

AN ORDINANCE 2008-10-09-0897

ACCEPTING THE BIDS OF VARIOUS COMPANIES TO PROVIDE THE CITY WITH VARIOUS TYPES OF COMMODITIES AND SERVICES ON AN ANNUAL CONTRACT BASIS FOR FY 2009 FOR A COMBINED ESTIMATED COST OF \$668,000.00, INCLUDING: (A) POLICE HELICOPTER PARTS FROM AIR FLITE, INC.; (B) SURFCONTROL SOFTWARE MAINTENANCE FROM SHI GOVERNMENT SOLUTIONS; AND (C) BUSINESS OBJECTS SOFTWARE MAINTENANCE & SUPPORT (CRYSTAL REPORTS) FROM SOFTCHOICE CORPORATION.

* * * * *

WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from various companies to furnish the City with: (A) police helicopter parts from Air Flite, Inc.; (B) SurfControl software maintenance from SHI Government Solutions; and (C) Business Objects software maintenance & support (Crystal Reports) from Softchoice Corporation; and

WHEREAS, this ordinance approves 1 low bid contract, and 2 contract procured utilizing cooperative purchasing; and

WHEREAS, all expenditures will be in accordance with the 2008-2009 budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of various companies to furnish the City with (A) police helicopter parts from Air Flite, Inc.; (B) SurfControl software maintenance from SHI Government Solutions; and (C) Business Objects software maintenance & support (Crystal Reports) from Softchoice Corporation on an annual contract basis, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The contract summaries and bid tabulation sheets are attached hereto and incorporated herein for all purposes as Exhibit I. Copies of the contracts are available for inspection in the offices of the Purchasing & Contract Services Department.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to various vendors. All expenditures will be in accordance with the FY 2008-2009 budget approved by City Council. The combined estimated cost for the contracts listed on this ordinance is approximately \$668,000.00.

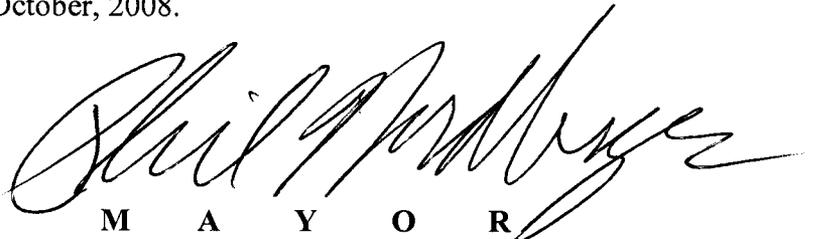
SECTION 3. The financial allocations in this ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director may, subject to concurrence by the City Manager or

the City Manager's designee, correct allocations to specific cost centers and fund numbers as necessary to carry out the purpose of this ordinance.

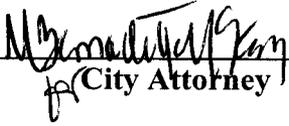
SECTION 4. The City may issue purchase orders directly to a DIR or GSA authorized reseller identified in a contract approved by this ordinance.

SECTION 5. This ordinance shall take effect October 19, 2008.

PASSED and APPROVED this 9th day of October, 2008.

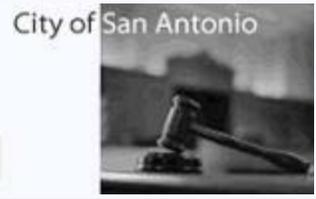

M A Y O R
PHIL HARDBERGER

ATTEST: 
City Clerk

APPROVED AS TO FORM: 
City Attorney



Request for
**COUNCIL
ACTION**



Agenda Voting Results - 6

Name:	6, 7, 8, 11, 12, 13, 14, 15A, 15D, 16, 17, 19, 20, 21, 22, 23, 24, 25A, 25B, 26, 28B, 28C, 29
Date:	10/09/2008
Time:	02:51:49 PM
Vote Type:	Motion to Approve
Description:	An Ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for FY 2009 for a combined estimated cost of \$668,000.00, including: (A) police helicopter parts from Air Flite, Inc.; (B) SurfControl software maintenance from SHI Government Solutions; and (C) Business Objects software maintenance & support (Crystal Reports) from Softchoice Corporation. [Sharon De La Garza, Assistant City Manager; Janie Cantu, Director, Purchasing & General Services]
Result:	Passed

Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Phil Hardberger	Mayor		x				
Mary Alice P. Cisneros	District 1		x				
Sheila D. McNeil	District 2		x				
Jennifer V. Ramos	District 3	x					
Philip A. Cortez	District 4	x					
Lourdes Galvan	District 5		x				
Delicia Herrera	District 6		x			x	
Justin Rodriguez	District 7		x				
Diane G. Cibrian	District 8		x				x
Louis E. Rowe	District 9		x				
John G. Clamp	District 10		x				

