

City of San Antonio Draft Bid Tabulation

Opened: January 30, 2013 For: Emergency Vehicle Truck Parts & Service			Ferrara Fire Apparatus, Inc.	Freightliner of San Antonio	Hall-Mark Fire Apparatus Texas LLC	Siddons-Martin Emergency Group
6100002427		CE	27855 James Chapel Road North	8700 IH 10 East	601 Martin Duke Road	14233 Interdrive West
Item	Description	Est. Annual Qty.	Holden, LA 70744	Converse, TX 78109	Van Alstyne, TX 75495	Houston, TX 77032
ITEM 1	E-ONE FIRE TRUCK PARTS & SERVICE					
A	PARTS DISCOUNT:					
1	Percent of Discount Offered		No Bid	No Bid	20%	10%
2	Product Identification		No Bid	No Bid	E-One Parts Price Book	E-One
3	Type of Price Schedule (dealer, jobber, etc.)		No Bid	No Bid	Dealer	N/A
4	Price Schedule Number		No Bid	No Bid	P2012-01	N/A
5	Date of Price Schedule		No Bid	No Bid	3/3/2012	N/A
6	Price Schedule Column on which discount is based (i.e., distributor, net, wholesale, etc.)		No Bid	No Bid	List minus 20%	N/A
B	SPECIFIED ITEMS:					
1	Part Description: Air Chamber Bracket	4			E-One	N/A
	Mfr.Of Part Offered:		No Bid	No Bid	515245-003-LH	N/A
	Part Number Offered:		No Bid	No Bid	\$141.01	N/A
	Price Per Each:		No Bid	No Bid	\$564.04	N/A
	Price Total:		No Bid	No Bid		N/A
2	Part Description: Air Drier	4			Bendix	Bendix
	Mfr.Of Part Offered:		No Bid	No Bid	290137	065225
	Part Number Offered:		No Bid	No Bid	\$525.24	\$521.57
	Price Per Each:		No Bid	No Bid	\$2,100.96	\$2,086.28
	Price Total:		No Bid	No Bid		
3	Part Description: A/C Bracket	4			E-One	E-One
	Mfr.Of Part Offered:		No Bid	No Bid	542125	542124
	Part Number Offered:		No Bid	No Bid	\$751.51	\$2,591.96
	Price Per Each:		No Bid	No Bid	\$3,006.04	\$10,367.84
	Price Total:		No Bid	No Bid		
4	Part Description: Voltmeter Gauge	4			VDO	E-One
	Mfr.Of Part Offered:		No Bid	No Bid	405031	573222
	Part Number Offered:		No Bid	No Bid	\$30.18	\$1,763.95
	Price Per Each:		No Bid	No Bid	\$120.72	\$7,055.80
	Price Total:		No Bid	No Bid		
5	Part Description: Fan Blade	4			E-One	N/A
	Mfr.Of Part Offered:		No Bid	No Bid	393229	N/A
	Part Number Offered:		No Bid	No Bid	\$132.61	N/A
	Price Per Each:		No Bid	No Bid	\$530.44	N/A
	Price Total:		No Bid	No Bid		
6	Part Description: Hydraulic Cylinder	4			E-One	E-One
	Mfr.Of Part Offered:		No Bid	No Bid	576086	576086
	Part Number Offered:		No Bid	No Bid	\$712.12	\$1,781.95
	Price Per Each:		No Bid	No Bid	\$2,848.48	\$7,127.80
	Price Total:		No Bid	No Bid		
7	Part Description: PTO Rear Gasket	4			E-One	Chelsea
	Mfr.Of Part Offered:		No Bid	No Bid	386127-008	329071-19X
	Part Number Offered:		No Bid	No Bid	\$76.78	\$127.10
	Price Per Each:		No Bid	No Bid	\$307.12	\$508.40
	Price Total:		No Bid	No Bid		
C	LABOR AND SERVICE:					
1	Labor rate for service during regular business hours during initial contract term (Years 1-3)		No Bid	No Bid	\$90.00 Per Hour	\$95.50 Per Hour
2	Labor rate for service during regular business hours during renewal contract term (Years 4-5)		No Bid	No Bid	\$95.00 Per Hour	\$99.50 Per Hour
3	Mileage charge		No Bid	No Bid	\$0.00 Per Mile	\$0.00 Per Mile
ITEM 2	FERRARA FIRE TRUCK PARTS & SERVICE					
A	PARTS DISCOUNT:					
1	Percent of Discount Offered		7%	No Bid	20%	10%
2	Product Identification		Ferrara Fire Stock Parts	No Bid	Ferrara	Ferrara
