

City of San Antonio Draft Bid Tabulation

Opened: October 19, 2016 For: Gasoline & Diesel Refueling Parts & Service 6100007840			Alternate Bid #1		Alternate Bid #2	
DG			D&H United Fueling Solutions 17300 Bell N Dr.	Tehco, Inc. 700 Florida Street	Tehco, Inc. 700 Florida Street	
			Schertz, TX 78154	San Antonio, TX 78210	San Antonio, TX 78210	
Item	Description	Estimated Annual Usage				
ITEM 1(A):	Submersible Remote Pumps					
A	Percent of discount offered:		20%		5%	
B	Products Identification (Manufacturer):		Red Jacket		Red Jacket	
C	Type of Price Schedule (dealer, jobber, etc.):		Distributor		Jobber	
D	Price Schedule Number:		N/A		None	
E	Date of Price Schedule:		10/18/16		January 1, 2017	
F	Price Schedule Column on Which Discount is Based: (i.e. distributor, net, wholesale, etc.)		Distributor		Net	
G	Warranty (minimum 90 days):		90 Day		90 Days	
ITEM 1(B):	Specified Items - Submersible Remote Pumps:					
1	Manufacturer: Red Jacket 3/4 HP Motor Part Number: 852-199-5 Manuf Offered Part Number Offered Price Per Each \$ Discount Price Per Each after Discount Extended Price	1	Same Same \$607.00 \$121.40 \$485.60 \$485.60	Red Jacket Same \$607.00 \$30.35 \$576.65 \$576.65		
2	Manufacturer: Red Jacket 1/3 HP Motor Part Number: 852-198-5 Manuf Offered Part Number Offered Price Per Each \$ Discount Price Per Each after Discount Extended Price	1	Same Same \$523.00 \$104.40 \$418.40 \$418.40	Red Jacket Same \$523.00 \$26.15 \$496.85 \$496.85		
ITEM 2(A):	Dispenser Assembly Parts, Hoses, Dispenser Filters, and Strainers:					
	Bennett (Commercial):					
A	Percent of discount offered:		12%		10%	
B	Products Identification (Manufacturer):		Bennett		Bennett	
C	Type of Price Schedule (dealer, jobber, etc.):		Dealer		Jobber	
D	Price Schedule Number:		N/A		None	
E	Date of Price Schedule:		10/18/16		January 1, 2017	
F	Price Schedule Column on Which Discount is Based: (i.e. distributor, net, wholesale, etc.)		Distributor		Net	
G	Warranty (minimum 90 days):		90 Days		90 Days	
ITEM 2(B):	Specified Items - Bennett (Commercial):					
1	Manufacturer: Bennett Part Number: 103794 Manuf Offered Part Number Offered Price Per Each \$ Discount Price Per Each after Discount Extended Price	2	Same Same \$777.55 \$93.31 \$684.24 \$1,368.48	Bennett RB103794 \$550.50 \$55.05 \$495.45 \$505.45		
2	Manufacturer: Bennett Part Number: 107316 Manuf Offered Part Number Offered Price Per Each \$ Discount Price Per Each after Discount Extended Price	2	Same Same \$697.85 \$83.75 \$614.10 \$1,228.20	Bennett Same \$697.85 \$69.79 \$628.06 \$628.06		

