



**CITY OF SAN ANTONIO  
REQUEST FOR QUALIFICATIONS (RFQ)  
FOR  
ARCHITECTURAL SERVICES FOR  
THE 2012-17 GENERAL OBLIGATION BOND PROGRAM**

**RFQ: CIMS053012MN**

**AMENDMENT #1  
June 13, 2012**

Amendment #1 includes the responses to the questions received in writing prior to the pre-submission conference and questions asked at the pre-submittal conference, held on Friday, June 8, 2012. In addition, Amendment #1 includes revisions to the RFQ.

<b>I. QUESTIONS AND CLARIFICATIONS TO RFQ</b>
-----------------------------------------------

**Questions & Responses:**

**Project Related Questions:**

1) **Question:** What happened to the other Bond projects that were proposed in the City's information guide such as Fire Station 18 and 30 and all of the projects that required leverage of funding such as the Children's Museum?

**Response:** Fire Station 18 and 30 had Architects assigned previous to the release of the Bond Program; leveraged funding project assignment will be managed by the association receiving the funding, such as the Children's Museum, as mentioned above.

2) **Question:** Can a team have more than one firm with the same discipline?

**Response:** This team structure is not advised or preferred.

3) **Question:** Is the District 10 Senior Center going to be relocated and reconstructed from the ground up or renovated at its current location?

**Response:** The District 10 Senior Center will be reconstructed from the ground up.

4) **Question:** The scope of services outlined in the RFQ states that the "various consulting firms will provide architectural design and construction administration services for library, museum and cultural arts facility projects included in the approved bond program." The RFQ also specifies that the consulting firms will "perform construction phase administration to include periodic field visits to assess construction progress, answering of contractor requests for information, review of change orders, coordinating construction progress meetings with the contractor, preparing and distributing meeting minutes, reviewing contractor schedules, and other construction phase services."

Does the City anticipate that Construction Inspection services be a part of the above-outlined Construction Phase Administration services and should prime firms include said services as part of their proposed teams?

**Response:** The City will provide its normal inspection services either with its own forces or with its on-call inspectors. Consultant could be requested to provide Special Inspections only.

5) **Question:** Is having a Registered Architect on staff a requirement for submitting to this RFQ?

**Response:** The Proposed Key Personnel must consist of a minimum of one Professional, Registered Architect with a minimum of five years demonstrated experience in San Antonio/South Texas Region with the activities normally associated with the work under consideration.

6) **Question:** How will the environmental services, if needed, be handled?

**Response:** The City's current On-Call Environmental consultants will, in most cases, be the most advantageous course of action. However, environmental services should be included in your response, as there may be projects where using your team is more efficient (see question 7 and 8 below).

7) **Question:** Will the on-call contracts that the city currently has in place be used for Geotechnical or Environmental services?

**Response:** No. This should be included in your response.

8) **Question:** The Geotechnical firms that currently have contracts with the City of San Antonio are required to have accredited laboratories and certified personnel. Will all of the Geotechnical firms that work on the Bond projects also be required to meet the same criteria?

**Response:** Yes, see Response to Question #7 above for additional information.

#### **RFQ Related Questions:**

9) **Question:** Are subconsultants required to submit a Discretionary Contracts Disclosure form and Litigation Form?

**Response:** No, only firms that are submitting to be in direct contract with the City need to complete the Litigation and Discretionary Contracts form.

10) **Question:** How many copies of the RFQ need to be turned in? In the RFQ on page 12, it says a total of six and on the submittal checklist it says to submit a total of 9. Which is it?

**Response:** Form #2 has been revised and reposted to state as follows "Submission includes: one (1) **unbound** original proposal signed in ink, five (5) printed copies for a total of six (6) proposals and one (1) PDF version of entire submittal on a CD." If you had already downloaded the forms prior to 6/7/12, please destroy the version you have and re-download. Ensure you use the version titled "Required Forms – REVISED 6.6.2012"

11) **Question:** Would the City consider letting firms submit 3 projects on the project sheets that were completed 5 years ago rather than 3 years ago?

**Response:** That will be allowed. However, the date of the project, if not within 3 years, must be clearly noted.

12) **Question:** Please confirm that Tab 13, regarding Exhibit "B" "**Architectural Contract Template and General Conditions**", will only consist of any Comments the submitting firm may have regarding these documents not the entire Exhibit "B" (143 pgs.) itself.

**Response:** That is correct, only comments and concerns regarding Exhibit B should be submitted toward that criterion.

13) **Question:** Where is the “**Statement of Qualifications**” to be placed in the RFQ Submittal? The RFQ does not indicate what Tab this is to be placed under.

**Response:** The “Statement of Qualifications” refers to your entire submission. Therefore, the tab delineations should be submitted as requested and all will be evaluated as your Statement of Qualifications.

14) **Question:** Will the presentation presented at the pre-submittal conference held on Friday, June 8, 2012 be posted on the City’s Bidding and Contracting Opportunities website?

**Response:** The presentation is posted on the City’s Bidding and Contracting Opportunities website and a copy of the presentation is attached to this Amendment.

15) **Question:** Are subconsultants required to complete Form 3?

**Response:** Yes, all both the prime firm and subconsultants are required to complete Form 3 and submitted by the prime firm in their submittals under Tab 3.

16) **Question:** As I understand it, the land for District 2 Branch Library has not been purchased; will the proposed location be released to the RFQ Submittal Respondents?

**Response:** This information will not be available before submissions are due. The sample project definition in the RFQ Section II, “Scope of Services” and corresponding additional information provided in this amendment, Section II, part 4 is all we are able to provide at this time.

17) **Question:** The Project Sheets ask to reference three projects, is there a time frame limitation on when the projects were completed? (For example: Three Projects in the last five years)

**Response:** Please see RFQ section V “Submittal Document Requirements and Evaluation Criteria” part 6.3 “Utilizing a two (2) page project sheet for each, identify three (3) projects completed in the last three years.” Please also see question 11 in this document for further instruction.

### **S/M/WBE Related Questions:**

18) **Question:** What are the SBEDA goals for subconsultant participation? The RFQ cites an example of the 2007 goals achieved but does not specify.

**Response:** The City has not applied contract-specific S/M/WBE (prime or subconsultant) goals for design services contracts resulting from the 2012 Bond Program. However, the City fully intends to promote and maximize S/M/WBE participation for the 2012 Bond Program.

19) **Question:** Do both S/M/WBE’s participation points count for both prime and sub consultant?

**Response:** Respondents will not be scored on their proposed team’s SBE and M/WBE participation levels. The Outreach and Diversity section of the initial evaluation is based on Respondents’ past history of utilizing SBES and M/WBEs and strategies they’ve implemented to provide subcontract opportunities to S/M/WBEs.

20) **Question:** On the Project Sheets, I am aware that we are supposed to include all the subconsultants who worked on the project, what they earned their % of work assigned and % of certification classifications achieved.

Because we were part of a design-build team or the client was one in the private sector, we may not have access to or know all of this information. If this is the case, may be put an estimate of percentages or answer not applicable?

**Response:** Estimating percentages or answering “not applicable” is not recommended. Apart from choosing similar projects which highlight Respondent’s experience and key personnel, Respondents should select

projects that best represent their firm’s ability to achieve diverse utilization of S/M/WBEs. Respondents will be eligible to earn points by demonstrating their past practice of providing maximum opportunities to S/M/WBEs as demonstrated on the three (3) project sheets

21) **Question:** The previous SBEDA Ordinance gave firms credit for meeting local requirements for example for being headquartered in San Antonio, will firms get the same credit under this RFQ’s outreach and diversity requirement?