**ANNUAL CONTRACT
TABLE OF CONTENTS**

Exhibit I

October 9, 2008

RFCA # 3951

COMMODITY

MBE/WBE

VENDOR

Contract procured on the basis of low bid:

A.	Police Helicopter Parts A475-08-JM/SC Upon award through December 31, 2011 with 2, 1 year options to extend	Air Flite, Inc. Entire Bid Estimated Amount: \$500,000.00 annually
----	--	---

Contracts procured utilizing cooperative purchasing:

B.	SurfControl Software Maintenance A1044-09-WF Upon award through July 30, 2009 with 1 year option to extend	SHI-Government Solutions Entire Bid Estimated Amount: \$30,000.00 annually; \$60,000.00 contract period
C.	Business Objects Software Maintenance and Support (Crystal Reports) A1255-09-WF Upon award through September 30, 2009 with 2, 1 year options to extend	Softchoice Corporation Entire Bid Estimated Amount: \$138,000.00 annually



City of San Antonio Contract Summary Sheet

Date 10-09-2008

Agenda Item: 3951

Name/Title (Caption as shown on agenda): Police Helicopter Parts A475-08-JM/SC	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Police Department with police helicopter parts which are utilized for the four (4) Schweizer 333 Helicopters used by the San Antonio Police Helicopter Detail. The parts are needed for proper maintenance on the assigned helic opters.	
Total \$:	\$500,000.00 annually
Contract Period:	Upon award through December 31, 2011 with 2, 1 year options to extend
Method of Procurement:	Competitive (1 bid received)
Price Trend:	9% increase due to the rising costs of raw materials (steel) which is used for product manufacture.
Contract Info:	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Air Flite, Inc., 2320 Airport Drive, Shawnee, OK 74804 (MLWN)
Previous Contractor(s):	Air Flite, Inc., 2320 Airport Drive, Shawnee, OK 74804 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the San Antonio Police Department would have to procure items on an as-needed basis. This may increase the downtime of equipment, thus hindering timely completion of maintenance and repair.
Using Department(s):	Police

City of San Antonio Bid Tabulation

Opened: August 15, 2008 For: Annual Contract for Police Helicopter Parts		Air Flite, Inc. 2320 Airport Drive Shawnee, OK 74804 405-275-4388
A475-08	JM/SC	
Item	Description	
I	Schweizer 333 Parts	
A	Captive Parts Discount off mfr. price list	17%
B	Captive OEM Parts From Form SD-1212P Discount off mfr. price list	10%
C	Captive OEM Overhauls and Labor Discount off mfr. price list	7.5%
D	Competitive (Incentive/PMA) Parts Cost Plus Percentage*	10%
E	Overhauls and other outside labor Cost Plus Percentage*	10%



City of San Antonio

Contract Summary Sheet

Date 10-09-2008

Agenda Item: 3951

Name/Title (Caption as shown on agenda): SurfControl Software Maintenance A1044-09-WF	
Brief Description of Item(s) and Use: This contract will provide the Information Technology Services Department (ITSD) with upgrades, new releases, patches and technical support for the software that is used to categorize Internet websites based on content, restrict access to content that is not business related, and log and monitor Internet access to ensure compliance with City policies and directives. This service will be purchased from SHI – Government Solutions utilizing the State of Texas Department of Information Resources Contract # DIR-SDD-294 and will be made in accordance with the state cooperative program passed on Resolution No. 91-39-53 dated 9/12/1991 . The cooperative contract allows for additional purchases through July 30, 2010 depending on availability of funds.	
Total \$:	\$30,000.00 annually; \$60,000.00 contract period
Contract Period:	Upon award through July 30, 2009 with 1, 1 year option to extend.
Method of Procurement:	Cooperative (DIR-SDD-294)
Price Trend:	29% decrease due to vendor price reduction.
Contract Info:	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	SHI – Government Solutions, 1250 Capital of Texas Highway, Suite 1-350, Austin, TX 78746 (MLWN)
Previous Contractor(s):	SHI – Government Solutions, 1250 Capital of Texas Highway, Suite 1-350, Austin, TX 78746 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A

Procurement Alternative:	Should this contract not be approved, the City would lose the right to receive updates, upgrades, patches or technical support services. Any support for SurfControl software maintenance would have to be secured on an as-needed basis wherein increased costs due to non-contract buying would be realized. Lack of a contract would have a major impact on the City's ability to monitor and control Internet usage by City employees.
Using Department(s):	Information Technology Services

