LOC/jlf
2/11/16
Item No. 8

AN ORDINANCE 2016-02-11-0066

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF $5,451,000.00: (A) ARGUINDEGUI OIL COMPANY, ARNOLD OIL COMPANY OF AUSTIN, LP, GENUINE PARTS COMPANY AND HAYS CITY CORP. DBA TEX-CON OIL CO. FOR LUBRICANTS, (B) OXFORD IMMUNOTEC, INC. FOR TB TEST KITS AND SUPPLIES, (C) BOUND TREE MEDICAL, LLC AND LIFE-ASSIST, INC. FOR EMS MEDICATIONS AND EQUIPMENT, AND (D) T & W TIRE FOR AMENDMENT III TO CONTRACT FOR EMERGENCY TIRES.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies to furnish the City with: (A) Arguindegui Oil Company, Arnold Oil Company of Austin, LP, Genuine Parts Company and Hays City Corp. d/b/a Tex-Con Oil Co. for lubricants, (B) Oxford Immunotec, Inc. for TB test kits and supplies, (C) Bound Tree Medical, LLC and Life-Assist, Inc. for EMS medications and equipment, and (D) T & W Tire for amendment III to contract for emergency tires; and

WHEREAS, this ordinance approves four low bid contracts, two contracts which provide for a procurement necessary to protect the public health or safety, one sole source contract, and one contract amendment; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of the following companies to furnish the City with: (A) Arguindegui Oil Company, Arnold Oil Company of Austin, LP, Genuine Parts Company and Hays City Corp. d/b/a Tex-Con Oil Co. for lubricants, (B) Oxford Immunotec, Inc. for TB test kits and supplies, (C) Bound Tree Medical, LLC and Life-Assist, Inc. for EMS medications and equipment, and (D) T & W Tire for amendment III to contract for emergency tires on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will

be in accordance with the Fiscal Year 2016 budget approved by City Council, and future fiscal year expenditures are contingent upon future City council budget approvals.

SECTION 3. It has been found and declared that the low bid of Moore Medical for EMS medications and equipment failed to meet the City's specifications and/or requirements.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 11th day of February, 2016.

M A Y O R
Ivy R. Taylor

ATTEST:

Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:

Martha G. Sepeda, Acting City Attorney

Agenda Item:	**8 (in consent vote: 4, 5, 6, 7, 8, 9A, 9B, 10A, 10B, 11, 12, 13A, 13B, 14A, 14B, 14C, 15, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 31, 32)**
Date:	02/11/2016
Time:	09:19:59 AM
Vote Type:	Motion to Approve
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of $5,451,000.00: (A) Arguindegui Oil Company, Arnold Oil Company of Austin, LP, Genuine Parts Company and Hays City Corp., dba Tex-Con Oil Co. for lubricants, (B) Oxford Immunotec, Inc. for TB test kits and supplies, (C) Bound Tree Medical, LLC and Life-Assist, Inc. for EMS medications and equipment, and (D) T & W Tire for Amendment III to contract for emergency tires. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5	x					
Ray Lopez	District 6		x				x
Cris Medina	District 7		x			x	
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				

EXHIBIT I

CITY OF SAN ANTONIO
BID TABULATION

Opened: December 16, 2015
For: Annual Contract for Lubricants - Rebid

6100006898 VF

Item	Description	Estimated Annual Quantity	NON-LOCAL Arguindegui Oil Company 15600 San Pedro Ave. San Antonio, TX 78232 210-667-3004	NON-LOCAL Arnold Oil Company of Austin, LP 5909 Burleson Rd Austin, TX 78744 512-476-2401	LOCAL Genuine Parts Company 6374 Rittiman Rd San Antonio, TX 78218 210-661-7700	NON-LOCAL Hays City Corp dba Tex-Con Oil Co. 4906 Burleson Rd Austin, TX 78744 512-441-1941
1	**Lubricants**					
1a	MIL-PRF-2105E Extreme Pressure Gear Lube, SAE Grade 85W-140					
	400 lb drum, price per lb	14,000	$1.14	$1.62	$2.36	$1.15
	Price Total		$15,960.00	$22,680.00	$33,040.00	$16,100.00
	Product Name		Universal Gear Lubricant 85W140	Chevron 85W140 RPM	Valvoline	Universal Gear Lubricant
	Product Number		1041296	85140D	826	402191
	Manufacturer		Conoco	Chevron	Valvoline	Conoco
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$15,960.00	$22,680.00	$32,379.20	$16,100.00
	Percentage between lowest responsible bid and local bid				102.8772%	
	Price Differential				$16,419.20	
1b	MIL-PRF-2105E Extreme Pressure Gear Lube, SAE Grade 85W-140					
	120 lb drum, price per lb	700	$1.36	$1.92	$2.42	$1.48
	Price Total		$952.00	$1,344.00	$1,694.00	$1,036.00
	Product Name		Universal Gear Lubricant 85W140	Chevron 85W140 RPM	Valvoline	Universal Gear Lubricant
	Product Number		1041296	85140K	827	402197
	Manufacturer		Conoco	Chevron	Valvoline	Conoco
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$952.00	$1,344.00	$1,660.12	$1,036.00
	Percentage between lowest responsible bid and local bid				74.3824%	
	Price Differential				$708.12	
1c	High Temperature Grease, Mystik JT-6					
	400 lb drum, price per lb	3,000	$2.70	$2.20	$2.34	$2.66
	Price Total		$8,100.00	$6,600.00	$7,020.00	$7,980.00
	Product Name		JT6 Hi-Temp	Mystik JT6 Hi-Temp	Mystic JT6 Hi-Temp Grease	Mystic JT6 Hi-Temp Grease
	Product Number		JT6HTD	7086	665005002020	606051
	Manufacturer		Mystik	Mystik	Mystik	Mystik
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$8,100.00	$6,600.00	$6,879.60	$7,980.00
	Percentage between lowest responsible bid and local bid				4.2364%	
	Price Differential				$279.60	
1d	High Temperature Grease, Mystik JT-6					
	120 lb drum, price per lb	1,000	$2.76	$2.25	$2.41	$2.66
	Price Total		$2,760.00	$2,250.00	$2,410.00	$2,660.00
	Product Name		JT6 Hi-Temp	Mystik JT6 Hi-Temp	Mystic JT6 Hi-Temp Grease	Mystic JT6 Hi-Temp Grease
	Product Number		JT6HTK	7085	665005002030	606003
	Manufacturer		Mystik	Mystik	Mystik	Mystik
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$2,760.00	$2,250.00	$2,361.80	$2,660.00
	Percentage between lowest responsible bid and local bid				4.9689%	
	Price Differential				$111.80	
1e	High Temperature Grease, Mystik JT-6					
	16 ounce tube, price per tube	100	$2.79	$2.33	$2.41	No Bid
	Price Total		$279.00	$233.00	$241.00	
	Product Name		JT6 Hi-Temp	Mystik JT6 Hi-Temp	Mystic JT6 Hi-Temp Grease	
	Product Number		JT6HTT	7080	665005002080	
	Manufacturer		Mystik	Mystik	Mystik	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$279.00	$233.00	$236.18	
	Percentage between lowest responsible bid and local bid				1.3648%	
	Price Differential				$3.18	
1f	Diesel Exhaust Fluid (DEF)					
	1 gallon pail, price per gallon	100	$2.72	$3.45	$3.99	No Bid
	Price Total		$272.00	$345.00	$399.00	
	Product Name		Air1	Old World Blue DEF	Peak Blue DEF	
	Product Number		YarDEF 1 gallon	DEF1G	DEF003	
	Manufacturer		Mansfield Oil	Old World Mfg. Co.	Old World Industries	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$272.00	$345.00	$391.02	
	Percentage between lowest responsible bid and local bid				43.7574%	
	Price Differential				$119.02	
1g	Diesel Exhaust Fluid (DEF)					
	2.5 gallon container, price per gallon	5,000	$8.19	$3.10	$3.60	$3.56
	Price Total		$40,950.00	$38,750.00	$45,000.00	$44,500.00
	Product Name		Air1	Old World Blue DEF	Peak Blue DEF	Diesel Exhaust Fluid
	Product Number		YarDEF 2.5 gallon	DEF25G	DEF002	702360
	Manufacturer		Mansfield Oil	Old World Mfg. Co.	Old World Industries	Lubriguard Skyblue
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$40,950.00	$38,750.00	$44,100.00	$44,500.00
	Percentage between lowest responsible bid and local bid				13.8065%	
	Price Differential				$5,350.00	
2	**Motor Oil**					
2a	Premium Synthetic Blend Motor Oil, GF-5, SAE Grade 5W-20					
	Bulk (transport), price per gallon	10,673	$6.76	$8.26	$5.68	$6.98
	Price Total		$72,149.48	$88,158.98	$60,622.64	$74,497.54
	Product Name		Super All Season	Motorcraft Premium Synthetic Blend 5W20	Premium Syn Blend	Super All Season Syn Blend
	Product Number		CO10408248	X05W20BSP	220135	402140
	Manufacturer		Conoco	Motorcraft	Chevron	Conoco
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$72,149.48	$88,158.98	$59,410.19	$74,497.54
2b	Premium Synthetic Blend Motor Oil, GF-5, SAE Grade 5W-20					
	55 gallon drum, price per gallon	1,300	$7.21	$9.72	$6.52	$7.48
	Price Total		$9,373.00	$12,636.00	$8,476.00	$9,724.00
	Product Name		Super All Season Syn Blend 5W20	Motorcraft Premium Synthetic Blend 5W20	Premium Syn Blend	Super All Season Syn Blend
	Product Number			X05W20DSP	220145	402141
	Manufacturer		Conoco	Motorcraft	Chevron	Conoco
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$9,373.00	$12,636.00	$8,306.48	$9,724.00