**Response:** Yes. In order to be counted toward a selected firm's utilization plan, eligible S/M/WBEs certified through the South Central Texas Regional Certification Agency must be headquartered or have a significant business presence for one year within the San Antonio Metropolitan Statistical Area from which 20% of its total employees are regularly based.

22) **Question:** For small businesses, what advice can you provide on how to best fill out the small business outreach and diversity section?

**Response:** The Outreach and Diversity section is applicable to all Respondents, including small businesses. Some examples of strategies and practices provided may not apply to S/M/WBE firms. However, other activities which may apply include reaching out to smaller S/M/WBEs, offering an internship(s) to a local university student(s), using the services of professional associations or economic development assistance agencies, attendance or participation in local small business fairs/symposiums, providing prompt payments to subconsultants, or compliance with the City's Small Business Program requirements. Respondents may also include other activities, policies, or practices not listed as examples which contribute to equal opportunities for businesses, including S/M/WBEs.

23) **Question:** Would the City please provide a list of small, minority and women-owned (engineering, landscape architecture and architecture) businesses associated with the 2007 Bond Program?

**Response:** Please see the attached list, “2007 Bond SMWBEs 06-12-12,” found on the City of San Antonio Bidding & Contracting site.

## II. REVISIONS TO THE RFQ AND SOLICITATION DOCUMENTS

1) Section VIII. RESTRICTION ON COMMUNICATIONS, part 3

Respondents and/or its agents are encouraged to contact the Small Business Office of the Capital Improvements Management Services Department for assistance or clarification with issues specifically related to Outreach and Diversity and Past Utilization of Small, Minority, or Women Owned Business Enterprise (SWMBE) Firms. The point of contact is Ruben Flores. **Mr. Flores may be reached by telephone at (210) 207-3923 or by e-mail at [Ruben.Flores@SanAntonio.gov](mailto:Ruben.Flores@SanAntonio.gov).** Contacts to the Small Business Office regarding this solicitation after the solicitation closing date is not permitted.

**Mr. Flores’ e-mail is revised to: [Ruben.A.Flores@sanantonio.gov](mailto:Ruben.A.Flores@sanantonio.gov)**

2) Section V. Submittal Document Requirements & Evaluation Criteria, Item 1, Cover Letter has been revised to read:

1. **COVER LETTER** – Respondents shall include a **two-page** Cover Letter for the SOQ. The summary shall state the number of years in business, number of years in business in the local office, local office address and number of employees employed in local office. In addition, Respondents should highlight their experience related to library/community center design, low impact design, working with municipalities and governmental agencies including work with the City of San Antonio, or any other quality that makes the Respondent uniquely qualified for this Program.

3) For clarification, the Architectural Contract template and the General Conditions posted on the City's Bidding and Contracting Opportunities Website for this RFQ are in draft form. The City reserves the right to modify both the Contract Template and the General Conditions at any time during the solicitation and negotiation process.

4) Section II. Scope of Services

**Please augment the "Scope of Services" description of the sample project "District 2 New Branch Library" with the following information:**

Following the selection of the new branch library property, the City of San Antonio will be constructing a library to serve the needs of the community in District 2, on approximately 5 acres of donated land. Library size and accommodations are subject to the site location, proximity to resources within the community and subject to the requirements as outlined under Proposition 4, of the 2012-2017 Bond Program.

5) Section V. Submittal Document Requirements & Evaluation Criteria, Item 3, 3. Project Sheets (Index and label as Tab "8") item 11, should read:

In tabular form, a list of the prime firm and all subconsultants including their status as Small, Minority or Woman-Owned, SCTRCA certification number (if any). This list shall also **include percent of total design fee** paid to each subconsultant and percent earned by prime consultant.

Also, the Sample Project Sheet, RFQ Exhibit A has been revised and attached to this Amendment. This revised Sample Project Sheet has also been replaced on the City's website with revision date 6/12/12

**END OF REVISIONS**

No other items, dates, or deadlines for this RFQ are changed.

2012-2017  
\$596 MILLION  
**BOND  
PROGRAM**

# Kickoff Meeting Sponsors



**SAN ANTONIO  
HISPANIC  
CHAMBER  
OF COMMERCE**

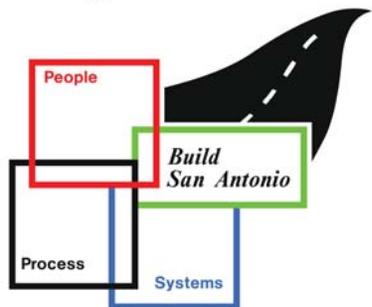
UNITED STATES CHAMBER OF COMMERCE  
**ACCREDITED**  
★ ★ ★ ★



**San  
Antonio  
Water  
System**



*Capital Improvements  
Management Services*



CONVENTION, SPORTS, AND ENTERTAINMENT FACILITIES

Alamodome ★ Convention Center ★ Illusions Theater ★ Lila Cockrell Theatre

City of San Antonio

**Delivering the  
2012-2017 General Obligation Bond Program**

Kickoff Meeting & Pre-Submittal Conference

June 8, 2012

# Congratulations & Thank You!

- The voters, City Council and community have developed and approved the 2012- 2017 General Obligation Bond Program on May 12, 2012
- Thanks to Kickoff Sponsors
- Thanks for the support from the A/E Community!



