



City of San Antonio Draft Bid Tabulation

| Opened: June 8, 2015   |   |  |   |  |   |  |  |  |
|--|---|--|---|--|---|--|--|--|
| For: Annual Contract for Medium & Heavy Trailer Drum & Brake Parts   |   |  |   |  |   |  |  |  |
|  |   | Genuine Parts Company                        |   | O'Reilly Auto Enterprises<br>LLC dba O'Reilly Auto Parts                           | Southwest Wheel<br>Companies dba Southwest<br>Wheel   | Southwest Wheel<br>Companies dba Southwest<br>Wheel  | Southwest Wheel<br>Companies dba Southwest<br>Wheel  |  |
| 6100005946   |   | 6374 Rittiman Rd<br>San Antonio,<br>TX 78218 |   | 233 S. Patterson<br>Springfield,<br>MO 65802                                       | 343 Gemblor Road<br>San Antonio,<br>TX 78219  | 343 Gemblor Road<br>San Antonio,<br>TX 78219   | 343 Gemblor Road<br>San Antonio,<br>TX 78219   |  |
| Item   | Description   | Estimated<br>Annual<br>Usage                 | MB  |  |   |  |  |  |
| 2  | Part Number : RK1<br>Manufacturer: Leland<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:  | 11   |   | NAPA<br>BHK1003<br>19.33<br>\$212.63   | WAH<br>WA08-5029<br>\$22.58<br>\$248.38   | Sirco<br>RK1<br>15.21<br>\$167.31  | Sirco<br>RK1<br>15.21<br>\$167.31  | Sirco<br>RK1<br>15.21<br>\$167.31  |
|  | Part Number : MKT4515QH DN<br>Manufacturer: Meritor<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:  | 40   |   | NAPA<br>BHK051<br>5.94<br>\$237.60   | WAH<br>WA08-5099<br>\$6.08<br>\$243.20  | Sirco<br>QK1-HD<br>4.94<br>\$197.60  | Sirco<br>QK1-HD<br>4.94<br>\$197.60  | Sirco<br>QK1-HD<br>4.94<br>\$197.60  |
|  | Brake Shoes:  |  |   |  |   |  |  |  |
|  | A. Parts Discount   |  |   |  |   |  |  |  |
|  | Percent of discount offered:<br>Product identification (mfr.):<br>Type price schedule (dealer, jobber, etc.):<br>Price schedule number:<br>Date of price schedule<br>Price schedule column on which discount is based: (distributor,<br>net, wholesale, etc.):<br>Warranty: |  |   | 26%<br>Haldex<br>Jobber (Blue)<br>L40115<br>1/5/2015<br>Jobber (Blue)<br>12 Months | -41%<br>Brake Best Heavy Duty<br>List<br>N/A (Online)<br>N/A (Online)<br>List<br>Varies, see attached | -75% (List x .25)<br>Neo Brake<br>List Price<br>LP 012015NB<br>10/1/2014<br>List Price<br>1 Year | -75% (List x .25)<br>Neo Brake<br>List Price<br>LP 012015NB<br>10/1/2014<br>List Price<br>1 Year | -75% (List x .25)<br>Neo Brake<br>List Price<br>LP 012015NB<br>10/1/2014<br>List Price<br>1 Year |
|  | B. Specified Items - Brake Shoes  |  |   |  |   |  |  |  |
|  | Part Number : 4515Q<br>Manufacturer: Rockwell<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:  | 25   |   | Haldex<br>HV884515QR<br>\$13.00<br>\$325.00  | Brake Best HD<br>SF4515Q20<br>\$41.40<br>\$1,035.00   | Neo Brake<br>NB180-4515Q<br>\$12.30<br>\$307.50  | Neo Brake<br>NB180-4515Q<br>\$12.30<br>\$307.50  | Neo Brake<br>NB180-4515Q<br>\$12.30<br>\$307.50  |
|  | Part Number : 4707Q<br>Manufacturer: Rockwell<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:  | 370  |   | Haldex<br>HV884707QR<br>\$13.83<br>\$5,117.10                                      | Brake Best HD<br>SF4707QP20<br>\$41.40<br>\$15,318.00   | Neo Brake<br>NB180-4707Q<br>\$13.50<br>\$4,995.00  | Neo Brake<br>NB180-4707Q<br>\$13.50<br>\$4,995.00  | Neo Brake<br>NB180-4707Q<br>\$13.50<br>\$4,995.00  |
|  | Part Number : 4709E2<br>Manufacturer: Eaton<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:  | 180  |   | Haldex<br>HV884709<br>\$14.18<br>\$2,552.40  | Brake Best HD<br>SF4709E20<br>\$45.08<br>\$8,114.40   | Neo Brake<br>NB180-4709EN/S<br>\$14.70<br>\$2,646.00   | Neo Brake<br>NB180-4709EN/S<br>\$14.70<br>\$2,646.00   | Neo Brake<br>NB180-4709EN/S<br>\$14.70<br>\$2,646.00   |
