

### City of San Antonio Draft Bid Tabulation

Opened: January 21, 2011						
For: Maintenance and Repair of HVAC Systems at Fire Stations						
A284-11			DB			
<b>Item</b>	<b>Description</b>	<b>Est. Annual Quantities</b>	American A/C & Heating Co. 203 Gillette San Antonio, TX 78221	Air Kon Service, Inc. 5512 Binz Engleman Rd. San Antonio, TX 78219	A.J. Monier & Co. 1446 N. Flores San Antonio, TX 78212	Corpus Mechanical 8902 Mansfield San Antonio, TX 78251
1	Monthly Maintenance					
1	Fire Station #1	12				
	Price per month		\$65.00	\$50.00	\$1,470.00	\$65.00
2	EMS Supply	12				
	Price per month		\$65.00	\$50.00	\$98.00	\$65.00
3	Fire Station #2	12				
	Price per month		\$65.00	\$50.00	\$230.00	\$65.00
4	Fire Station #3	12				
	Price per month		\$65.00	\$50.00	\$294.00	\$65.00
5	Fire Station #4	12				
	Price per month		\$65.00	\$50.00	\$187.00	\$65.00
6	Fire Station #5	12				
	Price per month		\$65.00	\$50.00	\$370.00	\$65.00
7	Fire Station #6	12				
	Price per month		\$65.00	\$50.00	\$344.00	\$65.00
8	Fire Station #7	12				
	Price per month		\$65.00	\$50.00	\$359.00	\$65.00
9	Fire Station #8	12				
	Price per month		\$65.00	\$50.00	\$196.00	\$65.00
10	Fire Station #9	12				
	Price per month		\$65.00	\$50.00	\$196.00	\$65.00
11	Fire Station #10	12				
	Price per month		\$65.00	\$50.00	\$284.00	\$65.00
12	Fire Station #11	12				
	Price per month		\$65.00	\$50.00	\$325.00	\$65.00
13	Fire Station #12	12				
	Price per month		\$65.00	\$75.00	\$460.00	\$65.00
14	Fire Station #13	12				
	Price per month		\$65.00	\$50.00	\$185.00	\$65.00
15	Fire Station #14	12				
	Price per month		\$65.00	\$50.00	\$353.00	\$65.00
16	Fire Station #15	12				
	Price per month		\$65.00	\$50.00	\$353.00	\$65.00
17	Fire Station #16	12				
	Price per month		\$65.00	\$50.00	\$355.00	\$65.00
18	Fire Station #17	12				
	Price per month		\$65.00	\$50.00	\$344.00	\$65.00
19	Fire Station #18	12				
	Price per month		\$65.00	\$50.00	\$294.00	\$65.00
20	Fire Station #19	12				
	Price per month		\$65.00	\$50.00	\$90.00	\$65.00
21	Fire Station #20	12				
	Price per month		\$65.00	\$50.00	\$357.00	\$65.00
22	Fire Station #21	12				
	Price per month		\$65.00	\$50.00	\$183.00	\$65.00
23	Fire Station #22	12				
	Price per month		\$65.00	\$50.00	\$183.00	\$65.00

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Item	Description	Est. Annual Quantities				
24	Fire Station #24	12				
	Price per month		\$65.00	\$50.00	\$183.00	\$65.00
25	Fire Station #25	12				
	Price per month		\$65.00	\$50.00	\$271.00	\$65.00
26	Fire Station #26	12				
	Price per month		\$65.00	\$50.00	\$188.00	\$65.00
27	Fire Station #27	12				
	Price per month		\$65.00	\$50.00	\$90.00	\$65.00
28	Fire Station #28	12				
	Price per month		\$65.00	\$50.00	\$357.00	\$65.00
29	Fire Station #29	12				
	Price per month		\$65.00	\$50.00	\$356.00	\$65.00
30	Fire Station #30	12				
	Price per month		\$65.00	\$50.00	\$92.00	\$65.00
31	Fire Station #31	12				
	Price per month		\$65.00	\$50.00	\$261.00	\$65.00
32	Fire Station #32	12				
	Price per month		\$65.00	\$50.00	\$176.00	\$65.00
33	Fire Station #33	12				
	Price per month		\$65.00	\$50.00	\$265.00	\$65.00
34	Fire Station #34	12				
	Price per month		\$65.00	\$50.00	\$179.00	\$65.00
35	Fire Station #35	12				
	Price per month		\$65.00	\$50.00	\$183.00	\$65.00
36	Fire Station #36	12				
	Price per month		\$65.00	\$50.00	\$356.00	\$65.00
37	Fire Station #37	12				
	Price per month		\$65.00	\$50.00	\$94.00	\$65.00
38	Fire Station #38	12				
	Price per month		\$65.00	\$50.00	\$94.00	\$65.00
39	Fire Station #39	12				
	Price per month		\$65.00	\$50.00	\$122.00	\$65.00
40	Fire Station #40	12				
	Price per month		\$65.00	\$50.00	\$180.00	\$65.00
41	Fire Station #41	12				
	Price per month		\$65.00	\$50.00	\$348.00	\$65.00
42	Fire Station #42	12				
	Price per month		\$65.00	\$50.00	\$348.00	\$65.00
43	Fire Station #43	12				
	Price per month		\$65.00	\$50.00	\$356.00	\$65.00
44	Fire Station #44	12				
	Price per month		\$65.00	\$50.00	\$353.00	\$65.00
45	Fire Station #45	12				
	Price per month		\$65.00	\$50.00	\$355.00	\$65.00
46	Fire Station #46	12				
	Price per month		\$65.00	\$50.00	\$270.00	\$65.00
47	Fire Station #47	12				
	Price per month		\$65.00	\$50.00	\$261.00	\$65.00