---

---

# *Opening Comments*

Sheryl Sculley, City Manager

---

---

---

---

# ***Delivery of the Bond***

***How to deliver quality projects under  
budget... FASTER!***

**Mike Frisbie, P.E., City Engineer & CIMS Director**

---

---

# Delivery of the Bond

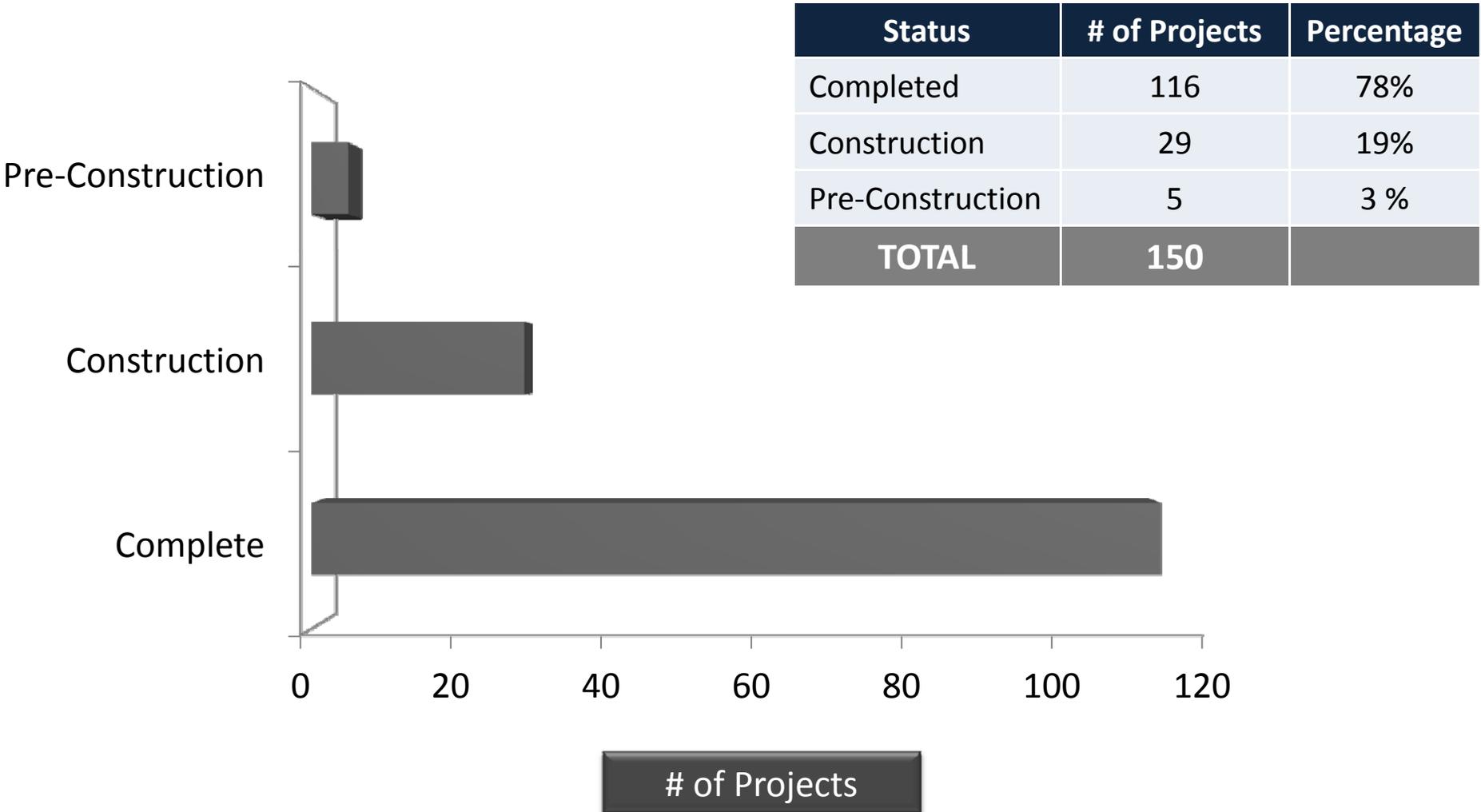
*How do we deliver quality projects under budget...FASTER!*

## Agenda

- 2007 Bond Status
- 2012-2017 Bond Program
  - Overview
  - Delivery Approach
  - Mass Selection Approach
  - Schedule & Transparency

# Delivery of the Bond

*How do we deliver quality projects under budget...FASTER!*



# 2012-2017 Bond Program

## Five (5) Propositions

**140 Projects totaling \$596 million**



**Streets,  
Bridges, &  
Sidewalks**

\$337.44 M

41 projects



**Drainage &  
Flood  
Control**

\$128.03 M

17 projects



**Parks,  
Recreation  
& Open  
Space**

\$87.15 M

68 projects



**Library,  
Museum &  
Cultural  
Arts  
Facilities**

\$29.03 M

11 projects



**Public  
Safety  
Facilities**

\$14.35 M

3 projects

## Lessons Learned/Refined Approach

1. Utility Coordination
2. New Portal- COSA Prime**Link**
3. Updated Design Guidance Manual
4. Partnering Sessions
5. Public Involvement



## Utility Coordination



## Introducing... **COSA PRIMELink**

“City of San Antonio Project Reporting Information Management Exchange *Link*”

- April 17, 2012 replaced old portal system
- A web-based comprehensive project management tool to provide:
  - Electronic routing and storage of documents
  - Invoice, retainage and payment data uploads to City Financial software (SAP)
  - Project information for Project Managers



2012-2017  
\$596 MILLION  
**BOND**  
PROGRAM

# Delivery of the Bond

*How do we deliver quality projects under budget...FASTER!*

## Design Guidance Manual



# Delivery of the Bond

*How do we deliver quality projects under budget...FASTER!*

## Partnering Sessions



---

---

# ***Delivery of the Bond***

*How to deliver quality projects under budget... FASTER!*

*Pre-Submittal Conference*

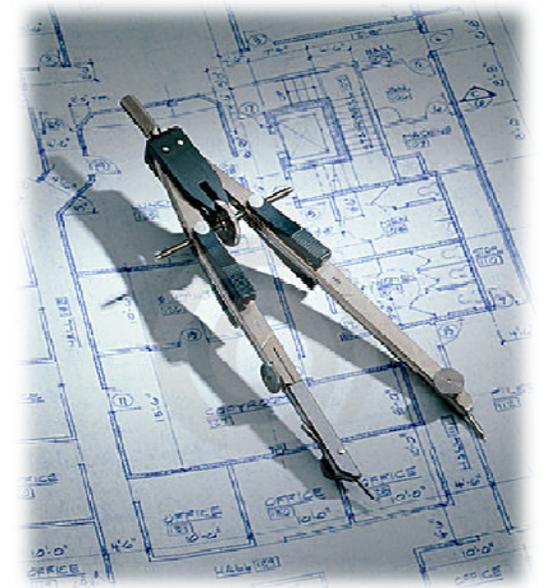
Debbie Sittre, CIMS Assistant Director

---

---

## Mass Selection of Design Firms

- Design Consultants Mass Selection plan, 94 of 140 projects need a design consultant
- Released 3 RFQs Wednesday, May 30<sup>th</sup>  
Engineering, Architects, Landscape Architects



<http://www.sanantonio.gov/RFPListings/>

## Improvements over 2007 Bond Mass Selection

- Separated Architects from Landscape Architects
- Respondents will focus on responding to one project rather than a general response
  - Engineering: Redland Road South of 1604
  - Architecture: District 2 Branch Library
  - Landscape Architecture: San Pedro Springs Park
- Respondents to list objections to attached contract in their response
  - (indexed as “Tab 13”)
- Staggered negotiations
  - (each project negotiation schedule listed in RFQ)

# Delivery of the Bond

*How do we deliver quality projects under budget...FASTER!*

## Mass Selection Categories

Architectural Services	Landscape Architectural Services	Engineering Services
5 projects	47 Projects	42 Projects
Libraries (3)	Park Projects	Streets (31)
District 3 Community Center		Drainage (11)
District 10 Senior Center		
<u>Various Scope Elements</u>	<u>Various Scope Elements</u>	<u>Various Scope Elements</u>
- Green Building	- Trails	Drainage
- Building Codes	- Pavilions	Streets
- Kitchen component	- Playgrounds	Traffic
- Recreation	- Ball courts	Bridges
	- Parking lots	CPS Energy design work
	- Dog Parks	SAWS design work

## Engineering Mass Selection RFQ Key Dates

Mass Selection RFQ Issued	May 30
Consultant Kickoff Meeting/Pre-submittal Conference	June 8
Deadline for Questions 4:00 P.M.	June 19
<p><b>Statements of Qualifications Due 10:00 A.M.</b>          Office of the City Clerk 100 Military Plaza          Be aware of security screenings at City Hall  <b>LATE SUBMITTALS WILL NOT BE ACCEPTED</b></p>	<p><b>July 2</b></p> 
City Council A Session (approval of contracts)	Oct 11
Negotiations First Group (1 <sup>st</sup> quarter FY2013)	Oct 12-Dec 14
Negotiations Second Group (2 <sup>nd</sup> quarter FY2013)	Dec 14 – Mar 17
Negotiations Third Group (3 <sup>rd</sup> quarter FY2013)	Mar 18-June 22