CITY OF SAN ANTONIO
BID TABULATION

Opened: December 16, 2015
For: Annual Contract for Lubricants - Rebid

6100006898 VF

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2c	Motor Oil, SAE 30					
	55 gallon drum, price per gallon	1,850	$8.28	$12.58	$9.55	No Bid
	Price Total		$15,318.00	$23,273.00	$17,667.50	
	Product Name		T5XHD30	Chevron HD 100 - 30W	Nappa Oil	
	Product Number		C01058923D	100HD30D	75127	
	Manufacturer		Conoco	Chevron	Ashland	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$15,318.00	$23,273.00	$17,314.15	
	Percentage between lowest responsible bid and local bid				13.0314%	
	Price Differential				$1,996.15	
2d	Motor Oil, 15W40 CJ-4 Valvoline Premium Blue Geo #70520					
	55 gallon drum, price per gallon	10,000	$8.49	$11.00	$10.99	No Bid
	Price Total		$84,900.00	$110,000.00	$109,900.00	
	Product Name		Guardo/NG	Valvoline Blue Geo 15W40	Premium Blue Geo	
	Product Number		1045186	VV70520	70520	
	Manufacturer		Conoco	Valvoline	Valvoline	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$84,900.00	$110,000.00	$107,702.00	
	Percentage between lowest responsible bid and local bid				26.8575%	
	Price Differential				$22,802.00	
2e	Motor Oil, 15W40 CJ-4 Valvoline Premium Blue Geo #70520					
	Bulk (transport), price per gallon	29,000	$8.04	$9.37	$9.33	No Bid
	Price Total		$233,160.00	$271,730.00	$270,570.00	
	Product Name		Guardo/NG	Valvoline Blue Geo 15W40	Premium Blue Geo	
	Product Number		1045781	VV705200	705200	
	Manufacturer		Conoco	Valvoline	Valvoline	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$233,160.00	$271,730.00	$265,158.60	
	Percentage between lowest responsible bid and local bid				13.7239%	
	Price Differential				$31,998.60	
2f	Motor Oil, SAE Grade 10W-40					
	12 / 1-quart case, price per quart	55	$2.69	$1.78	$2.25	No Bid
	Price Total		$147.95	$97.90	$123.75	
	Product Name		Kendall GT-1 40 10W	Federated 10W40	Napa Oil	
	Product Number		1057261	1040Q	75100	
	Manufacturer		Phillips 66	Amalie	Ashland	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$147.95	$97.90	$121.28	
	Percentage between lowest responsible bid and local bid				23.8764%	
	Price Differential				$23.38	
2g	Motor Oil, SAE Grade 10W-40					
	5 gallon pail, price per gallon	100	$12.26	$13.24	$4.62	No Bid
	Price Total		$1,226.00	$1,324.00	$462.00	
	Product Name		Kendall GT-1 40 10W	Castrol GTX 10W40	Valvoline	
	Product Number		1057263	1040P	140	
	Manufacturer		Phillips 66	Castrol	Valvoline	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$1,226.00	$1,324.00	$452.76	
2h	Full Synthetic Motor Oil, SAE Grade 0W-20					
	55 gallon drum, price per gallon	660	$21.73	$21.54	$11.59	$10.70
	Price Total		$14,341.80	$14,216.40	$7,649.40	$7,062.00
	Product Name		Kendall GT1FS 0W20	Castrol Edge ES 0W-20	Napa Oil	GT-1 Full Syn Motor Oil w/(TI)
	Product Number		1057222	ES020D	75545	403151
	Manufacturer		Phillips 66	Castrol	Ashland	Kendall
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$14,341.80	$14,216.40	$7,496.41	$7,062.00
	Percentage between lowest responsible bid and local bid				6.1514%	
	Price Differential				$434.41	
2i	Full Synthetic Motor Oil, SAE Grade 5W-30					
	55 gallon drum, price per gallon	1,760	$20.74	$18.30	$11.59	$11.20
	Price Total		$36,502.40	$32,208.00	$20,398.40	$19,712.00
	Product Name		Kendall GT1F55W30	Valvoline Syn TECH Maxlife 5W30	Napa Oil	GT-1 Full Syn Motor Oil w/(TI)
	Product Number		1057232	691759	75525	403101
	Manufacturer		Phillips 66	Valvoline	Ashland	Kendall
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$36,502.40	$32,208.00	$19,990.43	$19,712.00
	Percentage between lowest responsible bid and local bid				1.4125%	
	Price Differential				$278.43	
2j	Gear Lube Synthetic for Differentials, SAE Grade 75W-90					
	55 gallon drum, price per gallon	2,000	$27.67	$29.80	$30.91	$25.33
	Price Total		$55,340.00	$59,600.00	$61,820.00	$50,660.00
	Product Name		Triton Syn Gear	Valvoline Syn Gearoil 75W90	Valvoline	Triton Syngear FE
	Product Number		1062354	VV70026	70026	TBD
	Manufacturer		Phillips 66	Valvoline	Valvoline	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$55,340.00	$59,600.00	$60,583.60	$50,660.00
	Percentage between lowest responsible bid and local bid				19.5886%	
	Price Differential				$9,923.60	
2k	Gear Lube Synthetic for Differentials, SAE Grade 75W-90					
	5 gallon pail, price per gallon	50	$28.87	$32.32	$34.47	$25.33
	Price Total		$1,443.50	$1,616.00	$1,723.50	$1,266.50
	Product Name		GLFE	Valvoline Syn Gearoil 75W90	Valvoline	Triton Syngear FE
	Product Number		1061549	VV723856	723586	403062
	Manufacturer		Phillips 66	Valvoline	Valvoline	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$1,443.50	$1,616.00	$1,689.03	$1,266.50
	Percentage between lowest responsible bid and local bid				33.3620%	
	Price Differential				$422.53	

CITY OF SAN ANTONIO
BID TABULATION

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For: Annual Contract for Lubricants - Rebid