3	Type of Price Schedule (dealer, jobber, etc.)		List	No Bid	Jobber	N/A
4	Price Schedule Number		07012013 Parts	No Bid	N/A	N/A
5	Date of Price Schedule		6/30/2013	No Bid	N/A	N/A
6	Price Schedule Column on which discount is based (i.e., distributor, net, wholesale, etc.)		List	No Bid	Cost plus 40%	N/A
B	SPECIFIED ITEMS:					
1	Part Description: Coolant Reservoir	4			N/A	Ferrara
	Mfr.Of Part Offered:		Vendor Supplied	No Bid	N/A	0599FF2
	Part Number Offered:		0599FF2	No Bid	N/A	\$86.83
	Price Per Each:		\$48.24	No Bid	N/A	\$347.32
	Price Total:		\$192.96	No Bid	N/A	

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Item	Description	Est. Annual Qty.	Holden, LA 70744	Converse, TX 78109	Van Alstyne, TX 75495	Houston, TX 77032
2	Part Description: Air Drier Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	4	WABCO R955205	No Bid No Bid	N/A N/A	Meritor R955205 \$652.75 \$2,611.00
3	Part Description: Door Ajar Switch Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	4	As America 36000157	No Bid No Bid	N/A N/A	Ferrara ASILBNS \$130.23 \$520.92
4	Part Description: Master Switch Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	4	Perko 36000130	No Bid No Bid	N/A N/A	Ferrara 36000130 \$291.56 \$1,166.24
5	Part Description: Rear Suspension Air Bag Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	4	Firestone 9223	No Bid No Bid	N/A N/A	Firestone 9223 \$276.68 \$1,106.72
6	Part Description: Axle Gasket Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	4	Meritor 2208X440	No Bid No Bid	N/A N/A	Euclid E2435 \$1.42 \$5.68
7	Part Description: Air Brake Chamber Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	4	MGM 3430051	No Bid No Bid	N/A N/A	Dayton DAY3030CIS \$81.02 \$324.08
C	LABOR AND SERVICE:					
1	Labor rate for service during regular business hours during initial contract term (Years 1-3)		\$100.00 Per Hour	No Bid	\$90.00 Per Hour	\$95.50 Per Hour
2	Labor rate for service during regular business hours during renewal contract term (Years 4-5)		\$120.00 Per Hour	No Bid	\$95.00 Per Hour	\$99.50 Per Hour
3	Mileage charge		\$0.65 Per Mile w/ \$55.00 Per Hour Travel Time	No Bid	\$0.00 Per Mile	\$0.00 Per Mile
ITEM 3	PIERCE FIRE TRUCK PARTS & SERVICE					
A	PARTS DISCOUNT:					
1	Percent of Discount Offered		No Bid	No Bid	No Bid	10%
2	Product Identification		No Bid	No Bid	No Bid	Pierce
3	Type of Price Schedule (dealer, jobber, etc.)		No Bid	No Bid	No Bid	N/A
4	Price Schedule Number		No Bid	No Bid	No Bid	N/A
5	Date of Price Schedule		No Bid	No Bid	No Bid	N/A
6	Price Schedule Column on which discount is based (i.e., distributor, net, wholesale, etc.)		No Bid	No Bid	No Bid	N/A
B	SPECIFIED ITEMS:					
1	Part Description: Hydraulic Filter Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	10	No Bid No Bid	No Bid No Bid	No Bid No Bid	Pierce 1386001 \$29.16 \$291.60
2	Part Description: Hydraulic Filter Separator Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	10	No Bid No Bid	No Bid No Bid	No Bid No Bid	Pierce 51-5624 \$256.99 \$2,569.90
3	Part Description: Air Drier Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	10	No Bid No Bid	No Bid No Bid	No Bid No Bid	Meritor R955205 \$652.75 \$6,527.50
4	Part Description: Pump Over Heat Switch Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	5	No Bid No Bid	No Bid No Bid	No Bid No Bid	Pierce 1391965 \$126.23 \$631.15
