

## City of San Antonio Draft Bid Tabulation

Opened: April 20, 2016  
 For: Annual Contract for Preventive Maintenance and Repair Services of HVAC Systems (BES)  
 6100007229 MAB

Item	Description	Estimated Annual Quantity	Accu-Aire Mechanical LLC 1411 S. WW White Rd. San Antonio, TX 78220	American Air Conditioning & Heating Co. 203 Gillette San Antonio, TX 78221	Beyer Mechanical 4711 Broom St. San Antonio, TX 78217	Gillette Air Conditioning Co. Inc. 1215 San Francisco San Antonio, TX 78201	Sankey Equipment Co Inc. 4331 Milling Rd San Antonio, TX 78219
1	Preventive Maintenance for BES- VARIOUS CITY FACILITES						No Bid
a	Traffic Building	4					
	Cost Per Location Per Quarter		\$472.00	\$250.00	\$500.00	\$620.00	
	Cost Per Location Per Year		\$1,888.00	\$1,000.00	\$2,000.00	\$2,480.00	
	Estimated Quarterly Labor Hours		8.5	8	10.25	12	
	Estimated Semiannual Labor Hours		17	4	7	32	
b	Northwest Service Center	4					
	Cost Per Location Per Quarter		\$694.00	\$250.00	\$1,150.00	\$514.50	
	Cost Per Location Per Year		\$2,776.00	\$1,000.00	\$4,600.00	\$2,058.00	
	Estimated Quarterly Labor Hours		8.5	8	14.75	8	
	Estimated Semiannual Labor Hours		17	4	10	32	
c	Southeast Service Center	4					
	Cost Per Location Per Quarter		\$715.00	\$250.00	\$1,450.00	\$830.00	
	Cost Per Location Per Year		\$2,860.00	\$1,000.00	\$5,800.00	\$3,320.00	
	Estimated Quarterly Labor Hours		10	8	17	16	
	Estimated Semiannual Labor Hours		20	4	13.25	56	
d	Fleet Maintenance & Operations	4					
	Cost Per Location Per Quarter		\$593.00	\$400.00	\$1,830.00	\$1,081.00	
	Cost Per Location Per Year		\$2,372.00	\$1,600.00	\$7,320.00	\$4,324.00	
	Estimated Quarterly Labor Hours		10	8	31	24	
	Estimated Semiannual Labor Hours		20	4	25	72	
e	Northeast Service Center	4					
	Cost Per Location Per Quarter		\$932.00	\$250.00	\$1,940.00	\$1,440.00	
	Cost Per Location Per Year		\$3,728.00	\$1,000.00	\$7,760.00	\$5,760.00	
	Estimated Quarterly Labor Hours		12	8	35	32	
	Estimated Semiannual Labor Hours		24	4	25	96	
f	Council District 1 Field Office	4					
	Cost Per Location Per Quarter		\$139.00	\$250.00	\$75.00	\$48.00	
	Cost Per Location Per Year		\$556.00	\$1,000.00	\$300.00	\$192.00	
	Estimated Quarterly Labor Hours		3.50	8	1	2	
	Estimated Semiannual Labor Hours		7	4	1	6	

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g	Council District 4 Field Office	4					
	Cost Per Location Per Quarter		\$468.00	\$250.00	\$250.00	\$159.50	
	Cost Per Location Per Year		\$1,872.00	\$1,000.00	\$1,000.00	\$638.00	
	Estimated Quarterly Labor Hours		12	8	2.75	6	
	Estimated Semiannual Labor Hours		24	4	2	16	
h	Public Works/Solid Waste Modular Units						
1	Building 1 TCI	4					
	Cost Per Location Per Quarter		\$215.00	\$250.00	\$430.00	\$261.00	
	Cost Per Location Per Year		\$860.00	\$1,000.00	\$1,720.00	\$1,044.00	
	Estimated Quarterly Labor Hours		5	8	4.5	8	
	Estimated Semiannual Labor Hours		10	4	4	16	
2	Building 3 Solid Waste Field Operations	4					
	Cost Per Location Per Quarter		\$215.00	\$250.00	\$430.00	\$261.00	
	Cost Per Location Per Year		\$860.00	\$1,000.00	\$1,720.00	\$1,044.00	
	Estimated Quarterly Labor Hours		5	8	4.5	8	
	Estimated Semiannual Labor Hours		10	4	4	16	
3	Building 4 TCI	4					
	Cost Per Location Per Quarter		\$137.00	\$150.00	130	\$108.00	
	Cost Per Location Per Year		\$548.00	\$600.00	\$520.00	\$432.00	
	Estimated Quarterly Labor Hours		3.50	8	2.25	4	
	Estimated Semiannual Labor Hours		7	4	2	8	
4	Building 8 Development Services/Code Enforcement	4					
	Cost Per Location Per Quarter		\$187.00	\$150.00	160	\$58.50	
	Cost Per Location Per Year		\$748.00	\$600.00	\$640.00	\$234.00	
	Estimated Quarterly Labor Hours		4.50	8	2.25	2	
	Estimated Semiannual Labor Hours		9	4	2	4	
i	Callaghan Service Center						
1	Building 1 Administration Building	4					
	Cost Per Location Per Quarter		\$950.00	\$250.00	\$620.00	\$633.50	
	Cost Per Location Per Year		\$3,800.00	\$1,000.00	\$2,480.00	\$2,534.00	
	Estimated Quarterly Labor Hours		14	8	5	12	
	Estimated Semiannual Labor Hours		28	4	4.5	36	