6100006898 VF

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2l	Synthetic Gear Lubricant, SAE Grade 80W-140, Castrol Syngear or equal					
	55 gallon drum, price per gallon	475	$28.67	$29.99	$30.91	$25.41
	Price Total		$13,618.25	$14,245.25	$14,682.25	$12,069.75
	Product Name		Triton SynGear 80W140	Valvoline HD Syn 80W-140	Valvoline	Triton Synthetic Gear Lube
	Product Number		1062352	VV70045	70045	403051
	Manufacturer		Phillips 66	Valvoline	Valvoline	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$13,618.25	$14,245.25	$14,388.61	$12,069.75
	Percentage between lowest responsible bid and local bid				19.2121%	
	Price Differential				$2,318.86	
2m	Synthetic Gear Lubricant, SAE Grade 80W-140, Castrol Syngear or equal					
	5 gallon pail, price per gallon	50	$29.87	$31.25	$34.00	$27.35
	Price Total		$1,493.50	$1,562.50	$1,700.00	$1,367.50
	Product Name		Triton SynGear 80W140	Valvoline HD Syn 80W-140	Valvoline	Triton Synthetic Gear Lube
	Product Number		1053889	VV700475M	700475M	403052
	Manufacturer		Phillips 66	Valvoline	Valvoline	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$1,493.50	$1,562.50	$1,666.00	$1,367.50
	Percentage between lowest responsible bid and local bid				21.8282%	
	Price Differential				$298.50	
2n	Synthetic Motor Oil, SAE Grade 15W-50 Mobil-1 or equal					
	12 / 1-quart case, price per quart	125	$8.75	$6.08	$7.49	No Bid
	Price Total		$1,093.75	$760.00	$936.25	
	Product Name		Mobil 1 Full Syn 15W50	Mobil-1 15W-50	Mobil 1	
	Product Number		MOFS15W50	88861449	103537	
	Manufacturer		Exxon Mobil	Mobil	Mobil 1	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$1,093.75	$760.00	$917.53	
	Percentage between lowest responsible bid and local bid				20.7270%	
	Price Differential				$157.53	
2o	API CJ-4 Diesel Engine Oil, 15W-40					
	Bulk (transport), price per gallon	15,330	$7.26	$6.74	$6.99	$6.89
	Price Total		$111,295.80	$103,324.20	$107,156.70	$105,623.70
	Product Name		Fleet Supreme EC	Chevron URSA plus EC 15W-40	Chevron	Fleet Supreme Diesel Engine Oil
	Product Number		CO1052955	URSA1540CJB	271201	703000
	Manufacturer		Conoco	Chevron	Chevron	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$111,295.80	$103,324.20	$105,013.57	$105,623.70
	Percentage between lowest responsible bid and local bid				1.6350%	
	Price Differential				$1,689.37	
3	Industrial Oil					
3a	Hydraulic Oil, ISO Grade 32					
	Bulk (transport), price per gallon	2,500	$6.33	$5.13	$5.23	$6.32
	Price Total		$15,825.00	$12,825.00	$13,075.00	$15,800.00
	Product Name		Megaflow AW32	Chevron AW32 Hyd Oil	Chevron	Hydraulic AW
	Product Number		1055927	AW32B	ISO32	503130
	Manufacturer		Conoco	Chevron	Chevron	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$15,825.00	$12,825.00	$12,813.50	$15,800.00
3b	Hydraulic Oil, ISO Grade 32					
	55 gallon drum, price per gallon	900	$6.78	$5.65	$6.55	$6.77
	Price Total		$6,102.00	$5,085.00	$5,895.00	$6,093.00
	Product Name		Megaflow AW32	Chevron AW32 Hyd Oil	Napa Oil	Hydraulic AW
	Product Number		1055927D	AW32D	85-955	503131
	Manufacturer		Conoco	Chevron	Ashland	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$6,102.00	$5,085.00	$5,777.10	$6,093.00
	Percentage between lowest responsible bid and local bid				13.6106%	
	Price Differential				$692.10	
3c	Citgo Hydraulic Fluid AW68 (Non-Conductive), Megaflow AW HVI					
	55 gallon drum, price per gallon	825	$13.16	$13.54	$7.43	$9.91
	Price Total		$10,857.00	$11,170.50	$6,129.75	$8,175.75
	Product Name		Megaflow HV1 AW68	Chevron Rando HD268	Napa Oil	Megaflow AW HV1 Hydraulic
	Product Number		1055913	RAW68D	85-755	502231
	Manufacturer		Conoco	Chevron	Napa Oil	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$10,857.00	$11,170.50	$6,007.16	$8,175.75
3d	Citgo Hydraulic Fluid AW68 (Non-Conductive), Megaflow AW HVI					
	12 / 1-quart case, price per quart	813	No Bid	No Bid	$2.30	No Bid
	Price Total				$1,869.90	
	Product Name				Napa Oil	
	Product Number				85-705	
	Manufacturer				Napa Oil	
	Prompt Payment Discount				2%	
	Total Cost with Prompt Payment Discount				$1,832.50	
4	Transmission Fluid					
4a	Genuine Universal Tractor Hydraulic Oil, SB-100 or equal					
	55 gallon drum, price per gallon	1,760	$7.76	$8.33	$8.18	$6.88
	Price Total		$13,657.60	$14,660.80	$14,396.80	$12,108.80
	Product Name		Power Tran	Chevron 1000THF	Napa Oil	Power Tran Fluid
	Product Number		1040629	303D	85-455	402111
	Manufacturer		Conoco	Chevron	Ashland	Conoco
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$13,657.60	$14,660.80	$14,108.86	$12,108.80
	Percentage between lowest responsible bid and local bid				16.5174%	
	Price Differential				$2,000.06	

CITY OF SAN ANTONIO
BID TABULATION

Opened: December 16, 2015
For: Annual Contract for Lubricants - Rebid

6100006898 VF

Item	Description	Estimated Annual Quantity	NON-LOCAL Arguindegui Oil Company 15600 San Pedro Ave. San Antonio, TX 78232 210-667-3004	NON-LOCAL Arnold Oil Company of Austin, LP 5909 Burleson Rd Austin, TX 78744 512-476-2401	LOCAL Genuine Parts Company 6374 Rittiman Rd San Antonio, TX 78218 210-661-7700	NON-LOCAL Hays City Corp dba Tex-Con Oil Co. 4906 Burleson Rd Austin, TX 78744 512-441-1941
4b	Genuine Universal Tractor Hydraulic Oil, SB-100 or equal					
	5 gallon pail, price per gallon	50	$8.81	$8.95	$8.90	$7.58
	Price Total		$440.50	$447.50	$445.00	$379.00
	Product Name		Power Tran	Chevron 1000THF	Napa Oil	Power Tran Fluid
	Product Number		10406298	303P	85-405	402112
	Manufacturer		Conoco	Chevron	Ashland	Conoco
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$440.50	$447.50	$436.10	$379.00
	Percentage between lowest responsible bid and local bid				15.0660%	
	Price Differential				$57.10	
4c	Automatic Transmission Fluid MOPAR ATF 4 or equal					
	55 gallon drum, price per gallon	3,500	$17.95	$19.23	$19.09	$7.61
	Price Total		$62,825.00	$67,305.00	$66,815.00	$26,635.00
	Product Name		Transguard ATF +4	Havoline ATF +4	Valvoline	Super ATF
	Product Number		TRD +4	ATF4D	352	403011
	Manufacturer		Citgo	Chevron-Havoline	Valvoline	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$62,825.00	$67,305.00	$65,478.70	$26,635.00
	Percentage between lowest responsible bid and local bid				145.8371%	
	Price Differential				$38,843.70	
4d	Automatic Transmission Fluid MOPAR ATF 4 or equal					
	12 / 1-quart case, price per quart	362	$4.98	$4.80	$4.80	$2.72
	Price Total		$1,802.76	$1,737.60	$1,737.60	$984.64
	Product Name		Transguard ATF +4	Castrol Transmax +4	Valvoline	Super ATF
	Product Number		TRD +4	ATF4Q6	346	403015
	Manufacturer		Citgo	Castrol	Valvoline	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$1,802.76	$1,737.60	$1,702.85	$984.64
	Percentage between lowest responsible bid and local bid				72.9412%	
	Price Differential				$718.21	
4e	Automatic Transmission Fluid, (Dexron VI) or equal					
	55 gallon drum, price per gallon	220	$18.11	$19.28	$14.10	$14.24
	Price Total		$3,984.20	$4,241.60	$3,102.00	$3,132.80
	Product Name		Versa Tran	Chevron Valvoline Syn Dex VI	Valvoline	Versa Trans LV ATF
	Product Number		1061593	DEX6D	378	403345
	Manufacturer		Conoco	Chevron	Valvoline	Conoco Phillips
	Prompt Payment Discount				2%	
	Total Cost with Prompt Payment Discount				$3,039.96	
4f	Automatic Transmission Fluid, (Dexron VI) or equal					
	12 / 1-quart case, price per quart	200	$3.59	$4.52	$5.59	$3.89
	Price Total		$718.00	$904.00	$1,118.00	$778.00
	Product Name		Versa Tran	Valvoline Dexron VI	Valvoline	Versa Trans LV ATF
	Product Number		1061410	822405	370	403155
	Manufacturer		Conoco	Valvoline	Valvoline	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$718.00	$904.00	$1,095.64	$778.00
	Percentage between lowest responsible bid and local bid				52.5961%	
	Price Differential				$377.64	
4g	Automatic Transmission Fluid, Mercon V or equal					
	55 gallon drum, price per gallon	220	$17.17	$14.83	$16.82	No Bid
	Price Total		$3,777.40	$3,262.60	$3,700.40	
	Product Name		Versa Tran	Motorcraft Mercon V	Valvoline	
	Product Number		1055514	XT5DM	320	
	Manufacturer		Conoco	Motorcraft	Valvoline	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$3,777.40	$3,262.60	$3,626.39	
	Percentage between lowest responsible bid and local bid				11.1504%	
	Price Differential				$363.79	
4h	Automatic Transmission Fluid, Mercon V or equal					
	12 / 1-quart case, price per quart	362	$3.38	$3.70	$4.49	No Bid
	Price Total		$1,223.56	$1,339.40	$1,625.38	
	Product Name		Versa Tran	Motorcraft Mercon V	Valvoline	
	Product Number		1056095	XT5QMC	360	
	Manufacturer		Conoco	Motorcraft	Valvoline	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$1,223.56	$1,339.40	$1,592.87	
	Percentage between lowest responsible bid and local bid				30.1834%	
	Price Differential				$369.31	
4i	Synthetic Transmission Fluid Allison TES 295					
	55 gallon drum, price per gallon	2,205	$33.75	$29.55	$31.36	$21.26
	Price Total		$74,418.75	$65,157.75	$69,148.80	$46,878.30
	Product Name		Spirax S6295	BP Autran Syn 295	Castrol	Triton Heavy Duty ATF
	Product Number		SHBPR295	59516	709701	401001
	Manufacturer		Shell Oil	BP-Castrol	Castrol	76 Lubricants
	Prompt Payment Discount		0%	0%	2%	0%
	Total Cost with Prompt Payment Discount		$74,418.75	$65,157.75	$67,765.82	$46,878.30
	Percentage between lowest responsible bid and local bid				44.5569%	
	Price Differential				$20,887.52	
4j	VersaTrans LV ATF Automatic Transmision Fluid					
	55 gallon drum, price per gallon	440	$18.11	$12.91	$19.09	$14.05
	Price Total		$7,968.40	$5,680.40	$8,399.60	$6,182.00
	Product Name		Versa Tran	Valvoline Maxlife ATF	Valvoline	VersaTrans ATF
	Product Number		1061593	VV326	326	403345
	Manufacturer		Conoco	Valvoline	Valvoline	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$7,968.40	$5,680.40	$8,231.61	
	Percentage between lowest responsible bid and local bid				44.9125%	
	Price Differential				$2,551.21	