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A284-11	DB		San Antonio, TX 78221	San Antonio, TX 78219	San Antonio, TX 78212	San Antonio, TX 78251
Item	Description	Est. Annual Quantities				
48	Fire Station #48	12				
	Price per month		\$65.00	\$50.00	\$423.00	\$65.00
49	Fire Station #49	12				
	Price per month		\$65.00	\$50.00	\$349.00	\$65.00
50	Fire Station #50	12				
	Price per month		\$65.00	\$50.00	\$92.00	\$65.00
51	Fire Services and BA Trailer	12				
	Price per month		\$65.00	\$60.00	\$370.00	\$65.00
52	Fire Training Academy	12				
	Price per month		\$65.00	\$90.00	\$897.00	\$65.00
53	Weapons of Mass Destruction Warehouse	12				
	Price per month		\$65.00	\$55.00	\$94.00	\$65.00
	<b>Estimated Annual Maintenance Total</b>		<b>\$41,340.00</b>	<b>\$32,760.00</b>	<b>\$185,676.00</b>	<b>\$41,340.00</b>
II	Emergency Repair Labor					
1	Prime-time, per hour	200	\$70.00	\$60.00	\$84.00	\$75.00
2	After hours, per hour	100	\$90.00	\$90.00	\$126.00	\$110.00
3	Weekend & holiday, per hour	50	\$90.00	\$90.00	\$168.00	\$120.00
4	Scissor Lift Rental, per day	75	\$150.00	\$150.00	\$200.00	\$180.00
	<b>Estimated Emergency Repair Total</b>		<b>\$38,750.00</b>	<b>\$36,750.00</b>	<b>\$52,800.00</b>	<b>\$45,500.00</b>
III	Emergency Repair Parts					
	Pricing method applied		Dealer Cost Plus 30%	Dealer Cost Plus 28%	Dealer Cost Plus 30%	Catalog Less 5% Dealer Cost Plus 10%
	Payment Terms		5% 10 Days	2% 10 Days	Net 30	2% 5 Days
	<b>Estimated Annual Total</b>		<b>\$80,090.00</b>	<b>\$69,510.00</b>	<b>\$238,476.00</b>	<b>\$86,840.00</b>

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A284-11			DB		
			Fox Service Company	Johnson Controls, inc.	Shellaby A/C and Refrigeration
			2511 Boardwalk	326 W. Nakoma	4935 Senisa Springs
			San Antonio, TX 78217	San Antonio, TX 78216	San Antonio, TX 78251
Item	Description	Est. Annual Quantities			
1	Monthly Maintenance				
1	Fire Station #1	12			
	Price per month		\$210.00	\$302.84	\$132.00
2	EMS Supply	12			
	Price per month		\$210.00	\$302.84	\$132.00
3	Fire Station #2	12			
	Price per month		\$210.00	\$605.97	\$132.00
4	Fire Station #3	12			
	Price per month		\$210.00	\$309.03	\$132.00
5	Fire Station #4	12			
	Price per month		\$210.00	\$605.97	\$132.00
6	Fire Station #5	12			
	Price per month		\$210.00	\$621.78	\$132.00
7	Fire Station #6	12			
	Price per month		\$210.00	\$315.80	\$132.00
8	Fire Station #7	12			
	Price per month		\$210.00	\$608.12	\$132.00
9	Fire Station #8	12			
	Price per month		\$210.00	\$621.06	\$132.00
10	Fire Station #9	12			
	Price per month		\$210.00	\$617.93	\$132.00
11	Fire Station #10	12			
	Price per month		\$210.00	\$623.69	\$132.00
12	Fire Station #11	12			
	Price per month		\$210.00	\$611.29	\$132.00
13	Fire Station #12	12			
	Price per month		\$210.00	\$608.12	\$132.00
14	Fire Station #13	12			
	Price per month		\$210.00	\$618.54	\$132.00
15	Fire Station #14	12			
	Price per month		\$210.00	\$614.72	\$132.00
16	Fire Station #15	12			
	Price per month		\$210.00	640.79	\$132.00
17	Fire Station #16	12			
	Price per month		\$210.00	\$615.76	\$132.00
18	Fire Station #17	12			
	Price per month		\$210.00	\$607.53	\$132.00
19	Fire Station #18	12			
	Price per month		\$210.00	\$315.80	\$132.00
20	Fire Station #19	12			
	Price per month		\$210.00	\$302.84	\$132.00
21	Fire Station #20	12			
	Price per month		\$210.00	\$607.43	\$132.00
22	Fire Station #21	12			
	Price per month		\$210.00	\$607.53	\$132.00
23	Fire Station #22	12			
	Price per month		\$210.00	\$618.47	\$132.00