# Delivery of the Bond

*How do we deliver quality projects under budget...FASTER!*

## Architecture Mass Selection RFQ Key Dates

Mass Selection RFQ Issued	May 30
Consultant Kickoff Meeting/Pre-submittal Conference	June 8
Deadline for Questions 4:00 P.M.	June 28
<p><b>Statements of Qualifications Due 10:00 A.M.</b>          Office of the City Clerk 100 Military Plaza          Be aware of security screenings at City Hall  <b>LATE SUBMITTALS WILL NOT BE ACCEPTED</b></p>	<p><b>July 11</b></p> 
City Council A Session (approval of contracts)	Oct 11
Negotiations First Group (1 <sup>st</sup> quarter FY2013)	Oct 12-Dec 14
Negotiations Second Group (2 <sup>nd</sup> quarter FY2013)	Dec 14 – Mar 17

# Delivery of the Bond

*How do we deliver quality projects under budget...FASTER!*

## Landscape Architect Mass Selection RFQ Key Dates

Mass Selection RFQ Issued	May 30
Consultant Kickoff Meeting/Pre-submittal Conference	June 8
Deadline for Questions 4:00 P.M.	July 2
<p><b>Statements of Qualifications Due 10:00 A.M.</b>          Office of the City Clerk 100 Military Plaza          Be aware of security screenings at City Hall  <b>LATE SUBMITTALS WILL NOT BE ACCEPTED</b></p>	<p><b>July 16</b></p> 
City Council A Session (approval of contracts)	Oct 11
Negotiations First Group (1 <sup>st</sup> quarter FY2013)	Oct 12-Dec 14
Negotiations Second Group (2 <sup>nd</sup> quarter FY2013)	Dec 14 – Mar 17
Negotiations Third Group (3 <sup>rd</sup> quarter FY2013)	Mar 18-June 22

## Rules for submission

- Responses need to be in a sealed package
- Provide required number of copies and one original, plus the CD
- Adhere to page limits noted in each section
- Please do not use 3 ring binders  
Plastic combs are preferred,  
no metal spirals please
- All firms need to be registered in  
COSA Central Vendor Registry (CVR)





# Delivery of the Bond

*How do we deliver quality projects under budget...FASTER!*

## Page Limits

TITLE	PAGE LIMIT
Cover Letter	2
Experience (narrative)	4
Team Organizational Chart (prefer one page for easy review)	No limit
Resumes (one page per person)	No limit
3 Project Sheets – 2 pages each	6
Experience with SA Region Issues	1
Design Management	3
Construction Management	2
Outreach and Diversity	2
Comments on Contract Template and Insurance Statement	No limit
<b>There is no page limit on Forms. Simply fill in form.</b>	<b>TOTAL: 20</b>

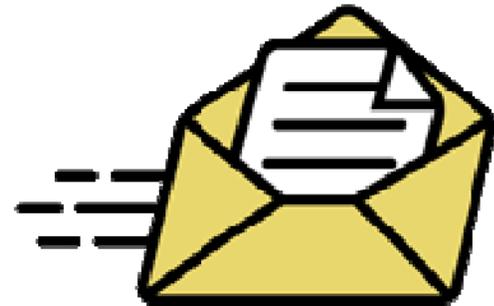
## Restrictions on Communication

- No communication with elected officials or staff from May 30 through October 5, 2012 except:
  - CIMS Small Business Office listed in RFQ
  - CIMS Contract Services Division staff listed in RFQ
  - As requested by the City to begin negotiations
- Restriction extends to thank you notes and any communication related to this RFQ



## Submission documents

- Cover Letter (limit two pages)
  - ✓ Number of years in business
  - ✓ Local office information
    - ✓ (address, years, number employees)
  - ✓ Highlight experience related to the scope of work and any other quality that makes the Respondent uniquely qualified for this Program
- Copy of current insurance certificate indexed and labeled as “Tab 14”



## Submission documents

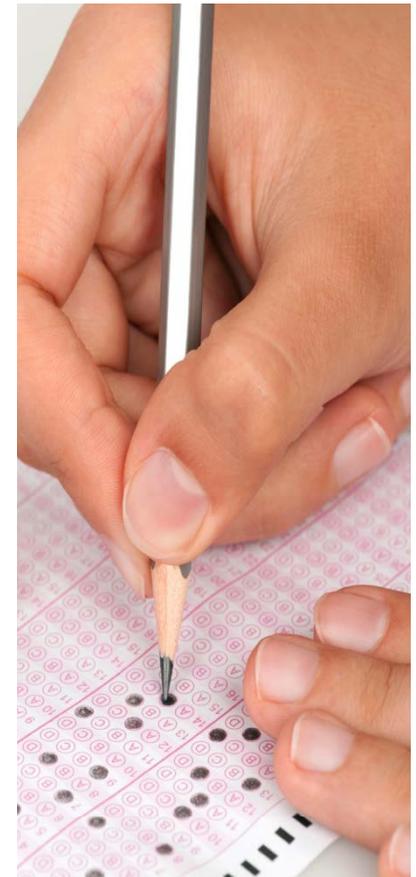
- Form #1 Submittal Cover with signature
- Form #2 Submittal Checklist and Table of Contents labeled as “Tab 2”
- Form #3 Discretionary Contracts Disclosure Form labeled as “Tab 3” – only required in the original submittal so leave Tab 3 empty in copies



Contributions to City Council members prohibited during the blackout period (from the 10<sup>th</sup> business day after RFQ release until 30 calendar days after contract award).

## Mass Selection of Design Firms (cont'd)

- Form #4 Litigation Disclosure Form labeled as “Tab 4”
- Form # 5 Indexed and labeled as “Tab 15”
  - Engineering firms to indicate their desired project size, in dollars
  - All respondents to rate their level of interest in each project on a scale of A through D



## RFQ Scoring Criteria

Criteria	Weight
A. Experience of Prime Firm, Key Personnel and Key Subconsultants	50 Points
B. Local – Team’s Experience with issues in the San Antonio Region and past experience with City of San Antonio	10 Points
C. Proposed Plan Design Management Plan (15 points) Construction Management Plan (5 points) Outreach and Diversity Plan (10 points)	30 Points
D. Overall evaluation of the firm/team and its ability to provide the required services	10 Points

## Criteria A (50 points)

- Org Chart & Resumes of key personnel
- 3 previous projects demonstrating firm/team's relevant experience
  - (see Sample Project Sheet – Exhibit A)
    - Complete project description
    - Owner's name & Contact
    - Key personnel on projects
    - All sub-consultants

# Delivery of the Bond

*How do we deliver quality projects under budget...FASTER!*



## New Braunfels Avenue Improvements Project

2009 Special Improvements Bond Program

City of San Antonio

- Sample Project Sheet (Exhibit A) also include:
  - Role of Respondent
  - Original & final construction contract amount
  - Year of Project