|  | Part Number : 4709ENS<br>Manufacturer: Eaton<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:   | 75   |   | Haldex<br>HV884709ES2R<br>\$14.18<br>\$1,063.50                                    | Brake Best HD<br>SF4709E20<br>\$45.08<br>\$3,381.00   | Neo Brake<br>NB180-4709EN/S<br>\$14.70<br>\$1,102.50   | Neo Brake<br>NB180-4709EN/S<br>\$14.70<br>\$1,102.50   | Neo Brake<br>NB180-4709EN/S<br>\$14.70<br>\$1,102.50   |
| Part Number : 4711Q<br>Manufacturer: Rockwell<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price: | 165   |  | Haldex<br>GD4711QR<br>\$19.76<br>\$3,260.40 | Brake Best HD<br>PF4711QP20<br>\$65.94<br>\$10,880.10                              | Neo Brake<br>NB200-4711Q<br>\$24.90<br>\$4,108.50   | Neo Brake<br>NB200-4711Q<br>\$24.90<br>\$4,108.50  | Neo Brake<br>NB200-4711Q<br>\$24.90<br>\$4,108.50  |  |

**City of San Antonio Draft Bid Tabulation**

| Opened: June 8, 2015<br>For: Annual Contract for Medium & Heavy Trailer Drum & Brake Parts |  | Alternates: <table border="0" style="width:100%; border:none;"> <tr> <td style="width:25%;"></td> <td style="width:25%; text-align:center;"><b>Alternates Bid #1</b></td> <td style="width:25%; text-align:center;"><b>Alternates Bid #2</b></td> <td style="width:25%; text-align:center;"><b>Alternates Bid #3</b></td> </tr> <tr> <td></td> <td style="font-size:small;">Genuine Parts Company<br/>6374 Rittiman Rd<br/>San Antonio, TX 78218</td> <td style="font-size:small;">O'Reilly Auto Enterprises<br/>LLC dba O'Reilly Auto Parts<br/>233 S. Patterson<br/>Springfield, MO 65802</td> <td style="font-size:small;">Southwest Wheel<br/>Companies dba Southwest<br/>Wheel<br/>343 Gemblor Road<br/>San Antonio, TX 78219</td> <td style="font-size:small;">Southwest Wheel<br/>Companies dba Southwest<br/>Wheel<br/>343 Gemblor Road<br/>San Antonio, TX 78219</td> <td style="font-size:small;">Southwest Wheel<br/>Companies dba Southwest<br/>Wheel<br/>343 Gemblor Road<br/>San Antonio, TX 78219</td> <td style="font-size:small;">Southwest Wheel<br/>Companies dba Southwest<br/>Wheel<br/>343 Gemblor Road<br/>San Antonio, TX 78219</td> </tr> </table> |  |  |  |  |  |  | <b>Alternates Bid #1</b> | <b>Alternates Bid #2</b> | <b>Alternates Bid #3</b> |  | Genuine Parts Company<br>6374 Rittiman Rd<br>San Antonio, TX 78218 | O'Reilly Auto Enterprises<br>LLC dba O'Reilly Auto Parts<br>233 S. Patterson<br>Springfield, MO 65802 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio, TX 78219 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio, TX 78219 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio, TX 78219 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio, TX 78219 |
|--|--|---|--|--|--|--|--|--|--------------------------|--------------------------|--------------------------|--|--|---|--|--|--|--|
|  | <b>Alternates Bid #1</b>   | <b>Alternates Bid #2</b>  | <b>Alternates Bid #3</b>   |  |  |  |  |  |                          |                          |                          |  |  |   |  |  |  |  |
|  | Genuine Parts Company<br>6374 Rittiman Rd<br>San Antonio, TX 78218   | O'Reilly Auto Enterprises<br>LLC dba O'Reilly Auto Parts<br>233 S. Patterson<br>Springfield, MO 65802   | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio, TX 78219 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio, TX 78219 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio, TX 78219 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio, TX 78219 |  |  |                          |                          |                          |  |  |   |  |  |  |  |
| Item   | Description  | Estimated Annual Usage  |  |  |  |  |  |  |                          |                          |                          |  |  |   |  |  |  |  |
|  | Part Number : 4715Q<br>Manufacturer: Rockwell<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:   | 40  |  |  |  |  |  |  |                          |                          |                          |  |  |   |  |  |  |  |