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A284-11			2511 Boardwalk	326 W. Nakoma	4935 Senisa Springs
DB			San Antonio, TX 78217	San Antonio, TX 78216	San Antonio, TX 78251
Item	Description	Est. Annual Quantities			
24	Fire Station #24	12			
	Price per month		\$210.00	\$607.88	\$132.00
25	Fire Station #25	12			
	Price per month		\$210.00	\$610.06	\$132.00
26	Fire Station #26	12			
	Price per month		\$210.00	\$610.06	\$132.00
27	Fire Station #27	12			
	Price per month		\$210.00	\$301.88	\$132.00
28	Fire Station #28	12			
	Price per month		\$210.00	\$300.00	\$132.00
29	Fire Station #29	12			
	Price per month		\$210.00	\$616.24	\$132.00
30	Fire Station #30	12			
	Price per month		\$210.00	\$304.15	\$132.00
31	Fire Station #31	12			
	Price per month		\$210.00	\$714.80	\$132.00
32	Fire Station #32	12			
	Price per month		\$210.00	\$604.06	\$132.00
33	Fire Station #33	12			
	Price per month		\$210.00	\$615.80	\$132.00
34	Fire Station #34	12			
	Price per month		\$210.00	\$610.06	\$132.00
35	Fire Station #35	12			
	Price per month		\$210.00	\$609.29	\$132.00
36	Fire Station #36	12			
	Price per month		\$210.00	\$629.80	\$132.00
37	Fire Station #37	12			
	Price per month		\$210.00	\$605.46	\$132.00
38	Fire Station #38	12			
	Price per month		\$210.00	\$605.46	\$132.00
39	Fire Station #39	12			
	Price per month		\$210.00	\$308.31	\$132.00
40	Fire Station #40	12			
	Price per month		\$210.00	\$615.37	\$132.00
41	Fire Station #41	12			
	Price per month		\$210.00	\$619.76	\$132.00
42	Fire Station #42	12			
	Price per month		\$210.00	\$618.26	\$132.00
43	Fire Station #43	12			
	Price per month		\$210.00	\$615.57	\$132.00
44	Fire Station #44	12			
	Price per month		\$210.00	\$613.16	\$132.00
45	Fire Station #45	12			
	Price per month		\$210.00	\$627.85	\$132.00
46	Fire Station #46	12			
	Price per month		\$210.00	\$613.31	\$132.00
47	Fire Station #47	12			
	Price per month		\$210.00	\$606.09	\$132.00

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A284-11		DB	Fox Service Company 2511 Boardwalk San Antonio, TX 78217	Johnson Controls, inc. 326 W. Nakoma San Antonio, TX 78216	Shellaby A/C and Refrigeration 4935 Senisa Springs San Antonio, TX 78251
Item	Description	Est. Annual Quantities			
48	Fire Station #48	12			
	Price per month		\$210.00	\$613.18	\$132.00
49	Fire Station #49	12			
	Price per month		\$210.00	\$612.56	\$132.00
50	Fire Station #50	12			
	Price per month		\$210.00	\$303.76	\$132.00
51	Fire Services and BA Trailer	12			
	Price per month		\$210.00	\$623.69	\$132.00
52	Fire Training Academy	12			
	Price per month		\$385.00	\$617.93	\$132.00
53	Weapons of Mass Destruction Warehouse	12			
	Price per month		\$210.00	\$309.03	\$132.00
	<b>Estimated Annual Maintenance Total</b>		<b>\$135,660.00</b>	<b>\$347,600.16</b>	<b>\$83,952.00</b>
II	Emergency Repair Labor				
1	Prime-time, per hour	200	\$66.00	\$85.00	\$65.00
2	After hours, per hour	100	\$99.00	\$95.00	\$75.00
3	Weekend & holiday, per hour	50	\$132.00	\$140.00	\$100.00
4	Scissor Lift Rental, per day	75	\$275.00	\$450.00	\$190.00
	<b>Estimated Emergency Repair Total</b>		<b>\$50,325.00</b>	<b>\$67,250.00</b>	<b>\$39,750.00</b>
III	Emergency Repair Parts				
	Pricing method applied		Retail Discount Multiplier .453-.731%	Catalog Less 10% Dealer Cost Plus 10%	Catalog Less 3% Dealer Cost Plus 30%
	Payment Terms		Net 30	Net 30	2% 10 Days
<b>Estimated Annual Total</b>			<b>\$185,985.00</b>	<b>\$414,850.16</b>	<b>\$123,702.00</b>