5	Part Description: Ignition Switch Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	5	No Bid No Bid	No Bid No Bid	No Bid No Bid	Pierce 64-1705-0037 \$18.63 \$93.15

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6	Part Description: Dome Light Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	10	No Bid	No Bid	No Bid	Pierce 61-0007 \$23.51 \$235.10
7	Part Description: Sight Glass Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	5	No Bid	No Bid	No Bid	Pierce 42-3173 \$51.89 \$259.45
C	LABOR AND SERVICE:					
1	Labor rate for service during regular business hours during initial contract term (Years 1-3)		No Bid	No Bid	No Bid	\$95.50 Per Hour
2	Labor rate for service during regular business hours during renewal contract term (Years 4-5)		No Bid	No Bid	No Bid	\$99.50 Per Hour
3	Mileage charge		No Bid	No Bid	No Bid	\$0.00 Per Mile
ITEM 4	SPARTAN FIRE TRUCK PARTS & SERVICE					
A	PARTS DISCOUNT:					
1	Percent of Discount Offered		No Bid	No Bid	20%	10%
2	Product Identification		No Bid	No Bid	Spartan	Spartan
3	Type of Price Schedule (dealer, jobber, etc.)		No Bid	No Bid	Jobber	N/A
4	Price Schedule Number		No Bid	No Bid	N/A	N/A
5	Date of Price Schedule		No Bid	No Bid	N/A	N/A
6	Price Schedule Column on which discount is based (i.e., distributor, net, wholesale, etc.)		No Bid	No Bid	Cost plus 40%	N/A
B	SPECIFIED ITEMS:					
1	Part Description: Power Steering Gasket Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	4	No Bid	No Bid	N/A	Spartan 4988280 \$10.55 \$42.20
2	Part Description: Spring Roll Up Door Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid	No Bid	N/A	N/A N/A N/A N/A
3	Part Description: Headlight Switch Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	10	No Bid	No Bid	N/A	Napa HL65545B \$22.48 \$224.80
4	Part Description: Shock Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	4	No Bid	No Bid	N/A	N/A N/A N/A N/A
5	Part Description: Blower Motor Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	4	No Bid	No Bid	N/A	Spartan 411343 \$326.75 \$1,307.00
6	Part Description: A/C Low Pressure Switch Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	4	No Bid	No Bid	N/A	Napa 207029 \$31.10 \$124.40
7	Part Description: Hub Cover Gasket Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	10	No Bid	No Bid	N/A	Spartan 3009 \$2.23 \$22.30
C	LABOR AND SERVICE:					
1	Labor rate for service during regular business hours during initial contract term (Years 1-3)		No Bid	No Bid	\$90.00 Per Hour	\$95.50 Per Hour
2	Labor rate for service during regular business hours during renewal contract term (Years 4-5)		No Bid	No Bid	\$95.00 Per Hour	\$99.50 Per Hour
3	Mileage charge		No Bid	No Bid	\$0.00 Per Mile	\$0.00 Per Mile

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6100002427		CE	27855 James Chapel Road North	8700 IH 10 East	601 Martin Duke Road	14233 Interdrive West
Item	Description	Est. Annual Qty.	Holden, LA 70744	Converse, TX 78109	Van Alstyne, TX 75495	Houston, TX 77032
ITEM 5	FRAZER AMBULANCE PARTS & SERVICE					
A	PARTS DISCOUNT:					
1	Percent of Discount Offered		No Bid	No Bid	No Bid	10%
2	Product Identification		No Bid	No Bid	No Bid	Frazer
3	Type of Price Schedule (dealer, jobber, etc.)		No Bid	No Bid	No Bid	N/A
