

AN ORDINANCE 2008-05-29-0426

ACCEPTING THE BIDS OF VARIOUS COMPANIES TO PROVIDE THE CITY WITH VARIOUS TYPES OF COMMODITIES AND SERVICES ON AN ANNUAL CONTRACT BASIS FOR FY 2007-2008 FOR A COMBINED ESTIMATED COST OF \$926,705.00, INCLUDING: (A) AUTOMOTIVE & LIGHT TRUCK DRUMS, BRAKE PARTS & SERVICE; (B) HIGH INTENSITY PRISMATIC SIGN SHEETING (BARRICADE TAPE); (C) JANITORIAL SERVICES FOR THE MARKET SQUARE; (D) VEHICULAR FIRE PROTECTION SYSTEMS (FIRE PANELS); (E) DEPARTMENT OF COMMUNITY INITIATIVES CLIENT TRACK FOR HOMELESS STATS; (F) ADVANCED WORKSTATIONS IN EDUCATION (AWE) ELS SPANISH VERSION 4 HARDWARE, SOFTWARE AND SUPPORT.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, this group of contracts represents a portion of approximately two hundred and fifty (250) annual contracts that will be brought before City Council throughout the remainder of the fiscal year; and

WHEREAS, these bids are from various companies to furnish the City with: (A) automotive & light truck drums, brake parts & service; (B) high intensity prismatic sign sheeting (barricade tape); (C) janitorial services for the Market Square; (D) vehicular fire protection systems (fire panels); (E) Department of Community Initiatives Client Track for Homeless Stats; (F) Advanced Workstations In Education (AWE) ELS Spanish Version 4 Hardware, Software and Support; and

WHEREAS, this ordinance approves 3 sole source contracts and 3 contracts awarded to other than the low bidder(s) because the low bidder(s) did not meet the City's specifications or requirements ; and

WHEREAS, all expenditures will be in accordance with the 2007-2008 budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of various companies to furnish the City with (A) automotive & light truck drums, brake parts & service; (B) high intensity prismatic sign sheeting (barricade tape); (C) janitorial services for the Market Square; (D) vehicular fire protection systems (fire panels); (E) Department of Community Initiatives Client Track for Homeless Stats; (F) Advanced Workstations In Education (AWE) ELS Spanish Version 4 Hardware, Software and Support on an annual contract basis, are hereby accepted, subject to and contingent upon the deposit of all

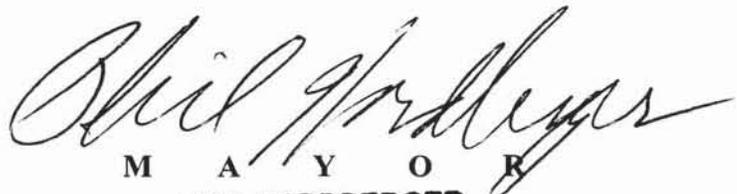
required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as Exhibit I. Copies of the bids are available for inspection in the offices of the Purchasing & Contract Services Department.

SECTION 2. It has been found and declared that the low bids of O'Reilly Automotive, Inc. (Item 1), A&L Automotive (Items 4-8), Genuine Parts Company (Items 5-8), Poppe Automotive (Bid Nos. 2 & 3) (Items 5-8) for automotive & light truck drums, brake parts & service, and Citywide Janitorial Maintenance Systems, Inc. for janitorial services for the Market Square failed to meet the City's specifications and/or requirements, and Safeway Sign Company withdrew its bid for high intensity prismatic sign sheeting.

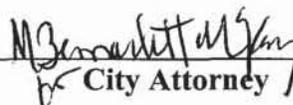
SECTION 3. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to various vendors. All expenditures will be in accordance with the FY 2007-2008 budget approved by City Council. The combined estimated cost for the contracts listed on this ordinance is approximately \$926,705.00.

SECTION 4. This ordinance shall take effect June 8, 2008.

PASSED and APPROVED this 29th day of May, 2008.


