

Opened: June 7, 2013 For: POLICE VEHICLE GRAPHIC KITS, EMERGENCY EQUIPMENT PARTS, AND INSTALL, REMOVAL, AND REPAIR OF EQUIPMENT			Kaspar Ranch Hand Equipment, LP. 2625 Broadway St. San Antonio, TX 78215			SAT Radio Communications, Ltd dba Industrial Communications 1019 E. Euclid Avenue San Antonio, TX 78212			Southwest Public Safety 9905 Perrin Beitel Road San Antonio, TX 78217		
6100002702			LM								
Item	Description	Quantity	NAS								
ITEM 1:											
Vehicle Graphic Kits											
1A	2011 Crown Victoria Police Interceptor	100		No Bid							
	Price Each				\$293.25					\$160.00	
	Price Total				\$29,325.00					\$16,000.00	
1B	2012 Chevrolet Tahoe	88		No Bid							
	Price Each				\$293.25					\$225.00	
	Price Total				\$25,806.00					\$19,800.00	
1C	2013-2014 Ford Explorer Interceptor	32		No Bid							
	Price Each				\$293.25					\$225.00	
	Price Total				\$9,384.00					\$7,200.00	
Vehicle Graphic Kits with Installation											
1D	2012 Chevrolet Tahoe	12		No Bid							
	Price Each				\$520.00					\$280.00	
	Price Total				\$6,240.00					\$3,360.00	
1E	2013-2014 Ford Explorer Interceptor	198		No Bid							
	Price Each				\$520.00					\$280.00	
	Price Total				\$102,960.00					\$55,440.00	
Motorcycle Graphic Kits											
1F	Police Motorcycle	20		No Bid							
	Price Each				\$246.50					\$90.00	
	Price Total				\$4,930.00					\$1,800.00	
Individual Vehicle Graphics											
1G	Badge & Patch Gold "Supervisor"	200		No Bid							
	Price Each				\$25.50					\$7.50	
	Price Total				\$5,100.00					\$1,500.00	
1H	Badge & Patch "Patrol"	400		No Bid							
	Price Each				\$21.25					\$7.50	
	Price Total				\$8,500.00					\$3,000.00	
1I	Badge Inserts:K-9, CRU, SAFFE, ICE, SWAT	600		No Bid							
	Price Each				\$2.55					\$1.50	
	Price Total				\$1,530.00					\$900.00	
1J	Driver & Passenger Rear door	300		No Bid							
	Price Each				\$57.00					\$37.50	
	Price Total				\$17,100.00					\$11,250.00	
1K	Driver door & Passenger Front door	300		No Bid							
	Price Each				\$57.00					\$37.50	
	Price Total				\$17,100.00					\$11,250.00	
1L	"Protecting the Alamo City"	300		No Bid							
	Price Each				\$17.00					\$13.75	
	Price Total				\$5,100.00					\$4,125.00	
1M	Trunk Lid "POLICE" & "911 Emergency"	300		No Bid							
	Price Each				\$17.00					\$12.50	
	Price Total				\$5,100.00					\$3,750.00	
1N	12" Roof numbers 0 – 9 black	2,160		No Bid							
	Price Each				\$9.50					\$4.50	
	Price Total				\$20,520.00					\$9,720.00	
	12" Roof Numbers 0 - 9 white	2,160		No Bid							
	Price Each				\$9.50					\$4.50	
	Price Total				\$20,520.00					\$9,720.00	
1O	Front Fender SUPERVISOR"	150		No Bid							
	Price Each				\$17.00					\$10.00	
	Price Total				\$2,550.00					\$1,500.00	
1P	Unit Identification Letters 2" H x 3/8" W LETTERS: N, S, E, W, P, T, C and R	8,000		No Bid							
	Price Each				\$0.85					\$0.65	
	Price Total				\$6,800.00					\$5,200.00	
1Q	Unit Identification NUMBERS 2" Numbers (0-9)	8,000		No Bid							
	Price Each				\$0.85					\$0.95	
	Price Total				\$6,800.00					\$7,600.00	