CITY OF SAN ANTONIO
BID TABULATION

Opened: December 16, 2015
For: Annual Contract for Lubricants - Rebid

6100006898 VF

Item	Description	Estimated Annual Quantity	NON-LOCAL Arguindegui Oil Company 15600 San Pedro Ave. San Antonio, TX 78232 210-667-3004	NON-LOCAL Arnold Oil Company of Austin, LP 5909 Burleson Rd Austin, TX 78744 512-476-2401	LOCAL Genuine Parts Company 6374 Rittiman Rd San Antonio, TX 78218 210-661-7700	NON-LOCAL Hays City Corp dba Tex-Con Oil Co. 4906 Burleson Rd Austin, TX 78744 512-441-1941
4k	VersaTrans LV ATF Automatic Transmision Fluid					
	12 / 1-quart case, price per quart	3,240	$3.59	$3.91	$5.25	$4.34
	Price Total		$11,631.60	$12,668.40	$17,010.00	$14,061.60
	Product Name		Versa Tran	Valvoline Maxlife ATF	Valvoline	VersaTrans ATF
	Product Number		1061410	VV3246	324	403155
	Manufacturer		Conoco	Valvoline	Valvoline	Conoco Phillips
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$11,631.60	$12,668.40	$16,669.80	
	Percentage between lowest responsible bid and local bid				43.3148%	
	Price Differential				$5,038.20	
4l	Mercon LV or equal					
	55 gallon drum, price per gallon	1,000	$17.17	$12.66	$36.36	No Bid
	Price Total		$17,170.00	$12,660.00	$36,360.00	
	Product Name		Versa Tran	Motorcraft LV ATF	Royal Purple	
	Product Number		1055514	XT10DLV	USBPGREEND	
	Manufacturer		Conoco	Motorcraft	Royal Purple	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$17,170.00	$12,660.00	$35,632.80	
	Percentage between lowest responsible bid and local bid				181.4597%	
	Price Differential				$22,972.80	
4m	Mercon LV or equal					
	12 / 1-quart case, price per quart	3,240	$3.38	$3.78	$5.99	No Bid
	Price Total		$10,951.20	$12,247.20	$19,407.60	
	Product Name		Versa Tran	Motorcraft LV ATF	Peak	
	Product Number		1056095	XT10QLVC	A7FUNIV	
	Manufacturer		Conoco	Motorcraft	Old World Industries	
	Prompt Payment Discount		0%	0%	2%	
	Total Cost with Prompt Payment Discount		$10,951.20	$12,247.20	$19,019.45	
	Percentage between lowest responsible bid and local bid				73.6746%	
	Price Differential				$8,068.25	
	Delivery		2 Days	2 Days	2 Days	3 Days
	Terms		Net 30	Net 30	2% 10 Days	Net 30
	Estimated Annual Total					
	Estimated Annual Award		**$375,086.38**	**$75,145.90**	**$221,533.39**	**$159,411.49**

City of San Antonio Bid Tabulation

Opened:	November 20, 2015		
For:	ANNUAL CONTRACT FOR TB TEST KITS AND SUPPLIES		
6100006886		KZ	**Sole Source** Oxford Immunotec, Inc. 700 Nickerson Road, Suite 200 Marlborough, MA 01752 877-598-2522
Item	**Description**	**Estimated Annual Quantity**	
1	T-Spot. TB 8 (24 tests per kit)	265	
	Price Each		$528.00
	Total Price		$139,920.00
	P/N		TB.300US
2	T-Cell Xtend (40 tests per kit)	50	
	Price Each		$160.00
	Total Price		$8,000.00
	P/N		TTK.610US
3	AIM V media, 50ml bottle	100	
	Price Each		$18.50
	Total Price		$1,850.00
	P/N		AV.200/50
	Payment Terms		Net 30
	Estimated Annual Total		$149,770.00
	Estimated Annual Award		**$149,770.00**

City of San Antonio
Bid Tabulation

Opened: December 11, 2015 For: A/C EMS Medications & Equipment 6100006766		SC	Non-Local Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 833-533-0523 X5374	Non-Local Life-Assist, Inc. 11277 Sunrise Park Drive Rancho Cordova, CA 95742 800-824-6016	Non-Local Henry Schein Inc. PO Box 3222 Irmo, SC 29063	Non-Local Midwest Medical Supply Co., Inc. 13400 Lakefront Drive Earth City, MO 63045	Non-Local Moore Medical 1690 New Britain Ave. Farmington, CT 06032
Item	**Description**	**Est. Annual Quantity**					
	CATEGORY A: PHARMACEUTICALS						**NAS**
1	Acetaminophen-TYLENOL Tabs, 325 mg per tab, Packet (2 tabs per packet), **OR APPROVED EQUAL**	25,000 Packets					
	Mfg. Suggested Retail Price per unit		$9.39	$8.50	NO BID	NO BID	$4.50/BX
	Percentage Discount%		54.31%	41.2%			0%
	COSA Net Price		$0.06/PK	$0.06/PK			$0.06**
	Extended Total		$1,500.00	$1,500.00			$1,500.00
2	Adenosine Inj., 12mg/4mL (3mg/mL), PFS, (For Rapid Bolus Intravenous Use; S/NO:N2PLDK6C326Y; GTIN:(01)20325021301689) , **OR APPROVED EQUAL**	8,900 PFS					
	Mfg. Suggested Retail Price per unit		$85.99	$51.50	NO BID	NO BID	$29.99/EA
	Percentage Discount%		68.79%	55.3%			0%
	COSA Net Price		$26.84/PFS	$23.00			$29.99
	Extended Total		$238,876.00	$204,700.00			$266,911.00
3	Amidate, Vial 40mg/20ml - MDV - (2mg/ml) , **OR APPROVED EQUAL**	1,000 Vials					
	Mfg. Suggested Retail Price per unit		$30.99	$16.00	NO BID	NO BID	$8.99/EA
	Percentage Discount%		72.99%	56.3%			0%
	COSA Net Price		$8.37/VL	$7.00			$8.99
	Extended Total		$8,370.00	$7,000.00			$8,990.00
4	Atrophine Sulfate, 1mg (0.1mg/ml) 10ml, PFS (Needless), **OR APPROVED EQUAL**	2,500 PFS					
	Mfg. Suggested Retail Price per unit		$13.89	$13.86	NO BID	NO BID	$13.24/EA
	Percentage Discount%		22.32%	35.1%			0%
	COSA Net Price		$10.79/PFS	$9.00			$13.24
	Extended Total		$26,975.00	$22,500.00			$33,100.00
5	Bottled Nitroglycerine IV, 25mg/250mL, Bottle, **OR APPROVED EQUAL**	325 Bottles					
	Mfg. Suggested Retail Price per unit		$19.79	$33.33	NO BID	NO BID	NO BID
	Percentage Discount%		57.66%	35.7%			
	COSA Net Price		$8.38/BT	$21.42			
	Extended Total		$2,723.50	$6,961.50			
6	Dexamethasone 10mg (Decadron), 10mg/ml, Vial (10mg/ml (1ml SDV) , **OR APPROVED EQUAL**	4,000 Vials					
	Mfg. Suggested Retail Price per unit		$6.09	$3.90	NO BID	NO BID	$6.25/BX
	Percentage Discount%		70.61%	56.0%			0%
	COSA Net Price		$1.79/VL	$1.72			$0.25/VL**
	Extended Total		$7,160.00	$6,880.00			$25,000.00