|  | Part Number : 4726E2<br>Manufacturer: Eaton<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:   | 700   |  |  |  |  |  |  |                          |                          |                          |  |  |   |  |  |  |  |
|  | Part Number : 4726EN<br>Manufacturer: Eaton<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:   | 200   |  |  |  |  |  |  |                          |                          |                          |  |  |   |  |  |  |  |
| 3  | Brake Drums and Spoke Wheels:<br><br>A. Parts Discount<br><br>Percent of discount offered:<br>Product identification (mfr.):<br>Type price schedule (dealer, jobber, etc.):<br><br>Price schedule number:<br><br>Date of price schedule<br>Price schedule column on which discount is based: (distributor, net, wholesale, etc.):<br>Warranty:<br><br>B. Specified Items - Brake Drums and Spoke Wheels: |   |  |  |  |  |  |  |                          |                          |                          |  |  |   |  |  |  |  |
|  | Part Number : 66884F<br>Manufacturer: Webb<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:  | 140   |  |  |  |  |  |  |                          |                          |                          |  |  |   |  |  |  |  |
|  | Part Number : 65152B<br>Manufacturer: Webb<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:  | 22  |  |  |  |  |  |  |                          |                          |                          |  |  |   |  |  |  |  |
|  | Part Number : 66826B<br>Manufacturer: Webb<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:  | 140   |  |  |  |  |  |  |                          |                          |                          |  |  |   |  |  |  |  |
|  | Part Number : 66854F<br>Manufacturer: Webb<br>Manufacturer offered:<br>Part number offered:<br>Price per each:   | 500   |  |  |  |  |  |  |                          |                          |                          |  |  |   |  |  |  |  |

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| Opened: June 8, 2015<br>For: Annual Contract for Medium & Heavy Trailer Drum & Brake Parts |  | Alternate Bid #1      Alternate Bid #2      Alternate Bid #3          |  |   |   |   |   |
|--|--|---|--|---|---|---|---|
| 6100005946      MB   |  | Genuine Parts Company<br>6374 Rittiman Rd<br>San Antonio,<br>TX 78218 | O'Reilly Auto Enterprises<br>LLC dba O'Reilly Auto Parts<br>233 S. Patterson<br>Springfield,<br>MO 65802 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219 |   |
| Item   | Description  | Estimated Annual Usage  |  |   |   |   |   |
|  | Extended Price:  |   | \$73,980.00  | \$101,160.00  | \$91,240.00   | \$81,085.00   | \$81,085.00   |
| 4  | Part Number : 66661B<br>Manufacturer: Webb<br>Manufacturer offered: Gunite<br>Part number offered: 3576X<br>Price per each: \$165.08<br>Extended Price: \$6,603.20 | 40  |  | No Bid  | Webb<br>66661B<br>\$199.71<br>\$7,988.40  | KIC<br>54267-018<br>\$154.29<br>\$6,171.60  | KIC<br>54267-018<br>\$154.29<br>\$6,171.60            |
|  | Air Brake Components - Parts   |   |  |   |   |   |   |
|  | A. Parts Discount  |   |  |   |   |   |   |
|  | Percent of discount offered:   |   | 15%  | -41%  | 55% (List X .45)  | 55% (List X .45)  | 55% (List X .45)                                      |
|  | Product identification (mfr.):   |   | NAPA Traction / Haldex   | Brake Best HD   | Haldex & Bendix   | Haldex & Bendix   | Haldex & Bendix                                       |
|  | Type price schedule (dealer, jobber, etc.):  |   | Jobber (Blue)  | List  | List Price<br>(Haldex HAL-010115)<br>(Bendix BEN1115)   | List Price<br>(Haldex HAL-010115)<br>(Bendix BEN1115)   | List Price<br>(Haldex HAL-010115)<br>(Bendix BEN1115) |
|  | Price schedule number:   |   | RP7086 / L40115  | N/A (Online)  |   |   |   |
|  | Date of price schedule   |   | 3-2015 / 1-2015  | N/A (Online)  | 01/01/2015  | 01/01/2015  | 01/01/2015  |