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Item	Description	Estimated Annual Usage				
ITEM 3(A):	Dispenser Assembly Parts, Hoses, Dispenser Filters, and Strainers:					
	Gasboy (Commercial):					
A	Percent of discount offered:		22%		5%	
B	Products Identification (Manufacturer):		Gasboy		Gasboy/Gilbarco	
C	Type of Price Schedule (dealer, jobber, etc.):		Distributor		Jobber	
D	Price Schedule Number:		N/A		None	
E	Date of Price Schedule:		10/18/16		January 1, 2017	
F	Price Schedule Column on Which Discount is Based: (i.e. distributor, net, wholesale, etc.)		Distributor		Net	
G	Warranty (minimum 90 days):		90 Days		90 Days	
ITEM 3(B):	Specified Items - Gasboy (Commercial):					
1	Manufacturer: Gasboy Part Number: PCAPWRSUPW/BAT230V Manuf Offered Part Number Offered Price Per Each \$ Discount Price Per Each after Discount Extended Price	2	Same Same \$187.00 \$41.14 \$145.86 \$291.72	Gilbarco (New) M07588 \$461.99 \$23.10 \$438.89 \$438.89	Gilbarco (Exchange) A001 \$237.92 \$11.90 \$226.02 \$226.02	
2	Manufacturer: Gasboy Part Number: M06333K9850 Manuf Offered Part Number Offered Price Per Each \$ Discount Price Per Each after Discount Extended Price	2	Same Same \$657.98 \$144.76 \$513.22 \$1,026.44	Gilbarco (New) Same \$657.98 \$32.90 \$625.08 \$625.08	Gilbarco (Exchange) Same \$315.71 \$15.79 \$299.92 \$299.92	
3	Manufacturer: Gasboy Part Number: 046973 Manuf Offered Part Number Offered Price Per Each \$ Discount Price Per Each after Discount Extended Price	5	Same Same \$486.21 \$106.97 \$379.24 \$1,896.20	Gilbarco Same \$486.21 \$24.31 \$461.90 \$461.90		
ITEM 4:	Hoses (Gas/Diesel Quality)					
A	3/4" Coupled, 12 ft. lengths		\$41.72		\$50.00	
B	3/4" Coupled, 14 ft. lengths		\$44.61		\$55.00	
C	3/4" Coupled, 17 ft. lengths		\$52.67		\$65.00	
D	3/4" Coupled, in lengths other than shown		N/A		\$4.25	
E	1" Diesel		N/A		\$6.00	
F	1 1/2" Diesel		N/A		\$10.00	
G	3/4" Coupled, 10 ft. lengths		\$39.86		\$44.00	
H	3/4" Whip Hose		\$11.37		\$20.00	
I	1" Whip Hose		\$17.56		\$21.00	
ITEM 5:	Nozzles, Gasoline (New Only)					
A	Standard Automatic with Splash Guards Brand Name Price		OPW \$61.58	PIUSI,OPW, Husky,Proflow \$59.00		

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Item	Description	Estimated Annual Usage					
ITEM 6:	Nozzles-Diesel Automatic to include Splash Guards						
	Brand Name(s)			OPW		PIUSI,OPW, Husky,Proflow, M. Carter	
	New 1" Diesel			\$164.59		\$85.00	
	Rebuilt 1" Diesel			\$66.44		N/A	
	New 1 1/2" Diesel Hi-Capacity			\$282.28		\$225.00	
	Rebuilt 1 1/2" Diesel Hi-Capacity			\$235.50		N/A	
ITEM 7:	Stainless Steel Flexible Connectors						
	1 1/2"			\$84.59		\$95.00	
	2"			\$120.71		\$123.00	
ITEM 8(A):	Fuel Meters/Totalizers						
1	Totalizers:						
A	Percent of discount offered:			12%		5%	
B	Products Identification (Manufacturer):			Bennett Gasboy		Gilbarco, Bennett	
C	Type of Price Schedule (dealer, jobber, etc.):			Distributor		Jobber	
D	Price Schedule Number:			N/A		None	
E	Date of Price Schedule:			10/18/19		January 1, 2017	
F	Price Schedule Column on Which Discount is Based: (i.e. distributor, net, wholesale, etc.)			Distributor		Net	
G	Warranty (minimum 90 days):			90 Days		90 Days	
ITEM 8(B):	Specified Items - Totalizers:						
1	Manufacturer: Bennett Part Number: 100030 Manuf Offered Part Number Offered Price Per Each \$ Discount Price Per Each after Discount Extended Price	1		Same Same \$203.35 \$24.40 \$178.94 \$178.94		Bennett Same \$203.35 \$20.34 \$183.01 \$183.01	
2	Manufacturer: Gasboy Part Number: GBM00455A002 Manuf Offered Part Number Offered Price Per Each \$ Discount Price Per Each after Discount Extended Price	2		Same Same \$78.89 \$9.47 \$69.42 \$138.84		Gilbarco M00455A002 \$78.89 \$3.94 \$74.95 \$74.95	
ITEM 9:	Hose Parts & Accessories						
A	1" Swivel (Diesel)			\$37.41		\$42.00	
B	3/4" Swivel (Diesel)			\$20.06		\$20.00	
C	1" Re-connectable Breakaway			\$84.42		\$92.00	
D	3/4" Re-connectable Breakaway			\$57.62		\$63.00	
E	1" Hose Clamp			\$25.04		\$12.00	
F	3/4" Hose Clamp			\$23.84		\$9.00	
ITEM 10:	Labor Rates-Fuel System Crew (Price Per Employee)						
A	Standard Rate			\$63.00		\$60.00	
B	Saturday & Sunday Rate			\$94.50		\$80.00	
ITEM 11:	Labor Rates-Electrical Crew (Price Per Employee)						
A	Standard rate			\$70.00		\$100.00	
B	Saturday & Sunday rate			\$105.00		\$150.00	