Opened: December 11, 2015
For: A/C EMS Medications & Equipment
6100006766 SC

Item	Description	Est. Annual Quantity	Non-Local Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 833-533-0523 X5374	Non-Local Life-Assist, Inc. 11277 Sunrise Park Drive Rancho Cordova, CA 95742 800-824-6016	Non-Local Henry Schein Inc. PO Box 3222 Irmo, SC 29063	Non-Local Midwest Medical Supply Co., Inc. 13400 Lakefront Drive Earth City, MO 63045	Non-Local Moore Medical 1690 New Britain Ave. Farmington, CT 06032
7	Dexlemethasone 4mg (Decadron), 4mg/ml, Vial (dexamethasone - 5ml Vial) , **OR APPROVED EQUAL**	3,000 Vials					
	Mfg. Suggested Retail Price per unit		$9.49	$5.40	NO BID	NO BID	$6.25/EA
	Percentage Discount%		26.55%	46.7%			0%
	COSA Net Price		$6.97/VL	$2.88			$6.25
	Extended Total		$20,910.00	$8,640.00			$18,750.00
8	Dextrose 10% inj. 250ml, Bags, **OR APPROVED EQUAL**	2,500 Cases					
	Mfg. Suggested Retail Price per unit		$4.64	$153.00	NO BID	NO BID	$1.69/EA
	Percentage Discount%		52.80%	49.7%			0%
	COSA Net Price		$78.84/CS	$77.00			$1.69
	Extended Total		$197,100.00	$192,500.00			$152,100.00

City of San Antonio
Bid Tabulation

Opened: December 11, 2015 For: A/C EMS Medications & Equipment 6100006766		SC	Non-Local Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 833-533-0523 X5374	Non-Local Life-Assist, Inc. 11277 Sunrise Park Drive Rancho Cordova, CA 95742 800-824-6016	Non-Local Henry Schein Inc. PO Box 3222 Irmo, SC 29063	Non-Local Midwest Medical Supply Co., Inc. 13400 Lakefront Drive Earth City, MO 63045	Non-Local Moore Medical 1690 New Britain Ave. Farmington, CT 06032
Item	**Description**	**Est. Annual Quantity**					
9	Diltiazem Hydrochloride Injection-CARDIZEM, 25mg/5mL (5mg/mL), VIAL (for direct IV Bolus inj. and continuous IV infusion; Store under Refrigeration; 5mL single-dose Fliptop Vial.) , **OR APPROVED EQUAL**	350 Vials					
	Mfg. Suggested Retail Price per unit		$7.29	$6.20	NO BID	NO BID	$11.50/EA
	Percentage Discount%		69.68%	63.7%			0%
	COSA Net Price		$2.21/VL	$2.25			$11.50
	Extended Total		$773.50	$787.50			$4,025.00
10	Diphenhydramine HCL-BENADRYL Tabs, 25mg, (1 Tab per packet), Hay Fever/ Allergies; Easy to Swallow Caplets; Tamper Evident Unit Dose Packets; Dispenser Box, **OR APPROVED EQUAL**	162,000 Packets					
	Mfg. Suggested Retail Price per unit		$4.47	$0.25	NO BID	NO BID	$7.00/BX
	Percentage Discount%		52.57%	44.0%			0%
	COSA Net Price		$0.02/PK	$0.14			$0.035/PK**
	Extended Total		$3,240.00	$22,680.00			$5,670.00
11	Diphenhydramine Hydrochloride-BENADRYL INJ, 50mg/mL, VIAL (For deep IM or slow IV use; pH 4.0-6.5) , **OR APPROVED EQUAL**	15,000 Vials					
	Mfg. Suggested Retail Price per unit		$4.02	$1.96	NO BID	NO BID	$24.99/BX
	Percentage Discount%		75.37%	55.1%			0%
	COSA Net Price		$0.99/VL	$0.88			$0.9996/VL**
	Extended Total		$14,850.00	$13,200.00			$14,994.00
12	Dopamine Hydrochloride and 5% Dextrose Injection USP, 400mg/250mL (1600mcg/mL), PRE-MIX BAG, (In Viaflex Plus container Silver/Red; MFG part # 2B0842) , **OR APPROVED EQUAL**	300 Pre-Mixed Bags					
	Mfg. Suggested Retail Price per unit		$29.99	$18.85	NO BID	NO BID	$11.99/BG
	Percentage Discount%		56.09%	42.7%			0%
	COSA Net Price		$13.17/BG	$10.80			$11.99
	Extended Total		$3,951.00	$3,240.00			$3,597.00
13	Droperidol (Inapsine), 2.5mg/ml (2ml vial), Vial, **OR APPROVED EQUAL**	5,000 Vials					
	Mfg. Suggested Retail Price per unit		$7.49	NO BID	NO BID	NO BID	NO BID
	Percentage Discount%		0.00%				
	COSA Net Price		$7.49/VL				
	Extended Total		$37,450.00				
14	Epinephrine 1:10,000 InjUSP, (0.1mg/ml) 1mg per 10ml, PFS, (Needless) , **OR APPROVED EQUAL**	5,000 PFS					
	Mfg. Suggested Retail Price per unit		$9.89	$9.30	NO BID	NO BID	$6.50/EA

Opened: December 11, 2015 For: A/C EMS Medications & Equipment 6100006766		SC	Non-Local Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 833-533-0523 X5374	Non-Local Life-Assist, Inc. 11277 Sunrise Park Drive Rancho Cordova, CA 95742 800-824-6016	Non-Local Henry Schein Inc. PO Box 3222 Irmo, SC 29063	Non-Local Midwest Medical Supply Co., Inc. 13400 Lakefront Drive Earth City, MO 63045	Non-Local Moore Medical 1690 New Britain Ave. Farmington, CT 06032
Item	**Description**	**Est. Annual Quantity**					
	Percentage Discount%		43.58%	39.6%			0%
	COSA Net Price		$5.58/PFS	$5.62			$6.50
	Extended Total		$27,900.00	$28,100.00			$32,500.00

City of San Antonio
Bid Tabulation

Opened: December 11, 2015 For: A/C EMS Medications & Equipment 6100006766		SC	Non-Local Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 833-533-0523 X5374	Non-Local Life-Assist, Inc. 11277 Sunrise Park Drive Rancho Cordova, CA 95742 800-824-6016	Non-Local Henry Schein Inc. PO Box 3222 Irmo, SC 29063	Non-Local Midwest Medical Supply Co., Inc. 13400 Lakefront Drive Earth City, MO 63045	Non-Local Moore Medical 1690 New Britain Ave. Farmington, CT 06032
Item	**Description**	**Est. Annual Quantity**					
15	Fentanyl, 100mcg/2mL (50mcg/mL), PFS, carpuject, **OR APPROVED EQUAL**	15,000 PFS					
	Mfg. Suggested Retail Price per unit		$76.99	$9.00	NO BID	NO BID	NO BID
	Percentage Discount%		71.49%	68.0%			
	COSA Net Price		$2.20/PFS	$2.88			
	Extended Total		$33,000.00	$43,200.00			
16	Ketamine, 100mg/ml, Vial, (10 MDV per box - 5ml Vial - 5000mg/5ml) , **OR APPROVED EQUAL**	1,000 Vials					
	Mfg. Suggested Retail Price per unit		$189.99	$33.88	NO BID	NO BID	NO BID
	Percentage Discount%		48.87%	64.6%			
	COSA Net Price		$9.72/VL	$12.00			
	Extended Total		$9,720.00	$12,000.00			
17	Lidocaine 2%, 100mg (20mg/ml), PFS, (100mg (20mg/ml) , OR APPROVED EQUAL	4,000 PFS					
	Mfg. Suggested Retail Price per unit		$7.79	$4.70	NO BID	NO BID	$3.10/EA
	Percentage Discount%		57.12%	42.6%			0%
	COSA Net Price		$3.34/PFS	$2.70			$3.10
	Extended Total		$13,360.00	$10,800.00			$12,400.00
18	Magnesium Sulfate 50%, 1g/2mL (500mg/mL), VIAL (For IM and IV use) , **OR APPROVED EQUAL**	4,350 Vials					
	Mfg. Suggested Retail Price per unit		$6.29	$3.40	NO BID	NO BID	$1.69/EA
	Percentage Discount%		60.41%	47.1%			0%
	COSA Net Price		$2.49/VL	$1.80			$1.69
	Extended Total		$10,831.50	$7,830.00			$7,359.95
19	Methylprednisolone sodium succinate for inj -SOLU-MEDROL, 125mg/2mL, Vial, (For IM or IV use; 25-2mL Act-O-Vials Systems; Injectables) , **OR APPROVED EQUAL**	3,675 Vials					
	Mfg. Suggested Retail Price per unit		$10.99	$10.24	NO BID	NO BID	$195.00/PK
	Percentage Discount%		24.11%	31.6%			0%
	COSA Net Price		$8.34/VL	$7.00			$7.80/VL**
	Extended Total		$30,649.50	$25,725.00			$28,665.00