4	Price Schedule Number		No Bid	No Bid	No Bid	N/A
5	Date of Price Schedule		No Bid	No Bid	No Bid	N/A
6	Price Schedule Column on which discount is based (i.e., distributor, net, wholesale, etc.)		No Bid	No Bid	No Bid	N/A
B	SPECIFIED ITEMS:					
1	Part Description: Door Latch	5				
	Mfr.Of Part Offered:		No Bid	No Bid	No Bid	Frazer
	Part Number Offered:		No Bid	No Bid	No Bid	5621
	Price Per Each:		No Bid	No Bid	No Bid	\$165.01
	Price Total:		No Bid	No Bid	No Bid	\$825.05
2	Part Description: Shock	8				
	Mfr.Of Part Offered:		No Bid	No Bid	No Bid	Frazer
	Part Number Offered:		No Bid	No Bid	No Bid	13066
	Price Per Each:		No Bid	No Bid	No Bid	\$47.39
	Price Total:		No Bid	No Bid	No Bid	\$379.12
3	Part Description: Airbag	10				
	Mfr.Of Part Offered:		No Bid	No Bid	No Bid	Frazer
	Part Number Offered:		No Bid	No Bid	No Bid	9549
	Price Per Each:		No Bid	No Bid	No Bid	\$470.54
	Price Total:		No Bid	No Bid	No Bid	\$4,705.40
4	Part Description: Relay	5				
	Mfr.Of Part Offered:		No Bid	No Bid	No Bid	N/A
	Part Number Offered:		No Bid	No Bid	No Bid	N/A
	Price Per Each:		No Bid	No Bid	No Bid	N/A
	Price Total:		No Bid	No Bid	No Bid	N/A
5	Part Description: Kwikkee Step	8				
	Mfr.Of Part Offered:		No Bid	No Bid	No Bid	Frazer
	Part Number Offered:		No Bid	No Bid	No Bid	6666
	Price Per Each:		No Bid	No Bid	No Bid	\$671.80
	Price Total:		No Bid	No Bid	No Bid	\$5,374.40
6	Part Description: Mega Fuse	12				
	Mfr.Of Part Offered:		No Bid	No Bid	No Bid	Frazer
	Part Number Offered:		No Bid	No Bid	No Bid	8580
	Price Per Each:		No Bid	No Bid	No Bid	\$11.84
	Price Total:		No Bid	No Bid	No Bid	\$142.08
7	Part Description: Exhaust Manifold	4				
	Mfr.Of Part Offered:		No Bid	No Bid	No Bid	Frazer
	Part Number Offered:		No Bid	No Bid	No Bid	A026H890
	Price Per Each:		No Bid	No Bid	No Bid	\$424.03
	Price Total:		No Bid	No Bid	No Bid	\$1,696.12
C	LABOR AND SERVICE:					
1	Labor rate for service during regular business hours during initial contract term (Years 1-3)		No Bid	No Bid	No Bid	\$95.50 Per Hour
2	Labor rate for service during regular business hours during renewal contract term (Years 4-5)		No Bid	No Bid	No Bid	\$99.50 Per Hour
3	Mileage charge		No Bid	No Bid	No Bid	\$0.00 Per Mile
ITEM 6	AMERICAN LAFRANCE FIRE TRUCK PARTS & SERVICE					
A	PARTS DISCOUNT:					
1	Percent of Discount Offered		No Bid	Cost + 25%	20%	10%
2	Product Identification		No Bid	American Lafrance Dealer	American La France Jobber	ALF
3	Type of Price Schedule (dealer, jobber, etc.)		No Bid			N/A
4	Price Schedule Number		No Bid	N/A	N/A	N/A
5	Date of Price Schedule		No Bid	10/13/2011	N/A	N/A
6	Price Schedule Column on which discount is based (i.e., distributor, net, wholesale, etc.)		No Bid	Net	Cost plus 40%	N/A
B	SPECIFIED ITEMS:					
1	Part Description: Shock	2				
	Mfr.Of Part Offered:		No Bid	Monroe	N/A	N/A
	Part Number Offered:		No Bid	MAE 65529	N/A	N/A
	Price Per Each:		No Bid	\$55.11	N/A	N/A
	Price Total:		No Bid	\$110.22	N/A	N/A
2	Part Description: Master Cool	2				
	Mfr.Of Part Offered:		No Bid	Johnsens TCC	N/A	Master Cool
	Part Number Offered:		No Bid	6915	N/A	90032
	Price Per Each:		No Bid	\$2.39	N/A	\$12.96
	Price Total:		No Bid	\$4.78	N/A	\$25.92

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Item	Description	Est. Annual Qty.	Holden, LA 70744	Converse, TX 78109	Van Alstyne, TX 75495	Houston, TX 77032