M A Y O R
PHIL HARDBERGER

ATTEST: 
City Clerk

APPROVED AS TO FORM: 
City Attorney

Agenda Item:	6						
Date:	08/07/2008						
Time:	11:59:10 AM						
Vote Type:	Motion to Approve						
Description:	A Resolution acting on the recommendations of the Head Start Policy Council and the Quality of Life committee regarding Head Start Program applications and approving related actions. [Frances A. Gonzalez, Assistant City Manager; Dennis J. Campa, Director, Community Initiatives]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Phil Hardberger	Mayor		x				
Mary Alice P. Cisneros	District 1		x				
Sheila D. McNeil	District 2		x				
Jennifer V. Ramos	District 3		x				
Philip A. Cortez	District 4		x				
Lourdes Galvan	District 5		x				
Delicia Herrera	District 6		x			x	
Justin Rodriguez	District 7		x				
Diane G. Cibrian	District 8		x				x
Louis E. Rowe	District 9		x				
John G. Clamp	District 10		x				

**ANNUAL CONTRACT TABLE OF CONTENTS
MAY 29, 2008**

RFCA #3235

Exhibit I

COMMODITY

MBE/WBE

VENDOR

Contracts procured on the basis of low bid:

- | | | |
|--|---------|--|
| A. Auto. & Light Truck Drums, Brake Parts & Service
A023-08-SC
Upon award through March 31, 2009
with 2, 1 year options to extend | WBE | Poquito Mas Enterprises

Entire Bid

Amount: \$125,000.00 annually |
| B. High Intensity Prismatic Sign Sheeting
(Barricade Tape)
A1020-08-AT
Upon award through June 30, 2009
with 2, 1 year options to extend | | 3M Company
Entire Bid

Amount: \$194,000.00 annually |
| C. Janitorial Services for the Market Square
A1145-08-VF
Upon award through June 30, 2009
with 2, 1 year options to extend | WBE/MBE | D.I.Z.
Entire Bid

Amount: \$225,000.00 annually |

Contracts procured on the basis of sole source:

- | | | |
|--|--|---|
| D. Vehicular Fire Protection Systems (Fire Panels)
A1105-08-SC
Upon award through June 30, 2009 | | Firetrace International
Entire Bid

Amount: \$174,000.00 annually |
| E. Department of Community Initiatives Client Track for Homeless Stats
A1237-08-WF
Upon award through April 30, 2009
with 4, 1 year options to extend | | Data Systems International, Inc.
Entire Bid

Amount: \$128,575.00 Initial First Year,
\$121,000.00 annually |
| F. Advanced Workstations In Education (AWE) ELS Spanish Version 4 Hardware, Software and Support
A1320-08-WF
Upon award through April 30, 2013 | | Advanced Workstations In Education (AWE)
Entire Bid

Amount: \$128,575.00 Initial First Year,
\$121,000.00 annually |

Date 5/29/2008

Agenda Item: 3235



City of San Antonio Contract Summary Sheet

Name/Title (Caption as shown on agenda): Auto. & Light Truck Drums, Brake Parts & Service A023-08 SC	
Brief Description of Item(s) and Use: This contract will provide the Fleet Maintenance & Operations Department with automobile and light-duty pickup truck drums and brake parts to be utilized on Ford, GMC, and Daimler/Chrysler passenger cars and light-duty pickup trucks, up to one ton. The brake pads, brake shoes, brake rotors, brake drums and hydraulic brake parts are used on San Antonio Police Department patrol, Fire, Public Works and Solid Waste Management vehicles.	
Total \$:	\$ 125,000.00 annually
Contract Period:	Upon award through March 31,2009 with 2, 1 year options to extend
Method of Procurement:	Competitive (8 bids received)
Price Trend:	9% Decrease due to greater competition among sources of supply since previous contract.
Contract Info:	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Poquito Mas Enterprises, 824 S. Laredo Street, San Antonio, TX 78204 (FLWN)
Previous Contractor(s):	Poquito Mas Enterprises, 824 S. Laredo Street, San Antonio, TX 78204 (FLWN) Poppe Automotive Warehouse Inc., 716 S. Frio, San Antonio, TX 78207 (MSSN) A&L Automotive, 8423 Eastern, San Antonio, TX 78216 (MLWN)

