LOC
5/12/16
Item No. 5

AN ORDINANCE 2016-05-12-0335

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF $265,000.00: (A) AWE, INC. D/B/A ADVANCED WORKSTATIONS IN EDUCATION FOR EARLY LITERACY STATIONS & ACCESSORIES; (B) AUTOMATED LOGIC CORPORATION FOR BUILDING AUTOMATION SYSTEM MAINTENANCE FOR VARIOUS FACILITIES; AND (C) ZOLL MEDICAL CORPORATION FOR ZOLL AED DEFIBRILLATORS & ACCESSORIES.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from various companies to furnish the City with: (A) AWE, Inc. d/b/a Advanced Workstations in Education for early literacy stations & accessories; (B) Automated Logic Corporation for building automation system maintenance for various facilities; and (C) Zoll Medical Corporation for Zoll AED defibrillators & accessories; and

WHEREAS, this ordinance approves three sole source contracts; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of various companies to furnish the City with (A) AWE, Inc. d/b/a Advanced Workstations in Education for early literacy stations & accessories; (B) Automated Logic Corporation for building automation system maintenance for various facilities; and (C) Zoll Medical Corporation for Zoll AED defibrillators & accessories on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the contracts are available for inspection in the offices of the Finance Department, Purchasing Division.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2016 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

SECTION 3. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 12th day of May, 2016.

M A Y O R
Ivy R. Taylor

ATTEST:

Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:

Martha G. Sepeda, Acting City Attorney

Agenda Item:	**5 (in consent vote: 4, 5, 6, 7, 10, 11, 12, 14, 15, 16, 17, 18, 19)**
Date:	05/12/2016
Time:	09:26:39 AM
Vote Type:	Motion to Approve
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of $265,000.00: (A) AWE, Inc. dba Advanced Workstations in Education for early literacy stations & accessories (B) Automated Logic Corporation for building automation system maintenance for various facilities, and (C) Zoll Medical Corporation for Zoll AED defibrillators & accessories. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				x
Alan Warrick	District 2		x			x	
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7	x					
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				

Exhibit I

City of San Antonio
Bid Tabulation

			Sole Source
Opened:	March 8, 2016		AWE, Inc. dba Advanced Workstations in Education 2501 Seaport Drive Suite 410-SH Chester, PA 19013 1-610-833-8400
For:	Annual Contract for Early Literacy Stations & Accessories for SAPL		
6100007177		CC	
Item	Description	Qty	
1	Early Literacy Station Bilingual Spanish 12.0.340.BLS 9% Discount Extended Price	60	$3,350.00 $3,048.50 $182,910.00
2	Warranty & Upgrades Extend Plan (EXTEND 2) Extended Price	60	$1,000.00 $60,000.00
3	AWE Headphones with Volume Control And Pull Away Cord (One 1 Year Manufacturer Warranty) (HP-AWE) Extended Price	120	$20.00 $2,400.00
4	Audio Y-Splitter Cable, Six (6) inch (Allows two (2) Set of Headphones Simultaneously) (Y Splitter) Extended Price	60	$3.00 $180.00
5	Little Mouse - Optical USB (LTMO-AWE) Extended Price	120	$25.00 $3,000.00
6	Keyboard with Colored Keys (LB2B-AWE) Extended Price	120	$25.00 $3,000.00
7	Early Literacy Station Bilingual Spanish - Shipping Extended Price	60	$50.00 $3,000.00
	Payment Terms		Net 30
	Estimated Total:		$254,490.00
	Estimated Award:		**$254,490.00**

City of San Antonio Tabulation

Opened:	March 11, 2016
For:	Annual Contract for Building Automation Systems for Various Facilities
6100007287	

