



**CITY OF SAN ANTONIO
REQUEST FOR QUALIFICATIONS
FOR
ASSISTANCE WITH THE EDWARDS AQUIFER PROTECTION PROGRAM**

AMENDMENT #3, January 3, 2012

Amendment #3 includes responses to questions received in writing.

I. QUESTIONS AND CLARIFICATIONS TO THE RFQ

1. Once the best-qualified contractor(s) is selected, how will pay rates be determined (i.e., will there be a negotiated pay schedule for labor rates)?

Response: Pay rates will be negotiated with the selected firm(s). The City anticipates pay rates for this program to be established based on the fair market appraisal value of each property being considered for the program. Further information will be discussed more thoroughly with the selected firm(s).

2. Mr. Ellis stated during the pre-solicitation meeting that contractors might not get paid if a property acquisition is not finalized. Could you please expand on this. Also, can you please state if there were contractors who were not paid under the previous contract.

Response: Firms selected to work with the City for this program will not receive indirect costs payment for work conducted toward the acquisition of a conservation easement unless that property is accepted into the program and the deal is closed. Due diligence direct costs will be borne by the City and firms may be reimbursed for any due diligence direct costs they have arranged, ordered, and/or conducted. But indirect costs payable to the firms for their negotiations with landowners will not be paid out unless a property is approved by City Council and the deal is closed. There have been a few instances of firms not being paid indirect costs for their work as a result of landowners disengaging from the program after due diligence has been conducted on their properties, but these instances are rare

REVISIONS TO THE RFQ

The submittal deadline in the RFQ and all solicitation documents which states:

January 3, 2012 at 2:00 P.M.

Has been extended to the following:

January 4, 2012 at 2:00 P.M.

END OF REVISIONS

No other items, dates, or deadlines for this RFQ are changed.