<p>Comments:</p>	<p>Item 1 (Incomplete) - O'Reilly Automotive Inc. - Bidder failed to offer a complete line of master cylinders.</p> <p>Items 4 & 5 (Incomplete) - A&L Automotive -Bidder failed to offer a complete line of brake shoes and calipers.</p> <p>Items 6-8 (NAS) - A&L Automotive – Bidder failed to provide accurate prices quoted less discount offered.</p> <p>Items 5-8 (NAS) – Genuine Parts Company – Bidder's products demonstrated poor braking performance results in tests conducted by the SAPD Training Academy Instructors.</p> <p>Items 5-8 (NAS) – Poppe Automotive (Bid #2) – Bidder's products demonstrated poor braking performance results in tests conducted by the SAPD Training Academy Instructors.</p> <p>Items 5-8 (NAS) – Poppe Automotive (Bid #3) – Bidder's products demonstrated poor braking performance results in tests conducted by the SAPD Training Academy Instructors.</p> <p>Per City terms and conditions, section 11(a), Items 1-3 awarded to Poquito Mas Enterprises in the best interest of the City.</p>
<p>Anticipated Future Requirements and Action:</p>	<p>N/A</p>
<p>Using Department(s):</p>	<p>Fleet Maintenance & Operations</p>

City of San Antonio Bid Tabulation

Opened: January 11, 2008							Bid #1	Bid #2	Bid #3
For: Annual Contract for Auto. & Light Truck Drums, Brake Parts & Service		Poquito Mas Enterprises	A & L Automotive	Full Service Auto Parts	Genuine Parts Company	O'Reilly Automotive Inc.	Poppe Automotive Warehouse, Inc.	Poppe Automotive Warehouse, Inc.	Poppe Automotive Warehouse, Inc.
A023-08 SC		824 S. Laredo Street	8423 Eastern	4737 Broom St.	6374 Rittiman Road	233 S. Patterson	716 S. Frio	716 S. Frio	716 S. Frio
Item	Description	San Antonio, TX 78204 210-224-2093	San Antonio, TX 78216	San Antonio, TX 78217	San Antonio, TX 78218	Springfield, MO 65902	San Antonio, TX 78207	San Antonio, TX 78207	San Antonio, TX 78207
1	Master Cylinders					Incomplete			
A.	Percent of discount offered	42%	40%	10%	38%	20%	41.2%	41.2%	41.2%
B.	Product identification (manufacturer)	Bendix	Raybestos	Dorman Pronto/ AC Delco	NAPA Brakes (United) (Brake Parts Inc.)	Brakebest	Raybestos	Raybestos	Raybestos
C.	Type of price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber
D.	Price schedule number	PME12008	4/1/2007	AC Delco 14A-20	329-5A	BB-HDW/HYD	RAYHYD-J050107	RAYHYD-J050107	RAYHYD-J050107
E.	Date of price schedule	January 1, 2008	4/1/2007	Dorman Pronto (1/8/2007) / AC Delco (1/1/2008)	11/8/2007	11/21/2007	5/1/2007	5/1/2007	5/1/2007
F.	Column of price list which discount is based	Jobber	Jobber Price	Jobber-AC Delco	Master Installer	Jobber	Jobber	Jobber	Jobber
2	Wheel Cylinders								
A.	Percent of discount offered	42%	40%	10%	38%	20%	41.2%	41.2%	41.2%
