



## AGENDA



- ✓ WELCOME AND INTRODUCTIONS
- ✓ BACKGROUND
- ✓ SCOPE OF SERVICES
- ✓ TERM OF CONTRACT
- ✓ SUBMITTED QUESTIONS
- ✓ OVERVIEW: RFP PROCESS
- ✓ KEY POINTS/REMINDERS
- ✓ QUESTIONS

# WELCOME AND INTRODUCTIONS



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## WELCOME AND INTRODUCTIONS



- Meeting time limit
- Sign in sheet
- Questions
- Reminders



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# BACKGROUND



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## BACKGROUND: PRE-K 4 SA HISTORY



Date	Milestone
2011	Former Mayor Castro convenes Brainpower Taskforce
2012	Voters approve 1/8 sales tax increase to fund 8-year program
2013	Pre-K 4 SA North and South Centers open
2014	Pre-K 4 SA East and West Centers open
2016	Competitive grant contracts begin for 1,700 students annually
2016	Full capacity reached at all four Centers at 2,000 students annually

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**BACKGROUND: PRE-K 4 SA**  
**FUNDING**



- Fully self-supported by dedicated revenues
  - Does not receive any City General Fund dollars
  - Funded primarily by voter approved 1/8¢ sales tax
    - Sales tax can only be used for Pre-K 4 SA
  - Fund is annually audited by third party
  - Fiscal year is July 1-June 30



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**BACKGROUND: PRE-K 4 SA**  
**FOUR PILLARS OF PRE-K 4 SA**



**Pre-K4SA**

<b>EDUCATION &amp; CURRICULUM</b> High quality instruction and student services at four Education Centers	<b>PARENT ENGAGEMENT</b> Innovative and engaging opportunities for families to learn and support their children	<b>PROFESSIONAL DEVELOPMENT</b> Workshops, coaching, and learning opportunities for pre-k – 3 <sup>rd</sup> grade educators citywide	<b>COMPETITIVE GRANTS</b> Funding for San Antonio programs to expand or enhance pre-k opportunities
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**BACKGROUND: PRE-K 4 SA SERVICE MODEL**



Services	Year 1 FY 2014	Year 2 FY 2015	Year 3 FY 2016	Year 4 FY 2017	Year 5 FY 2018	Year 6 FY 2019	Year 7 FY 2020	Year 8 FY 2021
 Initial Two Education Centers	700	800	900	1,000	1,000	1,000	1,000	1,000
 Additional Two Education Centers		700	800	1,000	1,000	1,000	1,000	1,000
 Competitive Grants in ISDs & Partner Programs				1,700	1,700	1,700	1,700	1,700
<b>Total Served</b>	700 children	1,500 children	1,700 children	3,700 children	3,700 children	3,700 children	3,700 children	3,700 children

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**BACKGROUND: COMPETITIVE GRANTS SERVICE MODEL**



Services	Year 1 FY 2014	Year 2 FY 2015	Year 3 FY 2016	Year 4 FY 2017	Year 5 FY 2018	Year 6 FY 2019	Year 7 FY 2020	Year 8 FY 2021
 Initial Two Education Centers	700	800	900	1,000	1,000	1,000	1,000	1,000
 Additional Two Education Centers		700	800	1,000	1,000	1,000	1,000	1,000
 Competitive Grants in ISDs & Partner Programs				1,700	1,700	1,700	1,700	1,700
<b>Total Served</b>	700 children	1,500 children	1,700 children	3,700 children	3,700 children	3,700 children	3,700 children	3,700 children

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**BACKGROUND: COMPETITIVE GRANTS**