PROJECT DESCRIPTION:	Design and reconstruction of 2.5 mile two-lane roadway to four-lanes with five-foot bike lanes, raised median, and left-turn lanes at intersections. Included underground storm sewer, water, gas, and sanitary sewer improvements. Upgraded four signalized intersections and constructed six-foot sidewalks. The project facilitated vehicular access along north and south New Braunfels while increasing safety for pedestrians and bicyclists in the area		
PROJECT DETAILS AND ROLE OF SUBMITTING FIRM:	<ul style="list-style-type: none"> <li>◆ Construction phase services included responding to contractor RFIs and reviewing change proposals. Through prompt review of change proposals, Walters &amp; Associates helped the City eliminate 80% of the change proposals from becoming change orders. Walters &amp; Associates' thorough documentation of project issues with the contractor contributed to the successful elimination of change orders.</li> <li>◆ Special consideration was given to landscaping and signs at intersections to accommodate the widened roadway. Meetings conducted by Walters &amp; Associates with Fort Sam Houston representatives throughout design kept HOA and military officials informed while creative methods were developed and specified in the construction documents to accommodate HOA and military concerns.</li> </ul>		
YEAR OF PROJECT:	2009-2012		
ORIGINAL CONSTRUCTION AMOUNT:	\$21.2 million	FINAL CONSTRUCTION AMOUNT:	\$23.5 million
DESIGN ENGINEER:	John Villarreal, P.E.	PROJECT ESIMATOR:	Hannibal Flores, P.E.
PROJECT MANAGER:	John Villarreal, P.E.	CONSTRUCTION OBSERVER:	Hannibal Flores, P.E.
OWNER'S NAME:	City of San Antonio	OWNER REPRESENTATIVE:	Stephen Jackson, P.E.
REPRESENTATIVE'S PHONE #:	210.207.5555	REPRESENTATIVE'S EMAIL:	jackson.sanantonio.gov

# Delivery of the Bond

*How do we deliver quality projects under budget...FASTER!*

- Sample Project Sheet, cont'd:
  - List all sub-consultants, certification type, amount paid, and % of total

COMPANY NAME & ROLE	FIRM ADDRESS (CITY, STATE, & ZIP)	PRIMARY SCOPE	CERTIFICATION TYPE	FINAL AMOUNT EARNED/PAID	% OF TOTAL
Walters & Associates (Prime)	200 W. Jones, San Antonio, TX 78215	Design/Prog. Mgmt	N/A	\$1,071,280	44.25%
Mission Engineering (Sub)	702 E. Maton, San Antonio, TX 78208	Civil Engineering	SBE, MBE	\$653,663	27%
Beta Consulting Eng. (Sub)	300 W. Queens, San Antonio, TX 78209	Traffic Engineering	WBE	\$89,576	3.7%
YMCA Consultants (Sub)	1425 Loop 410, San Antonio, TX 78216	Drainage Eng.	MBE	\$102,891	4.25%
Comal Eng. & Surveyors (Sub)	158 Main St., Boerne, TX 78251	Civil Eng./Surveyor	SBE, WBE	\$341,357	14.1%
Brush Consulting Group (Sub)	8756 Langston Ave., Poteet, TX 78596	Graphic Design	SBE	\$162,205	6.7%

CLASSIFICATION	% ACHIEVED
Small Business Enterprise (SBE)	47.8%
Minority Business Enterprise (MBE)	31.3%
Women-owned Business Enterprise (WBE)	17.8%



## Criteria B (10 points)

- Team's Experience with San Antonio region issues
  - (1 page index and label as "Tab 9" )
- City will take into consideration consultants' past experience with COSA based on scorecard

## Criteria D (10 points)

- Overall evaluation of submittal

## Criteria C (30 points)

- Design Management
  - ( 3 page narrative indexed and labeled as “Tab 10”)
- Construction Management
  - ( 2 page narrative indexed and labeled as “Tab 11”)
- Outreach & Diversity
  - ( 2 page narrative indexed and labeled as “Tab 12”)
  - Past utilization will be taken into consideration using information from the 3 Project Sheets

---

---

# ***Delivery of the Bond***

*How to deliver quality projects under budget... FASTER!*

## ***Outreach and Diversity***

Ruben Flores, Economic Development Manager  
*Ruben.A.Flores@sanantonio.gov*

---

---

- Criteria C:
  - Submit 2 page narrative describing outreach and diversity practices such as:
    - Effective outreach and diversity utilization practices
    - Joint ventures with, or mentoring to, S/M/WBEs
    - Extending insurance coverage, credit and other training or assistance for S/M/WBE subcontractors
    - Internships for minority (and/or women) group members and local university students
    - Working w/ economic development assistance agencies or trade groups for S/M/WBE outreach & technical assistance
    - Prompt payments to sub-consultants

## A/E Negotiation Phase

- CIMS Project Managers & Small Business Office will negotiate with prime firms to maximize:
  - Highly qualified sub-consultants
  - Outreach & diversity contracting opportunities
  - Similar or higher overall program results then the 2007 Bond
    - Some will be higher, some then 2007 Bond results shown below

<i>Category</i>	<i>Prime Participation</i>	<i>Sub-consultant Participation</i>	<i>Total Participation</i>
SBE	26%	21%	47%
M/WBE	25%	21%	47%

---

---

# ***Delivery of the Bond***

***How to deliver quality projects under budget... FASTER!***

**Mike Frisbie, P.E., City Engineer & CIMS Director**

---

---

## Selecting Firms for Projects

- Statements of Qualifications Scored/Ranked
- Firm's project interest
- Familiarity with a particular project
- Experience in the project area
- Other specific expertise that may be required



# Delivery of the Bond

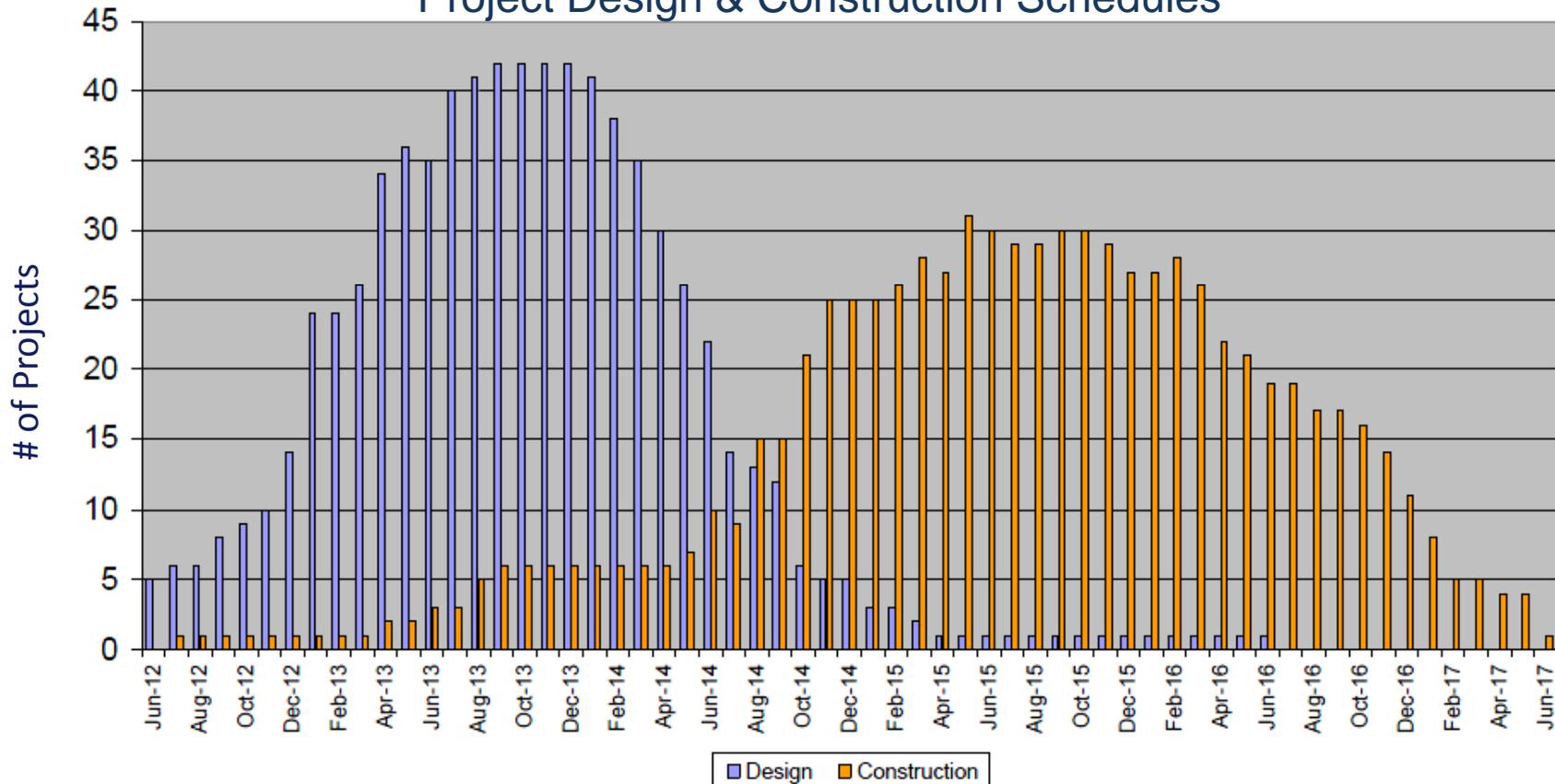
*How do we deliver quality projects under budget...FASTER!*