B.	Product identification (manufacturer)	Bendix	Raybestos	Dorman	NAPA Brakes (United)	Brakebest	Raybestos	Raybestos	Raybestos
C.	Type of price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber
D.	Price schedule number	PME12008	4/1/2007	Our printout	329-5A	BB-HDW/HYD	RAYHYD-J050107	RAYHYD-J050107	RAYHYD-J050107
E.	Date of price schedule	January 1, 2008	4/1/2007	1/8/2007	11/8/2007	11/21/2007	5/1/2007	5/1/2007	5/1/2007
F.	Column of price list which discount is based	Jobber	Jobber	Our printout	Master Installer	Jobber	Jobber	Jobber	Jobber
3	Brake Hoses								
A.	Percent of discount offered	42%	40%	10%	35%	20%	41.2%	41.2%	41.2%
B.	Product identification (manufacturer)	Bendix	Raybestos	Dorman Pronto	NAPA Brakes (Brake Parts Inc.) (JP)	Brakebest	Raybestos	Raybestos	Raybestos
C.	Type of price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber
D.	Price schedule number	PME12008	4/1/2007	Our printout	329-5A	BB-HDW/HYD	RAYHYD-J050107	RAYHYD-J050107	RAYHYD-J050107
E.	Date of price schedule	January 1, 2008	4/1/2007	1/8/2007	11/8/2007	11/21/2007	5/1/2007	5/1/2007	5/1/2007
F.	Column of price list which discount is based	Jobber	Jobber	Our printout	Master Installer	Jobber	Jobber	Jobber	Jobber
4	Calipers		Incomplete						
A.	Percent of discount offered	42%	0%	35%	25%	15%	36.78%	36.76%	36.76%
B.	Product identification (manufacturer)	Bendix	Raybestos	AC Delco / Motorcraft	NAPA Brakes (Brake Parts Inc.) (TS)	Wagner	Bendix	Bendix	Bendix
C.	Type of price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber
D.	Price schedule number	Form No. 60107	RLC 203P	AC Delco 14A-20 / Motorcraft MC105	CAL-904-5A	WAG-15	PSE-NLC-0305B	PSE-NLC-0305B	PSE-NLC-0305B
E.	Date of price schedule	June 1, 2007	1/4/2008	AC Delco (1/1/2008) / Motorcraft (1/1/2008)	9/8/2004	1/2/2008	3/1/2005	3/1/2005	3/1/2005
F.	Column of price list which discount is based	Jobber	Jobber	Jobber	Master Installer	Jobber	Jobber	Jobber	Jobber
5	Brake Shoes (Lined), Non Asbestos Premium		Incomplete		NAS			NAS	NAS
A.	Percent of discount offered	45.2%	45%	35%	34%	0%	44.2%	44.2%	45.5%
B.	Product identification (manufacturer)	Bendix	Raybestos	AC Delco / Motorcraft	NAPA Brakes (Brake Parts Inc.) (SS)	Brakebest & Wagner	Bendix	Bendix	Raybestos
C.	Type of price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Jobber	Installer	Jobber	Jobber	Jobber
D.	Price schedule number	PSFM0807B	F203M	AC Delco 14A-20 / Motorcraft MC105	PAD-SHOE-107-5A	BB-00 & WAG-00	PS-FM-0807B	PS-FM-0807B	F-203M
E.	Date of price schedule	August 1, 2007	12/28/2007	AC Delco (1/1/2008) / Motorcraft (1/1/2008)	1/15/2007	1/3/2008	8/1/2007	8/1/2007	12/3/2007
F.	Column of price list which discount is based	Jobber	Jobber	Jobber	Master Installer	Installer	Jobber	Jobber	Jobber