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Item	Description	Estimated Annual Usage				
ITEM 12:	Monthly Preventive Maintenance (All travel and labor will be included in price)					
	<u>Preventative Maintenance For Service Centers</u>					
A	Southeast Service Center 7402 S. New Braunfels 2 Unleaded Fuel Pumps, 2 Diesel Fuel Pumps, 1 High Volume Diesel Pump	Monthly	\$430.00		\$175.00	
B	Callaghan Service Center 110 Callaghan Road 4 Unleaded Fuel Pumps, 4 Diesel Fuel Pumps 4 High Volume Diesel Pumps, 4 DEF Pumps	Monthly	\$1,050.00		\$375.00	
C	Northwest Service Center 7000 Culebra Rd. 4 Unleaded Fuel Pumps, 2 Diesel Fuel Pumps, 2 High Volume Diesel Pumps	Monthly	\$600.00		\$275.00	
D	Northeast Service Center 10303 Tool Yard 2 Unleaded Fuel Pumps, 3 High Volume Diesel Pumps	Monthly	\$440.00		\$225.00	
	<u>Preventative Maintenance For Police Substations</u>					
E	Patrol North 13030 Jones Maltsberger 8 Unleaded Fuel Pumps	Monthly	\$570.00		\$220.00	
F	Patrol East 3536 E. Houston 8 Unleaded Fuel Pumps, 2 Diesel Fuel Pumps	Monthly	\$680.00		\$255.00	
G	Patrol South 711 W. Mayfield 8 Unleaded Fuel Pumps	Monthly	\$570.00		\$220.00	
H	Patrol Northwest 5020 Prue Rd. 8 Unleaded Fuel Pumps	Monthly	\$570.00		\$200.00	
I	Police Training Academy 10200 S.E. Loop 410 2 Unleaded Fuel Pumps	Monthly	\$210.00		\$100.00	
J	Public Safety 515 S. Frio 10 Unleaded Fuel Pumps, 4 Diesel Fuel Pumps, 1 High Volume Diesel Fuel Pump	Monthly	\$370.00		\$325.00	
	<u>Preventative Maintenance For Airport</u>					
M	Airport Maintenance 10223 John Saunders 2 Unleaded Fuel Pump, 1 Diesel Fuel Pump, 1 High Volume Diesel Fuel Pump	Monthly	\$510.00		\$150.00	
ITEM 12:	Miscellaneous Not Covered					
	Parts not covered on this contract Payment by the City will not exceed 20% of vendor's invoice.		Cost + 18%		Cost + 20%	
	<u>Delivery:</u>					
A	Parts will be available within _____ calendar days after receipt of order (Delivery not to exceed (5) working days)		5 calendar days		3 calendar days	
B	Re-stocking orders are placed every ___ days on _____ (Day of the Week)		Every 30 Days on Monday		Monday-Friday	
C	Business Days are _____. Business hours are from _____ A.M. to _____ P.M.		Monday-Friday 8:00am to 5:00pm		Monday-Friday 8:00am to 5:00pm	
	Payment Terms		Net 30		1% 10 days, Net 30	