|  | Price schedule column on which discount is based: (distributor, net, wholesale, etc.):   |   | Jobber (Blue)  | List  | List Price  | List Price  | List Price  |
|  | Warranty:  |   | 12 Months  | 1 Year (items listed) can vary by part type   | Haldex & Bendix 1 year, Bendix 3 years on ABS valves  | Haldex & Bendix 1 year, Bendix 3 years on ABS valves  | Haldex & Bendix 1 year, Bendix 3 years on ABS valves  |
|  | B. Specified Items - Rebuilt Air Brake Valves  |   |  |   |   |   |   |
|  | Part Number : 103028N  | 40  |  |   |   |   |   |
|  | Manufacturer: Bendix   |   |  |   |   |   |   |
|  | Manufacturer offered: NAPA   |   |  | Brake Best HD   | Bendix  | Bendix  | Haldex  |
|  | Part number offered: H103028   |   |  | 103028CX  | 103028N   | 103028N   | 103028X   |
|  | Price per each: \$40.98  |   |  | \$46.52   | \$68.04   | \$68.04   | \$36.54   |
|  | Extended Price: \$1,639.20   |   |  | \$1,860.80  | \$2,721.60  | \$2,721.60  | \$1,461.60  |
|  | Part Number : 286171N  | 56  |  |   |   |   |   |
|  | Manufacturer: Bendix   |   |  |   |   |   |   |
|  | Manufacturer offered: NAPA   |   |  | Brake Best HD   | Bendix  | Bendix  | Haldex  |
|  | Part number offered: H286171   |   |  | RB286171  | 286171N   | 286171N   | 286171X   |
|  | Price per each: \$54.19  |   |  | \$42.16   | \$77.51   | \$77.51   | \$44.24   |
|  | Extended Price: \$3,034.64   |   |  | \$2,360.96  | \$4,340.56  | \$4,340.56  | \$2,477.44  |
|  | Part Number : KN31527  | 30  |  |   |   |   |   |
|  | Manufacturer: Haldex   |   |  |   |   |   |   |
|  | Manufacturer offered: Haldex   |   |  | No Bid  | Haldex  | Haldex  | Haldex  |
|  | Part number offered: KN31527   |   |  |   | KN31527   | KN31527   | KN31527   |
|  | Price per each: \$11.11  |   |  |   | \$11.99   | \$11.99   | \$11.99   |
|  | Extended Price: \$333.30   |   |  |   | \$359.70  | \$359.70  | \$359.70  |
|  | Part Number : 800486   | 10  |  |   |   |   |   |
|  | Manufacturer: Bendix   |   |  |   |   |   |   |
|  | Manufacturer offered: NAPA   |   |  | No Bid  | Bendix  | Bendix  | Bendix  |
|  | Part number offered: BEN800486   |   |  |   | 800486  | 800486  | 800486  |
|  | Price per each: \$74.99  |   |  |   | \$69.49   | \$69.49   | \$69.49   |
|  | Extended Price: \$749.90   |   |  |   | \$694.90  | \$694.90  | \$694.90  |
|  | Part Number : 801481   | 10  |  |   |   |   |   |
|  | Manufacturer: Bendix   |   |  |   |   |   |   |
|  | Manufacturer offered: NAPA   |   |  | No Bid  | Bendix  | Bendix  | Bendix  |
|  | Part number offered: BEN801481   |   |  |   | 801481  | 801481  | 801481  |
|  | Price per each: \$202.76   |   |  |   | \$179.94  | \$179.94  | \$179.94  |
|  | Extended Price: \$2,027.60   |   |  |   | \$1,799.40  | \$1,799.40  | \$1,799.40  |
| 5  | Governor - Parts   |   |  |   |   |   |   |
|  | A. Parts Discount  |   |  |   |   |   |   |
|  | Percent of discount offered:   |   | 10%  | -41%  | 55% (List X .45)  | 55% (List X .45)  | 55% (List X .45)                                      |

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| Opened: June 8, 2015<br>For: Annual Contract for Medium & Heavy Trailer Drum & Brake Parts |   | Alternate Bid #1      Alternate Bid #2      Alternate Bid #3          |  |   |   |   |   |
|--|---|---|--|---|---|---|---|
| 6100005946      MB   |   | Genuine Parts Company<br>6374 Rittiman Rd<br>San Antonio,<br>TX 78218 | O'Reilly Auto Enterprises<br>LLC dba O'Reilly Auto Parts<br>233 S. Patterson<br>Springfield,<br>MO 65802 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219                           | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219             | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219             |   |
| Item   | Description   | Estimated Annual Usage  |  |   |   |   |   |