## Timeline by Proposition

Proposition 1 & 2

*(Streets, Bridges and Sidewalks & Drainage and Flood Control)*

Project Design & Construction Schedules

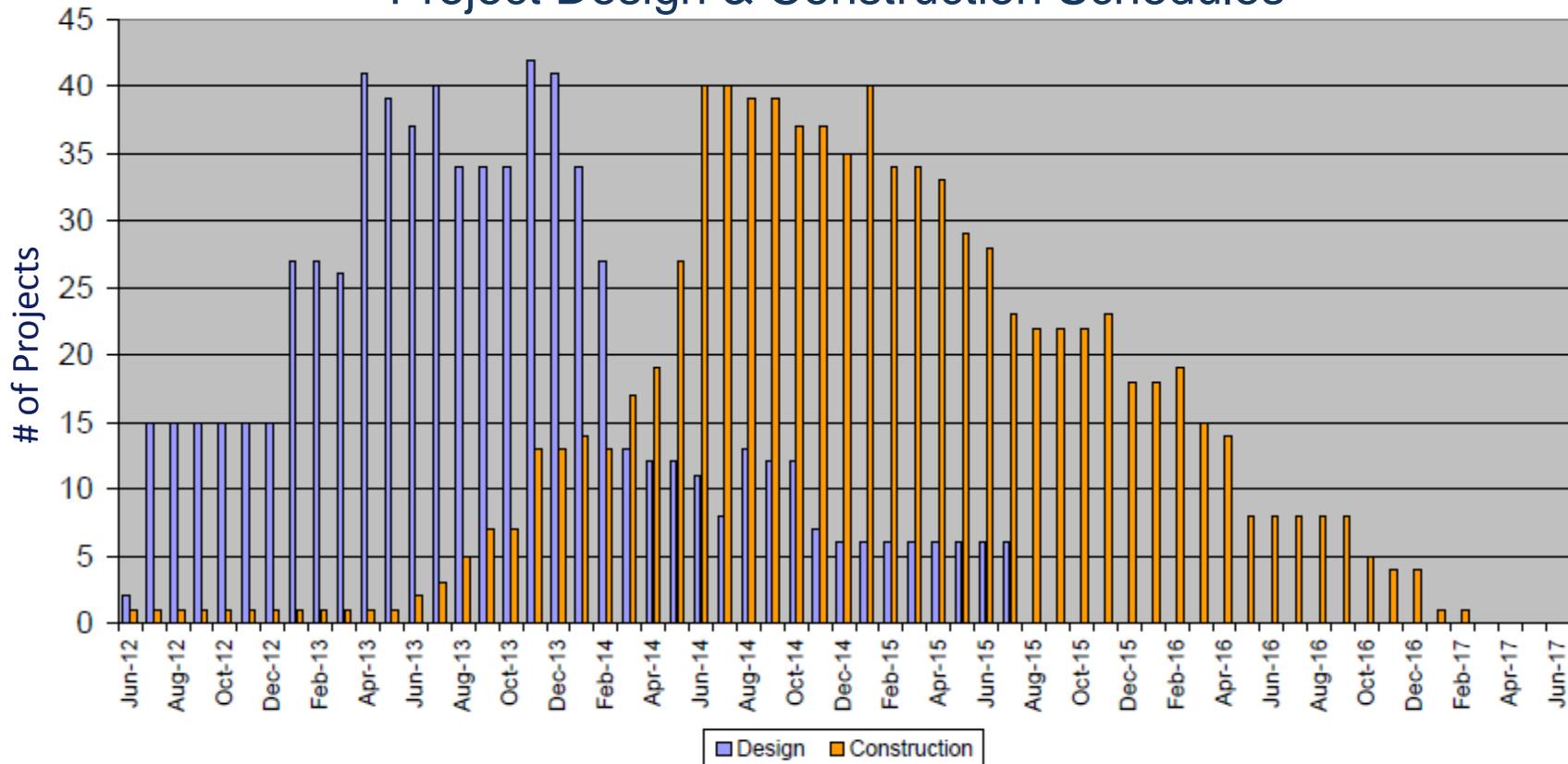


## Timeline by Proposition

### Proposition 3

(Park, Recreation & Open Space)