Item	Description	Sole Source Automated Logic Corporation 555 E. Ramsey Rd., Suite 120 San Antonio, TX 78216 210-658-0900
1	Year 1: April 1, 2016 - March 31, 2017	
	Animal Care Services	$1,898.25
	City Hall	$1,898.25
	Emergency Operations Center (E.O.C)	$1,898.25
	Municipal Plaza Building	$1,898.25
	One Stop	$1,898.25
	Plaza De Armas	$1,898.25
	Public Safety Headquarters (P.S.H.Q.)	$1,898.25
	SAPD Property and Evidence Storage Facility	$1,898.25
	Total Annual Price for Year 1:	$15,186.00
2	Year : April 1, 2017 - March 31, 2018	
	Animal Care Services	$1,955.25
	City Hall	$1,955.25
	Emergency Operations Center (E.O.C)	$1,955.25
	Municipal Plaza Building	$1,955.25
	One Stop	$1,955.25
	Plaza De Armas	$1,955.25
	Public Safety Headquarters (P.S.H.Q.)	$1,955.25
	SAPD Property and Evidence Storage Facility	$1,955.25
	Total Annual Price for Year 2:	$15,642.00
3	Year 3: April 1, 2018 - March 31, 2019	
	Animal Care Services	$2,016.00
	City Hall	$2,016.00
	Emergency Operations Center (E.O.C)	$2,016.00
	Municipal Plaza Building	$2,016.00
	One Stop	$2,016.00
	Plaza De Armas	$2,016.00
	Public Safety Headquarters (P.S.H.Q.)	$2,016.00
	SAPD Property and Evidence Storage Facility	$2,016.00
	Total Annual Price for Year 3:	$16,128.00
4	Year 4: April 1, 2019 - March 31, 2020	
	Animal Care Services	$2,076.38
	City Hall	$2,076.38
	Emergency Operations Center (E.O.C)	$2,076.38
	Municipal Plaza Building	$2,076.38
	One Stop	$2,076.38
	Plaza De Armas	$2,076.38
	Public Safety Headquarters (P.S.H.Q.)	$2,076.38
	SAPD Property and Evidence Storage Facility	$2,076.34
	Total Annual Price for Year 4:	$16,611.00
5	Year 5: April 1, 2020 - March 31, 2021	
	Animal Care Services	$2,141.25
	City Hall	$2,141.25
	Emergency Operations Center (E.O.C)	$2,141.25
	Municipal Plaza Building	$2,141.25
	One Stop	$2,141.25
	Plaza De Armas	$2,141.25
	Public Safety Headquarters (P.S.H.Q.)	$2,141.25
	SAPD Property and Evidence Storage Facility	$2,141.25
	Total Annual Price for Year 5:	$17,130.00

City of San Antonio Tabulation

Opened:	March 11, 2016	
For:	Annual Contract for Building Automation Systems for Various Facilities	**Sole Source**
6100007287		Automated Logic Corporation 555 E. Ramsey Rd., Suite 120 San Antonio, TX 78216 210-658-0900
Item	**Description**	
6	One Site Labor, Normal Business Hours (Monday-Friday, 8:00am - 5:00pm)	$99.00
7	One Site Labor, Overtime (Monday-Friday, 5:01pm - 7:59am, Saturday, Sunday, and official City holidays)	$148.50
8	Vendor Parts Discount	30%
	Payment Terms	Net 30
	Estimated Annual Total	19,000.00
	Estimated Annual Award	**19,000.00**

City of San Antonio
Bid Tabulation

Opened:	March 14, 2016		Sole Source Zoll Medical Corporation
For:	Annual Contract for Zoll AED Defibrillators and Accessories		
6100007296		SC	269 Mill Road Chelmsford, MA 01824 800-348-9011
Item	**Description**	**Est. Annual Quantity**	
	Category A-Defibrillators		
1	AED Pro Semi Auto Defibrillator with Voice Recording P/N 90110202499991010 NO SUBSTITUTIONS.	10	$3,124.80
	Manufacturer		ZOLL
	Part No.		90110202499991010
	Subtotal		$31,248.00
2	AED Pro Semi Auto Defibrillator, Non-Clinical Refurbished P/N 70110200499991010 NO SUBSTITUTIONS.	10	$2,185.92
	Manufacturer		ZOLL
	Part No.		70110200499991010
	Subtotal		$21,859.20
	Category B-Electrodes		
3	CPR Stat-padz, HVP Multi-Function CPR Electrodes, 1 pair per package P/N 8900-0402 NO SUBSTITUTIONS.	500	$54.60
	Manufacturer		ZOLL
	Part No.		8900-0402
	Subtotal		$27,300.00
4	Pedi-Padz II, Pediatric Multi-Function Electrodes, 1-pair P/N 8900-0810-01 NO SUBSTITUTIONS.	200	$76.00
	Manufacturer		ZOLL
	Part No.		8900-0810-01
	Subtotal		$15,200.00
5	ECG Electrodes, 3 ECG electrodes per pouch (200 pouches / 600 electrodes per case) P/N 8900-0003 NO SUBSTITUTIONS.	500	$96.00
	Manufacturer		ZOLL
	Part No.		8900-0003
	Subtotal		$48,000.00
	Category C-Batteries, Cables, Data, Software		
6	AED Pro Non-Rechargeable Lithium Battery Pack P/N 8000-0860-01 NO SUBSTITUTIONS.	100	$128.00
	Manufacturer		ZOLL
	Part No.		8000-0860-01
	Subtotal		$12,800.00
7	AED Pro ECG 3-Lead Monitoring Cable, AAMI Certified P/N 8000-0838 NO SUBSTITUTIONS.	30	$128.00
	Manufacturer		ZOLL
	Part No.		8000-0838
	Subtotal		$3,840.00
8	Defibrillator Analyzer Adapter Cable, Universal P/N 8000-0804-01 NO SUBSTITUTIONS.	50	$84.00
	Manufacturer		ZOLL
	Part No.		8000-0804-01
	Subtotal		$4,200.00
9	RS-232 IrDA Adapter for data download, Serial Port P/N 8000-0816 NO SUBSTITUTIONS.	30	$84.00
	Manufacturer		ZOLL
	Part No.		8000-0816
	Subtotal		$2,520.00
10	USB IrDA Adapter for data download, USB Port P/N 8000-0815 NO SUBSTITUTIONS.	30	$84.00
	Manufacturer		ZOLL
	Part No.		8000-0815
	Subtotal		$2,520.00
11	Administrative Software for AED Pro, CD-ROM P/N 8000-0843-01 NO SUBSTITUTIONS.	2	$21.60
	Manufacturer		ZOLL
	Part No.		8000-0843-01
	Subtotal		$43.20