| 6  | Product identification (mfr.):<br>Type price schedule (dealer, jobber, etc.):<br>Price schedule number:<br>Date of price schedule<br>Price schedule column on which discount is based: (distributor, net, wholesale, etc.):<br><br>Warranty:<br><br>B. Specified Items - Governor<br><br>Part Number : KN18530<br>Manufacturer: Haldex<br>Manufacturer offered:<br>Part number offered:<br>Price per each:<br>Extended Price:   | 72  | Haldex<br>Jobber<br>L40115<br>1-5-2015<br>Jobber (Blue)  | Brake Best HD<br>List<br>N/A (Online)<br>N/A (Online)<br>List<br><br>1 Year (items listed) can vary by part type              | Haldex<br>List Price<br>HAL-010115<br>01/01/2015<br>List Price  | Haldex<br>List Price<br>HAL-010115<br>01/01/2015<br>List Price  | Haldex<br>List Price<br>HAL-010115<br>01/01/2015<br>List Price  |
|  | Air Brake Chamber - Parts<br><br>A. Parts Discount<br><br>Percent of discount offered:<br>Product identification (mfr.):<br>Type price schedule (dealer, jobber, etc.):<br>Price schedule number:<br>Date of price schedule<br>Price schedule column on which discount is based: (distributor, net, wholesale, etc.):<br><br>Warranty:<br><br>B. Specified Items - Air Brake Chamber<br><br>Part Number : GC3030P40<br>Manufacturer: Haldex<br>Manufacturer of part offered<br>Manufacturer part number offered<br>Price per each<br>Extended Price |   | 15%<br>NAPA Traction<br>Jobber (Blue)<br>RP7086<br>3-2015<br>Jobber (Blue)                               | -41%<br>Brake Best HD<br>List<br>N/A (Online)<br>N/A (Online)<br>List<br><br>1 Year on items listed, may vary by product type | Add 18% (Distributor Net X 1.18)<br>Ranger Brake Products<br>Distributor<br>RBP2014PF<br>10/01/2014<br>Dist Net | Add 18% (Distributor Net X 1.18)<br>Ranger Brake Products<br>Distributor<br>RBP2014PF<br>10/01/2014<br>Dist Net | Add 18% (Distributor Net X 1.18)<br>Ranger Brake Products<br>Distributor<br>RBP2014PF<br>10/01/2014<br>Dist Net |
| 7  | Gladhand & Accessories - Parts<br><br>A. Parts Discount<br><br>Percent of discount offered:<br>Product identification (mfr.):<br>Type price schedule (dealer, jobber, etc.):<br>Price schedule number:<br>Date of price schedule<br>Price schedule column on which discount is based: (distributor, net, wholesale, etc.):<br><br>Warranty:   | 10  | NAPA<br>SB3030<br>\$37.72<br>\$3,885.16  | Brake Best HD<br>3TS3030LS<br>\$67.39<br>\$6,941.17   | Ranger Brake<br>BTS3030<br>\$38.42<br>\$3,957.26  | Ranger Brake<br>BTS3030<br>\$38.42<br>\$3,957.26  | Ranger Brake<br>BTS3030<br>\$38.42<br>\$3,957.26  |
|  | Part Number : SC24<br>Manufacturer: Haldex<br>Manufacturer of part offered<br>Manufacturer part number offered<br>Price per each<br>Extended Price  |   | NAPA<br>H0245<br>\$19.89<br>\$198.90   | Brake Best HD<br>BSC24<br>\$27.46<br>\$274.60   | Ranger Brake<br>BSC-24<br>\$18.60<br>\$186.00   | Ranger Brake<br>BSC-24<br>\$18.60<br>\$186.00   | Ranger Brake<br>BSC-24<br>\$18.60<br>\$186.00   |
|  | Product identification (mfr.):<br>Type price schedule (dealer, jobber, etc.):<br>Price schedule number:<br>Date of price schedule<br>Price schedule column on which discount is based: (distributor, net, wholesale, etc.):<br><br>Warranty:  |   | 15%<br>Grote (NAPA Traction) /<br>Phillips<br>Jobber (Blue)<br>RP7086<br>3-2015<br>Jobber (Blue)         | -41%<br>Brake Best HD<br>List<br>N/A (Online)<br>N/A (Online)<br>List<br><br>1 Year on items listed, may vary by product type | 0%<br>Phillips<br>Distributor<br>UDP-0115<br>01/01/2015<br>W.D. 1-1-15  | 0%<br>Phillips<br>Distributor<br>UDP-0115<br>01/01/2015<br>W.D. 1-1-15  | 0%<br>Phillips<br>Distributor<br>UDP-0115<br>01/01/2015<br>W.D. 1-1-15  |



City of San Antonio Draft Bid Tabulation