Opened: December 11, 2015
For: A/C EMS Medications & Equipment
6100006766 SC

Item	Description	Est. Annual Quantity	Non-Local Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 833-533-0523 X5374	Non-Local Life-Assist, Inc. 11277 Sunrise Park Drive Rancho Cordova, CA 95742 800-824-6016	Non-Local Henry Schein Inc. PO Box 3222 Irmo, SC 29063	Non-Local Midwest Medical Supply Co., Inc. 13400 Lakefront Drive Earth City, MO 63045	Non-Local Moore Medical 1690 New Britain Ave. Farmington, CT 06032
20	Midazolam-VERSED, 1mg/ml, VIAL, (10ml vial) , **OR APPROVED EQUAL**	3,000 Vials					
	Mfg. Suggested Retail Price per unit		$59.99	$7.70	NO BID	NO BID	NO BID
	Percentage Discount%		57.14%	44.2%			
	COSA Net Price		$1.03/VL	$4.30			
	Extended Total		$3,090.00	$12,900.00			
21	Midazolam-VERSED, 5mg/ml, VIAL, (2ml vial) , **OR APPROVED EQUAL**	3,000 Vials					
	Mfg. Suggested Retail Price per unit		$27.79	$10.45	NO BID	NO BID	NO BID
	Percentage Discount%		38.07%	74.2%			
	COSA Net Price		$1.72/VL	$2.70			
	Extended Total		$5,160.00	$8,100.00			
22	Naloxone Hydrochloride, (1mg/ml) 2mg per 2ml, PFS, (Needless) , **OR APPROVED EQUAL**	7,500 PFS					
	Mfg. Suggested Retail Price per unit		$56.99	$44.10	NO BID	NO BID	$38.99
	Percentage Discount%		36.46%	27.4%			0%
	COSA Net Price		$36.21/PFS	$32.00			$38.99
	Extended Total		$271,575.00	$240,000.00			$292,425.00
23	NitroBid-NTG Ointment USP, 2%, 1g 2% NTG, FOILPAC, (NET WT 1g Foilpac 48 PER BOX with PAD; Topical Use only) , **OR APPROVED EQUAL**	19,200 Foilpacs					
	Mfg. Suggested Retail Price per unit		$228.99	$3.25	NO BID	NO BID	$115.00/BX
	Percentage Discount%		26.98%	34.8%			0%
	COSA Net Price		$3.48/PK	$2.12			$2.395/PK**
	Extended Total		$66,816.00	$40,704.00			$46,142.07
24	Norepinenephrine bitartrate inj, USP-LEVOPHED, 4mg/4mL (1mg/mL), AMPUL (IV only) , **OR APPROVED EQUAL**	5,503 Ampules					
	Mfg. Suggested Retail Price per unit		$35.29	$30.26	NO BID	NO BID	$189.00/PKG
	Percentage Discount%		48.03%	47.1%			0%
	COSA Net Price		$18.34/AMP	$16.00			$18.90/AMP**
	Extended Total		$100,925.02	$88,048.00			$104,006.70
25	Olanzapine-ZYPREXA INJ, 10mg, Vial, (For IM use ONLY; Injection, powder, for solution.) , **OR APPROVED EQUAL**	1,213 Vials					
	Mfg. Suggested Retail Price per unit		$85.99	$97.65	NO BID	NO BID	NO BID
	Percentage Discount%		36.86%	59.0%			
	COSA Net Price		$54.29/VL	$40.00			
	Extended Total		$65,853.77	$48,520.00			

City of San Antonio
Bid Tabulation

Opened: December 11, 2015 For: A/C EMS Medications & Equipment 6100006766		SC	Non-Local Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 833-533-0523 X5374	Non-Local Life-Assist, Inc. 11277 Sunrise Park Drive Rancho Cordova, CA 95742 800-824-6016	Non-Local Henry Schein Inc. PO Box 3222 Irmo, SC 29063	Non-Local Midwest Medical Supply Co., Inc. 13400 Lakefront Drive Earth City, MO 63045	Non-Local Moore Medical 1690 New Britain Ave. Farmington, CT 06032
Item	**Description**	**Est. Annual Quantity**					
26	Ondansetron Injection, USP-ZOFRAN INJ, 4mg/2mL (2mg/mL), Vial, (Single Dose Flip Top Vial) , **OR APPROVED EQUAL**	14,970 Vials					
	Mfg. Suggested Retail Price per unit		$2.08	$1.28	NO BID	NO BID	$16.50/PKG
	Percentage Discount%		68.27%	49.2%			0%
	COSA Net Price		$0.66/VL	$0.65			$0.66/VL**
	Extended Total		$9,880.20	$9,730.50			$9,880.20
27	Ondansetron-ZOFRAN ODT, 4mg Tabs, (Box of 30 Tablets (3 blister cards ea containing 10 tablets), Orally Disintegrating Tablets) , **OR APPROVED EQUAL**	22,659 Boxes					
	Mfg. Suggested Retail Price per unit		$47.99	$61.50	NO BID	NO BID	$6.99/PKG
	Percentage Discount%		79.22%	73.3%			0%
	COSA Net Price		$9.97/BX	$16.42			$0.23
	Extended Total		$225,910.23	$372,060.78			$5,279.55
28	Prednisone Tablets, USP, 10mg Tabs, (Box of 21 tabs in blister pack) , **OR APPROVED EQUAL**	23,615 Boxes					
	Mfg. Suggested Retail Price per unit		$62.99	$46.60	NO BID	NO BID	$6.54/PKG
	Percentage Discount%		63.80%	48.5%			0%
	COSA Net Price		$4.79/BX	$24.00			$6.54
	Extended Total		$113,115.85	$566,760.00			$154,442.10
29	Prednisone Tablets, USP, 50mg Tabs, (100 count bottle), **OR APPROVED EQUAL**	20,000 Bottles					