ITEM 2: INSTALLS, REMOVALS, AND REPAIRS											
REMOVAL											
2A	PATROL VEHICLE STANDARD (REMOVAL)	300		No Bid							
	Price Each				\$240.00					\$165.00	
	Price Total				\$72,000.00					\$49,500.00	
2B	ADDITIONAL EQUIPMENT (REMOVAL)										
	Radar	200		No Bid							
	Price Each				\$25.00					\$55.00	
	Price Total				\$5,000.00					\$11,000.00	
	Gun Rack	200		No Bid							
	Price Each				\$55.00					\$55.00	

City of San Antonio Draft Bid Tabulation

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6100002702		LM		Kaspar Ranch Hand Equipment, LP.	SAT Radio Communications, Ltd dba Industrial Communications	Southwest Public Safety
				2625 Broadway St. San Antonio, TX 78215	1019 E. Euclid Avenue San Antonio, TX 78212	9905 Perrin Beitel Road San Antonio, TX 78217
Item	Description	Quantity				
	Price Total				\$11,000.00	\$11,000.00
	Pronet	100				
	Price Each		No Bid	\$25.00		\$55.00
	Price Total			\$2,500.00		\$5,500.00
2C	TRAFFIC STANDARD (REMOVAL)	50				
	Price Each		No Bid	\$272.50		\$220.00
	Price Total			\$13,625.00		\$11,000.00
2D	TRAFFIC SLICK TOP STANDARD (REMOVAL)	50				
	Price Each		No Bid	\$272.50		\$220.00
	Price Total			\$13,625.00		\$11,000.00
2E	TRAFFIC AD IMPALA/CHARGER STANDARD (REMOVAL)	10				
	Price Each		No Bid	\$272.50		\$220.00
	Price Total			\$2,725.00		\$2,200.00
2F	TRAFFIC AD TAHOE/FORD EXPLORER INTERCEPTOR STANDARD (REMOVAL)	10				
	Price Each		No Bid	\$272.50		\$220.00
	Price Total			\$2,725.00		\$2,200.00
2G	DWI VEHICLE STANDARD (REMOVAL)	50				
	Price Each		No Bid	\$272.50		\$220.00
	Price Total			\$13,625.00		\$11,000.00
2H	DWI SLICK TOP VEHICLE STANDARD (REMOVAL)	50				
	Price Each		No Bid	\$272.50		\$220.00
	Price Total			\$13,625.00		\$11,000.00
2I	INSTALLS PATROL VEHICLE STANDARD (INSTALL)	300				
	Price Each		No Bid	\$1,175.00		\$1,100.00
	Price Total			\$352,500.00		\$330,000.00
2J	ADDITIONAL EQUIPMENT (INSTALL) Radar	200				
	Price Each		No Bid	\$85.00		\$55.00
	Price Total			\$17,000.00		\$11,000.00
	Gun Rack	200				
	Price Each		No Bid	\$34.00		\$55.00
	Price Total			\$6,800.00		\$11,000.00
	Pronet	100				
	Price Each		No Bid	\$68.00		\$55.00
	Price Total			\$6,800.00		\$5,500.00
	Rear Cargo Gun Rack	15				
	Price Each		No Bid	\$102.00		\$55.00
	Price Total			\$1,530.00		\$825.00
2K	PATROL SLICK TOP STANDARD (Install)	300				
	Price Each		No Bid	\$1,475.00		\$1,210.00
	Price Total			\$442,500.00		\$363,000.00
2L	TRAFFIC STANDARD	50				
	Price Each		No Bid	\$1,475.00		\$1,430.00
	Price Total			\$73,750.00		\$71,500.00
2M	Deleted					
2N	Deleted					
2O	Deleted					
2P	Deleted					
2Q	LABOR FOR INSTALLS, REPAIR AND SERVICE Hourly Labor rate for installs, repair & service	2,500				
	Price Total		No Bid	\$55.00		\$55.00
				\$137,500.00		\$137,500.00
ITEM 3	Lights and Accessories: Flashing, Light Bars, Revolving WHELEN ENGINEERING CO, PARTS Percent of discount offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Price Schedule Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)		No Bid		46% Whelen Dealer PL13.OWD 12/18/2012 List	38% Whelen List PL13.OWL 2013 List