City of San Antonio Bid Tabulation

Opened: January 11, 2008							Bid #1	Bid #2	Bid #3
For: Annual Contract for Auto. & Light Truck Drums, Brake Parts & Service		Poquito Mas Enterprises	A & L Automotive	Full Service Auto Parts	Genuine Parts Company	O'Reilly Automotive Inc.	Poppe Automotive Warehouse, Inc.	Poppe Automotive Warehouse, Inc.	Poppe Automotive Warehouse, Inc.
A023-08 SC		824 S. Laredo Street	8423 Eastern	4737 Broom St.	6374 Rittiman Road	233 S. Patterson	716 S. Frio	716 S. Frio	716 S. Frio
Item	Description	San Antonio, TX 78204 210-224-2093	San Antonio, TX 78218	San Antonio, TX 78217	San Antonio, TX 78218	Springfield, MO 65802	San Antonio, TX 78207	San Antonio, TX 78207	San Antonio, TX 78207
6	Disc Brake Rotors		NAS		NAS		NAS	NAS	NAS
A.	Percent of discount offered	Bendix 42% / Global 20%	45%	35%	55%	35%	45.0%	45.0%	45.0%
B.	Product Identification (manufacturer)	Bendix	Raybestos	AC Delco / Motorcraft	NAPA Brakes (Brake Parts Inc.)	Brakebest	Raybestos	Raybestos	Raybestos
C.	Type of price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Jobber	Dealer	Jobber	Jobber	Jobber
D.	Price schedule number	PSE020TT & PSEBGD0407T	DR202N	AC Delco 14A-20 / Motorcraft MC105	807-5A	BBR-00	DR1207	DR1207	DR1207
E.	Date of price schedule	June 21, 2007 & April 1, 2007	9/20/2007	AC Delco (1/1/2008) / Motorcraft (1/1/2008)	9/10/2007	1/3/2008	12/1/2007	12/1/2007	12/1/2007
F.	Column of price list which discount is based	Jobber	Jobber	Jobber	Master Installer	Dealer	Jobber	Jobber	Jobber
7	Brake Shoe Disc Pads, Non- Asbestos Premium		NAS		NAS		NAS	NAS	NAS
A.	Percent of discount offered	45.2%	42%	35%	38%	35%	44.2%	44.2%	45.5%
B.	Product identification (manufacturer)	Bendix	Raybestos	AC Delco / Motorcraft	NAPA Brakes (Brake Parts Inc.) (SS)	Brakebest Select	Bendix	Bendix	Raybestos
C.	Type of price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber	Jobber
D.	Price schedule number	PSFM0807B	F203M	AC Delco 14A-20 / Motorcraft MC105	PAD-SHOE-107-5A	BB-04	PS-FM-0807B	PS-FM-0807B	F-203M
E.	Date of price schedule	August 1, 2007	12/28/2007	AC Delco (1/1/2008) / Motorcraft (1/1/2008)	1/15/2007	1/2/2008	8/1/2007	8/1/2007	12/3/2007
F.	Column of price list which discount is based	Jobber	Jobber	Jobber	Master Installer	Jobber	Jobber	Jobber	Jobber
8	Brake Drums		NAS		NAS		NAS	NAS	NAS
A.	Percent of discount offered	42%	45%	0%	38%	35%	45.0%	45.0%	45.0%
B.	Product Identification (manufacturer)	Bendix	Raybestos	AC Delco / Motorcraft	NAPA Brakes (Brake Parts Inc.)	Brakebest	Raybestos	Raybestos	Raybestos
C.	Type of price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Jobber	Dealer	Jobber	Jobber	Jobber
D.	Price schedule number	PSE0207T	DR202N	AC Delco 14A-20 / Motorcraft MC105	TSD0206-5A	BBR-00	DR1207	DR1207	DR1207
E.	Date of price schedule	June 1, 2007	9/20/2007	AC Delco (1/1/2008) / Motorcraft (1/1/2008)	2/6/2006	1/3/2008	12/1/2007	12/1/2007	12/1/2007
F.	Column of price list which discount is based	Jobber	Jobber	Jobber	Master Installer	Dealer	Jobber	Jobber	Jobber
	Delivery	1 Day	1 Day	1 Day	1 Day	1 Day	1 Day	1 Day	1 Day



City of San Antonio Contract Summary Sheet

Name/Title (Caption as shown on agenda): High Intensity Prismatic Sign Sheeting (Barricade Tape) A1020-08-AT	
Brief Description of Item(s) and Use: This contract will provide the Public Works Traffic Division and Traffic Control with material to be used for the construction of barricades used for traffic control for new and damaged signs that will meet the ASTM American Society for Testing and Materials standards for reflectivity.	
Total \$:	\$194,000.00 Annually
Contract Period:	Upon award through June 30, 2009; with 2 (1) year options to extend
Method of Procurement:	Competitive (3 bids received)
Price Trend:	1% Increase
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	3M Company, 3M Center, Bldg. 225-5S-08, Box 33225, St. Paul, MN. 55133-3225 (MLWN)
Previous Contractor(s):	3M Company, 3M Center, Bldg. 225-5S-08, Box 33225, St. Paul, MN. 55133-3225 (MLWN)
Comments:	Safeway Sign Co. withdrew their bid due to inaccurate pricing.
Anticipated Future Requirements and Action:	N/A
Using Department(s):	Public Works