			Sole Source
Opened:	March 14, 2016		Zoll Medical Corporation
For:	Annual Contract for Zoll AED Defibrillators and Accessories		
6100007296		SC	269 Mill Road
Item	**Description**	**Est. Annual Quantity**	Chelmsford, MA 01824 800-348-9011
	Category D-Cases		
12	AED Pro Soft Carry Case, Black P/N 8000-0810-01 NO SUBSTITUTIONS.	30	
			$84.00
	Manufacturer		ZOLL
	Part No.		8000-0810-01
	Subtotal		$2,520.00
13	AED Pro Molded Vinyl Carry Case with Spare Battery Compartment, Black P/N 8000-0832-01 NO SUBSTITUTIONS.	30	
			$132.00
	Manufacturer		ZOLL
	Part No.		8000-0832-01
	Subtotal		$3,960.00
14	AED Pro Hard Case with Foam Cut-Outs, Black P/N 8000-0875-32 NO SUBSTITUTIONS.	30	
			$183.20
	Manufacturer		ZOLL
	Part No.		8000-0875-32
	Subtotal		$5,496.00
	Category E-Simulators/Trainers		
15	AED Pro Simulator/Tester P/N 8000-0829-01 NO SUBSTITUTIONS.	30	
			$236.00
	Manufacturer		ZOLL
	Part No.		8000-0829-01
	Subtotal		$7,080.00
16	SeeThru CPR Simulator/Tester for E Series, R Series, & AED Pro P/N 8009-0751-01 NO SUBSTITUTIONS.	10	
			$396.00
	Manufacturer		ZOLL
	Part No.		8009-0751-01
	Subtotal		$3,960.00
17	Training CPR Stat-Padz includes training cable with CPR sensor, Y connector, and replacement electrodes P/N 8900-0190 NO SUBSTITUTIONS.	2	
			$71.20
	Manufacturer		ZOLL
	Part No.		8900-0190
	Subtotal		$142.40
18	Real CPR Help Travel Trainer, includes 9 volt battery and zippered soft carry case P/N 8008-0006-01 NO SUBSTITUTIONS.	1	
			$319.20
	Manufacturer		ZOLL
	Part No.		8008-0006-01
	Subtotal		$319.20
	Category F-Miscellaneous		
19	AED Pro Operator's Guide P/N 9650-0350-01 NO SUBSTITUTIONS.	2	
			$21.60
	Manufacturer		ZOLL
	Part No.		9650-0350-01
	Subtotal		$43.20
20	AED Pro Service Manual P/N 9650-0309-01 NO SUBSTITUTIONS.	10	
			$44.00
	Manufacturer		ZOLL
	Part No.		9650-0309-01
	Subtotal		$440.00
	Delivery		AED Pro 60-90 Days ARO; Accessories-7-10 Days ARO
	Terms		Net 30
	Estimated Annual Total		$193,491.20
	Estimated Annual Award		**$193,491.20**