

**City of San Antonio Draft Bid Tabulation**

Opened: January 21, 2011							
For: Hand and Power Tools		AGH2O Holdings LLC	Fastenal Company	Hilti Inc.	Lowe's Home Centers, Inc.	Royall-Matthiessen Equipment & Supply	USABlueBook
A1594-11		3817 Bent Brook Drive	2001 Theurer Blvd.	5400 S. 122nd East Ave	1605 Curtis Bridge Rd.	446 Culebra	3781 Burwood Dr.
ATS/DB		Round Rock, TX 78664	Winona, MN 55987	Tulsa, OK 74146	Wilkesboro, NC 28697	San Antonio, TX 78201	Gurnee, IL 60085
<b>Item</b>	<b>Description</b>						
	<b>Hand Tools</b>						
<b>1</b>	<b>CRAFTSMAN Hand Tools</b>						
A	Percent of Discount Offered	0%	No Bid	No Bid	0%	No Bid	No Bid
B	Product Identification	Craftsman			Kobalt		
C	Type of Price Schedule	Jobber			QSp		
D	Price Schedule Number	1			QSp #845540		
E	Date of Price Schedule	1/1/2011			1/11/2011		
F	Price Schedule Column on which Discount is Based	N/A			Retail		
<b>2</b>	<b>ARMSTRONG Hand Tools</b>						
A	Percent of Discount Offered	0%	20%	No Bid	0%	No Bid	No Bid
B	Product Identification	Armstrong Tools	Not Provided		Kobalt		
C	Type of Price Schedule	Jobber	Not Provided		QSp		
D	Price Schedule Number	2	www.fastenal.com		QSp #845540		
E	Date of Price Schedule	1/1/2011	Current		1/11/2011		
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail		
<b>3</b>	<b>BLACKHAWK Hand Tools by Proto</b>						
A	Percent of Discount Offered	0%	No Bid	No Bid	0%	No Bid	No Bid
B	Product Identification	Blackhawk			Kobalt		
C	Type of Price Schedule	Jobber			QSp		
D	Price Schedule Number	3			QSp #845540		
E	Date of Price Schedule	1/1/2011			1/11/2011		
F	Price Schedule Column on which Discount is Based	N/A			Retail		
<b>4</b>	<b>PROTO Hand Tools</b>						
A	Percent of Discount Offered	0%	No Bid	No Bid	No Bid	No Bid	No Bid
B	Product Identification	Proto Tools					
C	Type of Price Schedule	Jobber					
D	Price Schedule Number	4					
E	Date of Price Schedule	1/1/2011					
F	Price Schedule Column on which Discount is Based	N/A					
<b>5</b>	<b>STANLEY Hand Tools</b>						
A	Percent of Discount Offered	0%	20%	No Bid	0%	No Bid	No Bid
B	Product Identification	Stanley Tools	Not Provided		Stanley		
C	Type of Price Schedule	Jobber	Not Provided		QSP		
D	Price Schedule Number	5	www.fastenal.com		QSP #845540		
E	Date of Price Schedule	1/1/2011	Current		1/11/2011		
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail		