City of San Antonio Bid Tabulation

Opened: February 15, 2008 For: Annual Contract for High Intensity Prismatic Sign Sheeting (Barricade Tape)			3M Company	Safeway Sign Co.	Osburn Association Inc.
A1020-08		AT	3M Center, Bldg. 225-5S-08, P.O. Box 33225 St. Paul, MN 55133-3225 800-553-1380	8875 Yucca Rd. Adelanto, CA 92301	P.O. Box 912 Logan, OH 43138
Item	Description	Estimated Quantities			
1	High Performance Prismatic Sign Sheeting Price per Square Yard	15000	\$11.25 \$168,750.00	Withdrew Bid \$1.67 \$25,050.00	\$13.14 \$197,100.00
	Brand		3M	3M	3M
	Model		3930 Series	3930 Series	3930 Series
2	4" Left Stripe 334-L High Intensity Prismatic Reflective Barricade Sheeting (8") Price per Roll	47	\$125.00 \$5,875.00	\$264.38 \$12,425.86	\$152.00 \$7,144.00
	Brand		3M	3M	3M
	Model		334-L Series	334L Series	334L Series
3	4" Right Stripe 334-L High Intensity Prismatic Reflective Barricade Sheeting (8") Price per Roll	47	\$125.00 \$5,875.00	\$264.38 \$12,425.86	\$152.00 \$7,144.00
	Brand		3M	3M	3M
	Model		334-R Series	334R Series	334R Series
4	6" Left Stripe 336-L High Intensity Prismatic Reflective Barricade Sheeting (8") Price per Roll	47	\$125.00 \$5,875.00	\$264.38 \$12,425.86	\$152.00 \$7,144.00
	Brand		3M	3M	3M
	Model		336-L Series	336L Series	336L Series
5	6" Right Stripe 336-R High Intensity Prismatic Reflective Barricade Sheeting (8") Price per Roll	47	\$125.00 \$5,875.00	\$264.38 \$12,425.86	\$152.00 \$7,144.00
	Brand		3M	3M	3M
	Model		336-R Series	336R Series	336R Series
6	Diamond Grade™ Translucent DG² Reflective Sheeting Price per Roll	200	\$1,485.00 \$1,485.00	\$4.61 \$922.00	\$37.08 \$7,416.00
	Brand		3M	3M	3M
	Model		3M #4090T	3930 Series	#4090
	Delivery		5-10 Days	21 Days	7-14 Days
	Terms		Net 30	Net 30	Net 30
Estimated Award Totals			\$193,735.00	\$75,675.44	\$233,082.00

4/07/08: Safeway Sign withdrew their bid due to inaccurate pricing. Email was received April 7, 2008 @2:39 PM by Safeway Sign Co. confirming Withdrawal of Bid.



City of San Antonio Contract Summary Sheet

Name/Title (Caption as shown on agenda): Janitorial Services for the Market Square A1145-08-VF	
Brief Description of Item(s) and Use: This contract will provide the Downtown Operations Department with a contractor to perform janitorial services at the Market Square. These services are required to provide a janitorial maintenance program that will ensure the facility is continuously clean and orderly. Janitorial services will be performed between the hours of 7:00am to 11:30pm, 7 days a week, and will include sweeping, mopping, disinfecting, removing and disposing of trash, pressure washing, window washing, and general facility maintenance.	
Total \$:	\$225,000.00 annually
Contract Period:	Upon award through June 30, 2009 with 2, 1 year options to extend.
Method of Procurement:	Competitive (9 bids received)
Price Trend:	13% decrease. Reduction in cost is due to a readily available source of supplies and equipment.
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	D.I.Z. Cleaning Services, 1006 Ceralvo, San Antonio, TX 78207 (FSSN)
Previous Contractor(s):	Eastco Building Services, Inc. 130 Brook Avenue, Deer Park, NY 11729 (MLWN)
Comments:	NAS: Citywide Janitorial Maint. Sys. Inc. did not submit pricing for optional services as specified.
Anticipated Future Requirements and Action:	N/A
Using Department(s):	Downtown Operations, Market Square