City of San Antonio Bid Tabulation

Opened: August 26, 2008 For: SurfControl Software Maintenance A1044-09			DIR SHI - Government Solutions 1250 Capital of Texas Highway, Suite 1-350 Austin, TX 78746 512-634-8100
	WF		
Item	Description	Estimated Annual Qty	
1	Internet Threat Database Part# WITD-F-GV36-R Price Each Price Total	6,000	\$5.00 \$30,000.00
	Estimated Annual Award		\$30,000.00



City of San Antonio

Contract Summary Sheet

Date 10-09-2008

Agenda Item: 3951

Name/Title (Caption as shown on agenda): Business Objects Software Maintenance & Support (Crystal Reports) A1255-09-WF	
Brief Description of Item(s) and Use: This contract will provide the Information Technology Services Department (ITSD) with upgrades, new releases, patches and technical support for Business Objects (Crystal Reports) and Web Interactive Intelligence software. This contract will consolidate all Business Object software licenses, maintenance and support requirements. Business Objects software allows City Council members and City Management to obtain summarized service Level Agreement and Call Back information to manage trends. The software makes reporting possible across disparate systems, including business warehouse, SAP R/3, Oracle and the mainframe. It also permits enhanced graphical displays and information with trend analysis. This purchase is made through the GSA Advantage program on Contract No. GS-35F-0196M. Competitive bidding is not required when the City purchases goods or services made available through a Federal supply schedule of the United States General Services Administration. Texas Local Government Code § 271.103.	
Total \$:	\$138,000.00 annually
Contract Period:	Upon award through September 30, 2009 with 2, 1 year options to extend.
Method of Procurement:	Cooperative (GSA Advantage Program, Contract No. GS-35F-0196M)
Price Trend:	No price change
Contract Info:	Formal ___ Annual <input checked="" type="checkbox"/> Support/Maintenance ___ Lease ___
Recommended Contractor(s):	Softchoice Corporation, 314 W. Superior St., Suite 301, Chicago, IL 60610 (MLWN)
Previous Contractor(s):	Carahsoft Technology Corp., 12369 Sunrise Valley Drive, Suite D2, Reston, VA 20191 (MLWN)
Comments:	N/A
Anticipated Future Requirements and Action:	N/A

Procurement Alternative:	Should this contract not be approved, the City would lose the right to receive updates, upgrades, patches or technical support services. Any support for Business Object software maintenance would have to be secured on an as-needed basis wherein increased costs due to non-contract buying would be realized. This would have a major impact on the development and use of the reporting systems and web interactive services.
Using Department(s):	Information Technology Services

City of San Antonio Bid Tabulation

Opened: August 25, 2008			GSA
For: Business Objects Software Maintenance & Support			Softchoice Corporation
A1255-09		WF	314 W. Superior St., Suite 301
Item	Description	Estimated Annual Qty	Chicago, IL 60610 703-815-6110
1	Business Objects Enterprise Premium Part# R-UC5-E-WX-00 10/1/2008-9/30/2009	2	
	Price Each		\$15,296.00
	Price Total		\$30,592.00
2	Business Objects Professional for Crystal Reports Part# R-UCE-E-WX-00 10/1/2008-9/30/2009	4	
	Price Each		\$7,950.92
	Price Total		\$31,803.68
3	Business Objects Pro to Premium Upgrade Part# R-UG9-E-WX-00 10/1/2008-9/30/2009	4	
	Price Each		\$5,701.23
	Price Total		\$22,804.92
4	Business Objects Integration Kit for SAP Part# R-USG-E-WX-00 10/1/2008-9/30/2009	6	
	Price Each		\$3,278.19
	Price Total		\$19,669.14
5	Crystal Reports Explorer Part# R-UCP-E-WX-00 10/1/2008-9/30/2009	4	
	Price Each		\$2,316.25
	Price Total		\$9,265.00
6	Business Objects Dashboard Manager Part# R-1BR-E-WX-00 10/1/2008-9/30/2009	61	
	Price Each		\$132.10
	Price Total		\$8,058.10

City of San Antonio Bid Tabulation

Opened: August 25, 2008			GSA
For: Business Objects Software Maintenance & Support			Softchoice Corporation
A1255-09		WF	314 W. Superior St., Suite 301
Item	Description	Estimated Annual Qty	Chicago, IL 60610 703-815-6110
7	Business Objects OLAP Intelligence Part# R-1CR-E-WX-00 10/1/2008-9/30/2009	5	
	Price Each		\$115.81
	Price Total		\$579.05
8	Business Objects Web Intelligence Part# R-13J-E-WX-00 10/1/2008-9/30/2009	61	
	Price Each		\$111.24
	Price Total		\$6,785.64
9	Crystal Reports Professional Part# R-1RP-E-WX-00 10/1/2008-9/30/2009	100	
	Price Each		\$52.11
	Price Total		\$5,211.00
10	Business Objects Enterprise Premium Test/Dev Part# R-1TL-E-WT-00 12/4/2008-9/30/2009	10	
	Price Each		\$115.23
	Price Total		\$1,152.30
11	Business Objects Integration Kit for SAP Test/Dev Part# R-1U4-E-WT-00 12/4/2008-9/30/2009	10	
	Price Each		\$25.60
	Price Total		\$256.00
12	Business Objects Performance Manager Test/Dev Part# R-1TB-E-WG-00 12/4/2008-9/30/2009	10	
	Price Each		\$46.95
	Price Total		\$469.50