PURPOSE

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graph TD; A["Innovation, creativity, research-based best practices"] --> B["EXPAND or ENHANCE high quality pre-k four education in San Antonio"]; B --> C["Target underserved four-year-olds"]
```

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**SCOPE**

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## OVERVIEW: GRANT CATEGORIES



3 competitive categories:



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## STRUCTURE



- Scope, evaluation criteria, attachments follow RFP category order:

A) Public ISD/Charter Schools

B) Private/Parochial Schools

C) Childcare Centers

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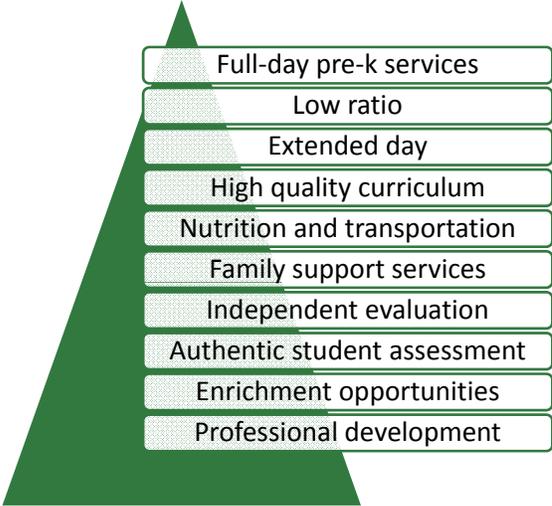
**OVERVIEW: SCOPE** 

<b>EXPAND</b>	<ul style="list-style-type: none"> <li>• Increase number of students served</li> <li>• Increase length of school day</li> </ul>
<b>ENHANCE</b>	<ul style="list-style-type: none"> <li>• Innovative, creative programs</li> <li>• Research-based practices</li> <li>• Meet additional pre-k quality standards</li> </ul>

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**PURPOSE** 

Replicate Pre-K 4 SA components to fulfill Better Jobs Act



- Full-day pre-k services
- Low ratio
- Extended day
- High quality curriculum
- Nutrition and transportation
- Family support services
- Independent evaluation
- Authentic student assessment
- Enrichment opportunities
- Professional development

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## FUNDING



- No maximum total request
- Up to \$2,500 per student
- Proposed plan budget: Attachment B, Part 4
- *Supplement, not supplant*



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## SERVICES (SAMPLE PROJECTS)



### EXPAND

- Half-day to full-day
- Extended day
- Additional students in target population

### ENHANCE

- Improve ratio
- Parent engagement
- Student assessment
- Additional professional development
- Curriculum, materials, equipment
- Screenings/support services

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## MONITORING



- Independent external evaluation
- Quality and outcome evaluation through 3<sup>rd</sup> grade
- Performance metrics scorecard



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## PROGRAM REQUIREMENTS



Requirement	✓
Must be public ISD or a Texas Education Agency authorized charter school	✓
Students served and facility located within City limits	✓
Only four-year-old pre-k students to be served with funding	✓
Pre-K 4 SA PD services must be utilized as part of plan	✓
Parent engagement must be included as component of plan	✓
Program and students must participate in quality and outcome evaluation through 3 <sup>rd</sup> grade	✓
Finalists may be required to provide walkthrough of site(s)	✓

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## EVALUATION CRITERIA

### EXPERIENCE AND BUDGET



<b>Experience, Background, Qualifications</b>	<b>30</b>
Organization, general	0-5
Organization, financial management	0-5
Experience	0-20

<b>Funding Budget</b>	<b>10</b>
Funding justification	0-5
Program budget	0-5

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## EVALUATION CRITERIA

### PROPOSED PLAN



<b>Proposed Plan</b>	<b>60</b>
Clarity and accuracy of proposal	0-5
Statement of educational need being addressed	0-5
Program services needed	0-10
Description of program services	0-20
Sustainability plan	0-5
Target population	0-5
Performance measurement	0-10

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# TERM OF CONTRACT



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## TERM OF CONTRACT



1 year contract; 1 year renewal



Board Approval  
March 2016

Contract Begins  
July 1, 2016

Services Must Begin by  
October 1, 2016

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# SUBMITTED QUESTIONS



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# OVERVIEW OF RFP PROCESS



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RFP TIMELINE

Milestone	Date
RFP Release Date	Friday, 11/6/15
Pre-Submittal Conference #1	Thursday, 11/12/15, 5:00 pm
Pre-Submittal Conference #2	Saturday, 11/21/15, 10:00 am
Final Questions Accepted	Tuesday, 12/1/15, 2:00 pm
Proposals Due	Friday, 12/18/15, 11:00 am

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RFP PROCESS

RFP Component	Attachment
Table of Contents	-
Executive Summary	-
Applicant Identification Form	A
General Information Form	B, Part 1
Experience, Background & Qualifications	B, Part 2
Proposed Plan	B, Part 3
Funding Budget	B, Part 4
Contracts Disclosure Form	E
Litigation Disclosure Form	F
Veteran-Owned Small Business Preference Program Ordinance Tracking Form	G
Proof of Insurability	-
Signature Page	H
Proposal Checklist	I

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## SUBMISSION INSTRUCTIONS



1 Signed Original

15 Hard Copies

PDF on Compact Disc

**Mailing Address**  
 Office of the City Clerk  
 Attn: Pre-K 4 SA  
 P.O. Box 839966  
 San Antonio, TX 78283-3966

**Physical Address**  
 Office of the City Clerk  
 Attn: Pre-K 4 SA  
 100 Military Plaza  
 2<sup>nd</sup> Floor, City Hall  
 San Antonio, TX 78205

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## RESTRICTION ON COMMUNICATION



- Submit questions in writing
- Deadline: **Tuesday, 12/1/15 at 2:00 p.m.**
- Submit to:
 

Laura Sambrano, Procurement Specialist III  
*City of San Antonio, Finance Department –Purchasing Division*  
[Laura.sambrano@sanantonio.gov](mailto:Laura.sambrano@sanantonio.gov)

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# KEY POINTS/REMINDERS



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# QUESTIONS



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I WANT TO BE...

**Pre-K4SA**  
QUALITY learning. PROVEN results.

THANK YOU