City of San Antonio Bid Tabulation

Opened: February 19, 2008

For: Janitorial Service for the Market Square

A1145-08

VF/ID

1006 Ceratvo

695 Mt. Zion Rd.

3697 Highpoint

130 Brook Avenue

15303 Tradesman

4111 Culebra Ave

1031 E. Nalkoma

P.O. Box 28167

P.O. Box 200550

Item	Description	Annual Estimated Quantity	D.I.Z. Cleaning Services 1006 Ceratvo San Antonio, TX 78207 210-526-9878	Career Partners, LLC 695 Mt. Zion Rd. Ste. 9A Jonesboro, GA 30236	City Wide Janitorial Maint. Sys., Inc. 3697 Highpoint Ste. 102 San Antonio, TX 78217	Eastco Building Services, Inc. 130 Brook Avenue Dear Park, NY 11729	Hospital Klean of Texas, Inc. 15303 Tradesman Dr. San Antonio, TX 78249	JA-CM Cleaning 4111 Culebra Ave San Antonio, TX 78228	Jani King of San Antonio 1031 E. Nalkoma Ste. 102 San Antonio, TX 78216	Madina's Janitorial & Service P.O. Box 28167 San Antonio, TX 78228	World Technical Services, Inc. P.O. Box 200550 San Antonio, TX 78220
I	Janitorial Services for Market Square	12	\$18,000.00	\$31,154.66	\$23,176.63	\$23,500.00	\$29,565.97	\$26,500.00	\$34,735.29	\$25,700.00	\$31,195.40
a	Standard cleaning services Price per month Total price		\$216,000.00	\$373,855.92	\$278,119.56	\$282,000.00	\$354,791.64	\$318,000.00	\$416,823.48	\$308,400.00	\$374,344.80
b	Optional Services Floor stripping/refinishing/buffing Price per incident Total price	4	\$2,000.00	\$13,520.00	.12/cuft	\$1,100.00	\$7,776.00	\$4,680.00	\$6,868.16	\$5,000.00	\$3,990.06 ⁽¹⁾
c	Additional Staff Janitor Per man hour Supervisor Per man hour Total price	10	\$9.00	\$54,080.00	N/A	\$4,400.00	\$31,104.00	\$18,720.00	\$27,472.64	\$20,000.00	\$15,963.44
		10	\$12.00	\$14.00	\$9.50	\$13.50	\$12.21	\$12.25	\$18.50	\$12.25	\$17.00
			\$210.00	\$340.00	\$215.00	\$280.00	\$325.70	\$287.50	\$396.00	\$15.50	\$20.00
			\$210.00	\$340.00	\$215.00	\$280.00	\$325.70	\$287.50	\$396.00	\$15.50	\$20.00
	Estimated Annual Award		\$224,210.00								

(1) Price adjusted for evaluation purposes only.

Date 5/29/2008

Agenda Item: 3235



City of San Antonio Contract Summary Sheet

Name/Title (Caption as shown on agenda): Vehicular Fire Protection Systems (Fire Panels) A1105-08 SC	
Brief Description of Item(s) and Use: This contract will provide the Fleet Maintenance & Operations Department with Fire Suppression Systems (Fire Panel Kits) for Crown Victoria Police Interceptors, which are used to suppress fuel tank fires during rear end collisions.	
Total \$:	\$ 174,000.00 annually
Contract Period:	Upon award through June 30, 2009
Method of Procurement:	Sole Source
Price Trend:	9% Increase due to the rising costs of raw materials which are used for product construction
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Firetrace International, 15690 N. 83 rd Way, Scottsdale, AZ 85260 (MLWN)
Previous Contractor(s):	Firepanel, LLC, 15678 Greenway-Hayden, Scottsdale, AZ 85260 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Using Department(s):	Fleet Maintenance & Operations

City of San Antonio Bid Tabulation

Opened: March 17, 2008			
For: Vehicular Fire Protection Systems (Fire Panels)			
A1105-08		SC	Firetrace International
			15690 N. 83rd Way
			Scottsdale, AZ 85260 480-607-1218
Item	Description	Estimated Quantities	
1	Vehicular Fire Protection Systems (Fire Panels)	400	
	Price per Each		\$435.00
	Brand name		Fire Panel
	Part number		100001
	Subtotal		\$174,000.00
	Delivery		15 Days
	Estimated Total		\$174,000.00