City of San Antonio Bid Tabulation

Opened: August 25, 2008 For: Business Objects Software Maintenance & Support A1255-09			GSA Softchoice Corporation 314 W. Superior St., Suite 301 Chicago, IL 60610 703-815-6110
	WF		
Item	Description	Estimated Annual Qty	
13	Business Objects Web Intelligence Part# R-13J-E-WT-00 12/4/2008-9/30/2009 Price Each Price Total	5	\$116.08 \$580.40
14	Web Intelligence Viewing Test/Dev Part# R-19Y-E-WT-00 12/4/2008-9/30/2009 Price Each Price Total	2	\$34.14 \$68.28
Estimated Annual Award			\$137,295.01



CITY OF SAN ANTONIO
Request for Council Action

Agenda Item # 6
Council Meeting Date: 10/9/2008
RFCA Tracking No: R-3951

DEPARTMENT: Purchasing and General Services

DEPARTMENT HEAD: Janie B. Cantu

COUNCIL DISTRICT(S) IMPACTED:
City Wide

SUBJECT:
Annual Contracts - FY 2009

SUMMARY:

An ordinance awarding three (3) contracts to provide the City with commodities and services on an annual contract basis for FY 2009, for an estimated contract cost of \$668,000.00. This ordinance provides the procurement of the following items:

- A. Police Helicopter Parts, \$500,000.00 annually (1 contract)
- B. SurfControl Software Maintenance, \$30,000.00 annually; \$60,000.00 contract period (1 contract)
- C. Business Objects Software Maintenance & Support(Crystal Reports), \$138,000.00 annually (1 contract)

BACKGROUND INFORMATION:

The City of San Antonio utilizes annual contracts for procuring high volume repetitive purchases. Annual contracts are an efficient method of securing the best prices through volume purchasing and reducing large amounts of work related to the bid process. Utilization of annual contracts allows the City to procure numerous different commodities in support of the normal daily operations.

Contract procured on the basis of low bid:

Police Helicopter Parts, \$500,000.00 annually (1 contract)

Contracts procured utilizing cooperative program:

SurfControl Software Maintenance, \$30,000.00 annually; \$60,000.00 contract period (1 contract)

Business Objects Software Maintenance & Support (Crystal Reports), \$138,000.00 annually (1 contract)

ISSUE:

This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the fiscal year. These products and services are used by city departments in their daily operations.

ALTERNATIVES:

City departments' operational activities would be unfavorably impacted without these products and services.

A. Police Helicopter Parts - Should this contract not be approved, the San Antonio Police Department would have to procure items on an as-needed basis. This may increase the downtime of equipment, thus hindering timely completion of maintenance and repair.

B. SurfControl Software Maintenance - Should this contract not be approved, the City would lose the right to receive updates, upgrades, patches or technical support services. Any support for SurfControl software maintenance would have to be secured on an as-needed basis wherein increased costs due to non-contract buying would be realized. Lack of a contract would have a major impact on the City's ability to monitor and control Internet usage by City employees.

C. Business Objects Software Maintenance & Support (Crystal Reports) - Should this contract not be approved, the City would lose the right to receive updates, upgrades, patches or technical support services. Any support for Business Object software maintenance would have to be secured on an as-needed basis wherein increased costs due to non-contact buying would be realized. This would have a major impact on the development and use of the reporting systems and web interactive services.

FISCAL IMPACT:

Funds are not encumbered by this ordinance. All expenditures will be in accordance with FY 2008 - 2009 budget approved by City Council. The combined estimated cost for the contracts listed on this ordinance is approximately \$668,000.00.

RECOMMENDATION:

Staff recommends the acceptance of the three (3) contracts submitted through this ordinance to provide the City with specified services on an annual contract basis. These annual contracts are critical to the City's daily operations.

ATTACHMENT(S):

File Description	File Name
Table of Contents, Summary Sheets, Bid Tabs	Table of Contents.pdf
Voting Results	
Ordinance/Supplemental Documents	200810090897.pdf

DEPARTMENT HEAD AUTHORIZATIONS:

Janie B. Cantu Director Purchasing and General Services

APPROVED FOR COUNCIL CONSIDERATION:

Sharon De La Garza Assistant City Manager