**City of San Antonio Draft Bid Tabulation**

Opened: January 21, 2011							
For: Hand and Power Tools		AGH2O Holdings LLC	Fastenal Company	Hilti Inc.	Lowe's Home Centers, Inc.	Royall-Matthiessen Equipment & Supply	USABlueBook
A1594-11		3817 Bent Brook Drive	2001 Theurer Blvd.	5400 S. 122nd East Ave	1605 Curtis Bridge Rd.	446 Culebra	3781 Burwood Dr.
ATS/DB		Round Rock, TX 78664	Winona, MN 55987	Tulsa, OK 74146	Wilkesboro, NC 28697	San Antonio, TX 78201	Gurnee, IL 60085
Item	Description						
<b>6</b>	<b>CRESCENT, LUFKIN, NICHOLSON, PLUMB, H.K. PORTER, WELLER, WISS &amp; XCELITE Hand Tools</b>						
A	Percent of Discount Offered	0%	20%	No Bid	0%	10%	No Bid
B	Product Identification	As Specified	Not Provided		Crescent, Stanley, Kobalt	Cooper Tools	
C	Type of Price Schedule	Jobber	Not Provided		QSP	Dealer	
D	Price Schedule Number	6	www.fastenal.com		QSP #845540	090108 ATLP	
E	Date of Price Schedule	1/11/2011	Current		1/11/2011	9/1/2008	
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail	Net	
<b>7</b>	<b>KLEIN Hand Tools</b>						
A	Percent of Discount Offered	0%	20%	No Bid	0%	25%	No Bid
B	Product Identification	Klein Tools	Not Provided		Knipex	Klein	
C	Type of Price Schedule	Jobber	Not Provided		QPS	Dealer	
D	Price Schedule Number	7	www.fastenal.com		QSP #845540	99002	
E	Date of Price Schedule	1/1/2011	Current		1/11/2011	1/1/2009	
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail	Net	
<b>8</b>	<b>AMES, UNION, WOODINGS &amp; TRUE TEMPER Hand Tools</b>						
A	Percent of Discount Offered	0%	20%	No Bid	0%	No Bid	No Bid
B	Product Identification	As Specified	Not Provided		Corona		
C	Type of Price Schedule	Jobber	Not Provided		QSP		
D	Price Schedule Number	8	www.fastenal.com		QSP #845540	111-D	
E	Date of Price Schedule	1/11/2011	Current		1/11/2011		
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail		
<b>9</b>	<b>RIDGID Hand Tools</b>						
A	Percent of Discount Offered	0%	20%	No Bid	0%	5%	10%
B	Product Identification	Ridgid Tools	Not Provided		Cobra	Rigid	Ridgid
C	Type of Price Schedule	Jobber	Not Provided		QSP	Dealer	Ridgid
D	Price Schedule Number	9	www.fastenal.com		QSP #845540	111-D	Not Provided
E	Date of Price Schedule	1/11/2011	Current		1/11/2011	1/15/2011	2011
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail	Net	List Price
<b>10</b>	<b>GREENLEE Hand Tools</b>						
A	Percent of Discount Offered	0%	20%	No Bid	0%	No Bid	No Bid
B	Product Identification	Greenlee Tools	Not Provided		Ideal, Lenox		
C	Type of Price Schedule	Jobber	Not Provided		QSP		
D	Price Schedule Number	10	www.fastenal.com		QSP #845540		
E	Date of Price Schedule	1/1/2011	Current		1/11/2011		
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail		