City of San Antonio Contract Summary Sheet

Name/Title (Caption as shown on agenda): DCI Client Track for Homeless Stats A1237-08-WF	
Brief Description of Item(s) and Use: This contract will provide the Department of Community Initiatives with 250 licenses and subscription support for ClientTrack, a web-based, customized client system by Data Systems International (DSI). Licenses will be used to support the Client Case Management System for community wide social service providers, Homeless Management Information Systems (HMIS) and the Haven for Hope Campus. DCI has used ClientTrack software since 2004.	
Total \$:	\$120,400.00 annually plus \$8,175.00 initial cost
Contract Period:	Upon Award through April 30, 2009 with 4, 1 year options to extend.
Method of Procurement:	Sole Source
Price Trend:	N/A
Contract Info:	Formal <u>XX</u> Annual <u>XX</u> Support/Maintenance <u>XX</u> Lease <u> </u>
Recommended Contractor(s):	Data Systems International, Inc., 545 East 4500 South # E260, Murray, UT 84107 (MSWN)
Previous Contractor(s):	VIA Technology, Inc., 230 N. Medina, San Antonio, TX 78207
Comments:	The manufacturer is the sole source provider for subscription services and does not allow third party resell. There is no change in cost related to the change in product offerings. The annual maintenance is based on 250 Users paid quarterly at the rate of \$30,000.00 per quarter totaling \$120,000.00 annually. There is an additional quarterly fee of \$100.00 for 2GB Storage Block based on 2 Blocks totaling \$400.00 annually.
Anticipated Future Requirements and Action:	N/A
Using Department(s):	Department of Community Initiatives

City of San Antonio Bid Tabulation

Opened: March 28, 2008 For: Annual Contract for DCI Client Track for Homeless Stats A1237-08				Data Systems International, Inc. 545 East 4500 South # E260 Murray, UT 84107 801-451-2885
			WF	
Item	Description	Qty	Unit	
1	Initial Cost			
a	One Time User Set Up Fee per User	65	\$125.00	\$8,125.00
b	One Time 2GB Storage BlockSet Up Fee per Block	2	\$25.00	\$50.00
	Total Initial Cost			\$8,175.00
2	Annual Cost			
a	Subscription Quarterly Fee Based on 250 Users	4	\$30,000.00	\$120,000.00
b	Additional 2 GB Storage Block Quarterly Fee Based on 2 Blocks	4	\$100.00	\$400.00
	Total Annual Cost			\$120,400.00
Total Estimated Contract				\$128,575.00



City of San Antonio Contract Summary Sheet

Name/Title (Caption as shown on agenda): AWE ELS SPANISH VERSION 4 HARDWARE, SOFTWARE & SUPPORT A1320-08-WF	
Brief Description of Item(s) and Use: This five (5) year contract will provide the Library Department with an Early Literacy Station that is a stand-alone system with 34 educational software packages pre-installed spanning 7 curricular areas. These computers will be available at every library location for use by children (toddlers to second graders) to access software that focuses on key areas including school readiness, science, reading, art, and math. The AWE Early Learning Stations provide access to all 34 educational software packages in both English and Spanish.	
Total \$:	\$80,130.00 in year 1, then \$12,000.00 per year for years 2-5 for annual subscription, payable annually, for a total contract cost of \$128,130.00.
Contract Period:	Upon award through April 30, 2013
Method of Procurement:	Sole Source
Price Trend:	New contract – no price history available
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input checked="" type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	AWE, 2501 Seaport Drive, Suite 410, Chester, PA 19013 (MLWN)
Previous Contractor(s):	N/A
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Using Department(s):	Library

City of San Antonio Bid Tabulation

Opened: April 11, 2008 For: Annual Contract for AWE ELS Spanish Version 4 Library Hardware, Software & Support A1320-08				AWE 2501 Seaport Drive, Suite 410 Chester, PA 19013 610-833-6400
			WF	
Item	Description	Qty	Unit	
1	INITIAL PURCHASE:			
a	ELS Bilingual Spanish 3 Year Warranty Included	30	\$2,421.00	\$72,630.00
b	2 Year Warranty Extension	30	\$300.00	\$9,000.00
c	Exclusion of Free Printers Discount	30	-\$50.00	-\$1,500.00
	TOTAL INITIAL FIRST YEAR COST			\$80,130.00
2	ANNUAL SUBSCRIPTIONS:			
a	Subscription Fee Based on 30 Licenses Annually Second through Fifth Year	4	\$12,000.00	\$48,000.00
Total Contract				\$128,130.00