ITEM 4	Consoles, Police Vehicle HAVIS-SHIELDS EQUIPMENT CORPORATION PARTS Percent of discount offered Product Identification (Manufacturer)		No Bid		37% Havis-Shields	30% Havis

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6100002702	LM						
Item	Description	Quantity					
ITEM 5	Type of Price Schedule (dealer, jobber, etc.)				Dealer	List	
	Price Schedule Number				n/a	Havis-2013	
	Date of Price Schedule				5/7/2013	2013	
	Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)				MSRP	List	
	Spotlights and Flashlights, Security Tape		No Bid				
	SHO-ME Parts						
	Percent of discount offered				10%	36%	
	Product Identification (Manufacturer)				Sho-Me	Sho-Me	
	Type of Price Schedule (dealer, jobber, etc.)				Jobber	List	
	Price Schedule Number				2013B	2013A	
Date of Price Schedule				1/1/2013	2013		
Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)				Retail Cost	List		
Item 6	Push Bumpers, Vehicle						
	GO Rhino Parts						
	Percent of discount offered		30%		30%	30%	
	Product Identification (Manufacturer)		Ranch Hand PBC07HBL1		GO Rhino	GO Rhino	
	Type of Price Schedule (dealer, jobber, etc.)		Jobber		Dealer	List	
	Price Schedule Number		January 2013		n/a	GO Rhino-2013	
	Date of Price Schedule		January 2013		4/1/2013	2013	
	Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)		Jobber Less 30%		List	List	
Item 7 7A	Curtains, Security		No Bid				
	SETINA Parts						
	Percent of discount offered				20%	20%	
	Product Identification (Manufacturer)				Setina	Setina	
	Type of Price Schedule (dealer, jobber, etc.)				Jobber	List	
	Price Schedule Number				n/a	Setins-2013	
	Date of Price Schedule				5/1/2013	2013	
	Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)				Retail	List	
7B	Troy Parts		No Bid				
	Percent of discount offered				35%	34%	
	Product Identification (Manufacturer)				Troy	Troy	
	Type of Price Schedule (dealer, jobber, etc.)				Dealer	List	
	Price Schedule Number				n/a	Troy-2013	
	Date of Price Schedule				2012	2013	
	Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)				List	List	
7C	PROGARD Parts		No Bid				
	Percent of discount offered				30%	25%	
	Product Identification (Manufacturer)				Progard	Progard	
	Type of Price Schedule (dealer, jobber, etc.)				Dealer	List	
	Price Schedule Number				n/a	Progard-2013	
	Date of Price Schedule				6/1/2013	2013	
	Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)				List	List	
ITEM 8	Gun Rack, Vehicle		No Bid				
	PROGARD Parts						
	Percent of discount offered				30%	25%	
	Product Identification (Manufacturer)				Progard	Progard	
	Type of Price Schedule (dealer, jobber, etc.)				Dealer	List	
	Price Schedule Number				n/a	Progard-2013	
	Date of Price Schedule				6/1/2013	2013	
	Price schedule column on which discount is based (i.e. distributor, Net, wholesale, etc.)				List	List	
	Delivery		60 days		5 days	2-5 days	
	Prompt Payment Discount Percent					0.5%, 15 days	
Payment Terms		Net 30		Net 30			
Estimated Annual Total							
Estimated Annual Award							