

**City of San Antonio Draft Bid Tabulation**

Opened: June 12, 2015			
For: SAPD Single Engine Turbine Helicopter Purchase			
6100005961		AAS	Airbus Helicopters Inc. 2701 N. Forum Drive Grand Prairie, TX 75052
Item	Description	Estimated Quantity	
1	Helicopter - Single Engine Turbine	1	
A	Price Each	Each	\$2,826,347.00
	Price Total		\$2,826,347.00
4.2.1	Make & Model Offered:		Airbus, EC120B
	Number of Blades		3
	Number of Seats		1 Pilot and 4 passengers
	Color		Gray
4.2.10	Anticipated Modifications:		No
4.2.11	Certifications Included:		
	FAA Approved Standard Airworthiness Certificate		Yes
	FAA Approval of all Equipment & Accessories-Standard Airworthiness Certificate.		Yes
	FAA Approved ("STC"), or an FAA "337" field approval		Yes
	Other:		NA
A	Anticipated Airworthiness Directives Met at Delivery		Yes
4.2.12	List any Airworthiness Directives:		None
	Estimated Cost of Compliance with Anticipated Airworthiness Directives, if any:	1	
	Price Each	Each	\$0.00
	Price Total		\$0.00
A	Graphic- Attachment F	1	
4.2.13	Price Each	Each	\$5,912.00
	Price Total		\$5,912.00
4.2.14	Estimated empty weight:		2,191 lbs
	Estimated internal and external useful loads: Minimum of 1480 lbs of useful loads:		
	Internal		1,590 lbs
	External		1,777 lbs
4.2.16	Warranty		2000 flying hours or 36 months whichever comes first
A	Total Helicopter		\$2,832,259.00
C	Training & Travel		
4.2.17	Progress Inspections Travel for 3 people at: 1/3 and 2/3 completion with overnight stay.	6	Includes baggage fee \$25.00 each way. Total \$50.00
	Round Trip Airfare—Coach per Person	6	
	Price Each	Each	\$650.00
	Price Total		\$3,900.00
	Hotel per Person	6	
	Price Each	Each	\$150.00
	Price Total		\$900.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip)	9	
	Price Each	Each/Day	\$56.00
	Price Total		\$504.00

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Item	Description	Estimated Quantity	
	Car Rental Price Per 2 Cars/2Days Price Total	2 2 Cars/2 Days	\$170.00 \$680.00
C	Travel Cost		\$5,984.00
B	Standard Pilot Training for non EC120 helicopter. Price	20	
4.4.1	Per Student Number of training Days if greater than 5 days.		0 Days
	Price Each	Each	NA
	Price Total		\$0.00
C	Round Trip Airfare—Coach per Person	20	
	Price Each	Each	NA
	Price Total		\$0.00
	Hotel per Person	20	
	Price Each	Each	NA
	Price Total		\$0.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip)	20	
	Price Per Student	Students	\$0.00
	Price Total		\$0.00
	Car Rental	10	
	Price Per Car	Cars	\$0.00
	Price Total		\$0.00
C	Travel Cost		\$0.00
B	Instructor Pilot flight training courses for non EC120 helicopter for 3 students. Price Per Student	3	
4.4.2	Number of training days is greater than 3		0 Days
	Price Per Each	Each	NA
	Price Total		\$0.00
C	Round Trip Airfare—Coach per Person	3	
	Price Each	Each	NA
	Price Total		\$0.00
	Hotel per Person	3	
	Price Each	Each	NA
	Price Total		\$0.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip)	3	
	Price Per Student	Students	\$0.00
	Price Total		\$0.00
	Car Rental	1	
	Price Per Car	Car	\$0.00
	Price Total		\$0.00
C	Travel Cost		\$0.00

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Item	Description	Estimated Quantity	
B 4.4.3	Mechanics airframe maintenance training courses for 1 student. Price Per Student Number of training days. Price Each Price Total	1  Each	(Consecutive -2 weeks Airframe and 1 week Engine)  15 Days Included \$0.00
C	Round Trip Airfare—Coach per Person Price Each Price Total	1  Each	Includes baggage fee \$25.00 each way. Total \$50.00 \$650.00 \$650.00
	Hotel per Person Price Each Price Total	1  Each	\$150.00 /Day and includes weekend \$3,000.00 \$3,000.00
	Meal Per Diem/Student per trip Price Per Student Price Total	1 Student/Day	\$56.00 \$1,176.00
	Car Rental Price Per Car Price Total	1 Car/Day	3 week rental \$120.00 \$2,520.00
C	Travel Cost		\$7,346.00
B 4.4.4	Recurrency flight training courses for 20 students 12 months after delivery of helicopter. Price Per Student. Number of training days. Price Each Price Total	20  Each	3 Days \$5,557.00 \$111,140.00
C	Round Trip Airfare—Coach per Student Price Each Price Total	20  Each	Includes baggage fee \$25.00 each way. Total \$50.00 \$650.00 \$13,000.00
	Hotel per Student Price Each Price Total	20  Each	\$150.00 /Day \$600.00 \$12,000.00
	Meal Per Diem/Student per trip Price Per Student Price Total	20 Students	4 days plus 1/2 day travel each way \$56.00 \$4,480.00
	Car Rental Price Per Car Price Total	10 Cars/Day	\$180.00 \$9,000.00
C	Travel Cost		\$38,480.00

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Item	Description	Estimated Quantity	
B	Recurrency flight training courses for 20 students conducted 24-months after delivery of helicopter. Price Per Student.	20	
4.4.5	Number of training days.		3 Days
	Price Each	Each	\$5,835.00
	Price Total		\$116,700.00
C	Round Trip Airfare—Coach per Student	20	Includes baggage fee \$25.00 each way. Total \$50.00
	Price Each	Each	\$650.00
	Price Total		\$13,000.00
	Hotel per Student	20	\$150.00 /Day
	Price Each	Each	\$600.00
	Price Total		\$12,000.00
	Meal Per Diem/Student per trip	20	4 days plus 1/2 day travel each way
	Price Per Student	Students/Day	\$56.00
	Price Total		\$4,480.00
	Car Rental	10	
	Price Per Car	Cars/Day	\$180.00
	Price Total		\$9,000.00
C	Travel Cost		\$38,480.00
4.5	Demonstrations compliance: Minimum 5 days and Maximum of 10 days. Dealer Name: Address:		Yes
	Prompt Payment Discount		Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, TX 75052
			NET 30
B	Total Training Cost:		\$227,840.00
C	Total Travel Cost:		\$90,290.00
D	Estimated Total: (A, B, AND C)		\$3,150,389.00