| Opened: June 8, 2015<br>For: Annual Contract for Medium & Heavy Trailer Drum & Brake Parts |   | Alternates: <table border="1" style="display: inline-table; border-collapse: collapse;"> <thead> <tr> <th>Alternates</th> <th>Alternates</th> <th>Alternates</th> </tr> <tr> <th>Alternates</th> <th>Alternates</th> <th>Alternates</th> </tr> </thead> <tbody> <tr> <td>                             Alternates<br/>                             Alternates<br/>                             Alternates                         </td> <td>                             Alternates<br/>                             Alternates<br/>                             Alternates                         </td> <td>                             Alternates<br/>                             Alternates<br/>                             Alternates                         </td> </tr> </tbody> </table> |   |  |   |   |   | Alternates | Alternates | Alternates | Alternates | Alternates | Alternates | Alternates<br>Alternates<br>Alternates | Alternates<br>Alternates<br>Alternates | Alternates<br>Alternates<br>Alternates |
|--|---|--|---|--|---|---|---|------------|------------|------------|------------|------------|------------|--|--|--|
| Alternates   | Alternates  | Alternates   |   |  |   |   |   |            |            |            |            |            |            |  |  |  |
| Alternates   | Alternates  | Alternates   |   |  |   |   |   |            |            |            |            |            |            |  |  |  |
| Alternates<br>Alternates<br>Alternates   | Alternates<br>Alternates<br>Alternates  | Alternates<br>Alternates<br>Alternates   |   |  |   |   |   |            |            |            |            |            |            |  |  |  |
| Item   | Description   | Estimated Annual Usage   | Genuine Parts Company   | O'Reilly Auto Enterprises LLC dba O'Reilly Auto Parts  | Southwest Wheel Companies dba Southwest Wheel   | Southwest Wheel Companies dba Southwest Wheel   | Southwest Wheel Companies dba Southwest Wheel   |            |            |            |            |            |            |  |  |  |
|  | Product identification (mfr.):<br>Type price schedule (dealer, jobber, etc.):<br>Price schedule number:<br>Date of price schedule<br>Price schedule column on which discount is based: (distributor, net, wholesale, etc.):<br>Warranty:<br>Specified Items - Air Dryer<br>Part Number : DA34100<br>Manufacturer: Haldex<br>Manufacturer of part offered<br>Manufacturer part number offered<br>Price per each<br>Extended Price<br>Part Number :065225<br>Manufacturer: Bendix<br>Manufacturer of part offered<br>Manufacturer part number offered<br>Price per each<br>Extended Price   | MB<br>22<br>10   | 6374 Rittiman Rd<br>San Antonio,<br>TX 78218<br>NAPA Traction / Haldex<br>Jobber (Blue)<br>L40115<br>1-2015<br>Jobber (Blue)<br>12 Months<br>Haldex<br>DA34100<br>\$221.46<br>\$4,872.12<br>NAPA<br>H065225<br>\$179.82<br>\$1,798.20 | 233 S. Patterson<br>Springfield,<br>MO 65802<br>Brake Best HD<br>List<br>N/A (Online)<br>N/A (Online)<br>List<br>1 Year on items listed, may vary by product type<br>Brake Best HD<br>109991<br>\$216.99<br>\$4,773.78<br>Brake Best HD<br>65225<br>\$180.57<br>\$1,805.70 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219<br>Haldex & Bendix<br>List Price<br>(Haldex HAL-010115)<br>(Bendix BEN1115)<br>01/01/2015<br>List Price<br>Bendix 3 years New Air<br>Dryers, Haldex 3 years<br>New Dryers<br>Haldex<br>DA34100<br>\$250.25<br>\$5,505.50<br>Bendix<br>65225<br>\$274.20<br>\$2,742.00 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219<br>Haldex & Bendix<br>List Price<br>(Haldex HAL-010115)<br>(Bendix BEN1115)<br>01/01/2015<br>List Price<br>Bendix 3 years New Air<br>Dryers, Haldex 3 years<br>New Dryers<br>Haldex<br>DA34100<br>\$250.25<br>\$5,505.50<br>Bendix<br>65225<br>\$274.20<br>\$2,742.00 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219<br>Haldex & Bendix<br>List Price<br>(Haldex HAL-010115)<br>(Bendix BEN1115)<br>01/01/2015<br>List Price<br>Bendix 3 years New Air<br>Dryers, Haldex 3 years<br>New Dryers<br>Haldex<br>DA34100<br>\$250.25<br>\$5,505.50<br>Haldex<br>109685X<br>\$134.76<br>\$1,347.60 |            |            |            |            |            |            |  |  |  |