**City of San Antonio Draft Bid Tabulation**

Opened: January 21, 2011								
For: Hand and Power Tools		AGH2O Holdings LLC	Fastenal Company	Hilti Inc.	Lowe's Home Centers, Inc.	Royall-Matthiessen Equipment & Supply	USABlueBook	
A1594-11		ATS/DB	3817 Bent Brook Drive	2001 Theurer Blvd.	5400 S. 122nd East Ave	1605 Curtis Bridge Rd.	446 Culebra	3781 Burwood Dr.
<b>Item</b>	<b>Description</b>	Round Rock, TX 78664	Winona, MN 55987	Tulsa, OK 74146	Wilkesboro, NC 28697	San Antonio, TX 78201	Gurnee, IL 60085	
<b>11</b>	<b>BAHCO Hand Tools</b>							
A	Percent of Discount Offered	0%	20%	No Bid	0%	No Bid	No Bid	
B	Product Identification	Bahco Tools	Not Provided		Misc			
C	Type of Price Schedule	Jobber	Not Provided		QSP			
D	Price Schedule Number	11	www.fastenal.com		QSP #845540			
E	Date of Price Schedule	1/1/2011	Current		1/11/2011			
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail			
<b>12</b>	<b>IRWIN Hand Tools</b>							
A	Percent of Discount Offered	0%	20%	No Bid	0%	No Bid	No Bid	
B	Product Identification	Irwin Tools	Not Provided		Kobalt			
C	Type of Price Schedule	Jobber	Not Provided		QSP			
D	Price Schedule Number	12	www.fastenal.com		QSP #845540			
E	Date of Price Schedule	1/11/2011	Current		1/11/2011			
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail			
<b>13</b>	<b>MARSHALLTOWN, QLT, NU-PRIDE, &amp; EMBEE Hand Tools</b>							
A	Percent of Discount Offered	0%	20%	No Bid	0%	20%	No Bid	
B	Product Identification	As Specified	Not Provided		Task Force, Kobalt	Marshalltown		
C	Type of Price Schedule	Jobber	Not Provided		QSP	Dealer		
D	Price Schedule Number	13	www.fastenal.com		QSP #845540	RET111		
E	Date of Price Schedule	1/1/2011	Current		1/11/2011	1/3/2001		
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail	Net		
<b>14</b>	<b>URREA Hand Tools</b>							
A	Percent of Discount Offered	0%	20%	No Bid	0%	40%	No Bid	
B	Product Identification	As Specified	Not Provided		Task Force, Kobalt	URREA		
C	Type of Price Schedule	Jobber	Not Provided		QSP	Dealer		
D	Price Schedule Number	14	www.fastenal.com		QSP #845540	2009		
E	Date of Price Schedule	1/1/2011	Current		1/11/2011	2009		
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail	Net		
<b>15</b>	<b>SNAP-ON Hand Tools</b>							
A	Percent of Discount Offered	0%	No Bid	No Bid	0%	No Bid	No Bid	
B	Product Identification	As Specified			Task Force			
C	Type of Price Schedule	Jobber			QSP			
D	Price Schedule Number	15			QSP #845540			
E	Date of Price Schedule	1/1/2011			1/11/2011			
F	Price Schedule Column on which Discount is Based	N/A			Retail			

**City of San Antonio Draft Bid Tabulation**

Opened: January 21, 2011							
For: Hand and Power Tools		AGH2O Holdings LLC	Fastenal Company	Hilti Inc.	Lowe's Home Centers, Inc.	Royall-Matthiessen Equipment & Supply	USABlueBook
A1594-11		3817 Bent Brook Drive	2001 Theurer Blvd.	5400 S. 122nd East Ave	1605 Curtis Bridge Rd.	446 Culebra	3781 Burwood Dr.
ATS/DB		Round Rock, TX 78664	Winona, MN 55987	Tulsa, OK 74146	Wilkesboro, NC 28697	San Antonio, TX 78201	Gurnee, IL 60085
<b>Item</b>	<b>Description</b>						
<b>16</b>	<b>MATCO Hand Tools</b>						
A	Percent of Discount Offered	0%	No Bid	No Bid	0%	No Bid	No Bid
B	Product Identification	As Specified			Skil		
C	Type of Price Schedule	Jobber			QSP		
D	Price Schedule Number	16			QSP #845540		
E	Date of Price Schedule	1/1/2011			1/11/2011		
F	Price Schedule Column on which Discount is Based	N/A			Retail		
<b>17</b>	<b>MAC Hand Tools</b>						
A	Percent of Discount Offered	0%	No Bid	No Bid	0%	No Bid	No Bid
B	Product Identification	As Specified			Kobalt		
C	Type of Price Schedule	Jobber			QSP		
D	Price Schedule Number	17			QSP #845540		
E	Date of Price Schedule	1/1/2011			1/11/2011		
F	Price Schedule Column on which Discount is Based	N/A			Retail		
	<b>Power Tools</b>						
<b>1</b>	<b>DEWALT Power Tools</b>						
A	Percent of Discount Offered	0%	15%	No Bid	0%	15%	37%
B	Product Identification	As Specified	Not Provided		Porter Cable, Dewalt	Dewalt	Dewalt
C	Type of Price Schedule	Jobber	Not Provided		QSP	Dealer	Dewalt
D	Price Schedule Number	1A	www.fastenal.com		QSP #845540	2008	Not Provided
E	Date of Price Schedule	1/1/2011	Current		1/11/2011	10/1/2008	2/15/2010
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail	Net	List
<b>2</b>	<b>MAKITA Power Tools</b>						
A	Percent of Discount Offered	0%	15%	No Bid	0%	15%	No Bid
B	Product Identification	Makita Tools	Not Provided		Black & Decker, Porter Cable	Makita	
C	Type of Price Schedule	Jobber	Not Provided		QSP	Dealer	
D	Price Schedule Number	2A	www.fastenal.com		QSP #845540	IPL111	
E	Date of Price Schedule	1/1/2011	Current		1/11/2011	I-HI	
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail	Net	
<b>3</b>	<b>HILTI Power Tools</b>						
A	Percent of Discount Offered	0%	No Bid	Varies (7-79% )	0%	No Bid	No Bid
B	Product Identification	Hilti			Hilti	Bosch	
C	Type of Price Schedule	Jobber			List Price	QSP	
D	Price Schedule Number	3A			Hilti List Price	QSP #845540	
E	Date of Price Schedule	1/11/2011			1/1/2011	1/11/2011	
F	Price Schedule Column on which Discount is Based	N/A			"Hilti List Price"	Retail	

