (dealer, jobber, etc.)		Dealer
	Price Schedule Number		QF7-036
	Date of Price Schedule		May 1, 2014
	Price schedule column on which discount is based (i.e. distributor, net, wholesale, etc.)		List Price
	Specified Items		
	Wireless Under-Helmet Style Headset.	5	\$522.50
	Extended Total		\$2,612.50
	Wireless Under-Helmet Style Headset. No radio transmit.	5	\$522.50
	Extended Total		\$2,612.50
	Wireless Over-Head Style Headset.	5	\$522.50
	Extended Total		\$2,612.50
	Wireless Over-Head Style Headset.	5	\$612.75
	Extended Total		\$3,063.75
	Terms		Net 30