| 10   | Loose Wheel-Nut Indicator - Parts<br>A. Parts Discount<br>Percent of discount offered:<br>Product identification (mfr.):<br>Type price schedule (dealer, jobber, etc.):<br>Price schedule number:<br>Date of price schedule<br>Price schedule column on which discount is based: (distributor, net, wholesale, etc.):<br>Warranty:<br>Specified Items - Loose Wheel-Nut Indicator<br>Part Number : 33MM Orange<br>Manufacturer: Wheel Check<br>Manufacturer of part offered<br>Manufacturer part number offered<br>Price per each<br>Extended Price<br>Part Number : 38.1MM<br>Manufacturer: Wheel Check<br>Manufacturer of part offered<br>Manufacturer part number offered<br>Price per each<br>Extended Price<br>Part Number : 40.5MM<br>Manufacturer: Wheel Check<br>Manufacturer of part offered<br>Manufacturer part number offered<br>Price per each<br>Extended Price | 20,000<br>200<br>200   | 15%<br>NAPA Traction (Wheel<br>Check)<br>Jobber (Blue)<br>RP7086<br>3-2015<br>Jobber (Blue)<br>12 Months<br>NAPA<br>WCH7B<br>\$0.68<br>\$13,600.00<br>NAPA<br>WCH7AA<br>\$0.68<br>\$136.00<br>NAPA<br>WCH70H<br>\$0.68<br>\$136.00    | No Bid<br>No Bid<br>No Bid<br>No Bid   | 50%<br>Wheel Check<br>List Price<br>WLC-010315<br>01/03/15<br>List Price<br>30 Days<br>Wheel Check<br>WCHT-B<br>\$0.56<br>\$11,200.00<br>Wheel Check<br>WLCH-AA<br>\$0.44<br>\$88.00<br>Wheel Check<br>WLCH-H<br>\$0.44<br>\$88.00  | 50%<br>Wheel Check<br>List Price<br>WLC-010315<br>01/03/15<br>List Price<br>30 Days<br>WCHT-B<br>\$0.56<br>\$11,200.00<br>WLCH-AA<br>\$0.44<br>\$88.00<br>WLCH-H<br>\$0.44<br>\$88.00   | 50%<br>Wheel Check<br>List Price<br>WLC-010315<br>01/03/15<br>List Price<br>30 Days<br>WCHT-B<br>\$0.56<br>\$11,200.00<br>WLCH-AA<br>\$0.44<br>\$88.00<br>WLCH-H<br>\$0.44<br>\$88.00   |            |            |            |            |            |            |  |  |  |

City of San Antonio Draft Bid Tabulation

| Opened: June 8, 2015<br>For: Annual Contract for Medium & Heavy Trailer Drum & Brake Parts |  | Alternate Bid #1      Alternate Bid #2      Alternate Bid #3  |  |   |   |   |
|--|--|---|--|---|---|---|
| 6100005946      MB   |  | Genuine Parts Company<br>6374 Rittiman Rd<br>San Antonio,<br>TX 78218   | O'Reilly Auto Enterprises<br>LLC dba O'Reilly Auto Parts<br>233 S. Patterson<br>Springfield,<br>MO 65802 | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219   | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219   | Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio,<br>TX 78219   |
| Item   | Description  | Estimated Annual Usage  |  |   |   |   |
| 11   | Disc Brake Rotors - Parts<br><br>A. Parts Discount<br><br>Percent of discount offered:<br>Product identification (mfr.):<br>Type price schedule (dealer, jobber, etc.):<br><br>Price schedule number:<br><br>Date of price schedule<br>Price schedule column on which discount is based: (distributor,<br>net, wholesale, etc.):<br>Warranty:<br><br>Specified Items - Disc Brake Rotors<br><br>Part Number : 3218K167<br>Manufacturer: Meritor<br>Manufacturer of part offered<br>Manufacturer part number offered<br>Price per each<br>Extended Price<br><br>Part Number : 3218Z156<br>Manufacturer: Meritor<br>Manufacturer of part offered<br>Manufacturer part number offered<br>Price per each<br>Extended Price<br><br>Part Number : 3218A1145<br>Manufacturer: Meritor<br>Manufacturer of part offered<br>Manufacturer part number offered<br>Price per each<br>Extended Price<br><br>Part Number : 1137415N<br>Manufacturer: Bendix<br>Manufacturer of part offered<br>Manufacturer part number offered<br>Price per each<br>Extended Price | 20%<br>NAPA Traction<br>Jobber (Blue)<br><br>RP7086<br><br>3-2015<br>Jobber (Blue)<br><br>12 