3	Part Description: Door Latch Block Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A
4	Part Description: Switch Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	N/A N/A N/A N/A	N/A N/A N/A N/A	Waterous K869 \$125.28 \$250.56
5	Part Description: Air Bag Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	Firestone F1 WO1 3778529 \$109.40 \$218.80	N/A N/A N/A N/A	Firestone FIR-F9780 \$230.45 \$460.90
6	Part Description: Cab Tilt Solenoid Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A
7	Part Description: Control Box Cab Tilt Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A
C	LABOR AND SERVICE:					
1	Labor rate for service during regular business hours during initial contract term (Years 1-3)		No Bid	\$110.00 Per Hour	\$90.00 Per Hour	\$95.50 Per Hour
2	Labor rate for service during regular business hours during renewal contract term (Years 4-5)		No Bid	\$120.00 Per Hour	\$95.00 Per Hour	\$99.50 Per Hour
3	Mileage charge		No Bid	\$1.40 Per Mile	\$0.00 Per Mile	\$0.00 Per Mile
ITEM 7	KME FIRE TRUCK PARTS & SERVICE					
A	PARTS DISCOUNT:					
1	Percent of Discount Offered		No Bid	No Bid	No Bid	10%
2	Product Identification		No Bid	No Bid	No Bid	KME
3	Type of Price Schedule (dealer, jobber, etc.)		No Bid	No Bid	No Bid	N/A
4	Price Schedule Number		No Bid	No Bid	No Bid	N/A
5	Date of Price Schedule		No Bid	No Bid	No Bid	N/A
6	Price Schedule Column on which discount is based (i.e., distributor, net, wholesale, etc.)		No Bid	No Bid	No Bid	N/A
B	SPECIFIED ITEMS:					
1	Part Description: Window Crank Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	KME 018290V Splined / 018290V001 Squared \$30.35 \$60.70
2	Part Description: Blower Motor Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	Napa 937153 \$79.46 \$158.92
3	Part Description: A/C Compressor Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	Napa 967027 \$570.42 \$1,140.84
4	Part Description: Horn Assembly Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	KME 886460001 \$23.54 \$47.08
5	Part Description: Air Cylinder Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	N/A N/A N/A N/A

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For: Emergency Vehicle Truck Parts & Service			27855 James Chapel Road North	8700 IH 10 East	601 Martin Duke Road	14233 Interdrive West
6100002427		CE				
<b>Item</b>	<b>Description</b>	<b>Est. Annual Qty.</b>	Holden, LA 70744	Converse, TX 78109	Van Alstyne, TX 75495	Houston, TX 77032
6	Part Description: Shaft Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	N/A N/A N/A N/A
7	Part Description: A/C Temperature Select Knob Mfr.Of Part Offered: Part Number Offered: Price Per Each: Price Total:	2	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	No Bid No Bid No Bid No Bid	KME 005839V053 \$29.23 \$58.46
C	LABOR AND SERVICE:					
1	Labor rate for service during regular business hours during initial contract term (Years 1-3)		No Bid	No Bid	No Bid	\$95.50 Per Hour
2	Labor rate for service during regular business hours during renewal contract term (Years 4-5)		No Bid	No Bid	No Bid	\$99.50 Per Hour
3	Mileage charge		No Bid	No Bid	No Bid	\$0.00 Per Mile
Item 8	Prompt Payment Discount		Net 30	Net 30	5% 30 Days	Net 30