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2	Building 2 Fleet Services Building	4					
	Cost Per Location Per Quarter		\$386.00	\$200.00	\$325.00	\$400.00	
	Cost Per Location Per Year		\$1,544.00	\$800.00	\$1,300.00	\$1,600.00	
	Estimated Quarterly Labor Hours		7	8	4.25	6	
	Estimated Semiannual Labor Hours		14	4	3	12	
3	Building 3 Storm Water Operations Building	4					
	Cost Per Location Per Quarter		\$525.00	\$200.00	\$750.00	\$610.00	
	Cost Per Location Per Year		\$2,100.00	\$800.00	\$3,000.00	\$2,440.00	
	Estimated Quarterly Labor Hours		10	8	4.5	16	
	Estimated Semiannual Labor Hours		20	4	2	36	
j	Municipal Records Storage Facility	4					
	Cost Per Location Per Quarter		\$857.00	\$200.00	\$1,170.00	\$1,012.00	
	Cost Per Location Per Year		\$3,428.00	\$800.00	\$4,680.00	\$4,048.00	
	Estimated Quarterly Labor Hours		14	8	12.75	20	
	Estimated Semiannual Labor Hours		28	4	10	60	
	Subtotal		\$29,940.00	\$14,200.00	\$44,840.00	\$32,148.00	
2	Repair Labor and Parts for BES – Various City Departments						
	Standard Work Hours Labor Rate	60	\$69.00	\$75.00	\$99.00	\$80.00	
			\$4,140.00	\$4,500.00	\$5,940.00	\$4,800.00	
	Overtime Hourly Labor Rate	3	\$83.00	\$112.50	\$99.00	\$120.00	
			\$249.00	\$337.50	\$297.00	\$360.00	
	HVAC Parts Mark-up over cost		20%	30%	40%	20%	
	Subtotal		\$4,389.00	\$4,837.50	\$6,237.00	\$5,160.00	
3	Preventive Maintenance for BES- PD						
a	West Police Substation	4					
	Cost Per Location Per Quarter		\$541.00	\$300.00	\$665.00	\$522.00	
	Cost Per Location Per Year		\$2,164.00	\$1,200.00	\$2,660.00	\$2,088.00	
	Estimated Quarterly Labor Hours		10	8	6.25	9	
	Estimated Semiannual Labor Hours		20	2	4	30	

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Item	Description	Estimated Annual Quantity					
b	East Police Substation	4					
	Cost Per Location Per Quarter		\$541.00	\$350.00	\$665.00	\$541.00	
	Cost Per Location Per Year		\$2,164.00	\$1,400.00	\$2,660.00	\$2,164.00	
	Estimated Quarterly Labor Hours		10	8	6.25	10	
	Estimated Semiannual Labor Hours		20	4	4	32	
c	North Police Substation	4					
	Cost Per Location Per Quarter		\$541.00	\$350.00	\$665.00	\$541.00	
	Cost Per Location Per Year		\$2,164.00	\$1,400.00	\$2,660.00	\$2,164.00	
	Estimated Quarterly Labor Hours		10	8	6.25	10	
	Estimated Semiannual Labor Hours		20	4	4	32	
d	Northwest Police Substation	4					
	Cost Per Location Per Quarter		\$541.00	\$350.00	\$665.00	\$541.00	
	Cost Per Location Per Year		\$2,164.00	\$1,400.00	\$2,660.00	\$2,164.00	
	Estimated Quarterly Labor Hours		10	8	6.25	10	
	Estimated Semiannual Labor Hours		20	4	4	32	
e	South Police Substation	4					
	Cost Per Location Per Quarter		\$541.00	\$350.00	\$625.00	\$484.00	
	Cost Per Location Per Year		\$2,164.00	\$1,400.00	\$2,500.00	\$1,936.00	
	Estimated Quarterly Labor Hours		10	8	5.75	8	
	Estimated Semiannual Labor Hours		20	4	4	28	
f	Police Heliport	4					
	Cost Per Location Per Quarter		\$405.00	\$250.00	\$400.00	\$475.00	
	Cost Per Location Per Year		\$1,620.00	\$1,000.00	\$1,600.00	\$1,900.00	
	Estimated Quarterly Labor Hours		10	8	32	8	
	Estimated Semiannual Labor Hours		20	4	27	28	
g	Police Evidence Storage Facility	4					
	Cost Per Location Per Quarter		\$1,651.00	\$800.00	\$2,400.00	\$2,040.00	
	Cost Per Location Per Year		\$6,604.00	\$3,200.00	\$9,600.00	\$8,160.00	
	Estimated Quarterly Labor Hours		25	16	32	40	
	Estimated Semiannual Labor Hours		50	8	27	124	
h	Police Training Academy Admin Bldg #1 and Tactical Training Area	4					
	Cost Per Location Per Quarter		\$1,407.00	\$800.00	\$1,700.00	\$1,567.00	
	Cost Per Location Per Year		\$5,628.00	\$3,200.00	\$6,800.00	\$6,268.00	
	Estimated Quarterly Labor Hours		25	16	28	40	
	Estimated Semiannual Labor Hours		50	8	24	96	
	Subtotal		\$24,672.00	\$14,200.00	\$31,140.00	\$26,844.00	

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Item	Description	Estimated Annual Quantity					
4	Repair Labor and Parts for BES – PD						
	Standard Work Hours Labor Rate	208	\$69.00 \$14,352.00	\$75.00 \$15,600.00	\$99.00 \$20,592.00	\$80.00 \$16,640.00	
	Overtime Hourly Labor Rate	16	\$89.00 \$1,424.00	\$112.50 \$1,800.00	\$99.00 \$1,584.00	\$120.00 \$1,920.00	
	HVAC Parts Mark-up over cost		20%	30%	40%	20%	
	Subtotal		\$15,776.00	\$17,400.00	\$22,176.00	\$18,560.00	
	Payment Terms		Net 30 days	5% 10 days	Net 30 days	5% 30 days	