Months<br><br>58<br><br>10<br><br>20<br><br>40 | No Bid<br><br>No Bid<br><br>No Bid<br><br>No Bid   | -55% (List X .45)<br>Meritor/Bendix<br>List Price<br><br>Meritor MLP 12114 Price<br>Sheet / Bendix BEN1115 /<br>Gunite<br><br>Meritor 12/01/2014 /<br>Bendix 01/01/2015<br>List Price<br><br>1 Year | -55% (List X .45)<br>Meritor/Bendix/Gunite<br>List Price<br>Meritor MLP 12114 Price<br>Sheet / Bendix BEN1115 /<br>Gunite<br>GUNITE/ACCURIDE-2015<br>Meritor 12/01/2014 / Bendix<br>01/01/2015 / Gunite<br>01/01/2015<br>List Price<br><br>1 Year | -55% (List X .45)<br>Meritor/Bendix/Gunite<br>List Price<br>Meritor MLP 12114 Price<br>Sheet / Bendix BEN1115 /<br>Gunite<br>GUNITE/ACCURIDE-2015<br>Meritor 12/01/2014 / Bendix<br>01/01/2015 / Gunite<br>01/01/2015<br>List Price<br><br>1 Year |
| 12   | Disc Pads - Parts<br><br>A. Parts Discount<br><br>Percent of discount offered:<br>Product identification (mfr.):<br>Type price schedule (dealer, jobber, etc.):<br>Price schedule number:<br>Date of price schedule<br>Price schedule column on which discount is based: (distributor,<br>net, wholesale, etc.):<br>Warranty:<br><br>Specified Items - Disc Pads<br><br>Part Number : 5013257<br>Manufacturer: Bendix<br>Manufacturer of part offered<br>Manufacturer part number offered  | 5%<br>NAPA Traction<br>Jobber (Blue)<br>RP7086<br>1-2015<br>Jobber (Blue)<br>12 Months<br><br>40  | No Bid<br><br>No Bid   | -55% (List X .45)<br>Bendix<br>List Price<br>BEN1115<br>01/01/2015<br>List Price<br><br>1 Year  | -55% (List X .45)<br>Bendix<br>List Price<br>BEN1115<br>01/01/2015<br>List Price<br><br>1 Year  | -55% (List X .45)<br>Bendix<br>List Price<br>BEN1115<br>01/01/2015<br>List Price<br><br>1 Year  |
|  |  |   |  | Bendix<br>5013257   | Bendix<br>5013257   | Bendix<br>5013257   |

City of San Antonio Draft Bid Tabulation

|  |  |                               |  |   |  |  |  |                         |  |
|--|--|-------------------------------|--|---|--|--|--|-------------------------|--|
| Opened: June 8, 2015   |  |                               |  |   |  |  |  |                         |  |
| For: Annual Contract for Medium & Heavy Trailer Drum & Brake Parts |  |                               |  |   |  |  |  |                         |  |
| 6100005946   |  | MB                            |  |   |  |  |  |                         |  |
| <b>Item</b>  | <b>Description</b>   | <b>Estimated Annual Usage</b> | Genuine Parts Company<br>6374 Rittiman Rd<br>San Antonio, TX 78218 | O'Reilly Auto Enterprises<br>LLC dba O'Reilly Auto Parts<br>233 S. Patterson<br>Springfield, MO 65802 | Alternate Bid #1<br>Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio, TX 78219 | Alternate Bid #2<br>Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio, TX 78219 | Alternate Bid #3<br>Southwest Wheel<br>Companies dba Southwest<br>Wheel<br>343 Gemblor Road<br>San Antonio, TX 78219 |                         |  |
|  | Price per each   |                               | \$133.00   |   |  | \$214.64   | \$214.64   | \$214.64                |  |
|  | Extended Price   |                               | \$5,320.00   |   |  | \$8,585.60   | \$8,585.60   | \$8,585.60              |  |
|  | <u>Delivery</u>  |                               |  |   |  |  |  |                         |  |
|  | A. Deliveries will be made within ___ calendar days after receipt of order |                               | 1  | 1   | 1  | 1  | 1  | 1                       |  |
|  | B. Business hours are from ___ A.M. to ___ P.M. ___ days per week          |                               | 7:30 A.M to 7:00 P.M; 5  | 7 A.M to 10 P.M; 6  | 8:00 A.M to 5:00 P.M; 5  | 8:00 A.M to 5:00 P.M; 5  | 8:00 A.M to 5:00 P.M; 5  | 8:00 A.M to 5:00 P.M; 5 |  |
|  | Payment Terms  |                               | 2% 10 days   | 2% 10 days  | Net 30   | Net 30   | Net 30   | Net 30                  |  |