### Project Design & Construction Schedules



# Delivery of the Bond

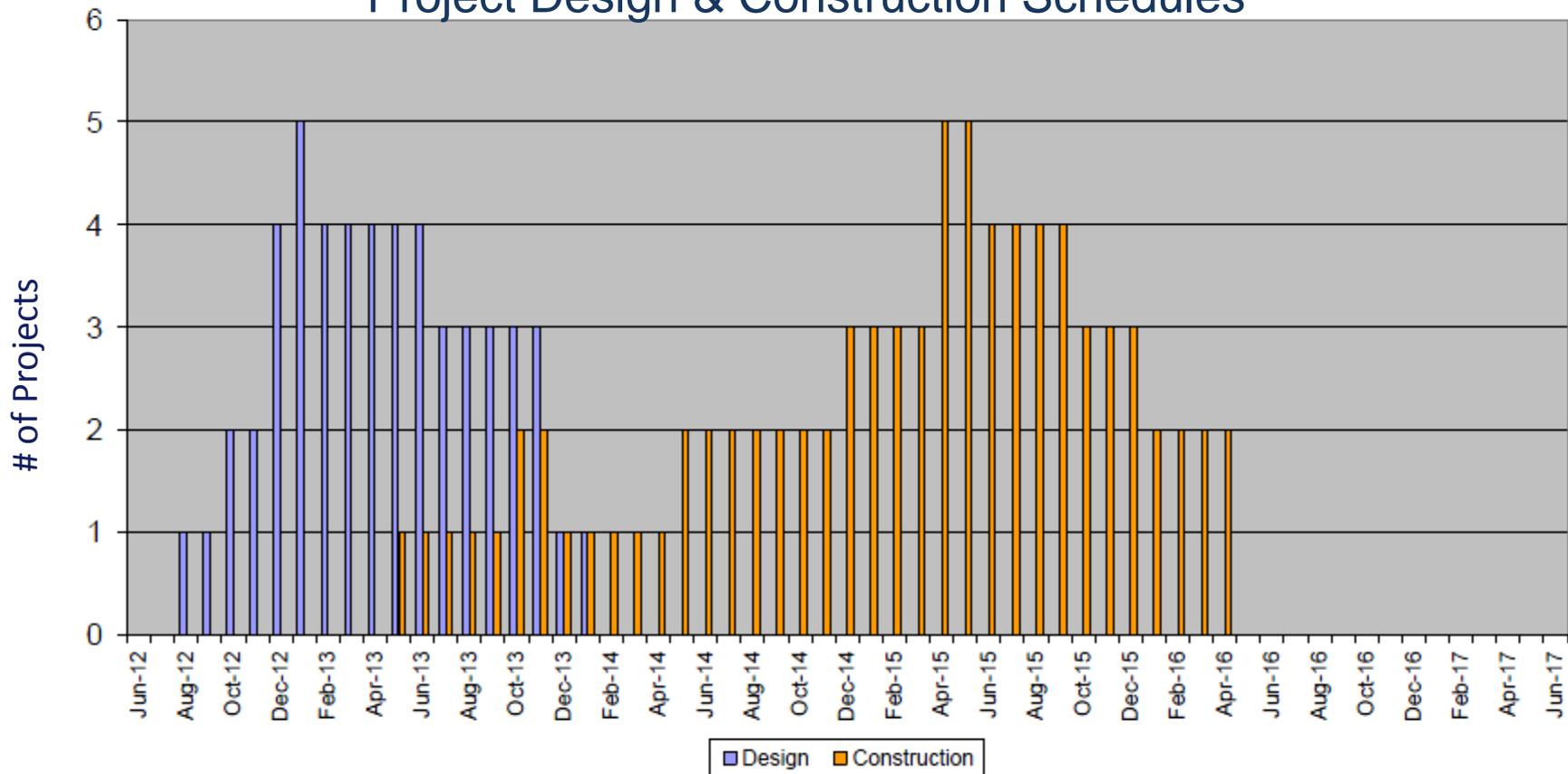
*How do we deliver quality projects under budget...FASTER!*

## Timeline by Proposition

Proposition 4 & 5

*(Libraries, Museums and Cultural Arts Facilities & Public Safety Facilities)*

### Project Design & Construction Schedules



## Continued Transparency

- Citizen Bond Oversight Commission (CBOC)
- Dashboard



## Summary



- Congratulations
- 140 Projects totaling \$596 million
- Projects yield much benefit citywide
- Aggressive, comprehensive plan to complete quality projects under budget... *FASTER*

City of San Antonio

**Delivering the  
2012-2017 General Obligation Bond Program**

Kickoff Meeting & Pre-Submittal Conference

June 8, 2012



**Questions?**



2012-2017  
\$596 MILLION  
**BOND**  
PROGRAM

# Kickoff Meeting Sponsors



SAN ANTONIO  
**HISPANIC  
CHAMBER**  
OF COMMERCE

UNITED STATES CHAMBER OF COMMERCE  
**ACCREDITED**  
★ ★ ★ ★



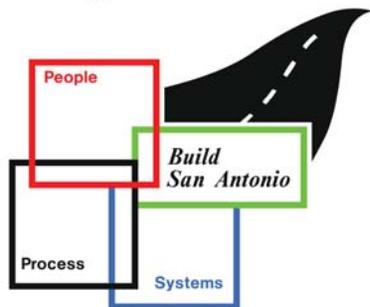
San  
Antonio  
Water  
System



**SmartCity**®



*Capital Improvements  
Management Services*



SAN  ANTONIO

CONVENTION, SPORTS, AND ENTERTAINMENT FACILITIES

Alamodome ★ Convention Center ★ Illusions Theater ★ Lila Cockrell Theatre

# CERTIFIED SBE & M/WBE FIRMS PROPOSED FOR 2007 BOND PROGRAM DESIGN SERVICES CONTRACTS

*The following is intended for reference only and is not an endorsement of any firm provided on this list. In addition, this is not a complete listing of eligible S/M/WBEs. For a complete listing of all certified S/M/WBEs, please contact or go to the South Central Texas Regional Certification Agency's website at [www.sctrca.org](http://www.sctrca.org) and search for certified vendors. Please note, some firms on this list may not satisfy the significant business presence criteria required to be counted toward a selected firm's utilization plan. It is the responsibility of each Respondent to confirm whether a certified firm is headquartered or has a significant business presence for one year within the San Antonio Metropolitan Statistical Area from which 20% of its total employees are regularly based.*

Firm Name	SBE	MBE	WBE
A.A. Gonzalez Engineering, Inc.	X	X	
AC Group, LLC	X	X	
Accutech Consultants, LLC	X	X	
Adams Environmental, Inc.	X		
AG/CM	X		X
Aguirre & Fields	X	X	
AIA Engineers, Ltd.	X	X	
Alamo Architects	X		
Alderson & Associates, Inc.	X		
Alex Garza Consulting	X	X	
AllianceTransportation Group	X		X
Alpha Consulting Engineers Inc.	X	X	
Alvidrez Architecture Inc.	X	X	
Ardaga & Associates	X	X	
Arias & Associates	X	X	
Bain Medina Bain, Inc.	X		X
Beaty Palmer Architects, Inc.	X		
Bender, Inc. dba Bender Wells Clark Design	X		X
Briones Consulting & Engineering, Ltd.	X	X	
Britts & Associates	X	X	X

<b>Firm Name</b>	<b>SBE</b>	<b>MBE</b>	<b>WBE</b>
Camacho-Hernandez & Associates, LLC.	X	X	
CAS Consulting & Services, Inc.	X	X	
Chiang Patel & Yerby, Inc.		X	
Civil Design Services, Inc. dba CDS/Muery	X		
Cleary Zimmermann Engineers	X		
CMTS	X	X	
CNG Engineering	X	X	
Coltrane Fernandez Zavala Group, LLC	X	X	X
Cost Estimate Resources	X		X
Coyle Engineering, Inc.	X		
Crespo Consulting Services, Inc.	X	X	
Debra Dockery, Architect, P.C.	X		X
Don Durden, Inc. dba Civil Engineering Consultants	X		
Durand-Hollis Rupe, Inc.	X	X	
Eagle Drilling	X		X
Ecological Communications Corporation	X	X	
Fernandez Frazer White & Associates, Inc.	X	X	
Flores Technical Services	X	X	
Ford Engineering, Inc.	X		X
Foster CM Group, Inc.	X	X	
Garcia & Wright Consulting Engineers, Inc.	X	X	
Geotechnical Consultants	X		X
Gibbons Surveying & Mapping, Inc.	X		X
Gonzalez, Kypuros and White, Inc.	X	X	
Gonzalez-De La Garza & Associates, LLC.	X	X	X
Greg Gomez, Inc. dba GGI Engineers	X	X	X
Grubb Engineering	X		X
H.A. Kuehlem Survey Company	X		
Hicks & Company	X		X