Opened: December 11, 2015
For: A/C EMS Medications & Equipment
6100006766 SC

Item	Description	Est. Annual Quantity	Non-Local Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 833-533-0523 X5374	Non-Local Life-Assist, Inc. 11277 Sunrise Park Drive Rancho Cordova, CA 95742 800-824-6016	Non-Local Henry Schein Inc. PO Box 3222 Irmo, SC 29063	Non-Local Midwest Medical Supply Co., Inc. 13400 Lakefront Drive Earth City, MO 63045	Non-Local Moore Medical 1690 New Britain Ave. Farmington, CT 06032
	Mfg. Suggested Retail Price per unit		$109.99	$81.40	NO BID	NO BID	NO BID
	Percentage Discount%		52.71%	59.5%			
	COSA Net Price		$52.01/BT	$33.00			
	Extended Total		$1,040,200.00	$660,000.00			
30	Rocuronium Bromide Inj., 10mg/5ml, Vial, **OR APPROVED EQUAL**	2,500 Vials					
	Mfg. Suggested Retail Price per unit		$19.99	$10.16	NO BID	NO BID	$10.15/EA
	Percentage Discount%		77.54%	64.1%			0%
	COSA Net Price		$4.49/VL	$3.65			$10.15
	Extended Total		$11,225.00	$9,125.00			$25,375.00
31	Succinylcholine Inj, 20mg/ml, Vial, (200mg (20mg/ml) (10ml MDV), **OR APPROVED EQUAL**	2,500 Vials					
	Mfg. Suggested Retail Price per unit		$26.79	$24.80	NO BID	NO BID	$25.00/VL
	Percentage Discount%		22.96%	31.5%			0%
	COSA Net Price		$20.64/VL	$17.00			$25.00
	Extended Total		$51,600.00	$42,500.00			$62,500.00
32	Vecuronium, 10mg, Vial, (Vecuronium Bromide Injection), **OR APPROVED EQUAL**	2,500 Vials					
	Mfg. Suggested Retail Price per unit		$29.49	$12.00	NO BID	NO BID	$12.00/EA
	Percentage Discount%		0.00%	45.0%			0%
	COSA Net Price		$29.49/VL	$6.60			$12.00
	Extended Total		$73,725.00	$16,500.00			$30,000.00
33	Glucagon Emergency Kit, 1MG 1ML Kit 1mg/ml Kit Kit - MS8031, **OR APPROVED EQUAL**	320 Kits					
	Mfg. Suggested Retail Price per unit		$272.99	$284.00	NO BID	NO BID	$225.00/KT
	Percentage Discount%		22.19%	15.5%			0%
	COSA Net Price		$212.42/KT	$240.00			$225.00
	Extended Total		$67,974.40	$76,800.00			$72,000.00
34	Lice Bedding Spray, 5oz Can - #49348-023787, **OR APPROVED EQUAL**	50 Cans					
	Mfg. Suggested Retail Price per unit		$13.89	$8.34	NO BID	NO BID	$5.75/EA
	Percentage Discount%		52.56%	46.0%			0%
	COSA Net Price		$6.59/CAN	$4.50			$5.75
	Extended Total		$329.50	$225.00			$287.50
35	Nitrostat,. 4mg tablets, 100 Tablets per bottle, **OR APPROVED EQUAL**	220 Bottles					
	Mfg. Suggested Retail Price per unit		$36.29	$50.00	NO BID	NO BID	$41.99/BT

City of San Antonio
Bid Tabulation

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Item	**Description**	**Est. Annual Quantity**					
	Percentage Discount%		14.05%	20.1%			0%
	COSA Net Price		$31.19/BT	$39.95			$41.99
	Extended Total		$6,861.80	$8,789.00			$9,237.80
36	Amiodarone Hydrochloride Injection 150mg/33ml (50mg/mL)–, **OR APPROVED EQUAL**	3,000 Vials					
	Mfg. Suggested Retail Price per unit		$6.29	$3.25	NO BID	NO BID	$1.15/VL
	Percentage Discount%		71.54%	52.9%			0%
	COSA Net Price		$1.79/VL	$1.53			$1.15
	Extended Total		$5,370.00	$4,590.00			$3,450.00
37	Metoprolol Tartrate Injection, USP 5mg/5ml(1mg/ml) 5mg/5ml Vial - 5ml MDV, **OR APPROVED EQUAL**	300 Vials					
	Mfg. Suggested Retail Price per unit		$7.19	$3.36	NO BID	NO BID	$14.00/PK

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Item	**Description**	**Est. Annual Quantity**					
	Percentage Discount%		77.05%	56.3%			0%
	COSA Net Price		$1.65/VL	$1.47			$1.40/VL**
	Extended Total		$495.00	$441.00			$420.00
38	Diazepam 10mg/2ml PFS - 2ml Carpujet, **OR APPROVED EQUAL**	1,500 PFS					
	Mfg. Suggested Retail Price per unit		$245.99	$38.00	NO BID	NO BID	NO BID
	Percentage Discount%		21.89%	37.9%			
	COSA Net Price		$19.22/PFS	$23.60			
	Extended Total		$28,830.00	$35,400.00			
39	Sodium Bicarbonate 8.4% 1 mEq/ml PFS - Abbojject – Glass, **OR APPROVED EQUAL**	4,000 PFS					
	Mfg. Suggested Retail Price per unit		$15.79	$14.85	NO BID	NO BID	$10.99/EA
	Percentage Discount%		25.97%	39.4%			0%
	COSA Net Price		$11.69/PFS	$9.00			$10.99
	Extended Total		$46,760.00	$36,000.00			$43,960.00
40	Calcium 100mg/ml PFS - Luer-Jet (3304), **OR APPROVED EQUAL**	20,000 PFS					
	Mfg. Suggested Retail Price per unit		$14.39	$13.86	NO BID	NO BID	$10.99/EA
	Percentage Discount%		27.24%	37.2%			0%
	COSA Net Price		$10.47/PFS	$8.70			$10.99
	Extended Total		$209,400.00	$174,000.00			$219,800.00
	CATALOG DISCOUNT, MEDICATIONS						
	Percent of Discount Offered %		21%	35%	NO BID	NO BID	30-40%
	Catalog/Price List Title and/or Number		www.boundtree.com	#927 or www.life-assist.com			N/A
	Price Schedule Column on Which Discount is Based		List	List			N/A
	Date of Catalog/Price List		12/11/2015 Please see exclusion letter for additional information	2015/2016			N/A
	Subtotal for Category A		$3,094,436.77	$3,069,437.28			
	CATEGORY B: EMS EQUIPMENT						
1	14G Needle Chest Decompression Angiocath Autoguard Shielded Catheter 14 Gauge 3.25"/2.1x83mm; REF 382268, **NO SUBSTITUTIONS**	6,200 Boxes					
	Mfg. Suggested Retail Price per unit		$19.29	$215.00	$255.79	$220.32	$15.99
	Percentage Discount%		66.25%	37.9%	15.1%	34.8%	0%

City of San Antonio
Bid Tabulation

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Item	**Description**	**Est. Annual Quantity**					
	COSA Net Price		$65.10/BX	$133.50	$217.17	$143.65	$15.99
	Extended Total		$403,620.00	$827,700.00	$1,346,454.00	$890,630.00	$991,380.00
2	SAM Pelvic Sling II size Extra Small 1/PKG hip circumfrence 27-47" / 69-119cm; NSN#6515-01-509-6866, **NO SUBSTITUTIONS**	50 Packages					
	Mfg. Suggested Retail Price per unit		$86.99	$79.00	$103.99	$85.75	NO BID
	Percentage Discount%		35.49%	34.2%	15.1%	31.8251%	
	COSA Net Price		$56.12/PK	$52.00	$88.29	$58.46	
	Extended Total		$2,806.00	$2,600.00	$4,414.50	$2,923.00	
3	SAM Pelvic Sling II size Extra Large 1/PKG hip circumfrence 36-60" / 91-152cm; NSN#6515-01-509-6866, **NO SUBSTITUTIONS**	200 Packages					
	Mfg. Suggested Retail Price per unit		$86.99	$79.00	$103.99	$85.75	NO BID
	Percentage Discount%		35.49%	34.2%	15.1%	31.8251%	
	COSA Net Price		$56.12/PK	$52.00	$88.29	$58.46	
	Extended Total		$11,224.00	$10,400.00	$17,658.00	$11,692.00	
4	MAD Nasal Intranasal Mucosal Atomization Device 1/PKG Mfg'd by Wolfe Tory Medical, Inc, **NO SUBSTITUTIONS**	2,500 Packages					
	Mfg. Suggested Retail Price per unit		$7.59	$7.00	$8.29	$5.94	$135.00/BX of 25
	Percentage Discount%		27.67%	33.6%	15.1%	33.3333%	0%
	COSA Net Price		$5.49/PK	$4.65	$7.04	$3.96	$135.00
	Extended Total		$13,725.00	$11,625.00	$17,600.00	$9,900.00	$337,500.00

