

**City of San Antonio
Draft Bid Tabulation**

Opened: May 31, 2016		Heat Safety Equipment, LLC.		Municipal Emergency Services, Inc.		Metro Fire Apparatus Specials, Inc.	
For: SAFD-Annual Contract for SCBA Replacement Parts		5465 Curran Dr.		16511 Hedgecroft Suite 200		1745 Parana	
6100007563		Von Ormy, TX 78073		Houston, TX 77060		Houston, TX 77080	
Item	Description	Est. Annual Quantity	SC				
1	Catalog % Discount						
	Self Contained Breathing Apparatus Repair Parts						
	Percent of Discount Offered			25%	27%	28.5%	
	Product Identification			Scott Dealer	Scott Safety Scott Safety Master Price	Scott Safety	
	Type of price schedule (dealer, jobber, etc.)				List	List Price	
	Price schedule number			Rev. 01/06/2016	2016	12/01/2015	
	Date of price schedule			February 1, 2016	1-30-2016	Rev. 01/30/2016	
	Price schedule column on which discount is based (ie: distributor, net, wholesale, etc)			List Price	Distributor 2016 List Price	February 01, 2016 List Price	
2	Specified Parts						
	SHOULDER STRAP ASSY,X3,SPRING	100					
	Unit Price			\$629.00	\$629.00	\$629.00	
	Discount			25%	27%	28.5%	
	COSA Net Price			\$471.75	\$459.17	\$449.74	
	Extended Price			\$47,175.00	\$45,917.00	\$44,973.50	
	WAIST PAD ASSY,X3, SPRING	100					
	Unit Price			\$421.00	\$421.00	\$421.00	
	Discount			25%	27%	28.5%	
	COSA Net Price			\$315.75	\$307.33	\$301.02	
	Extended Price			\$31,575.00	\$30,733.00	\$30,101.50	
	EBSS POUCH, AIR-PAK X3	100					
	Unit Price			\$178.00	\$178.00	\$178.00	
	Discount			25%	27%	28.5%	
	COSA Net Price			\$133.50	\$129.94	\$127.27	
	Extended Price			\$13,350.00	\$12,994.00	\$12,727.00	
	X3,CONSOLE GAUGE,4500,1/3	100					
	Unit Price			\$182.00	\$182.00	\$182.00	
	Discount			25%	27%	28.5%	
	COSA Net Price			\$136.50	\$132.86	\$130.13	
	Extended Price			\$13,650.00	\$13,286.00	\$13,013.00	
	ASSY, SEN MOD W/PAKTRKR, X3	100					
	Unit Price			\$1,930.00	\$1,930.00	\$1,930.00	
	Discount			25%	27%	28.5%	
	COSA Net Price			\$1,447.50	\$1,408.90	\$1,379.95	
	Extended Price			\$144,750.00	\$140,890.00	\$137,995.00	
	PGM CSTR SVCE KIT,X3,SEMS,4.5	50					
	Unit Price			\$1,380.00	\$1,380.00	\$1,380.00	
	Discount			25%	27%	28.5%	
	COSA Net Price			\$1,035.00	\$1,007.40	\$986.70	
	Extended Price			\$51,750.00	\$50,370.00	\$49,335.00	
	FEN,,DRILLED,COATED,AV3 HT	100					
	Unit Price			\$146.00	\$146.00	\$146.00	
	Discount			25%	27%	28.5%	
	COSA Net Price			\$109.50	\$106.58	\$104.39	
	Extended Price			\$10,950.00	\$10,658.00	\$10,439.00	
	DIAPHRAGM & VALVE ASSY,EZ FLO+	50					
	Unit Price			\$212.00	\$212.00	\$212.00	
	Discount			25%	27%	28.5%	
	COSA Net Price			\$159.00	\$154.76	\$151.58	
	Extended Price			\$7,950.00	\$7,738.00	\$7,579.00	
	COVER ASSY, REG, 13, CBRN	100					
	Unit Price			\$109.00	\$109.00	\$109.00	
	Discount			25%	27%	28.5%	
	COSA Net Price			\$81.75	\$79.57	\$77.94	
	Extended Price			\$8,175.00	\$7,957.00	\$7,793.50	

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6100007563			SC	Houston, TX 77060	Houston, TX 77080
Item	Description	Est. Annual Quantity	Von Ormy, TX 78073	Houston, TX 77060	Houston, TX 77080
	ASSY,REG HOSE,HUD,QD	100			
	Unit Price		\$381.00	\$381.00	\$381.00
	Discount		25%	27%	28.5%
	COSA Net Price		\$285.75	\$278.13	\$272.42
	Extended Price		\$28,575.00	\$27,813.00	\$27,241.50
	CYL,CARBON WRAP-45 MIN 4500PSI	200			
	Unit Price		\$1,190.00	\$1,190.00	\$1,190.00
	Discount		25%	27%	28.5%
	COSA Net Price		\$892.50	\$868.70	\$850.85
	Extended Price		\$178,500.00	\$173,740.00	\$170,170.00
	CYL,CARBON WRAP-60 MIN 4500PSI	150			
	Unit Price		\$1,360.00	\$1,360.00	\$1,360.00
	Discount		25%	27%	28.5%
	COSA Net Price		\$1,020.00	\$992.80	\$972.40
	Extended Price		\$153,000.00	\$148,920.00	\$145,860.00
	BACK FRAME WELDMENT ASSY,X3	50			
	Unit Price		\$414.00	\$414.00	\$414.00
	Discount		25%	27%	28.5%
	COSA Net Price		\$310.50	\$302.22	\$296.01
	Extended Price		\$15,525.00	\$15,111.00	\$14,800.50
	HOSE ASSY,QD,HUD,X3,CGA	50			
	Unit Price		\$509.00	\$509.00	\$509.00
	Discount		25%	27%	28.5%
	COSA Net Price		\$381.75	\$371.57	\$363.94
	Extended Price		\$19,087.50	\$18,578.50	\$18,196.75
	Payment Terms		2% 10 Days	Net 30	Net 30