<b>Firm Name</b>	<b>SBE</b>	<b>MBE</b>	<b>WBE</b>
HVJ Associates	X	X	
IDCUS Inc. dba IDC Inc.	X	X	
Integrated Testing & Engineering Co. of SA (InTEC of SA)	X	X	X
James T. Rodriguez Consulting	X	X	
Jasmine Engineering	X	X	X
Jaster-Quintanilla San Antonio LLP	X	X	
Joshua Engineering Group	X	X	
K.M. Ng & Associates, Inc.	X	X	
Kell Munoz Architects, Inc.		X	
KFW Engineers	X		
Kinetics Consulting Engineering	X	X	
Laffoon Associates	X		
Lehmann Engineering	X		
Lina T. Ramey and Associates, Inc.	X		X
LNV, Inc. dba: LNV Engineering	X	X	
Lundy & Franke Engineering, Inc	X		X
M.W. Cude Engineers, LLC.	X		
Madeline Anz Slay Architecture, PLLC	X		X
Maestas & Associates, Inc.	X	X	
Medina Consulting Company, Inc	X		X
MEP Engineering	X		
Morgan/Brooks Resources Inc.	X		X
MS Engineering, LLC	X	X	X
National Blue Print Co., Inc.	X	X	
Poznecki-Camarillo and Assoc., Inc.	X	X	
Professional Engineering Design Group, PLLC	X		X
Project Cost Resources	X		X
R.J. Rivera Associates, Inc	X	X	
Rialto Studio, Inc.	X		

<b>Firm Name</b>	<b>SBE</b>	<b>MBE</b>	<b>WBE</b>
Robey Architecture, Inc.	X	X	
Rock Engineering & Testing Laboratory, Inc.	X	X	X
RODS Subsurface Engineering, Inc.	X	X	X
RODS Surveying, Inc.		X	
Rosin Group	X		X
Ruiz & Associates Surveying	X	X	
San Antonio Design Group Inc.	X	X	
San Antonio Testing Laboratory, Inc	X	X	X
Sherfey Engineering	X	X	X
Sherwood Surveying	X		
Slay Engineering Company	X		
Sprinkle & Co.	X		
STAR Engineering Group, Inc.	X	X	
STC Environmental Services	X		
Steve Patmon, Architect	X	X	
Structural Engineering Associates, Inc.	X	X	
Surveying & Mapping, Inc. dba SAM, Inc.		X	
T.C. Bailey Engineering	X		
TEDSI, Infrastructure Group, Inc.		X	
Terra Design Group, Inc.	X		
Traffic Operations Support Group	X	X	
Underground Services, Inc.	X		
Unitech Consulting Engineers, Inc.	X	X	
Vickrey & Associates, Inc.	X		X
Vortex Drilling, Inc.	X		X
Ximenes & Associates	X	X	X
YMW Consultants, LLC	X	X	X
Young Professional Resources	X	X	

# Exhibit "A" - Project Sheet



## Fire Station No. 99

2009 Special Improvements  
Bond Program

City of San Antonio

### PROJECT SHEET #1: FIRE STATION No. 99

PROJECT DESCRIPTION:	Design and construction of a new 12,000 SF fire station. The facility includes three bays to accommodate up to four fire apparatus vehicles and one emergency medical service vehicle. The new fire station is located on the northwest side of San Antonio adjacent to UTSA.		
PROJECT DETAILS AND ROLE OF SUBMITTING FIRM:	<ul style="list-style-type: none"> <li>◆ Walters &amp; Associates (W&amp;A) was the Prime Design Consultant for this project and performed architectural, engineering and interior design services along with assisting the City in bidding the project for the construction phase.</li> <li>◆ The facility has a masonry veneer exterior and a steel frame structure. Foundations consist of angled concrete pilings and spread footings with a slab on grade concrete floor. Specialized designs interfacing the automated exhaust systems, overhead coiling doors, and signalization system were developed to reduce equipment damage and increase indoor air quality in the three apparatus bays. The station is a comprehensive facility with support areas, kitchen, dining, administrative, communications center, exercise/storage areas, and sleeping quarters.</li> <li>◆ W&amp;A developed and prepared the working drawings (including electrical and mechanical details) and specifications necessary for construction of the project. Following the final approval of the Construction Documents, W&amp;A assisted City staff with preparation of the construction bid documents.</li> <li>◆ W&amp;A successfully worked with the San Antonio Fire Department and CIMS Department to achieve compatibility in the project design features and needs of the Fire Department.</li> </ul>		
YEAR OF PROJECT:	2011		
ORIGINAL CONSTRUCTION AMOUNT:	\$3.1 million	FINAL CONSTRUCTION AMOUNT:	\$3.3 million
DESIGN ARCHITECT:	Aston Walters, AIA	PROJECT ESIMATOR:	John Villarreal, AIA
PROJECT MANAGER:	John Villarreal, AIA	CONSTRUCTION OBSERVER:	John Villarreal, AIA
OWNER'S NAME:	City of San Antonio	OWNER REPRESENTATIVE:	Stephen Jackson, Architect
REPRESENTATIVE'S PHONE #:	210.207.5555	REPRESENTATIVE'S EMAIL:	jackson.sanantonio.gov



**W&A, Inc.**

DESIGN CONSULTANTS  
— INTERIOR ARCHITECTURE —

## Exhibit “A” - Project Sheet (cont’d)



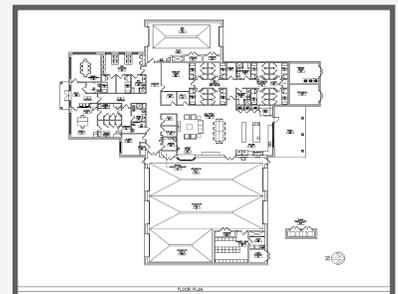
# Fire Station No. 99

2009 Special Improvements  
Bond Program

City of San Antonio

COMPANY NAME & ROLE	FIRM ADDRESS (CITY, STATE, & ZIP)	CERTIFICATION TYPE	% OF TOTAL (DESIGN PHASE)
Walters & Associates (Prime)	200 W. Jones, San Antonio, TX 78215	N/A	51.4%
Beta Consulting Engineering (Sub)	300 W. Queens, San Antonio, TX 78209	SBE, WBE	9.6%
YMCA Consultants (Sub)	1425 Loop 410, San Antonio, TX 78216	SBE, MBE	18.1%
Mission Architects (Sub)	702 E. Maton, San Antonio, TX 78208	WBE	2.1%
Comal Engineering, Inc. (Sub)	158 Main St., Boerne, TX 78251	SBE, MBE	13.8%
Brush Consulting Group (Sub)	8756 Langston Ave., Poteet, TX 78596	SBE, MBE	5%

CLASSIFICATION	% ACHIEVED
Small Business Enterprise (SBE)	46.5%
Minority Business Enterprise (MBE)	36.9%
Women-owned Business Enterprise (WBE)	11.7%



**W&A, Inc.**

DESIGN CONSULTANTS  
— INTERIOR ARCHITECTURE —