Opened: December 11, 2015
For: A/C EMS Medications & Equipment
6100006766 SC

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5	Tactical Tourniquet 1/PKG SOF TACTICAL TOURNIQUET; PART #SOFTT-NH; 042213 NSN#6515-01-530-7015, **NO SUBSTITUTIONS**	700 Packages					
	Mfg. Suggested Retail Price per unit		$34.99	$28.50	$31.29	$35.88	$24.99/EA
	Percentage Discount%		35.44%	24.6%	15.1%	31.8283%	0%
	COSA Net Price		$22.59/PK	$21.50	$26.57	$24.46	$24.99
	Extended Total		$15,813.00	$15,050.00	$18,599.00	$17,122.00	$17,493.00
6	QuikClot Combat Gauze Heat Free; for temporary external use to control traumatic bleeding; 1 sterile strip 3 IN x 4 YDS (7.5 CM x3.7 M) NSN # 6510-01-562-3325, **NO SUBSTITUTIONS**	250 Boxes					
	Mfg. Suggested Retail Price per unit		$44.99	$4,480.00	$4,289.00	$5,883.25	$39.00/EA
	Percentage Discount%		23.07%	31.3%	15.1%	31.81%	0%
	COSA Net Price		$34.61/BX	$30.80/BX**	$36.41/EA**	$4,011.00	$39.00
	Extended Total		$8,652.50	$7,700.00	$9,102.50	$1,002,750.00	$9,750.00
7	Nebulizer,MicroMist Nebulizer w/ Tee, Tubing Mouthpiece and Reservior, **NO SUBSTITUTIONS**	3,000 Each					
	Mfg. Suggested Retail Price per unit		$1.47	$1.24	$1.53	$1.12	$49.00/BX of 50
	Percentage Discount%		51.02%	51.6%	15.1%	33.93%	0%
	COSA Net Price		$0.72/EA	$0.60	$1.30	$0.74	$0.98/EA**
	Extended Total		$2,160.00	$1,800.00	$3,900.00	$2,220.00	$2,940.00
8	Braun Pump Add on set 24/case Set Pump 15 Drop 1/2 add on w/ultrasite (BBM490030), **NO SUBSTITUTIONS**	1,000 Cases					
	Mfg. Suggested Retail Price per unit		$6.69	$154.75	$179.95	$159.95	$4.49/EA
	Percentage Discount%		35.43%	35.7%	15.1%	43.08%	0%
	COSA Net Price		$103.68/CS	$99.50	$152.78	$91.04	$107.76/CS**
	Extended Total		$103,680.00	$99,500.00	$152,780.00	$91,040.00	$107,760.00
9	Celox Rapid 2" Z-fold pkg NSN # 6510-01-623-9903, **NO SUBSTITUTIONS**	2,000 Each					
	Mfg. Suggested Retail Price per unit		$37.79	$39.99	$49.50	$58.88	$31.50/EA
	Percentage Discount%		32.76%	27.5%	15.1%	31.81%	0%
	COSA Net Price		$25.41/EA	$29.00	$42.03	$40.15	$31.50
	Extended Total		$50,820.00	$58,000.00	$84,060.00	$80,300.00	$63,000.00
10	Chest Seal NSN# 6510-01-642-6212, **NO SUBSTITUTIONS**	1,000 Packages					
	Mfg. Suggested Retail Price per unit		$18.29	$22.99	$14.99	$18.42	$12.79/EA
	Percentage Discount%		33.62%	54.3%	15.1%	31.81%	0%
	COSA Net Price		$12.14/PK	$10.50	$12.73	$12.56	$12.79
	Extended Total		$12,140.00	$10,500.00	$12,730.00	$12,560.00	$12,790.00

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Item	**Description**	**Est. Annual Quantity**					
11	Tactical CricKit 1/pkg Tactical Surgical Cricothyroidotomy Kit, **NO SUBSTITUTIONS**	500 Each					
	Mfg. Suggested Retail Price per unit		$92.99	$73.99	$87.49	$90.90	$57.99/EA
	Percentage Discount%		31.81%	33.1%	15.1%	31.81%	0%
	COSA Net Price		$63.41/EA	$49.50	$74.28	$61.98	$57.99
	Extended Total		$31,705.00	$24,750.00	$37,140.00	$30,990.00	$28,995.00
12	Cavicide Disinfectant 1 gallon containers, **NO SUBSTITUTIONS**	300 Cases					
	Mfg. Suggested Retail Price per unit		$33.99	$116.00	$163.96	$122.65	$91.89/CS
	Percentage Discount%		41.54%	30.2%	15.1%	25.00%	0%
	COSA Net Price		$79.48/CS	$81.00	$139.21	$91.99	$91.89
	Extended Total		$23,844.00	$24,300.00	$41,763.00	$27,597.00	$27,567.00
13	Temporal Thermometer 1/pkg, **NO SUBSTITUTIONS**	10 Each					

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	Mfg. Suggested Retail Price per unit		$759.99	$418.00	$177.99	$510.72	$369.00/EA
	Percentage Discount%		39.54%	23.4%	15.1%	31.82%	0%
	COSA Net Price		$459.47/EA	$320.00	$151.12	$348.21	$369.00
	Extended Total		$4,594.70	$3,200.00	$1,511.20	$3,482.10	$3,690.00
14	Wipe Adult 9x13 12pk/case 46 per pack - 12 packs per case, **NO SUBSTITUTIONS**	400 Cases					
	Mfg. Suggested Retail Price per unit		$44.28	$46.00	$37.99	$38.25	NO BID
	Percentage Discount%		43.90%	45.7%	15.1%	40%	
	COSA Net Price		$24.84/CS	$25.00	$32.26	$22.95	
	Extended Total		$9,936.00	$10,000.00	$12,904.00	$9,180.00	
	CATALOG DISCOUNT, EMS EQUIPMENT						
	Percent of Discount Offered %		29%	35%	15.1%	20%	30-40%
	Catalog/Price List Title and/or Number		Medical Emergency Product Catalog	#927 or www.life-assist.com	Henry Schein Website-Medical	www.mmsmedical.com	N/A
	Price Schedule Column on Which Discount is Based		List	List	henryschein.com	List Price	N/A
	Date of Catalog/Price List		2015-2016	2015/2016	12-09-2015	N/A	N/A
	Subtotal of Category B		$694,720.20	$1,107,125.00	$1,760,616.20	$2,192,386.10	
	CATEGORY C: EMS SPECIALTY KITS						
1	King Tubes Kits-Yellow, **NO SUBSTITUTIONS**	400 Kits					
	Mfg. Suggested Retail Price per unit		$48.99	$49.00	NO BID	NO BID	NO BID
	Percentage Discount%		36.40%	45.9%			
	COSA Net Price		$31.16/KT	$26.50			
	Extended Total		$12,464.00	$10,600.00			
2	King Tubes Kits-Red, **NO SUBSTITUTIONS**	400 Kits					
	Mfg. Suggested Retail Price per unit		$48.99	$49.00	NO BID	NO BID	NO BID
	Percentage Discount%		36.40%	45.9%			
	COSA Net Price		$31.16/KT	$26.50			
	Extended Total		$12,464.00	$10,600.00			
3	King Tubes Kits-Purple, **NO SUBSTITUTIONS**	300 Kits					
	Mfg. Suggested Retail Price per unit		$48.99	$49.00	NO BID	NO BID	NO BID
	Percentage Discount%		36.40%	45.9%			
	COSA Net Price		$31.16/KT	$26.50			
	Extended Total		$9,348.00	$7,950.00			

City of San Antonio
Bid Tabulation

Opened: December 11, 2015 For: A/C EMS Medications & Equipment 6100006766		SC	Non-Local Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 833-533-0523 X5374	Non-Local Life-Assist, Inc. 11277 Sunrise Park Drive Rancho Cordova, CA 95742 800-824-6016	Non-Local Henry Schein Inc. PO Box 3222 Irmo, SC 29063	Non-Local Midwest Medical Supply Co., Inc. 13400 Lakefront Drive Earth City, MO 63045	Non-Local Moore Medical 1690 New Britain Ave. Farmington, CT 06032
Item	**Description**	**Est. Annual Quantity**					
4	O2 Max BiTrac ED Mask w/Neb Adult Large w/5set Valve, **NO SUBSTITUTIONS**	1,000 Each					
	Mfg. Suggested Retail Price per unit		$65.99	$65.99	NO BID	NO BID	NO BID
	Percentage Discount%		43.95%	48.5%			
	COSA Net Price		$36.99/EA	$34.00			
	Extended Total		$36,990.00	$34,000.00			
5	O2 Max BiTrac ED Mask w/Neb Adult Med w/5set Valve, **NO SUBSTITUTIONS**	1,000 Each					
	Mfg. Suggested Retail Price per unit		$65.99	$65.99	NO BID	NO BID	NO BID
	Percentage Discount%		43.95%	48.5%			
	COSA Net Price		$36.99/EA	$34.00			
	Extended Total		$36,990.00	$34,000.00			
	Subtotal for Category C		$108,256.00	$97,150.00	NO BID	NO BID	NO BID
	CATEGORY D: SPECIALTY CPR EQUIPMENT						
1	Deleted	400 Each					
	Terms		Net 30	Net 30	Net 30	1.5% 15 Days	Net 30

*Items adjusted for evaluation purposes. **Category D-Deleted. Item will be rebid at a later date.
NAS-Vendor submitted price range in Catalog Discount section. Per bid specifications, discount range is not allowed.