**City of San Antonio Draft Bid Tabulation**

Opened: January 21, 2011							
For: Hand and Power Tools		AGH2O Holdings LLC	Fastenal Company	Hilti Inc.	Lowe's Home Centers, Inc.	Royall-Matthiessen Equipment & Supply	USABlueBook
A1594-11		3817 Bent Brook Drive	2001 Theurer Blvd.	5400 S. 122nd East Ave	1605 Curtis Bridge Rd.	446 Culebra	3781 Burwood Dr.
ATS/DB		Round Rock, TX 78664	Winona, MN 55987	Tulsa, OK 74146	Wilkesboro, NC 28697	San Antonio, TX 78201	Gurnee, IL 60085
<b>Item</b>	<b>Description</b>						
<b>4</b>	<b>BOSCH Power Tools</b>						
A	Percent of Discount Offered	0%	15%	No Bid	0%	15%	No Bid
B	Product Identification	Bosch	Not Provided		Porter Cable	Bosch	
C	Type of Price Schedule	Jobber	Not Provided		QSP	Dealer	
D	Price Schedule Number	4A	www.fastenal.com		QSP #845540	2009	
E	Date of Price Schedule	1/11/2011	Current		1/11/2011	9/1/2008	
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail	Net	
<b>5</b>	<b>STANLEY TOOLS Power Tools</b>						
A	Percent of Discount Offered	0%	20%	No Bid	0%	No Bid	No Bid
B	Product Identification	Stanley Tools	Not Provided		Misc		
C	Type of Price Schedule	Jobber	Not Provided		QSP		
D	Price Schedule Number	5A	www.fastenal.com		QSP #845540		
E	Date of Price Schedule	1/1/2011	Current		1/11/2011		
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail		
<b>6</b>	<b>MILWAUKEE Power Tools</b>						
A	Percent of Discount Offered	0%	15%	No Bid	0%	15%	37%
B	Product Identification	Milwaukee Tools	Not Provided		Dewalt	Milwaukee	Milwaukee
C	Type of Price Schedule	Jobber	Not Provided		QSP	Dealer	Milwaukee
D	Price Schedule Number	6A	www.fastenal.com		QSP #845540	DPL-58	DPL60
E	Date of Price Schedule	1/1/2011	Current		1/11/2011	7/1/2008	Current
F	Price Schedule Column on which Discount is Based	N/A	Wholesale		Retail	Net	List
	Payment Terms	1% Net 10	Net 30	Net 30	Net 30	Net 30	Net 30