

**City of San Antonio Draft Bid Tabulation**

| Opened: December 19, 2014<br>For: Annual Contract For Installs, Removals,<br>Repairs of Equipment for Fire and Other City<br>Vehicles<br>6100005362 |   |                              | LM | SAT Radio Communications, LTD dba<br>Industrial Communications<br>1019 E. Euclid Ave<br>San Antonio,<br>TX 78212 |
|---|---|------------------------------|----|--|
| Item  | Description   | Estimated Annual<br>Quantity |    |  |
| <b>1</b>  | <b>Fire Department Removal</b>  |                              |    |  |
| 1A  | Arson Vehicle Standard (Removal)<br>Unit Price Each<br>Total Price                    | 4                            |    | \$245.00<br>\$980.00   |
| 1B  | Administrative Vehicle Standard (Removal)<br>Unit Price Each<br>Total Price           | 4                            |    | \$245.00<br>\$980.00   |
| 1C  | Prevention Vehicle Standard (Removal)<br>Unit Price Each<br>Total Price               | 4                            |    | \$110.00<br>\$440.00   |
| 1D  | Command Vehicle Standard (Removal)<br>Unit Price Each<br>Total Price                  | 4                            |    | \$880.00<br>\$3,520.00   |
| 1E  | First Responder/Squad Vehicle Standard<br>(Removal)<br>Unit Price Each<br>Total Price | 6                            |    | \$770.00<br>\$4,620.00   |
| <b>2</b>  | <b><u>Fire Department Install:</u></b>  |                              |    |  |
| 2A  | Arson Vehicle Standard (Install)<br>Unit Price Each<br>Total Price                    | 4                            |    | \$660.00<br>\$2,640.00   |
| 2B  | Administrative Vehicle Standard (Install)<br>Unit Price Each<br>Total Price           | 4                            |    | \$640.00<br>\$2,560.00   |
| 2C  | Prevention Vehicle Standard (Install)<br>Unit Price Each<br>Total Price               | 4                            |    | \$220.00<br>\$880.00   |
| 2D  | Command Vehicle Standard (Install)<br>Unit Price Each<br>Total Price                  | 4                            |    | \$3,080.00<br>\$12,320.00  |
| 2E  | First Responder/Squad Vehicle Standard<br>(Install)<br>Unit Price Each<br>Total Price | 6                            |    | \$2,640.00<br>\$15,840.00  |
| <b>3</b>  | <b>Fixed Prices for Installations/Removals<br/>(Labor Only):</b>                      |                              |    |  |
| 3A  | Light Bar (Removal)<br>Unit Price Each<br>Total Price                                 | 7                            |    | \$55.00<br>\$385.00  |
| 3B  | Light Bar (Install)<br>Unit Price Each<br>Total Price                                 | 7                            |    | \$225.00<br>\$1,575.00   |
| 3C  | Mobile Data Terminal W/Modem & Antennas<br>(Removal)                                  | 7                            |    |  |

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|---|---|------------------------------|--|
| Item  | Description   | Estimated Annual<br>Quantity |  |
|   | Unit Price Each   |                              | \$82.50  |
|   | Total Price   |                              | \$577.50   |
| 3D  | Mobile Data Terminal W/Modem & Antennas<br>(Install)  | 7                            |  |
|   | Unit Price Each   |                              | \$220.00   |
|   | Total Price   |                              | \$1,540.00   |
| 3E  | Vehicle Charger (Removal)   | 5                            |  |
|   | Unit Price Each   |                              | \$35.00  |
|   | Total Price   |                              | \$175.00   |
| 3F  | Vehicle Charger (Install)   | 7                            |  |
|   | Unit Price Each   |                              | \$125.00   |
|   | Total Price   |                              | \$875.00   |
| 3G  | Radio and Antenna (Install)   | 7                            |  |
|   | Unit Price Each   |                              | \$165.00   |
|   | Total Price   |                              | \$1,155.00   |
| 3H  | Radio and Antenna (Removal)   | 5                            |  |
|   | Unit Price Each   |                              | \$82.50  |
|   | Total Price   |                              | \$412.50   |
| 3I  | In-Cab Light (Install per light)  | 5                            |  |
|   | Unit Price Each   |                              | \$110.00   |
|   | Total Price   |                              | \$550.00   |
| 3J  | Flashlight & Charger (Install)  | 7                            |  |
|   | Unit Price Each   |                              | \$55.00  |
|   | Total Price   |                              | \$385.00   |
| 4   | <b><u>Labor for Repair and Service:</u></b>   |                              |  |
|   | Labor Rate for repair and services: For all other<br>items not listed above to include non-standard<br>installations/removals and repair service,<br>excluding vehicle chargers and intercom<br>headsets. | 80                           |  |
|   | Unit Price Each   |                              | \$70.00  |
|   | Total Price   |                              | \$5,600.00   |
| 5   | <b><u>Trip Charge:</u></b>  |                              |  |
|   | For vendor technician to travel to City location<br>or facility (round trip)  | 40                           |  |
|   | Unit Price Each   |                              | \$37.00  |
|   | Total Price   |                              | \$1,480.00   |
|   | Payment Terms   |                              | Net 30   |